

## **Customer Needs for StyleHive**

Customers for StyleHive can be categorized into two main groups:

1) Basic Users

2) Premium Users

### **1. Basic User's Services:**

- 1) Browse fashion collections
- 2) Create an account
- 3) Save items to wishlist
- 4) Add products to shopping cart and checkout
- 5) Access to basic filters (size, color, price)
- 6) Basic product recommendations
- 7) Receive notifications on restocked items/sales
- 8) Access to standard customer support (FAQs, email)
- 9) Mobile app support (future scope)
- 10) Secure payment gateway (multiple payment options)
- 11) Integration with social media for sharing looks
- 12) Follow brands and influencers for updates
- 13) Sustainability data and eco-friendly recommendations

### **2. Premium Subscriber's Services:**

- 1) All Basic User features
- 2) Early access to new collections and exclusive product launches
- 3) Advanced product recommendations based on preferences and trends
- 4) Access to premium filters (material, designer, brand exclusivity)
- 5) Priority customer support (live chat, priority email response)
- 6) Free shipping or discounted shipping options
- 7) Personalized fashion alerts (based on style, price drops)
- 8) Ad-free browsing experience
- 9) Invitations to virtual fashion events or webinars
- 10) Early access to limited-time promotions , flash sales , deals and discounts
- 11) Enhanced wishlist and shopping cart management (e.g., multiple wish lists)
- 12) VIP membership to partner brand loyalty programs

**User Services(Both Basic and Premium Users):**

<b>Serivces</b>	<b>Basic User</b>	<b>Premium User</b>
<b>Browse fashion collections</b>	Yes	Yes
<b>Create an account</b>	Yes	Yes
<b>Save items to wishlist</b>	Yes	Yes
<b>Add products to shopping cart and checkout</b>	Yes	Yes
<b>Access to basic filters (size, color, price)</b>	Yes	Yes
<b>Basic product recommendations</b>	Yes	Yes
<b>Receive notifications on restocked items/sales</b>	No	Yes
<b>Access to standard customer support (FAQs, email)</b>	Yes	Yes
<b>Mobile app support (future scope)</b>	Yes	Yes
<b>Secure payment gateway (multiple payment options)</b>	Yes	Yes
<b>Integration with social media for sharing looks</b>	Yes	Yes

<b>Sustainability data and eco-friendly recommendations</b>	Yes	Yes
<b>Early access to new collections</b>	No	Yes
<b>Personalized styling consultations</b>	No	Yes
<b>Advanced product recommendations</b>	No	Yes
<b>Access to premium filters (material, designer, etc.)</b>	No	Yes
<b>Priority customer support (live chat, priority email)</b>	No	Yes
<b>Access to exclusive deals and discounts</b>	No	Yes
<b>Free or discounted shipping options</b>	No	Yes
<b>Personalized fashion alerts</b>	No	Yes
<b>Ad-free browsing experience</b>	No	Yes
<b>Invitations to virtual fashion events/webinars</b>	No	Yes
<b>Early access to limited-time promotions and sales</b>	No	Yes
<b>Enhanced Wishlist and shopping cart management</b>	No	Yes
<b>VIP membership to partner brand loyalty programs</b>	No	Yes