

RE: SBA Contact - referral

From Mark Niethammer <mniethammer@georgiabanking.com>

To John Shea <john@overithelp.com>

CC Cameron Champion <cameron@overithelp.com>

Date Thursday, February 5th, 2026 at 10:35 AM

Gents,

I apologize for the delay in getting this checklist over to you. I did confirm that Georgia Tech does not have an SBDC as a resource for assisting with projections and a business plan. The two closest options for you would be the SBDC at Georgia State University or the SBDC at UGA which is in Gwinnett. SCORE (The Service Corps of Retired Executives) can provide the same services too. Here are some resources for you:

SCORE for NE GA

<https://www.score.org/negeorgia>

Serving Athens, Banks, Clarke, Dahlonega, Gainesville, Hall, Jackson, Lumpkin, and surrounding counties.

SCORE for N Metro Atlanta

<https://www.score.org/northmetroatlanta>

Cobb, Gwinnett, N. Fulton, Bartow, Cherokee, DeKalb, Douglas, Fannin, Forsyth, Rockdale, Paulding

UGA SBDC (Small Business Development Center)

<https://georgiasbdc.org/athens-office/>

UGA SBDC at GA STATE (Small Business Development Center)

[Atlanta Office | University of Georgia Small Business Development Center](#)

DOCUMENTATION LIST FOR UNDERWRITING PREP:

BUSINESS:

1. Business Plan
2. Financial Projections
3. Business Entity Information:
 - a. Articles of Organization
 - b. IRS EIN Letter for business
 - c. Operating Agreement
 - d. What state is your business registered in?

Complete the Following:

1. Loan Request Break down by item and Amount (See Attached)
2. SBA Form 1919 - Business Application (See Attached)

PERSONAL: (FOR BOTH BUSINESS PARTNERS)

1. Personal Tax Returns for 2022, 2023, 2024
2. W-2 Wages for 2025
3. Personal Resume
4. Copy of Driver's License both Front and Back

Complete the Following:

1. Personal Financial Statement (SBA Form 413) (See Attached)

I'll setup a separate invitation to a folder where you can share your financial information secure and encrypted. If you have any questions that pop up, please let me know.


Sincerely,



Mark Niethammer

VP, Team Lead for SBA Lending

GEORGIA BANKING COMPANY

 [Book time to meet with me](#)

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From: John Shea <john@overithelp.com>

Sent: Wednesday, January 28, 2026 10:07 AM

To: Michael Mock <mmock@georgiabanking.com>

Cc: cameron@overithelp.com; Mark Niethammer <mniethammer@georgiabanking.com>

Subject: Re: SBA Contact - referral

Thanks, Michael, and it's great to meet you Mark!

I'd love to set up a call with you this week with you and my business partner Cameron to give you any additional background you might need to help us get things moving. We've got fairly flexible schedules for the rest of the week if you want to just throw out a couple times, or if you're too busy this week we can do next week.

Looking forward to hearing from you,

John Shea

On Tuesday, January 27th, 2026 at 4:39 PM, Michael Mock <mmock@georgiabanking.com> wrote:

Good afternoon, Gents,

I hope this email finds you well. I wanted to take a moment to introduce you both to Mark Niethammer, the head of our SBA Team at GBC. Mark comes with an extensive background in SBA financing, making him the perfect fit for the financing objectives you are aiming to achieve for the company you are in the midst of launching.

I have provided Mark with a high-level overview of the unit at Sager Lofts and why it aligns well with your business model. I'm confident that Mark's expertise will be invaluable in helping you navigate the financing process.

I'll let you all take it from here, but please keep me posted on how I can be of assistance. Feel free to reach out if you need any support or have any questions.

Mark, John is a dear friend of mine for many years, and I trust you will find this collaboration mutually beneficial.

Thanks so much!

MJM



Michael J. Mock
Director of Private Banking, SVP
GEORGIA BANKING COMPANY
GBC NMLS # 418473 | NMLS # 545210

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   **Need a loan? Apply at: <https://gbc.mymortgage-online.com/MichaelMock.html>**

1.25 MB 3 files attached 6 embedded images

image001.png 4.64 KB

image002.png 1.16 KB

image003.png 1.26 KB

image004.png 3.39 KB

image005.png 4.38 KB

image006.png 400.64 KB

GBC SBA Loan Request Use of Proceeds.xlsx 25.60 KB

SBA Form 1919 - Loan Application.pdf 467.18 KB

SBAForm413.pdf 375.02 KB