

FARAMOLA FASUYI
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SUMMARY

Business transformation professional with a track record implementing enterprise-wide transformation, organisational effectiveness, workforce optimisation, programme management and change management initiatives both within established organisations and start-ups. Passionate about helping organisations turnaround and optimise internal operations by implementing action plans that ensure establishment of people, processes and systems required to achieve business objectives and stakeholder expectations.

CORE COMPETENCIES

Areas of Expertise: Business Transformation | Organisational Design | Change Management | Performance Management | Organisational Effectiveness | Design Thinking | Market Research | Process Design & Improvement

Technical Skills: Microsoft Excel (Pivot tables, Macros), Word (Mail merge), Power Point (Compelling presentations), Access (Database), Fullstack Web Design (CSS, Java and HTML)

Certification: Certified Management Consultant, Centre for Management Development

Development Courses: Virtual Course in Design Thinking, d.school Stanford (2018); Yellow Belt Lean Six Sigma Training, Lean Sigma Concepts (2014); Global Partnership for Leadership Development, Manchester Business School (2011)

PROFESSIONAL EXPERIENCE

BUSINESS CONSULTING, TEAM LEAD

August 2015 – March 2019

School of Enterprise Management, Ibadan Business School

Served as the team lead and collaborated with organisation leaders and businesses to provide business strategy, training and development, business transformation, gap analysis, market research, organisational effectiveness and other solutions to ensure they achieve and exceed bottom-line results and stakeholder expectations. Also responsible for leading the team at the School of Enterprise, setting the strategic direction for the School of Enterprise, overseeing academic and administrative matters and managing stakeholder and client engagements.

- Delivered strategic repositioning, process improvement, organisational effectiveness and business transformation projects for organisations/clients across industries
- Led small to medium sized client project streams such as gaps analysis, workflow analysis, process documentation, operating model redesign, change management, business transformation and optimisation initiatives for firms spanning different industries ranging from education, consumer goods, financial services, governmental institutions and international development agencies
- Led the development and deployment of entrepreneurial incubator programmes which helped launch over 50 start-ups adopting the design thinking approach to idea development and implementation
- Developed HRBP toolkits for firms covering topics such as strategic planning, organisational design, workforce planning, communications strategy development, culture management, process flows etc.
- Developed and implemented business plans, strategic roadmaps and strategic solutions for small to medium sized organisations, governmental parastatals and international development agencies that delivered value to customers, investors and communities
- Conducted as is review, market driven research, focus groups, maturity assessments, incident post mortem reviews to drive organisational strategy, delivery and effectiveness
- Facilitated the delivery of training programs relating to procurement management, entrepreneurship, process improvement, employability skills, design thinking, performance management and life skills

TRANSFORMATION ANALYST

April 2014 – July 2015

Workforce Management Centre

Served as a business transformation analyst on the team responsible for Workforce Group's major turnkey business and operations transformation project which responded to increased expectations and the constantly changing business conditions

- Engaged the leadership team associated with the organisations' turnkey business and operations transformation project which led to an overall increase in revenue, market share and employee utilisation
- Led the development and deployment of an internal HR Performance Management System which became a product offering to clients
- Engaged enterprise stakeholders, job holders and end users to identify, prioritise, understand and document business requirements and technical processes
- Facilitated the design and implementation of an internal business process management software
- Applied lean six sigma DMAIC principles in redefining the effectiveness and efficiency of our business processes
- Designed process maps for over 100 job functions using Microsoft Visio whilst adopting our redefined processes
- Developed competency profiles for over 100 job functions and scorecards for all business units and individuals within the company
- Implemented strategic human resource planning and workforce optimisation projects and supported large scale change efforts throughout the company
- Facilitated the communication of change initiatives and conducted trainings for impacted business units
- Supported the strategic transformation agenda including organisational effectiveness, senior leadership development and culture management within the company

PROGRAMS OFFICER, Business and Management Department

August 2013 – March 2014

Women in Management Business and Public Service (WIMBIZ)

Planned, implemented, monitored and evaluated programmes designed to empower and promote the contribution of women to national development.

- Supported an initiative that placed over 30 qualified and competent women on boards
- Managed local and international donor/partner relationships
- Planned and implemented training programmes designed to build the capacity of small and medium scale business owners to build sustainable organisations

GRADUATE TRAINEE, Business Development Unit and Retail

Feb 2013 – May 2013

Union Bank UK PLC

- Assisted in innovating new products that met the need of the customers
- Carried out market research analysis for the development and monitoring of new products

EDUCATION

University of Bradford, UK

JULY 2013

Master of Science, Applied Management and Enterprise

- Graduated with Merit | **Relevant coursework:** Simulation for managerial decision-making, human resource management, strategic management, entrepreneurial studies, information management, operations management, and global financial markets. | **Thesis:** Positioning the Issue of Stakeholder Management in Developing a Sustainable Reputation (GRADE: A)

University of Dundee, Scotland

JUNE 2012

Master of Science, International Business and Corporate Governance

- Graduated with Merit | **Relevant coursework:** Business economics, corporate social responsibility, research method, corporate governance, management accounting | **Thesis:** Volatility of Gold Price: A stochastic forecast (GRADE: B)

Covenant University, Otta

JUNE 2010

Bachelor of Science, Economics

- Upper Second Class (2:1) Honours Degree Obtained | **Relevant Coursework:** Operations Management, Econometrics, Micro & Macro Economics | **Thesis:** Fiscal Decentralisation in the Nigerian Public Sector (GRADE: A)