Carlos Santana

Software Developer

Personal Info

Address

36 Grant St.
St. Augustine, Florida, 32084

Phone

(904) 806-9733

E-mail

carlossantana987@outlook.com

Skills

Java specialist

Very Good

JavaScript specialist

Good

Spring Boot Framework

Very Good

Proficient in React

Good

Proficient in PostgreSql and MongoDB

Good

REST API design knowledge

Very Good

Proficient in HTML & CSS

Very Good

Newly graduated web developer offering enthusiasm and understanding of various programming languages. Looking to join organization where opportunity for growth and professional development is embraced.

Work History

2018-01 - Current

Business Owner

GamesterParty, St. Augustine, FL

- Promoted business via social media to generate leads and maximize brand identity.
- Networked at events and by phone to expand business profits and revenues.
- Worked to develop network by identifying and pursuing new leads and attending industry events.
- Kept detailed records of inventories, completed sales and customer information to enhance customer experiences.
- Addressed each customers' needs and wants to recommend suitable product options.
- Quoted prices, listed terms and included detailed information in customer estimates.

2018-02 - 2019-08

Business Owner

Next Stop Moving, St. Augustine, FL

- Oversaw business budget planning and administration, accounting functions, purchasing and bi-weekly payroll to handle financial needs.
- Stayed current with market trends to determine optimal pricing of goods and services and to capitalize on emerging opportunities.
- Provided outstanding coaching to team of 3 employees, which boosted efficiency throughout company.
- Remedied tense situations and conflicts by employing outstanding Communication and Customer Satisfaction.
- Consulted with customers to assess needs and propose optimal moving solutions.

2014-01 - 2018-12

Operations Manager

Jumperama, St. Augustine, FL

- Evaluated suppliers to assess quality, timeliness and compliance of deliveries, maintain tight cost controls and maximize business operational efficiency.
- Identified and resolved unauthorized, unsafe or ineffective practices by inspecting production areas regularly.
- Developed and implemented daily operations plans such as delivery routes, employee assignments and promotional strategies.
- Protected company assets from loss such as theft or damage by setting and enforcing effective security policies.
- Led warehouse improvement initiatives to advance operational efficiencies and increase revenue.

Education

Current

Computer Science

Daytona State College - Daytona Beach, FL

Accomplishments

Successfully started up 2 businesses either on my own or with another businesses partner