













## MSME Development in the Philippines

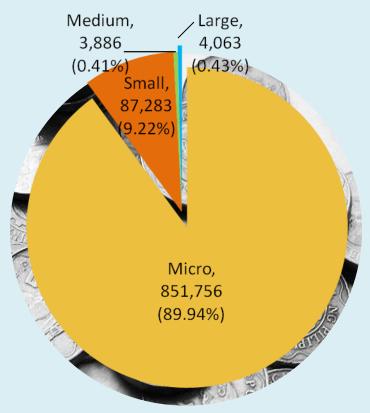
### **Definition:**

 The Magna Carta for MSMEs defines MSMEs (using asset size) as follows:

Micro: Up to Php 3,000,000

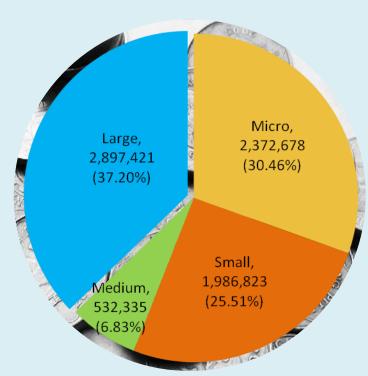
Small: Php 3,000,001 - 15,000,000

Medium: Php 15,000,0001 - 100,000,000



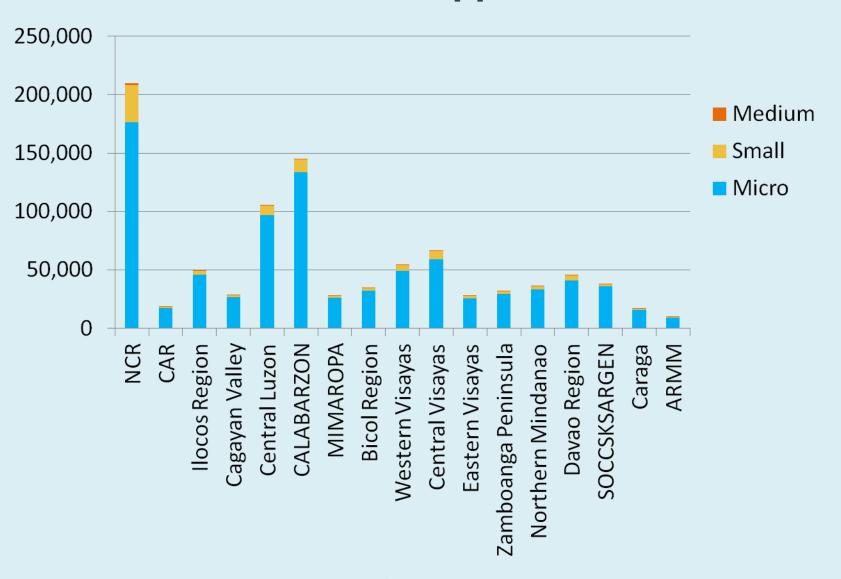
Total: 946,988

Distribution of establishments by enterprise size

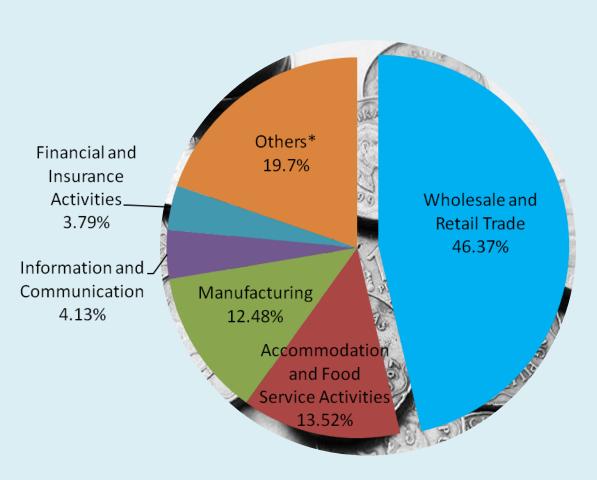


Total: 7, 789,257

Distribution of enterprises by total employment



Distribution of MSMEs by region



Distribution of MSMEs by industry

#### \*Others include:

- Agriculture, Forestry and Fishing
- Mining and Quarrying
- Electricity, Gas, Steam and Air Conditioning Supply
- Water Supply; Sewerage Waste
   Management and Remediation
   Activities
- Construction
- Transportation and Storage
- Real Estate Activities
- Professional, Scientific and Technical Activities
- Administrative and Support Service Activities
- Education
- Human Health and Social Work Activities
- Arts, Entertainment and Recreation



# Initiatives that Help Boost MSMEs

### **MSME Development Plan**

### **Strategies:**

- (1) Promoting a Business Enabling Environment
- (2) Enhancing Access to Finance
- (3) Enhancing Access to Markets
- (4) Improving Productivity and Efficiency





### Magna Carta for Micro, Small and Medium Enterprises

One of the main provisions of the Magna Carta is the creation of the Micro, Small and Medium Enterprise Development (MSMED) Council.

**Members:** DTI, DA, DILG, SB Corp., representatives from the MSME, women, and youth sectors

Advisory Unit: Secretary of DOST, Governor of BSP, President of LBP, President of DBP, Director-General of NEDA, President of CIC, representatives from the labor sector, private banking sector, microfinance NGOs, and UP ISSI

**Task Forces:** Inclusive Finance, Integration of Services, E-commerce, Global Value Chains

### R.A. 9178: Barangay Micro Business Enterprise (BMBE) Act

It encourages the formation and growth of BMBEs (or micro enterprises) by granting them incentives and other benefits (i.e., exemption from income tax, exemption from minimum wage).

#### Qualified to register:

- Enterprise with asset size of up to Php3M
- Enterprise engaged in production, processing or manufacturing of products, including agroprocessing
- Enterprise engaged in trading
- Enterprise engaged in services, excluding those rendered by anyone, who is duly licensed by the government after having passed a government licensure exam, in connection with the exercise of one's profession (e.g., accountant, lawyer, doctor, etc.)

### R.A. 10644: Go Negosyo Act

Promotes "ease of doing business and facilitate access to services for MSMEs" through the **Negosyo Centers** 

- Business registration assistance
- Business advisory services
- Business information an advocacy
- Monitoring and evaluation

184

Negosyo Centers launched

(as of 15 June 2016)

Luzon - 103

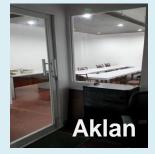
Visayas - 42

Mindanao - 39









### Philippine Business Registry

The system allows sole proprietorships to register their business names with DTI, get or validate their existing tax identification number (BIR), and employer registration numbers (SSS, Philhealth and Pag-Ibig) through the web-based DTI Tellers.



### **Trade Fairs**

Access to Markets



### Access to Markets

### **Doing Business in Free Trade Areas**

It aims to increase access to data and guidance through preferential tariffs, market information in partner economies, market expansion, etc.



## Productivity and Efficiency

### **Shared Service Facilities**

The project provides machinery, equipment, tools, systems, accessories and other auxiliary items, skills and knowledge under a shared system to improve the competitiveness of MSMEs.















Higher productivity

Access to better technologies

Higher levels of innovation and creativity

Improved market access

## Productivity and Efficiency

### **SME Roving Academy**

It is a continuous learning program for the development of MSMEs to enhance competitiveness and increase contribution to the country's GDP and total employment.



How to Start a Business | Masinloc, Zambales Skills Training on Bayong Making | Maitum, Sarangani



Skills Training on
Finishing for Bamboo
Products and Furnishing
| Caba, La Union

Skills Upgrading
Training on Meat
Processing | Cervante,
llocos Sur



2015 Adivay Product
Development Booth | La
Trinidad, Benguet

### Productivity & Efficiency

### **Industry Clustering**

Enhancing industry competitiveness to develop and expand exports, generate investments and create jobs:





### MSMEs and ICT

## MSME Development Council

#### Task Force on E-commerce

The task force aims to provide MSMEs access to comprehensive and focused support for tapping business opportunities and expanding markets through innovative and effective promotion of MSMEs and their products.

#### **Objectives:**

Establish the role of Negosyo Centers in e-commerce capacity development of MSMEs.

Improve MSMEs' access to information on e-commerce.

Encourage MSMEs to engage in e-commerce through available online platforms/marketplaces.

### SME Roving Academy

### **ICT-related training**

SMERA offers training related to ICT, such as:

- Expanding Business through E-commerce
- Putting your Business Online
- ICT Solution Project
- CC Boot Diskless System

### Negosyo Center

#### **PLDT Smart SME Nation**

Through PLDT Smart SME Nation, existing DTI Negosyo Centers will have Smart Wifi connectivity and will be fitted with a video monitoring security solution. Under PLDT's collaboration with the DTI, SMEs will gain more access to community and digital trainings and specialized talks organized by PLDT Smart SME Nation and DTI throughout the year.

### Contact us!



### Bureau of Small and Medium Enterprise Development

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