

**Sergej Očeretnyj**  
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Date of birth: December 25, 1973

PROFILE
<ul style="list-style-type: none"><li>• Years of experience in cooperation with international companies</li><li>• Effective teamwork, good communication and organisation skills</li><li>• Administrative experience with good PC skills</li><li>• Reliability, accuracy and willingness to learn</li><li>• Ability to work under pressure and during stress situations with emphasis on final result</li></ul>

WORKING SKILLS	
05/2017 - 03/2001	<b>Project management and engineering activities</b> <b>(czech business licence is valid from August 7, 2002)</b>
	<u>PET wastes processing plant construction (Poland):</u>
	<ul style="list-style-type: none"><li>• Cooperation with Czech Science Academy experts in order to verify new technology of PET wastes processing</li><li>• Initial tests of new technology in the area of existing chemical plant</li><li>• Cooperation with czech chemical technologists to draft the new equipment</li><li>• Negotiating and processing of polish government approvals for plant construction</li><li>• Cooperation with czech and foreign suppliers of technological units</li><li>• Coordination of supplies during the construction including contracts negotiating</li><li>• Creation of needed reports and documentation</li></ul>
	<u>Gas pipeline construction project (Russian Federation):</u>
	<ul style="list-style-type: none"><li>• Teamwork on financial security of the project by means of buyer's credit</li><li>• Negotiating of contractual terms and conditions between czech exporter and russian investor</li><li>• Drafting and translation of project documentation</li><li>• Cooperation with czech and russian financial and insurance institutions</li><li>• Cooperation with financial and technical experts within pre-realization works</li></ul>
	<u>Thermal power plant construction in Tver region (Russian Federation):</u>
	<ul style="list-style-type: none"><li>• Drafting and translation of project documentation</li><li>• Preparation of materials for project site localization</li><li>• Cooperation with czech suppliers within drafting of manufacturing equipment price offer</li><li>• Cooperation with russian authorities on financial security of the project</li><li>• Coordination of working groups activities</li></ul>
	<u>Development of vending machines network (Czech Republic):</u>
	<ul style="list-style-type: none"><li>• Analysis of potential places for machines installation</li><li>• Negotiating and signing of lease contracts for machines installation</li><li>• Closing of machines service agreements</li><li>• Coordination of distributors activities</li><li>• Participation on drawing up of selling price calculation of the goods</li><li>• Sales data analysis</li></ul>

OTHER WORKING SKILLS (short summary)	
05/2000 - 11/1998	<b>Graal Ltd (Kyiv, Ukraine)</b> Real estate agent
09/1998 - 09/1994	<b>JSC Liko - Bank (Kyiv, Ukraine)</b> Administrator

EDUCATION & TRAININGS & QUALIFICATION	
04/1999 – 09/1997	<b>English language courses</b> – TOEFL and TOEIC
09/1994 – 06/2000	<b>National Technical University of Ukraine – Kyiv Polytechnic Institute</b> , Kyiv, Ukraine: Faculty of instrumentation engineering, specialization – Precision mechanical instruments, graduated with engineer's degree
09/1991 - 09/1992	<b>Kyiv energy technical secondary school</b> , Kyiv, Ukraine: specialization – control and instrumentation of thermal and nuclear power plants
05/1991 – 09/1989	<b>PC training courses</b> , Assembler, BASIC, Pascal programming basis

OTHER	
Language skills	Czech – written and verbal English – written and verbal Ukrainian – written and verbal Polish – passive knowledge Russian – native language
PC	Windows, Microsoft Office, ACAD, ERP system ESO9, active internet user
Driver licence	Driver licence group B, active driver
Interests and activities	Sport – swimming, basketball Music, reading, travelling