

# OVERVIEW

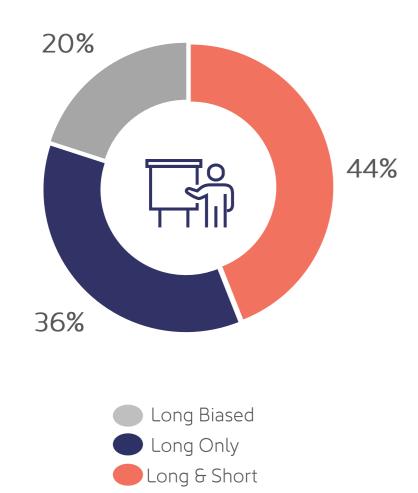
February 2020

# Overview

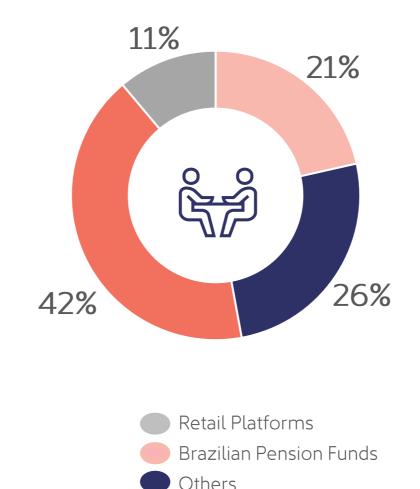
AuM

R\$ 5.4 bn | US\$ 1.2 bn

#### AuM: Strategy



#### AuM: Client Profile



Top 5 Banks

Navi Capital is an investment firm focused on Brazilian equities. Our name comes from "navigate", the act of moving towards a specific direction with strategy and safety.

We have a 9-year success record as a team. Navi is a young company obsessed with studying, analyzing and learning. We are constantly pursuing knowledge in order to generate innovative and promising investment ideas.



# Organizational Structure



### 31 People

Investment Team | 18 — IR, Operations, Risk and Compliance | 12

Portfolio Management | 3

Macro | 1

IR 2

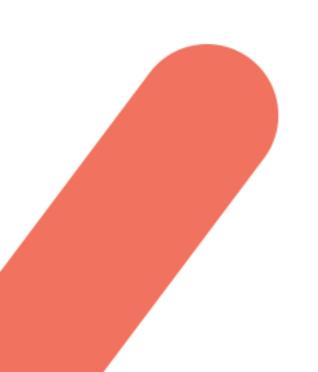
Back Office | 6

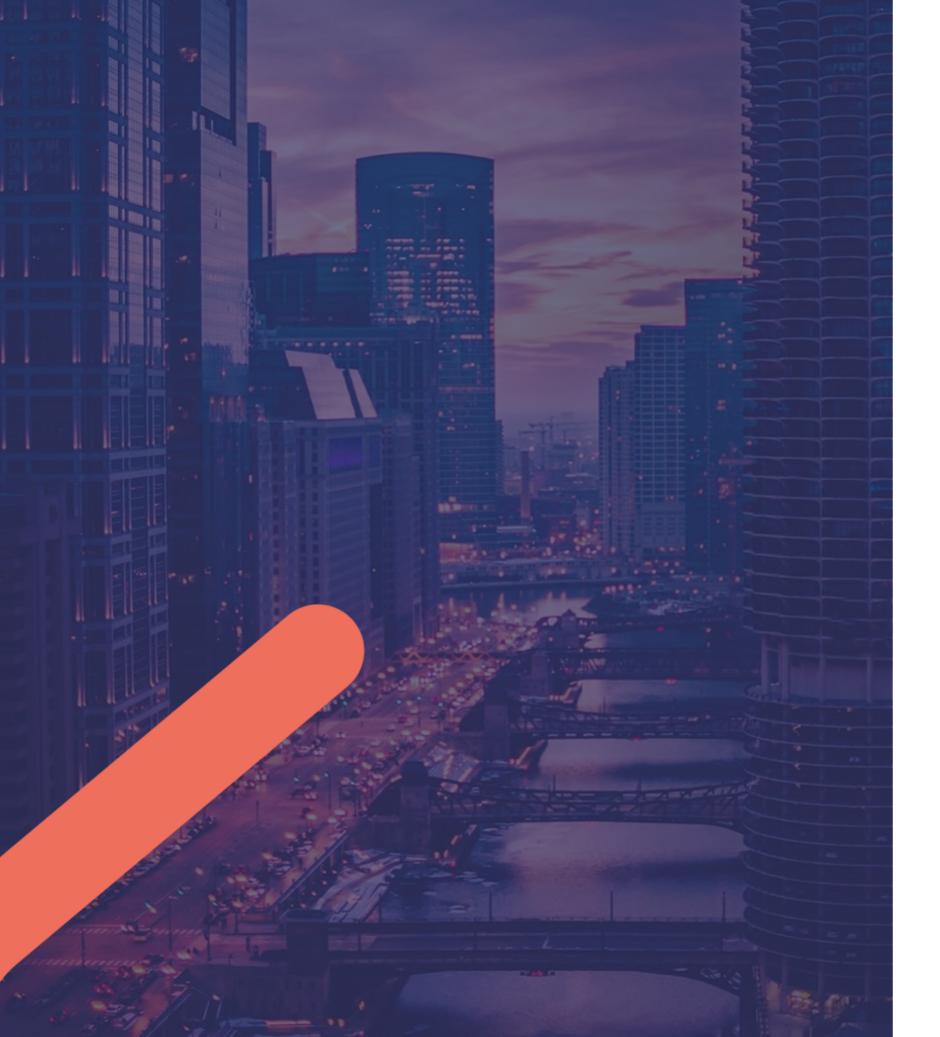
Equity Research | 9

Data Science | 5

Institutional 2

Administrative | 3





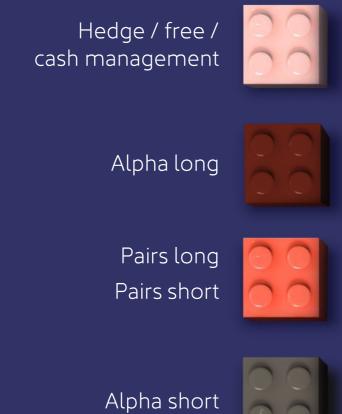
## Outlook

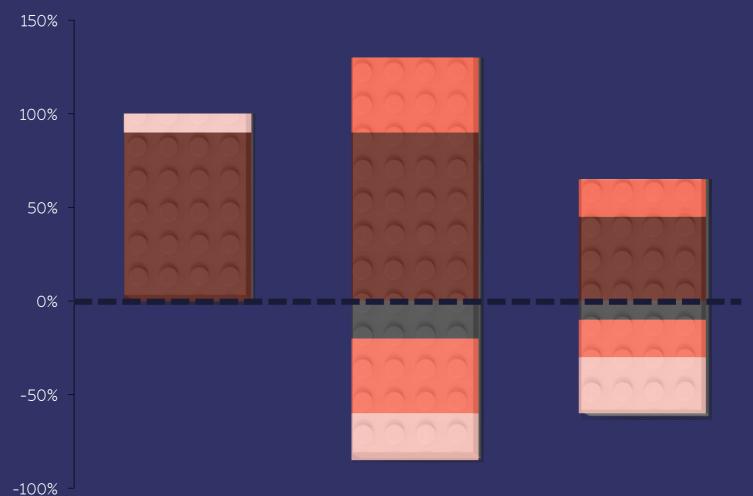
Undoubtedly, the driver of the markets on February was the escalation of Covid-19 infected cases outside Asia, mainly in Italy. This event, upon strongly arriving in Europe, brought the virus pandemic risk back, which, despite low lethality, has a high transmission rate. This last characteristic requires restrictive measures of urban mobility in order to contain further advances of the virus, which directly impacts economic activity. In fact, in recent weeks the Market has started to revise down the GDP growth of major economies. As an additional risk, the virus has not yet escalated in the US, with this being the main lead to follow in the coming weeks. In Brazil, the weaker activity data from the beginning of the year combined with Covid-19 also pulled growth expectations down, in addition to interest and inflation projections. With no positive news throughout the month, the Ibovespa fell 8.43%, in line with others global stock indexes.





1 PROCESS, 3 PRODUCTS





**LONG BIASED** 

R\$ 1,0 mm

US\$ 232 mm

**LONG SHORT** 

R\$ 1.8 bn

US\$ 526 mm

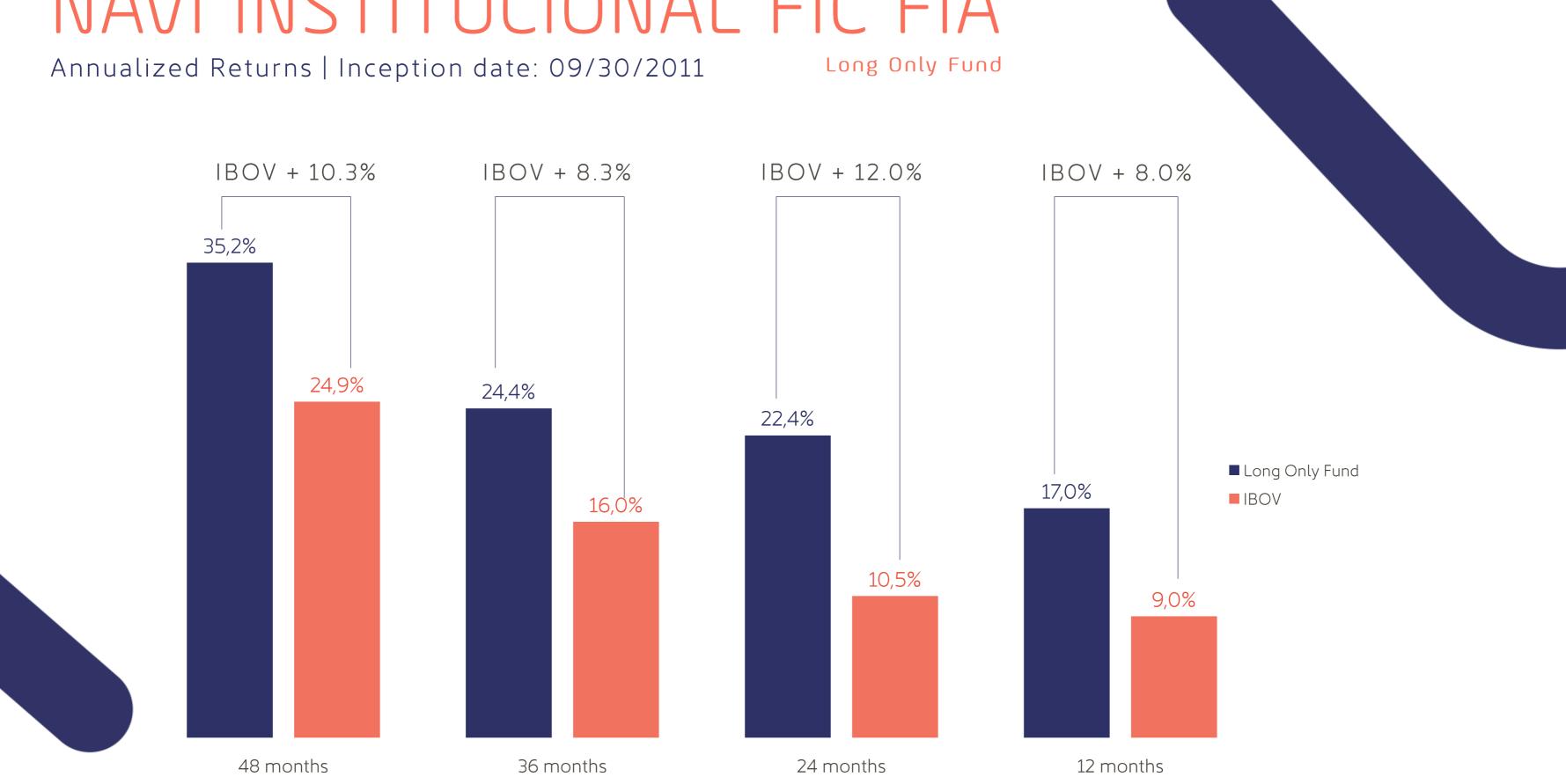
**LONG ONLY** 

R\$ 1.9 bn

US\$ 433 mm

Net Ex	posure	Net Ex	posure	Net Ex	posure
Min	Max	Min	Max	Min	Max
67%	100%	0%	100%	-30%	30%

## NAVI INSTITUCIONAL FIC FIA



# NAVI INSTITUCIONAL FIC FIA

#### Attribution

	2015	2016	2017	2018	2019		fev-20	2020	Since Inception	Since 2015*
By sector										
Consumer, Cyclical	-2.00%	3.04%	2.69%	3.96%	9.88%		-0.55%	0.05%	37.29%	34.88%
Industrial	3.47%	3.81%	-1.27%	0.38%	0.07%	_	0.00%	0.00%	5.89%	6.04%
Consumer, Non-cyclical	0.66%	2.09%	-0.56%	2.01%	8.02%	_	-1.28%	-0.89%	23.86%	21.27%
Energy	-2.93%	9.11%	0.52%	4.52%	4.82%		-1.38%	-2.36%	16.94%	17.61%
Basic Materials	-1.75%	0.41%	7.01%	5.31%	1.97%		-1.21%	-1.90%	19.89%	15.99%
Financial	-3.78%	11.72%	7.04%	10.34%	7.53%		-0.69%	-2.58%	57.50%	44.03%
Utilities	0.92%	22.05%	8.36%	12.90%	11.66%		-1.13%	-0.78%	86.43%	80.27%
Technology	0.59%	-1.12%	0.00%	0.00%	0.00%		0.00%	0.00%	-0.47%	-0.44%
Communications	-0.34%	-2.38%	1.87%	0.55%	1.38%	_	-0.05%	0.17%	4.37%	4.84%
Others/Hedge	-2.52%	4.81%	1.78%	-1.04%	-0.33%		0.09%	0.03%	3.11%	1.87%
TOTAL	-7.67%	53.56%	27.45%	38.93%	44.98%		-6.19%	-8.25%	254.81%	226.38%
Cash	1.16%	2.33%	1.64%	0.81%	0.58%		0.02%	0.06%	18.08%	8.56%
Expenses	-1.52%	-5.20%	-2.46%	-5.67%	-4.24%		-0.11%	-0.24%	-43.57%	-30.44%
Navi Institucional FIC FIA	-8.02%	50.69%	26.64%	34.07%	41.32%	· _	-6.28%	-8.43%	229.30%	204.49%
IBOV	-13.31%	38.93%	26.86%	15.03%	31.58%	. <u>-</u>	-8.43%	-9.92%	99.09%	108.31%
DIFIBOV	5.29%	11.76%	-0.22%	19.03%	9.74%		2.15%	1.49%	130.21%	96.18%

<sup>\*</sup> Our team started managing the fund at 2015.

## NAVI INSTITUCIONAL FIC FIA

Portfolio Snapshot

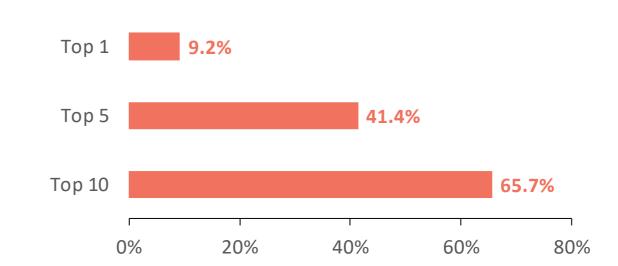
#### Number of Positions (Average)

Position	2016	2017	2018	2019	Current
Long	21	17	22	22	21

#### Exposure (Average)

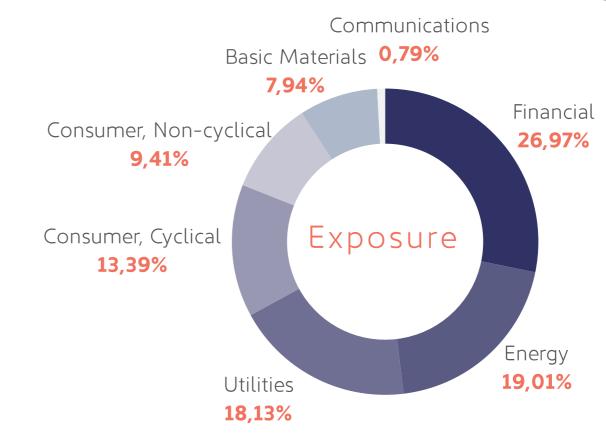
	Min	Max	2017	2018	2019	2020
Liquid Exposure	67%	100%	88%	90%	93%	92%

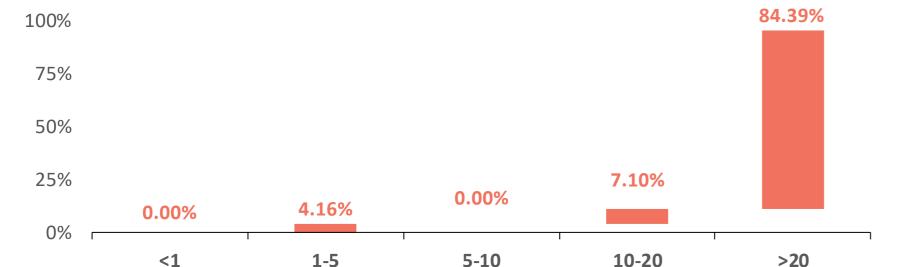
Exposure by Market Cap range (R\$ billion) % of Total



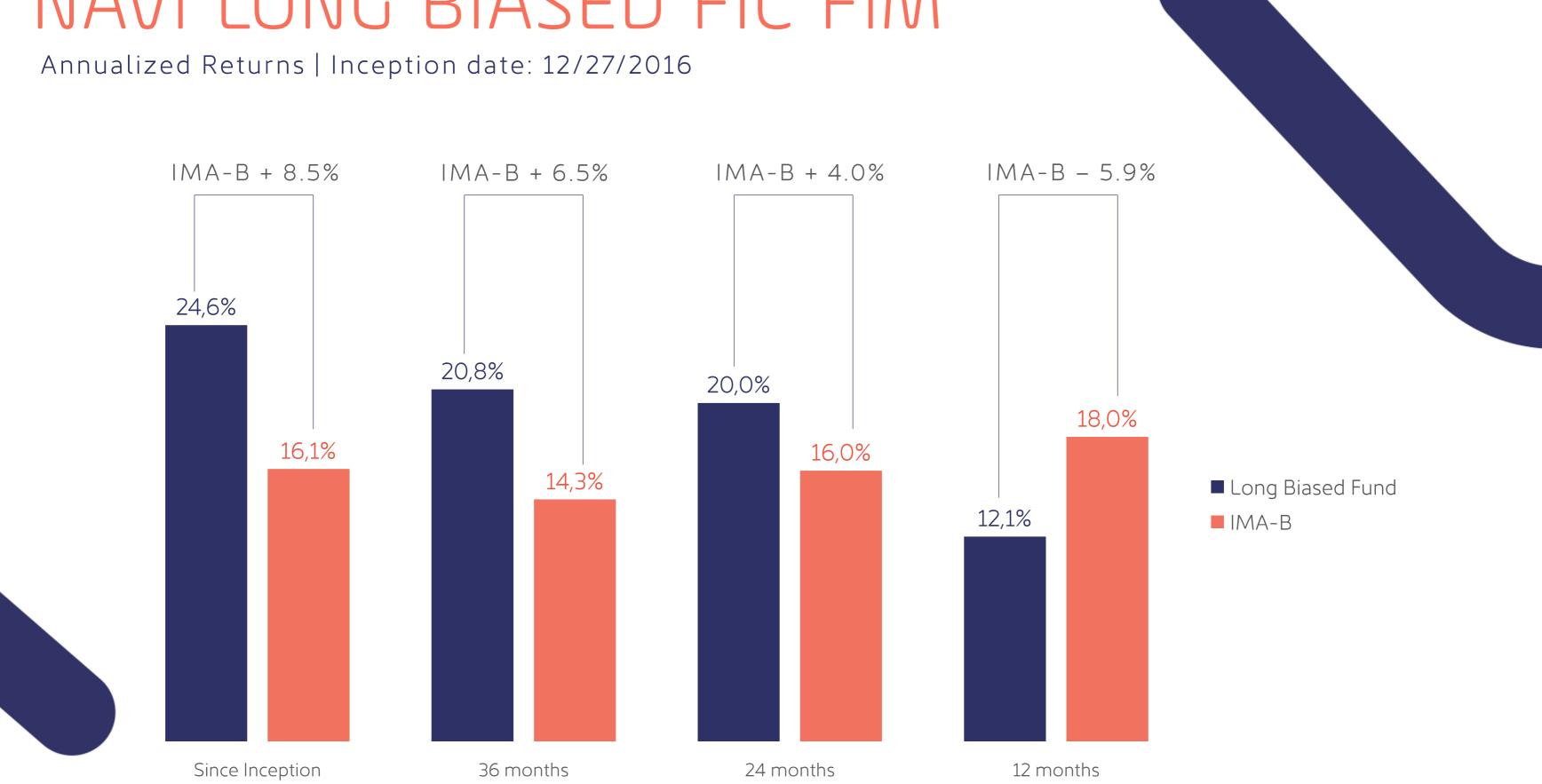
Portfolio Concentration (% of Portfolio)

#### Long Only Fund





## NAVI LONG BIASED FIC FIM



## NAVI LONG BIASED FIC FIM

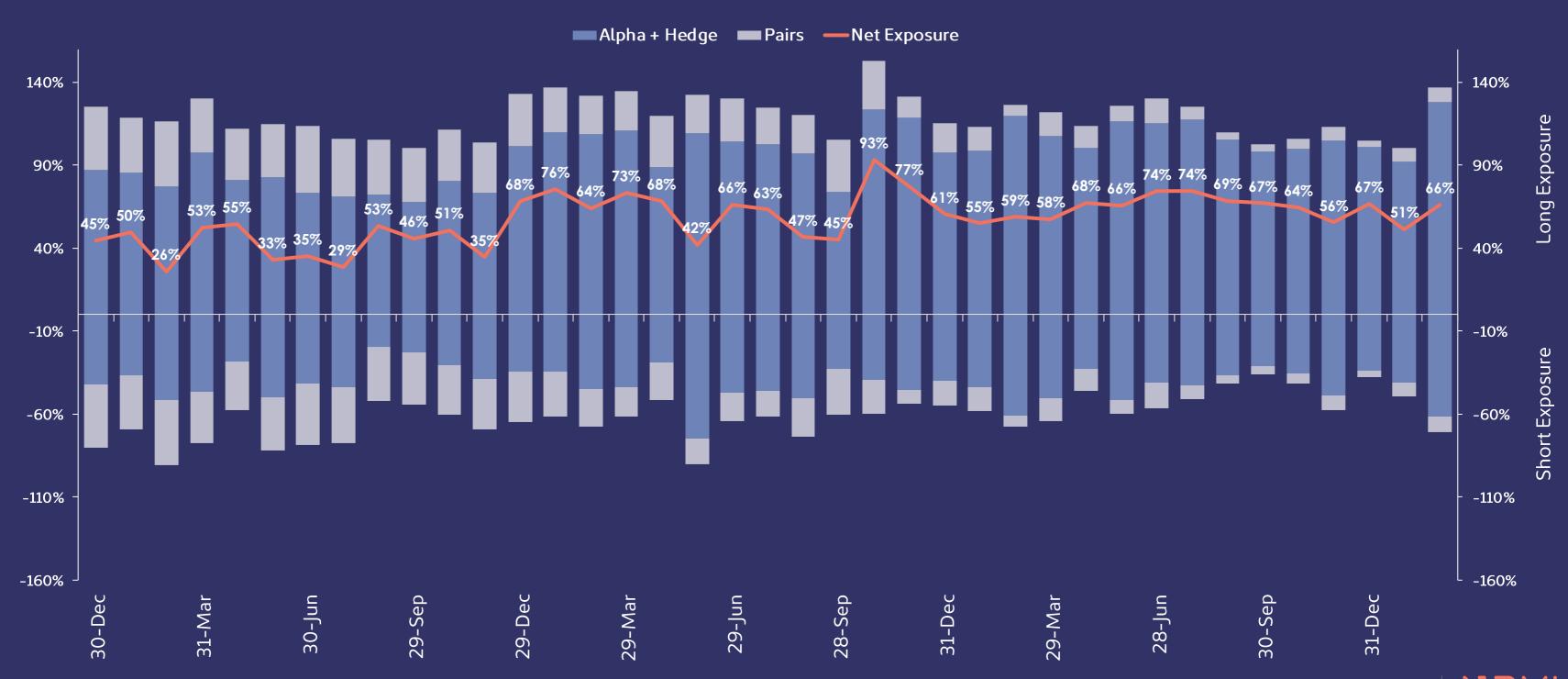
#### Attribution

	2016	2017	2018	2019	fev-20	2020	Since Inception
Alpha Long	1.43%	14.50%	27.24%	39.99%	-9.07%	-11.32%	91.32%
Alpha Short	-0.23%	1.32%	0.41%	-1.51%	1.95%	2.01%	3.43%
Total Alpha	1.21%	15.82%	27.65%	38.48%	-7.12%	-9.31%	94.74%
Pairs	-0.71%	5.07%	2.87%	0.54%	-0.02%	0.52%	9.94%
Hedge	-0.67%	-3.25%	-1.89%	-10.26%	2.37%	1.83%	-19.23%
Cash	0.97%	10.57%	11.79%	5.99%	0.23%	0.63%	37.38%
Expenses	-0.12%	-5.33%	-7.49%	-4.92%	-0.16%	-0.37%	-23.65%
Navi Long Biased FIC FIM	0.68%	22.88%	32.93%	29.84%	-4.70%	-6.71%	99.20%
IMA-B	1.02%	12.79%	13.06%	22.95%	0.45%	0.71%	59.52%
IMA-B differential	-0.34%	10.08%	19.87%	6.89%	-5.15%	-7.42%	39.68%
By sector							
Consumer, Cyclical	0.17%	1.01%	3.16%	8.39%	-0.96%	0.16%	19.24%
Industrial	-0.15%	-0.68%	0.35%	0.07%	0.00%	0.00%	-0.30%
Consumer, Non-cyclical	-0.03%	0.40%	1.04%	6.73%	-1.43%	-1.13%	10.32%
Energy	-0.19%	-0.03%	3.99%	4.17%	 -1.55%	-2.60%	6.03%
Basic Materials	-0.40%	2.95%	2.30%	1.41%	-1.39%	-2.13%	3.18%
Financial	0.45%	8.89%	8.68%	8.28%	-1.07%	-3.08%	27.18%
Utilities	0.66%	7.12%	10.67%	10.27%	-1.43%	-0.98%	35.82%
Technology	0.00%	-0.15%	0.00%	0.00%	0.00%	0.00%	-0.15%
Communications	-0.01%	1.52%	0.34%	1.46%	-0.34%	-0.15%	4.02%
Others/Hedge	-0.67%	-3.41%	-1.92%	-11.96%	3.40%	2.96%	-19.82%
Total	-0.17%	17.63%	28.62%	28.82%	-4.77%	-6.96%	85.53%

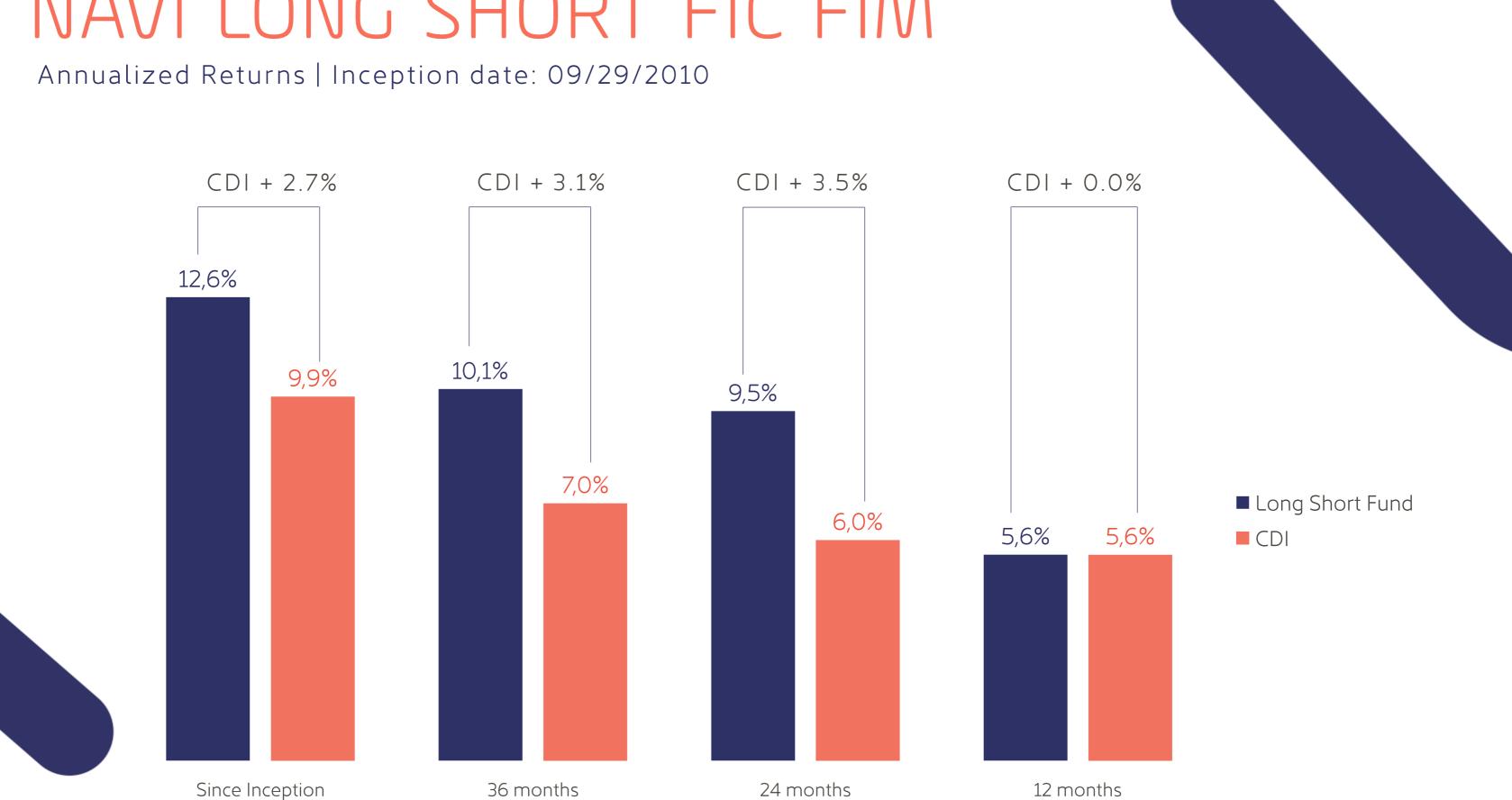
## NAVI LONG BIASED FIC FIM

Exposure History





## NAVI LONG SHORT FIC FIM



# NAVI LONG SHORT FIC FIM

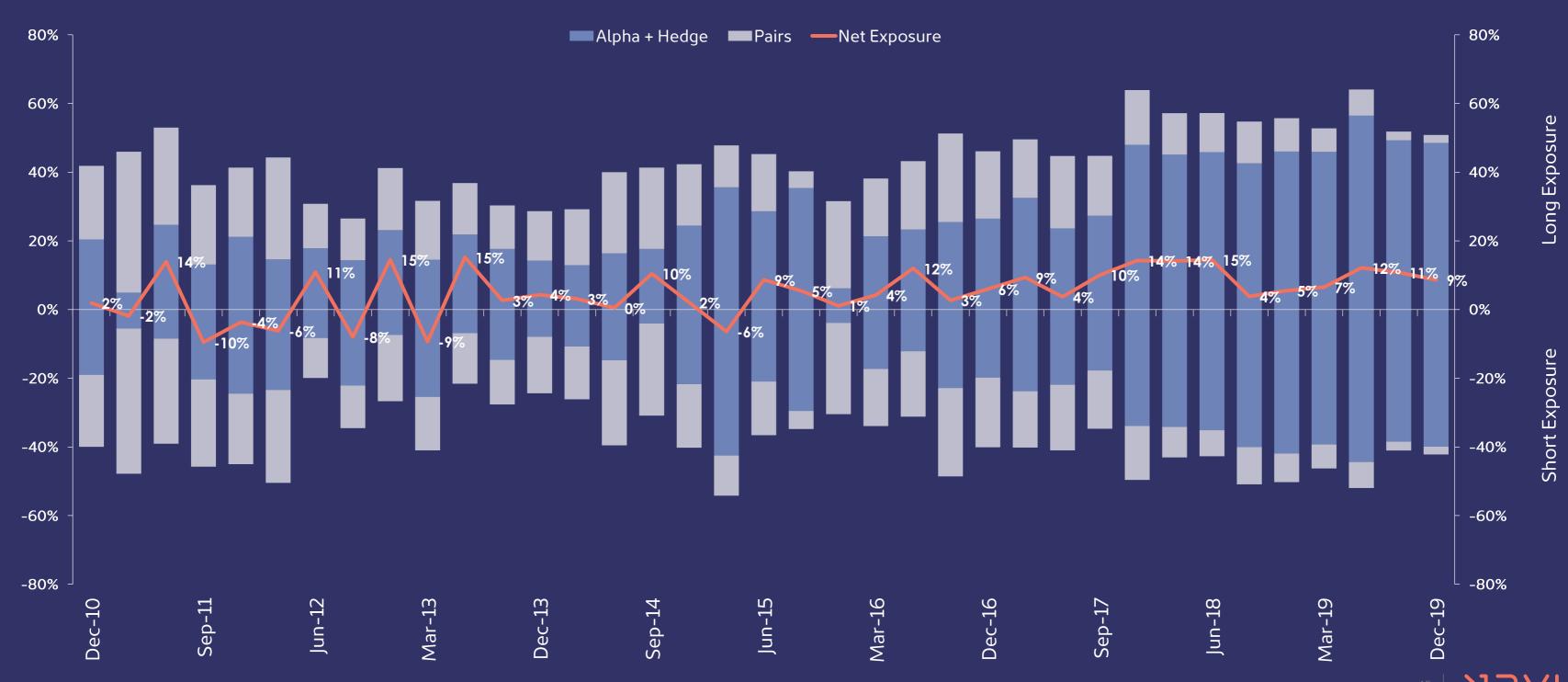
#### Attribution

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	fev-	20	2020	Since Inception
Alpha Long	0.36%	-0.50%	6.11%	0.40%	-0.48%	1.51%	8.70%	6.75%	14.46%	18.90%	-4.3	9%	-5.48%	110.77%
Alpha Short	0.00%	0.75%	0.75%	2.00%	-0.62%	0.91%	-3.92%	-0.25%	0.08%	-0.72%	0.9	5%	0.97%	-1.91%
Total Alpha	0.36%	0.25%	6.87%	2.40%	-1.10%	2.41%	4.77%	6.50%	14.55%	18.18%	-3.4	4%	-4.50%	108.86%
Pairs	2.02%	-0.70%	2.01%	0.82%	1.84%	-2.18%	1.88%	2.58%	1.18%	0.29%	-0.0	)1%	0.27%	17.41%
Hedge	-0.08%	1.09%	0.60%	1.19%	0.62%	8.75%	-1.09%	-3.95%	-3.12%	-11.43%	3.2	7%	2.99%	-23.02%
Cash	2.61%	10.81%	9.04%	7.85%	10.36%	13.04%	13.73%	10.08%	6.65%	5.49%	0.2	4%	0.55%	149.83%
Expenses	-0.95%	-2.21%	-3.63%	-3.17%	-2.15%	-2.93%	-3.14%	-2.75%	-4.40%	-3.08%	-0.1	5%	-0.33%	-51.17%
Navi Long Short FIC FIM	3.98%	9.24%	14.90%	9.09%	9.57%	19.10%	16.15%	12.46%	14.87%	9.45%	-0.0	9%	-1.03%	201.97%
CDI	2.60%	11.59%	8.41%	8.05%	10.81%	13.23%	14.00%	9.96%	6.42%	5.96%	0.2	9%	0.67%	139.46%
% CDI	153%	80%	177%	113%	89%	144%	115%	125%	231%	58%	_		-	145%
By sector														
Consumer, Cyclical	0.00%	0.64%	1.80%	0.53%	-0.82%	-0.21%	0.03%	0.52%	1.67%	1.14%	-0.4	-7%	0.10%	8.67%
Industrial	-0.11%	0.33%	0.17%	-0.03%	-0.46%	-0.57%	3.68%	-0.41%	0.12%	0.33%	0.0	0%	0.00%	5.84%
Consumer, Non-cyclical	0.37%	0.69%	1.39%	-0.17%	-1.68%	-0.19%	0.09%	0.07%	0.60%	1.02%	-0.6	9%	-0.54%	19.06%
Energy	0.41%	1.04%	1.32%	0.01%	0.79%	-0.04%	1.81%	0.04%	2.08%	3.64%	-0.7	7%	-1.29%	9.27%
Basic Materials	0.69%	-0.21%	0.52%	0.49%	0.79%	1.91%	-3.70%	1.67%	1.38%	0.66%	-0.6	8%	-1.04%	4.16%
Financial	1.19%	-0.27%	2.60%	0.16%	0.42%	0.09%	1.43%	4.12%	4.97%	5.45%	-0.5	2%	-1.53%	38.46%
Utilities	-0.02%	0.44%	1.03%	-0.91%	0.44%	1.42%	4.32%	2.64%	4.69%	2.00%	-0.6	57%	-0.42%	9.36%
Technology	0.00%	0.03%	0.68%	0.15%	0.00%	0.00%	-0.13%	-0.18%	0.00%	2.25%	0.0	0%	0.00%	25.25%
Communications	0.00%	-0.67%	0.08%	2.84%	2.18%	-0.39%	-0.89%	0.57%	0.22%	1.02%	-0.1	7%	-0.07%	5.36%
Others/Hedge	-0.25%	-3.75%	-0.15%	1.34%	-0.35%	7.01%	-1.07%	-3.92%	-3.12%	-10.48%	3.78	3%	3.55%	-22.27%
Total	2.29%	-1.73%	9.45%	4.41%	1.31%	9.03%	5.56%	5.13%	12.61%	7.03%	-0.1	7%	-1.24%	103.18%

## NAVI LONG SHORT FIC FIM

**Exposure History** 





# General Terms

	Navi Long Short	Navi Institucional	Navi Long Biased
Public	Brazilian Ge	eneral Investor	Brazilian Qualified Investor
Subscription NAV date	D+0	D+1	D+0
Redemption NAV date	D+30   D+32	D+30   D+32	D+60   D+62
Management Fee	2,0% p.y.	1,5% p.y.	2,0% p.y.
Performance Fee	20% over CDI	20% over Ibovepa	20% over IMA-B
Contact	contato@navi.com.br	+55 21 3590-2410	
Bloomberg Ticker	KONDLSF BZ	KONDQIN BZ	KONDORL BZ
Website	www.navi.com.br		
Custodiant Agent	Banco Bradesco S.A		
Administrator	BEM DTVM Ltda.		
Anbima	ANBIMA		
Auditors	KPMG Auditores Independ	dentes e PricewaterhouseC	oopers

# Ratings and Awards







Navi Long Short FIC FIM received a classification of "Excellent" by Investidor Institucional Magazine.



#### Navi Institucional FIC FIA

was awarded 5 stars in

EXAME magazine ranking in

partership with FGV in the

December 2019 edition.



Navi Long Short FIC FIM is the 3rd best multimarket fund in the last 3 years by InfoMoney-Ibmec 2020.





# Investing in good ideas

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