# **Survey of Adult Financial Literacy Competencies**

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# **DESCRIPTION OF SOCIO-DEMOGRAPHIC VARIABLES**

# ID: Individual identifier

# SM: Mode of interview

0 Tablet

1 CAPI

# **PESOFITC**: Sample weight

QD1: Gender

- 0 Female
- 1 Male

# AREA5: Geographical area

- 1 North-West
- 2 North-East
- 3 Centre
- 4 South
- 5 Islands

# QD5b: Number of household members

- 1 One
- 2 Two
- 3 Three
- 4 Four
- 5 Five
- 6 Six or more

# **QD7:** Age Ranges: 18-24, 25-34, 35-44, 45-54, 55-64, 65-74, 75+

# QD9: Educational qualification

- 1 University-level education
- 3 Complete secondary school
- 4 Some secondary school
- 5 Complete primary school
- 6 Some primary school
- 7 No formal education

# QD10: Employment status

- 1 Self-employed
- 2 In paid employment
- 4 Looking after the home
- 5 Looking for work
- 6 Retired
- 9 Student
- 10 Other

# QD12: Country of birth

1 Italy

0 Abroad

# **QUESTIONNAIRE ON FINANCIAL LITERACY**

The survey is addressed to individuals aged 18 and over

We kindly invite you to participate in a survey whose aim is to understand how people take financial decisions, such as how they plan their finances and how they get information on financial matters. There are no right or wrong answers and your responses will be kept confidential, so please do answer as honestly as you can.

### 1. **QF1**

Who is responsible for making day-to-day decisions about money in your household? (single answer)

a)	You make these decisions by yourself	1
b)	You make these decisions with other household members	2
c)	Other household members (not you)	3
e)	No answer	-99

# 2. **QF2**

The next question is about the household budget. A household budget is used to plan what share of your household income will be used for spending or saving. Does your household have a budget to plan in advance which share of income will be used for spending and which share will be saved for the next years? (single answer)

a)	Yes	1
b)	No	0
c)	No answer	-99

In the following questions please consider your own situation rather than your household's (unless differently stated)

# 3. QF3 1-QF3 99

In the past 12 months have you been personally saving money in any of the following ways, whether or not you still have the money? Please do not include pension savings (multiple choice)

a)	Saving cash at home or in your wallet	_1
b)	Paying money into a savings account	_3
c)	Giving money to family to save on your behalf	_4
d)	Buying financial investment products, other than pension funds	_6
	(e.g. bonds, shares, mutual funds)	
e)	Or in some other way (including remittances, buying livestock, gold	_7
	or property)	
f)	Has not been actively saving	_8
g)	No answer	99

# 4. **QF4**

And if you, personally, faced a major expense today, equivalent to your own monthly income, would you be able to pay it without borrowing the money or asking family or friends to help?

a)	Yes	1
b)	No	0
c)	Don't know	-97
d)	I don't have a personal income	-98 (valori)
e)	No answer	-99

# 5. **QF8**

Overall, how confident are you that you have done a good job of making financial plans for your retirement? (single answer)

a)	Very confident	1
b)	Confident	2
c)	Somehow confident	3
d)	Not very confident	4
e)	Not at all confident	5
f)	I'm not planning for retirement	6
g)	Don't know	-97
h)	No answer	-99

# 6. QF9\_1 - QF9\_99

And how will you - or do you - fund your retirement? (multiple choice)

From drawing a government pension/old-age benefit	_1
From an occupational or workplace pension plan	_2
From a private pension plan	_3
From selling your financial assets (such as stocks, bonds or mutual funds)	_4
From selling your non-financial assets (such as a car, property, art, jewels, antiques,)	_5
	_6
By relying on a spouse or partner to support you	_7
By relying on your children or other family members to support you	_8
Survivor's pension	_9
Other	_10
No answer	_99
	From an occupational or workplace pension plan From a private pension plan From selling your financial assets (such as stocks, bonds or mutual funds) From selling your non-financial assets (such as a car, property, art, jewels, antiques,) From income generated by your financial or non-financial assets By relying on a spouse or partner to support you By relying on your children or other family members to support you Survivor's pension Other

# 7. Qprod1c\_1- Qprod1c\_99

In the last two years, which of the following types of financial products have you bought, whether or not you still hold them? (multiple choice)

a) b) c)	A pension or retirement product An investment account such as a unit trust A mortgage or a bank loan secured on a property	_1 _2 _3 _5
d)	An unsecured bank loan or a salary/pension-backed loan	_5
e)	A credit card	_6
f)	A current/checking account	_7
g)	A savings account	_8
h)	Insurance	_10
i)	Stocks and shares	_11
j)	Bonds	_12
k)	A prepaid debit card/ payment card	_14
()	No answer	_99

(If at least one product was selected go to Qprod1 d, otherwise go to QF10)

### 8. **Qprod1\_d**

Which of these did you choose most recently? (single answer)

aggiungere numero che identifica che aveva tutti zero prima

### 9. Qprod2

Which of the following statements best describes how you made your choice? (single answer)

a)	I considered several options from different companies before making my decision	1
b)	I considered the various options from one company	2
c)	I didn't consider any other options at all	3
d)	I looked around but there were no other options to consider	4
e)	No answer	-99

# 10. Qprod3\_1 - Qprod3\_99

Which sources of information do you feel most influenced your decision? (multiple choice)

	a)	Unsolicited information sent through the post	1
	b)	Information picked up in a branch	_2
	(c)	Product specific information found on the internet	_3
	d)	Information from sales staff of the firm providing the products	_4
	e)	Best-buy tables in financial pages of newspapers/magazines	_5
/ /	f)	Best-buy information found on the internet	_5 _6
	g)	<ul><li>Specialist magazines/publications</li></ul>	_7
( /	<u>h)</u>	Recommendation from independent financial adviser or broker	_8
X	<u>i)</u>	Advice of friends/relatives (not working in the financial services industry)	_9
	<u> </u>	Advice of friends/relatives (who work in the financial services industry)	_10
` \	<u>k</u> )	Employer's advice	_11
	1)	Newspaper articles ————	_12
	m)	Television or radio programs	_13
	n)	Newspaper adverts	_14
	0)	Television adverts -	_15
	p)	Other advertising	_16
	q)	My own previous experience	_17
	r)	Other source	_18
	s)	No answer	_99

aggiungere numero che identifica che aveva tutti zero prima

# 11. **QF10\_1 - QF10\_12**

I am now going to read out some statements. I would like to know how much you agree or disagree that each of the statements applies to you, personally. Please use a scale of 1 to 5, where 1 tells me that you completely agree that the statement describes you, while 5 shows that you completely disagree (1=Totally agrees, 5=Totally disagrees, -97=Don't know, -99=No answer) Valori

a)	Before I buy something I carefully consider whether I can afford it	_1	_
b)	I tend to live for today and let tomorrow take care of itself	_2	_
c)	I find it more satisfying to spend money than to save it for the long term	_3	_
d)	I pay my bills on time	_4	_
e)	I am prepared to risk some of my own money when saving or making an investment	_5	_
f)	I keep a close personal watch on my financial affairs	_6	_
g)	I set long term financial goals and strive to achieve them	_7	1_1
h)	Money is there to be spent	_8	_
i)	My financial situation limits my ability to do the things that are important to me	_9	_
j)	I tend to worry about paying my normal living expenses	_10	1_1
k)	I have too much debt right now	_11	_
l)	I am satisfied with my present financial situation	_12	1_1

# 12. Qprod4\_1 - Qprod4\_3

Thinking about financial products and services in general, in the last 2 years, have you experienced any of the following issues? Please answer 1 = True, 0 = False, -95 = I don't understand, -97 = I don't know, -99 = I prefer not to answer

JI CICI	not to unswer	
a)	You accepted advice to invest in a financial product that you later found to be	_1  _
	worthless	
b)	You accidently provided financial information in response to an email or phone call	_2  _
	that you later found out was not genuine	
c)	You discovered that someone had used your cards or personal information to pay for	_3  _
	goods without your authorization	

Eliminare quando hai tutte e tre le colonne negative;

Creare codice che ridefinisca i valori della domanda a) a seconda di Qprod3/8-9-10 dove possibile accorpare tutte e tre le colonne di modo che anche solo se una è uno allora è truffa

# 13. **QK1**

And now we talk about financial literacy. Could you tell me how you would rate your overall knowledge about financial matters?

a)	Well above average	1
b)	Above average	2
c)	Average	3
d)	Below average	4
e)	Well below average	5
f)	Don't know	-97 Valori
g)	No answer	-99 Valori

# 14. **QF11**

Sometimes people find that their income does not quite cover their living costs. In the last 12 months, has this happened to you, personally?

a)	Yes	1
b)	No	0
c)	No answer	-99

15. **QF12\_1\_a - QF12\_99** [ if "Yes" to QF11] aggiungere numero che indichi che non ha risposto a quella prima What did you do to make ends meet the last time this happened? (multiple choice)

	,	
a)	Draw money out of savings	_1_a
b)	Cut back on spending, spend less, do without	_1_b
c)	Sell something that you own—	_1_c
d)	Work overtime, earn extra money	_2_d
e)	Borrow from family or friends	2_d 3_e 3_f 3_g
f)	Borrow from employer/salary advance	_3_f
g)	Pawn something that you own	_3_g
h)	Use authorized, arranged overdraft or line of credit	_4_K
i)	Use credit card for a cash advance or to pay bills/buy food	_4_l _5_m
j)	Take out a personal loan from a financial service provider (including bank,	_5_m
	credit union or microfinance)	
k)	Take out a loan from an informal provider/moneylender	_5_0
I)	Use unauthorized overdraft	_6_p
m)	Pay my bills late; miss payments	_6_q
n)	Other	_7_r
0)	Don't know	97
p)	No answer	_99

# 16. **QF13**

If you lost your main source of household income, how long could your household continue to cover living expenses, without borrowing any money?

a)	Less than a week		1	
b)	At least a week, but not one month		2	
c)	At least one month, but not three m	onths	3	
d)	At least three months, but not six me	onths	4	
e)	More than six months		5	
f)	Don't know		-97	\/alari
g)	No answer		-99	Valori

### 7. QK3

Assume that you receive a gift of €1.000. Imagine that you have to wait for one year to get it and inflation stays at 1%. In one year's time will you be able to buy:

a) More than you could today
b) The same amount
c) Less than you could buy today
d) Don't know
e) No answer

1
2
Valori

### 18. **QK4**

You lend €25 to a friend one evening and he gives you €25 back the next day. How much interest has he paid on this loan?

a) |0|,|0|%
b) Don't know
c) No answer
d) creare categoria per sbagliati

# 19. **QK5**

Suppose you put €100 into a <no fee, tax free> savings account with a guaranteed interest rate of 2% per year. You don't make any further payments into this account and you don't withdraw any money. How much would be in the account at the end of the first year, once the interest payment is made?

a) € | 102 | b) Don't know c) No answer d) creare categoria per sbagliati

### 20. QK6

And how much would be in the account at the end of five years [remembering there are no fees or tax deductions and you don't make any further payments into this account and you don't withdraw any money]?

a) More than €110 1
b) €110 2 Valori
c) Less than €110 3 Valori
d) It is impossible to tell from the information given
e) Don't know -97
No answer -99 Valori

### 21. QK7\_1 - QK7\_3

I would like to know whether you think the following statements are true or false:

1=True, 0=False, -97=Don't know, -99= No answer Valori

a) An investment with a high return is likely to be high risk.
b) High inflation means that the cost of living is increasing rapidly.
c) It is usually possible to reduce the risk of investing in the stock market by buying a wide range of stocks and shares.