

# Fabian Barranco

Taylorsville, UT 84129

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Authorized to work in the US for any employer

## Work Experience

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### **Medicare Specialist**

ASSURANCE IQ

May 2022 to March 2023

Medicare sales

License in a few states

AHIP 2023

### **Sales Coach Manager**

Clearlink - Salt Lake City, UT

May 2015 to January 2022

- As a sales manager I was the head of the department, looking over two brands and agents.
- Daily/Monthly reporting
- PCI
- Worked with Google sheets, docs, etc.
- Recruiting and Training
- Payroll

### **Contractor**

North American Industrial Service - West Valley City, UT

January 2014 to May 2015

Vacuum truck, Pressure Washer, Hydroblaster, Fire Hoses, Respirators, 4 gas monitors

- Messed with Chemicals (Benzene, Acetone, Hydraulic Acid)
- Safety Lead - Made sure everyone had required PPE at ALL times

### **Night manager**

O'Reilly Auto Parts - West Valley City, UT

December 2011 to December 2013

Collect inventory data

- Simple installations
- Sales associate
- Had store keys to open and close the store
- Helped with training and hiring

## Education

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### **High School Diploma**

Granger High School - West Valley City, UT

August 2010 to June 2012

## Skills

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- Sales Management
- PCI
- Google Docs
- Management reporting
- Leadership
- Communication skills
- Fast Learner
- Salesforce

## Certifications and Licenses

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### **Accident and Health licenses**

May 2022 to May 2024