

## OVERVIEW

June 2020

## OVERVIEW

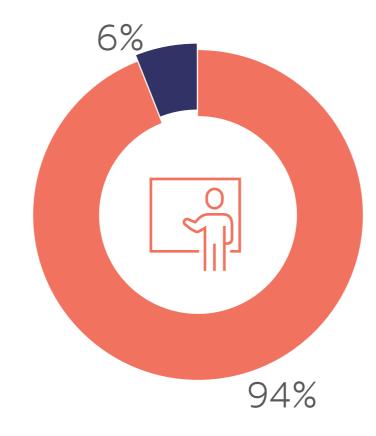
AuM

R\$ **7.7**bi US\$ **1.4**bi

10-year

success record as a team

AuM: Strategy



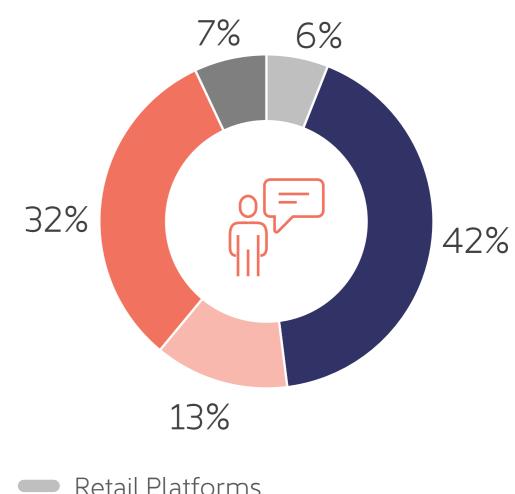


Long Short 25% Previdência 8% Long Only 53% Long Biased 14%

Credit High Yield

100%

#### AuM: Client Profile



- Retail Platforms
- Institutional Investors
- Others
- Top 5 Banks
- Family Offices

## Organizational Structure





39 People

18 Partners

```
Equities 14
```

Portfolio Management | 3

Equity Research | 10

Macro | 1

Credit 6

Portfolio Management | 5

Legal | 1

Data Science

Data Science 6

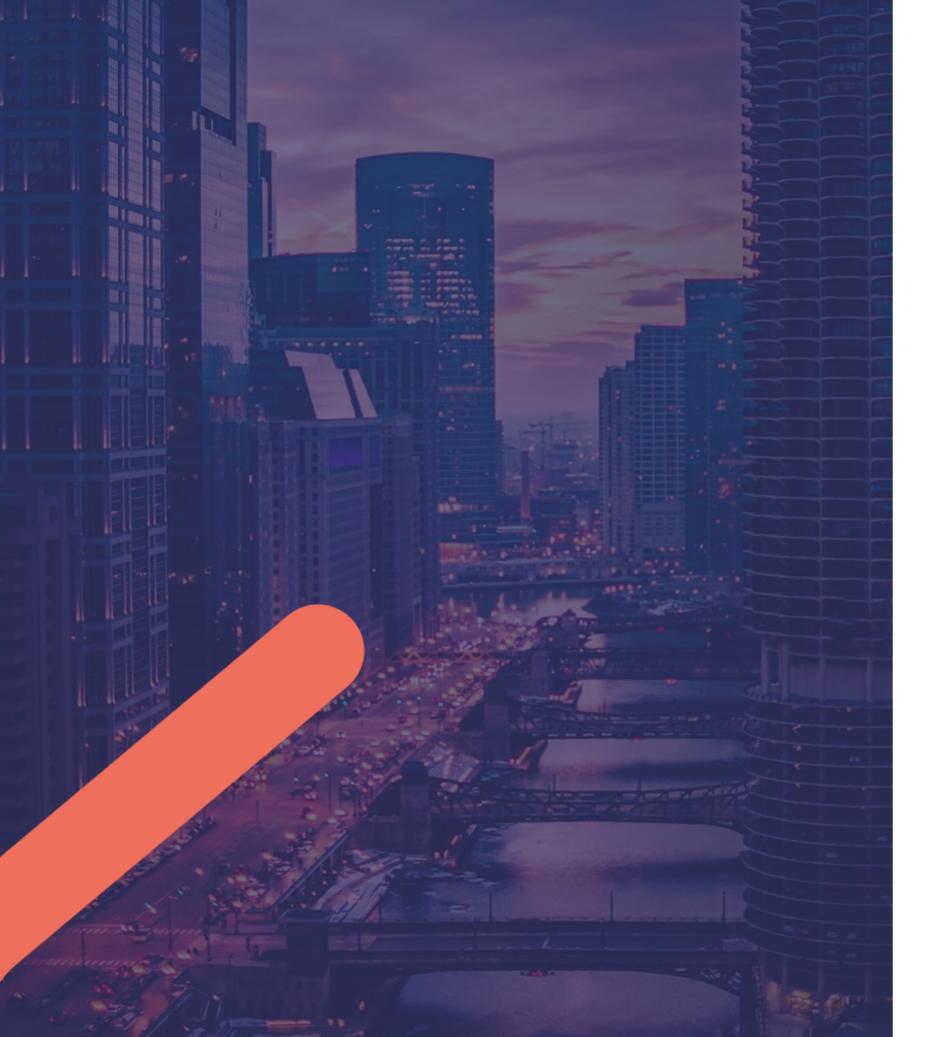
IR, Operations, Risk 3 and Compliance

IR 2

Institutional | 2

Back Office | 6

Administrative | 3



#### Outlook

June was another positive month for Brazilian assets. When it comes to local news, the relationship between Bolsonaro and relevant lawmakers is still improving, mainly when focused on the economic agenda. For instance, the so-waited sanitation bill had been approved by the end of the month, prompting states and municipalities to privatize water and sewage companies. Looking at international news, the Covid-19 seems to be more controlled, even with higher case numbers in the US. More importantly, the death toll still follows a downward trend. Besides, with the normality being restored, activity data has been surprisingly positive, generating a better outlook for the economy.



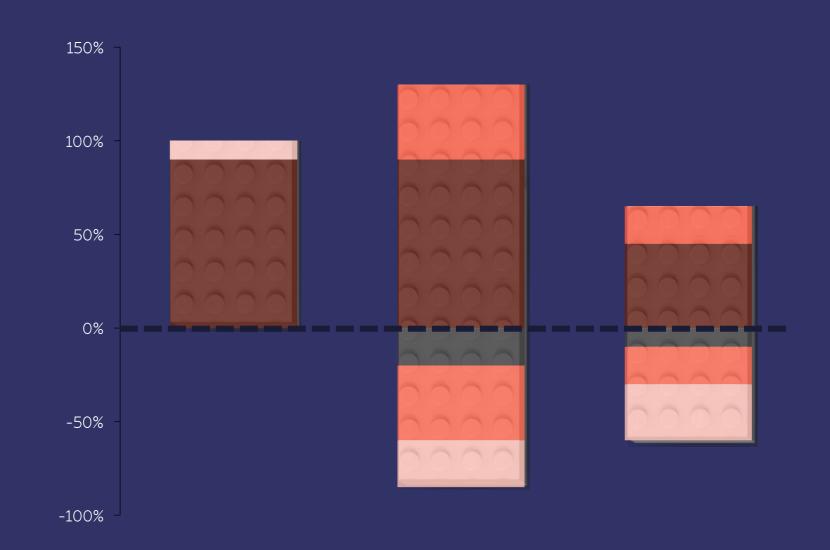
**LONG ONLY** R\$ 4 bn US\$ 728 mm

**LONG BIASED** R\$ 980 mm US\$ 180 mm

**LONG SHORT** R\$ 1.9 bn US\$ 442 mm

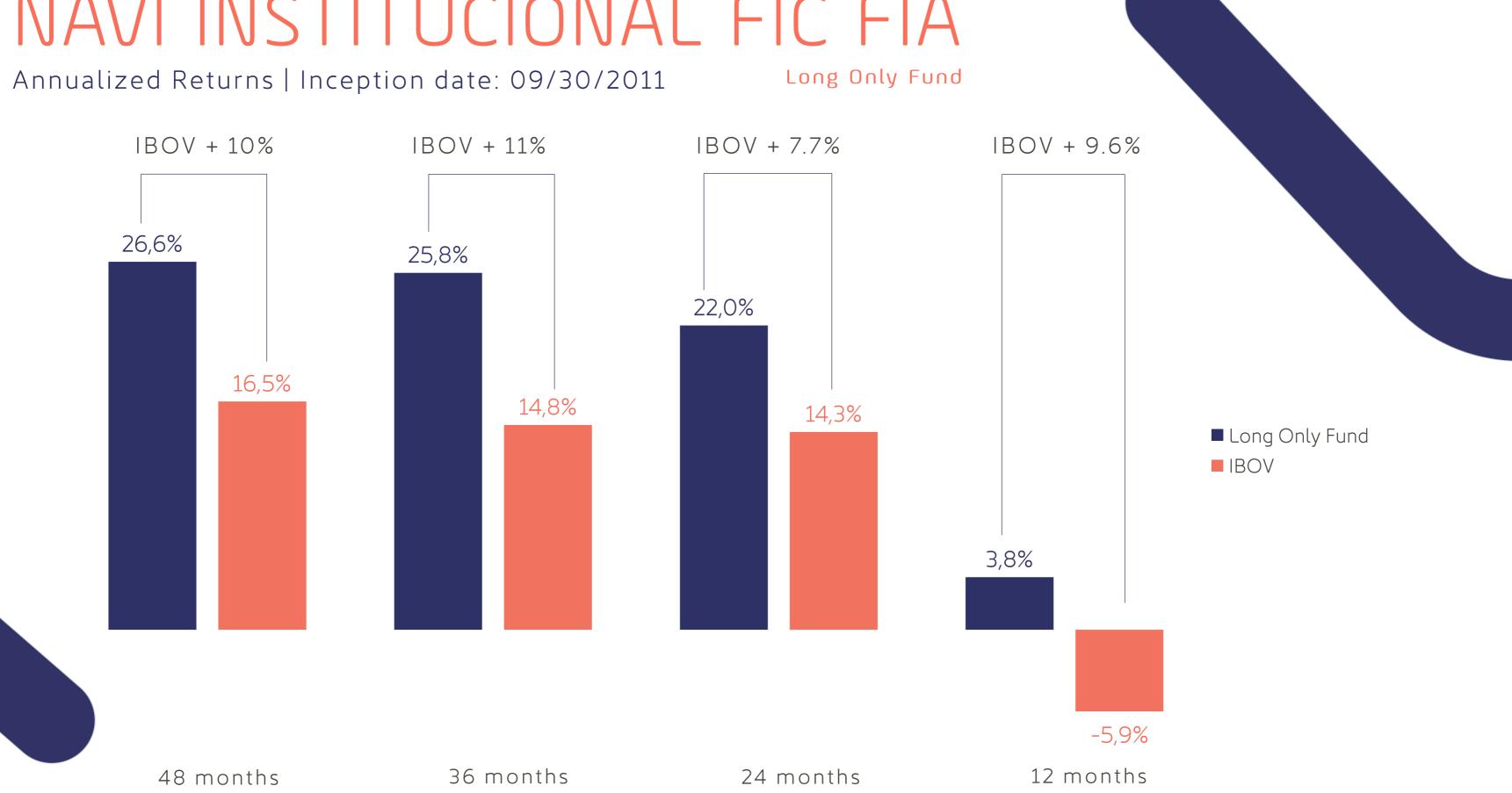






| Net Ex | posure | Net Ex | posure | Net Ex | posure |
|--------|--------|--------|--------|--------|--------|
| Min    | Max    | Min    | Max    | Min    | Max    |
| 67%    | 100%   | 0%     | 100%   | -30%   | 30%    |

#### NAVI INSTITUCIONAL FIC FIA



## NAVI INSTITUCIONAL FIC FIA

#### Performance Attribution

|                            | 2015    | 2016   | 2017   | 2018   | 2019   |   | jun-20 | 2020    | Since Inception | Since 2015* |
|----------------------------|---------|--------|--------|--------|--------|---|--------|---------|-----------------|-------------|
| By sector                  |         |        |        |        |        |   |        |         |                 |             |
| Consumer, Cyclical         | -2.00%  | 3.04%  | 2.69%  | 3.96%  | 9.88%  |   | 2.66%  | 1.86%   | 44.20%          | 41.27%      |
| Industrial                 | 3.47%   | 3.81%  | -1.27% | 0.38%  | 0.07%  |   | 0.00%  | 0.00%   | 5.89%           | 6.04%       |
| Consumer, Non-cyclical     | 0.66%   | 2.09%  | -0.56% | 2.01%  | 8.02%  | _ | 0.27%  | -2.16%  | 19.30%          | 17.05%      |
| Energy                     | -2.93%  | 9.11%  | 0.52%  | 4.52%  | 4.82%  |   | 0.86%  | -4.56%  | 8.99%           | 10.26%      |
| Basic Materials            | -1.75%  | 0.41%  | 7.01%  | 5.31%  | 1.97%  |   | 0.50%  | -0.99%  | 23.15%          | 19.00%      |
| Financial                  | -3.78%  | 11.72% | 7.04%  | 10.34% | 7.53%  |   | 1.58%  | -8.09%  | 37.70%          | 25.73%      |
| Utilities                  | 0.92%   | 22.05% | 8.36%  | 12.90% | 11.66% |   | 1.80%  | -1.42%  | 84.12%          | 78.13%      |
| Technology                 | 0.59%   | -1.12% | 0.00%  | 0.00%  | 0.00%  |   | 0.00%  | 0.00%   | -0.47%          | -0.44%      |
| Communications             | -0.34%  | -2.38% | 1.87%  | 0.55%  | 1.38%  |   | 0.23%  | 0.53%   | 5.22%           | 5.62%       |
| Others/Hedge               | -2.52%  | 4.81%  | 1.78%  | -1.04% | -0.33% |   | 0.51%  | 1.38%   | 7.96%           | 6.36%       |
| TOTAL                      | -7.67%  | 53.56% | 27.45% | 38.93% | 44.98% |   | 8.41%  | -13.46% | 236.05%         | 209.03%     |
|                            |         |        |        |        |        |   |        |         |                 |             |
| Cash                       | 1.16%   | 2.33%  | 1.64%  | 0.81%  | 0.58%  | _ | 0.04%  | 0.14%   | 18.37%          | 8.83%       |
| Expenses                   | -1.52%  | -5.20% | -2.46% | -5.67% | -4.24% |   | -0.15% | -0.64%  | -45.00%         | -31.77%     |
|                            |         |        |        |        |        |   |        |         |                 |             |
| Navi Institucional FIC FIA | -8.02%  | 50.69% | 26.64% | 34.07% | 41.32% |   | 8.30%  | -13.97% | 209.40%         | 186.09%     |
| IBOV                       | -13.31% | 38.93% | 26.86% | 15.03% | 31.58% | _ | 8.76%  | -17.80% | 81.67%          | 90.08%      |
| DIFIBOV                    | 5.29%   | 11.76% | -0.22% | 19.03% | 9.74%  |   | -0.46% | 3.84%   | 127.73%         | 96.01%      |

<sup>\*</sup> Our team started managing the fund at 2015.

#### NAVI INSTITUCIONAL FIC FIA

Portfolio Snapshot

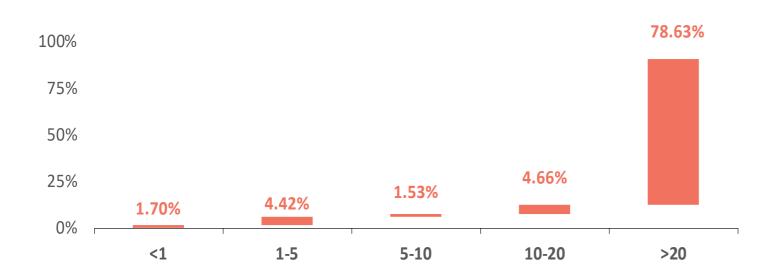
#### Number of Positions (Average)

| Position | 2016 | 2017 | 2018 | 2019 | Current |
|----------|------|------|------|------|---------|
| Long     | 21   | 17   | 22   | 22   | 22      |

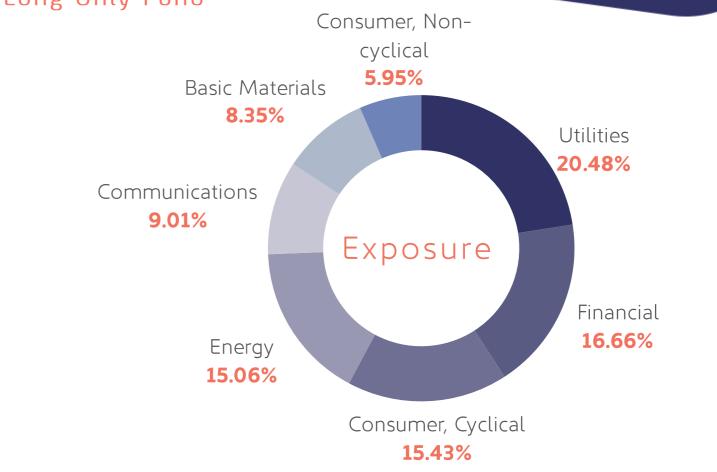
#### Exposure (Average)

|                 | Min | Max  | 2017 | 2018 | 2019 | 2020 |
|-----------------|-----|------|------|------|------|------|
| Liquid Exposure | 67% | 100% | 88%  | 90%  | 93%  | 89%  |

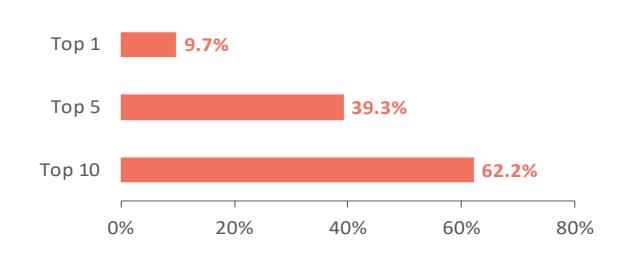
#### Exposure by Market Cap range (R\$ billion) % of Total



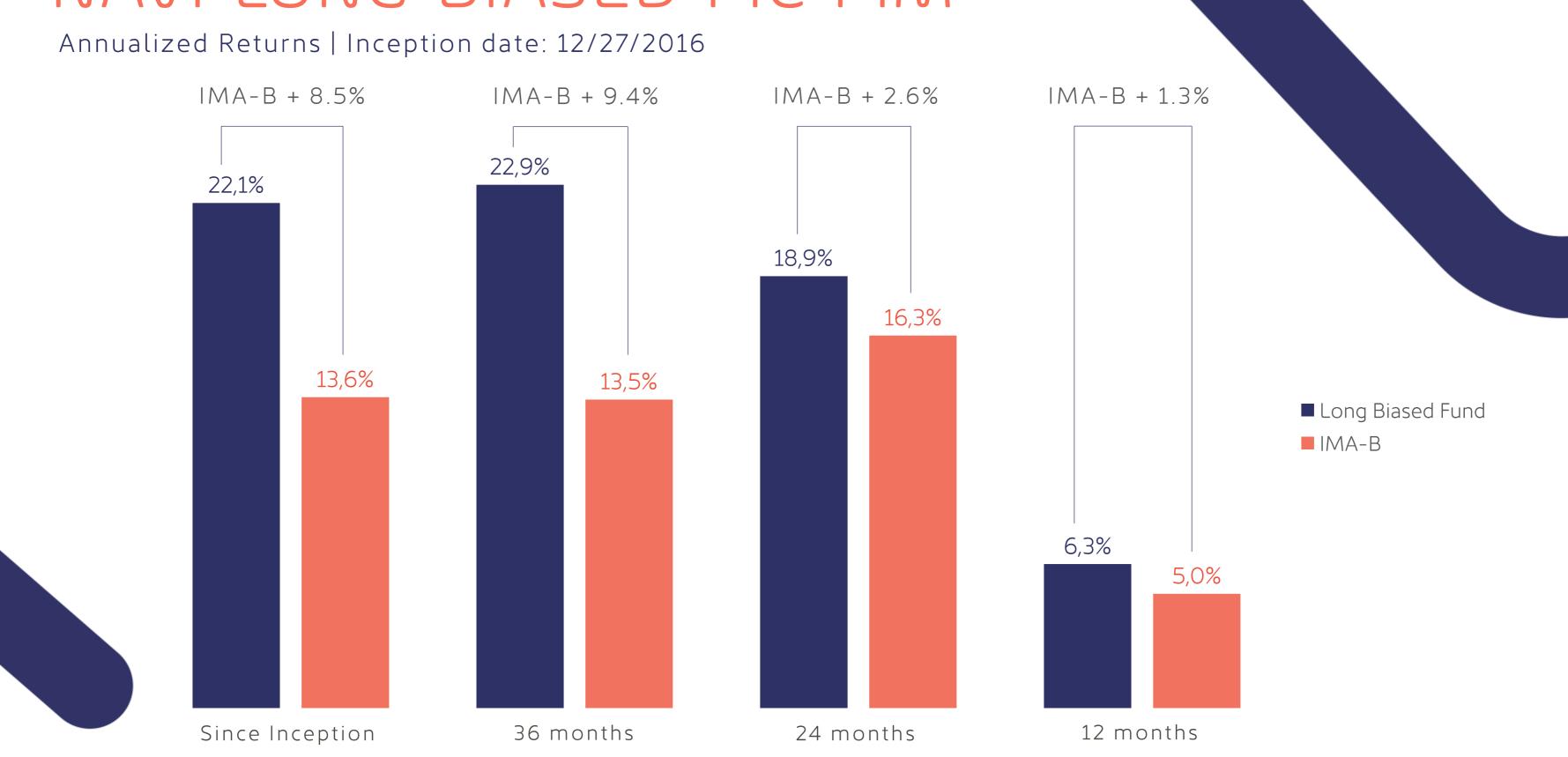
#### Long Only Fund



#### Portfolio Concentration (% of Portfolio)



#### NAVI LONG BIASED FIC FIM



### NAVI LONG BIASED FIC FIM

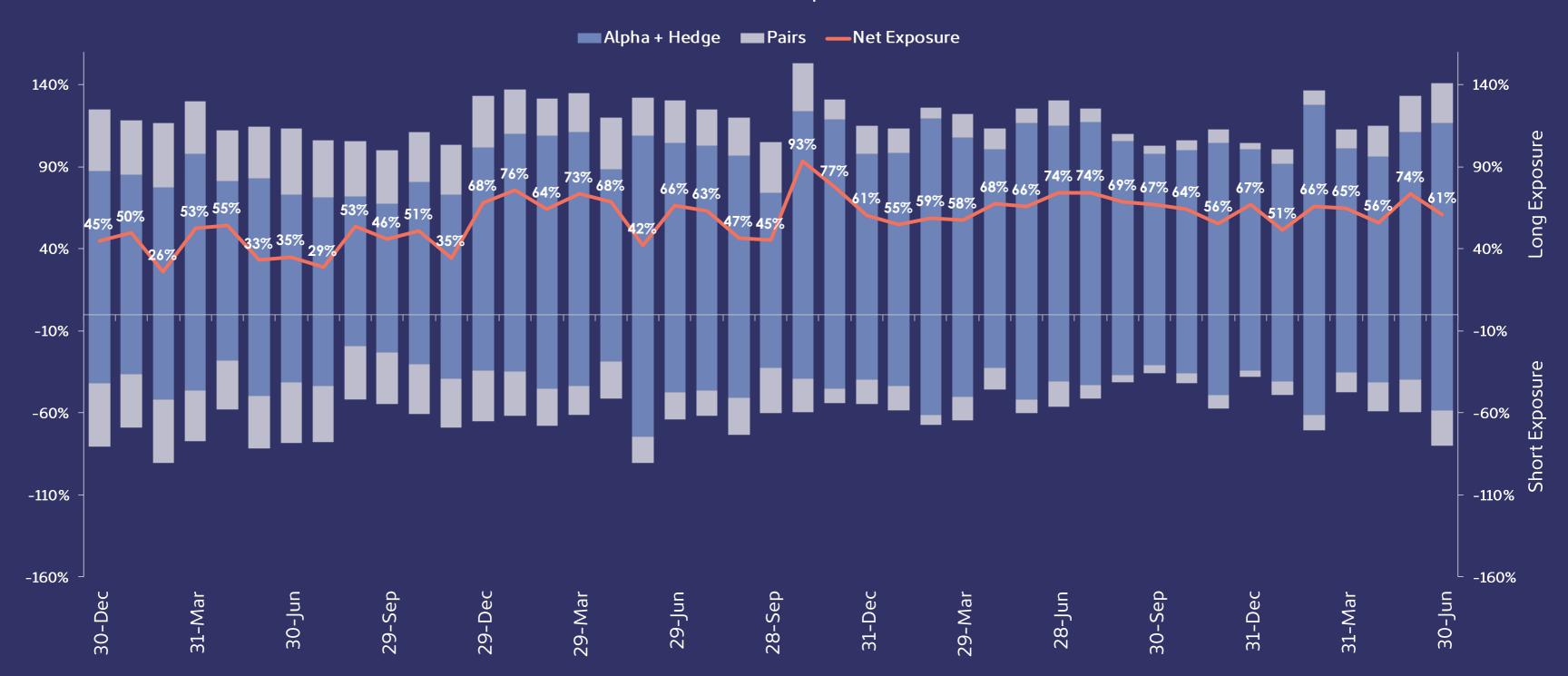
#### Performance Attribution

|                          | 2016   | 2017   | 2018   | 2019    | jun-20 | 2020    | Since Inception |
|--------------------------|--------|--------|--------|---------|--------|---------|-----------------|
| Alpha Long               | 1.43%  | 14.50% | 27.24% | 39.99%  | 9.75%  | -22.01% | 68.50%          |
| Alpha Short              | -0.23% | 1.32%  | 0.41%  | -1.51%  | -0.25% | 6.81%   | 13.68%          |
| Total Alpha              | 1.21%  | 15.82% | 27.65% | 38.48%  | 9.50%  | -15.20% | 82.18%          |
| Pairs                    | -0.71% | 5.07%  | 2.87%  | 0.54%   | 0.74%  | 1.54%   | 12.12%          |
| Hedge                    | -0.67% | -3.25% | -1.89% | -10.26% | -3.14% | 6.89%   | -8.43%          |
| Cash                     | 0.97%  | 10.57% | 11.79% | 5.99%   | 0.48%  | 1.82%   | 39.91%          |
| Expenses                 | -0.12% | -5.33% | -7.49% | -4.92%  | -0.31% | -1.31%  | -25.66%         |
| Navi Long Biased FIC FIM | 0.68%  | 22.88% | 32.93% | 29.84%  | 7.26%  | -6.27%  | 100.14%         |
| IMA-B                    | 1.02%  | 12.79% | 13.06% | 22.95%  | 2.05%  | -1.67%  | 55.75%          |
| IMA-B differential       | -0.34% | 10.08% | 19.87% | 6.89%   | 5.21%  | -4.60%  | 44.38%          |
| By sector                |        |        |        |         |        |         |                 |
| Consumer, Cyclical       | 0.17%  | 1.01%  | 3.16%  | 8.39%   | 3.32%  | 3.39%   | 26.30%          |
| Industrial               | -0.15% | -0.68% | 0.35%  | 0.07%   | 0.00%  | 0.00%   | -0.30%          |
| Consumer, Non-cyclical   | -0.03% | 0.40%  | 1.04%  | 6.73%   | 0.28%  | -1.71%  | 9.07%           |
| Energy                   | -0.19% | -0.03% | 3.99%  | 4.17%   | 1.02%  | -5.69%  | -0.56%          |
| Basic Materials          | -0.40% | 2.95%  | 2.30%  | 1.41%   | 0.61%  | -0.81%  | 5.99%           |
| Financial                | 0.45%  | 8.89%  | 8.68%  | 8.28%   | 2.75%  | -8.61%  | 15.37%          |
| Utilities                | 0.66%  | 7.12%  | 10.67% | 10.27%  | 2.03%  | -1.36%  | 35.00%          |
| Technology               | 0.00%  | -0.15% | 0.00%  | 0.00%   | 0.00%  | 0.00%   | -0.15%          |
| Communications           | -0.01% | 1.52%  | 0.34%  | 1.46%   | 0.24%  | -0.84%  | 2.41%           |
| Others/Hedge             | -0.67% | -3.41% | -1.92% | -11.96% | -3.16% | 8.88%   | -7.19%          |
| Total                    | -0.17% | 17.63% | 28.62% | 28.82%  | 7.09%  | -6.77%  | 85.94%          |

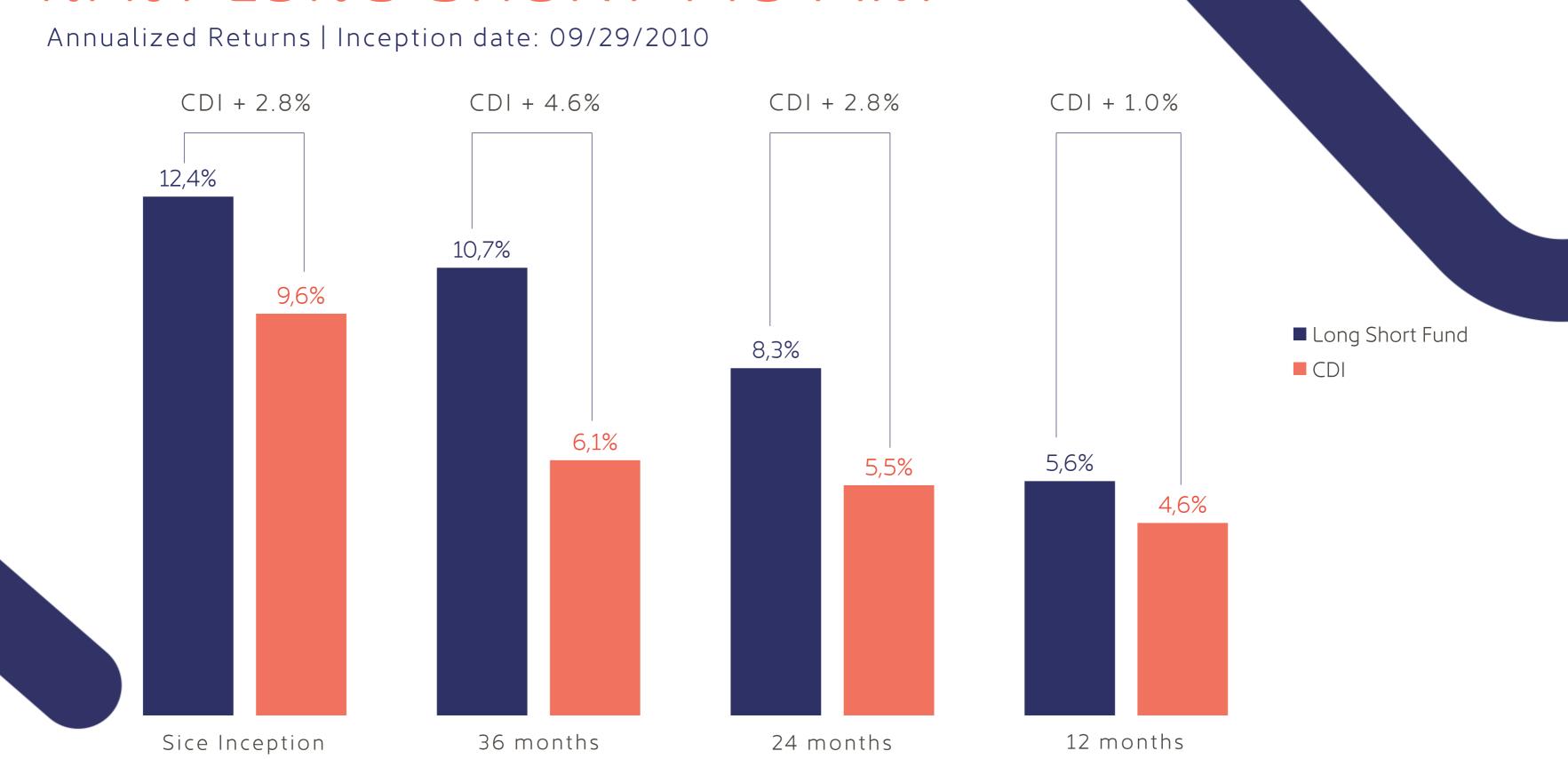
## NAVI LONG BIASED FIC FIM

Exposure History





## NAVI LONG SHORT FIC FIM



## NAVI LONG SHORT FIC FIM

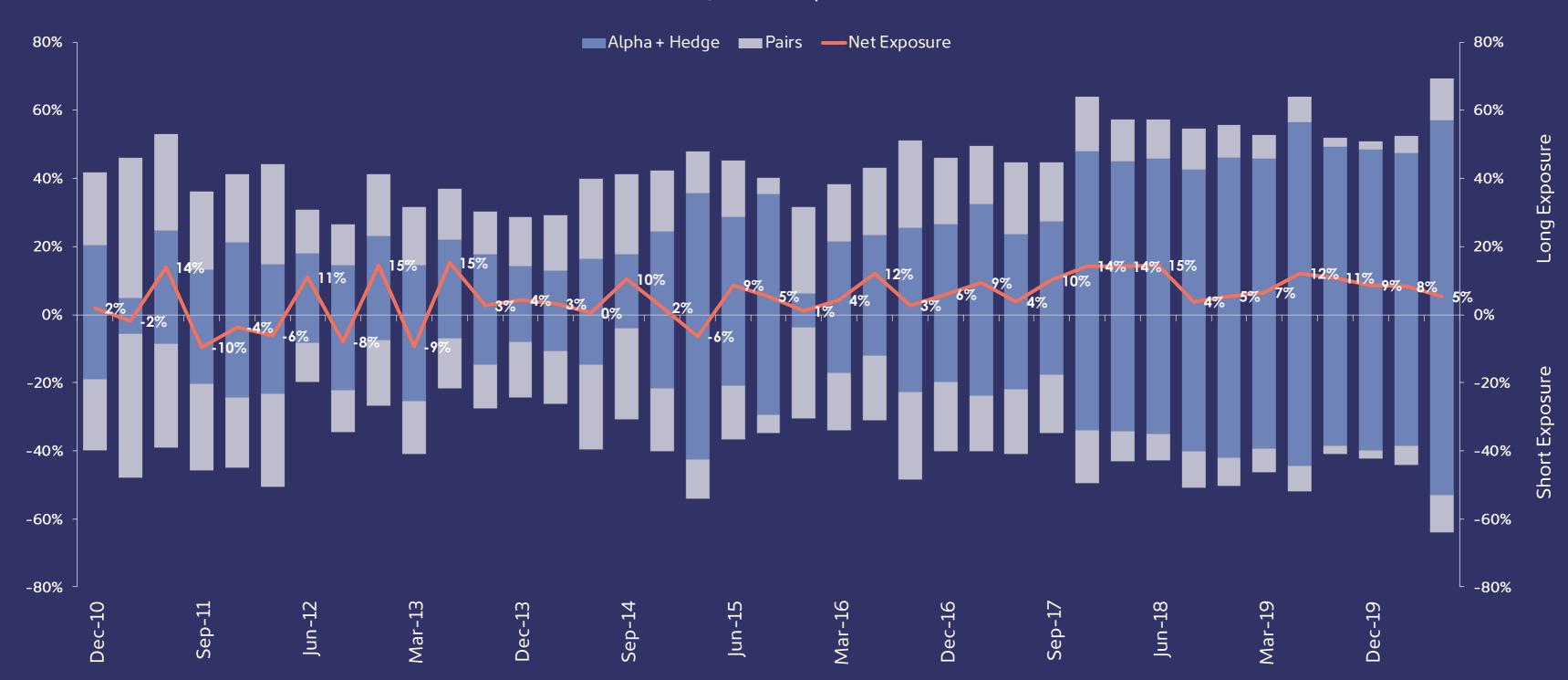
#### Performance Attribution

|                         | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019    | j | un-20  | 2020   | Since Inception |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---|--------|--------|-----------------|
| Alpha Long              | 0.36%  | -0.50% | 6.11%  | 0.40%  | -0.48% | 1.51%  | 8.70%  | 6.75%  | 14.46% | 18.90%  |   | 4.98%  | -7.49% | 104.62%         |
| Alpha Short             | 0.00%  | 0.75%  | 0.75%  | 2.00%  | -0.62% | 0.91%  | -3.92% | -0.25% | 0.08%  | -0.72%  |   | -0.13% | 3.28%  | 5.12%           |
| Total Alpha             | 0.36%  | 0.25%  | 6.87%  | 2.40%  | -1.10% | 2.41%  | 4.77%  | 6.50%  | 14.55% | 18.18%  |   | 4.85%  | -4.21% | 109.75%         |
| Pairs                   | 2.02%  | -0.70% | 2.01%  | 0.82%  | 1.84%  | -2.18% | 1.88%  | 2.58%  | 1.18%  | 0.29%   |   | 0.37%  | 0.86%  | 19.21%          |
| Hedge                   | -0.08% | 1.09%  | 0.60%  | 1.19%  | 0.62%  | 8.75%  | -1.09% | -3.95% | -3.12% | -11.43% | - | -4.03% | 4.23%  | -19.25%         |
| Cash                    | 2.61%  | 10.81% | 9.04%  | 7.85%  | 10.36% | 13.04% | 13.73% | 10.08% | 6.65%  | 5.49%   |   | 0.22%  | 1.56%  | 152.93%         |
| Expenses                | -0.95% | -2.21% | -3.63% | -3.17% | -2.15% | -2.93% | -3.14% | -2.75% | -4.40% | -3.08%  |   | -0.21% | -1.13% | -53.61%         |
| Navi Long Short FIC FIM | 3.98%  | 9.24%  | 14.90% | 9.09%  | 9.57%  | 19.10% | 16.15% | 12.46% | 14.87% | 9.45%   |   | 1.20%  | 1.30%  | 209.07%         |
| CDI                     | 2.60%  | 11.59% | 8.41%  | 8.05%  | 10.81% | 13.23% | 14.00% | 9.96%  | 6.42%  | 5.96%   |   | 0.22%  | 1.76%  | 142.08%         |
| % CDI                   | 153%   | 80%    | 177%   | 113%   | 89%    | 144%   | 115%   | 125%   | 231%   | 58%     |   | 556%   | 74%    | 147%            |
| By sector               |        |        |        |        |        |        |        |        |        |         |   |        |        |                 |
| Consumer, Cyclical      | 0.00%  | 0.64%  | 1.80%  | 0.53%  | -0.82% | -0.21% | 0.03%  | 0.52%  | 1.67%  | 1.14%   | _ | 1.71%  | 2.70%  | 16.80%          |
| Industrial              | -0.11% | 0.33%  | 0.17%  | -0.03% | -0.46% | -0.57% | 3.68%  | -0.41% | 0.12%  | 0.33%   | _ | 0.00%  | 0.00%  | 5.84%           |
| Consumer, Non-cyclical  | 0.37%  | 0.69%  | 1.39%  | -0.17% | -1.68% | -0.19% | 0.09%  | 0.07%  | 0.60%  | 1.02%   |   | 0.14%  | -0.70% | 18.59%          |
| Energy                  | 0.41%  | 1.04%  | 1.32%  | 0.01%  | 0.79%  | -0.04% | 1.81%  | 0.04%  | 2.08%  | 3.64%   | _ | 0.57%  | -2.05% | 6.97%           |
| Basic Materials         | 0.69%  | -0.21% | 0.52%  | 0.49%  | 0.79%  | 1.91%  | -3.70% | 1.67%  | 1.38%  | 0.66%   | _ | 0.31%  | 0.11%  | 7.67%           |
| Financial               | 1.19%  | -0.27% | 2.60%  | 0.16%  | 0.42%  | 0.09%  | 1.43%  | 4.12%  | 4.97%  | 5.45%   | _ | 1.36%  | -3.98% | 31.00%          |
| Utilities               | -0.02% | 0.44%  | 1.03%  | -0.91% | 0.44%  | 1.42%  | 4.32%  | 2.64%  | 4.69%  | 2.00%   |   | 1.02%  | 0.02%  | 10.70%          |
| Technology              | 0.00%  | 0.03%  | 0.68%  | 0.15%  | 0.00%  | 0.00%  | -0.13% | -0.18% | 0.00%  | 2.25%   | _ | 0.00%  | 0.00%  | 25.25%          |
| Communications          | 0.00%  | -0.67% | 0.08%  | 2.84%  | 2.18%  | -0.39% | -0.89% | 0.57%  | 0.22%  | 1.02%   |   | 0.12%  | -0.42% | 4.09%           |
| Others/Hedge            | -0.25% | -3.75% | -0.15% | 1.34%  | -0.35% | 7.01%  | -1.07% | -3.92% | -3.12% | -10.48% |   | -4.04% | 5.18%  | -17.28%         |
| Total                   | 2.29%  | -1.73% | 9.45%  | 4.41%  | 1.31%  | 9.03%  | 5.56%  | 5.13%  | 12.61% | 7.03%   |   | 1.18%  | 0.87%  | 109.63%         |

## NAVI LONG SHORT FIC FIM

Exposure History





## General Terms

|                       | Navi Long Short         | Navi Institucional        | Navi Long Biased             |  |  |  |  |
|-----------------------|-------------------------|---------------------------|------------------------------|--|--|--|--|
| Public                | Brazilian Ge            | neral Investor            | Brazilian Qualified Investor |  |  |  |  |
| Subscription NAV date | D+0                     | D+1                       | D+0                          |  |  |  |  |
| Redemption NAV date   | D+30   D+32             | D+30   D+32               | D+60   D+62                  |  |  |  |  |
| Management Fee        | 2.0% p.y.               | 1.5% p.y.                 | 2.0% p.y.                    |  |  |  |  |
| Performance Fee       | 20% over CDI            | 20% over Ibovepa          | 20% over IMA-B               |  |  |  |  |
| Contact               | contato@navi.com.br     | +55 21 3590-2410          |                              |  |  |  |  |
| Bloomberg Ticker      | NAVILGS BZ              | NAVCINT BZ                | NAVILBM BZ                   |  |  |  |  |
| Website               | www.navi.com.br         |                           |                              |  |  |  |  |
|                       |                         |                           |                              |  |  |  |  |
| Custodiant Agent      | Banco Bradesco S.A      |                           |                              |  |  |  |  |
| Administrator         | BEM DTVM Ltda.          |                           |                              |  |  |  |  |
| Anbima                | ANBIMA                  |                           |                              |  |  |  |  |
| Auditors              | KPMG Auditores Independ | dentes e PricewaterhouseC | oopers                       |  |  |  |  |

## Ratings and Awards



Navi Long Short FIC FIM,
Navi Long Biased FIC FIM
and Navi Institucional FIC FIA
are a 5-star funds in
MORNINGSTAR.



Navi Long Short FIC FIM received a classification of "Excellent" by Investidor Institucional Magazine.



#### Navi Institucional FIC FIA

was awarded 5 stars in

EXAME magazine ranking in

partership with FGV in the

December 2019 edition.



Navi Long Short FIC FIM is the 3rd best multimarket fund in the last 3 years by InfoMoney-Ibmec 2020.





# Investing in good ideas

DISCLAIMER: Navi Capital Administradora e Gestora de Recursos Financeiros Ltda does not make any representation or warranty, express or implied, as to the accuracy or completeness, nor does Navi Capital recommend that the information serve as the basis of any investment decision. The report has been provided to you solely for information purposes and does not constitute a current or past recommendation or an offer or solicitation of an offer, or any advice or recommendation, to purchase any securities or other financial instruments, and may not be construed as such. Past performance is not a guarantee of future performance. There can be no assurance that an investment strategy will be successful. Historic market trends are not reliable indicators of actual future market behavior or future performance of any particular investment which may differ materially and should not be relied upon as such. Nothing contained herein constitutes investment, legal, tax or other advice nor is it to be relied on in making an investment or other decision. The investment strategy and themes discussed herein may be unsuitable for investors depending on their specific investment objectives and financial situation. Please note that changes in the rate of exchange of a currency may affect the value, price or income of an investment adversely. No representation or warranty, express or implied, is made or given by or on behalf of Navi Capital or any other person as to the accuracy and completeness or fairness of the information contained in this report, and no responsibility or liability is accepted for any such information.

