

# OVERVIEW

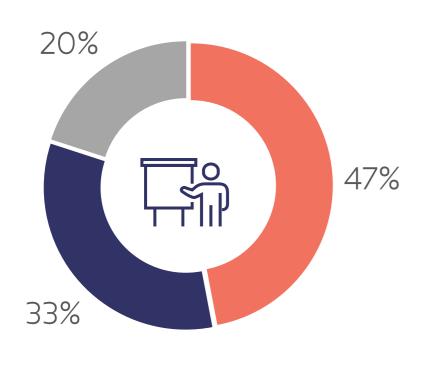
April 2020

# Overview

AuM

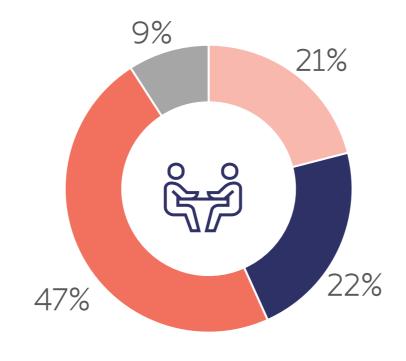
R\$ 5.0 bn | US\$ 808 mm

### AuM: Strategy



Long BiasedLong OnlyLong & Short

### AuM: Client Profile



Retail Platforms

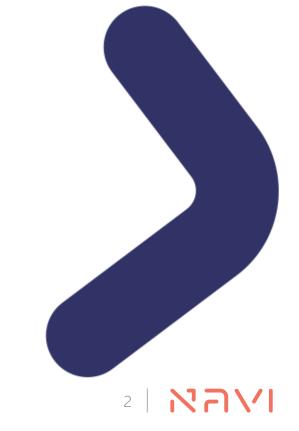
Brazilian Pension Funds

Others

Top 5 Banks

Navi Capital is an investment firm focused on Brazilian equities. Our name comes from "navigate", the act of moving towards a specific direction with strategy and safety.

We have a 10-year success record as a team. Navi is a young company obsessed with studying, analyzing and learning. We are constantly pursuing knowledge in order to generate innovative and promising investment ideas.



# Organizational Structure



## 32 People

Portfolio Management | 3

Macro | 1

IR | 2

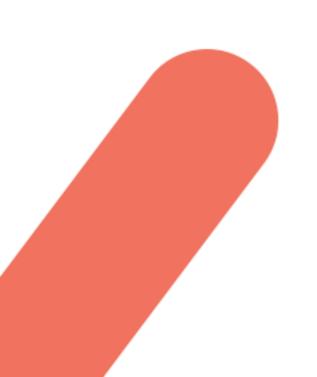
Back Office | 6

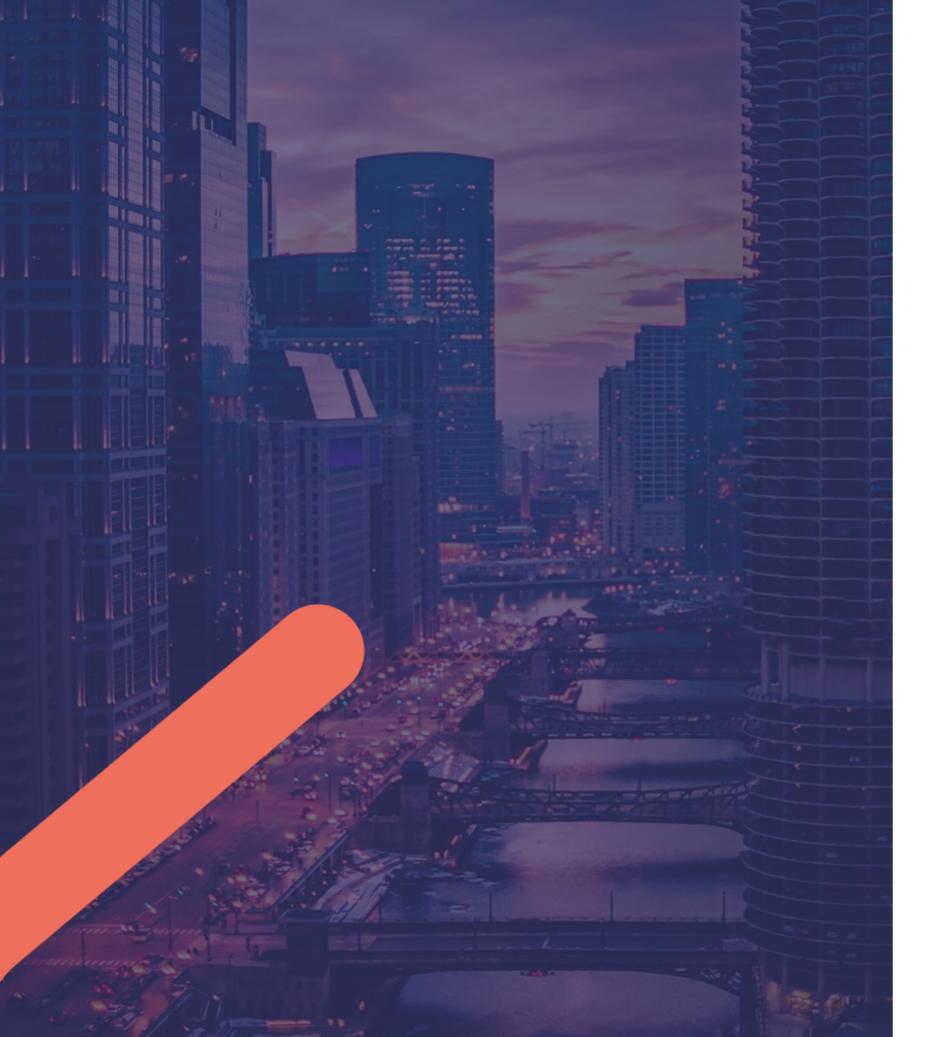
Equity Research | 10

Data Science | 5

Institutional 2

Administrative | 3





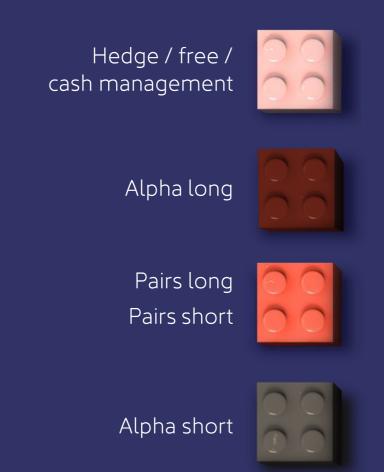
# Outlook

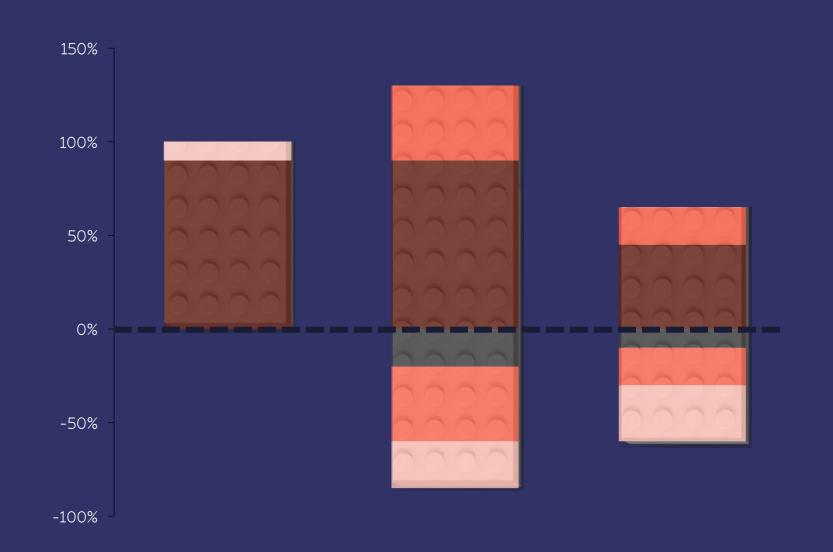
The main stock indexes showed gains throughout April. In fact, good news came out of a less intense dynamic in deaths caused by Covid-19 around the world, mainly in the US and Europe. Following this, the main global economies had begun to discuss concrete plans to lessen the mobility restrictions, increasing the odds for the economic activity to return to the "new normal" within the coming months. Here in Brazil, the stock markets have also benefited from the global risk-on. However, some specific political events occurred by the end of the month, with the main one being the resignation of the Minister of Justice, Sergio Moro. The former Minister not only quit but also attacked President Jair Bolsonaro, once he alleged that Bolsonaro was meddling in federal police efforts to fight corruption. At first, it was interpreted that the Finance Minister Paulo Guedes could be the next one dissatisfied with the Bolsonaro's behavior, with the market-friendly economic agenda being compromised. However, the subsequent step by the government was to strengthen Paulo Guedes and his agenda, as well as the relations with an influential group of deputies and senators in Congress. Regarding the effects of Covid-19 in Brazil, the first quarantine weeks caused death dynamics better than expected, even lower than the average of other countries. But, by the end of the month, the dynamics got worse, compromising the plans to reduce the mobility restrictions in the country.



**LONG BIASED LONG ONLY LONG SHORT** R\$ 981 mm R\$ 1.6 bn R\$ 1.8 bn US\$ 180 mm US\$ 296 mm US\$ 332 mm

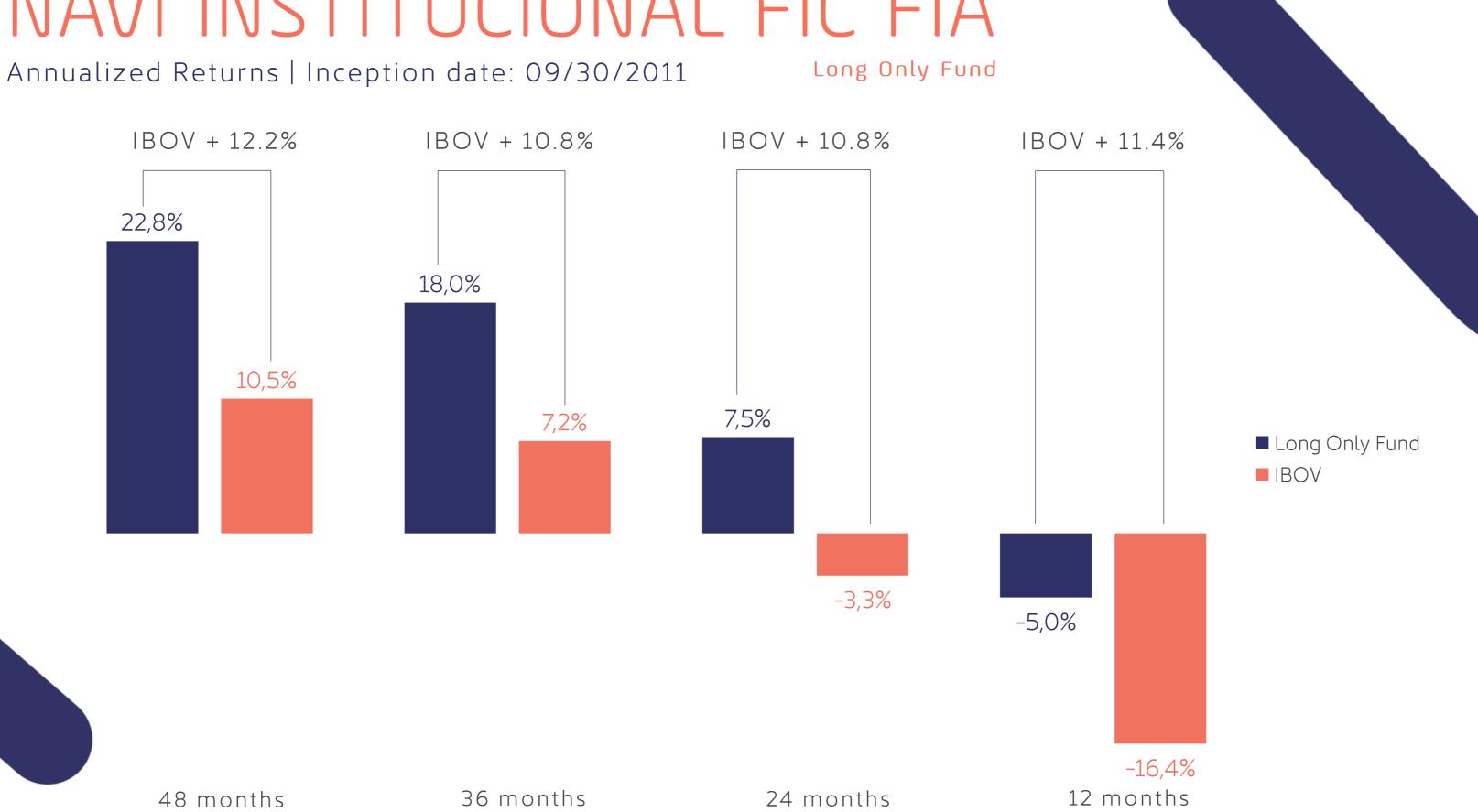
1 PROCESS, 3 PRODUCTS





Net Ex	posure	Net Ex	posure	Net Ex	posure
Min	Max	Min	Max	Min	Max
67%	100%	0%	100%	-30%	30%

# NAVI INSTITUCIONAL FIC FIA





# NAVI INSTITUCIONAL FIC FIA

### Performance Attribution

	2015	2016	2017	2018	2019	Apr-20	2020	Since Inception	Since 2015*
By sector									
Consumer, Cyclical	-2.00%	3.04%	2.69%	3.96%	9.88%	 4.15%	-1.18%	32.85%	30.78%
Industrial	3.47%	3.81%	-1.27%	0.38%	0.07%	 0.00%	0.00%	5.89%	6.04%
Consumer, Non-cyclical	0.66%	2.09%	-0.56%	2.01%	8.02%	 1.41%	-1.95%	20.03%	17.73%
Energy	-2.93%	9.11%	0.52%	4.52%	4.82%	 4.03%	-6.71%	1.28%	3.14%
Basic Materials	-1.75%	0.41%	7.01%	5.31%	1.97%	 0.75%	-2.68%	17.09%	13.40%
Financial	-3.78%	11.72%	7.04%	10.34%	7.53%	 0.62%	-9.29%	33.39%	21.73%
Utilities	0.92%	22.05%	8.36%	12.90%	11.66%	 0.75%	-4.40%	73.40%	68.22%
Technology	0.59%	-1.12%	0.00%	0.00%	0.00%	 0.00%	0.00%	-0.47%	-0.44%
Communications	-0.34%	-2.38%	1.87%	0.55%	1.38%	 0.16%	-0.34%	2.52%	3.13%
Others/Hedge	-2.52%	4.81%	1.78%	-1.04%	-0.33%	 0.45%	1.02%	6.64%	5.13%
TOTAL	-7.67%	53.56%	27.45%	38.93%	44.98%	12.32%	-25.54%	192.62%	168.87%
Cash	1.16%	2.33%	1.64%	0.81%	0.58%	 0.03%	0.10%	18.24%	8.71%
Expenses	-1.52%	-5.20%	-2.46%	-5.67%	-4.24%	-0.13%	-0.43%	-44.26%	-31.08%
Navi Institucional FIC FIA	-8.02%	50.69%	26.64%	34.07%	41.32%	 12.22%	-25.87%	166.58%	146.50%
IBOV	-13.31%	38.93%	26.86%	15.03%	31.58%	 10.25%	-30.39%	53.86%	60.99%
DIFIBOV	5.29%	11.76%	-0.22%	19.03%	9.74%	1.97%	4.51%	112.72%	85.51%

<sup>\*</sup> Our team started managing the fund at 2015.

# NAVI INSTITUCIONAL FIC FIA

Portfolio Snapshot

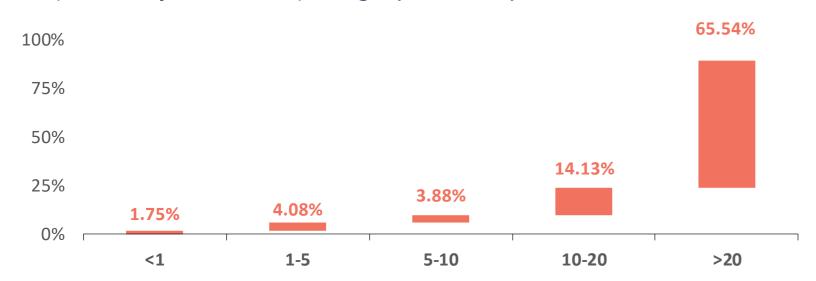
### Number of Positions (Average)

Position	2016	2017	2018	2019	Current
Long	21	17	22	22	21

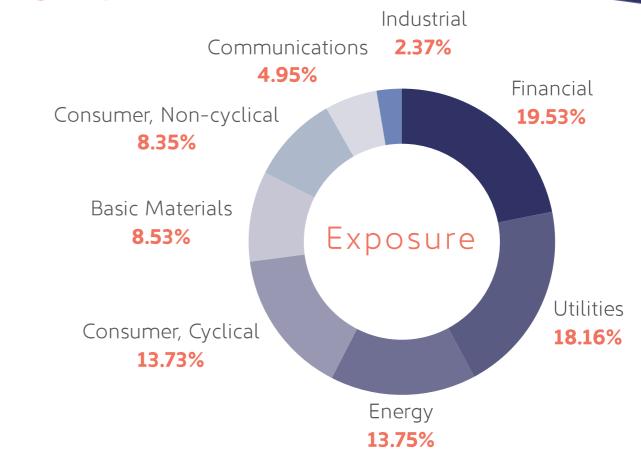
### Exposure (Average)

	Min	Max	2017	2018	2019	2020
Liquid Exposure	67%	100%	88%	90%	93%	90%

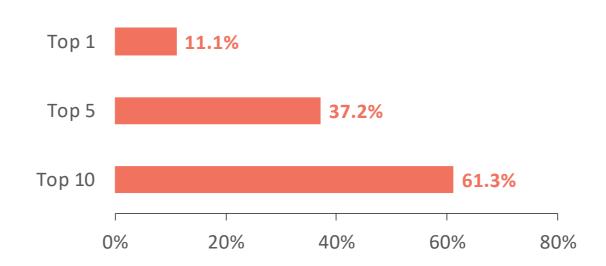
### Exposure by Market Cap range (R\$ billion) % of Total



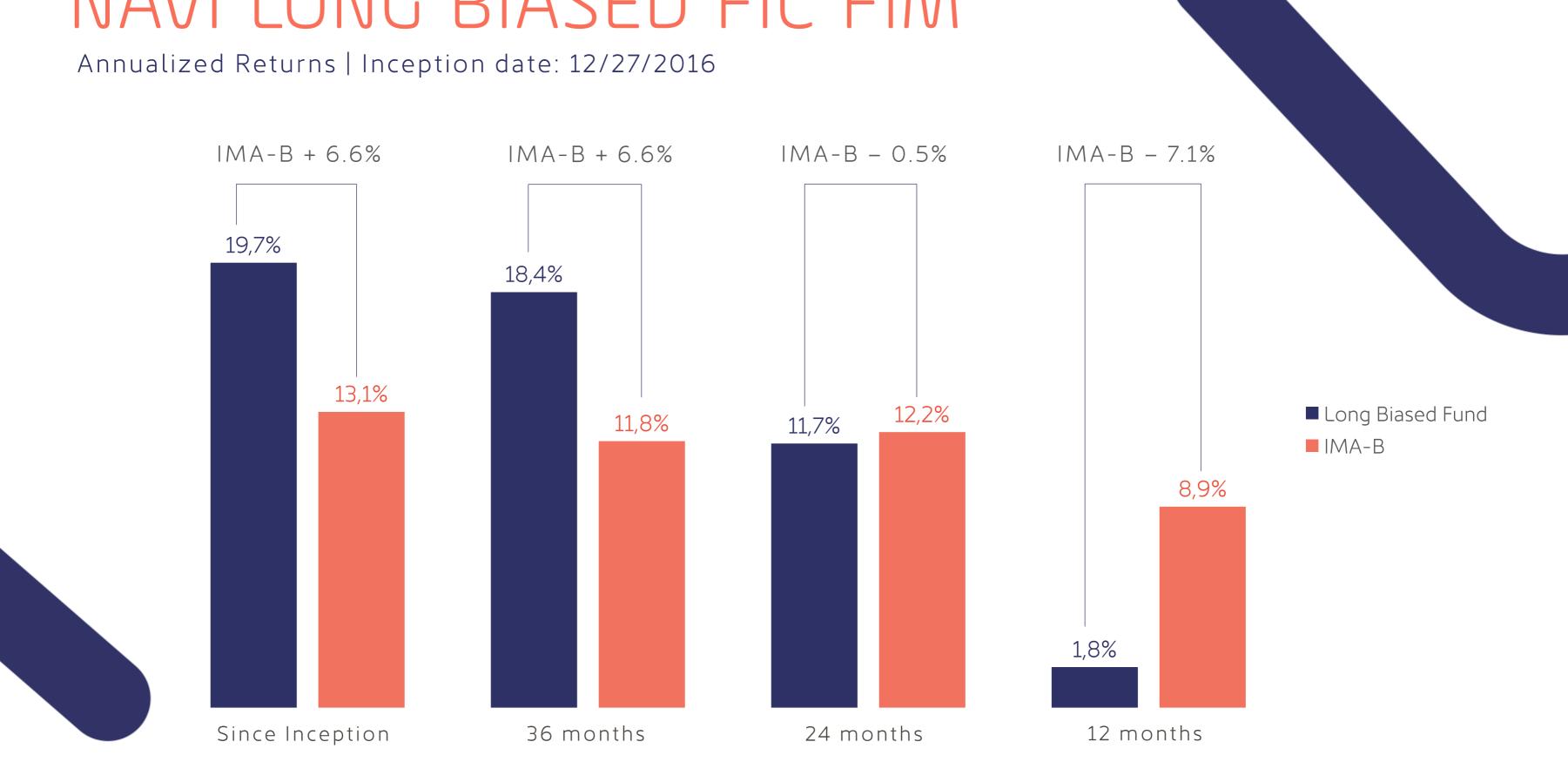
### Long Only Fund



### Portfolio Concentration (% of Portfolio)



# NAVI LONG BIASED FIC FIM



# NAVI LONG BIASED FIC FIM

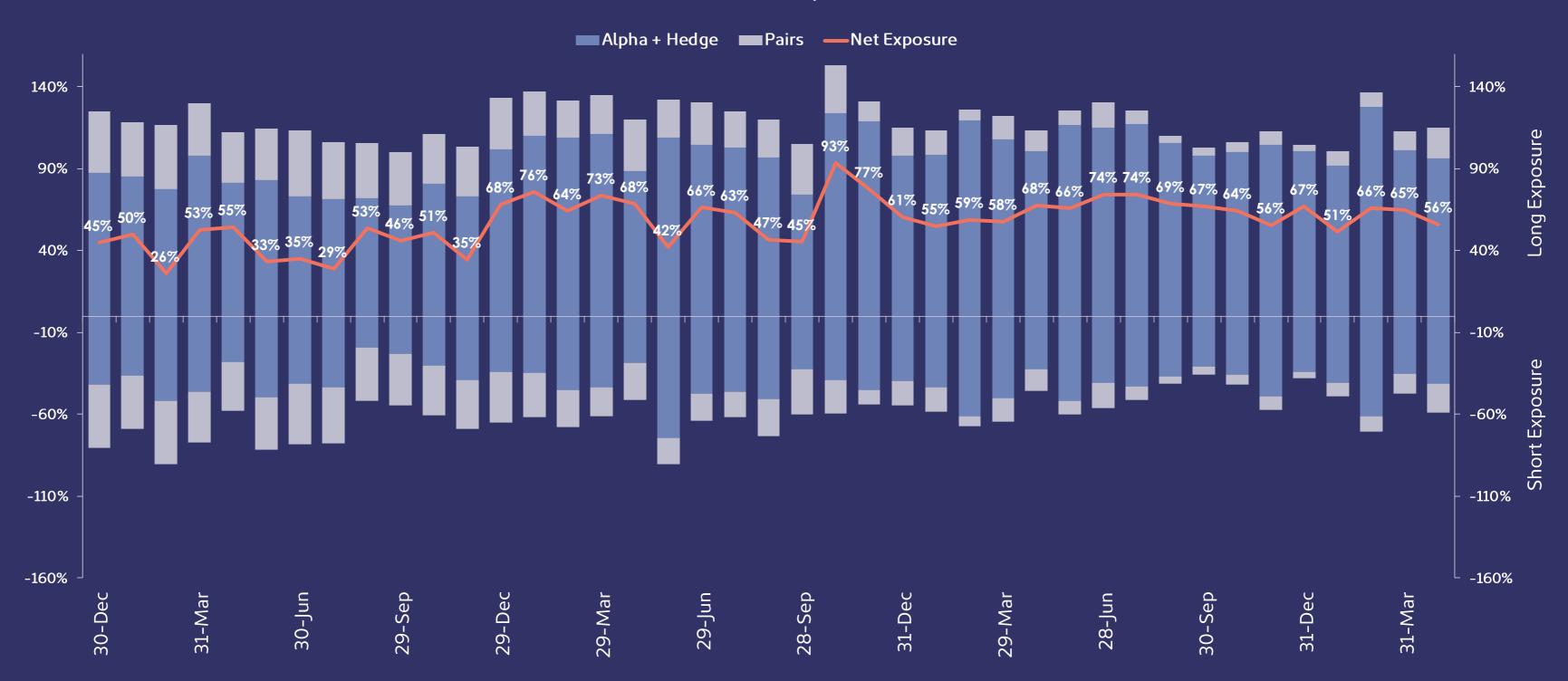
### Performance Attribution

	2016	2017	2018	2019	Apr	-20	2020	Since Inception
Alpha Long	1.43%	14.50%	27.24%	39.99%	11.8	88%	-36.65%	37.25%
Alpha Short	-0.23%	1.32%	0.41%	-1.51%	-1.2	9%	7.62%	15.41%
Total Alpha	1.21%	15.82%	27.65%	38.48%	10.5	59%	-29.02%	52.66%
Pairs	-0.71%	5.07%	2.87%	0.54%	0.3	8%	0.26%	9.40%
Hedge	-0.67%	-3.25%	-1.89%	-10.26%	-2.8	88%	13.25%	5.15%
Cash	0.97%	10.57%	11.79%	5.99%	0.2	4%	1.31%	38.83%
Expenses	-0.12%	-5.33%	-7.49%	-4.92%	-0.2	26%	-0.86%	-24.71%
Navi Long Biased FIC FIM	0.68%	22.88%	32.93%	29.84%	8.0	6%	-15.07%	81.34%
IMA-B	1.02%	12.79%	13.06%	22.95%	1.3	1%	-5.08%	50.34%
IMA-B differential	-0.34%	10.08%	19.87%	6.89%	6.7	5%	-9.99%	31.00%
By sector								
Consumer, Cyclical	0.17%	1.01%	3.16%	8.39%	4.0	0%	-0.64%	17.55%
Industrial	-0.15%	-0.68%	0.35%	0.07%	0.0	0%	0.00%	-0.30%
Consumer, Non-cyclical	-0.03%	0.40%	1.04%	6.73%	1.3	O%	-1.47%	9.59%
Energy	-0.19%	-0.03%	3.99%	4.17%	3.7	9%	-8.25%	-6.03%
Basic Materials	-0.40%	2.95%	2.30%	1.41%	0.6	1%	-2.85%	1.65%
Financial	0.45%	8.89%	8.68%	8.28%	0.6	0%	-11.18%	9.90%
Utilities	0.66%	7.12%	10.67%	10.27%	0.5	7%	-5.20%	26.82%
Technology	0.00%	-0.15%	0.00%	0.00%	0.0	0%	0.00%	-0.15%
Communications	-0.01%	1.52%	0.34%	1.46%	0.2	1%	-1.77%	0.57%
Others/Hedge	-0.67%	-3.41%	-1.92%	-11.96%	-2.9	99%	15.84%	7.68%
Total	-0.17%	17.63%	28.62%	28.82%	8.0	8%	-15.51%	67.28%

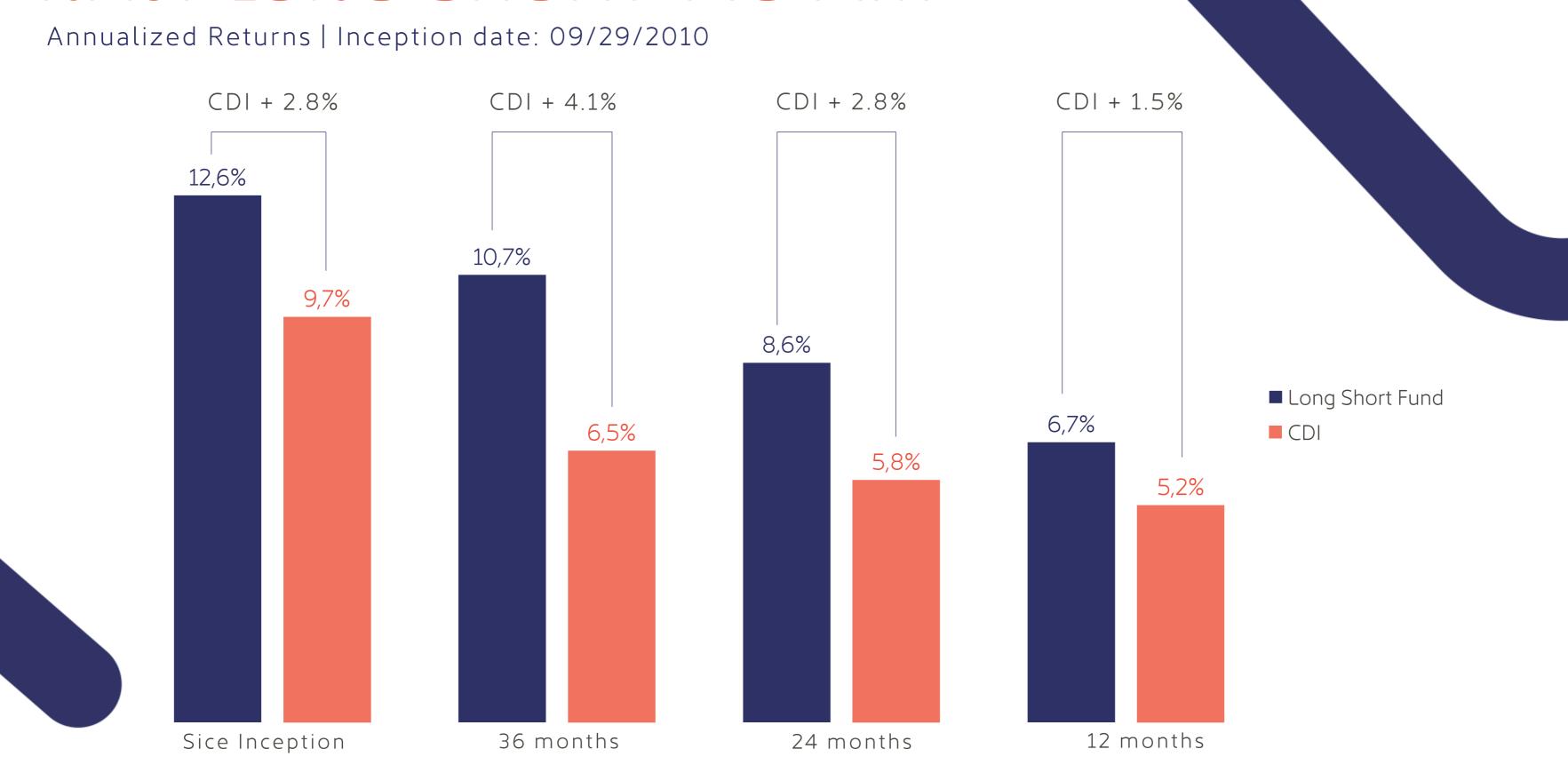
# NAVI LONG BIASED FIC FIM

Exposure History





# NAVI LONG SHORT FIC FIM



# NAVI LONG SHORT FIC FIM

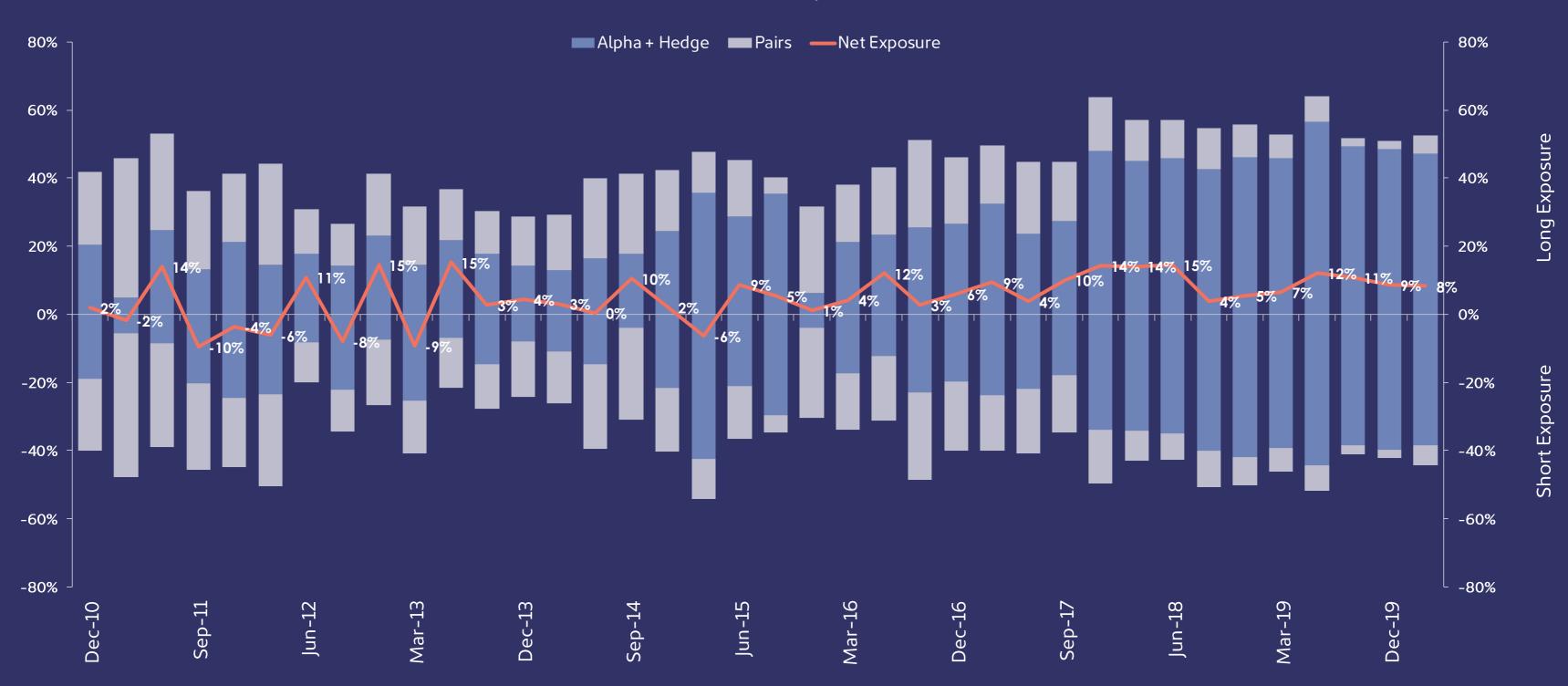
### Performance Attribution

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Apr-20	2020	Since Inception
Alpha Long	0.36%	-0.50%	6.11%	0.40%	-0.48%	1.51%	8.70%	6.75%	14.46%	18.90%	6.16%	-16.46%	77.25%
Alpha Short	0.00%	0.75%	0.75%	2.00%	-0.62%	0.91%	-3.92%	-0.25%	0.08%	-0.72%	-0.53%	3.76%	6.59%
Total Alpha	0.36%	0.25%	6.87%	2.40%	-1.10%	2.41%	4.77%	6.50%	14.55%	18.18%	5.63%	-12.70%	83.85%
Pairs	2.02%	-0.70%	2.01%	0.82%	1.84%	-2.18%	1.88%	2.58%	1.18%	0.29%	0.19%	0.11%	16.92%
Hedge	-0.08%	1.09%	0.60%	1.19%	0.62%	8.75%	-1.09%	-3.95%	-3.12%	-11.43%	-4.35%	12.61%	6.33%
Cash	2.61%	10.81%	9.04%	7.85%	10.36%	13.04%	13.73%	10.08%	6.65%	5.49%	0.25%	1.13%	151.59%
Expenses	-0.95%	-2.21%	-3.63%	-3.17%	-2.15%	-2.93%	-3.14%	-2.75%	-4.40%	-3.08%	-0.18%	-0.75%	-52.45%
Navi Long Short FIC FIM	3.98%	9.24%	14.90%	9.09%	9.57%	19.10%	16.15%	12.46%	14.87%	9.45%	1.54%	0.39%	206.29%
CDI	2.60%	11.59%	8.41%	8.05%	10.81%	13.23%	14.00%	9.96%	6.42%	5.96%	0.28%	1.30%	140.98%
% CDI	153%	80%	177%	113%	89%	144%	115%	125%	231%	58%	539%	30%	146%
By sector													
Consumer, Cyclical	0.00%	0.64%	1.80%	0.53%	-0.82%	-0.21%	0.03%	0.52%	1.67%	1.14%	2.09%	0.17%	8.88%
Industrial	-0.11%	0.33%	0.17%	-0.03%	-0.46%	-0.57%	3.68%	-0.41%	0.12%	0.33%	0.00%	0.00%	5.84%
Consumer, Non-cyclical	0.37%	0.69%	1.39%	-0.17%	-1.68%	-0.19%	0.09%	0.07%	0.60%	1.02%	0.69%	-0.50%	19.19%
Energy	0.41%	1.04%	1.32%	0.01%	0.79%	-0.04%	1.81%	0.04%	2.08%	3.64%	2.01%	-3.71%	1.91%
Basic Materials	0.69%	-0.21%	0.52%	0.49%	0.79%	1.91%	-3.70%	1.67%	1.38%	0.66%	0.34%	-1.17%	3.77%
Financial	1.19%	-0.27%	2.60%	0.16%	0.42%	0.09%	1.43%	4.12%	4.97%	5.45%	0.33%	-5.45%	26.52%
Utilities	-0.02%	0.44%	1.03%	-0.91%	0.44%	1.42%	4.32%	2.64%	4.69%	2.00%	0.30%	-2.34%	3.53%
Technology	0.00%	0.03%	0.68%	0.15%	0.00%	0.00%	-0.13%	-0.18%	0.00%	2.25%	0.00%	0.00%	25.25%
Communications	0.00%	-0.67%	0.08%	2.84%	2.18%	-0.39%	-0.89%	0.57%	0.22%	1.02%	0.10%	-0.93%	2.75%
Others/Hedge	-0.25%	-3.75%	-0.15%	1.34%	-0.35%	7.01%	-1.07%	-3.92%	-3.12%	-10.48%	-4.40%	13.93%	9.40%
Total	2.29%	-1.73%	9.45%	4.41%	1.31%	9.03%	5.56%	5.13%	12.61%	7.03%	1.47%	0.02%	107.03%

# NAVI LONG SHORT FIC FIM

**Exposure History** 





# General Terms

	Navi Long Short	Navi Institucional	Navi Long Biased						
Public	Brazilian Ge	eneral Investor	Brazilian Qualified Investor						
Subscription NAV date	D+0	D+1	D+0						
Redemption NAV date	D+30   D+32	D+30   D+32	D+60   D+62						
Management Fee	2.0% p.y.	1.5% p.y.	2.0% p.y.						
Performance Fee	20% over CDI	20% over Ibovepa	20% over IMA-B						
Contact	contato@navi.com.br	+55 21 3590-2410							
Bloomberg Ticker	NAVILGS BZ	NAVCINT BZ	NAVILBM BZ						
Website	www.navi.com.br								
Custodiant Agent	Banco Bradesco S.A								
Administrator	BEM DTVM Ltda.								
Anbima	ANBIMA	ANBIMA							
Auditors	KPMG Auditores Independ	dentes e PricewaterhouseC	oopers						

# Ratings and Awards







Navi Long Short FIC FIM received a classification of "Excellent" by Investidor Institucional Magazine.



was awarded 5 stars in
EXAME magazine ranking in
partership with FGV in the

December 2019 edition.

Navi Institucional FIC FIA



Navi Long Short FIC FIM is the 3rd best multimarket fund in the last 3 years by InfoMoney-Ibmec 2020.





# Investing in good ideas

DISCLAIMER: Navi Capital Administradora e Gestora de Recursos Financeiros Ltda does not make any representation or warranty, express or implied, as to the accuracy or completeness, nor does Navi Capital recommend that the information serve as the basis of any investment decision. The report has been provided to you solely for information purposes and does not constitute a current or past recommendation or an offer or solicitation of an offer, or any advice or recommendation, to purchase any securities or other financial instruments, and may not be construed as such. Past performance is not a guarantee of future performance. There can be no assurance that an investment strategy will be successful. Historic market trends are not reliable indicators of actual future market behavior or future performance of any particular investment which may differ materially and should not be relied upon as such. Nothing contained herein constitutes investment, legal, tax or other advice nor is it to be relied on in making an investment or other decision. The investment strategy and themes discussed herein may be unsuitable for investors depending on their specific investment objectives and financial situation. Please note that changes in the rate of exchange of a currency may affect the value, price or income of an investment adversely. No representation or warranty, express or implied, is made or given by or on behalf of Navi Capital or any other person as to the accuracy and completeness or fairness of the information contained in this report, and no responsibility or liability is accepted for any such information.

