# TRANSCENDING WITH INTEGRITY

**GRI** 2-9, 2-10, 2-11, 2-12, 2-23, 2-24, 2-26, 2-29

We work with integrity, in compliance with the law, and maintaining sustainable growth.

806

LOCAL AND NATIONAL SUPPLIERS

**SDGs** involved









### Risk

### **MANAGEMENT**

**GRI** 3.3

Knowing the risks we face as a company allows us to develop prevention strategies, with the well-being of our employees, our other stakeholders and the continuity of the business always in mind.

DURING 2023, WE
INCORPORATED THE RISK
MANAGEMENT POLICY AND
APPLIED THE RELEVANT
METHODOLOGY TO CONDUCT
A STRATEGIC, OPERATIONAL,
COMPLIANCE AND FINANCIAL
RISKS ANALYSIS.
ADDITIONALLY, WE CREATED A
RISK COMMITTEE AS A
SUPPORTING INTERMEDIATE
BODY FOR THE BOARD OF
DIRECTORS.

# SUSTAINABLE STRUCTURAL TRANSFORMATION PROJECT

The Sustainable Structural Transformation project is a strategic initiative to document, validate and, if necessary, optimize FINSA's processes in accordance with best practices.

It also seeks to lay the foundations for continuous improvement of efficient and scalable processes with emphasis on risk control.

In 2023, we held workshops with employees from different departments involved in this important project.



### **CYBERSECURITY**

We know that protecting the security of our company's information and the personal data of our employees, customers, suppliers and other stakeholders is essential for our operation and permanence in the market.

We conduct a security risk analysis to determine potential threats in order to be prepared for any cyber-attack and breach attempts in our information technology systems.

A series of critical controls allows us to define security measures that preserve the confidentiality, integrity and availability of our operating infrastructure, processes and applications. Some of these controls include malware defenses, network surveillance and protection, email protections, audit log management and network infrastructure management, data recovery and incident response.

This analysis has allowed us to learn about the best practices we have implemented, such as protection mechanisms against malicious code, an active directory to define network access policies and control Internet access, among others.

AS A RESULT, IN 2023 WE IMPLEMENTED 56 INITIATIVES TO STRENGTHEN SECURITY CONTROLS FOR REGULATORY, CONFIGURATION AND INFORMATION TECHNOLOGY ISSUES.

To support these actions, we have published a Cybersecurity Policy and a Secure Password Policy, which is available to all our employees. Responsibility

### AND RESILIENCE

**ORGANIZATIONAL CULTURE** 

**GRI** 3-3

WHAT SETS US APART

WORKING WITH INTEGRITY
AND OFFERING AN EXCELLENT
STANDARD OF SERVICE HAS
ALLOWED US TO SUSTAIN
GROWTH OVER THE YEARS,
WHERE INNOVATION,
SUSTAINABILITY AND
DEVELOPMENT HAVE BEEN
THE BASIS OF OUR COMPANY.





### **MISSION**

To maintain leadership in the industrial real estate sector by providing innovative and effective solutions with a sustainable approach.

We create long-term value for our customers and high levels of profitability for our shareholders and are backed by multiple successful operations.

Our achievements are the result of the dedication and talent of our team, as well as long-lasting relationships with our stakeholders.



### **VISION**

To be recognized as leaders in Mexican industrial real estate development and to be known for our innovation, social responsibility, sustainability and credibility.

We strive to provide excellence to our customers and investors by making our team the company's most important asset.



**TEAMWORK** 

### **VALUES**

EXCELLENCE
INNOVATION
INTEGRITY AND TRANSPARENCY
SERVICE

### Corporate

## **GOVERNANCE**

**GRI** 3-3

Below we highlight improvements implemented in 2023 are related to our corporate governance. We reviewed our policies to update and adapt them to meet the requirements of the business and the market.

Some of the topics that were reinforced in our policies and procedures include ESG, risk management, portfolio management, corporate integrity, fund management and new business development.

We also updated our Code of Ethics and Conduct and improved our Whistleblower Hotline system.

We have an Ethics and Legality Committee that is responsible for reviewing any and all situations that may result in non-compliance with our Code of Ethics and Conduct and our policies.

OUR GOAL IS TO STRENGTHEN
OUR CORPORATE
GOVERNANCE BY PROMOTING
ETHICAL AND RESPONSIBLE
CONDUCT IN COMMERCIAL
AND LABOR RELATIONS IN
ORDER TO GENERATE
ECONOMIC AND SOCIAL VALUE
FOR ALL OUR STAKEHOLDERS.



### Operational

## STRUCTURE

**GRI** 2-2, 2-9

FINSA's companies belong to a share control trust which is a majority shareholder and directly participates in seven of the Group's principal subsidiaries ("Holdings"). These subsidiaries, in turn, are directly and indirectly involved in approximately 30 companies, each with different business units. FINSA's main operating business units are part of these companies.

GRUPO FINSA HOLDINGS

MAIN BUSINESS UNITS

# FINSA INGENIERÍA Y CONSTRUCCIÓN, S.A. DE C.V. ("FICSA")

Business unit responsible for the supervision of construction projects and infrastructure development of industrial parks.

### MANTENIMIENTO INTEGRAL FINSA, S.A. DE C.V. ("MIFINSA")

Business unit responsible for the management and maintenance of industrial parks.

# FINSA REAL ESTATE MANAGEMENT ("FREM")

# FINSA REAL ESTATE MANAGEMENT II ("FREM II")

# FINSA REAL ESTATE MANAGEMENT III ("FREM III")

Business units that act as managers of private investment funds and CKDs (trust agreements that issue real estate development trust certificates).





Board of

# DIRECTORS

**GRI** 2-9, 2-10, 2-11, 2-12, 2-17

FINSA's corporate governance structure ensures compliance with the company's processes and policies that guarantee the generation of sustainable value.

The Board of Directors is the highest governing body. It is authorized to make decisions that ensure FINSA's proper operations, it also establishes strategic, financial, environmental and social goals, and assesses the organization's annual performance.

**GRI** 2-17

### MEMBERS OF OUR BOARD OF DIRECTORS.

FINSA's highest governing body is the Board of Directors, whose priority is the creation of long-term value. The members of the Board are responsible for reviewing and approving the policies and guidelines necessary for accountability in a transparent, integral and responsible manner, in accordance with our Code of Ethics.

The Board of Directors is made up of professionals and entrepreneurs with extensive experience in the industry who have been part of different industries and have a high level of business knowledge.

In compliance with our bylaws, the Board is composed of nine members, six of whom are proprietary board members, including the President, and three independent board members.

THE MEMBERS OF THE BOARD OF **DIRECTORS CAN ISSUE OPINIONS** AND MAKE BUSINESS DECISIONS THAT ALLOW THE COMPANY TO OPERATE PROPERLY, AND ENSURE **COMPLIANCE WITH THE COMPANY'S** FINANCIAL, ENVIRONMENTAL AND SOCIAL GOALS. THEY ALSO MANAGE, REVIEW AND EVALUATE FINSA'S ANNUAL PERFORMANCE.

### **INVESTMENT COMMITTEE**

In addition, FINSA has an Investment Committee of nine members, five of whom are part of FINSA and four of whom are independent.

The Investment Committee was created as a result of the last private fund created by FINSA and is part of the corporate bodies of FINSA Real Estate Management III, the fund administrator.

#### SERGIO ARGÜELLES GONZÁLEZ

PRESIDENT OF THE BOARD AND REGULAR BOARD MEMBER (PRESIDENT)

**62** years old

24 years on the board

#### MARÍA DEL ROCÍO PALAFOX MORALES

REGULAR BOARD MEMBER (PROPIETARY)

**54** years old

2 years on the board

#### HANS JOSEF HUTTERER ARELLANO

REGULAR BOARD MEMBER (PROPIETARY)

46 years old

11 years on the board

### MARCELA ARGÜELLES GONZÁLEZ

REGULAR BOARD MEMBER (PROPIETARY)

**57** years old

24 years on the board

#### LILIANA ARGÜELLES GONZÁLEZ

REGULAR BOARD MEMBER (PROPIETARY)

**55** years old

24 years on the board

### **ALEJANDRO ARGÜELLES MONTEMAYOR**

REGULAR BOARD MEMBER (PROPIETARY)

**31** years old

4 years on the board

### ISAURO ALFARO ÁLVAREZ

INDEPENDENT BOARD MEMBER (INDEPENDENT)

**64** years old

4 years on the board

#### THOMAS KARIG GERECHT

INDEPENDENT BOARD MEMBER (INDEPENDENT)

**71** years old

4 years on the board

#### **ALFONSO FIERRO GARZA**

INDEPENDENT BOARD MEMBER (INDEPENDENT)

**66** years old

4 years on the board



### MEETINGS OF THE BOARD OF DIRECTORS

During 2023, FINSA's Board of Directors met four times to review and establish lines of action in financial, environmental, social and governance issues, with 100 percent attendance.

BOARD MEETINGS	PERCENTAGE OF ATTENDANCE
March 8, 2023	100%
May 11, 2023	100%
August 10, 2023	100%
November 8, 2023	100%

### Management

### TEAM

### **GRI** 2-13

Our management team consists of professionals with extensive knowledge, experience and a track record in real estate, construction and industrial development. The Board of Directors has delegated to the executive directors the responsibility of analyzing market trends in order to contribute to the company's sustainable development.

In addition, it defines and authorizes processes to analyze the positive and negative impacts that our operation may have on stakeholders, the economy and the environment.

AMONG ITS DUTIES, THE TEAM REPORTS
THE RESULTS OF ITS MANAGEMENT TO
THE BOARD OF DIRECTORS AND DEFINES
FINANCIAL AND OPERATING STRATEGIES
TO ENSURE OUR COMPANY'S SUSTAINED
GROWTH.



### PRESIDENT AND CHIEF EXECUTIVE OFFICER - CEO

Internal audit management

# FINANCE & ADMINISTRATION VICE PRESIDENCY

Financial Planning Direction

Portfolio Administration Direction

Finance Direction

Strategic Supplies
Direction

Investor Relations
Direction

Parks Operation Direction

# NEW BUSINESS DEVELOPMENT VICE PRESIDENCY

New Business Development Direction (North)

New Business
Development Direction
(Northeast)

New Business
Development Direction
(Center and Portfolios)

New Business
Development Direction
(Bajio)

New Business Development Manager (Northeast)

New Business Development Manager (Center)

# TECHNICAL VICE PRESIDENCY

Project Supervision Direction

Project and Cost Direction

Project Control Direction

Energy Manager

# HUMAN CAPITAL & SUSTAINABLE DEVELOPMENT VICE PRESIDENCY

Information Technology Direction

SG Direction

Human Capital Manager

# LEGAL VICE PRESIDENCY

Legal Directorate
Transactional Facilities
Direction

Legal Compliance and Financing Manager

Administrative Management Manager

# STRATEGY, IMAGE AND CORPORATE COMMUNICATION VICE PRESIDENCY

Facilities Direction

Corporate Image Manager

 $\equiv$ 

### **GENERAL MANAGEMENT**

Defines the company's mission and vision, implementing business strategies to meet the company's sustainable growth objectives, as well as its environmental, social and governance performance. The Internal Audit Department is a subset of this office.

# FINANCE AND ADMINISTRATION VICE-PRESIDENCY

Oversees and controls the development and planning of financial functions, portfolio management, park management, strategic supply and investor relations, to ensure the timely and proper execution of operations, as well as the optimization of financial resources. It is comprised of the Finance Department, the Financial Planning Department, the Strategic Supply Department, the Portfolio Management Department, the Investor Relations Department and the Park Operations Department.

### TECHNICAL VICE-PRESIDENCY

Leads the subsidiary FINSA Ingeniería y Construcción SA. de CV., and is responsible for the architectural design, engineering, budget preparation and investment plans for building and infrastructure projects, as well as the integral construction management of FINSA's own projects and works for sale to third parties. The Projects and Costs Department and the Project Supervision Department are subsets of this office.

# NEW BUSINESS DEVELOPMENT AND PUBLIC RELATIONS VICE-PRESIDENCY

Implements strategies to develop new businesses that ensure growth in different areas of the country, establishing goals and objectives to increase the surface area (square meters) and the number of industrial parks. This office is also responsible for building and strengthening governmental and municipal relations. The New Business Development departments of FINSA's four regions are part of the Office of the Vice-President.





### **LEGAL VICE-PRESIDENCY**

Defines and implements legal, corporate and tax strategies, corporate and real estate audits, contractual negotiation of real estate and financial projects, group-wide regulatory compliance and legal contingency prevention. The Transactional Legal Department is a subset of this office.

# HUMAN CAPITAL AND SUSTAINABLE DEVELOPMENT VICE-PRESIDENCY

Directs and monitors the Human Capital, ESG and Information Technology plans, setting strategic goals to attract and retain talent, achieve company goals and provide a health and safe work environment. It is focused on generating value through environmental, social and governance strategies, supported by IT tools to boost productivity and efficiency.

# STRATEGY, IMAGE AND CORPORATE COMMUNICATIONS VICE-PRESIDENTCY

Interacts with the media and other entities with the goal of amplifying the company's voice on various issues while seeking to cultivate long-term visibility to elevate its corporate reputation. Additionally, it is responsible for developing and strengthening the brand's positioning in various channels, safeguarding its corporate identity and ensuring full consistency on development, communication and relationships matters. This office simultaneously plans, executes and evaluates internal communication strategies in close collaboration with the Human Capital department. It also conceives and deploys promotional and digital marketing strategies to maintain a solid and effective online presence.

### Conflict

## OF INTEREST

#### **GRI** 2-15

In July of this year we defined our Conflict of Interest Policy so that our employees can identify situations or conditions that could jeopardize decision making and business continuity.

The document identifies interactions between employees, their families, suppliers, customers and authorities that may interfere with the company's proper functioning or negatively impact operations.

The purpose of the Policy is to help employees and other stakeholders identify situations in which there is a conflict of interest with the company, in order to facilitate decision-making aimed at preventing or correcting this risk.

In order to bolster our corporate culture and ensure that all our operations are handled ethically and with transparency in 2023, we asked employees to participate in a Conflict of Interest in the Workplace Survey in order to strengthen our organizational culture in compliance with FINSA regulations.



ALL SITUATIONS DETECTED AS POSSIBLE CONFLICTS
OF INTEREST MUST BE REVIEWED BY THE ETHICS
AND LEGALITY COMMITTEE AND THE INTERNAL
AUDIT DEPARTMENT.

### Regulatory

## **COMPLIANCE**

**GRI** 3-3, 2-23 2-24, 2-27

The nature of our business demands that we comply with a series of regulations, standards and laws in order to operate, build and manage our industrial parks.

To this end, our legal department is responsible for reviewing all mandatory requirements in legal, tax, environmental, labor and contractual matters.

In addition, we have defined a series of internal policies to comply with applicable legislation which contain specific guidelines that are mandatory for our collaborators and business partners.

These policies are published on our Corporate Intranet and, if needed, shared with stakeholders.





PERSONAL DATA PROTECTION



CORPORATE INTEGRITY



MONEY LAUNDERING



CONFLICT OF INTEREST



FUND ADMINISTRATION



**HUMAN CAPITAL** 



FINANCIAL PLANNING



PORTFOLIO MANAGEMENT



TREASURY AND ASSET SECURITY

### **ETHICS**

**GRI** 3-3, 2-24, 2-25, 2-26

In order to continue with the Plan to Strengthen a Legal Culture, in 2023 we reviewed, updated and redesigned our Code of Ethics and Conduct.

This document sets forth guidelines on workplace responsibility, human rights, integrity in business operations, stakeholder relations, ethics in business activities and the prevention of fraud, money laundering and corruption.

Each topic includes a case example and a section describing the disciplinary measures in case of any violations of the provisions of the Code of Ethics and Conduct.

To reinforce compliance, we have created an Ethics and Legality Committee, comprised by company directors and chaired by our Chief Executive Officer, whose purpose is to oversee compliance with the Code's policies and guidelines, as well as to investigate, establish and apply any corresponding disciplinary measures.

This Code of Ethics and Conduct is available at: https://www.finsa.net/codigo\_etica.pdf

### **ANTI-CORRUPTION**

**GRI** 205-1, 205-2, 205-3

Principle 10 of the Global Compact is preventing corruption in all its forms. In 2022 we adhered to this principle by continuously implementing prevention measures and training to our employees.

Our Code of Ethics and Conduct contains a section to explain how we identify and manage all risks regarding corruption, bribery and fraud, as well as an example of a situation involving non-compliance with FINSA's guidelines.

We constantly promote our Conflict of Interest Policy and the use of our Whistleblower Hotline to ensure good corporate behavior. As part of our actions on that front, in 2023 we provided a course on the Whistleblower Hotline, which was attended by 28 employees in virtual sessions and 233 in in-person sessions.

Confirmed corruption incidents and actions taken

CORRUPTION INCIDENTS

TYPES OF INCIDENTS: N/A

ACTIONS TAKEN IN EACH INCIDENT: N/A



# HOTLINE

**GRI** 2-25, 2-26

At the end of 2023 we launched our new whistleblower hotline, through which employees can share their concerns and report any irregularities in the company, such as inappropriate behavior, non-compliance with policies or the Code of Ethics and Conduct, harassment, conflicts of interest, discrimination, and acts of corruption and bribery, among others.

One of the purposes of this tool is to guarantee a respectful and responsible work environment and to ensure that business relationships are lawful and follow the highest standards of integrity.

All reports are anonymous, secure and confidential, without fear of reprisals of any kind through the various channels provided for this purpose.

When calling from 8:00 a.m. to 8:00 p.m., people can choose between these two options. Once the report is made, they will be sent a report code for follow up and to consult the report status.

THE OTHER REPORTING CHANNELS ARE AVAILABLE 24/7.



# INFORMATION ANALYSIS PROCESS

FINSA employees and stakeholders who wish to make a report should contact Resguarda, a global company providing ethical, legal compliance and cybersecurity services.

All reports received through the authorized channels are analyzed, reviewed and investigated by Resguarda.

Once the veracity of the report has been determined, it is sent to the Ethics and Legality Committee.

### **REPORTS RECEIVED**

IN 2023, 28 REPORTS WERE RECEIVED THROUGH THE WHISTLEBLOWER HOTLINE AND ALL OF THEM WERE PROVIDED FOLLOW-UP.





INTERNET PORTAL AND MOBILE CHANNEL: www.resguarda.com



**CUSTOMIZED WEBSITE:** www.resguarda.com/etica.finsa



**WEBSITE CHAT** 



E-MAIL: etica.finsa@resguarda.com



WHATSAPP: 55 8526 1700



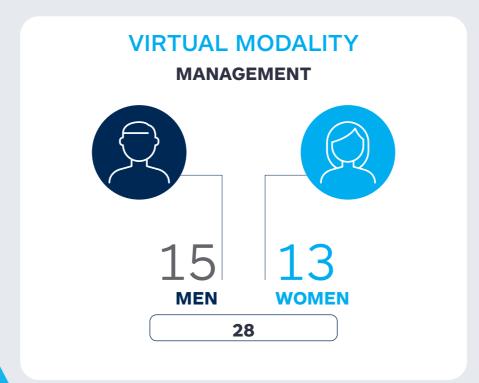
TELEPHONES: 800 123 3312 and 800 444 0597



### **HOTLINE TRAINING**

A total of 250 employees attended training courses on the use and advantages of having a Whistleblower Hotline, which were delivered in 2023 virtually and in-person.

A virtual session was held, attended by 28 managers, and in-person sessions were delivered to 233 employees from the industrial parks of Matamoros, Reynosa, Nuevo Laredo, Guadalupe, Apodaca, Santa Catarina, and Ramos Arizpe, as well as the Corporate Office in San Pedro Garza García.









**GRI** 2-23

One of FINSA's commitments both to sustainability and its stakeholders is to uphold the human rights of all individuals. To that end, we have implemented a review and evaluation procedure for all our processes and operations to ensure that there are no risks of non-compliance in that regard.

Since 2020, we have had a Human Rights Policy that dictates correct procedures when interacting with partners, employees, advisors, suppliers and customers.

This policy addresses issues such as the elimination of all forms of discrimination, rejection of child and forced labor, harassment, workplace violence, respect for freedom of association and for the environment.

In doing so, we seek to comply with the international standards promoted by the United Nations and the International Labor Organization (ILO).



# Supply CHAIN

**GRI** 3-3, 2-6, 204

To ensure efficient operations it is necessary to establish business relationships with different economic actors, including financial institutions, companies, government entities and suppliers.

This allows us to meet our customers' requirements, as part of the integral service we offer in all our operations.

### **CUSTOMERS AND BUSINESS RELATIONS**



### **CUSTOMERS**

Owners of industrial buildings whose projects were supervised by FINSA.

Owners (users) of industrial buildings located within industrial parks operated by FINSA.

Tenants of buildings managed by FINSA outside the industrial parks we operate (standalone).

Tenants of buildings managed by FINSA within the industrial parks we operate.



### **ACTIVITIES**

- Automotive
- Electronics
- Pharmaceutical
- Health and Beauty
- Warehousing and logistics
- Paper and stationery
- Cooling
- Medical
- Retail
- Information technology
- Aerospace
- Services
- Metal-mechanic
- Food and Beverages
- Appliances
- Plastics
- Textile
- Packaging
- Power/Fuel
- Electronics
- Data Centers



### BUSINESS RELATIONSHIPS

- Lease agreements
- Management service agreements
- Maintenance service agreements
- Project supervision agreements



### **LOCATIONS**

- Aguascalientes
- Baja California
- Chihuahua
- Coahuila
- Colima
- Guanajuato
- Jalisco
- Nuevo León
- Puebla
- Querétaro
- Mexico City
- Sonora
- Tamaulipas
- Zacatecas
- Durango
- Morelos
- Estado de México



### Sourcing

## **PRACTICES**

Our network of suppliers provides us with the materials, services and products we require to meet our operational needs.

During 2023, our construction and maintenance departments established commercial relationships with 806 local and national suppliers, adhering to our Strategic Sourcing Policy, the Strategic Sourcing Department Manual and Procedures, and the Integrity Guide, which detail the environmental, social and governance procedures and requirements that are mandatory in order to form part of our supply chain.

TYPE OF SUPPLIERS	NUMBER OF SUPPLIERS	PERCENTAGE OF PURCHASES
Local	282	45%
National	524	55%
TOTAL	806	100%
TYPE OF SUPPLIERS	CRITICAL SUPPLIERS	NON-CRITICAL SUPPLIERS
Local	42	240
National	57	467
TOTAL	99	707



### The best

### **SUPPLIERS**

As we have been doing for 17 years, in April 2023 we recognized the contribution and work of our construction suppliers nationwide.

During the "Proveedores Destacados (Outstanding Suppliers)" event, FINSA awards its best suppliers, those who have worked with excellence and the highest quality standards.

The criteria for this award include transparency, commitment and the integration of environmental, social and governance issues into their strategy, allowing us to build positive and reliable business relationships.

This year, 16 supplier companies were awarded in each of the categories evaluated during the year, including the "Supplier in Development", which allows us to promote small and medium-sized companies that are part of our supply chain.

IN 2022, WE RECORDED A LARGE
VOLUME OF CONSTRUCTION WORK WITH
MORE THAN 40 INDUSTRIAL BUILDINGS
NATIONWIDE, WHICH REQUIRED US TO
INCORPORATE THE BEST SUPPLIERS INTO
OUR SUPPLY CHAIN.



AIR CONDITIONING	FLOOR SEALS	FIXTURES	CIVIL WORKS AND FINISHING
METAL STRUCTURE	STRUCTURE ASSEMBLY	CONCRETE	PLATFORMS AND DOORS
TILT-UP WALLS	CONCRETE	MECHANICAL INSTALLATIONS	EARTHWORKS AND EXTERNAL WORKS
FIRE PROTECTION SYSTEM	ALUMINUM FRAMES	CLEAN ROOMS	SUPPLIER IN DEVELOPMENT

### Membership in chambers

## AND ASSOCIATIONS

**GRI** 2-28

Being part of industry organizations, chambers and business committees provides a competitive advantage by allowing FINSA to participate in different activities of the sector, as well as collaborating in initiatives to improve and strengthen the industry' development.

FINSA is a member of the most important national and international chambers, clusters and associations related to the construction, development and management of industrial parks.

FINSA participates in Boards of Directors or in Working Committees, and is a member for other institutions.

### FINSA'S RELATIONSHIP WITH THE INDUSTRY'S **ORGANIZATIONS**



AMERICAN CHAMBER OF COMMERCE, (AMCHAM)

**BOARD MEMBERS** 



**MEXICAN ASSOCIATION OF PRIVATE INDUSTRIAL PARKS, (AMPIP)** 

CHAIR OF THE BOARD AND PARTICIPATION IN COMMITTEES



#### **CHIHUAHUA EDC**

PARTICIPATION IN INDUSTRIAL PARK COMMITTEES



#### **INVEST MONTERREY**

**BOARD MEMBERS** 



**CLÚSTER INDUSTRIAL DE AGUASCALIENTES** 

PARTICIPATION IN MEETINGS

### **PARTICIPATION IN PROJECTS**



COMITÉ DE DESARROLLO ECONÓMICO DE **MATAMOROS, (MATAMOROS ECONOMIC DEVELOPMENT COMMITTEE, CODEM)** 



**CONSEJO EMPRESARIAL MEXICANO DE** COMERCIO, INVERSIÓN Y TECNOLOGÍA, A.C. (COMCE)



**TIJUANA EDC** 



MEMBERSHIP	MEMBERSHIP SENIORITY
Asociación de Desarrolladores Inmobiliarios, A.C. (ADI)	2013
Asociación de Industriales de El Salto, Jalisco	2023
Asociación de Parques Industriales de Jalisco (Association of Industrial Parks of Jalisco, APIEJ)	2019
Cámara Mexicano Alemana de Comercio e Industria (Mexican- German Chamber of Commerce and Industry (CAMEXA))	2013
Automotive Cluster of Nuevo León (CLAUT)	2018
Confederación Patronal de la República Mexicana (Employers Confederation of Mexico) (COPARMEX Tamaulipas)	2020
Industria Nacional de Autopartes (National Auto Parts Industry Association (INA))	2015
Clúster de Electrodomésticos (Household Appliance Cluster (Clelac))	2021
Movimiento Congruencia	2023
Sostenibilidad para México (Sustainability for Mexico (SUME))	2014
Society of Industrial and Office Realtors (SIOR)	2022
Global Compact	2022

### Industrial

### **DEVELOPMENT INDEX**

This year we created our first Industrial Development Index (IDI) with the purpose of evaluating the level of industrial growth in all the states of the country to identify which have the best infrastructure in order to capitalize on development opportunities and establish strategies to work on those states at an early-stage process.

The Index is intended to respond to the sector's demands and the nearshoring phenomenon, which focuses on bringing production closer to its end market. The Index evaluates existing infrastructure, economic conditions, social environment, safety, human capital, innovation, public policies and actions related to climate change mitigation, among other issues.

Each state will be evaluated on an annual basis, based on five dimensions and 26 indicators to determine its evolution in terms of installed capacities that favor the industrial, financial and real estate sectors.



