

# The Career Atlas: Mathematical Notation

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## Abstract

This is a brief document to define statistical methods for data-drive career choice and development. It deals with topics such as: career matching (i.e. vocational choice); estimation of competence, or overall skill level; estimation of skill set generality; versatility; skill set profitability; employability; labor market competitiveness; labor market taxonomy; optimal human resources acquisition and allocation; and so on and so forth. Each concept shall be explained at length in separate articles.

**Keywords:** Career choice; Career development; Matching algorithms; Competence; Similarity.

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## 1. Basic Definitions

### 1.1. Skill Sets

The  $i$ -th professional attribute, or competency, of a person  $k$  is defined as:

$$a_i^k \in [0, 100], \quad (1)$$

where the interval  $[0, 100]$  determines the bounds for every competency.<sup>1</sup>

The skill set, or career profile, of a person  $k$  is defined as the vector of their  $m$  attributes:

$$\mathbf{a}_k = (a_1^k, \dots, a_m^k). \quad (2)$$

A skill set matrix, or career profile matrix, is the collection of all  $n$  skill sets in the economy:

$$\mathbf{A} = \begin{bmatrix} a_1^1 & \dots & a_m^1 \\ \vdots & \ddots & \vdots \\ a_1^n & \dots & a_m^n \end{bmatrix}. \quad (3)$$

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<sup>1</sup>More generally, these could be defined as  $a_{lb}$  (the lower bound) and  $a_{ub}$  (the upper bound). Here, the interval  $[0, 100]$  is used because of its ease of interpretation.

### 1.2. Skill Set Normalization

Normalization by the scale bounds is defined by the tilde operator:

$$\tilde{a}_i^k = \frac{a_i^k - 0}{100 - 0} = \frac{a_i^k}{100} \in [0, 1]; \quad (4)$$

$$\tilde{\mathbf{a}}_k = (\tilde{a}_1^k, \dots, \tilde{a}_m^k); \quad (5)$$

$$\tilde{\mathbf{A}} = \begin{bmatrix} \tilde{a}_1^1 & \dots & \tilde{a}_m^1 \\ \vdots & \ddots & \vdots \\ \tilde{a}_1^n & \dots & \tilde{a}_m^n \end{bmatrix}. \quad (6)$$

Normalization by a skill set's highest attribute is defined by the hat operator:

$$\hat{a}_i^k = \frac{a_i^k}{\max_j a_j^k} \in [0, 1]; \quad (7)$$

$$\hat{\mathbf{a}}_k = (\hat{a}_1^k, \dots, \hat{a}_m^k); \quad (8)$$

$$\hat{\mathbf{A}} = \begin{bmatrix} \hat{a}_1^1 & \dots & \hat{a}_m^1 \\ \vdots & \ddots & \vdots \\ \hat{a}_1^n & \dots & \hat{a}_m^n \end{bmatrix}. \quad (9)$$

## 2. Basic Skill Set Functions

The generality of a skill set is the mean of its maxima-normalized attributes:

$$\gamma_k = \left( \frac{1}{m} \right) \sum_{i=1}^m \hat{a}_i^k. \quad (10)$$

Generalists have high  $\gamma_k$  scores. Specialists have low  $\gamma_k$  scores. The generality vector of all  $n$  skill sets in the economy is:

$$\boldsymbol{\gamma} = (\gamma_1, \dots, \gamma_n). \quad (11)$$

The attribute equivalence of a particular attribute in a skill set measures the importance of that attribute relative to the skill set's highest attribute, using the skill set's generality as a midpoint and scaling parameter. The attribute equivalence of an attribute is denoted by the umlaut operator:

$$\ddot{a}_i^k = \text{aeq}(\hat{a}_i^k, \gamma_k) = \hat{a}_i^k \left[ 1 + \gamma_k (1 - \hat{a}_i^k) \exp \left( \frac{\hat{a}_i^k - \gamma_k}{\gamma_k - 1} \right) \right]^{-\frac{\gamma_k}{\hat{a}_i^k}}. \quad (12)$$

Attributes with high levels of attribute equivalence  $\ddot{a}_i^k$  are said to be equivalent to the skill set's most importante attribute. These attributes are called *core* attributes. The attribute equivalence vector of a skill set is given by the collection of their  $m$  umlauted attributes:

$$\ddot{\mathbf{a}}_k = (\ddot{a}_1^k, \dots, \ddot{a}_m^k). \quad (13)$$

The attribute equivalence matrix is the collection of all attribute equivalence vectors in the economy:

$$\ddot{\mathbf{A}} = \begin{bmatrix} \ddot{a}_1^1 & \dots & \ddot{a}_m^1 \\ \vdots & \ddots & \vdots \\ \ddot{a}_1^n & \dots & \ddot{a}_m^n \end{bmatrix}. \quad (14)$$

The overall competence of a skill set is the mean of its scale-normalized attributes, weighted by each attribute's importance (i.e. its attribute equivalence):

$$c_k = \frac{\sum_{i=1}^m \ddot{a}_i^k \tilde{a}_i^k}{\sum_{i=1}^m \ddot{a}_i^k}. \quad (15)$$

The competence vector of all  $n$  skill sets in the economy is:

$$\mathbf{c} = (c_1, \dots, c_n). \quad (16)$$