Project 5: Corporación Favorita Grocery Sales Forecasting - Group 1

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Project 5: Corporación Favorita Grocery Sales Forecasting - Group 1

Background: Brick-and-mortar grocery stores are always in a delicate dance with purchasing and sales forecasting. Predict a little over, and grocers are stuck with overstocked, perishable goods. Guess a little under, and popular items quickly sell out, leaving money on the table and customers fuming.

The problem becomes more complex as retailers add new locations with unique needs, new products, ever transitioning seasonal tastes, and unpredictable product marketing. Corporación Favorita, a large Ecuadorian-based grocery retailer, knows this all too well. They operate hundreds of supermarkets, with over 200,000 different products on their shelves.

Corporación Favorita has challenged the Kaggle community to build a model that more accurately forecasts product sales. They currently rely on subjective forecasting methods with very little data to back them up and very little automation to execute plans. They're excited to see how machine learning could better ensure they please customers by having just enough of the right products at the right time.

Reference: Kaggle Website

Data: As the datasets on Kaggle are too large, to the nature of the method, we only implement our method on a subset of the data. We work on the training data to find the top 10 stores and top 200 items in terms of observation frequency, and choose the subset of data related to these items and stores to use. We split our data into a training set(20140816-20160815) and a test set(20160816-20170815), and split the training set into a subtrain set (20140816-20160415) and a validation set(20160416-20160815).

Method:

Overall we use Stacking method. That is, we build two layers. In the first layer, we obtain the prediction results from each first-layer model and use these results as features in the second layer to get the final prediction values.

In the first layer, we take use of both Time Series models as well as supervised machine learning models. For Time Series models, we first train them on the subtrain set with different parameters and use the models on the validation set to compare the performance. Then we get the best model and use that to predict the sales on validation set and test set, and call these results as features_valid and features_test respectively. For machine learning models, we train the models using cross-validation on the whole training set and get the best model. Then we also use the best model to do the same thing on validation set and test set.

In the second layer, we use machine learning models (Linear Regression, Random Forest, GBM, and Xgboost) on the features_valid by cross-validation or sampling to find the best model. Then use the best model on features_test to get the predicted scores on test set.

After we get the scores from 2nd Stack, we try to use the mean of predictions from the models with good scores as the final prediction. Then use the final prediction to get the final predicted score.

Evaluation: We use the same evaluation formula as on Kaggle evaluation formula.

Step 0: Load the packages, specify directories

```
packages.used=c("data.table","lubridate","dplyr","date","reshape2","forecast","doMC","foreach","xgboost
packages.needed=setdiff(packages.used, intersect(installed.packages()[,1], packages.used))
if(length(packages.needed)>0){
  install.packages(packages.needed, dependencies = TRUE)
}
library(data.table)
library(lubridate)
library(date)
library(reshape2)
library(forecast)
library(doMC)
library(foreach)
library(dplyr)
library(xgboost)
library(readr)
library(randomForest)
library(prophet)
library(caret)
library(mlr)
library(tseries)
library(doParallel)
```

Step 1: Load and process the data

As the train.csv on Kaggle is too large to upload on GitHub, you can download it from Kaggle_data, and save it togetehr with items.csv, oil.csv, and holidays_events.csv on local GitHub data/original data folder. Then you can use the following code to preprocess the data.

```
run.pro = FALSE #if TRUE, preprocess the original data
if(run.pro){
  whole <- fread("../data/original data/train.csv")</pre>
  train < whole [whole $\date < "2016-08-16" & whole $\date > "2014-08-15",]
  test <- whole[whole$date > "2016-08-15",]
  rm(whole)
  # chose top 10 stores and top 200 items with respect to observations
  store_tbl <- table(train$store_nbr)</pre>
  store_max <- store_tbl[order(store_tbl, decreasing = T)][1:10]</pre>
  item_tbl <- table(train$item_nbr)</pre>
  item_max <- item_tbl[order(item_tbl, decreasing = T)][1:200]</pre>
  store_test <- test$store_nbr[test$store_nbr %in% names(store_max)]</pre>
  item_test <- test$item_nbr[test$item_nbr %in% names(item_max)]</pre>
  store_test_perfm <- table(store_test)</pre>
  item_test_perfm <- table(item_test)</pre>
  train <- train[train$store_nbr %in% names(store_max) & train$item_nbr %in% names(item_max),]
  test <- test[test$store_nbr %in% names(store_max) & test$item_nbr %in% names(item_max),]
  train$date <- as.Date(parse_date_time(train$date,'%y-\m-\mathbb{d}'))</pre>
  train$store_item_nbr <- paste(train$store_nbr, train$item_nbr, sep="_")</pre>
  test$date <- as.Date(parse_date_time(test$date, '%y-%m-%d'))</pre>
  test$store_item_nbr <- paste(test$store_nbr, test$item_nbr, sep="_")
  write.csv(train, "../data/our_train.csv")
  write.csv(test, "../data/our_test.csv")
  ## combine with other useful variables
  items<-read.csv("../data/original data/items.csv",header=TRUE)</pre>
  holidays <- read.csv("../data/original data/holidays_events.csv",header = TRUE)
  oil <- read.csv("../data/original data/oil.csv",header=TRUE)</pre>
  train1 <- train %>%
    mutate(year = year(ymd(date)))  %>%
    mutate(month = month(ymd(date))) %>%
    mutate(dayOfWeek = wday(date)) %>%
    mutate(day = day(ymd(date)))
  train1 <- merge(train1, items, by.x = "item_nbr", by.y = "item_nbr")</pre>
  holidaysNational = holidays %>%
    filter(type != "Work Day") %>%
    filter(locale == "National")
```

```
holidaysNational <- holidaysNational%>%select(date,type,transferred)
  holidaysNational$celebrated <- ifelse(holidaysNational$transferred == "True", FALSE, TRUE)
  holidaysNational$date <- as.Date(parse_date_time(holidaysNational$date,'%y-%m-%d'))
  train_comb = left_join(train1,holidaysNational,by='date')
  oil$date <- as.Date(parse_date_time(oil$date,'%y-%m-%d'))
  train_comb <- left_join(train_comb, oil, by='date')</pre>
  write.csv(train_comb,"../output/combined_train.csv")
  test1 <- test %>%
    mutate(year = year(ymd(date))) %>%
    mutate(month = month(ymd(date))) %>%
    mutate(dayOfWeek = wday(date)) %>%
    mutate(day = day(ymd(date)))
  test1 <- merge(test1, items, by.x = "item_nbr", by.y = "item_nbr")</pre>
  test_comb = left_join(test1,holidaysNational,by='date')
  test_comb <- left_join(test_comb, oil, by='date')</pre>
  write.csv(test_comb,"../output/combined_test.csv")
  ## split train into subtrain and validation sets
  sub_train <- train%>%filter(date < "2016-04-16")</pre>
  valid train <- train%>%filter(date > "2016-04-15")
  write.csv(sub_train,"../output/subtrain.csv")
  write.csv(valid_train,"../output/validation.csv")
}else{
  train <- fread("../output/combined_train.csv")</pre>
  test <- fread("../output/combined_test.csv")</pre>
  sub_train <- train%>%filter(date < "2016-04-16")</pre>
  valid_train <- train%>%filter(date > "2016-04-15")
}
##
Read 0.0% of 1428019 rows
Read 52.5% of 1428019 rows
Read 79.8% of 1428019 rows
Read 1428019 rows and 19 (of 19) columns from 0.141 GB file in 00:00:05
```

Step 2: The First Stack

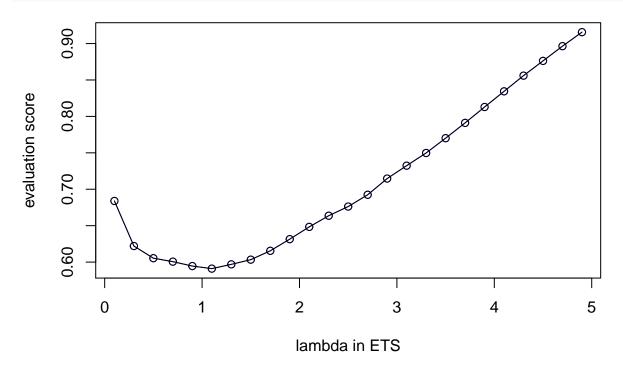
In the first stack, we use three Time Series models: ETS, ARIMA, and Prophet, as well as two machine learning models: XgBoost, and Random Forest.

Step 2.1 ETS (Exponential Smoothing State Space Model)

In this model, we tune the parameter lambda of Box-Cox Transformation, as other parameters in this model can be automatically estimated by the ets() function in R.

```
run.ets = FALSE #if TRUE, run train-validation process on ETS model and run the prediction on test usin
if(run.ets){
  train valid <- valid train
  train_sub <- sub_train[, c('date', 'store_item_nbr', 'unit_sales')]</pre>
  train_sub_wide <- dcast(train_sub, store_item_nbr ~ date, mean, value.var = "unit_sales", fill = 0)
  train_ts <- ts(train_sub_wide, frequency = 7)</pre>
  fcst_intv = length(unique(train_valid$date)) # number of days of forecast in the validation set
  fcst_matrix <- matrix(NA, nrow=nrow(train_ts), ncol=fcst_intv)</pre>
  # train the models by forecasting sales in validation set
  lam.ranges <- seq(0.1, 5, by = 0.2)
  valid_score <- rep(NA, length(lam.ranges))</pre>
  for (i in 1:length(lam.ranges)){
    lam <- lam.ranges[i]</pre>
    registerDoMC(detectCores()-1)
    fcst_matrix <- foreach(i=1:nrow(train_ts),.combine=rbind, .packages=c("forecast")) %dopar% {</pre>
      fcst_matrix <- forecast(ets(train_ts[i,], lambda = lam),h=fcst_intv)$mean</pre>
    colnames(fcst_matrix) <- as.character(seq(from = as.Date("2016-04-16"),</pre>
                                              to = as.Date("2016-08-15"),
                                              by = 'day'))
    fcst_df <- as.data.frame(cbind(train_sub_wide[, 1], fcst_matrix))</pre>
    colnames(fcst_df)[1] <- "store_item_nbr"</pre>
    fcst_df_long <- melt(fcst_df, id = 'store_item_nbr',</pre>
                                    variable.name = "fcst_date",
                                    value.name = 'unit_sales')
    fcst_df_long$store_item_nbr <- as.character(fcst_df_long$store_item_nbr)</pre>
    fcst_df_long$fcst_date <- as.Date(parse_date_time(fcst_df_long$fcst_date,'%y-%m-%d'))</pre>
    fcst_df_long$unit_sales <- as.numeric(fcst_df_long$unit_sales)</pre>
    colnames(fcst_df_long)[3] <- "sales_pred"</pre>
    train_valid$date <- as.Date(parse_date_time(train_valid$date, '%y-%m-%d'))
    train_comb <- left_join(train_valid, fcst_df_long,</pre>
                           c("store_item_nbr" = "store_item_nbr", 'date' = 'fcst_date'))
    train_comb$sales_pred[train_comb$sales_pred < 0] <- 0</pre>
    train_comb$unit_sales[train_comb$unit_sales < 0] <- 0</pre>
    train_save <- train_comb[,c(1:6,8,ncol(train_comb))]</pre>
    save(train_save, file = paste0("../output/ets/ets_lambda_",lam.ranges[i],".RData"))
    # calculate the score of accuracy prediction on validation set
    w <- ifelse(train_comb$perishable == 0, 1, 1.25)</pre>
    valid_score[i] <- sqrt(sum(w * (log(train_comb$sales_pred + 1) - log(train_comb$unit_sales + 1))^2)</pre>
  save(valid_score, file = "../output/valid_score.RData")
  load("../output/ets/valid_score.RData")
  lam.ranges <- seq(0.1, 5, by = 0.2)
}
# the best parameter lambda
```

```
plot(lam.ranges, valid_score, col="blue", xlab="lambda in ETS", ylab="evaluation score",type="o")
points(lam.ranges,valid_score,type="o")
```



```
ets.par <- lam.ranges[which.min(valid_score)]
print(paste0("the best lambda in ETS is ", ets.par))</pre>
```

[1] "the best lambda in ETS is 1.1"

```
# the features_valid corresponding to ets.par
load(paste0("../output/ets/ets_lambda_",ets.par,".RData"))
valid_ets <- train_save%>%select(V1, id, sales_pred)
colnames(valid_ets)[3] <- "ets_pred"</pre>
# the features_test corresponding to ets.par
if(run.ets){
  # performance on test dataset
  test$date <- as.Date(parse_date_time(test$date,'%y-%m-%d'))</pre>
 train_sub_wide <- dcast(train, store_item_nbr ~ date, mean, value.var = "unit_sales", fill = 0)
  train_ts <- ts(train_sub_wide, frequency = 7)</pre>
  fcst_intv = 365  # number of days of forecast in the test set
  fcst_matrix <- matrix(NA,nrow=nrow(train_ts),ncol=fcst_intv)</pre>
  # forecast the sales in test set use the best ets.par
  registerDoMC(detectCores()-1)
  fcst_matrix <- foreach(i=1:nrow(train_ts),.combine=rbind, .packages=c("forecast")) %dopar% {</pre>
  fcst_matrix <- forecast(ets(train_ts[i,], lambda = ets.par), h=fcst_intv)$mean</pre>
  colnames(fcst_matrix) <- as.character(seq(from = as.Date("2016-08-16"),</pre>
```

```
to = as.Date("2017-08-15"),
                                               bv = 'dav'))
  fcst_df <- as.data.frame(cbind(train_sub_wide[, 1], fcst_matrix))</pre>
  colnames(fcst_df)[1] <- "store_item_nbr"</pre>
  fcst_df_long <- melt(fcst_df, id = 'store_item_nbr',</pre>
                                  variable.name = "fcst_date",
                                  value.name = 'unit sales')
  fcst_df_long$store_item_nbr <- as.character(fcst_df_long$store_item_nbr)</pre>
  fcst_df_long$fcst_date <- as.Date(parse_date_time(fcst_df_long$fcst_date,'%y-%m-%d'))</pre>
  fcst_df_long$unit_sales <- as.numeric(fcst_df_long$unit_sales)</pre>
  colnames(fcst_df_long)[3] <- "sales_pred"</pre>
  test_comb <- left_join(test, fcst_df_long,</pre>
                            c("store_item_nbr" = "store_item_nbr", 'date' = 'fcst_date'))
  test_comb$sales_pred[test_comb$sales_pred < 0] <- 0</pre>
  test_comb$unit_sales[test_comb$unit_sales < 0] <- 0</pre>
  save(test_comb, file = "../output/ets/test_comb.RData")
}else{
  load("../output/ets/test_comb.RData")
test_ets <- test_comb%>%select(V1, id, sales_pred)
colnames(test_ets)[3] <- "ets_pred"</pre>
```

Step 2.2 ARIMA

```
run.arima = FALSE #if TRUE, train ARIMA model and predict using ARIMA model on main.Rmd
if(run.arima){
  subtrain1 = subtrain[ ,c("date", "store_item_nbr", "unit_sales")]
  subtrain1$Date = as.Date(subtrain$date)
  validation = valid_train[ ,c("date", "store_item_nbr", "unit_sales", "perishable")]
  train_sub = dcast(subtrain1, store_item_nbr ~ Date, mean, value.var = "unit_sales", fill = 0)
  a = seq(from=as.Date("2016-04-16"), to=as.Date("2016-08-15"), by = 'day')
  wide = length(a)
  #Predict ARIMA(Try several times here is the best parameters)
  fc.wiki = foreach(i=1:nrow(train_sub), .combine=rbind, .packages="forecast") %dopar% {
  y = tsclean(as.ts(unlist(train_sub[i, -1])))
  forecast(auto.arima(y, max.p=2, max.d=2, max.q=1), h=wide)$mean
  }
  colnames(fc.wiki) = as.character(seq(from = as.Date("2016-04-16"),
                                       to = as.Date("2016-08-15"),
                                       bv = 'dav')
  train_result = cbind(train_sub[, 1], fc.wiki)
  rownames(train result) = rownames(train sub)
  colnames(train_result) [1] = "store_item_nbr"
  subtrain result = as.data.frame(train result)
```

```
#Reshaped the predict dataset again
  train_result_long = melt(subtrain_result, id = "store_item_nbr", variable.name = "Date", value.name =
                              "sales pred")
  train result long$Date = as.Date(train result long$Date)
  train_result_long $sales_pred = as.numeric(train_result_long$sales_pred)
  #Get the final results dataframe and save as RData
  train_comb = left_join(validation, train_result_long,
                         c("store_item_nbr" = "store_item_nbr", 'date' = 'Date'))
  train_comb$sales_pred[train_comb$sales_pred < 0] = 0</pre>
  train_comb$unit_sales[train_comb$unit_sales < 0] = 0</pre>
  save(train_comb, file = "../output/ARIMA Feature validate.RData")
  #Used the training result to the test set
  wide = length(unique(test$date))
  fc.wiki = foreach(i=1:nrow(train_sub), .combine=rbind,
                     .packages="forecast") %dopar% {
    y = tsclean(as.ts(unlist(train_sub[i, -1])))
    forecast(auto.arima(y, max.p=2, max.d=2, max.q=1), h=wide)$mean
  colnames(fc.wiki) = as.character(unique(test$date))
  test result = cbind(train sub[, 1], fc.wiki)
  colnames(test_result) [1] = "store_item_nbr"
  test_result = as.data.frame(test_result)
  test_result_long = melt(test_result, id = "store_item_nbr", variable.name = "Date", value.name =
                             "sales pred")
  test_result_long$Date = as.Date(test_result_long$Date)
  test_result_long$sales_pred = as.numeric(test_result_long$sales_pred)
  test$date = as.Date(test $ date)
  test_comb = left_join(test, test_result_long,
                           c("store_item_nbr" =
                               "store_item_nbr", 'date' = 'Date'))
  test_comb$sales_pred[test_comb$sales_pred < 0] <- 0</pre>
  save(test_comb, file = "../output/ARIMA Feature test.RData")
}else{
  load("../output/ARIMA Feature validate.RData")
  load("../output/ARIMA Feature Test.RData")
}
valid_arima <- train_comb[,c(2,4,21)]</pre>
colnames(valid_arima)[3] <- "arima_pred"</pre>
test_arima \leftarrow test_comb[,c(1:3, 8, 9)]
colnames(test_arima)[5] <- "arima_pred"</pre>
```

Step 2.3 Prophet

Prophet is an open-source modeling framework developed at Facebook used to provide automated forecasting specificly aimed at solving problems regarding effecient allocation of resources over time for capacity planning. Due to the nature of how the automated forecasting is structured, the function tunes the parameters, so no parameter selection is needed from us.

```
run.prophet = FALSE #if TRUE, run train process on Prophet model and run the prediction on test using b
load(paste0("../output/prophet changepoint 0.1.RData"))
valid prophet <- train save%>%select(V1, id, sales pred)
colnames(valid_prophet)[3] <- "prophet_pred"</pre>
# the features_test corresponding to ets.par
if(run.prophet){
  # performance on test dataset
  test$date <- as.Date(parse_date_time(test$date,'\%y-\%m-\%d'))
  train_sub_wide <- dcast(train, store_item_nbr ~ date, mean, value.var = "unit_sales", fill = 0)
  train_ts <- ts(train_sub_wide, frequency = 7)</pre>
  fcst_intv = 365  # number of days of forecast in the test set
  fcst_matrix <- matrix(NA,nrow=nrow(train_ts),ncol=fcst_intv)</pre>
  # forecast the sales in test set use the best ets.par
  registerDoMC(detectCores()-1)
  fcst_matrix <- foreach(i=1:nrow(train_ts),.combine=rbind, .packages=c("forecast")) %dopar% {</pre>
tmp = data.frame(ds = colnames(train_ts),
                      y = train_ts[i,])
    m <- prophet(tmp, changepoint.prior.scale = 0.1)</pre>
    future <- make_future_dataframe(m, periods = fcst_intv,freq = "day")</pre>
    fcst_matrix1 <- tail(predict(m, future)$yhat,fcst_intv)</pre>
  colnames(fcst_matrix) <- as.character(seq(from = as.Date("2016-08-16"),</pre>
                                               to = as.Date("2017-08-15"),
                                               by = 'day'))
  fcst_df <- as.data.frame(cbind(train_sub_wide[, 1], fcst_matrix))</pre>
  colnames(fcst_df)[1] <- "store_item_nbr"</pre>
  fcst_df_long <- melt(fcst_df, id = 'store_item_nbr',</pre>
                                  variable.name = "fcst date",
                                  value.name = 'unit_sales')
  fcst_df_long$store_item_nbr <- as.character(fcst_df_long$store_item_nbr)</pre>
  fcst_df_long$fcst_date <- as.Date(parse_date_time(fcst_df_long$fcst_date,'%y-%m-%d'))</pre>
  fcst_df_long$unit_sales <- as.numeric(fcst_df_long$unit_sales)</pre>
  colnames(fcst_df_long)[3] <- "sales_pred"</pre>
  test_comb <- left_join(test, fcst_df_long,</pre>
                           c("store_item_nbr" = "store_item_nbr", 'date' = 'fcst_date'))
  test_comb$sales_pred[test_comb$sales_pred < 0] <- 0</pre>
  test_comb$unit_sales[test_comb$unit_sales < 0] <- 0</pre>
  save(test_comb, file = "../output/prophet_test_comb.RData")
}
load("../output/prophet_test_comb.RData")
test_prophet <- test_comb%>%select(V1, id, sales_pred)
colnames(test_prophet)[3] <- "prophet_pred"</pre>
```

Step 2.4 XGBoost

XGBoost is a popular boosting algorithm that has been used to use a lot of Kaggle competitions. It is an implementation of a gradient boosting machine. XGBoost is relative fast to train and does well with large datasets, and requires some hyperparameter tuning to achieve the best results.

```
run.xgboost = FALSE #if TRUE, run all the processing, cross-validation, and prediction process on XqBoo
# process data function
df_format <- function(df){</pre>
  df$onpromotion[df$onpromotion == FALSE] <- 0</pre>
  df$onpromotion[df$onpromotion == TRUE] <- 1</pre>
  df$unit sales[df$unit sales < 0] <- 0</pre>
  df$log_sales <- log(df$unit_sales + 1)</pre>
return(df)
if(run.xgboost){
  # set core number and seed
  registerDoMC(cores=4)
  set.seed(6)
  # process data for XgBoost
  combined train <- df format(train)</pre>
  combined_test <- df_format(test)</pre>
  combined_valid <- df_format(valid_train)</pre>
  features <- c('item_nbr', 'id', 'store_nbr', 'onpromotion', 'year', 'month',
                 'dayOfWeek', 'class',
                 'perishable', 'dcoilwtico')
  dtrain <- xgb.DMatrix(data = as.matrix(combined_train[, features]), label =</pre>
                           combined_train$log_sales)
  dtest <- xgb.DMatrix(data = as.matrix(combined_test[, features]), label =</pre>
                          combined_test$log_sales)
  dvalid <- xgb.DMatrix(data = as.matrix(combined_valid[, features]), label =</pre>
                           combined_valid$log_sales)
  # watchlist, when training we can see the performance on both train and test sets
  watchlist <- list(train=dtrain, test = dtest)</pre>
  # gridsearch parameters, when tuning you can specify a list of values to test for
  # each parameter. The current parameters in this grid represent the best values
  # for our training set
  searchGridSubCol <- expand.grid(subsample = c(0.7),</pre>
                                    colsample_bytree = c(0.7),
                                    \max depth = c(8),
                                    # min_child = c(1, 5, 10),
                                    min_child = c(10),
                                    eta = c(0.7),
                                    \# gamma = c(0.1, 1, 10)
                                    gamma = c(1)
 ntrees <- 40
```

```
rmseErrorsHyperparameters <- apply(searchGridSubCol, 1, function(parameterList){</pre>
    #Extract Parameters to test
    currentGamma <- parameterList[["gamma"]]</pre>
    currentSubsampleRate <- parameterList[["subsample"]]</pre>
    currentColsampleRate <- parameterList[["colsample_bytree"]]</pre>
    currentDepth <- parameterList[["max_depth"]]</pre>
    currentEta <- parameterList[["eta"]]</pre>
    currentMinChild <- parameterList[["min child"]]</pre>
    xgboostModelCV <- xgb.cv(data = dtrain, nrounds = ntrees, nfold = 2, showsd =</pre>
                                 TRUE.
                              metrics = "rmse", verbose = TRUE, "eval_metric" = "rmse",
                              "objective" = "reg:linear", "max.depth" = currentDepth,
                              "eta" = currentEta,
                              "subsample" = currentSubsampleRate, "colsample_bytree" =
                                currentColsampleRate,
                              print_every_n = 10, "min_child_weight" = currentMinChild,
                              "gamma" =
                                currentGamma,
                                booster = "gbtree",
                                early stopping rounds = 10)
    xvalidationScores <- as.data.frame(xgboostModelCV$evaluation log)</pre>
    rmse <- tail(xvalidationScores$test_rmse_mean, 1)</pre>
    trmse <- tail(xvalidationScores$train rmse mean,1)</pre>
    output <- return(c(rmse, trmse, currentSubsampleRate, currentColsampleRate,</pre>
                        currentDepth, currentEta,
                        currentMinChild, currentGamma))
  })
  output <- as.data.frame(t(rmseErrorsHyperparameters))</pre>
  varnames <- c("TestRMSE", "TrainRMSE", "SubSampRate", "ColSampRate", "Depth",
                 "eta", "currentMinChild",
                 "Gammma")
  names(output) <- varnames</pre>
  save(output, file = "../output/xgboost/cverror.RData")
  bst <- xgb.train(data=dtrain, eta=0.7, gamma = 1, max_depth = 8,
                 min_child_weight = 10, subsample = 0.7, colsample_bytree = 0.7,
                 nrounds=40, watchlist=watchlist, nthread = 4, objective =
                   "reg:linear")
  features_test <- predict(bst, dtest)</pre>
  features_test <- exp(features_test) - 1</pre>
  save(features_test, file = "../output/xgboost/features_test.RData")
  features_valid <- predict(bst, dvalid)</pre>
  features_valid <- exp(features_valid) - 1</pre>
  save(features_valid, file = "../output/xgboost/features_valid.RData")
}else{
```

```
load("../output/xgboost/features_test.RData")
load("../output/xgboost/features_valid.RData")
}
valid_xgboost <- features_valid
test_xgboost <- features_test</pre>
```

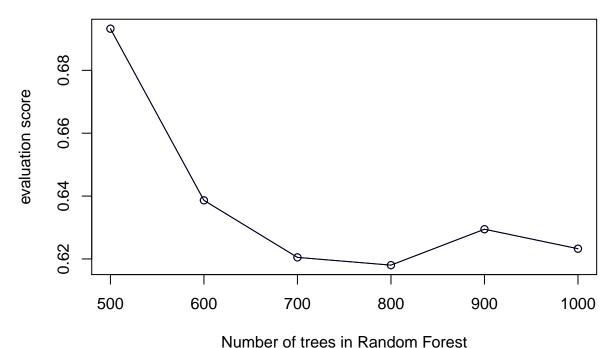
Step 2.5 Random Forest

As the dataset is quite large, it takes over several hours to train Random Forest on the train set for one cross-validation iteration. So we used resampling method here: randomly sampling the data in K folds. Every time, we choose two folds, one for training Random Forest model, and one for evaluation. After doing this for all the values of ntree, we can get the best Random Forest model. Although this method may have some bias when training the models, it can help obtain a reasonable model in a short time.

```
run.rf = FALSE #if TRUE, run RF on the samples from the whole train set and predict sales on validation
n_{\text{trees}} < - \text{seq}(500, 1000, 100)
if(run.rf){
  # process the whole train data so they can be used in RF smoothly
  train$onpromotion <- ifelse(train$onpromotion == TRUE, 1, 0)</pre>
  train$unit sales[train$unit sales < 0] <- 0
  train.rf \leftarrow train[,-c(1,3,4,8,16,17,19)]
  train.rf$celebrated[is.na(train.rf$celebrated)] <- FALSE</pre>
  train.rf$family <- factor(train.rf$family)</pre>
  train.rf$celebrated <- factor(train.rf$celebrated)</pre>
  set.seed(2)
  n_train <- nrow(train.rf)</pre>
  K <- 100 #sample the data into 100 folds
  n.fold <- floor(n_train/K)</pre>
  s <- sample(rep(1:K, c(rep(n.fold, K-1), n_train-(K-1)*n.fold)))
  score.rf <- rep(NA, length(n_trees))</pre>
  opt.mtry <- rep(NA, length(n_trees)) #optimal mtry for a certain n_tree value
  # run the RF on random sampled data
  for (i in 1:length(n_trees)){
    train.data <- train.rf[s == i,]</pre>
    test.data <- train.rf[s == 100-i,]
    fit <- tuneRF(train.data[,-"unit_sales"], train.data$unit_sales,</pre>
                 ntreeTry = n_trees[i],
                 doBest = TRUE)
    # Get the 'mtry' for trained model
    opt.mtry[i] <- fit$mtry</pre>
    pred <- predict(fit, test.data[,-c("unit_sales")])</pre>
    w <- ifelse(test.data$perishable == 0, 1, 1.25)</pre>
    score.rf[i] <- sqrt(sum(w * (log(pred + 1) - log(test.data$unit_sales + 1))^2)/sum(w))</pre>
    save(fit, file=paste0("../output/RF_ntree",n_trees[i],".RData"))
  }
```

```
save(score.rf, file="../output/RF_score100.RData")
save(opt.mtry, file="../output/RF_mtry.RData")
}else{
    load("../output/RF_score100.RData")
    #load("../output/RF_mtry.RData")
}

# the best parameter ntree
plot(n_trees, score.rf, col="blue", xlab="Number of trees in Random Forest", ylab="evaluation score",typeints(n_trees,score.rf,type="o")
```



rf.par <- n_trees[which.min(score.rf)]
print(paste0("the best ntree in Random Forest is ", rf.par))</pre>

[1] "the best ntree in Random Forest is 800"

```
load(paste0("../output/RF_ntree",rf.par,".RData"))
if(run.rf){
    # predict on validation set
    valid_rf <- valid_train
    valid_rf$onpromotion <- ifelse(valid_rf$onpromotion == TRUE, 1, 0)
    valid_rf$unit_sales[valid_rf$unit_sales < 0] <- 0

valid_rf <- valid_rf[,-c(1,3,4,8,16,17,19)]
    valid_rf$celebrated[is.na(valid_rf$celebrated)] <- FALSE
    valid_rf$family <- factor(valid_rf$family)
    valid_rf$celebrated <- factor(valid_rf$celebrated)

rf_pred <- predict(fit, valid_rf[,-which(colnames(valid_rf) == "unit_sales")])
    save(rf_pred, file=paste0("../output/RF_validion.RData"))</pre>
```

```
# predict on test set
  test_rf <- test
  test rf$onpromotion <- ifelse(test rf$onpromotion == TRUE, 1, 0)
  test_rf$unit_sales[test_rf$unit_sales < 0] <- 0</pre>
  test_rf \leftarrow test_rf[,-c(1,3,4,8,16,17,19)]
  test_rf$celebrated[is.na(test_rf$celebrated)] <- FALSE</pre>
  test_rf$family <- factor(test_rf$family)</pre>
  test_rf$celebrated <- factor(test_rf$celebrated)</pre>
  del.row <- which(colnames(test_rf) == "unit_sales") # that is 3 here</pre>
  rf_pred1 <- predict(fit, test_rf[,-3])
  save(rf_pred1, file=paste0("../output/RF_test.RData"))
}else{
  load("../output/RF_validion.RData")
  load("../output/RF_test.RData")
}
valid_rf <- rf_pred
test_rf <- rf_pred1</pre>
```

Step 2.6 Combine Features

```
run.merge = FALSE #if TRUE, combine the features from the first Stack in main.Rmd
if(run.merge){
     # Combine features on validation set
     valid_train$rf_pred <- valid_rf</pre>
     valid_train$xgboost_pred <- valid_xgboost</pre>
     comb_valid \leftarrow merge(valid_train[,c(1:6, 8, 15, 20, 21)], comb_valid, by.x = c("V1", "id"), by.y = c("V1", "id
     comb_valid <- merge(comb_valid, valid_arima, by.x=c("V1", "id"), by.y = c("V1", "id"))</pre>
     save(comb_valid, file="../output/comb_validFeatures.RData")
     # Combine feature on test set
     comb_test <- merge(test_ets, test_prophet, by.x = c("V1", "id"), by.y = c("V1", "id"))</pre>
     test$rf_pred <- test_rf
     test$xgboost_pred <- test_xgboost</pre>
     comb_test \leftarrow merge(test[,c(1:6, 8, 15, 20, 21)], comb_test, by.x = c("V1", "id"), by.y = c("V1", "id")
     comb_test <- merge(comb_test, test_arima, by.x = "id", by.y ="id")</pre>
     comb_test <- comb_test[,-c(13:15)]</pre>
     save(comb_test, file="../output/comb_testFeatures.RData")
}else{
     load("../output/comb_validFeatures.RData")
     load("../output/comb_testFeatures.RData")
}
```

Step 3: The Second Stack

In the second Stack, we train Models on the validation set use the features from 1st Stack.

3.0 Baseline: Average-Feature Prediction

First of all, we just use the mean of our test features obtained from 1st Stack models as the predictions of sales on test set, call this Baseline method, and see the performance.

```
mean_pred = rowMeans(comb_test[,9:13])
w = ifelse(comb_test$perishable == 0, 1, 1.25)
actual_sales = ifelse(comb_test$unit_sales < 0, 0, comb_test$unit_sales)
avg_kaggle_score = sqrt(sum(w * (log(mean_pred + 1) - log(actual_sales + 1))^2)/sum(w))
print(paste0("the score for Baseline method is ", avg_kaggle_score))</pre>
```

```
## [1] "the score for Baseline method is 0.65622193562637"
```

We could see that the performance of the Baseline (Average-Feature Prediction) method is not very good.

3.1 Linear Regression

Here we use ridge regression for the second stack, as it allows for some variable/feature selection/importance via shrinkage, while not necessarily shrinking the coefficients to 0 (since we believe that all of the models will have some predictive power still).

```
run_linear_stack2 = FALSE
if (run linear stack2) {
  train_x = comb_valid[,-c(1,3,4,5,6)]
  train_y = comb_valid[,6]
  train_x$linear_stack_pred = NA
  test = comb_test[,c(1,7,6,8,9,10,11,12,13)]
  test$linear_stack_pred = NA
  lambdas <-10^seq(3, -2, by = -.5)
  unique combos = unique(train x$store item nbr)
  for (i in 1:length(unique_combos)) {
    print(i)
    indices_train = which(train_x$store_item_nbr == unique_combos[i])
    x = train_x[indices_train, -c(1,2,3,9)]
    y = train_y[indices_train]
    indices_test = which(test$store_item_nbr.x == unique_combos[i])
    test_sub = test[indices_test,]
    test_x = test_sub[,c(5:9)]
    cv_fit <- cv.glmnet(model.matrix( ~ ., x), y, alpha = 0, lambda = lambdas)</pre>
    opt_lambda <- cv_fit$lambda.min</pre>
    fit <- cv_fit$glmnet.fit</pre>
```

```
ytest_predicted <- predict(fit, s = opt_lambda, newx = model.matrix(~ . ,test_x))
ytrain_predicted <- predict(fit, s = opt_lambda, newx = model.matrix(~ . , x))

train_x$linear_stack_pred[indices_train] = ytrain_predicted
test$linear_stack_pred[indices_test] = ytest_predicted
}

w = ifelse(test$perishable == 0, 1, 1.25)

test$linear_stack_pred[test$linear_stack_pred < 0 | is.na(test$linear_stack_pred)]<- 0
test$unit_sales[test$unit_sales < 0] <- 0

save(train_x,test,file="../output/stack2_linear.RData")
} else {
load("../output/stack2_linear.RData")
w = ifelse(test$perishable == 0, 1, 1.25)
}

linear_kaggle_score = sqrt(sum(w * (log(test$linear_stack_pred + 1) - log(test$unit_sales + 1))^2)/sum(print(paste0("the score for Linear Regression in stack 2 is ", linear_kaggle_score))</pre>
```

[1] "the score for Linear Regression in stack 2 is 0.864712440414766"

```
# need to read test set again as the dataframe changes
test <- fread("../output/combined_test.csv")</pre>
```

We can see from the results that Linear Regression performs even worse than the Baseline (Average-Feature Prediction) method.

3.2 Random Forest

Still this time, as the dataset too large (over 200,000 observations in validation set), we use sampling method to train Random Forest model, which is the same as in the 1st Stack.

```
run_rf_stack2 = FALSE

n_tree2 <- seq(500, 1000, 100)
if(run_rf_stack2){
    train_rf <- comb_valid[,c("date","store_item_nbr","unit_sales","rf_pred","xgboost_pred","ets_pred","p
    train_rf$unit_sales[train_rf$unit_sales < 0] <- 0
    set.seed(2)
    n1 <- nrow(train_rf)
    K <- 20 #divide into 20 folds
    n.fold <- floor(n1/K)
    s <- sample(rep(1:K, c(rep(n.fold, K-1), n1-(K-1)*n.fold)))

score.tree <- rep(NA, length(n_tree2))
    mtry.tree <- rep(NA, length(n_tree2))

# run the RF on random sampled data
    for (i in 1:length(n_tree2)){</pre>
```

```
train.data <- train_rf[s == i,]</pre>
    test.data <- train_rf[s == 20 - i,]
    fit <- tuneRF(train.data[,4:8], train.data$unit_sales,</pre>
                   ntreeTry = n_tree2[j],
                   doBest = TRUE)
    save(fit, file=paste0("../output/RF2/fit_",n_tree2[i],"ntree.RData"))
    # Get the 'mtry' for trained model
    mtry.tree[i] <- fit$mtry</pre>
    pred <- predict(fit, test.data[,4:8])</pre>
    w <- ifelse(test.data$perishable == 0, 1, 1.25)</pre>
    score.tree[i] <- sqrt(sum(w * (log(pred + 1) - log(test.data$unit_sales + 1))^2)/sum(w))</pre>
  save(score.tree, file="../output/RF2/score_tree.RData")
}else{
  load("../output/RF2/score_tree.RData")
}
best_tree <- n_tree2[which.min(score.tree)]</pre>
names(score.tree) <- as.character(n_tree2)</pre>
score.tree
##
         500
                    600
                               700
                                          800
                                                     900
                                                              1000
## 0.5344506 0.5233278 0.5310558 0.5233710 0.5279626 0.5278661
print(paste0("Best ntree parameter is ",best_tree,"."))
## [1] "Best ntree parameter is 600."
if(run_rf_stack2){
  test_rf <- comb_test[,c("unit_sales","rf_pred","xgboost_pred","ets_pred","prophet_pred","arima_pred",</pre>
  test_rf$unit_sales[test_rf$unit_sales < 0] <- 0</pre>
  load(paste0("../output/RF2/fit_",best_tree,"ntree.RData"))
  pred <- predict(fit, test_rf[,2:6])</pre>
  save(pred, file="../output/RF2/test_pred.RData")
  w <- ifelse(test_rf$perishable == 0, 1, 1.25)</pre>
  score_rf<- sqrt(sum(w * (log(pred + 1) - log(test_rf$unit_sales + 1))^2)/sum(w))</pre>
  print(paste0("the score for RF in stack 2 is", score_rf))
}else{
  load("../output/RF2/test_pred.RData")
  test_rf <- comb_test</pre>
  test_rf$unit_sales[test_rf$unit_sales < 0] <- 0</pre>
  w <- ifelse(test_rf$perishable == 0, 1, 1.25)</pre>
  score_rf<- sqrt(sum(w * (log(pred + 1) - log(test_rf$unit_sales + 1))^2)/sum(w))</pre>
  print(paste0("the score for RF in stack 2 is ", score rf))
  pred_rf <- pred</pre>
```

[1] "the score for RF in stack 2 is 0.597965460665963"

We can see that Random Forest performs better than Baseline (Average-Feature Prediction) as it reduces the error score by over 8% (= 1-score_rf/avg_kaggle_score).

3.3 GBM (Gradient Boosting Method)

```
run.gbm = FALSE
if(run.gbm){
  comb_test_gbm < -comb_test[, -c(1,2,3,4,5,7)]
  comb_valid_gbm < -comb_valid[, -c(1,2,3,4,5,7)]
  n.trees = c(300, 500, 800, 1000)
  interaction.depth = c(3,5,7,9)
  shrinkage = c(0.01, 0.05, 0.1, 0.15)
  set.seed(1)
  # sample cv
  nfolds=5
  cv_indices<-sample(nfolds, nrow(comb_valid_gbm),replace=TRUE)</pre>
  niter = length(n.trees)*length(interaction.depth)*length(shrinkage)*nfolds
  cv_res = data.frame(ntree = rep(NA,niter),interactiondepth = rep(NA,niter),
                       shrinkage = rep(NA, niter))
  counter=1
  for (i in 1:length(n.trees)){
    for (j in 1:length(interaction.depth)){
      for (k in 1:length(shrinkage)){
        for (l in 1:nfolds){
          print(paste0("i=",i," j=",j," k=",k," l=",l," counter=",counter))
          cv_res$ntree[counter] <- n.trees[i]</pre>
          cv_res$interactiondepth[counter] <- interaction.depth[j]</pre>
          cv_res$shrinkage[counter] <- shrinkage[k]</pre>
          test.cv <- comb_valid_gbm[cv_indices == 1,]</pre>
          test.cv$unit sales[test.cv$unit sales < 0] <- 0</pre>
          train.cv <- comb_valid_gbm[cv_indices != 1,]</pre>
          train.cv$unit_sales[train.cv$unit_sales < 0] <- 0</pre>
          model <- gbm(train.cv$unit sales~.,data = train.cv,distribution="gaussian",</pre>
                       n.trees = n.trees[i],interaction.depth = interaction.depth[j],
                       shrinkage = shrinkage[k])
          pred <- predict(model, newdata=test.cv,n.trees=n.trees[i])</pre>
          pred[pred < 0] <- 0</pre>
          w <- ifelse(test.cv$perishable == 0, 1, 1.25)
          cv_res$score.gbm[counter] <- sqrt(sum(w * (log(pred + 1) -</pre>
                                                           log(test.cv$unit_sales +
                                                                 1))^2)/sum(w))
          counter = counter + 1
      }
    }
  }
  save(cv_res,file="../output/GBM_cv_res.RData")
```

```
}else{
  best_parameter \leftarrow c(500, 2, 0.15)
}
# find best parameter
#best_parameter<-cv_res[which.min(cv_res$score.gbm),]</pre>
print(paste0("The best n.trees is ",best_parameter[1],", the best interation.depth is ",best_parameter[
## [1] "The best n.trees is 500, the best interation.depth is 2, the best shrinkage is 0.15, and the di
if(run.gbm){
  best_model<-gbm(train.cv\unit_sales~.,data = train.cv,distribution="gaussian",
                   n.trees = best_parameter[1],interaction.depth = best_parameter[2],
                   shrinkage = best_parameter[3])
  pred<-predict(best_model, newdata=comb_test_gbm,n.trees=best_parameter[1])</pre>
  pred[pred < 0] <- 0</pre>
  pred_gbm <- pred</pre>
  save(pred_gbm, file="../output/pred_gbm.RData")
  load("../output/pred_gbm.RData")
w <- ifelse(comb_test$perishable == 0, 1, 1.25)</pre>
comb_test$unit_sales[comb_test$unit_sales < 0] <- 0</pre>
best_score <- sqrt(sum(w * (log(pred_gbm + 1) - log(comb_test$unit_sales + 1))^2)/sum(w))</pre>
print(paste0("the score for GBM in stack 2 is ", best_score))
```

[1] "the score for GBM in stack 2 is 0.620073957689888"

We can see that GBM performs better than Baseline (Average-Feature Prediction).

3.4 XGBoost

```
if(tuning){
  searchGridSubCol <- expand.grid(subsample = c(0.6, 0.8, 1),</pre>
                                    colsample_bytree = c(0.6, 0.8, 1),
                                  \max_{depth} = c(8),
                                  min_child = c(1, 5, 10),
                                  eta = c(0.01, 0.3, 1),
                                  gamma = c(0.1, 1, 10)
 ntrees <- 100
  rmseErrorsHyperparameters <- apply(searchGridSubCol, 1, function(parameterList){</pre>
  #Extract Parameters to test
  currentGamma <- parameterList[["gamma"]]</pre>
  currentSubsampleRate <- parameterList[["subsample"]]</pre>
  currentColsampleRate <- parameterList[["colsample_bytree"]]</pre>
  currentDepth <- parameterList[["max_depth"]]</pre>
  currentEta <- parameterList[["eta"]]</pre>
  currentMinChild <- parameterList[["min_child"]]</pre>
  xgboostModelCV <- xgb.cv(data = dtrain, nrounds = ntrees, nfold = 2, showsd =</pre>
                              TRUE.
                            metrics = "rmse", verbose = TRUE, "eval_metric" =
                              "rmse",
                            "objective" = "reg:linear", "max.depth" = currentDepth,
                             "eta" = currentEta,
                            "subsample" = currentSubsampleRate, "colsample bytree" =
                              currentColsampleRate
                             , print_every_n = 10, "min_child_weight" =
                              currentMinChild, "gamma" = currentGamma,
                            booster = "gbtree",
                            early_stopping_rounds = 50)
 xvalidationScores <- as.data.frame(xgboostModelCV$evaluation_log)</pre>
 rmse <- tail(xvalidationScores$test_rmse_mean, 1)</pre>
 trmse <- tail(xvalidationScores$train_rmse_mean,1)</pre>
  output <- return(c(rmse, trmse, currentSubsampleRate, currentColsampleRate,</pre>
                      currentDepth, currentEta, currentMinChild, currentGamma))
 })
output <- as.data.frame(t(rmseErrorsHyperparameters))</pre>
varnames <- c("TestRMSE", "TrainRMSE", "SubSampRate", "ColSampRate", "Depth",
               "eta", "currentMinChild", "Gammma")
names(output) <- varnames</pre>
save(output, file = "../output/xgb2_cverror.RData")
}
bst <- xgb.train(data=dtrain, eta=0.01, gamma = 1, max_depth = 8,
                  min_child_weight = 5, subsample = 0.6, colsample_bytree = 0.6,
                  nrounds=200, watchlist=watchlist, nthread = 4, objective =
                    "reg:linear")
```

```
preds2 <- predict(bst, dtest)
# in case it predicts below 0, but it shouldn't.
preds2[preds2 < 0] <- 0

save(preds2, file="../output/test_pred_XGB2.RData")
}else{
   load("../output/test_pred_XGB2.RData")
}
w <- ifelse(comb_test$perishable == 0, 1, 1.25)
comb_test$unit_sales[comb_test$unit_sales < 0] <- 0
xgb_score <- sqrt(sum(w * (log(as.numeric(preds2) + 1) - log(as.numeric(comb_test$unit_sales) + 1))^2)/
print(paste0("the score for Xgboost in stack 2 is ", xgb_score))</pre>
```

[1] "the score for Xgboost in stack 2 is 0.591675971919785"

We can see that XgBoost performs better than Baseline (Average-Feature Prediction) as it reduces the error score by over 9% (= 1-xgb_score/avg_kaggle_score).

Step 4: Conclusion

As Random Forest, and XgBoost perform well on 2nd Stack, we would like to try the combinations of these two models.

```
# Combine the predictions from the two models as a matrix
comb_mat <- cbind(pred_rf, preds2)

# Use the average of the predictions from these three models as the final prediction
final.pred <- rowMeans(comb_mat)
final.score <- sqrt(sum(w * (log(final.pred + 1) - log(as.numeric(comb_test$unit_sales) + 1))^2)/sum(w)
print(paste0("the final score is ", final.score))</pre>
```

[1] "the final score is 0.58173309816558"

As the combinations of the predictions from 2nd Stack models Random Forest, and XgBoost do give us better performance, we would like to include this step in our whole model.