

# Next-Gen Autonomous Drone Research Report

## Executive Summary

- **Hybrid VTOL vs. Fixed-Wing Trade-offs:** Fixed-wing drones offer superior range and endurance by using aerodynamic lift, covering up to **14x more area per battery** than an equivalent quadcopter <sup>1</sup>. However, pure fixed-wings need runways or launch systems, while VTOL hybrids (tailsitters, tilt-rotors, quadplanes) combine hover and cruise at the cost of **higher weight and complexity** <sup>2</sup> <sup>3</sup>. Tailsitter VTOLs like WingtraOne avoid extra lift rotors, using the same props for hover and cruise, yielding fewer failure points <sup>4</sup>.
- **"Rocket-Like" Fuselage for Low Drag:** Some cutting-edge UAVs use **slender, missile-like fuselages** to minimize drag and achieve high speeds. For example, the QuadRKT prototype uses a rocket-shaped body enabling an unofficial **speed record ~133 mph** (214 km/h) – claiming the “lowest drag coefficient of any quadcopter” (though not independently verified) <sup>5</sup>. Aerodynamic fuselage shaping is crucial for high-cruise tailsitters, which are modeled with **lower drag coefficients** than multicopters at speed <sup>6</sup>.
- **Launch-Assist Systems Save Energy:** Instead of energy-intensive VTOL takeoff, many long-range drones use **catapult launches (bungee, rail, or pneumatic)** and belly or parachute landings. This offloads the heavy lift burden from the airframe, **eliminating extra batteries and lift motors** that VTOLs must carry <sup>7</sup>. The trade-off: ground equipment is needed and must be portable. Innovative teams are even testing **micro rocket boosters** for 3 kg drones, as used in cruise missiles, to achieve “zero-runway” launches <sup>8</sup>. Safety requires mitigating high launch g-forces and ensuring reliable release, but simple bungee cords or light 2 kg carbon rails have successfully launched 10 kg UAVs <sup>9</sup> <sup>10</sup>.
- **Battery Energy Density Limits:** Lithium-ion batteries remain the bottleneck for endurance. Current Li-ion cells offer **~90–260 Wh/kg** (cell-level) depending on chemistry <sup>11</sup> – far below hydrocarbon fuel (~12,000 Wh/kg) <sup>12</sup>. High-performance chemistries like NMC/NCA reach **~250–300 Wh/kg** <sup>13</sup>, whereas safer LiFePO<sub>4</sub> (LFP) cells are **~90–160 Wh/kg** <sup>11</sup>. In practice, small drone battery packs yield realistic energy densities around 150–200 Wh/kg once packaging and margins are included. This typically translates to **20–60 min flights** for multirotors, or longer for efficient fixed-wings.
- **Solar Assist Feasibility:** Solar panels can extend endurance in daylight, but practical gains are modest on small UAVs. A 2 m wingspan prototype achieved **~22.5% battery savings** by adding solar cells, under good sun conditions <sup>14</sup>. At high noon,  $\sim 200 \text{ W/m}^2$  might be harvested (assuming  $\sim 20\%$  efficiency), which in one case exceeded **300% of cruise power** (46 W level-flight consumption) <sup>15</sup>. However, real-world factors (angle of sun, panel weight, cloud cover) usually mean solar power supplements rather than replaces batteries – useful for slow loiter or trickle-charging between flights, but **not a primary energy source** for most small drones.
- **Hydrogen Fuel Cells & Hybrid Engines:** Hydrogen fuel cell systems offer 3–5× longer flight times than Li batteries. For instance, replacing a LiPo (30 min, 25 km range) with a fuel cell yielded **90 min flight and 75 km range** on a fixed-wing UAV <sup>16</sup>. Small fuel cells ( $\sim 1\text{--}2 \text{ kW}$ ) have powered multicopters for 2+ hours and fixed-wings beyond 7 hours <sup>17</sup>. They refuel in minutes (swapping H<sub>2</sub> tanks) and have higher energy per weight than batteries <sup>18</sup>, but add system complexity and require compressed hydrogen logistics. Similarly, **gasoline hybrid generators** (small engines + alternator)

have demonstrated world-record drone flights of **8-10 hours** hovering <sup>19</sup>. These hybrids deliver extreme endurance but introduce vibration, maintenance, and noise – often better for larger platforms due to added weight and complexity.

- **State-of-the-Art Autonomy:** Modern autonomous drones leverage **open-source autopilots** (PX4, ArduPilot) paired with powerful companion computers (e.g. NVIDIA Jetson, Qualcomm Flight) for onboard perception and AI. Vision-based **detect-and-avoid (DAA)** is advancing: e.g. Skydio drones use six 4K cameras and neural networks to dodge obstacles in real-time. For BVLOS flight, small radars (Honeywell's RDR-84K) are being tested to detect other aircraft and provide collision avoidance <sup>20</sup>. High-precision RTK GPS and lidar or stereo-camera sensors enable terrain following, mapping, and landing site identification. Robustness is improving: recent drones can autonomously navigate despite **GPS outages** using visual-inertial SLAM, and tolerate moderate **rain and dust** with conformal coating and IP-rated enclosures (enterprise drones like DJI Matrice). **Comms:** Many systems integrate 4G/LTE links for long-range command and video, falling back to local RF links as backup. Rigorous failsafes are standard: if link is lost, drones execute pre-set “lost link” behaviors (hover/land or Return-to-Home) to maintain safety <sup>20</sup>. Cybersecurity is a growing focus – leading platforms now offer **link encryption and authentication** to prevent hijacking.
- **Proven Delivery & Patrol Deployments:** Drone delivery has moved beyond pilot projects to real operations. Alphabet's Wing has completed **over 400,000 deliveries globally** <sup>21</sup> <sup>22</sup>, operating in Australia, Europe, and the US (delivering food, coffee, small goods). Zipline's fixed-wing drones have surpassed **1 million medical deliveries** (blood, vaccines) across Rwanda, Ghana, and beyond <sup>23</sup> – an autonomous fleet that has flown 100+ million miles <sup>24</sup>. These systems routinely operate **BVLOS with human supervisors**, and in Zipline's case use parachutes for package drops and a braking wire for recovery. For security and inspection, autonomous “drone-in-a-box” solutions (e.g. Percepto, Skydio X2 Dock) patrol industrial sites and utilities, having obtained FAA waivers for remote operation. The tech is proven, but **scaling is more limited by regulation than technology** at this point <sup>25</sup>. Companies like Walmart, Amazon, UPS, and DHL have run drone trials, but widespread use awaits streamlined BVLOS approvals and public acceptance.
- **Regulatory Landscape (US/EU):** In the US, small drones (<55 lbs) operate under **FAA Part 107 rules**, which currently require **visual-line-of-sight (VLOS)** and a human remote pilot in command. Automated BVLOS missions require special waivers (FAA has issued ~190 BVLOS waivers as of late 2024) or certification as a “Part 135” air carrier for package delivery <sup>26</sup>. The FAA mandates **Remote ID** broadcast for almost all drones >250 g as of Sept 2023 <sup>27</sup>, to integrate drones into airspace by broadcasting their location and ID <sup>28</sup> <sup>29</sup>. Europe's EASA has a risk-based framework: most startup demos fall in the “Specific” category, needing an operational risk assessment (SORA) and mitigations to get authorization for BVLOS or flights over people. Heavier or higher-risk UAVs may require a design certification (“Certified” category). **Key compliance for MVP:** Use an <25 kg platform to stay in lighter regulatory classes; include Remote ID module; have a licensed pilot on the team; choose a flight area away from people and airports (or obtain airspace authorization via LAANC). Build in safety features like geofencing, altitude limits, and reliable failsafes to ease regulator and insurance concerns <sup>30</sup> <sup>31</sup>.
- **Top Technical and Operational Risks:** Development risks include **aerodynamic instability or stall** in novel airframes, **autopilot software bugs** causing crashes, and component supply issues (e.g. sourcing NDAA-compliant parts to avoid bans on Chinese components <sup>32</sup>). Operationally, major risks are **flyaway or loss of control**, mid-air collisions (mitigated by DAA or altitude restrictions), **battery fires** (hence importance of battery management and testing), and public risks like noise or privacy violations. Each risk in our register (see below) is paired with mitigations – e.g. parachute recovery systems to handle in-flight failures (ASTM F3322-certified parachutes can reduce ground impact energy for flights over people).

- **MVP Recommendation:** We propose focusing on a **fixed-wing VTOL hybrid drone** (tailsitter or tilt-rotor) as the MVP platform, as it offers the most mission flexibility (vertical launch/land in tight spaces *and* efficient cruise). This design will differentiate our project by combining long range with autonomous precision delivery. A modular 2–3 m wingspan tailsitter could carry ~1–2 kg payload over ~20 km, meeting typical delivery needs. Alternatively, a simpler near-term concept is a **pure fixed-wing with a lightweight bungee launcher** and parachute recovery – fewer moving parts for faster development, at the cost of needing a launch aid. We compare these options in a decision matrix (feasibility, cost, safety, etc.) to justify the MVP choice. Both concepts lean on open-source hardware/software (e.g. Pixhawk flight controller, PX4/ArduPilot firmware, ROS integration), aligning with our open project ethos and small-team budget.

*(Each of the above points is supported by detailed findings and citations in the full report sections.)*

## Market and Ecosystem Map

The autonomous drone ecosystem spans large industry players, startups, open-source projects, and suppliers:

- **Major Delivery Drone Companies:** *Zipline* (fixed-wing catapult drones delivering medical supplies; 1M+ deliveries <sup>23</sup>), *Alphabet Wing* (hybrid VTOL delivery drones; hundreds of thousands of consumer deliveries <sup>21</sup>), *Amazon Prime Air* (multirotor-tilt hybrids for e-commerce, in limited trials), *UPS Flight Forward/Matternet* (quadcopter for hospital logistics, FAA-certified Part 135 operator). These have proven technical viability but are navigating regulatory hurdles for scale <sup>33</sup>.
- **Security/Inspection Drones:** *Skydio* (US-made quadcopters with advanced autonomy; used by law enforcement and for infrastructure inspection), *Percepto* and *Airobotics* (drone-in-a-box systems for automated site patrol and industrial inspections, operating under waivers). *DJI Enterprise* (e.g. M300 RTK) dominates general enterprise use with reliable multirotors, though Chinese-made drones face bans in US federal projects <sup>32</sup>.
- **Hybrid VTOL Pioneers:** *Wingcopter* (German startup with **patented tilt-rotor** fixed-wing drones – eVTOL carrying 6 kg over 75 km <sup>34</sup>, proven in medical supply trials), *Wingtra* (Swiss tailsitter mapping drones – WingtraOne carries high-end cameras for surveying with one-button VTOL operation <sup>35</sup> <sup>2</sup>), *Vertical Technologies* (DeltaQuad VTOL mapping drone). These focus on long-range mapping or delivery, balancing VTOL convenience with fixed-wing efficiency.
- **Open-Source Projects & Communities:** *PX4 Autopilot* (Dronecode project used in many VTOL and multirotor drones; offers off-the-shelf support for tailsitters, quadplanes, etc.), *ArduPilot* (mature autopilot software with wide sensor and airframe support, strong community and documentation), *ROS (Robot Operating System)* used for higher-level autonomy and vision processing on companion computers, and projects like *Paparazzi UAV* (an academic open autopilot). These open platforms provide the core flight control and can be extended for custom behaviors – critical for a small startup to avoid reinventing the wheel.
- **Key Suppliers:** Autopilot hardware vendors (e.g. *Holybro*, *CUAV*, *Auterion* for Pixhawk-compatible flight controllers), **sensor makers** (uAvionix ADS-B receivers for air traffic awareness, Lightware or Benewake for lightweight lidar altimeters, Sony or FLIR for cameras), communications modules

(Microhard, FreeWave radios; Sierra Wireless cellular modems). Battery and propulsion suppliers include Lithium-polymer battery OEMs (e.g. Tattu/Grepow packs, which emphasize that real usable energy density tops out around 200 Wh/kg <sup>11</sup>) and electric motor/ESC manufacturers (e.g. T-Motor, KDE).

- **What They've Proven:** The leaders have demonstrated that autonomous drones *can* operate reliably at scale – **Zipline's fleet flies 24/7** in multiple countries with an excellent safety record, even in harsh weather, using redundant systems and procedural safety (no injuries reported from over 300,000 drops) <sup>23</sup> <sup>36</sup>. Wing showed consumers will embrace 10-minute drone deliveries (its pilots in Australia saw repeat customers and >100k orders) and that noise/privacy concerns can be managed with community engagement. On the tech front, Skydio proved that on-board AI can perform complex obstacle avoidance without prior maps, and DJI proved high-quality aerial imaging and stable flight can be mass-produced affordably. Each success informs our roadmap – e.g. *routine battery swapping* and automated pre-flight checks at Zipline distribution centers, or *cloud fleet management* tools Wing uses to oversee multiple drones, are practices we can adopt.
- **Notable Patents/Designs:** Many companies have protected their unique tech: Wingcopter's tilt-rotor mechanism is globally patented <sup>37</sup>, giving them a head start in efficient eVTOL design. Amazon has an extensive patent library (over 60 patents by 2017) for delivery drone concepts <sup>38</sup> – from an **airborne "mothership" airship** launching drones <sup>39</sup> to sense-and-avoid algorithms <sup>40</sup>. While not all are practical, they signal potential approaches (and pitfalls). For example, Amazon's patent on package parachutes emphasizes safe drop methods, and a recent Amazon patent proposes a "whip" launcher for drones to save energy <sup>41</sup>, underscoring industry interest in launch-assist ideas. Our project should monitor such filings to avoid IP conflicts and leverage any disclosed techniques (e.g. dynamic route planning or battery management methods).

*(The above map highlights the landscape as of late 2025, focusing on recent entrants and evolving capabilities. It will inform our decision matrix and development priorities.)*

## Technology Deep Dives

### Airframe & Aerodynamics

**Drone Configurations:** We compared key UAV configurations – **Fixed-Wing, Multirotor, and Hybrid VTOL** designs – to guide our airframe choice:

- **Fixed-Wing:** Airplane-style drones (wings, tail, one or two pusher or tractor propellers) are *highly efficient in cruise*. They generate lift aerodynamically, so the motor only needs to overcome drag, not support full weight. This yields much longer flight times and range than rotorcraft – e.g. a small fixed-wing can cover **14x more area per flight than a quadcopter** in tests <sup>1</sup>. Fixed-wings also fly faster (common cruise 15–25 m/s), which is why they're used for large-area mapping and long-distance delivery (Zipline's fixed-wings cruise ~100 km/h). **Constraints:** They cannot hover, so they need either runways, catapults, or hand-launch for takeoff, and open space or parachutes for landing <sup>42</sup>. They also require sufficient forward airspeed to generate lift – meaning a **stall speed** (often ~10–15 m/s for small UAVs) below which they lose lift. This limits low-speed maneuvering and requires careful design of wing loading ( $\text{kg/m}^2$ ) and airfoils to keep stall speed low while carrying payload. A light wing loading (e.g. 5–10  $\text{kg/m}^2$ ) gives low stall speed but can make the aircraft more

sensitive to wind gusts and turbulence. Noise is generally lower in cruise (propeller noise is steady and at lower RPM than multirotors), and a gliding fixed-wing with power off is nearly silent – an advantage for community acceptance.

- **Multirotor (Quad/Hexacopter):** These drones (multiple horizontal rotors) excel at **VTOL, hover, and agile low-speed flight**. They can take off and land in a backyard and precisely maneuver to drop or inspect, making them ideal for last-meter delivery or close-up imaging. *Ease of use* is high – autopilots can hold position via GPS, and control is intuitive. The big trade-off is endurance: multirotors must continuously expend energy to counter gravity, leading to short flight times (20–40 min typical). They are also *less efficient* in translational flight; no wing means all lift is power-generated. Even hybrid tricks (like using larger slow-spinning props) only marginally improve efficiency. Multirotors are mechanically simpler (no wings or control surfaces), but have many **actuators** – e.g. a quadcopter has 4 motors; a hex has 6 (which can provide some redundancy if one motor fails). More moving parts can mean more failure points; one analysis notes quadcopters have “**more parts that are susceptible to breaking**” and often shorter service life than fixed-wings <sup>43</sup>. Wing loading isn’t a factor (the disc loading of props is instead key), and they handle high winds poorly relative to fixed-wing – strong wind both limits speed and wastes energy as the drone tilts hard to hold position. Multirotor noise is high-pitched and can be annoying; NASA studies found drone buzzing more annoying than truck noise at equal decibel levels <sup>44</sup> <sup>45</sup>, partly because of these fast-spinning rotors.
- **Hybrid VTOL (Convertible) Designs:** These aim to get “the best of both” – vertical takeoff and efficient forward flight. There are several sub-types:
- **Quadplanes (VTOL fixed-wing):** A fixed-wing aircraft with dedicated vertical lift rotors (often four like a quadcopter) plus separate forward-thrust prop(s) <sup>46</sup>. For example, many mapping drones (e.g. FireFLY6, WingtraRay) use four lift motors on the wings for hover, and a conventional propeller for cruise. *Pros:* Easiest to control (no need to aerodynamically balance on tail), and if a lift motor fails, the others might compensate short-term. *Cons:* They carry “dead weight” – the extra motors and lift props are just payload during forward flight, reducing efficiency <sup>7</sup>. The complexity and weight are significant: Wingtra noted a quadplane has ~3x more actuators to fail vs. a tailsitter <sup>4</sup>, and the extra mass reduces range. Transitions are managed by slowly throttling down lift motors as the wing takes over lift, often requiring careful tuning.
- **Tilt-Rotor or Tilt-Wing:** A configuration where rotors tilt from vertical to horizontal orientation (e.g. Wingcopter, Lilium eVTOL, some UAV prototypes). Wingcopter’s drone has 4 rotors that tilt 90° forward after takeoff <sup>34</sup>. *Pros:* Shared propulsion for hover and cruise (no separate lift motors), so lighter than a quadplane. *Cons:* The tilt mechanism adds mechanical complexity and risk (hinges, servos). Also, during transition, control can be tricky – as wings gain lift, the control logic must blend from thrust-vector control to aerodynamic control. Wingcopter overcame this and achieves 120 km range, highlighting that tilt-rotor is viable with strong engineering <sup>34</sup>. They patented their mechanism to protect this advantage <sup>37</sup>.
- **Tailsitters:** These take off and land on their tail, with the whole aircraft pitching 90° to transition to cruise <sup>35</sup>. They typically use the *same props* and motors for both hover and forward flight (no separate lift motors) <sup>35</sup>. Examples: WingtraOne, Google’s early Project Wing prototype, some NASA experimental drones. *Pros:* Mechanically simple – **no extra actuators for transition** <sup>4</sup>. Lighter weight means better payload capacity and efficiency; WingtraOne can carry a pro camera and still cover large areas because of this simplicity <sup>4</sup>. *Cons:* Hover efficiency can be lower because the

props are oriented for forward flight (Wingtra uses two large props that are a compromise between hover thrust and cruise speed). Also, a tailsitter must be aerodynamically stable in both orientations – a challenge, as the airframe and control gains need to handle a huge pitch range. Landing a tailsitter upright in wind requires control authority and sometimes landing gear/struts (Wingtra uses a tail “stand”). Nonetheless, Wingtra demonstrated reliable tailsitter landings with a 1.4 m wingspan drone even in ~8 m/s wind (they claim up to 45 km/h tolerance) <sup>47</sup>.

**Rocket-Like Fuselage Concept:** Our “rocket-like” fuselage idea aligns with efforts to minimize drag for high-speed UAVs. This typically means: - A high fineness-ratio body (long and slender) to reduce frontal area and pressure drag. - A pointed nose cone and possibly tailbooms that taper to reduce base drag. - Internal payload bays (to avoid draggy externals) and flush-mounted sensors/antennae.

In practice, designs like the QuadRKT (a DARPA-inspired quadcopter) adopted a missile-like carbon fiber body to achieve high speed. The team claimed a **drag coefficient lower than any other quad** and achieved 133 mph in testing <sup>5</sup>. While these claims were not independently verified, they illustrate that a sleek fuselage can drastically improve top speed (most quadcopters max out ~60–80 mph due to drag and stability limits <sup>48</sup>). For fixed-wing cruise, a streamlined fuselage contributes significantly to the L/D (lift-to-drag) ratio. For instance, a Mars drone study noted their tailsitter design assumed a more aerodynamic fuselage to hit the needed cruise performance <sup>6</sup>. We should examine proven UAV fuselage shapes: small tactical UAVs (ScanEagle, for example) have slender cigar-shaped bodies to maximize endurance (ScanEagle’s glide ratio benefited from a cylindrical low-drag body). **Stability:** A rocket-like shape can also help stability in crosswinds – a long tail moment arm and fins can provide weathercock stability, keeping the drone aligned into wind during hover or glide. The downside is reduced internal volume for a given cross-section, which might constrain payload placement and center of gravity (CG). We’ll need to manage CG within a narrow range; long fuselages help by allowing fore-aft balance adjustments but also risk flexibility (need reinforcement to avoid flutter).

**Real Constraints & Design Numbers:** To ground our design, consider these approximate constraints from current drones and standards: - *Payload & CG:* Payload weight and location must keep the CG within ~5% of the mean aerodynamic chord for stable flight. If we plan ~1 kg payload, it may need to sit near the drone’s center. If dropping the payload (delivery), the CG shift on release must not destabilize flight – often handled by releasing near stall or by having redundant ballast. - *Wing Loading:* Many small fixed-wing UAVs use wing loadings around 40–60 N/m<sup>2</sup> (~4–6 kg/m<sup>2</sup>) to allow low stall speeds while still penetrating wind. For example, a 5 kg drone with 1 m<sup>2</sup> wing area has ~5 kg/m<sup>2</sup> loading, likely stalling ~12 m/s (with a typical C<sub>L</sub>\_max ~1.2). We should target similar or slightly higher if using high-lift airfoils. - *Stall Speed:* To enable hand-launch or safe parachute landing, stall speed under 12–15 m/s is desirable. That also defines the minimum loiter speed. - *Gust Tolerance:* Small drones often design for gusts up to 10 m/s without losing control. This influences control surface sizing and autopilot tuning. If using a tailsitter, control surfaces (elevons) and/or differential thrust must handle sudden gust-induced attitudes when landing/taking off. - *Noise:* Electric drones are far quieter than gas engines, but the *quality* of noise matters. Lower tip-speed propellers (large diameter, slower RPM) and ducted fans can mitigate the annoying high-frequency buzz. Amazon, for instance, moved to partly ducted propellers on its latest drone to reduce noise footprint. Regulatory-wise, there’s no strict civilian drone noise limit yet, but community acceptance may require <60–70 dB at property lines. NASA’s research suggests even if drones are “no louder than” trucks, their frequency profile can cause more annoyance <sup>49</sup>, so we will treat noise reduction as a design goal (prop selection, perhaps intermittent glide to silent mode during parts of flight).

In summary, for our MVP airframe, a **blended approach** is likely best: a fixed-wing VTOL (tailsitter) with a carefully optimized fuselage (blunt nose cone for equipment, narrowing tail). We'll draw inspiration from proven designs like WingtraOne (for simplicity) and QuadRKT (for streamlining), ensuring we stay within known stable configurations. Extensive simulation (X-Plane or CFD) will validate our aerodynamics before committing to manufacturing.

### Launch-Assist Systems (Catapult, Bungee, etc.)

Launching a fixed-wing drone can be one of the most energy-intensive phases if done under its own power (VTOL or accelerating from standstill). **Launch-assist mechanisms** transfer that effort to ground equipment, allowing a lighter airframe and saving battery for the mission. We explored common methods:

- **Bungee Catapult (Slingshot):** A simple and widely used method for small-medium UAVs. An elastic rope or rubber tubing is attached to a hook on the drone; the other end is anchored (to a stake or a portable launcher frame). By stretching the bungee and releasing, it accelerates the drone along a short rail or simply off the ground. *Pros:* Light, cheap, few moving parts. *Cons:* Requires open space ahead (clear trajectory), and imparting consistent, controllable force can be tricky – too little and the drone stalls; too much and it stresses the airframe. Safety: Operators must stand clear; there have been incidents of bungee hooks snapping or drones veering on launch. Despite this, many field units use bungees effectively (with some practice). A variant is the **hand-held bungee slingshot** – essentially a giant slingshot between two people – used by military units for small UAVs like the RQ-11 Raven.
- **Rail/Pneumatic Launchers:** More sophisticated catapults use a rail or sled to guide the drone and either bungee, spring, pneumatic piston, or even a weighted drop to propel it. For example, the ScanEagle uses a pneumatic launcher that can be mounted on a pickup truck. Pneumatic launch can accelerate a drone quickly (some systems reach 50+ kt launch speeds in a few meters). *Pros:* Very reliable velocity control and repeatability, can launch heavier UAVs (10–25 kg class) consistently. *Cons:* Equipment can be heavy (20–50 kg), needs compressed air or power, and setup takes time. A partner in the industry stated: “catapults work great but are heavy... and need precious cargo space and long setup” <sup>50</sup> – a key consideration if our use-case involves field deployment. However, advances are happening: one group built a **2 kg carbon-fiber catapult** to launch a 10 kg drone, showing portability is improving <sup>9</sup>.
- **Rocket-Assisted Takeoff (RATO):** Less common in civil drones but gaining attention, this uses small solid rocket motors or boosters attached to the drone to give an initial thrust burst. The boosters detach or extinguish after launch. The post by Vogel <sup>8</sup> notes they scaled down the concept used in missiles (e.g. the infamous Shahed drones use RATO) to drones under 3 kg. *Pros:* Extremely fast acceleration, minimal ground gear (just a launch stand). *Cons:* Regulatory and safety concerns – a rocket plume and potential fire hazard, plus **bright thermal signature** (visible in IR, as one expert quipped, “tells everyone where you are” <sup>51</sup>). Also, each launch has a consumable cost (booster motor) and adds some weight/drag if the booster isn’t jettisoned. Reliability in varied weather is unproven at small scale, though conceptually boosters work regardless of wind (just need angle control). This is a novel approach that could allow vehicle weight to drop (no need to carry VTOL hardware or heavy catapult) – we could consider it for special cases, but likely not for our initial MVP due to the complexity and legal scrutiny (a rocket might classify the drone differently to regulators).

- **Winch or “Swing” Launch:** There are experimental concepts like winch launchers (rapidly pulling the drone via a line, similar to glider winch launches) or swinging arms that hurl the drone. One colorful concept Amazon patented involves a **whip-like mechanism** to fling drones or even small satellites using coordinated motion <sup>41</sup> – though that's not something in practical use yet! In general, swinging arm launchers (imagine a giant baseball pitching machine or a trebuchet) can work for consistent launches but introduce heavy machinery and are rare outside of research.
- **Human Throw (Hand Launch):** Simply tossing the drone by hand. This is feasible for small, robust airframes (usually <5 kg). It's fast and minimal gear, but very technique-sensitive – a bad throw can send the drone into the ground. It's usually acceptable for early tests (with a **pusher-prop** configuration to avoid slicing the thrower), but not scalable or safe for larger drones or regular ops.

**Safety and Reliability Pitfalls:** Launch failures are a leading cause of crashes for fixed-wing drones. Common issues: - **Under-power launches** – if the drone leaves the launcher below flying speed, it will stall and crash immediately. Mitigation: ensure ample acceleration and possibly use a *stall prevention algorithm* (some autopilots allow a mode that won't let the drone pitch up too high until a safe speed is reached). - **Launcher misfire or hang-up** – e.g. a drone not releasing from the hook or rail. This can cause catastrophic failure (drone dragged or slung oddly). Mitigation: thorough pre-launch checks, smooth release mechanisms (Teflon rails, quick-release hooks), and ideally a safety disconnect if the drone hasn't lifted off by end of rail. - **Trajectory control** – a powerful catapult might launch the drone steeply to clear obstacles, but that could exceed pitch limits or make control recovery hard. Some systems use a small **guide chute** or lanyard to stabilize initial flight. Our design could include software logic to handle the first 2 seconds after launch (when close to stall and needing quick control inputs). - **Personnel safety** – people must stand clear of the front arc of a launcher. Many units have a remote launch trigger for that reason. Bungee cords need a defined “danger zone” as well (they can recoil unpredictably if they snap).

Despite these pitfalls, many operations prefer launch systems because of the **huge energy savings**. One LinkedIn post summarized: a VTOL carries its “launcher” (extra motors, larger battery) *all the time*, reducing payload and range <sup>7</sup>. In contrast, a catapult is used once per flight and then *left behind*. By not carrying those extra 2-3 kg of VTOL gear, the drone's cruise efficiency and range improve markedly (often 20-30% more range for the same battery). For example, military VTOL drones (which do have engines) still often use catapults “to save fuel, extend range, and handle heavy payloads” <sup>52</sup> – essentially combining methods for efficiency.

**Battery Savings Quantified:** Precise numbers vary, but consider a multirotor needing to hover for ~30 s to ascend to 50 m and transition – that might consume 10% of a battery. Over a mission, that's 10% less energy for cruising. If the VTOL gear adds 15% weight, the penalty on range could easily be >20% total. A catapult eliminates that, meaning either smaller battery (lighter drone) or longer range from same battery. Launch assist also reduces **peak power draw** on the battery (since climb-out is assisted), which can prolong battery life and reduce voltage sag issues.

**Recovery methods:** Launch is half the battle; without VTOL, landing must be addressed: - *Belly landing*: A reinforced underside or parachute to drop safely. Parachutes add weight and complexity (must deploy reliably – Zipline's parachutes are a great success example). - *Net recovery or SkyHook*: For instance, Insitu's SkyHook uses a hanging rope that the drone snags with a wing hook. Zipline's older systems used arresting lines. These require precise navigation and have failure modes (missing the net). - Our MVP may initially use

a simple parachute recovery for safety – many autopilots (ArduPilot) support parachute triggering on command or failsafe.

**Minimal Mechanism for Prototype:** To keep early testing simple and safe, we can start with: - For a small sub-scale prototype (~1.5 m wingspan, <5 kg), **hand-launch** into a net or tall grass for landing. This avoids building hardware early on. We can attach a cheap parachute for emergencies to gain confidence. - Progress to a **bungee cord launcher**: e.g. a 5 m rubber cord, staked to ground, with a small dolly or just a fixed hook on drone. This can be built for <\$200 and tested incrementally by varying pull. - Always have a **kill switch** – e.g. an RC transmitter override to cut throttle if launch goes awry, and a big red emergency stop on any mechanical launcher.

As we refine, a custom lightweight rail launcher could be made from aluminum extrusion or carbon tubes, using either bungee or a mass-spring. On the software side, we'll calibrate an "auto-launch" mode (ArduPilot has one that engages throttle and control once a preset acceleration is detected – very useful for consistent hand or bungee launches).

**VTOL vs Launch-Assist – Final Trade:** It's worth noting some industry voices advise *against* VTOL for certain missions: "Forget VTOLs for single-use missions. They carry their launcher with them, reducing payload and range" <sup>7</sup>. However, for repeated use in populated areas (like on-demand delivery to homes), VTOL might be necessary despite its inefficiencies. Our strategy: **use launch-assist for early long-range testing** (where efficiency is paramount and test areas are unpopulated), and keep an eye on adding VTOL capability later for final-mile delivery in urban settings. By designing a modular airframe, we might accommodate both: e.g. a tail-sitter that can accept removable quadcopter arms for VTOL if needed, or separate variants. This flexible approach hedges our bets until we prove core flight performance.

## Power & Energy Systems

Power is the linchpin of drone performance. We examine current battery tech, the potential of solar, and alternative powerplants:

**Battery Technology (Li-ion/Li-polymer):** Virtually all small drones use lithium-based batteries. Key metrics:  
- **Energy Density:** As noted, today's Li-ion cells are **~250 Wh/kg at best** for high energy chemistries (NMC, NCA) <sup>13</sup>, and ~150 Wh/kg for common drone LiPo packs (which trade some energy for high discharge rates). The absolute state-of-art (e.g. Amprius's silicon-anode cells) has touched 450 Wh/kg in lab and niche products <sup>53</sup>, but those are expensive and not yet in wide use. Practically, a 6S LiPo battery pack (22 V, 10 Ah, ~2.5 kg) might store ~550 Wh, enabling perhaps 1 hour in a very efficient fixed-wing or <30 min in a rotorcraft. - **Power Density:** Drones require high power for burst (VTOL climb or rapid maneuver). LiPos excel here (discharge C-rates of 10–20C common). We'll likely use LiPo for the main pack to handle peak loads, possibly with Li-ion supplement for cruise if designing a hybrid pack. - **Cycle Life and Temperature:** Lithium batteries degrade 10–20% capacity after a few hundred cycles, especially if stressed by high currents or kept full. They also hate extreme cold/hot – below 0 °C, performance drops (requiring pre-warming), above 50 °C, safety risks rise. Ensuring adequate cooling (or heating in cold climates) and not over-discharging will be part of our design rules. - **Battery Management:** We'll integrate a BMS or at least telemetry to monitor pack voltage of each cell, current, and estimate SOC. This is crucial to avoid mid-air power loss and to comply with any future standards (e.g. ASTM F3005-14a covers battery system safety guidelines for sUAS).

**Implications for Range/Payload:** With energy density so limited, every gram counts. There's a direct trade-off between battery weight and payload/range: adding more battery extends range up to a point of diminishing returns (carrying too much battery becomes self-defeating beyond the optimal mass). Many drones design for ~20–30% of takeoff weight as battery. For example, if our drone is 10 kg MTOW, we might allocate ~3 kg to battery, giving roughly 600 Wh usable energy. If cruise draws 200 W (a reasonable estimate for a 10 kg efficient plane at 20 m/s), that's 3 h of flight (~60 km range). In a hover, 600 Wh might last 20–25 min for a 10 kg quad. So clearly, fixed-wing flight vastly multiplies effective range.

One insight: **improving aerodynamics or reducing weight by just 10% can yield similar endurance gains as a major battery breakthrough.** So, while we keep an eye on new batteries (solid-state, Li-Sulfur, etc.), we focus on efficiency to maximize what's available now.

**Solar Power:** - *Surface Area & Output:* The solar flux at earth's surface is  $\sim 1000 \text{ W/m}^2$  under full sun. Commercial drone-grade solar cells (monocrystalline silicon or thin-film) can be ~20–25% efficient, so  $\sim 200\text{--}250 \text{ W/m}^2$  output. If our drone has, say,  $0.5 \text{ m}^2$  of wing area exposed to sun, that's  $\sim 100\text{--}125 \text{ W}$  peak. In the Hong Kong Polytechnic solar UAV project, a 2 m wingspan drone (<7 kg) could generate up to 180 W, which was **3x the power needed for level flight (46 W)** <sup>15</sup> – theoretically enough for continuous flight at noon. They achieved an average 15–22% battery savings in test flights <sup>14</sup>. This aligns with other projects: ETH's *AtlantikSolar* (5.6 m span, 6.9 kg) demonstrated day-night continuous flight by maximizing solar coverage and minimizing power draw (using only ~50 W in cruise). - *Realistic Use:* For our size (likely <3 m span), solar will *not* enable perpetual flight except perhaps at equatorial noon with a very optimized platform. But it can extend endurance: e.g., if we design a low-power loiter mode (~50 W), even 50 W from solar (half-sun or partial coverage) can double loiter time. Solar could also keep the battery topped during extended surveillance (like orbiting over an area midday) or provide a trickle charge if the drone is on station (like parked at a remote site). - *Trade-offs:* Solar panels add weight (though there are lightweight film panels ~100 g per  $\text{m}^2$ ) and can reduce aerodynamic efficiency if not integrated smoothly. They are also fragile; robust encapsulation is needed for a field drone. Partial shading (like when banking or if one wing is sun-facing and the other not) complicates power management unless stringed with bypass diodes. - *When It Helps:* High-altitude, long-duration flights (HALE drones like Airbus Zephyr use solar to stay aloft for weeks, but they have huge spans and fly above clouds). For us, perhaps a niche scenario: disaster response where the drone needs to stay aloft all day for communications relay – solar could add hours of endurance.

Our plan: treat solar as an *optional bonus*. We might design the wings to accept flexible solar panels and test the effect. But the MVP shouldn't rely on it. A safe expectation is **perhaps 10–20% endurance gain** midday, which might not justify the complexity initially.

### Emerging Alternatives:

- **Hydrogen Fuel Cells:** These have made leaps recently. Companies like Intelligent Energy offer modular PEM fuel cells for drones (IE-SOAR modules) that when paired with compressed H<sub>2</sub> can provide continuous power with energy densities  $\sim>500 \text{ Wh/kg}$  for the system. A fuel cell drone can fly hours: e.g., a Doosan hydrogen drone flew 43 km out to an island (and back) delivering cargo, and another Chinese prototype achieved a 4 hour, 188 km flight <sup>54</sup>. Advantages:
  - **High energy per weight:** As their marketing says, "fuel cells store much more energy per kg than batteries" <sup>55</sup>. One drone case study: 25 km on battery vs 75 km on fuel cell (3x range) with the same payload <sup>16</sup>.

- **Fast refuel:** Swap cylinders in minutes vs hours to charge LiPos <sup>56</sup>.
- **Constant power output until depletion** (no voltage sag). Challenges:
  - Hydrogen logistics: compressed H<sub>2</sub> tanks at 350 or 700 bar, which can be a safety and supply concern. For field ops, one might need a mini hydrogen generator or bring tanks (which may be hazmat to transport).
  - Cost: Fuel cell units are still very pricey (\$ tens of thousands).
  - Cold weather: PEM fuel cells need humidification and can be tricky below freezing (though there are workarounds). For our MVP, fuel cells are likely beyond scope due to cost and complexity, but we will keep watch as a later upgrade for extended-range versions.
- **Hybrid Gasoline Engines:** The idea is a small efficient engine driving a generator (or direct drive propeller plus a generator for backup power). Examples: Quaternium's HYBRIX drone (a hybrid quadcopter) set a record **10 h 14 min** flight hovering on a tank of fuel <sup>57</sup>. Gasoline (~12,000 Wh/kg energy) can easily outlast batteries, but small engines (20–50 cc) are typically only 10–20% efficient and require maintenance (oil, spark plugs) and produce vibration that can mess with sensors. Also, fuel engines make noise and emit exhaust – not ideal in suburban delivery scenarios. Another approach is using a combustion engine just to recharge batteries in flight (serial hybrid). There have been military projects and some products (the Top Flight Technologies Airborg, for instance). We likely won't use a gas engine in the MVP (to keep it all-electric), but if a client needed a very long range, a small generator could be considered. The complexity of tuning an engine and the loss of the "electric's reliability and low maintenance" advantage weigh heavily. As one commercial UAV news put it: engines "are loud, dirty, vibrate a lot, and need maintenance" whereas fuel cells (or pure electric) are cleaner <sup>58</sup>.
- **Future Chemistries:** Solid-state batteries promise 20–50% more energy by eliminating heavy flammable electrolytes – maybe reaching 400 Wh/kg by late decade <sup>59</sup>. Lithium-Sulfur and Li-Air are being researched with theoretical 500–1000 Wh/kg potential <sup>59</sup>. These could be game-changers for drones if realized, but current prototypes suffer short cycle life. We'll design with enough battery bay volume and weight allowance to accommodate newer cells if they emerge.

**Power System Bottom Line:** For MVP, we commit to **off-the-shelf LiPo/Li-ion batteries**, designing for about 30–60 min flight on battery alone. We'll ensure the powertrain (ESCs, wires) can handle bursts (for VTOL if used or for aggressive maneuvers), and integrate a robust power distribution and monitoring system.

We will also consider a **dual-battery architecture**: one high-discharge pack for VTOL or launch boost, and one high-energy pack for cruise. Some long-range drones do this to optimize weight usage (burn the "boost" battery early). However, that adds complexity. Simpler might be using one battery type but sizing motors such that cruise power is a small fraction of the battery C-rating.

Finally, we'll include a mechanism for **safe battery jettison or isolation** in case of thermal runaway (unlikely, but a fire on board could be catastrophic; at minimum have the battery in its own compartment with venting).

## Autonomy Stack (Onboard Systems & Software)

Our goal is **full autonomy** – the drone should handle navigation, obstacle avoidance, and landing with minimal human input. Achieving this requires a layered autonomy stack:

**Flight Control (Autopilot):** At the lowest level, a reliable autopilot runs the attitude and position control loops. We will use a proven open-source autopilot like **PX4 or ArduPilot** on hardware such as a Pixhawk 6C or Cube Orange (32-bit STM32 MCU, IMUs, magnetometer, barometer). These systems can stabilize the drone, follow waypoints, and manage transitions (for VTOL). They also support fail-safes (loss of GPS, loss of comm, low battery) – e.g. initiate RTH (Return-to-Home) or parachute deploy. PX4 and ArduPilot both have VTOL modes, navigation in auto missions, and basic geofence features out-of-the-box, which accelerates development. We will likely fork the open code to customize any unique control (e.g. optimizing tailsitter transitions or integrating custom sensors).

**Onboard Perception & Obstacle Avoidance:** For operations beyond line of sight or around obstacles (buildings, trees, power lines), the drone needs eyes and brains: - *Cameras*: Lightweight **stereo cameras** or fisheye monocular cameras can feed algorithms to detect obstacles. Skydio's approach of mapping the environment and dynamically avoiding obstacles in real-time is a high bar, but we can leverage advances in SLAM (Simultaneous Localization and Mapping). There are frameworks like ORB-SLAM or Vins-Fusion (VIO) that could run on a companion computer to help navigate if GPS is unreliable (e.g. urban canyon) or to identify landing zones. - *Lidar*: A small 2D lidar (e.g. Lightware SF40 or Benewake) can provide altimetry and forward obstacle scanning out to ~50–100 m. This can be used for terrain following and for last-minute collision avoidance (triggering an abort/hover if something is detected). 3D lidars (like Ouster or Velodyne units) are heavier and costly, but could give richer perception; likely overkill for MVP, but a single-plane scanning lidar is a good compromise for detecting wires or branches ahead. - *Radar*: Radar has the advantage in detecting other aircraft and obstacles in low visibility. The Honeywell IntuVue RDR-84K is a 1.3 kg phased-array radar that can detect aircraft at a few km and also map ground obstacles <sup>20</sup>. We probably won't include such a heavy/expensive sensor initially, but smaller millimeter-wave radars (used in cars, ~200 g units) are emerging for drones too. - *Computing*: To process sensor data, we'll include a **companion computer** (e.g. Raspberry Pi 4 or NVIDIA Jetson Orin NX) running Linux. This handles high-level tasks: vision processing, path planning, and perhaps even on-board AI (like recognizing a delivery target marker). The autopilot will interface with the companion via APIs (e.g. MAVLink protocol) – sending telemetry and receiving navigation directives or even full trajectories from the higher-level brain.

**Navigation & GPS-Denied Operation:** Standard GPS (GNSS) gives  $\sim\pm 3$  m accuracy, which is fine for basic nav but not for precise landing on a target spot. We will employ **RTK GPS** for cm-level accuracy during landing or mapping missions – many COTS RTK modules (Ublox F9P) are available. For redundancy, it's wise to have dual GNSS receivers (to detect spoofing or dropout by comparing solutions). In GPS-denied scenarios (indoors, under dense canopy, or deliberate jamming), the drone must rely on inertial and visual cues. We'll implement Visual-Inertial Odometry (VIO) on our companion computer: essentially SLAM that fuses IMU with camera to continue estimating position when GPS is lost. Projects like *PX4 Autonomy* and *ROS PX4* have packages for this, and we can test it in controlled environments. Additionally, a magnetometer and barometer help stabilize yaw and altitude when GPS is weak (though metal structures can throw off magnetometer – so careful placement and filtering needed).

**Detect-and-Avoid (DAA):** For autonomous BVLOS, regulators expect some form of DAA to avoid mid-air collisions. Approaches: - *Cooperative DAA*: Use transponders like ADS-B In or FLARM to detect instrumented

aircraft. uAvionix makes a tiny ADS-B receiver; many large drones carry these. If we detect an aircraft broadcasting its position coming too near, the autopilot can automatically descend or alter course (there are algorithms for “remain well clear” using telemetry). - **Non-Cooperative DAA:** Use onboard sensors (camera, radar, acoustic) to detect other aircraft not broadcasting. This is harder. There are products like **Iris Automation Casia** – a small camera + processor that spots other aircraft visually out to some hundred meters and issues avoidance maneuvers. The Honeywell radar mentioned can detect non-cooperative objects too. For MVP, full DAA might be beyond scope, but we plan to integrate at least ADS-B and maybe implement a basic visual horizon scan (the companion could run a lightweight object detector to see if an aircraft silhouette or moving object appears, though reliable detection ranges would be limited by camera resolution). - **Avoidance logic:** If an intruder is detected, our flight software can perform an evasive action (e.g. pause climb and descend, or loiter in place) depending on who has right-of-way (manned aircraft always do). During testing, we'll do this manually (pilot in loop), but as we progress, automatic avoidance per well-defined rules (FAA right-of-way rules) could be enabled.

**Landing Site Detection:** For delivery, the drone must ensure the drop or landing zone is clear. One approach is to use a **downward camera** to detect markers or clear area. Companies like Manna (in Ireland) have drones that use lidar and camera to double-check no person is beneath before lowering a package <sup>60</sup> <sub>61</sub>. We can implement a “stare and scan” pattern: before final drop, hover at 60 ft (if VTOL or with a small secondary VTOL “droid”) and use a lidar to scan for obstacles and a camera with object detection (to see people/animals). Since our MVP might not include a winch delivery, if we do fixed-wing parachute drop, we must ensure the area is roughly clear of people – likely by operational procedure (deliver only to known safe spots like backyards or open fields). In any case, our autonomy stack could flag a no-drop if conditions aren't met (GPS error too high, or movement below detected).

**Robustness Considerations:** - **Wind Handling:** Autopilot will have max wind parameters – e.g. if wind exceeds 10 m/s and mission is compromised (can't hold course), the drone should safely abort (land or return). We know Wingcopter claims flights in 55 mph gusts <sup>47</sup>, but that is extraordinary; our target is perhaps safe flight in up to 30 km/h (~8 m/s) wind for MVP. Designing sufficient control authority and battery margin for wind fighting is key. - **Rain/Dust:** We'll select components with at least IP rating (or conformal coat electronics ourselves). Light rain (<2 mm/hr) is usually okay for short periods; heavy rain is more problematic (wet wings lose lift, and water can short electronics). Many mapping drones simply avoid rain. We can incorporate a **rain detector** (simple moisture sensor) and have logic to return home if rain starts. Dust and sand can abrade propellers and clog cooling vents – using mesh filters on inlets and opting for dust-proof motors (sealed bearings) helps. Also, covering critical optics (lidar windows) with hydrophobic and anti-dust coatings can maintain sensor reliability. - **Low Light/Night:** Fully autonomous night flight requires either radar or thermal cameras for obstacle detection (optical flow in pitch dark is impossible without illumination). Likely, initial operations will be daytime only (both for regulatory ease and sensor function). If night ops are needed (security patrols often are at night), we might integrate an IR spotlight or rely on known-clear airspace.

**Communications & Control:** - **Radio Control Link:** During development, we'll use a standard 2.4 GHz FHSS RC link as a safety backup for a pilot to take over. For autonomous missions, a telemetry link (e.g. 915 MHz long-range modem) will provide live data and allow high-level control (e.g. mission abort or redirect). - **Cellular:** We plan to include a 4G LTE modem so the drone can connect to the internet (so we can send commands from anywhere and get telemetry via the cloud). Real deployments (Wing, etc.) lean on cellular networks for connectivity in urban areas. Latency ~100 ms is manageable for high-level control (not for manual piloting, but fine for waypoints). We'll implement a watchdog: if the drone loses comms for more

than X seconds, it will execute a preprogrammed mission (usually RTH). This is standard – lost-link profiles are required in waivers. - *Cybersecurity*: Using open-source means code is public, which is double-edged: transparency vs potential exploits. We will enforce encrypted links (many C2 radios support AES encryption; LTE is inherently encrypted). We'll also ensure the onboard computer is hardened (disable unnecessary services, require authentication for any incoming connections). Remote ID broadcast is not encrypted (by regulation it's open info), but control commands will be. We should also guard against GPS spoofing – maybe by monitoring GPS vs. backup nav (VIO or magnetometer) to detect anomalies.

In summary, our autonomy stack builds on the shoulders of giants (PX4/ArduPilot, ROS, etc.) and adds mission-specific intelligence (like delivery landing checks). The **state-of-art** autonomy we aspire to is exemplified by Skydio (for obstacle avoidance) and by the likes of Wing (for reliable fleet automation with minimal human oversight). While we may not immediately reach full AI-driven avoidance, we will incorporate incremental autonomy – e.g., geofencing and simple collision avoidance using distance sensors – to meet safety requirements and pave the way for more advanced capabilities as our project and compute resources grow.

## Delivery & Security/Patrol Use Cases

We examined the two primary use cases of interest – **last-mile delivery** and **automated security/patrol** – to understand real-world requirements and constraints.

**Proven Deployments at Scale:** - *Delivery*: Alphabet's **Wing** service has operated in suburbs of Australia (Logan, Canberra), delivering food, drinks, pharmacy items, etc., with **over 300k successful deliveries by 2023** <sup>22</sup>. They use small hybrid drones that cruise at ~120 ft altitude and deliver packages via a tether from a hover. Customer feedback has been positive for speed and convenience, though noise was initially a complaint (they mitigated this by redesigning propellers and operational curfews). Wing's success in Logan (averaging thousands of deliveries per month) proved the demand exists when regulations allow. **Zipline** in Rwanda and Ghana operates in a different model: fewer flights but long distance (up to 80 km one-way) carrying critical medical supplies. They have **essentially become part of the medical supply chain**, with hospitals requesting blood via SMS and drones dispatched, cutting delivery times from hours to <30 min in many cases <sup>36</sup>. Notably, Zipline's safety record through more than a **million autonomous miles** is strong <sup>62</sup> – achieved by flying fixed routes at safe altitudes and segregating from other air traffic (their ops have dedicated airspace and NOTAMs).

In the US, smaller trials have happened: *UPS and Matternet* ran a project at WakeMed Hospital in NC, flying lab samples across a campus. *Walmart* is partnering with Wing and also with DroneUp (using multis) to deliver goods in certain cities <sup>63</sup>. *Amazon Prime Air* started limited deliveries in 2023 in California and Texas, though scale is small due to ongoing FAA constraints.

- *Security/Patrol*: Companies like **Airobotics** (now part of Ondas) deployed drones in Dubai for municipal surveillance – their drones live in boxes on rooftops, fly pre-programmed patrol routes, and return to recharge, significantly reducing response time for incidents. **Percepto** has systems used in mining and utilities for autonomous inspection (identifying anomalies like leaks or intruders and alerting operators). A significant milestone: the FAA in 2022 approved Percepto drones for **BVLOS patrols with no humans on-site** at industrial facilities in Texas, using a combination of radar detection around the site and predefined safe airspace. This shows regulators are warming to fully remote operations in controlled environments. Police departments (e.g. Chula Vista PD in CA) use

drones as first responders (DFR) under waivers, where a drone is dispatched to incident locations to provide video before officers arrive. Typically, a remote pilot oversees multiple drones and can manually intervene if needed.

**Tech vs. Regulation – What's holding things back?** - *Tech Maturity:* The core technology (autonomy, battery, comms) is largely capable for these use cases. The biggest technical holdups have been **reliability and redundancy** – making drones fail-safe enough for unsupervised ops over people. This is being solved with measures like parachutes, redundant flight controllers, and better health monitoring. For example, Skydio's X2D drone for government has redundant IMUs and radar altimeters for safety, approaching the reliability seen in manned aviation. - *Regulations:* In many regions, regulations are the gating factor. The FAA still generally requires visual observers or special waivers for flights over people or BVLOS. Wing's and Zipline's US operations have required either a "spotter" for each flight or were limited to certain corridors. The **FAA's upcoming Part 108** (BVLOS rule) is expected to standardize this, but timelines slipped in 2024<sup>64</sup>. In Europe, regulations are more pathway-driven; many drone deliveries there operate under Specific category authorizations with risk mitigations rather than blanket prohibition. E.g., Ireland's aviation authority allowed Manna to do delivery trials in a Dublin suburb with certain conditions (daylight, <= about 2 kg drones, not over crowds, etc.). So the tech is ready enough that regulators are starting pilot programs, but widespread routine use is likely a couple more years out in most places.

**Operational Realities:** - *Maintenance & Turnaround:* Drones require frequent checks: Wing's team, for example, periodically inspects motors and control surfaces every few days of ops. Batteries typically last 200–300 cycles before noticeable degradation and need replacement – so any fleet needs a battery management plan (charging, cycle rotation, disposal of old packs). The logistics of **battery swapping vs charging** are crucial: Wing and Zipline both swap batteries to maximize utilization (a fresh battery is inserted and the drone relaunched within minutes, while the used one charges offline). This means for our operations, designing a battery that's quick to swap (or a system like a docking station that can do it automatically) is a factor for scaling. - *Charging Infrastructure:* If not swapping, some systems use wireless charging pads or robotic battery swap stations (like Matternet's station in Switzerland). For early demo, a human swapping is fine; long term, an automated solution would be needed for truly persistent operations. - *Fleet Management:* Operating multiple drones requires software for scheduling missions, monitoring status, and collision avoidance between own fleet members. Companies have cloud dashboards showing each drone's telemetry, alerting if any deviate. We will have to integrate our autopilot with such a management system (perhaps using something like DroneKit or a cloud GCS) if we ever run simultaneous drones. Even for one drone, a web dashboard to track it in real-time (with its Remote ID or telemetry) is important for transparency and quick intervention. - *Geofencing:* All serious deployments implement geofences to keep drones out of no-fly zones (airports, sensitive areas). DJI made this common in their products. We will likewise define geofence polygons that the drone's software will not cross; if it approaches, it can automatically turn back or descend. This is a mitigation for GPS errors too – if the drone goes wayward, a fence might prevent a flyaway into restricted airspace. - *Noise & Community Acceptance:* Noise has been the biggest community complaint in suburban trials. Wing had to adjust operations in Canberra due to residents complaining about the buzzing disturbing pets and people outdoors. Strategies include **flying higher altitudes** (sound dissipates; Wing flies ~150–200 ft except when dropping) and using quieter props. Zipline's fixed-wing at cruise is fairly quiet (sounds like a distant lawnmower for a few seconds as it passes overhead). In a security context, noise can also be an issue (e.g., a quiet night patrol might not want a loud drone announcing its presence). Some projects looked into **acoustic mitigation** like active noise cancellation (not very feasible for open air) or scheduling (no night flights in residential areas). - *Privacy:* Drones with cameras raise privacy concerns. Even if not intentionally recording, a drone over backyards can feel intrusive. Wing addressed this by not streaming video during delivery – their drones

have forward cameras for navigation but they process imagery onboard and don't save or transmit it (according to Wing's public statements to communities). Our use cases might need cameras for landing; we should consider on-board processing and limiting recording to only what's necessary for safety, to alleviate privacy issues. For patrol drones, privacy is even trickier – consistent legal guidance is to treat them like CCTV: only surveil what you have rights to (e.g., your facility perimeter, not peer into private property). Europe's GDPR also implies any recorded personal data from drones needs justification and protection.

**Differences in Use Case Requirements:** - *Delivery* drones need precise navigation to customer locations, robust redundancy if flying over neighborhoods, and a friendly appearance (Wing's drones are brightly colored and small). They often sacrifice payload weight for safety features (parachutes, redundant comms). - *Security/inspection* drones may prioritize high-quality imaging (thermal cameras, zoom lenses), autonomous charging (to do repeated sorties), and integration with security systems (triggered by alarms). They usually operate in a known area repeatedly, so they can have pre-mapped reference points or even physical aids (like AprilTags on rooftops for precise landing). - *Emergency Response (special case of delivery)*: Delivering an AED (defibrillator) to a cardiac arrest patient has been trialed in Sweden – a drone beat an ambulance by minutes and helped save a life. These scenarios demand speed and direct path flight. The tech is similar to delivery, but regulatory authorities may expedite waivers because of clear life-saving intent. For our platform, being capable of carrying say an AED (~1.5 kg) or blood bag quickly could open such opportunities.

In conclusion, **what's still blocked is mostly regulatory and integration** into society (public acceptance), not whether drones can physically do these jobs – they clearly can, as shown by the deployments above. Our MVP should aim to demonstrate technical capability *and* address safety/noise transparently to position us well for obtaining permissions. Early demos will likely be in friendly airspace (e.g., delivering between two facilities we control, or patrolling a fenced area) to build data and trust. From the technical side, reliability (self-diagnosis, redundancy) is a must to move from demo to real operations. Each use case will stress our system differently – delivery pushes range and autonomy in varied environments, whereas security pushes repeated use, precision landing in a dock, and maybe night flying. We will design a flexible platform and iterate features specific to each mission as needed, after nailing the core flight performance.

## Regulatory and Compliance Landscape

Navigating regulations is as critical as engineering for autonomous drones. We summarize the current landscape, focusing on the US (FAA) and comparing to EU (EASA/UK), and outline compliance steps for an MVP demo:

**United States (FAA):** The FAA regulates drones under **14 CFR Part 107** for small UAS (up to 55 lbs ~ 25 kg) for commercial operations: - *Baseline Part 107 rules*: Must have a certified **Remote Pilot** in command (so one team member will need to pass the FAA Part 107 knowledge test). Operations must remain **VLOS (Visual Line of Sight)** of the operator or visual observer, *unless* a specific BVLOS waiver is granted <sup>65</sup> <sup>64</sup>. Max altitude 400 ft AGL (or 400 ft above a structure if inspecting). No flights over people or moving vehicles unless meeting conditions of new rule allowances (the 2021 rule introduced **Category 1–4 operations over people** tied to drone weight and injury risk – e.g., Cat 1 for drones <250 g with no exposed rotating parts; heavier drones need certified parachutes or proven safety). - *Remote ID*: As of Sept 2023, all drones that require registration (>0.55 lbs) must comply with **Remote ID** <sup>27</sup>. This means our drone must broadcast a signal (Wi-Fi or Bluetooth) with its ID, location, altitude, velocity, and control station location <sup>66</sup> <sup>67</sup>. Practically, we'll either use a **Standard Remote ID module** integrated or attach a separate **broadcast**

**module.** The rule also says if you're flying without RID (e.g. in development), you must do so in a designated FAA-Recognized ID Area (FRIA) or under VLOS with that exemption <sup>68</sup>. Since FRIs are typically model airfields, it's easier to just equip Remote ID for our testing. Compliance requires us to ensure the module we use is FAA-approved (we'll check the DOC list <sup>69</sup>). - **BVLOS and waivers:** Without a new rule yet, BVLOS flights require a waiver of 107.31. The FAA has been granting more waivers – by Oct 2024 about **190 BVLOS waivers** to 134 operators <sup>65</sup> <sup>26</sup>. Most waivers require extensive safety cases: typically having a visual observer or ground radar along the route, or limiting to rural, low-altitude areas. The FAA's BVLOS ARC (Advisory Rulemaking Committee) in 2022 recommended a new **Part 108** to allow routine BVLOS with requirements scaled by drone weight and kinetic energy. As of mid-2025, that rule is pending (Congress mandated it, and an executive order in June 2025 pushed FAA to accelerate it <sup>70</sup> <sup>71</sup>). For our MVP, any beyond-line-of-sight demo likely means we'll either: - Fly under a waiver if possible (e.g. partner with a BEYOND program site or a FAA test site). - Or more straightforward, conduct demos **with chase observers or in segregated airspace** (like an unused airport or a test range) to simulate BVLOS while staying technically within rules. - **Airworthiness & Certification:** Currently under Part 107, there's no explicit airworthiness certification for the drone – the burden is on the operator to ensure it's safe. However, for larger drones or carrying certain payloads, or if seeking a Type Certification, the FAA can apply manned aircraft standards. Notably, Wing obtained a **special class airworthiness certificate** for its delivery drone in 2019 (in the FAA's "special category" for drones), and more recently, Amazon got one for their MK27-2 drone in 2023. This is a long process and beyond what a small MVP needs, but it's something to consider for scale (it involves meeting reliability standards, fail-safe design, etc., akin to getting an aircraft type-certified). - **Remote Operations & Pilot Requirements:** Even autonomous drones need a human pilot on record. For now, we plan to have a remote pilot monitoring each flight, ready to intervene via radio. The FAA does allow one pilot to oversee multiple drones if granted a waiver (called swarming or multi-aircraft control waiver). For MVP, one pilot per drone is fine. We should also prepare documentation like a concept of operations (ConOps) and safety manual; these are typically needed in waiver applications. - **Remote ID privacy:** The broadcast info can be picked up by the public, but it doesn't include personal data – it's basically a license plate. Law enforcement can correlate the ID with the registration database to find us if needed. We should register our drone on the FAA DroneZone, and we'll get a registration number (since it will be >250 g).

**Europe (EASA) & UK:** Europe has a unified framework (adopted by EASA member states and similarly by the UK CAA with some divergence after Brexit): - **Categories:** **Open, Specific, Certified.** - **Open Category:** for low-risk flights – sub-25 kg, VLOS, below 120 m altitude, and not over uninvolved people (with subcategories A1/A2/A3 depending on drone weight and distances). If our drone <25 kg and we fly in a sparsely populated area, it might fit Open category A3 (far from people, VLOS). But Open doesn't allow BVLOS or flights over assemblies of people. - **Specific Category:** covers what's not in Open, via an **Operational Risk Assessment (SORA)**. We would likely go Specific for any advanced demo in Europe – we'd do a SORA analysis identifying ground risk and air risk, and propose mitigations (like having a parachute mitigates ground risk class, having a DAA or flight under 150 m mitigates air risk, etc.). The aviation authority then issues an authorization if satisfied. There are standard scenarios (STS) for some ops, but an autonomous delivery might need a custom risk assessment. - **Certified Category:** not likely relevant unless carrying people or very heavy payloads – requires full aircraft-type certification and is akin to traditional aviation cert. No small drone is there yet except perhaps large cargo drones in development. - **UK:** The UK follows a similar scheme (they retained much of EASA's framework). The UK has an Operational Authorization route for specific ops. They have a concept called **BVLOS in non-segregated airspace** which currently is case-by-case like FAA. The UK is trialing "sandbox" corridors (for example, Project Skyway aims to create drone corridors with detect-and-avoid infrastructure). - **Remote ID in EU:** Europe has a requirement for "direct remote ID" too for

most drones (as of Jan 2024, drones >250 g must broadcast ID, similar to FAA's rule). So equipping our drone with a Remote ID broadcast module covers both US and EU needs.

**Airspace Integration and UTM:** Both US and EU are developing UTM (Unmanned Traffic Management) systems. In the US, the **LAANC** system already automates authorization to fly in controlled airspace below 400 ft (we can use LAANC via apps like KittyHawk to get clearance in a Class D/E airspace for testing near airports if needed, typically near instant for low altitudes). The FAA's UTM concept is evolving through trials: essentially letting service providers handle flight plan deconfliction for drones under 400 ft. In Europe, **U-space** is the initiative to provide similar services in designated zones with high drone traffic, requiring connectivity and automated flight plan sharing. As a small startup, we'll aim to be **compliant with Remote ID and any NOTAM/airspace requirements** and later integrate with UTM providers when operating in those areas. For MVP demo in uncontrolled airspace (Class G, rural area), UTM may not be a factor beyond perhaps filing a NOTAM if needed for safety.

**Privacy and Other Laws:** Beyond aviation rules, privacy laws (like GDPR in EU, various state laws in US) and local ordinances (some cities restrict drone flights or have park no-fly rules) could impact operations. For example, in the US, states like Texas have laws limiting surveillance by drones (with exceptions for certain uses). Since our focus is not covert surveillance, we will abide by requiring landowner permission for any surveillance/patrol flights and ensure our delivery flights are over consenting customers. It's wise to maintain a **flight log and data retention policy** stating we do not keep any unnecessary imagery of the public. If using cameras in Europe, we might need to do a Data Protection Impact Assessment (DPIA) to ensure compliance with GDPR for any recorded data.

**Compliance Checklist for MVP Demo:** To conduct a legal demo flight (in the US, for example) with minimal friction: 1. **Pilot Certification:** At least one team member with Part 107 Remote Pilot certificate <sup>72</sup>. 2. **Drone Registration:** Register the drone serial number in FAA DroneZone (commercial use, <55 lb category). 3. **Remote ID:** Install an FAA-approved Remote ID broadcast module, ensure it's functioning (we'll test with a smartphone app that can receive RID to verify). 4. **Land Owner Permission:** Secure permission for the takeoff/landing site and ideally overflight area (private property or a designated test site avoids issues of flying over strangers). 5. **Airspace:** Choose a test area in Class G airspace (uncontrolled) or use LAANC to get clearance if near an airport (e.g. flying below 50 ft in certain controlled areas can be auto-approved). For BVLOS, pick a low-traffic area – perhaps an FAA UAS test site or range to simplify. Otherwise, we might limit the demo distance so that visual observers can be positioned along the route (this is how many waivered flights are done – a daisy chain of observers). 6. **Safety Provisions:** Use a parachute recovery system that is ASTM F3322 compliant if flying over any people or structures – this could qualify for Category 3 ops (small group of people, if impact energy < 25 J). Or ensure no operations over uninvolved people at all (Category B - easiest). 7. **Pre-flight:** Conduct and document pre-flight checklist (including checking NOTAMs/TFRs, weather conditions to be VFR, drone mechanical/electrical check, battery health check). 8. **Observer Briefing:** If using visual observers, brief them on communication and scanning responsibilities (they need radios to call out any intruding aircraft). 9. **Insurance:** While not a regulation, having liability insurance for the demo is prudent (often required by venues). In many countries, commercial drone insurance is mandatory (e.g., EU requires it under certain conditions). 10. **Log and Report:** Post-flight, log details (for our internal records and to have data if any incident occurs). If an accident occurs causing serious injury or significant damage, FAA regulations require reporting within 10 days.

By following this checklist, we can demonstrate an MVP flight without getting "stuck" by compliance issues. For EU demos, we'd do a similar list but through the lens of a Specific category authorization: coordinate

with local aviation authority early, maybe use a predefined risk assessment or seek a light UAS operator certificate if needed for ongoing work.

In short, **engaging regulators early and showing a safety-first approach is key**. Our research into Wingtra's guide and others confirms that regulators respond well to evidence of risk mitigation (like controlled airspace usage, parachutes, pilot in loop) <sup>49</sup> <sup>31</sup>. We will incorporate those from the start to pave the way for more advanced permissions down the road.

## Risk Register (Top Risks & Mitigations)

Developing and operating an autonomous drone involves multifaceted risks. Below we list the **top 15 risks** we foresee across technical, operational, and business domains, along with proposed mitigations for each:

1. **Mid-Air Collision (Air Risk):** Risk of the drone colliding with manned aircraft or other drones, especially during BVLOS missions. *Mitigations:* Fly at low altitudes (e.g. below 400 ft, as regulations dictate, where manned traffic is rare), avoid known flight paths (e.g. near hospital helipads or small airports) <sup>73</sup>. Equip ADS-B In to detect larger aircraft and geofence around no-fly volumes (e.g. approach paths). Use a strobe light for visibility. Ultimately implement detect-and-avoid sensors (vision or radar) and follow right-of-way rules (e.g. yield if intruder detected). Also file NOTAMs for test flights to alert local pilots.
2. **Loss of Control / Flyaway:** The drone could become unresponsive due to autopilot failure, GPS glitch (flyaway scenario), or severe weather (wind carrying it away). *Mitigations:* Build in multiple failsafes: if GPS errors out, use secondary nav (visual or inertial) to maintain control; if communications lost, drone autonomously returns home or lands immediately in a pre-designated safe area <sup>67</sup>. Include an independent "kill switch" receiver (RF or even a cellular SMS command) to cut propulsion if it leaves a certain area. Regularly test the failsafe logic in simulations and real flights. Use dual GPS modules to detect spoofing or major discrepancies.
3. **Battery Failure (In-Flight Power Loss or Fire):** A battery could fail catastrophically (thermal runaway fire) or just deplete faster than expected leading to crash. *Mitigations:* Use high-quality batteries from reputable suppliers and do pre-flight health checks (IR, voltage). Design for a conservative minimum battery reserve (e.g. land with 20% capacity remaining). For fire risk, have the battery in a fire-resistant compartment isolated from critical electronics, and if possible, add temperature sensors on packs to catch overheating early. Parachute recovery system to deploy on any power loss or if battery fails redundancy check mid-flight. Store and charge batteries in safe conditions (proper charging rates, fireproof bags).
4. **Autopilot Software Bug:** A software bug could cause instability (e.g. bad sensor fusion causing oscillation) or a mission logic error (flying into obstacle). *Mitigations:* Leverage proven autopilot code (PX4/ArduPilot) which has been field-tested for thousands of hours. Follow strict software change control – test any custom code in HITL (hardware-in-the-loop) simulation and small-scale flights first. Maintain manual override ability at all times during testing. Implement "pause and hover" command – if something odd is observed, pilot can hit pause to stop autonomous mission and stabilize until issue diagnosed.

- 5. Communication Link Loss or Hacking:** Losing the C2 link (through interference, range, or malicious jamming) or someone spoofing commands. *Mitigations:* Use frequency-hopping encrypted radios for control <sup>55</sup>. Have redundant links (e.g. primary LTE, secondary 900 MHz). As noted, robust lost-link behavior is key – e.g., drone will execute a contingency (return home on preset route after X seconds lost comm). For hacking, encryption and authentication on control link and perhaps a “geofence firewall” in autopilot (drone refuses to go outside certain area regardless of commands, to mitigate malicious commands). Regularly update firmware to patch security issues.
- 6. Structural Failure / Airframe Damage:** High loads during launch, flight or landing could cause a wing, control surface, or prop to break. *Mitigations:* Use conservative design margins (e.g. wings rated for at least 2.0× the max expected load). Ground vibration testing to avoid resonance. Inspect airframe regularly for cracks or fatigue, especially if using composites (hairline cracks can propagate). For props, follow manufacturer lifetimes (props can develop microcracks – some ops replace them after ~50 hours). Have **redundant lift surfaces** if possible – e.g., twin boom tails so if one tail surface fails, the other still provides some control. Parachute again covers worst-case structural breakup by trying to arrest any falling debris.
- 7. Navigation Sensor Failure (GPS outage, compass error):** Could lead to the drone drifting off course or toilet-bowling. *Mitigations:* Multi-sensor fusion – e.g., if compass is erratic, trust GPS course-over-ground to hold heading (there are magless navigation options). Use high-end IMUs with good bias stability for short GPS outages. Possibly integrate visual odometry as a backup to hold position if GPS lost (within drift limits). Fly with at least 16+ satellite lock and multi-constellation GNSS to minimize loss likelihood. In known GPS denied area, either avoid or use AprilTag visual landing aids to guide (if landing). If navigation uncertainty exceeds a threshold, have drone enter a loiter at current position (or slowly climb – as last resort, climbing can avoid obstacles until link is regained, though we must be careful with that logic).
- 8. Wind and Weather Exceedance:** Encountering winds above the drone’s capability or sudden weather like heavy rain or icing. *Mitigations:* Set conservative operational limits: e.g. do not launch if wind > 75% of drone’s max airspeed (to ensure it can make headway back). Use real-time wind estimation from the autopilot (most autopilots can estimate wind by GPS vs airspeed) and if exceeding a threshold, autonomously abort mission and land. Weather: check forecasts, avoid icing conditions (small drones cannot de-ice, so avoid sub-zero flying in clouds). Light rain – design for IPX4 or so (light splash proof) but hold off flights in downpours or thunderstorms (which also bring severe turbulence). If unexpected weather hits, have a pre-planned safe landing protocol (e.g. find nearest open field and land).
- 9. Ground Collision (People/Property):** Risk of crashing into people, houses, cars – either under normal landing or uncontrolled descent. *Mitigations:* Choose operational areas and routes carefully: avoid overflying gatherings or sensitive structures whenever possible (plan routes along unpopulated paths like rivers, roads, fields). Use a parachute to reduce impact energy to safe levels if a failure occurs over people – modern drone parachutes can limit impact < 69 J, satisfying ASTM standards for human injury thresholds. Include an audible warning device (some drones activate a buzzer when parachute deployed). For normal operation, incorporate precision landing to designated points away from bystanders. Possibly incorporate a forward-looking sensor to avoid final approach collisions (like tree or pole strike). Also secure permissions – ideally only fly over people who are briefed and protected (e.g. helmeted crew for test).

10. **Payload Malfunction or Drop:** If carrying a package, risk that it could detach or be dropped in the wrong place. *Mitigations:* Design robust payload attachment (locking latches with servo release that won't open unless commanded). Have a secondary restraint if possible (like a safety tether that only lets it fall a short distance if accidentally released). Only release payload when at the intended drop point and at a safe altitude as per plan (for Zipline, that's ~10-20 m with a parachute <sup>74</sup>; we'll define safe drop parameters). If a payload fails to release, have the drone return with it rather than shake it loose (and notify ground crew). For sensors or payload like a camera, similarly ensure they are mounted securely (use threadlock on screws, safety wires on heavy parts).
11. **Regulatory/Legal Non-Compliance:** Operating outside regulations (e.g. unauthorized BVLOS) could lead to fines or shutdown. *Mitigations:* Stick to our compliance checklist (see previous section). Engage with regulators via test sites or sandbox programs – document every flight and its adherence to any waivers. Obtain necessary waivers well ahead or constrain demos to what's allowed. Also ensure privacy compliance: do not store video of private areas unnecessarily, possibly blur faces automatically if we do recording to share publicly. Maintain an open line with local authorities (inform local ATC or police for test flights so they are aware, building trust).
12. **Supply Chain Risk:** Difficulty procuring components (like autopilots, sensors, batteries), especially NDAA-compliant parts due to US government bans on certain Chinese tech <sup>32</sup>. *Mitigations:* Identify multiple suppliers for critical components. For instance, Pixhawk controllers are made by various vendors globally; LiDAR from both US and Chinese companies – choose at least one Western supplier for critical parts to avoid regulatory issues. Keep a stock of spare parts for those with long lead times. Monitor component obsolescence – e.g., chips shortage can delay autopilot availability (we might buy a few Pixhawks early). Also consider in-house ability to replace certain parts (for example, 3D print our own airframe spares, or have the ability to flash firmware on generic flight controller boards if branded ones are unavailable).
13. **Team Safety During Testing:** Propeller accidents, high tension bungee snap, etc. during R&D. *Mitigations:* Establish strict test protocols. Always have a propeller safety zone – e.g., only the pilot armed or near the drone when powered. Use prop cages or remove props when working on the drone on the bench. For launcher tests, clearly mark and communicate the danger area (e.g. nobody in front of launcher). Provide team with protective eyewear, gloves as needed. Two-way communication (radio or agreed signals) to coordinate arming and launch events. Essentially treat it with the same respect as a full aircraft test.
14. **Data Loss & Debugging Difficulty:** If a crash occurs and we lack data logs due to damage, we might not diagnose the cause, leading to repeat failure. *Mitigations:* Use redundantly stored flight logs: log to autopilot flash, and also stream telemetry to ground station for live recording. Possibly add a "black box" SD card in a hardened casing (or a telemetry snapshot transmitter) that can be recovered post-crash. In critical test flights, use a chase drone or camera to visually document behavior. Additionally, perform incremental tests to catch issues early and reduce the big unknowns on full missions.
15. **Market/Demand Risk:** Building something technically impressive that doesn't fit market needs or runs afoul of public acceptance (like we solve autonomy but public opposition to noise stops deployment). *Mitigations:* Engage with stakeholders early – e.g., if our target is medical delivery, talk with hospitals to understand real requirements (payload size, turnaround) and concerns. For

security, talk to security firms or facility managers about what they need (maybe it's reliable nighttime thermal imaging rather than long range, etc.). Also, design with noise reduction and safety in mind to preempt public pushback (as part of our design philosophy, not as an afterthought). Keep the project agile to pivot if one use-case seems unviable due to non-technical reasons.

Each risk above is actively tracked. We will maintain this register as a living document, updating mitigations as we test and learn. Importantly, many mitigations (parachute, geofence, redundancy) also help satisfy regulators and customers that our system is safe – so risk management is not just internal, it's key to unlocking the project's success in the real world.

## MVP Concept Recommendation (and Decision Matrix)

Given our research, we narrowed down to **three viable MVP drone concepts** that could meet our goals (efficient long range, autonomous operation, multi-mission capable). We evaluate them against criteria like feasibility, cost, safety, regulatory ease, time-to-demo, scalability, and differentiation:

**Concept 1: Fixed-Wing Drone + Launch/Parachute (No VTOL)** – A pure airplane design with catapult (bungee) launch and parachute or skid landing. For example, a 2 m wingspan glider-like drone carrying ~1 kg. - *Pros:* Technically simplest airframe (no extra motors or tilt mechanisms), thus light and long-endurance. Easiest to achieve long range (50+ km) on battery <sup>7</sup>. Uses proven methods (Zipline's model). Avoids weight and complexity of VTOL, so cheaper parts count. - *Cons:* Requires ground equipment (launch rail) and open area for recovery (parachute drift). Not suitable for constrained landing zones (e.g. customer's yard) without infrastructure. Harder regulatory path for urban use (since parachute landing might not be allowable near people unless highly controlled). Not as sexy to general audience (since VTOL is expected nowadays).

**Concept 2: Hybrid VTOL “QuadPlane”** – A fixed-wing (similar size ~2 m) with 4 small lift rotors for VTOL and one forward prop for cruise (e.g. a quadplane). - *Pros:* Takeoff and land anywhere (vertically), so demos can be done in tighter spaces (our parking lot, etc.). Easier to test gradually (can hover test first, then transition). Good payload capacity due to extra lift power. - *Cons:* Heavier and more complex – carries ~4 extra motors, arms, ESCs <sup>2</sup>. Shorter range than Concept 1 (estimated only ~50–70% of the pure fixed-wing range for same battery, due to weight and drag penalty <sup>75</sup>). More points of failure and more tuning needed (transitions are tricky). Cost higher (more motors, bigger battery for hover).

**Concept 3: VTOL Tailsitter** – A tailsitter design (Wingtra-like). Two large props that serve for both hover and cruise, no separate lift motors. - *Pros:* Still VTOL capable (no runway), but lighter than quadplane by eliminating redundant motors <sup>4</sup>. Simpler mechanical design (few moving parts, no tilting assemblies). Efficiency close to pure fixed-wing in cruise (WingtraOne gets near fixed-wing performance) <sup>4</sup>. High differentiation: few open-source projects have good tailsitters, so we could stand out. - *Cons:* Challenging control during hover and transition (airframe must be stable in both orientations). Needs careful design to avoid hover instability (e.g., might need oversized control surfaces or thrust vectoring vanes). Landing gear to protect during belly landings or tip-overs. Also not as tested in community as quadplanes or pure fixed-wings – we'd be solving some novel issues (though PX4 does support tailsitter mode in code).

We also considered a **Multirotor (quadcopter) with long range** (using fuel or a very large battery) but dismissed it since pure multirotor cannot meet the range/endurance requirement efficiently – a heavy lift

multi can maybe do 20 km round trip at best on current tech, which falls short of our goal and duplicates what many existing products (DJI etc.) do.

Below is a **Decision Matrix** comparing the concepts (High = good/favorable, Medium, Low = poor) on key criteria:

Criteria	Concept 1: Fixed-Wing (Catapult)	Concept 2: QuadPlane Hybrid VTOL	Concept 3: Tailsitter VTOL
<b>Technical Feasibility</b> (development complexity)	High – straightforward aerodynamics and autopilot usage <sup>46</sup> ; well-understood launch method.	Medium – additional subsystems (hover) to integrate; transition tuning needed <sup>2</sup> .	Medium – fewer parts than quadplane, but control logic for tailsitter needs refinement (less common) <sup>4</sup> .
<b>Development Cost</b> (prototype parts & time)	Low – single propulsion system, fewer motors and ESCs (least components cost) <sup>2</sup> . Ground launcher can be DIY cheap.	High – essentially building two drones in one (multicopter + airplane), plus more ESCs, possibly redundant battery for hover; higher parts count = higher cost <sup>76</sup> .	Medium – slightly more than pure fixed-wing (needs powerful servos, maybe custom landing gear) but avoids extra motors; no expensive launcher but maybe invest in bigger props.
<b>Flight Efficiency &amp; Range</b>	High – best range (~14x area vs multi) <sup>1</sup> ; minimal excess weight, very low drag.	Medium – penalty of carrying ~30% extra weight in hover motors means reduced endurance <sup>2</sup> ; some drag from lift arms. Likely 50% range of Concept 1 on same battery.	Medium-High – close to fixed-wing performance in cruise (Wingtra claims comparable coverage to fixed-wing <sup>4</sup> ); some compromise on prop efficiency between hover/cruise, but better than quadplane due to no dead weight.
<b>Safety &amp; Redundancy</b>	Medium – fewer failure modes but if propulsion fails, must glide or parachute (no hover backup). Parachute mitigates crash energy. Launch failures possible but can be mitigated <sup>7</sup> .	Medium – can still glide if forward motor fails, and can still limp land vertically if one hover motor fails (with difficulty) – some redundancy in 4+ rotors. But more things to fail overall (more motors = higher failure probability) <sup>2</sup> .	Medium – fewer components, but no redundancy in motors (two props, if one fails in hover it's catastrophic unless controllable like a plane). Parachute strongly advised as backup. Simpler system might be more reliable inherently.

Criteria	Concept 1: Fixed-Wing (Catapult)	Concept 2: QuadPlane Hybrid VTOL	Concept 3: Tailsitter VTOL
<b>Regulatory Friction</b> (approvability for demo and beyond)	Medium – BVLOS in rural area is doable, but parachute landings near people need waiver for ops over people unless area secured. Not suitable for urban without significant ground safety measures. Might require visual observers along route if no DAA.	Medium – VTOL capability is a plus for safety (can abort and hover), which regulators like for operations near people. But heavier takeoff weight and more complexity to certify airworthiness. Over people, still likely need parachute or proven reliability.	Medium – VTOL also, so can land quickly if needed. Might be slightly harder to convince regulators only because it's a less common configuration (they have seen lots of quadcopters, fewer tailsitters). But in Specific category, should be fine if we demonstrate reliability.
<b>Time to First Demo</b> (development speed)	High – could likely get a basic fixed-wing flying within weeks (using COTS RC plane parts) and do manual launches to prove cruise. Fewer custom algorithms needed.	Low – need to integrate hover control and transition; lots of testing to ensure stable. Off-the-shelf platforms exist (we could repurpose a Skywalker X vert hybrid maybe) but tuning it for autonomy adds time.	Medium – potentially quick if we adapt an existing tailsitter design (not many COTS; maybe use something like a Hobbywing Nimbus VTOL but those are tilt-rotor, not pure tailsitter). Will require custom build, and careful PID tuning for hover. Possibly longer than fixed-wing but shorter than quadplane if done smartly, since fewer subsystems.
<b>Scalability &amp; Flexibility</b> (for multiple missions)	Medium – fantastic for long range delivery (especially hub-spoke), mapping, etc., but not capable of point-to-point in tight urban areas without infrastructure. Less flexible for ad-hoc landing sites.	High – most flexible: can do deliveries to doorstep (hover down or winch), can do mapping by hovering or slow passes, can perch on a rooftop. Suited to many missions (delivery, security, mapping). Scalability: as battery improves, this becomes very attractive.	High – also quite flexible: can operate in small areas thanks to VTOL, and maintain efficiency for range. Slight limitation: hovering tailsitter in very gusty urban streets might be less stable than a quad (needs good control). But overall, multi-mission capable.

Criteria	Concept 1: Fixed-Wing (Catapult)	Concept 2: QuadPlane Hybrid VTOL	Concept 3: Tailsitter VTOL
<b>Differentiation &amp; Open-Source Impact</b> (uniqueness of solution)	Medium – many open projects and products exist for small fixed-wing (e.g. ArduPilot community has plenty), though our focus on rocket-like efficiency could differentiate a bit. But might be seen as incremental improvement on known theme.	Medium – Several companies are doing hybrid VTOL (Wingtra, Quantum-Systems, etc.). Open-source quadplanes are common in ArduPilot circles. We'd still contribute by open-sourcing our specific design/integration, but not breaking completely new ground.	High – Tailsitters are still relatively niche; making a robust open-source tailsitter platform would be a notable contribution (most current ones are proprietary or experimental). It would draw interest from research community and differentiate our project in market (few competitors except Wingtra in that niche).

Looking at the matrix and considering our startup's constraints (limited budget, need for a compelling demo), **Concept 3: Tailsitter VTOL** stands out as a strong choice. It scores high on efficiency, flexibility, and differentiation. It gives us VTOL capability without the full complexity of a quadplane, and it aligns with our "rocket-like" fuselage idea – a tailsitter essentially *is* a rocket-shaped drone that takes off vertically.

Concept 1 (fixed-wing + catapult) is the easiest to achieve quickly and would nail the range/endurance metric, but it sacrifices too much in terms of real-world use (most customers want vertical landing or at least controlled landing). It might be a stepping stone though – we can prototype the pure fixed-wing portion first (to test aerodynamics, power consumption) and later add VTOL.

Concept 2 (quadplane) is very versatile but would stretch our small team in development and potentially yield an overly complex system to maintain. It's perhaps something to revisit once we have more resources or if tailsitter proves too unstable.

**Recommendation:** Proceed with developing a **tailsitter VTOL drone** as our MVP. Specifically, a design like: twin-prop (counter-rotating) tail-sitting fixed-wing, roughly 2 m wingspan, 5-6 kg MTOW. It will launch and land on its tail, achieving efficient cruise. This platform can serve as a base for both delivery missions (by adding a simple drop mechanism or winch) and security missions (by swapping in an ISR camera payload).

To hedge risks, we will also: - Have a **backup plan** to convert it to a quadplane if tailsitter control proves too troublesome (i.e., design the wing to allow mounting 4 lift motors as a plan B). - Use the fixed-wing portion for initial tests with a bungee launch, effectively getting Concept 1 data to validate performance, then transition to full VTOL with tailsitter when ready.

This way, our MVP path is phased: fixed-wing core -> tailsitter VTOL integration. The tailsitter choice aligns with innovative design ("rocket-like body") and meets mission requirements. We will justify this decision to stakeholders with the above matrix and proceed to architecture and testing with this concept in mind.

(Citations note: Efficiency and complexity claims in the matrix are backed by earlier references: e.g. fixed-wing covering 14x area <sup>1</sup>, quadplane extra actuators <sup>2</sup>, tailsitter fewer parts <sup>4</sup>.)

## Suggested Architecture (Hardware/Software) & Testing Strategy

Having chosen a tailsitter VTOL drone as our MVP, we outline the system architecture – both hardware and software – and a staged testing plan from simulation to field trials. We also account for splitting work between the **Hardware team** and **Software team** (two of us).

### Hardware Architecture:

- **Airframe:** A composite or foam core airframe shaped for low drag. Likely a flying-wing or delta wing platform for simplicity (wings blending into body for strength, plus large control surfaces for pitch/yaw in both hover and forward flight). The fuselage will be slender (rocket-like) housing avionics and payload. We'll incorporate a removable payload bay (for a package or camera gimbal) near the CG. The tail of the fuselage will have fixed fins to stabilize in forward flight (and perhaps to act as "landing legs" when tail-down).
- **Propulsion:** Two (or possibly four) electric motors with large diameter props. For example, two coaxial counter-rotating props at the tail could provide torque cancelation in hover (similar to some tailsitter designs like NASA's Greased Lightning prototype had multiple props). Alternatively, twin booms each with a motor-prop could be used. The motors must be sized for hover thrust > total weight (with some margin, e.g. each providing ~60% of weight so together ~120% to account for control authority). For cruise, one motor would suffice, but we'll likely run both at lower throttle in forward flight for balance or possibly stop one to reduce drag if coaxial. ESCs will be high-reliability (perhaps with passive cooling fins because sustained hover can heat them).
- **Avionics:**
  - Flight controller: Pixhawk 6C or Cube Orange (with ADS-B receiver onboard option) running PX4 or ArduPilot VTOL firmware. This provides IMU, barometer, etc. Dual IMUs (many controllers have triple) give redundancy.
  - Companion computer: NVIDIA Jetson Nano or similar initially (for budget) – running Linux, ROS for higher-level tasks (obstacle avoid, vision).
  - GPS: UBlox F9P RTK module mounted on a tail mast for clear sky view (and away from EMI). Secondary GPS can be placed on a winglet for redundancy.
  - Magnetometer: Likely use external mag (combined with GPS module) and rely on it mostly for hover orientation; during forward flight, GPS course is often used for yaw, since compass can be unreliable when tilted.
  - Communications: A 900 MHz telemetry radio (e.g. Sik Radio) for PC GCS connection within ~10 km. A backup RC link on 2.4 GHz for manual control if needed (using an off-the-shelf transmitter with a long-range module). And integrate a 4G modem (perhaps via companion computer USB) for cloud connectivity.
  - Sensors: A forward-facing stereo camera module (hardware team mounts it in nose with servo gimbal for some look-down ability). A downward Lidar (small LiDAR-Lite or TFmini) for altitude hold near ground and terrain mapping during landing. Possibly an ultrasonic rangefinder as redundant alt sensor for <10 m.
  - Parachute: A lightweight ballistic parachute (e.g. from ParaZero or FruityChutes) integrated on top, with a pyro-cutter or spring launch. Hardware team will ensure it can deploy clear of props and large

- enough to keep impact energy low. Autopilot will control parachute trigger line (ArduPilot has a parachute release function configurable).
- Power system: Likely a 6-cell LiPo battery ~10,000 mAh (for ~22.2 V). A power distribution board with redundant 5 V BECs for avionics. Possibly use separate battery for companion computer to isolate noise and ensure autopilot power is extremely stable (or use a big capacitor bank).
  - Misc: Remote ID module attached (though we can also integrate if using ArduPilot's DroneID implementation on WiFi/Bluetooth from companion).
  - **Physical Build Materials:** Initial prototype could be built from high-density foam (CNC-cut or hand-cut wings) reinforced with carbon fiber spars, to iterate quickly. Final design might shift to molded composites (fiberglass or carbon skin) for strength and weight. 3D printing will be used for custom parts like motor mounts, control horns, camera gimbals, etc. We'll target an IP rating by sealing joints with silicone and conformal-coating PCB boards.
  - **Modularity:** We plan the architecture so that the drone can be broken into components for ease of development: e.g., **wings detachable** (for transport and swapping different wing designs), **payload bay modular** (swap in a package drop mechanism vs. a camera module as needed), and **electronics tray** accessible (for quick replacement of autopilot or debugging). This modularity also helps parallel work – hardware team can work on the airframe structural piece while the software team can develop on a benchtop avionics rig with sensors.

### Software Architecture:

- **Flight Firmware:** We'll start with PX4 or ArduPilot's VTOL support. ArduPilot already has a **tailsitter mode** (both single and dual-motor tailsitters) which can automatically transition <sup>35</sup>. We might choose ArduPilot for this reason and its rich parameter set for tailsitters (Wingtra reportedly used a custom firmware but community tailsitter knowledge exists). The autopilot handles the low-level control loops (attitude stabilization, sensor fusion via EKF). The software team will configure and tune PID loops for hover (essentially like a high-angle quad) and cruise (like a plane). Gain scheduling is needed as the aerodynamic surfaces become effective after transition.
- **Mission Logic:** Using the autopilot's mission planner functionality (waypoints, loiter, etc.) for basic autonomy. For higher-level tasks (like deciding when to drop package or how to adjust to traffic), we'll run a **ROS node on the companion computer**. This node can take in camera/lidar feeds and do tasks like detect a landing marker or obstacle, then send MAVLink commands to adjust the flight plan.
- **Perception and AI:** Initially, we implement something simple like: a downward-facing AprilTag on the landing target and use ROS AprilTag detector to adjust final landing alignment. For obstacle avoidance, perhaps use a stereo camera to compute depth ahead; if an obstacle within e.g. 20 m on our flight path appears, send a new temporary waypoint to circumvent. PX4 and ArduPilot both have some obstacle avoidance API we can leverage (PX4 has an avoidance module that can take a point cloud). Given the time, we might not implement full model predictive avoidance in MVP, but at least a safety stop: if forward range < X, then stop or climb.
- **Ground Control & Cloud:** We'll use QGroundControl or Mission Planner for real-time monitoring during tests. Longer term, a custom dashboard could be built for mission control and viewing multiple drones. We will log all data via the GCS and also likely via companion. Perhaps integrate a simple web server on the companion to stream status over LTE so we can monitor remotely.

- **Failsafe and Redundancy Logic:** Software team will thoroughly test failsafe triggers – e.g., simulate GPS loss (force EKF into failsafe, see that it switches to altitude-control mode or initiates land), simulate comm loss (stop telemetry and see if RTH triggers). Also implement health monitoring: e.g. if one motor outputs saturating while others not (indicative of failure), trigger a controlled emergency landing using parachute or transition to glide.
- **Simulation:** Before flying, we'll use SITL (software-in-the-loop) simulations. Tools like Gazebo or RealFlight can simulate a tailsitter UAV. ArduPilot has a SITL tailsitter model we can start with. The software team will integrate our airframe's parameters (mass, moments, thrust) into the sim and practice transitions, automated missions, and failure cases virtually. This is crucial to avoid nasty surprises.
- **Version Control & CI:** Use Git for code (especially any modifications to autopilot or companion code). Possibly set up a continuous integration for our PX4/ArduPilot build so any changes are tested in HIL (hardware-in-loop) if possible. It's a small team, but good practice early sets stage for future scale.

#### **Testing Strategy (Stage-by-Stage):**

1. **Component Bench Testing (Hardware-in-Loop):**
2. *Hardware team:* Test each motor + ESC on thrust stand to verify thrust and power draw (ensure we meet T/W >1). Cycle servos and control surfaces with autopilot to ensure no binding, correct directions.
3. *Software team:* Set up a basic HIL with autopilot connected to simulation (e.g., X-Plane or Gazebo model) to test sensor integration and control loops. Also run the companion computer code on bench with recorded sensor data to test vision algorithms.
4. We will also test the parachute deployment on ground (e.g. trigger it to ensure it ejects properly, using a dummy mass to simulate drone weight under it).
5. **Hover Test (Tethered if necessary):**
6. Before full transition flight, attempt a hover as a tailsitter. Possibly tether the drone with thin lines for first attempt to prevent tip-over. Check stability in altitude and attitude hold.
7. Tune the VTOL control gains (tail-sitter controllers often need adjusting center-of-gravity offset in code).
8. Do this in calm wind, over a soft surface (tall grass or with crash pad) to minimize damage if it drops.
9. The hardware team will adjust physical things (e.g. add larger control surfaces if authority insufficient) based on these tests. The software team tweaks autopilot parameters (like Q\_A\_RAT\_PIT\_P for ArduPilot tailsitter, etc.).
10. **Short Manual Flights (Transition Trials):**
11. With a skilled RC pilot as backup (maybe using autopilot in assisted mode), attempt transitions: vertical takeoff to a short forward flight and back to hover to land. Possibly use "qhover" and "qstabilize" modes in ArduPilot or equivalent.
12. Evaluate aerodynamic behavior: does it pitch uncontrollably at some point? Does it oscillate? This informs if any PID or design changes needed.

13. If transitions succeed, do a longer flight in airplane mode to measure cruise efficiency, battery consumption, etc. Compare to simulations and adjust performance estimates.

**14. Autonomous Flight Tests (Line-of-Sight):**

15. Program a simple autonomous mission: takeoff, transition to a waypoint ~500 m away, loiter, return, transition down, land. Perform this with team observing and ready to take over.
16. Verify all phases: does the autopilot smoothly transition, hit waypoints accurately, and land within a reasonable distance of target (landing precision)?
17. Test Remote ID broadcast during flight (use a phone app to ensure it's sending correct data).
18. Introduce some simulated failures: e.g., during a flight, turn off RC link to see if failsafe RTH triggers properly; or simulate GPS loss in a safe way to see response.

**19. BVLOS Rehearsal (Incremental Range):**

20. Gradually extend the range: beyond visual but perhaps with chase vehicle or observers initially. Fly maybe 2-5 km out and back, exercising the range capability. Monitor link quality and auto behaviors.
21. If possible, coordinate with a drone test corridor or range to do a fully BVLOS flight legally (maybe hardware and software team take field trip to FAA UAS test site).
22. Evaluate battery margins at longer range – ensure at turnaround we have >50% left, etc.

**23. Mission-Specific Demos:**

24. *Delivery Demo:* Attach a drop mechanism (could be a simple servo releasing a payload box). Fly a mission to drop a package at a target point (with a dummy target like a mat). Use the downward camera for target detection if implemented; otherwise, do GPS-guided drop from low altitude with parachute on package (for safety). Validate drop accuracy and system's ability to handle shifting weight when payload released <sup>77</sup>.
25. *Security/Patrol Demo:* Equip a gimbal camera, fly a pre-programmed route around an area (perhaps our campus perimeter), simulate identifying an "intruder" (maybe have a person or heat source) and have drone hover to observe. Test night flight (with permissions) using strobe and see if our camera can still be effective with low-light (maybe switch to thermal camera for demo if available, to show capability).
26. Each mission demo should be done multiple times to prove repeatability. Also test multiple back-to-back flights to see turnaround time and any thermal issues (like motors heating after consecutive flights).

**27. Environmental Tests:**

28. Wind: deliberately test on a breezy day to gauge stability. Find the max wind it can handle (e.g. slowly increase fan or test on a hill).
29. Light rain: Perhaps spray a mist of water to simulate rain while it hovers (ensuring conformal coating is done). Check for any sensor water interference (e.g. barometer drift due to moisture).
30. Temperature: if possible, test on a hot day and a cold morning to see if there are any battery or sensor performance differences. Possibly do a "freezer test" of components to simulate cold.

### **Team Division and Parallel Work:**

Given one hardware-focused and one software-focused person, we will parallelize wherever possible: - Hardware lead will focus on airframe construction, propulsion integration, and hardware testing (e.g. thrust tests, weight/balance adjustments). They will also handle regulatory paperwork for test flights (as PIC) and field logistics. - Software lead will build simulations, configure autopilot parameters, and develop the companion computer code for any perception or higher-level autonomy. They will set up GCS and data logging. - Both will collaborate on test days: hardware person as safety pilot, software person monitoring telemetry and making live parameter adjustments as needed. - They will also coordinate on risk mitigation: e.g., hardware adds parachute, software ensures autopilot triggers it in failsafe.

**TRL (Technology Readiness Level) Progression:** (A mini ladder from concept to deployment) 1. **TRL 3 – Analytical and Experimental Proof of Concept:** We are here after initial sim and bench tests. Basic flight feasible in simulation. 2. **TRL 4 – Component Validation in Lab:** Hover tests and subsystem tests done in controlled environment (tethered flights, etc.). 3. **TRL 5 – Validation in Relevant Environment:** First outdoor flights (VLOS) in simple scenarios, showing transition and autonomous nav in open air. 4. **TRL 6 – Prototype Demonstration in Relevant Environment:** BVLOS demo flight in sparsely populated area; actual deliveries or patrol tasks in test scenarios. At this stage we'd have a working MVP demonstrated under supervision. 5. **TRL 7 – System Prototype in Operational Environment:** Pilot projects with real stakeholders (e.g., delivering medical supplies between two clinics with regulatory approval, or autonomously patrolling a real industrial site). By now we'd refine hardware for reliability (maybe upgrade materials) and have end-to-end system with user interface. 6. **TRL 8/9 – Commercial system proven and deployed:** Involves certification processes, scaling manufacturing, etc., beyond MVP scope but the end goal.

The architecture and plan above aim to systematically burn down risk as we progress. We will maintain a test log and learn from each stage to update design or code. By the time we reach a public demo, we should have encountered and solved most unknowns in private testing ("test like you fly").

Finally, we'll engage in an iterative process – the first flights might reveal "unknown unknowns" (see next section) that we'll incorporate quickly. Our lean team can iterate faster by these tightly looped hardware-software test cycles.

### **"Unknown Unknowns" – Potential Surprises in Real Ops**

Despite careful planning, real-world drone development inevitably encounters "**unknown unknowns**" – issues that weren't anticipated. By learning from other teams' experiences, we highlight some common surprise areas so we can be vigilant:

- **EMI and Compass Interference:** A classic gotcha – everything works on the bench, but once flying, the magnetometer readings go crazy due to electromagnetic interference from high-current wires or metal in the airframe. This can cause random yaw kicks or toilet-bowl circling. Often the culprit is the power distribution wiring or a GoPro mounted too close to the compass. Mitigation: do a magnetic interference test (throttle motors to max on ground and see compass deviation). We'll likely end up relocating the GPS/compass far up and routing power cables twisted and away from it. Many teams only discover this after some wild flights.

- **Vibration and Sensor Noise:** Real flights introduce vibrations from motors and airflow. High-frequency vibes can overwhelm IMU signals, causing the autopilot EKF to freak out (vibration-induced accelerometer bias). We need to mount the flight controller on vibration dampers (gel or foam) and balance props. It's not unusual to see unexplained altitude oscillations or navigation errors that trace back to vibration. We should monitor vibe levels (ArduPilot logs "vibe" metrics) and address if near limits. Many have been surprised how a seemingly minor prop nick can increase vibes and destabilize control.
- **Battery Performance Variability:** Batteries might not deliver expected performance under load or in different temperature. A pack that tests fine at moderate draw might sag significantly at the high C draws of VTOL hover, triggering low-voltage failsafes prematurely. Teams often find their actual flight time is shorter than calculations. Also, cell imbalance can lead to one cell dropping voltage faster – if the battery fails mid-flight, that's a nasty surprise. We will do full-load battery bench tests and also watch for voltage sag on first flights to calibrate our battery failsafe thresholds.
- **GPS Multipath/Dropouts in certain areas:** You might test in an open field and get perfect GPS, then try flying near a building or in a valley and see position jumps or dropouts (multipath reflections or obscured satellites). Urban canyons can reduce accuracy to tens of meters – not acceptable for precise missions. We should be ready with the drone's ability to handle brief GPS loss (hover in place or use optical flow near ground). Many teams only realize they need RTK or multi-band GPS after experiencing poor GPS in their intended environment.
- **Component QA issues:** Sometimes a batch of motors or ESCs has a defect (e.g. an ESC that resets mid-flight under certain voltage). These intermittent problems are hard to catch. Buying from reputable suppliers and possibly stress-testing each component under real load can flush out some issues. It's often a mystery crash that leads to discovering a hardware issue. We'll try to mitigate by bench stress tests (e.g. run motors at full power for a few minutes, see if any overheat or glitch).
- **Parachute Deployment Peculiarities:** Parachutes can tangle or not deploy cleanly, especially in a fast-moving or spinning drone. A known unknown: will our parachute launch properly in a tailsitter configuration? (We have to ensure it can fire even if the drone is horizontal). Testing parachutes is tricky (you often have to create a failure to use it). We might be surprised by, say, the parachute not extracting fully due to slipstream, or the drone oscillating under canopy. We should test by manually triggering high up and see what happens.
- **Regulatory Surprises:** Sometimes the interpretation of rules can surprise you. For example, we might assume flying at 100 ft over private land is fine, but find out local law enforcement or property owners have concerns (some states define property extending upward somewhat). Another: we might apply for a waiver expecting certain conditions, but FAA may impose extra conditions (like requiring a chase plane or specific DAA tech). Staying flexible and in communication is key. It's wise to have a Plan B for demos (like, if we can't get clearance to fly over a crowd, instead do it at a closed site and video link it).
- **Logistics and Operational Chores:** In real deployments, little things become big: needing to swap batteries quickly (the connector might be awkward and costs 2 minutes, which at scale is big), or rebooting drones between flights taking long. Fleet management software might need features we didn't consider (like inventory tracking of battery cycles). These operational frictions often only

surface when attempting sustained operations versus single flights. We should simulate a multi-sortie day to see where bottlenecks are (charging? cooling down motors? SD card log space?).

- **Public Reactions:** When we start flying outside of test environments, people might react unexpectedly – curiosity, excitement, or concern. We might be swarmed by onlookers in a demo, which is a safety risk if they get too close. Or someone might try to down the drone (there have been cases of people shooting at delivery drones). That's hard to predict, but being prepared with public outreach (explaining what we're doing, having a spotter to manage the crowd) is wise. Privacy concerns could arise even if unwarranted.
- **Integration of New Tech:** If we try to incorporate something like a new sensor (say a small radar) late in development, it could interfere with existing systems (maybe it emits EMI, or draws more power than thought). New components often come with unknown interactions. Thus, freeze core design early and only add new tech in a controlled way (and test thoroughly).
- **Environmental Effects on Sensors:** Example unknowns: Bright sunlight can blind optical sensors (our downward camera might struggle with exposure looking at a shiny surface), or low angle sun causing lens flare impacting obstacle detection. Wind over the airframe could cause unexpected airflow separation affecting control (especially in a tailsitter during transition – e.g., prop wash hitting wings weirdly). We have to be ready to tune or tweak physical design (add sunshades to cameras, or little flow fences on wings) to address such discovered issues.
- **Maintenance Over Time:** After dozens of flights, things like screws loosen (vibration loosening is notorious), wires chafe, connectors corrode. A team might be caught off guard by a failure on flight 50 that wouldn't happen on flight 5. Implementing a maintenance schedule (e.g. check critical screws every 10 flights, replace props every X flights) prevents these, but often teams only establish this after experiencing an issue. We should plan a preventive maintenance routine early as if we were already at small scale operation.

By acknowledging these potential unknown unknowns, our team can put in place extra margins and monitoring. Essentially, expect the unexpected. We'll log extensive data on all flights so if something odd occurs, we can dive in. And we'll approach incremental expansion so that when surprises happen, they do so at a time and place we can handle them – not during a high-stakes demo or over a populated area. The experiences of others have shown humility is needed: drones will find novel ways to fail, but each surprise will make our system more robust as we address it.

## Top 10 Recommendations

1. **Prioritize Safety and Reliability from Day 1:** Incorporate fail-safes (parachute, geofence, return-to-home logic) and redundancy in the initial design 7 31. A reliable but slightly less optimized drone is better than an optimized one that fails unpredictably. This will pay off in easier regulatory approval and trust with stakeholders.
2. **Adopt a Phased Test Approach:** Break development into small, testable increments – e.g., get a simple fixed-wing flying first, then add VTOL capability, then autonomy, rather than a big-bang integration. Use simulation and tethered tests heavily before full flights to catch issues early.
3. **Leverage Open-Source Ecosystem:** Save time by using existing platforms – PX4/ArduPilot for flight control, ROS for perception, and reference designs (e.g., Wingtra or NASA tailsitter research) for

guidance. The open community can also help troubleshoot (many have solved similar problems). Just ensure to contribute back any improvements we make.

4. **Design for Modularity and Upgrades:** Make the architecture modular – swappable payloads (camera vs cargo), modular power system (to possibly switch to fuel cell or bigger battery later), and a fuselage that can accommodate future sensors (radar, etc.). This extends the platform's life and allows pivoting to different missions by swapping modules rather than a new drone.
5. **Keep It Light and Aerodynamic:** Pursue weight savings aggressively (within safety limits) – every gram saved is longer range or more payload <sup>12</sup>. Likewise, invest time in aerodynamics (use CFD or wind testing on the fuselage design) to minimize drag. These give compounding benefits to performance. A slick "rocket-like" fuselage and efficient wing will differentiate our drone in endurance.
6. **Invest in High-Quality Components for Critical Systems:** Don't skimp on things like autopilot, GPS, and motors. For example, use an RTK-capable GPS for accurate navigation and a low-noise IMU if possible <sup>13</sup>. Quality components reduce the chance of weird failures and improve overall performance (e.g., better GPS = easier precision landing).
7. **Implement Comprehensive Telemetry and Logging:** Ensure we log all sensor data, decisions, and events in flight <sup>78</sup>. This is crucial for debugging and for demonstrating compliance (we can show regulators the logs of a safe flight). Real-time telemetry with health status (battery, link, CPU load) helps catch issues before they escalate.
8. **Plan for Maintainability and Field Operations:** Consider how batteries will be swapped quickly, how the drone will be transported (case or backpack if in field), and how we'll perform field updates. Build a ground support kit (tools, spare parts, checklists). This operational foresight will make scaling and demos smoother – for instance, Wingtra's one-person field setup in 5 min is a selling point <sup>79</sup>.
9. **Engage Regulators and Stakeholders Early:** Don't develop in a vacuum – keep the FAA (or local CAA) in the loop with what we're testing, perhaps via a partnership with a UAS test site or by applying for a pilot program like BEYOND. Also talk to end-users (medical delivery orgs, security firms) to tailor features to real needs (e.g., they might need specific payload integration or data formats). Early feedback prevents us from over-engineering unneeded features or missing required ones.
10. **Validate in Realistic Scenarios (Step by Step):** Once basic flight is stable, test the whole use-case flow in a controlled way – e.g., simulate a delivery request, load package, fly, drop, return, evaluate timing and any hiccups. Similarly for patrol: simulate an intruder event and see how the system handles detection to alert. These end-to-end dry runs often surface integration issues (like comm latency, or battery quick depletion under full mission profile) that unit tests don't.

By following these recommendations, we aim to build a robust foundation that not only achieves a working MVP but sets us up for scaling and real-world deployment.

## Next 30/60/90 Days Learning Plan

To maintain momentum and ensure continuous learning, we outline a 30-60-90 day plan with research, development, and testing goals for both Hardware and Software tracks:

**Next 30 Days (Month 1): Focus: Deepen Knowledge & Initial Prototyping - Hardware Team:** - Conduct detailed literature research on tailsitter designs and stability (read academic papers like the Ducard & Allenspach 2021 VTOL control review <sup>80</sup> <sup>81</sup>). Summarize key control approaches (e.g. blended control vs separate modes) to inform our strategy. - Start small-scale prototyping: build a subscale foam tailsitter (perhaps 0.5 m wingspan) to experiment with basic control. This "mini-drone" will serve as a risk reducer – easier and

cheaper to crash in early tests. - Evaluate and select components: create a comparative list of motors/props for thrust needs, autopilot options, etc. Possibly purchase two different motors to test on a test stand for efficiency. - Brush up on regulatory requirements: complete the Part 107 certification if not already (study FAA materials <sup>33</sup>). Also, reach out to a local FAA drone rep or test site to ask about BVLOS testing protocols (gathering info so we know what paperwork to do in coming months). - *Software Team:* - Set up simulation environment: get PX4 SITL or ArduPilot SITL running with a generic tailsitter UAV model. Spend time tweaking it to respond like our expected design (mass, inertia, etc.) and practice auto missions in sim. This will reveal control parameters we might need to adjust. - Research and prototype basic computer vision: e.g., try out AprilTag detection in ROS or test OpenCV algorithms for horizon detection (for automatic leveling) using sample images. Evaluate if a Jetson Nano can handle the processing load. - Familiarize with autopilot codebase: if we choose ArduPilot, dive into its QuadPlane and Tailsitter code modules. Possibly simulate a code change (like print statements or logic tweaks) to understand build and deploy process. - Outline the software architecture: create diagrams of how the companion computer will interact with the flight controller (which MAVLink messages, what ROS nodes we need). Decide on a messaging structure for mission-level commands.

**Next 60 Days (Month 2): Focus: Build & Alpha Testing** - *Hardware Team:* - Build the MVP alpha airframe (full-scale). This month we cut foam or fabricate parts, assemble the drone with motors and servos. Integrate the autopilot hardware on the frame. By mid-month aim for a fully assembled drone (minus perhaps payload). - Bench test subsystems: spin up motors, verify thrust and current draw meets design. Calibrate servos, control surfaces throws. Conduct a shake/vibration test with everything running to identify any resonances or parts loosening. - Continue regulatory groundwork: file for any necessary flight waivers if required (these can take time). Perhaps apply to a controlled airspace authorization for a simple flight to get familiar with LAANC. - Start drafting a flight test plan (with safety checklist) for upcoming field tests. - *Software Team:* - Bring up the autopilot and tune initial parameters (rate PIDs, etc.) in a safe environment. Possibly use a static test (like mount the drone on a pole or hold it in hand to feel response). - Implement basic autonomous mission code: e.g. write a ROS script that can send a mission to the drone (takeoff, waypoint, land). Test this in simulation first, then maybe connect to the real autopilot on the bench (in a fake "HIL" mode) to ensure comms. - Set up data logging pipeline: ensure that we can record all telemetry from the autopilot and any companion data. Build a small analysis script to plot key things (battery voltage over time, flight path) – this will accelerate learning from flight data later. - Possibly conduct a controlled indoor hover test with props off using the IMU (to see if control surfaces respond correctly to tilt – a kind of "dry run" of stabilization). - Mid-month, attempt the first tethered hover test with the hardware team, then iterate on controller gains if needed. By end of 60 days, aim to have a short untethered hover and maybe a brief transition attempt (if all goes well). - Start integrating any extra features that are low-hanging: e.g. feed lidar into altitude hold or test switching from vertical to horizontal control in code.

**Next 90 Days (Month 3): Focus: Flight Testing & Iteration** - *Hardware Team:* - Execute a series of flight tests increasing in complexity, as per our strategy. Perhaps week 9: achieve stable hover and gentle land; week 10: full transition flight; week 11: autonomous waypoint flight; week 12: demo mission flights. - After each flight, inspect the airframe for wear or damage (this is when unknown issues like screws loosening will appear). Improve mechanical bits: e.g., if landing caused a crack, reinforce that area; if a servo is straining, maybe add a control horn for leverage. - Optimize for field operations: build a simple launch stand if needed for vertical takeoff (maybe a flat plate to keep it steady). Ensure batteries can be swapped quickly and have enough charged for multiple tests. The hardware person will effectively become the test engineer managing the field gear. - By end of month, have the drone presentable for a stakeholder demo: meaning it can do a representative mission reliably. Perhaps also have a second airframe started or parts ready (in case

of a crash, we can quickly rebuild). - *Software Team*: - Focus on refining control and autonomy based on flight data. Likely, the first transitions will require retuning gains or adjusting the transition strategy (e.g., how quickly to push over). Use log analysis tools to identify oscillations or errors and fix them. - Implement mission-specific code: For example, integrate the drop mechanism control – ensure a MAVLink command can trigger the servo that releases payload, and test in flight with a dummy weight (over a net or cushion). - If pursuing obstacle avoidance or landing vision, aim to test a basic scenario: e.g., place an AprilTag at landing site and have the drone recognize it and adjust final approach. Or use the forward stereo cam to detect a large obstacle and verify the system can command an avoidance maneuver in a simple flight. - Work on reliability features: test failsafes intentionally. Simulate losing RC, or cover GPS antenna mid-flight (for few seconds) to see response. Improve code handling for these events as needed. - Polishing: set up the companion computer to auto-start our mission software on boot, so that in demos we just power on drone and it's ready (professional touch). Also, perhaps integrate a basic UI or script to simplify mission launch (so we're not manually editing waypoints in QGC each time). - Documentation: Start writing a concise user manual and technical whitepaper for the system, both for internal clarity and to show potential investors/partners. Document the architecture, how to operate, and test results achieved (with citations to prove our points, e.g. showing we hit X endurance which aligns with earlier research expectations).

**Learning Goals and Adjustments:** Each milestone will teach us something: - At 30 days, we expect to have learned more detailed dynamics of tailsitters and refined our approach if needed (maybe we find a better control approach or decide to alter the number of motors based on lit review). - At 60 days, from initial flights, we'll learn whether our design meets performance calcs (if not, we adjust wing size, battery, etc.). We'll also likely learn what parts are most fragile or troublesome, guiding a hardware redesign (maybe needing stronger landing gear or better cooling). - At 90 days, we aim to learn how the system behaves in "operational" scenarios and what needs improvement for reliability and ease of use. Possibly we'll find we need to redesign some parts or rewrite some code sections – better to learn it by 90 days than at 180.

This 30/60/90 plan keeps both hardware and software streams busy with clear objectives, while converging on integrated testing. It's aggressive but achievable with tight focus and by leveraging existing knowledge (which we've accumulated in this report). By the end of 90 days, we should have a working MVP demonstrated, along with a trove of lessons learned to steer the next phase (be it seeking funding, starting pilot operations, or further R&D on enhanced features).

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