# **Business Performance & Predictive Insights**

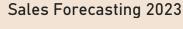
2020 **2021** 2022 2023



Total Sales Indicator

15.76 M

Goal: \$15.70M (+0.41%)

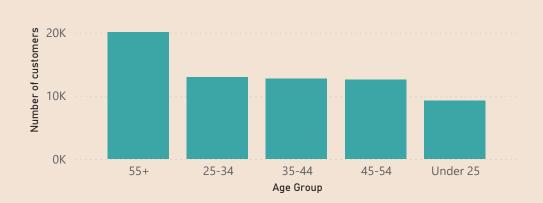




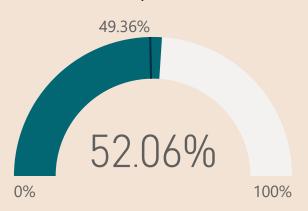
#### **Gender Distribution**

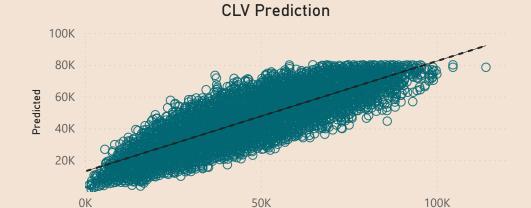
# 33.61K (49.86%) gender • Female • Male

#### **Customer Segmentation by Age**



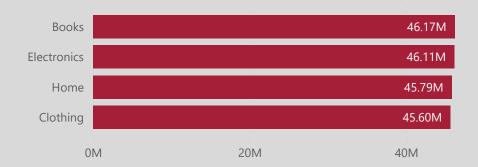
#### Churn prediction





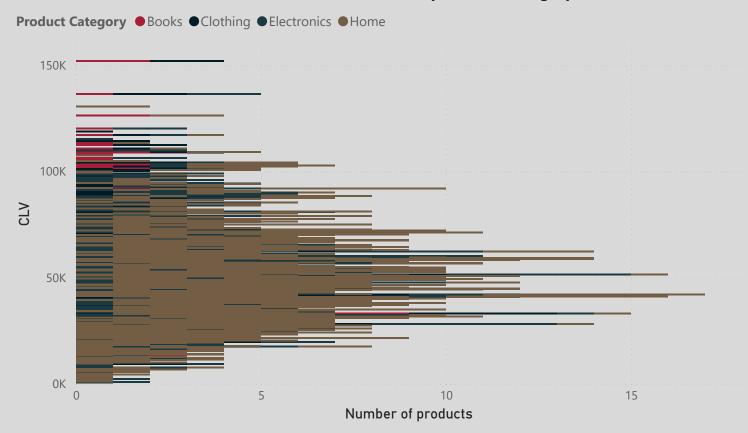
Actual

Average of Sales by Product Category

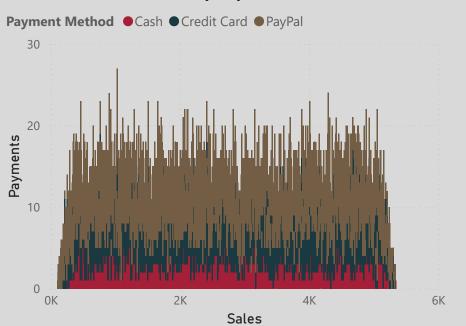


49.03K
Average of CLV

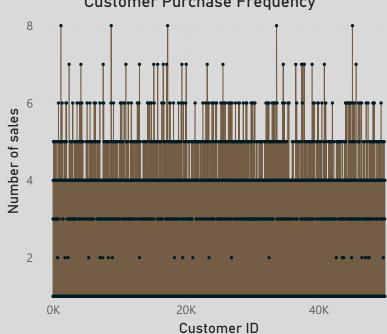
#### Customer Lifetime Value (CLV) by Product Category



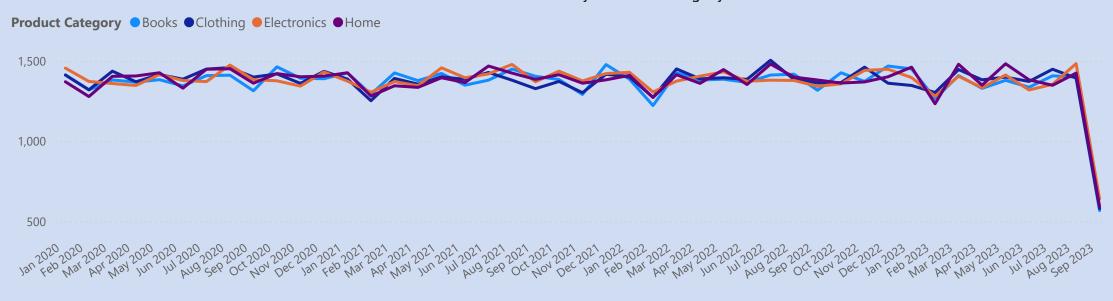




## **Customer Purchase Frequency**



### User Growth Over Time by Product Category



#### User Growth Over Time by Gender

