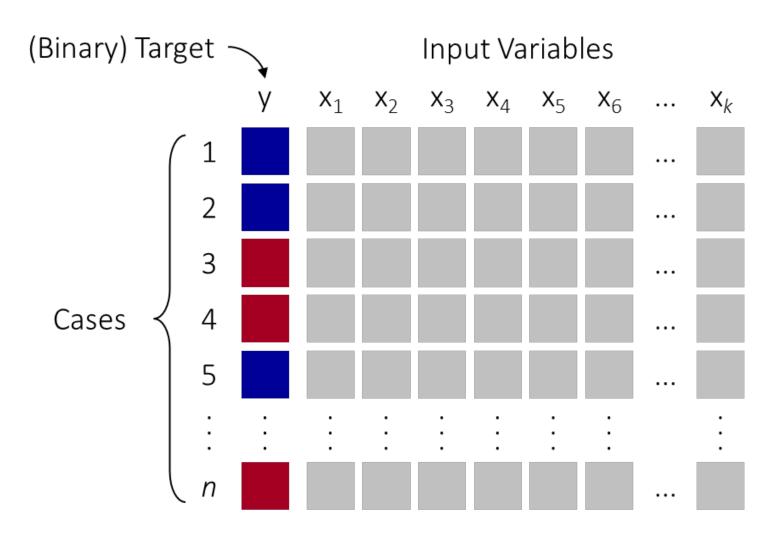
BINARY LOGISTIC REGRESSION

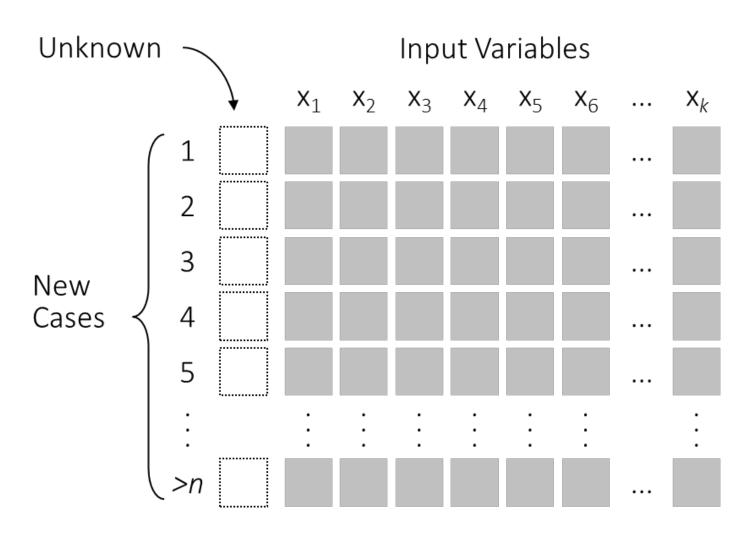
Dr. Aric LaBarr
Institute for Advanced Analytics

BINARY LOGISTIC REGRESSION

Supervised Classification Modeling



Unsupervised Classification Scoring



Applications

- Binary classification is one of, if not the, **most common** type of business problems that need solving.
- Models developed by alumni in current jobs:
 - Targeted Marketing
 - Churn Prediction
 - Probability of Default
 - Fraud Detection

Ames Real Estate Data

- 2930 homes in Ames, Iowa in the early 2000's.
- Physical attributes of homes along with sales price of home.



Bonus Eligibility

```
library(AmesHousing)
library(tidyverse)

ames <- make_ordinal_ames()

ames <- ames %>%
   mutate(Bonus = ifelse(Sale_Price > 175000, 1, 0))
```

What is Regression Actually Doing?

- Regression is modeling the **expected** (mean/average) response conditional on the predictors $\rightarrow E(y_i|x_1,x_2,...)$
- For a binary (0/1) response y_i , the expected value is just the probability of the event:

$$E(y_i) = P(y_i = 1) = p_i$$

So why not model the following:

$$p_i = \beta_0 + \beta_1 x_{1,i} + \cdots + \beta_k x_{k,i}$$

Linear Probability Model

$$p_i = \beta_0 + \beta_1 x_{1,i} + \cdots + \beta_k x_{k,i}$$

Problems:

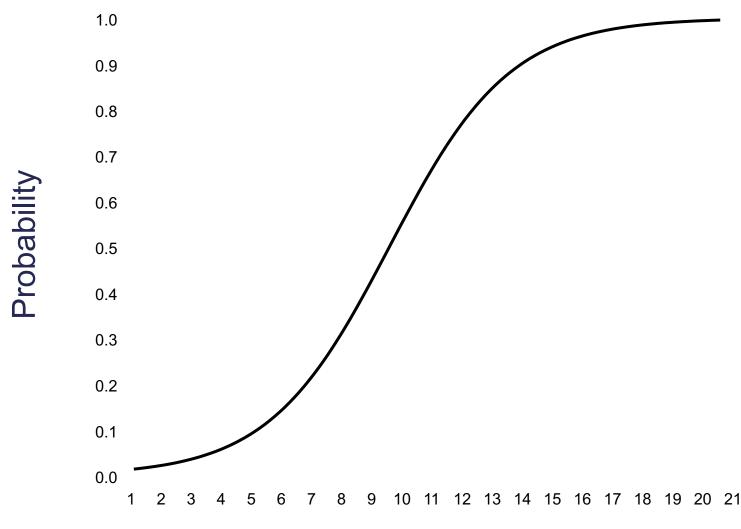
- Probabilities are bounded, but linear functions can take on any value. (How do you interpret a predicted value of -0.4 or 1.1?)
- The relationship between probabilities and X is usually nonlinear. Example, one unit change in X will have different effects when the probability is near 1 or 0.5.
- Properties of OLS do not hold.

Logistic Regression Model

$$p_{i} = \frac{1}{1 + e^{-(\beta_{0} + \beta_{1} x_{1,i} + \cdots + \beta_{k} x_{k,i})}}$$

- Has desired properties:
 - The predicted probability will always be between 0 and 1.
 - The parameter estimates do not enter the model equation linearly.
 - The rate of change of the probability varies as the X's vary.

Logistic Regression Curve

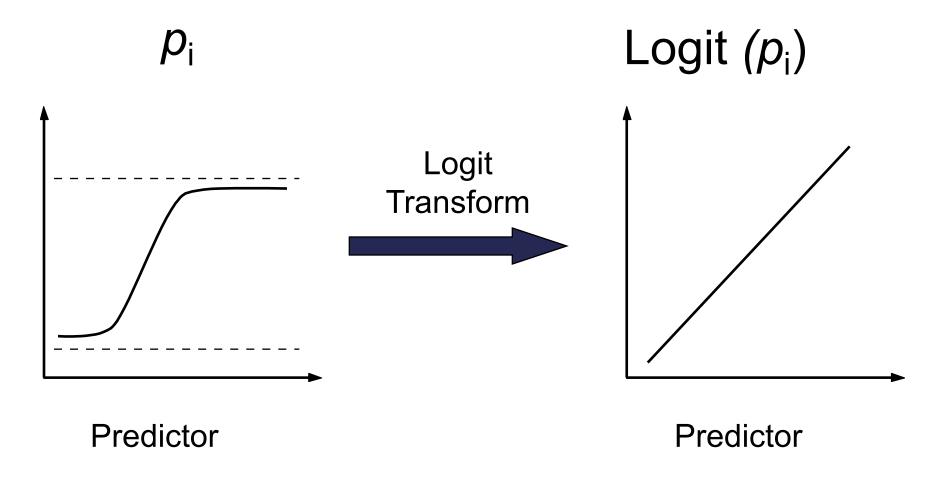


The Logit Link Transformation

$$\log\left(\frac{p_i}{1-p_i}\right) = \beta_0 + \beta_1 x_{1,i} + \dots + \beta_k x_{k,i}$$

- To create a linear model, a link function (logit) is applied to the probabilities.
- The relationship between the parameters and the logits are linear.
- Logits unbounded.

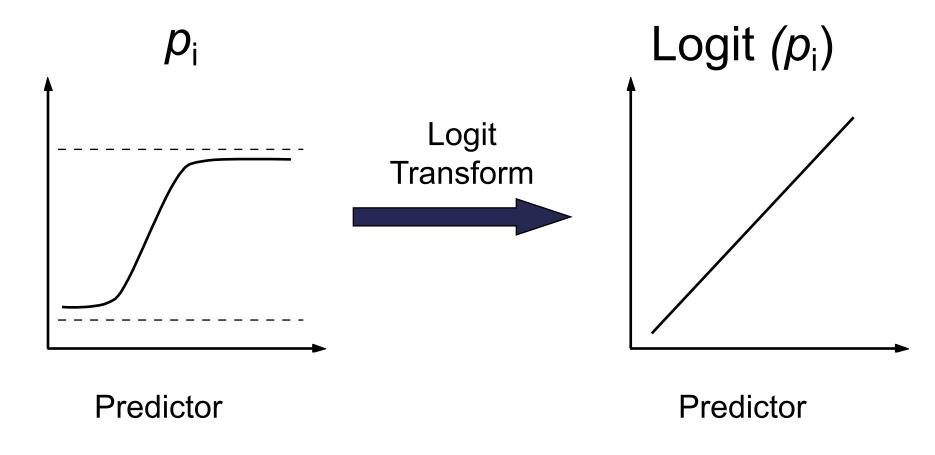
The Logit Link Transformation





COEFFICIENT INTERPRETATIONS

Unit Change in Predictor does...?



$$100*(e^{\widehat{\beta}}-1)\%$$
 change in **Odds**

$$\hat{\beta}$$
 change in **Logit**

Estimating Coefficients

Estimating Coefficients

```
Deviance Residuals:
   Min
            10 Median
                             30
                                     Max
-5.7966 -0.6628 -0.3223 0.7331 2.8308
Coefficients:
                     Estimate Std. Error z value Pr(>|z|)
(Intercept)
                   -1.035e+01 6.422e-01 -16.12 < 2e-16 ***
                4.112e-03 1.962e-04 20.96 < 2e-16 ***
Gr Liv Area
factor(Central Air)Y 3.952e+00 5.180e-01 7.63 2.35e-14 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for binomial family taken to be 1)
   Null deviance: 2775.8 on 2050 degrees of freedom
Residual deviance: 1808.8 on 2048 degrees of freedom
AIC: 1814.8
```

Odds Ratio from a Logistic Regression

Estimated logistic regression model:

$$logit(p_i) = -10.35 + 3.952 * Central_AirY + \cdots$$

Estimated odds ratio (Central Air vs. No Central Air):

$$OR = \frac{e^{-10.35+3.952(1)+\cdots}}{e^{-10.35+3.952(0)+\cdots}} = \frac{e^{-10.35}e^{3.952}}{e^{-10.35}} = e^{3.952} = 52.03$$

• Homes with central air have $100 * (e^{3.952} - 1)\% = 5103\%$ higher expected odds than homes without central air to be bonus eligible.

Odds Ratio from a Logistic Regression

Estimated logistic regression model:

$$logit(p_i) = -10.35 + 3.952 * Central_AirY + \cdots$$

Estimated odds ratio (Central Air vs. No Central Air):

$$OR = \frac{e^{-10.35 + 3.952(1) + \cdots}}{e^{-10.35 + 3.952(0) + \cdots}} = \frac{e^{-10.35}e^{3.952} \dots}{e^{-10.35} \dots} = e^{3.952} = 52.03$$

• Homes with central air are 52.03 times more likely to be bonus eligible than homes without central air, on average.

Odds Ratio from a Logistic Regression

Estimated logistic regression model:

$$logit(p_i) = -10.35 + 0.0041 * Gr_Liv_Area + \cdots$$

Estimated odds ratio (Additional Square Foot of Space):

$$OR = \frac{e^{-10.35 + 0.0041(Gr_Liv_Area + 1) + \cdots}}{e^{-10.35 + 0.0041(Gr_Liv_Area) + \cdots}} = \frac{e^{-10.35}e^{0.0041}}{e^{-10.35}} = e^{0.0041} = 1.0041$$

• Every additional square foot of space expects to have $100 * (e^{0.0041} - 1)\% = 0.41\%$ higher odds to be bonus eligible.

Amount to Double the Odds

- Working through the math backwards allows us to see what increase in square footage is needed for an expected doubling of the odds of a home being bonus eligible.
- Estimated logistic regression model:

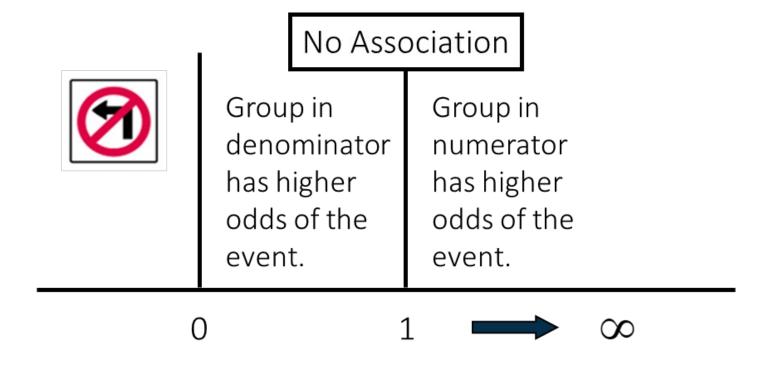
$$logit(p_i) = -10.35 + 0.0041 * Gr_Liv_Area + \cdots$$

Estimated amount to double the odds:

Double Odds =
$$\frac{\log(2)}{\beta} = \frac{\log(2)}{0.0041} = 169.06$$

• Every additional square foot of space increase of 169.06 **doubles the odds** to be bonus eligible.

Properties of the Odds Ratio



Odds Ratio



ESTIMATION METHOD

Assumptions for OLS Regression

- The random error term has a Normal distribution with a mean of zero.
- The random error term has constant variance.
- The error terms are independent.
- Linearity of the mean.
- No perfect collinearity.
- In logistic regression, the first two assumptions are violated. Therefore, OLS is not the best method for parameter estimation.

Maximum Likelihood Estimation

- In logistic regression, estimates are obtained via maximum likelihood estimation (MLE)
- Very popular technique for developed statistical models!
- In fact, OLS is mathematically the same as the maximum likelihood by (INSERT MATH HERE!)
- The **likelihood function** measures how probable a specific grid of β values is to have produced your data \rightarrow so we want to MAXIMIZE that!

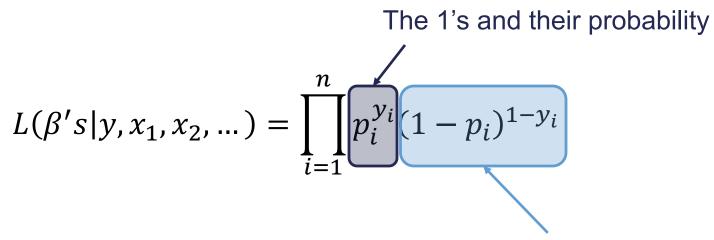
- The **likelihood function** measures how probable a specific grid of β values is to have produced your data \rightarrow so we want to MAXIMIZE that!
- Based off the probability density function.
- Binomial target variable:

$$L(\beta's|y,x_1,x_2,...) = \prod_{i=1}^{n} p_i^{y_i} (1-p_i)^{1-y_i}$$

- The **likelihood function** measures how probable a specific grid of β values is to have produced your data \rightarrow so we want to MAXIMIZE that!
- Based off the probability density function.
- Binomial target variable:

The 1's and their probability
$$L(\beta's|y,x_1,x_2,\dots) = \prod_{i=1}^n p_i^{y_i} (1-p_i)^{1-y_i}$$

- The **likelihood function** measures how probable a specific grid of β values is to have produced your data \rightarrow so we want to MAXIMIZE that!
- Based off the probability density function.
- Binomial target variable:



The 0's and their probability

- The **likelihood function** measures how probable a specific grid of β values is to have produced your data \rightarrow so we want to MAXIMIZE that!
- Based off the probability density function.
- Binomial target variable with logistic regression:

$$L(\beta's|y,x_1,x_2,...) = \prod_{i=1}^{n} p_i^{y_i} (1-p_i)^{1-y_i}$$

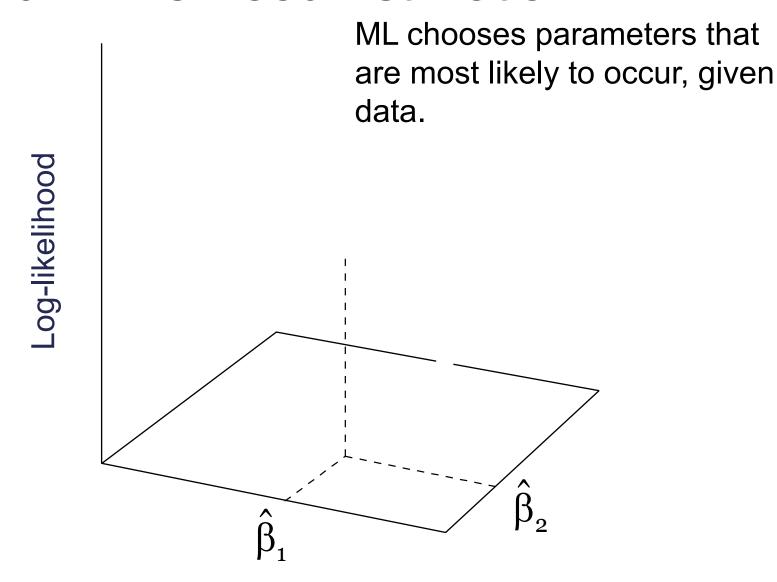
$$p_i = \frac{1}{1+e^{-(\beta_0+\beta_1x_{1,i}+\cdots\beta_kx_{k,i})}}$$

- Usually easier to mathematically work with the log of the likelihood function instead.
- Binomial target variable with logistic regression:

$$\log(L) = \sum_{i=1}^{n} [y_i \log(p_i) + (1 - y_i) \log(1 - p_i)]$$

$$p_i = \frac{1}{1 + e^{-(\beta_0 + \beta_1 x_{1,i} + \dots + \beta_k x_{k,i})}}$$

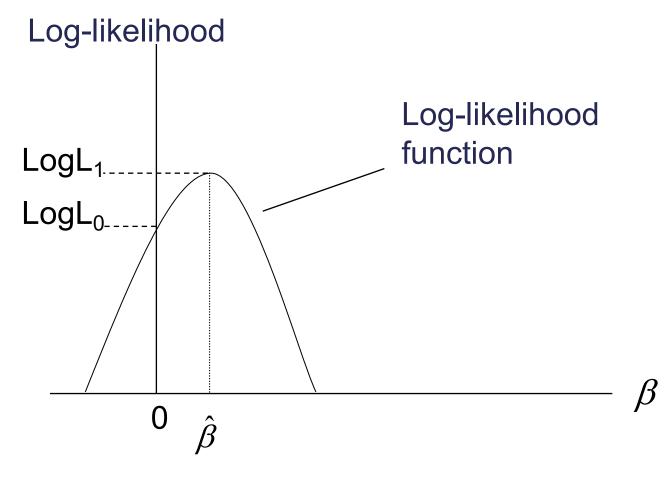
Maximum Likelihood Estimation



Likelihood Ratio Tests

- Likelihood estimation provides a basis for hypothesis testing.
- If extra predictors don't add much information, then a model that includes them shouldn't be substantially more likely than the model that doesn't include them.
- Likelihood Ratio Test (LRT) compares these FULL and REDUCED models.

Model Inference – Likelihood Ratio Test



LRT= -2 ($LogL_0 - LogL_1$), follows chi-square distribution

Likelihood Ratio Test

Likelihood Ratio Test

```
Analysis of Deviance Table

Model 1: Bonus ~ Gr_Liv_Area + factor(Central_Air)

Model 2: Bonus ~ 1

Resid. Df Resid. Dev Df Deviance Pr(>Chi)

1 2048 1808.8

2 2050 2775.8 -2 -966.96 < 2.2e-16 ***

---

Signif. codes: 0 \***' 0.001 \**' 0.01 \*' 0.05 \'.' 0.1 \' 1
```

LRT Used for Categorical P-values

- Shouldn't use design variable p-values for categorical variables with more than 2 levels → NOT ALL COMPARISONS ARE SHOWN!
- Use Likelihood Ratio Test to compare model with and without the categorical variable.
- If different (low p-value), then model with categorical variable provides additional information.
- If not different (high p-value), then model with categorical variable doesn't provide additional information (can drop variable).

Likelihood Ratio Test

Likelihood Ratio Test

```
Analysis of Deviance Table (Type III tests)

Response: Bonus

LR Chisq Df Pr(>Chisq)

Gr_Liv_Area 565.89 1 < 2.2e-16 ***
factor(Central_Air) 86.81 1 < 2.2e-16 ***
factor(Fireplaces) 62.61 4 8.181e-13 ***

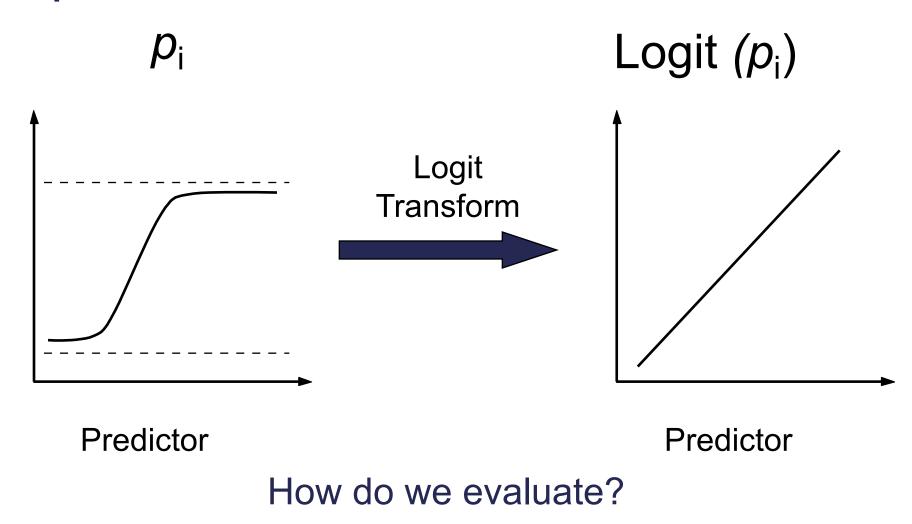
---

Signif. codes: 0 `***′ 0.001 `**′ 0.01 `*′ 0.05 `.′ 0.1 ` ′ 1
```



ASSUMPTIONS

Assumption



General Additive Model (GAM)

Traditional logistic regression model:

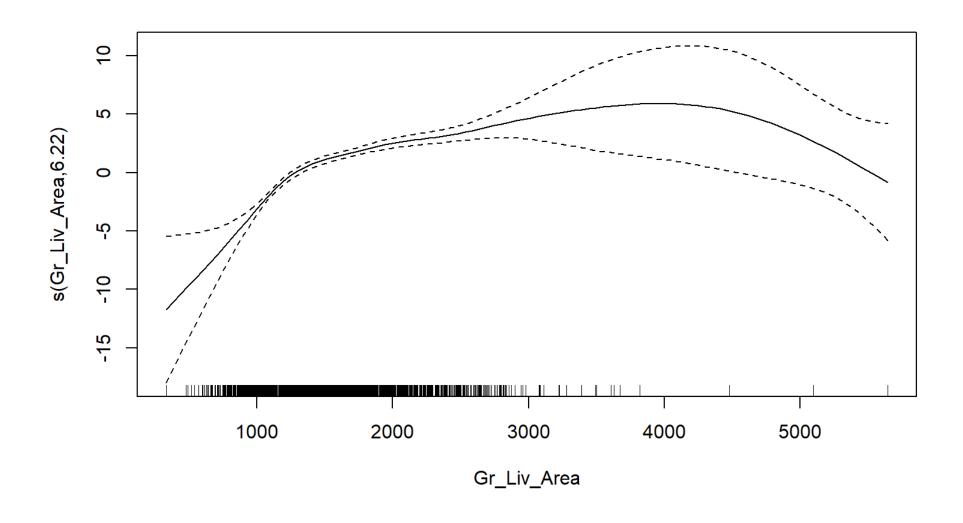
$$\log(odds) = \beta_0 + \beta_1 x_{1,i} + \dots + \beta_k x_{k,i}$$

GAM logistic regression model:

$$\log(odds) = \beta_0 + f_1(x_{1,i}) + \dots + f_k(x_{k,i})$$

- Use **spline functions** to estimate $f_j(x_j)$.
- If splines say straight line is good, then assumption met!

```
Family: binomial
Link function: logit
Formula:
Bonus ~ s(Gr Liv Area) + factor(Central Air)
Parametric coefficients:
                  Estimate Std. Error z value Pr(>|z|)
(Intercept) -4.4616 0.5033 -8.864 < 2e-16 ***
factor(Central Air) Y 3.4882 0.4911 7.103 1.22e-12 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Approximate significance of smooth terms:
              edf Ref.df Chi.sq p-value
s(Gr Liv Area) 6.221 7.232 380.4 <2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
R-sq.(adj) = 0.43 Deviance explained = 39%
```



```
Family: binomial
Link function: logit
Formula:
Bonus ~ s(Gr Liv Area) + factor(Central Air)
Parametric coefficients:
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(Intercept) -4.4616 0.5033 -8.864 < 2e-16 ***
factor(Central Air) Y 3.4882 0.4911 7.103 1.22e-12 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
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R-sq.(adj) = 0.43 Deviance explained = 39%
```

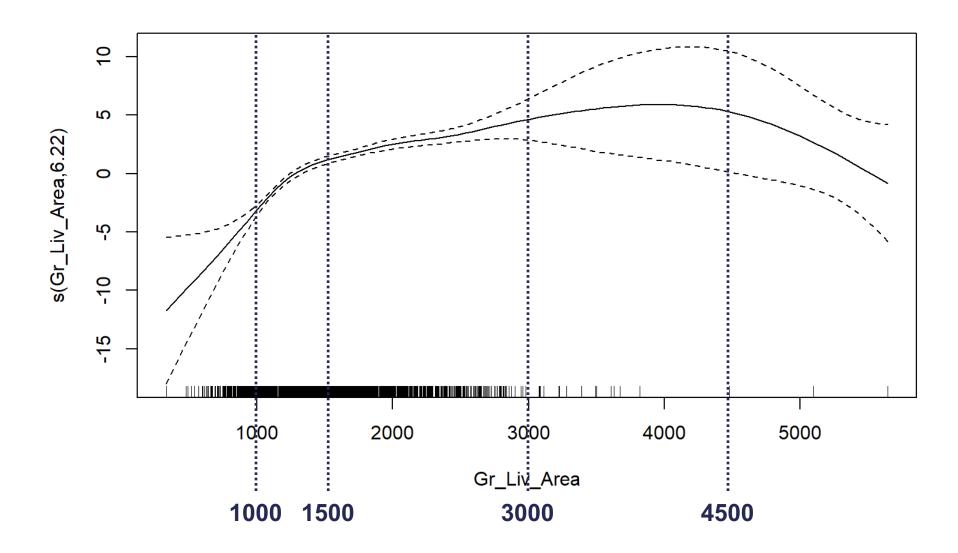
Does Spline Add Value

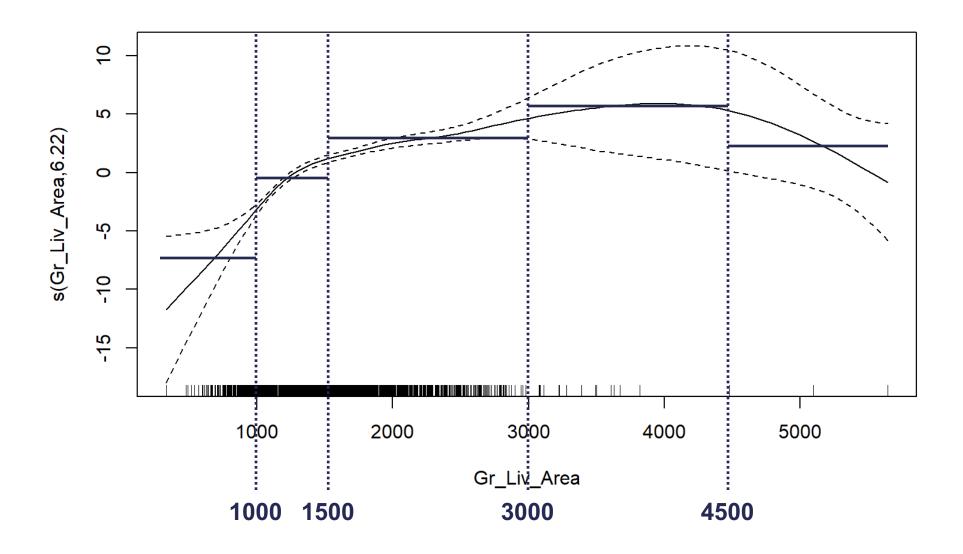
Assumptions Failed?

- What if the linearity assumption failed for at least one of the continuous variables?
 - 1. Use GAM logistic model instead with more limited interpretation on variables that break assumption
 - 2. Bin the continuous variables that break assumption (keeps interpretation ability)

Assumptions Failed?

- What if the linearity assumption failed for at least one of the continuous variables?
 - 1. Use GAM logistic model instead with more limited interpretation on variables that break assumption
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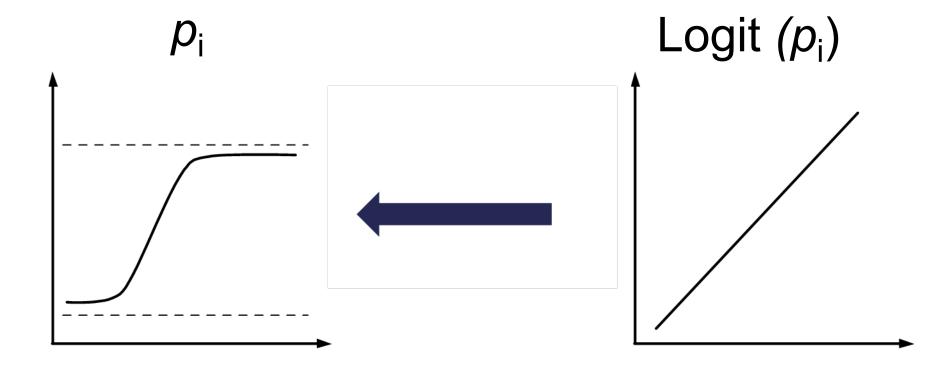
AIC: 1904

```
Deviance Residuals:
             10 Median
   Min
                              30
                                      Max
-1.6410 -0.7626 -0.0860 0.7763
                                   3.3473
Coefficients:
                                     Estimate Std. Error z value Pr(>|z|)
(Intercept)
                                      -8.8210
                                                 1.1065 -7.972 1.56e-15 ***
                                     4.5121 1.0052 4.489 7.16e-06 ***
factor (Gr Liv Area BIN) (1e+03,1.5e+03]
factor(Gr Liv Area BIN) (1.5e+03,3e+03] 6.6437
                                                 1.0049 6.611 3.81e-11 ***
factor (Gr Liv Area BIN) (3e+03,4.5e+03]
                                      21.1646
                                                363.8508 0.058 0.95361
                                                          3.230 0.00124 **
factor(Gr Liv Area BIN) (4.5e+03, Inf]
                                       5.5986
                                                 1.7331
                                                          6.807 9.95e-12 ***
factor(Central Air) Y
                                       3.2224
                                                 0.4734
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for binomial family taken to be 1)
   Null deviance: 2775.8 on 2050 degrees of freedom
Residual deviance: 1892.0 on 2045 degrees of freedom
```



PREDICTED VALUES

Predicted Probabilities



 Once model fitting is over, we want to convert back to probabilities for our predictions.

Predicted Values

Predicted Values

Gr	_Liv_Area Central_	_Air	Pred
1	1500	N	0.01498152
2	2000	Y	0.86084436
3	2250	Y	0.94534188
4	2500	N	0.48167577
5	3500	Y	0.99966165

Predicted Probability Plot – R

