May Riley

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#### Profile

Friendly and engaging team player and leader able to inspire staff to perform their best. Detail oriented and experienced restaurant manager passionate about food and beverages. A multi-tasker who excels at staff training and recruiting with a track record of inspiring great customer service and customer satisfaction. Regularly exceed sales goals. A master in the art of upselling.

### Experience

# Restaurant Manager | Contoso Bar and Grill | September 20XX - Present

- Recruit, hire, train, and coach over 30 staff members on customer service skills, food & beverage knowledge, sales, and health & safety standards.
- Reduced costs by 7% through controls on overtime, operational efficiencies, and reduced waste.
- Consistently exceed monthly sales goals by a minimum of 10% by training FOH staff on upselling techniques and by creating a featured food and beverage program.

# Restaurant Manager | Fourth Coffee Bistro | June 20XX – August 20XX

- Created a cross-training program ensuring FOH staff members were able to perform confidently and effectively in all positions.
- Grew customer based and increased restaurant social media accounts by 19% through interactive promotions, engaging postings, and contests.
- Created and implemented staff health and safety standards compliance training program, achieving a score of 99% from the Board of Health.
- Successfully redesigned existing inventory system, ordering and food storage practices, resulting in a 6% decrease in food waste and higher net profits.

## Education

B.S. in Business Administration | June 20XX | Bigtown College, Chicago, Illinois

A.A. in Hospitality Management | June 20XX | Bigtown College, Chicago, Illinois

## Skills & Abilities

Table 2: Layout table

- Accounting & Budgeting
- Proficient with POS systems
- Excellent interpersonal and communication skills
- Poised under pressure
- Experienced in most restaurant positions
- Fun and energetic

#### **Activities and Interests**

Theater, environmental conservation, art, hiking, skiing, travel