





APAC Hackathon 2024

A social-first initiative

Team name: Padayon Ko

Team leader name: Carl Vincent Ladres Kho

View Video →

**or** view the

better Pitch Deck



Problem Statement: 3.3 million Filipino high school students forgo college due to financial constraints and the complex, scattered nature of scholarship information and applications. Many lack access to resources for standardized tests like the SAT and English proficiency exams.





## Brief about the Idea:

3.3 million Filipino high school students forgo college due to financial barriers. (Parreño, 2023)



Padayon Ko uses AI to simplify scholarship applications, providing a centralized resource, personalized essay assistance, and test prep tools, empowering students to pursue higher education.



## The next few slides will answer specific questions with the Lean Canvas



Schools (B2B) seeking

to be positioned as

Parents actively

involved in their

children's education

leaders



3.3 million Filipino high school students forgo college due to financial constraints. (Parreño, 2023)

Scattered Scholarship Information & Complex Application Process

Lack of accessible and engaging resources for SAT and English proficiency tests.

School counselors with limited time & resources to provide individualized support.

#### **Existing Alternatives**

Manually search through scattered websites, social media groups, and rely on word-of-mouth.

ChatGPT to produce impersonal, detectable Al-generated content.

Expensive Test Prep Tutors

#### Solutions

Centralized database of local and international scholarships with stepby-step instructions.

Onboarding and Al tools available in English, Tagalog, and Cebuano (+ more).

Socratic practice bot tailored to interests for

Verbal speaking practice for English. Personalized essay writing and achievement tracking with Al assistance (not

Al-sounding).

#### **Key metrics**

Number of Platform Users & Month-over-Month User Growth

Scholarship Application Completion & Award Rate

User Engagement of achievement tracker, essay writer, and practice bots.

Social Media Reach and Engagement

#### **Unique Value Proposition**

Padayon Ko is the only Al-driven platform offering a completely personalized and comprehensive scholarship journey for Filipino

Beyond merely listing opportunities, it uses Al to match students with the most relevant scholarships, assist with personalized essay generation, track achievements, and provide tailored test preparation for exams like TOEFL or IELTS.

The platform empowers students through a multilingual interface that ensures accessibility across diverse communities.

Unlike platforms focused on job applications, Padayon Ko is tailored to bridge education and opportunity for underserved students. It not only revolutionizes scholarship access in the Philippines but also creates a scalable model for global use, helping students worldwide navigate their educational paths.

Its financial sustainability lies in offering premium tools and eventually integrating job-hunting features, extending the user's engagement beyond scholarships.

The impact is profound: enabling students to access lifechanging scholarships, fostering educational equity, and equipping a new generation of global leaders.

#### **High-level Concept**

LinkedIn + Kumon for Scholarships.

It's a professional network connecting students with opportunities (LinkedIn), combined with personalized support and practice to help them succeed (Kumon)

#### Competitive Advantage

First-mover Advantage Padayon Ko is the first platform in the Philippines offering this comprehensive, Alpowered solution.

Designed specifically for Filipino students by a Filipino, addressing local challenges and language support.

Leverage successful

scholarship recipients to

share their experiences

and inspire other students.

Presentations and demos

at high schools to

administrators.

introduce students &

Access to cutting-edge Al and cloud infrastructure.

#### Channels

Partnering with teacher influencers.

Targeted campaigns on platforms popular among Filipino high school students.

Collaborating with local organizations serving Filipino youth.

#### **Early Adopters**

**Customer Segments** 

High School

Students (B2C)

Department of

Education for High

School Students &

Commission of Higher

Education for College

Programs (B2G)

Tech-savvy teachers and school admins.

Driven, ambitious students

Students from underserved communities

#### Cost structure

Cloud Computing, Expenses for servers, databases, and APIs (Cloud Run. Cloud Functions. Notion API, Gemini API, etc.).

Salaries for Team expansion → marketing, maintenance of scholarship DB, and development. Developing and updating educational resources, practice materials, and onboarding content, Costs associated with social media campaigns, influencer partnerships, and school outreach.

#### Revenue streams

B2B School Subscriptions (SaaS) Tiered pricing based on student limits and features.

Freemium Model for Students. Core features free, premium features paid.

Government Contracts; Partnerships with the Department of Education and CHED.

University Partnerships. Collaborations for student recruitment and support.





## **Opportunities**

How different is it from any of the other existing ideas? How will it be able to solve the problem?

## **Problems**

3.3 million Filipino high school students forgo college due to financial constraints.

(Parreño, 2023)

Lack of accessible and engaging resources for SAT and English proficiency tests. School counselors with limited time & resources to provide individualized support.

Scattered Scholarship

Information & Complex

**Application Process** 

## Solutions

Centralized database of local and international scholarships with step-by-step instructions.

Socratic practice bot tailored to interests for Math.

Verbal speaking practice for English.

Onboarding and Al tools available in English, Tagalog, and Cebuano (+ more).

Personalized essay writing and achievement tracking with Al assistance (not Al-sounding).





## **Opportunities**USP of the proposed solution

## **Unique Selling Point**

Padayon Ko is the only **Al-driven platform** offering a completely personalized and comprehensive scholarship journey for Filipino students.

Beyond merely listing opportunities, it uses AI to match students with the most relevant scholarships, assist with personalized essay generation, track achievements, and provide tailored test preparation for exams like TOEFL or IELTS.

The platform empowers students through a **multilingual** interface that ensures accessibility across diverse communities.

Unlike platforms focused on job applications, Padayon Ko is tailored to bridge education and opportunity for underserved students. It not only revolutionizes scholarship access in the Philippines but also creates a **scalable model** for global use, helping students worldwide navigate their educational paths.

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The impact is profound: enabling students to access life-changing scholarships, fostering educational equity, and equipping a new generation of global leaders.





List of features offered by the solution.

Highly recommended to <u>view the video</u> to see the features in action

- 1. **Multilingual Onboarding**: Navigate the platform effortlessly in **English**, **Tagalog**, or **Cebuano**, ensuring accessibility for all Filipino students.
- 2. **Al-Powered Scholarship Matching:** Enter your details, and let the Al match you with **scholarships tailored to your unique profile**—no more endless searching.
- 3. Automated Posting of New Scholarships on Platform and Facebook: Stay updated with the latest opportunities. Sharing opportunities on Facebook, increasing chances of going viral and helping more students.
- 4. **Personalized Essay Generator:** Write **powerful, personalized essays** with Al assistance, ensuring your application stands out to reviewers.
- 5. **Achievement Tracker:** Organize and present your achievements, complete with **photos**, **videos**, **references**, **and key details**, to boost your application's credibility.
- 6. **MathyYou (Math Tutor):** Learn and master **SAT math concepts** through interactive, personalized practice sessions tailored to your needs.
- 7. **Fluent (English Practice Bot)**: Practice and improve your English fluency and communication skills with an Al bot designed to mimic real-life conversations.
- 8. **Super Essays:** Seamlessly combine your **achievements and foundational essays** to craft application responses that are both compelling and tailored to specific prompts.





## Process flow diagram or Use-case diagram





Notions Extracts Scholarship Information

DB Item's properties, child blocks, and cover image.



Gemini Writes FB Post Caption
Raw profile rewritten to keywords



Facebook Posts Image + Caption
Caption is concise & directs users to URL

Profile → User Bio



Notion Extracts Raw User Profile

User Input via Form



Gemini Writes User Bio
Rewrite w/ best practices



Notion Adds Bio to `My Profile`

Users can update this later





## Process flow diagram or Use-case diagram

Profile → Scholarship Match





Gemini Optimizes Query for Vector Search

Raw profile is rewritten to highlight keywords



Notion Gets Scholarship Info
Parse each Page in Scholarships DB





Gemini Embeddings Matches Profile to Scholarships

Find and sort scholarships according to 'optimized\_profile'





Notion Displays Matched Scholarships

Top 3 matched scholarships set to in progress

Background Process



Padayon Ko via Python Caches Embeddings

Caches summaries in .json for unchanged content.



and

Cloud Function Checks for new scholarships

Every 10 minutes. If no in progress, match again.



## Al for Impact



## Process flow diagram or Use-case diagram

Achievement Tracker



**User Answers Questions** 

Build up small answers



Gemini Processes Answers into Achievements

Clean, structure, X-Y-Z resume bullet, and sound human.



Notion Stores Achievements

User pastes output. For use later.

Foundational Essay



**User Answers Questions** 

Narrate thoroughly for richer essays



Gemini Processes Answers into Essays

Clean, optimize for purpose, and sound human.



N Noti

**Notion Stores Essays** 

User pastes output. For use later.

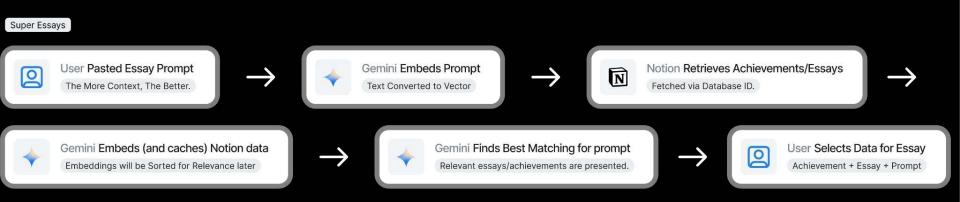


Gemini Generates New Essay
Essay will be referred in future too

## Aľ for Impact



## Process flow diagram or Use-case diagram





## Al for Impact

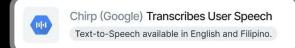


## Process flow diagram or Use-case diagram

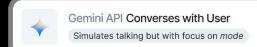
Fluent - Verbal Communication















if ended





## Aľ for Impact



## Process flow diagram or Use-case diagram

MathyYou — Interest-aligned Math Questions



User Gives info to MathyYou

Interest, question (if any), & type of Math





Gemini (Chat) Creates Math Questions & Converses with User

Questions are tailored to interest. Socratic and does not give away answer.

#### Background Tasks



Cloud Run Hosts WebApp

**Enables Notion Embedding** 



Gemini Verifies Correctness

code\_execution with Python to check user



User Can Calculate with Embedded Tools

Calculators, sketchpads, & code cells are present.





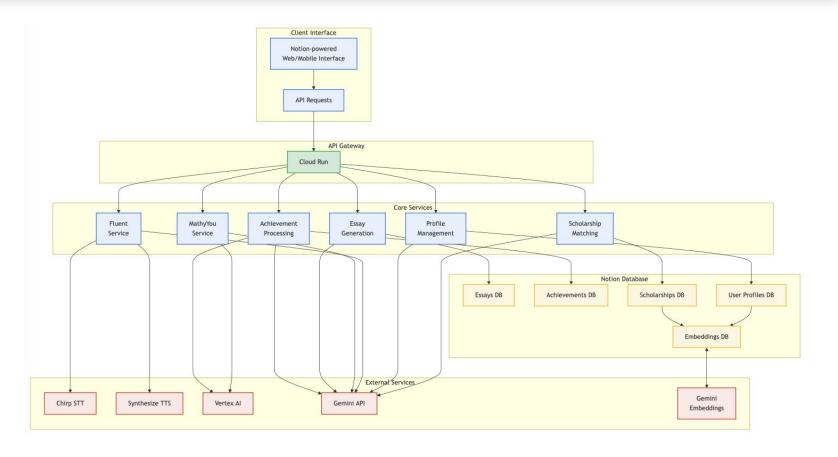
## Wireframes/Mock diagrams of the proposed solution (optional)







Architecture diagram of Padayon Ko







#### 1. Al Powerhouse: The Gemini Suite

- Leveraging **Gemini Pro 1.5** for advanced natural language processing, personalization, and essay generation ensures **high accuracy and contextual understanding** for features like scholarship matching and Fluent.
- The **Gemini embedding model** drives semantic understanding for better achievement tracking and essay synthesis, allowing **deep integration of user data for personalized recommendations**.

## 2. Seamless Communication: Chirp and Synthesize

- **Chirp** powers real-time speech-to-text for Fluent and essay-drafting features, catering to users who prefer speaking over typing.
- **Synthesize** ensures responses sound human-like, providing users with a conversational, immersive experience for English practice and guidance.

## 3. Intuitive Database and Integration





#### 3. Notion API

- The **Notion API** is used as both a **database** and **front-facing platform** for Padayon Ko, aligning with user preferences based on customer research. Many students already use Notion for personal organization, so integrating directly into Notion ensures a **familiar and intuitive experience**.
- Students can store achievements, essays, and data directly within their Notion space, streamlining their workflow. This decision also avoids the need to force users into a separate web app, making it a **seamless**, **user-first solution**.
- For scalability, if transitioning back to a standalone web app becomes necessary, all data can be migrated easily using **Google Cloud Storage**, ensuring **future-proof flexibility**.

## 4. Scalable Backend: Cloud Run and Google Cloud Storage

• Cloud Run provides a serverless, scalable backend to handle traffic surges efficiently, particularly during high-stress application seasons.

## 5. Clean and Responsive Frontend: Flask and Tailwind CSS

- **Flask** enables lightweight, embeddable designs that integrate seamlessly with Notion or other platforms, while also providing flexibility for future web app expansion.
- Tailwind CSS creates a modern, responsive, and accessible UI to deliver a simple yet effective design for all users.





## Use case of Vertex/Gemma/Gemini or any of the Google Gen AI tools used

- Personalized Scholarship Matching: Gemini Pro processes student profiles (text data describing background, achievements, and aspirations) and scholarship descriptions to generate semantic embeddings. By comparing these embeddings, Gemini identifies the most relevant scholarship opportunities for each student, saving them time and effort.
- AI-Powered Essay Generation: Gemini Pro generates personalized essay drafts based on student-provided information and common scholarship application questions. It also powers the "Super Essay" feature, which merges pre-written essays and achievement data to create tailored responses to new essay prompts.
- **MathyYou (Math Tutor Bot):** Gemini Pro generates interest-aligned math questions and provides explanations and hints. It also helps create the personalized scenarios that make learning more engaging.
- Fluent (English Practice Bot): Gemini Pro via Chirp and Synthesize Text powers the conversational interactions with Fluent, providing responses, feedback, and guidance based on the selected conversation mode. It also helps structure the conversations according to specific learning frameworks.





Estimated implementat ion cost (optional)

Revenue Model and Projections

Hack2Skill x Google - Al for Impact

## **Operating Costs Overview**

## **Cloud Computing**

Expenses for cloud services.

#### **Team Salaries**

Marketing, Devs, Maintenance

#### **Content Creation**

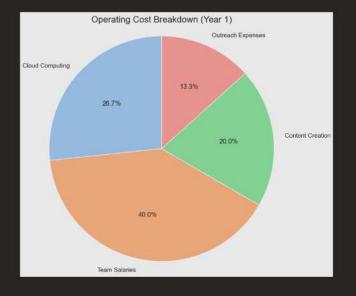
Costs associated with producing educational content

## **Outreach Expenses**

Marketing and outreach initiatives to attract users.

#### Year 1

Estimated at ₱15M (\$270,000).

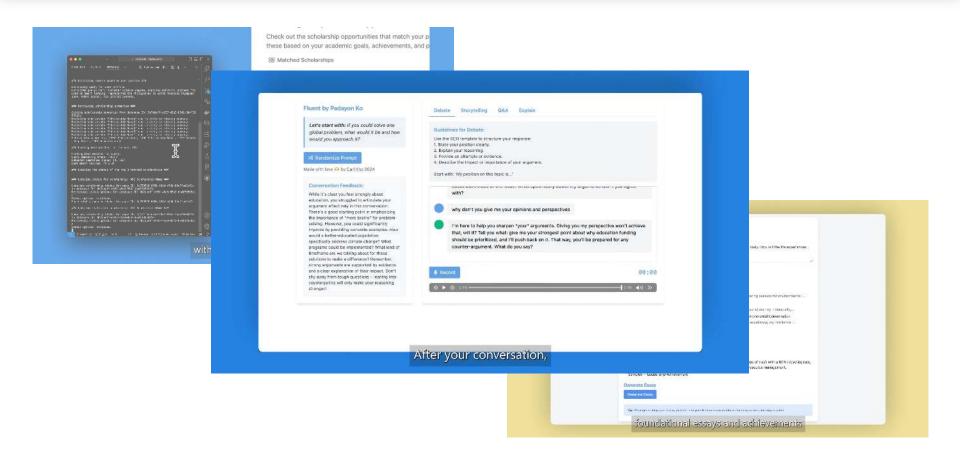




Carl Kho











## Foundational Essay

**Tell Us About You:** 

Mean Response Time: 36.54 ms

Standard Deviation: 4.57 ms

Range: 28.72 - 43.86 ms

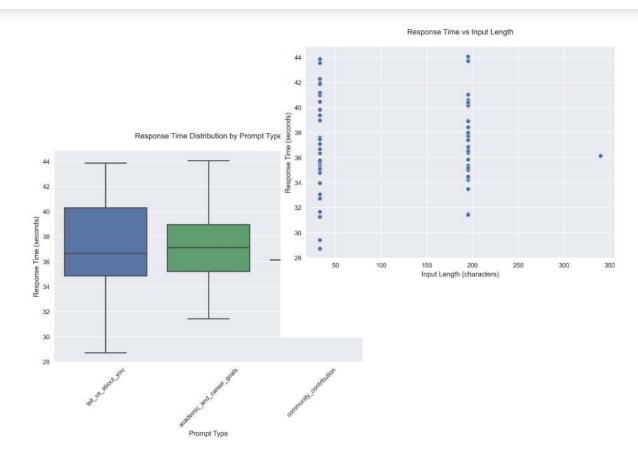
**Academic and Career Goals** 

(and the rest - same algo):

Mean Response Time: 37.48 ms

Standard Deviation: 3.51 ms

Range: 31.43 - 44.06 ms







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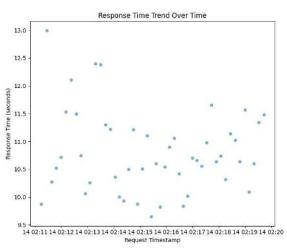
**Academic and Career Goals** 

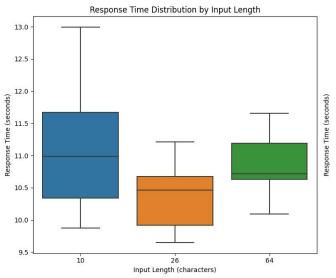
(and the rest - same algo):

Mean Response Time: 37.48 ms

Standard Deviation: 3.51 ms

Range: 31.43 - 44.06 ms









## MathyYou

## **Initial Endpoint:**

Mean Response Time: 5.337 ms

Standard Deviation: 9.702 ms

Range: 1.152 - 53.587 ms

## Start\_Chat Endpoint:

Mean Response Time: 2850.356 ms

Standard Deviation: 436.719 ms

Range: 1967.364 - 4298.509 ms

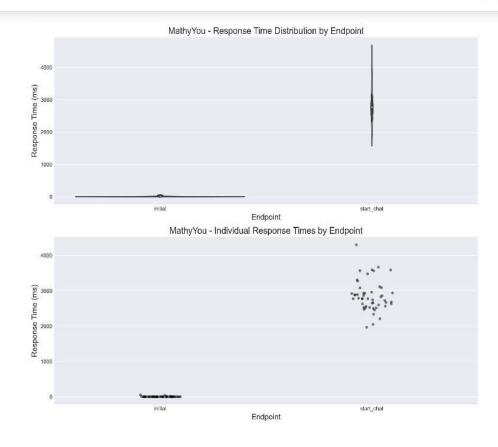


Figure 1. Response time distributions and individual response times for API endpoints. The plots show median, quartiles, probability density, and individual data points.





## Fluent

#### Debate Mode:

Mean Response Time: 0.0265 seconds

Standard Deviation: 0.0328 seconds

Range: 0.0050 - 0.0855 seconds

#### Storytelling Mode:

Mean Response Time: 0.0098 seconds

Standard Deviation: 0.0023 seconds

Range: 0.0068 - 0.0121 seconds

#### QA Mode:

Mean Response Time: 0.0078 seconds

Standard Deviation: 0.0022 seconds

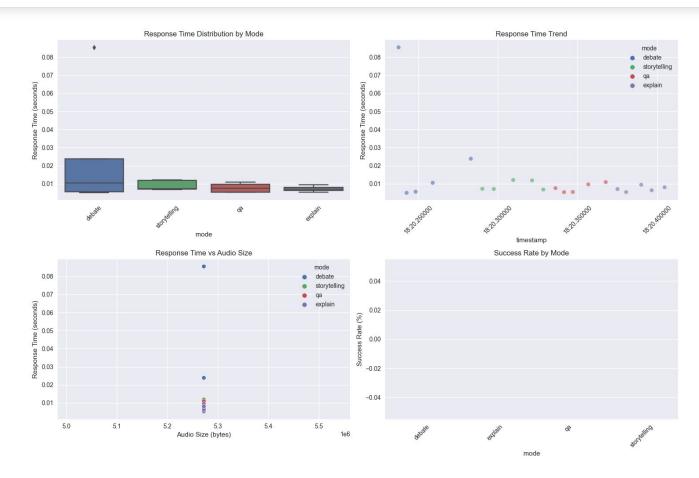
Range: 0.0054 - 0.0109 seconds

#### Explain Mode:

Mean Response Time: 0.0077 seconds

Standard Deviation: 0.0015 seconds

Range: 0.0054 - 0.0094 seconds

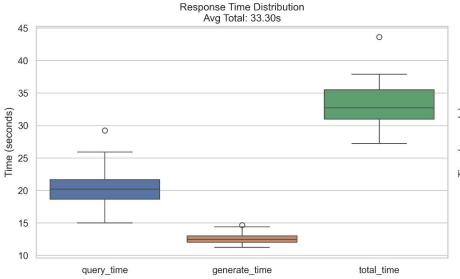


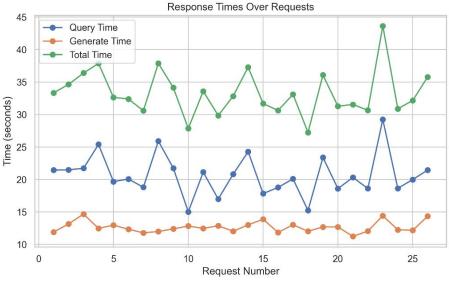




## Super Essays











## Additional Details/Future Development (if any)

## 1. Introducing a Video Interview Module

- Leveraging Gemini 2.0: With support for video and multimodal processing, Padayon Ko can integrate a video interview preparation module to help students prepare for real-world interview scenarios.
- How It Works:
  - Behavioral Question Practice: Students can record answers to common questions asynchronously, much like HireVue, and receive feedback on clarity, tone, and professionalism.
  - Al Insights: Provide Al-driven analysis of responses, highlighting areas for improvement in structure, delivery, and alignment with the role's requirements.
- **Impact**: Helps students build confidence and develop polished communication skills, increasing their success rate in interviews.





## Additional Details/Future Development (if any)

## 2. Sister Company: Job Application Platform

- **Vision**: Extend Padayon Ko's success into job applications, creating a **context-aware job platform** for students as they transition into their careers.
- Unique Selling Points:
  - **Integrated Profiles**: Students' Padayon Ko data (essays, achievements, and preferences) automatically transitions into the job platform, ensuring a seamless experience.
  - Auto-Apply Features: All uses stored preferences to suggest and apply to roles that align with the user's career interests.
  - Super Application Tools: Similar to Super Essays, the platform can generate tailored cover letters, resumes, and applications for job postings.
- Why This Matters: Unlike traditional job platforms, this solution starts with the student's journey in Padayon Ko, creating a career trajectory tied to their growth and achievements.





## Additional Details/Future Development (if any)

## 3. Future Expansion

- **Global Scaling**: Expand the scholarship database and job platform to international audiences while maintaining cultural and educational relevance.
- Enhanced Al Modules: Continuously improve recommendation algorithms, adding real-time mentorship tools for career guidance.
- **Gamification**: Introduce gamified elements to keep students engaged, like career badges for milestones or scholarships.





## GitHub & Demo video URL



https://github.com/CarlKho-Minerva/padayon-ko

One **scholarship** win could be the start of something bigger.





# Al for Impact

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A social-first initiative







# THANK YOU