



Start at the Top


- Don't just start connecting the dots.
- Analyze business and technical goals first.
- Explore divisional and group structures to find out who the network serves and where they reside.
- Determine what applications will run on the network and how those applications behave on a network.
- Focus on Layer 7 and above first.





Layers of the OSI Model

Layer 7	Application
Layer 6	Presentation
Layer 5	Session
Layer 4	Transport
Layer 3	Network
Layer 2	Data Link
Layer 1	Physical





Structured Design

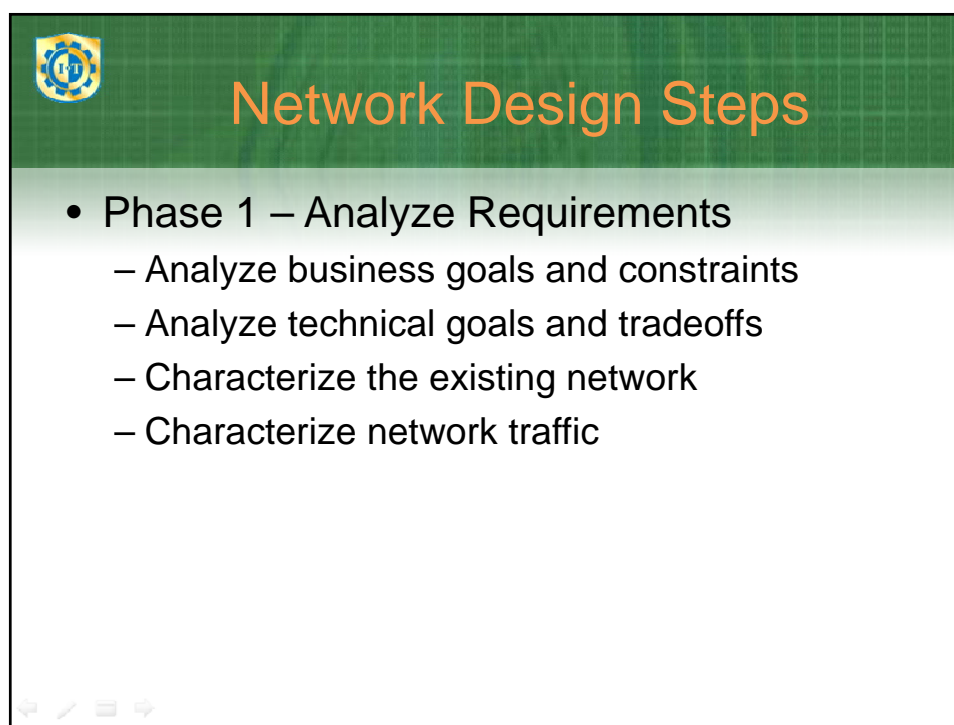
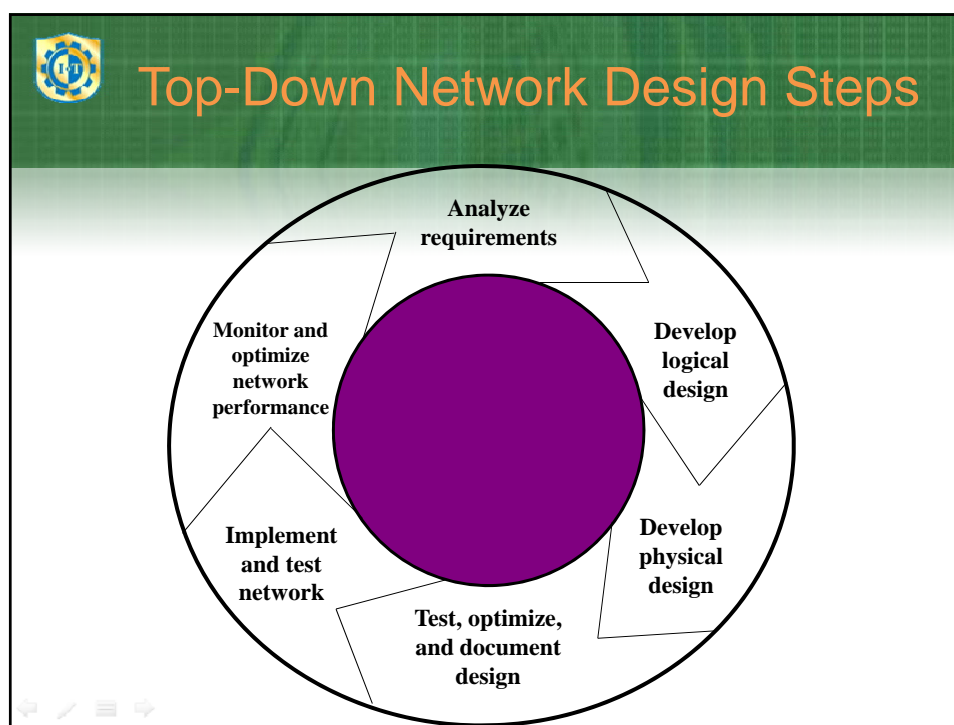
- A focus is placed on understanding data flow, data types, and processes that access or change the data.
- A focus is placed on understanding the location and needs of user communities that access or change data and processes.
- Several techniques and models can be used to characterize the existing system, new user requirements, and a structure for the future system.
- A logical model is developed before the physical model.
 - The logical model represents the basic building blocks, divided by function, and the structure of the system.
 - The physical model represents devices and specific technologies and implementations.



Systems Development Life Cycles

- SDLC: Does it mean Synchronous Data Link Control or Systems Development Life Cycle?
- The latter for the purposes of this class!
- Typical systems are developed and continue to exist over a period of time, often called a systems development life cycle (SDLC).







Network Design Steps

- Phase 2 – Logical Network Design
 - Design a network topology
 - Design models for addressing and naming
 - Select switching and routing protocols
 - Develop network security strategies
 - Develop network management strategies



Network Design Steps

- Phase 3 – Physical Network Design
 - Select technologies and devices for campus networks
 - Select technologies and devices for enterprise networks



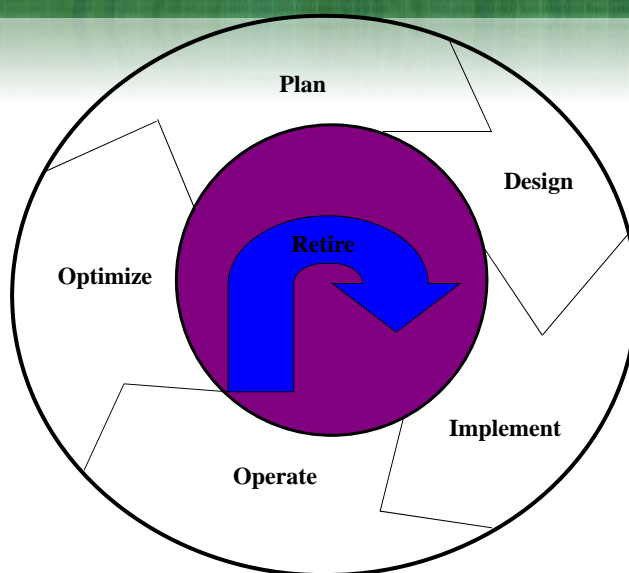


Network Design Steps

- Phase 4 – Testing, Optimizing, and Documenting the Network Design
 - Test the network design
 - Optimize the network design
 - Document the network design



The PDIOO Network Life Cycle





Business Goals


- Increase revenue
- Reduce operating costs
- Improve communications
- Shorten product development cycle
- Expand into worldwide markets
- Build partnerships with other companies
- Offer better customer support or new customer services



Recent Business Priorities

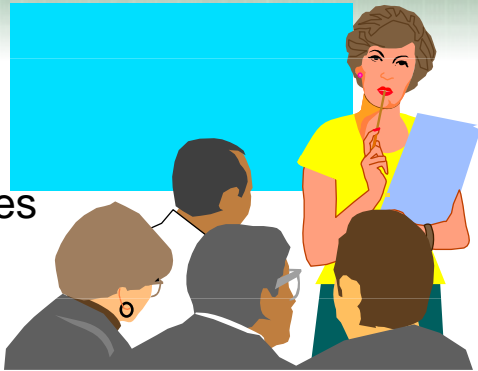
- Mobility
- Security
- Resiliency (fault tolerance)
- Business continuity after a disaster
- Network projects must be prioritized based on fiscal goals
- Networks must offer the low delay required for real-time applications such as VoIP







Business Constraints

- Budget
- Staffing
- Schedule
- Politics and policies









Collect Information Before the First Meeting


- Before meeting with the client, whether internal or external, collect some basic business-related information
- Such as
 - Products produced/Services supplied
 - Financial viability
 - Customers, suppliers, competitors
 - Competitive advantage






Meet With the Customer

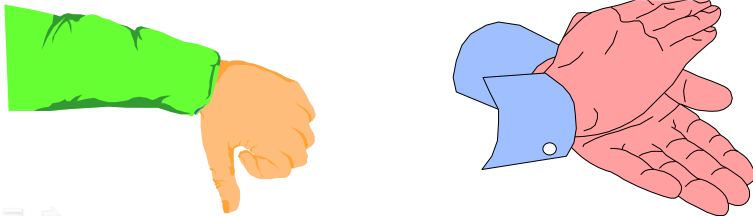
- Try to get
 - A concise statement of the goals of the project
 - What problem are they trying to solve?
 - How will new technology help them be more successful in their business?
 - What must happen for the project to succeed?






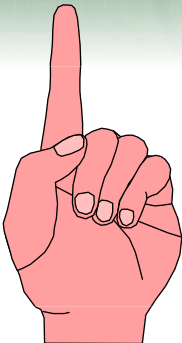
Meet With the Customer

- What will happen if the project is a failure?
 - Is this a critical business function?
 - Is this project visible to upper management?
 - Who's on your side?






Meet With the Customer

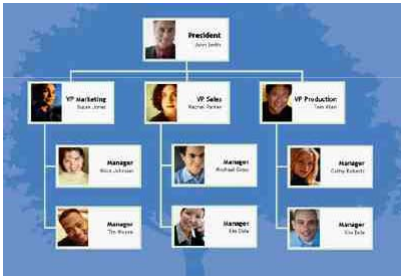


- Discover any biases
 - For example
 - Will they only use certain company's products?
 - Do they avoid certain technologies?
 - Do the data people look down on the voice people or vice versa?
 - Talk to the technical and management staff



Meet With the Customer

- Get a copy of the organization chart
 - This will show the general structure of the organization
 - It will suggest users to account for
 - It will suggest geographical locations to account for



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graph TD; President[President: Jerry Jacobs] --> VP_Marketing[VP Marketing: Mark Cohen]; President --> VP_Sales[VP Sales: Michael Carter]; President --> VP_Production[VP Production: Tom Allen]; VP_Marketing --> Manager_Mark[Manager: Mark Johnson]; VP_Marketing --> Manager_Tom[Manager: Tom Brown]; VP_Sales --> Manager_Michael[Manager: Michael Davis]; VP_Sales --> Manager_Eve[Manager: Eve Clark]; VP_Production --> Manager_Cory[Manager: Cory Roberts]; VP_Production --> Manager_Nick[Manager: Nick Zuck];
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Meet With the Customer


- Get a copy of the security policy
 - How does the policy affect the new design?
 - How does the new design affect the policy?
 - Is the policy so strict that you (the network designer) won't be able to do your job?
- Start cataloging network assets that security should protect
 - Hardware, software, applications, and data
 - Less obvious, but still important, intellectual property, trade secrets, and a company's reputation



The Scope of the Design Project


- Small in scope?
 - Allow sales people to access network via a VPN
- Large in scope?
 - An entire redesign of an enterprise network
- Use the OSI model to clarify the scope
 - New financial reporting application versus new routing protocol versus new data link (wireless, for example)
- Does the scope fit the budget, capabilities of staff and consultants, schedule?






Gather More Detailed Information


- Applications
 - Now and after the project is completed
 - Include both productivity applications and system management applications
- User communities
- Data stores
- Protocols
- Current logical and physical architecture
- Current performance





Network Applications

Name of Application	Type of Application	New Application?	Criticality	Comments





Summary

- Systematic approach
- Focus first on business requirements and constraints, and applications
- Gain an understanding of the customer's corporate structure
- Gain an understanding of the customer's business style



Review Questions

- What are the main phases of network design per the top-down network design approach?
- What are the main phases of network design per the PDIOO approach?
- Why is it important to understand your customer's business style?
- What are some typical business goals for organizations today?

