





# **Our Values**

# matchpeople

### Vision

To be the most enthusiastic and motivated consulting firm of transformation, growth, and positive change in people and organizational media.

### **Values**

- Passion for a well done job.
- All for one... and one for all.
- Understand that the map is not the "walk".
- Tuning fully with our clients.
- Resolution on the "moments of truth".
- Doing the right thing... not what's "convenient".





### About us

# matchpeople

## **Company Profile**

- Market and Human Knowledge.
- Development priorities.
- Working closely in implementing the Strategic Approach to HR.
- Training and technology integration in our consulting process.

## **Consultants Profile**

- We are a team of consultants with complementary talents and a multicultural approach.
- Passionate transformers about people and their organizations.
- Able to respond to the challenges and changes that our customers demand.





# **Evaluation Center**



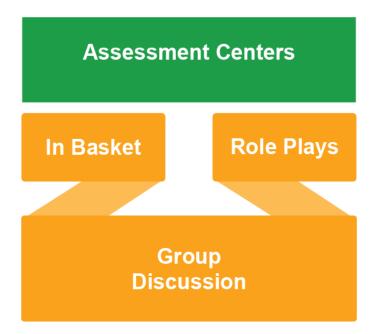
Match People supports growth and improvement of the personnel through:

- Assessment Center
- App's
- Organizational Values
- Feedback





### Assessment Centers



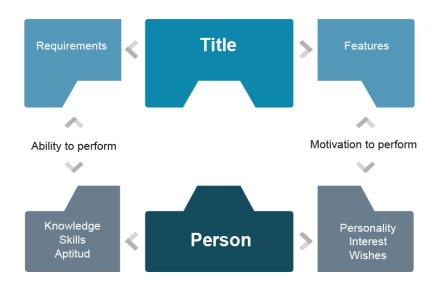
Different tools we apply for the accurate and effective selection of candidates and internal staff. We evaluate candidates objectively, using In Basket exercises, Group Discussions Analysis and Role Plays.

- We offer secure methods to assess the participants, selecting based on skills for a better service to our clients.
- Predictions are achieved based on the behavior of applicants. The practice of this tool enhances the training and assessment of the candidates characteristics or opportunity areas and make Human Capital management more effective.
- The Assessment Center is designed and tailor-made according to the needs of each customer of the industry.





## APP's



The methodology of Person Position Analysis is a powerful methodology which defines the first requirements in terms of education, experience, business skills, style, career interests, thought process and language among others.

- The candidate or person occupying the position is evaluated based on different assessment tools with the purpose of determining a compatibility level of position.
- In addition, APP's help identify training or development that might be needed, as well as promotions and transfers. It is an effective methodology that helps with the Mapping of Human Capital in the business.





# Organizational Values



Customer Orientation: Our purpose of being is to know and meet the needs of our customers, exceeding their expectations.

- Quality: We continuously improve the processes to provide high quality services.
- **Results:** We contribute on achieving the best results for the client and the company, ensuring growth and profitability.
- Personal Growth: We are committed to staff development considering is the key to success.
- Honesty: We work with transparency and honesty.
- **Teamwork:** Making the best of each other with respect and solidarity, we integrate our efforts to achieve common goals.





### Feedback

Objective Report В Communicate Results **Identify Strengths** and Weaknesses Maintain Self-Esteem D **Negotiate Agreements** E and Commitments F Monitoring **Thanks** G

- We study in detail the profile of each participant identifying strengths and areas of opportunity.
- We identify which development actions are most appropriate for each person and job to improve their performance according to the requirements of the position / company.
- We Coach throughout the process to guide a correct development and implementation of our clients committed on obtaining the best results.
- We develop methodologies and skills to effectively give feedback to achieve the expected results.





# Strategic Partners





























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