Operating Budget Template FY 2024																
ACCOUNT NAME	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget Total	Actual Total	Variance Actual vs Budget	Variance Actual vs Budget
ACCOUNT NAME Volume	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan - Dec	Jan - Dec	%	\$
[Product 1] [Product 2] [Product 3]	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	500,000 750,000 300,000	6,000,000 9,000,000 3,600,000	5,000,000 10,000,000 4,000,000	-16.7% 11.1% 11.1%	(1,000,000) 1,000,000 400,000
Price per Unit [Product 1] [Product 2] [Product 3]	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	25.0 12.0 18.0	24.5 13.0 19.8	(0.0) 0.1 0.1	(0.5) 1.0 1.8
Revenue [Product 1] [Product 2] [Product 3]	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	12,500,000 9,000,000 5,400,000	150,000,000 108,000,000 64,800,000	122,500,000 130,000,000 79,000,000	-18.3% 20.4% 21.9%	(27,500,000) 22,000,000 14,200,000
Total Revenue	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	26,900,000	322,800,000	331,500,000	3%	8,700,000
Less Variable Costs: [Variable Cost 1] [Variable Cost 2] [Variable Cost 3] [Variable Cost 4] [Variable Cost 6] [Variable Cost 7] [Variable Cost 8] [Variable Cost 9] [Variable Cost 10] [Variable Cost 11] [Variable Cost 12] [Variable Cost 13] [Variable Cost 14] [Variable Cost 15]	250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000	250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000	250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000 250,000	3,000,000 3,000,000 3,000,000 3,000,000 3,000,000	2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000 2,750,000	-8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3% -8.3%	(250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000) (250,000)									
Total Variable Costs Contribution Margin	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	3,750,000 23,150,000	45,000,000 277,800,000	41,250,000 290,250,000	-8% 4%	(3,750,000) 12,450,000
Less Fixed Costs Group 1: [Fixed Cost 1] [Fixed Cost 2] [Fixed Cost 3] [Fixed Cost 4] [Fixed Cost 5]	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	12,000,000 12,000,000 12,000,000 12,000,000 12,000,000	12,500,000 12,500,000 12,500,000 12,500,000 12,500,000	4.2% 4.2% 4.2% 4.2% 4.2%	500,000 500,000 500,000 500,000 500,000
Less Fixed Costs Group 2: [Fixed Cost 6] [Fixed Cost 7] [Fixed Cost 8] [Fixed Cost 9] [Fixed Cost 10]	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	12,000,000 12,000,000 12,000,000 12,000,000 12,000,000	12,500,000 12,500,000 12,500,000 12,500,000 12,500,000	4.2% 4.2% 4.2% 4.2% 4.2%	500,000 500,000 500,000 500,000 500,000
Less Fixed Costs Group 3: [Fixed Cost 11] [Fixed Cost 12] [Fixed Cost 13] [Fixed Cost 14] [Fixed Cost 15]	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	1,000,000 1,000,000 1,000,000 1,000,000 1,000,000	12,000,000 12,000,000 12,000,000 12,000,000 12,000,000	12,500,000 12,500,000 12,500,000 12,500,000 12,500,000	4.2% 4.2% 4.2% 4.2% 4.2%	500,000 500,000 500,000 500,000 500,000
Total Fixed Costs Net Operating Margin	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	15,000,000 8,150,000	180,000,000 97,800,000	187,500,000 102,750,000	4% 5%	7,500,000 4,950,000
Depreciation & Amortisation [Depreciation] [Amortisation]	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	2,000,000 2,000,000	24,000,000 24,000,000	25,000,000 25,000,000	4.2% 4.2%	1,000,000 1,000,000
Other Expenses [Other Cost 1] [Other Cost 2] [Other Cost 3] [Other Cost 4] [Other Cost 5]	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	500,000 500,000 500,000 500,000 500,000	6,000,000 6,000,000 6,000,000 6,000,000 6,000,000	5,500,000 5,500,000 5,500,000 5,500,000 5,500,000	-8.3% -8.3% -8.3% -8.3% -8.3%	(500,000) (500,000) (500,000) (500,000) (500,000)
Depreciation and Other Expenses EBIT	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	6,500,000 1,650,000	78,000,000 19,800,000	77,500,000 25,250,000	-1% 28%	(500,000) 5,450,000
Interest Expenses [Interest Expense 1] [Interest Expense 2] [Interest Expense 3]	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0	0 0 0	0 0 0	na na na	0 0 0
Total Interest Expense EBT	1,650,000	1,650,000	1,650,000	0 1,650,000	1,650,000	0 1,650,000	1,650,000	1,650,000	1,650,000	1,650,000	1,650,000	1,650,000	0 19,800,000	0 25,250,000	na 28%	5,450,000
Income Tax	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000	2,750,000	-8.3%	(250,000)
Net Income	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	16,800,000	22,500,000	34%	5,700,000

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