



LLM FINE TUNING  
PRESENTATION  
PUCK KUIJPERS, CASPAR  
NIJSSEN & LAURA HANNING

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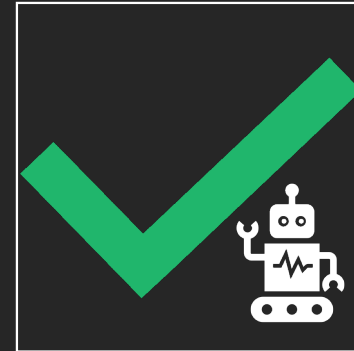
Core topics AI

# Introduction

- Motivation
  - LLaMa, BERT & ground-up
  - Salesforce implementation
  - BERT model explained
  - Ethical issues and real-world scenarios
  - Conclusion / discussion
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# Motivation



Tilburg University Marketing  
& Communication department

Chatbot for salesforce users

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# Salesforce implementation

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CRM (customer  
relationship manager)  
system



salescloud: managing  
sales activities



End user



Admin



Chatbot specialized for  
answering questions  
regarding salescloud  
with a step by step  
answer





# LlaMa, BERT & ground-up

- LlaMa : runtime issues
- Ground up
- BERT > possible best model

# BERT

- Bidirectional **E**ncoder **R**epresentations from **T**ransformers



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# Ethical issues & real-world scenarios

- Privacy
- Chatbot for the department of Marketing & Communication of Tilburg University



# Discussion - merits

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CONTEXTUAL  
UNDERSTANDING



PRE-TRAINED



DEEP  
UNDERSTANDING



EXTRACTIVE Q&A





## Discussion - drawbacks

- Interpretability
- Generative Q&A
- Overfitting risk

# Conclusion

- BERT/LLM possible solution
- Hybrid model?