

## Sales and Distribution (SD)

### Master Data

Search term Customer (The Bike Zone)	###
Material (Deluxe Touring Bike (black))	DXTR1###
Material (Professional Touring Bike (black))	PRTR1###

### Organizational Units

Company Code (Global Bike Inc.)	US00
Plant (Miami)	MI00
Storage Location (Finished Goods)	FG00
Sales Organization (US East)	UE00
Distribution Channel (Wholesale)	WH
Division (Bicycles)	BI

### Employees Involved

David Lopez	East Rep. Miami
Maria Diaz	Sales Person 1
Matthias Dosch	Sales Person 2
Sandeep Das	Warehouse Supervisor
Sergey Petrov	Warehouse Employee
Stephanie Bernard	Billing Clerk
Jamie Shamblyn	Cost Accountant

### Transaction Codes

Customer Create	BP
Contact Person create	BP
Customer Change	BP
Contact Person change	BP
Contact Person display	BP
Customer Change (Sales and Distribution)	BP
Create Sales Order	VA01
Change Sales Order	VA02
Display Sales Order	VA03
Create Inquiry	VA11
Change Inquiry	VA12
Display Inquiry	VA13
Create Quotation	VA21
Change Quotation	VA22
Display Quotation	VA23
Stock Overview	MMBE
Create Outbound Delivery with Order Reference	VL01N
Change Outbound Delivery	VL02N
Display Outbound Delivery	VL03N
Display Billing Document	VF03
Maintain Billing Due List	VF04
Post Incoming Payments	F-28
Change Document	FB02
Display Document	FB03

### Document Numbers

Inquiry number	_____
Sales Order number	_____
Outbound Delivery number	_____
Payment Document number	_____