

# Rossy Abogabot



**Job Title**  
Sales chief

**Age**  
35 to 44 years

**Highest Level of Education**  
Bachelor's degree (e.g. BA, BS)

## Social Networks



**Industry**  
Sales

**Organization Size**  
11-50 employees

## Preferred Method of Communication

- Email
- Text Messaging
- Social Media

## Tools They Need to Do Their Job

- Cloud-Based Storage & File Sharing Applications
- Email
- Word Processing Programs

## Job Responsibilities

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## Their Job Is Measured By

Amount of Sales generated

## Reports to

Director

## Goals or Objectives

Growing inside the industry and generate more sales

## **They Gain Information By**

Online courses

## **Biggest Challenges**

- Collaboration & Creativity
- Navigating Client Relationships & Communications
- Problem Solving & Decision Making
- Communication