



# CORPORATE PROFILE

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## **VISION**

To be the first-choice partner, delivering most efficient solutions in the Maritime and Oil & Gas industry.

## **MISSION**

Using human and material resources harnessed in all facets, to carry out an unrivalled operations and services in the maritime and oil & gas industry in a safe and specialized culture, as a company with the utmost values and integrity.



# ABOUT US

**ECHANG INTEGRATED SERVICES LIMITED (EIS)** was incorporated in 2019 as a limited liability company, to carry out specialized activities and operations in the maritime and oil & gas industry.

we are strategically positioned with firsthand professionals with vast experience and proven track records in the industry.

# OUR VALUES

Our business principles is guided by Our Core Values of Integrity, Diligence and Honesty in every sphere of our operations while totally complying with every piece of established legislation and regulations in the industry.

## **Integrity:**

We have a high reputation and a knack for professional standards, efficiency, and trustworthiness in all of our endeavors.

## **Diligence:**

We are painstakingly committed to the efficient delivery of all our services by devoting quality resources towards meeting our partners' business target.

## **Honesty:**

We uphold our moral, legal and fiduciary duty and obligation of openness in all our operations knowing that businesses thrives better in a trustworthy environment.

*...your  
first choice  
partner*

# OUR SERVICES

- Marine and Offshore Support Services
- Technical Management and Consultancy
- Pilotage and Mooring Services
- Marine Logistics
- Engineering and Material Supply Services
- Data and Measurement Services
- Corporate Training and Consultancy





## MARINE AND OFFSHORE SUPPORT SERVICES

- Marine Vessels Supply and Operations
- House Boats
- Crane Barges & Heavy Lift Vessels
- Accommodation Platforms & Flotels
- Marine Security & Escort
- ROV & Diving Support Vessels



## **TECHNICAL MANAGEMENT AND SERVICES**

- Vessel Management & Chartering
- Marine Survey & Audit: Warranty Survey, OVID, DP & FMEA Proving Trial
- Inspection: Vessel, Jetty & SBM Inspections
- Port & Terminal Operations
- Upstream, Midstream & Downstream Services
- Facility & Platform Upgrade, Rehabilitation And Repairs
- Refinery Technical Services
- Manning and Personnel Services
- Legal Services





## **PILOTAGE AND MOORING SERVICES**

- Pilot & Mooring Operations
- Anchor Handling & Tugboats
- Shuttle Tanker & Barges
- Fenders, Markers, Loading Arms & Hoses
- Mooring Hawsers, Ropes, and Accessories





## MARINE LOGISTICS

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- Shipping: Transport Broker and Agency
  - Chandler Services
  - Equipment Brokers
  - Bunkering Services





## **ENGINEERING AND MATERIAL SUPPLY SERVICES**

- Supply, Installation and Maintenance of Marine Equipment
- Supply, Installation and Maintenance of LP & HP Pumps
- Supply, Installation and Maintenance of Valves
- Petroleum Products Supply and Distribution
- Tank & Vessel Cleaning
- Waste Evacuation Services
- Sludge Treatment Services
- Compressors Supply and Maintenance
- Skips Supply
- Safety & Protective Equipment
- Fire and Gas Appliances





## **DATA AND MEASUREMENT SERVICES**

- Cargo Survey
- Pre-Shipment Inspection Services (Oil)
- Record Reconciliation & Documentation
- Equipment & Systems Calibration



## **CORPORATE TRAINING AND CONSULTANCY**

- Maritime Operations & Technical Awareness
- Health, Safety, Environment & Social Responsibility
- Industry Rules, Regulations & Compliance Management
- Project Management (Foundation & Advanced Levels)
- Stakeholders Relationship Management
- Leadership & Capacity Development





# HSE POLICY

## ECHANG INTEGRATED SERVICES LIMITED (EIS)

Health, Safety, Environment, Security and Community Affairs (HSES & CA) Policy, is our established policy document on health and safety of all persons involved in our operations, including members of the public that may be affected and preventing harmful impact of our activities on the environment in which our operations are carried out, as well as responsibility for good working relationship with the society and particularly the communities in which we have our operations.

### MANAGEMENT COMMITMENT

The policy addresses the management commitment to mitigate and control potential risks of our operations to Health, Safety, Environment, Security implications relating to our employees, contractors and Community Affairs - giving proper regard and respect to the people, their safety, culture and environment.

### SUSTAINABILITY

Therefore, it shall be our policy to:

- Prioritize the health, safety, and security of all personnel of the company, and their properties that may be affected during our operations.
- Ensure that all employees are properly trained for any task they may be assigned to do.
- Provide and maintain safe plant and equipment.
- Guarantee safe handling and use of substances.
- Affirm considerable and trustworthy working conditions.
- Ensure all activities are analysed to systemically identify health related hazards and risks.
- Make all efforts to obviate hazards, risk and sensitivities and deal with unpropitious consequences should they arise.
- Give proper regard to the protection and conservation of the environment by continually assessing environmental impact of work activities and reduce any negative fallout to a negligible level as practically possible.
- Show sensitivity to the plights of host communities by involving them in the promotion of this policy.
- Promote a culture in which all employees share this commitment.



# OUR TEAM



**Umar Sani**  
Chairman



**Monday Udo**  
Managing Director



**Victor Aghedo**  
GM, Marine



**Theophilus Urua**  
Chartering Manager



**Salisu Aminu**  
Human Resources & Training Services



**Victoria Alanza**  
Finance & Risk Management



**Oluwaseyi Oladunjoye**  
Operations



**Happiness Nwagwu**  
Safety & Compliance



**Tom Fredfish**  
Public Affairs & Government Relations



**Frederick Adefarati**  
Legal Counsel



**Ide Owodiong-Idemeko**  
Non Executive Director

# TEAM PROFILE



## Mallam Umar Sani

### Chairman

Is a seasoned executive management with many years of experience in portfolio management, development finance & revenue generation, asset management, capital markets, supply chain management, treasury management, pension & tax administration in Nigeria.

He is a graduate of BSc. Accounting from Ahmadu Bello University Zaria, and a Master's degree from the same university, Post Graduate Programs in AI and Machine Learning & Data Science, USA. He is a graduate of the Energy Project Finance – oil, gas and power program of the EuroMoney Training EMEA. He has attended various leadership training and courses

including; the Leadership Program – creating public value at Harvard University (Harvard Kennedy School of Government) USA, the Building Capability by Delivering Results Program at the Harvard Center for International Development, Harvard University USA, the Debt Restructuring and Financial Analysis at International Faculty of Finance (IFF), he has attended several training with the United Nations Institute for Training and Research (UNITAR), and many more. He is a member of various professional bodies.

He is involved in many oil & gas transactions both in the Upstream & Downstream sector such as – Pan Ocean's Assets OML 98 & Gas Pipeline, Sheba Exploration - OML 108 Asset transaction, Cedar Oil Assets, Amakpe Modular Refinery Transaction, Seawolf Oil Rig, Ascot Oil & Gas Facilities, Breakthrough crude oil vessel transactions among others. He is an expert in resource mobilization with local and international networks within the financial and energy industry.

## Monday Udo, MNI

### Managing Director

Is a maritime professional with over twenty years of industry experience in the maritime and oil & gas sector. He is trained and experienced in shipping & logistics management, marine and offshore operations, terminal operations, vessel safety management, crude oil handling and export (commercial), with diligence performance. His personal values have been accountability, transparency, honesty, and equity of treatment.

He is a United Kingdom licensed marine officer. He attended Maritime Academy of Nigeria, Fleetwood Nautical Campus, United Kingdom. He holds a Higher National Diploma in Nautical Science from North East Scotland College, United Kingdom, a Postgraduate Diploma in Maritime Administration & Management and a Master's Degree in Business Administration (MBA), both from The University of Lagos, Nigeria. He has also attended other institutions for many professional trainings both home and abroad. He is a member of The Nigerian Institute of Shipping, and The Nautical Institute, United Kingdom.

He has worked with several organizations including Shell Nigeria Exploration & Production Company (SNEPCO), BW Offshore and other companies in Nigeria and the United Kingdom, onboard various Ships, FPSOs and terminals for crude oil production and gas (LPG) production.

# TEAM PROFILE



## **Victor Aghedo**

**GM, Marine**

Is an expert with over forty years in the industry. His experience spans various maritime and oil & gas operations including tanker mooring, pilotage, rig moving, ship handling, vessel inspections, terminal operations, crude oil export operations, amongst other experiences.

He is a master mariner with a United Kingdom License. He attended South Tyneside College, United Kingdom, Fleetwood Nautical Campus, United Kingdom, Ladoke Akintola University of Technology, Oyo, Nigeria.

He started his career with the Nigerian National Shipping Line (NNSL), served on different tankers as a master. Worked as a loading master, and marine coordinator with Shell Petroleum Development Company (SPDC). Also, he has worked as a consultant for pilotage/mooring master operations with various companies.



## **Theophilus Urua**

**Chartering Manager**

Is a marine logistics specialists and expert in supply chain management, procurement management, vessel chartering, goods and services for marine operations.

He holds a National Diploma in Maritime Transport and Business Studies from the Maritime Academy of Nigeria, a Bachelor of Science degree in Accounting from the University of Uyo, Nigeria and a Master's degree in International Maritime Studies, Ship and Shipping Management from Southampton Solent University, United Kingdom. He is a member of The Chartered Institute of Logistics and Transport, United Kingdom.

He has worked in various shipping and logistics organizations around the world, in varying capacities

# TEAM PROFILE



## Salisu Aminu

### Human Resources & Training Services

Is a certified national business development service provider (BDSP), certified management consultant (CMC), and a professional manager (MNIM) with over fifteen years of progressive experience in the corporate world. He is a certified member of various local and international professional bodies.

He holds a Bachelor's Degree in Economics from Ahmadu Bello University, Kaduna, Nigeria, a Postgraduate Diploma in Management Studies from Obafemi Awolowo University, Osun, Nigeria, a Postgraduate Diploma in Education from Usmanu Danfodiyo University, Sokoto, Nigeria, a Master's Degree in Information Management and a Master's Degree in Policy & Development Studies respectively from Ahmadu Bello University, Kaduna, Nigeria, a Master's of Philosophy in Leadership & Strategic Studies from Nigerian Defence Academy, Kaduna, Nigeria. He has attended various management training and courses.

He worked with the Nigeria Tobacco Company Plc (BAT Nig. Ltd), Heartbeat Investment Ltd, and as an assistant general manager operation with ICT Consulting Firm. He has been a consultant and program coordinator to Malam Yahaya Hamza Education Foundation (NGO).



## Victoria Alanza

### Finance & Risk Management

Is a treasury and finance professional in the banking and fintech space-treasury sales, FX and fixed income markets, risk management, derivatives and structured products, regulatory compliance, financial books management and stakeholder management. She has over fourteen years of experience, working with some leading Pan-African financial services institutions.

She holds a Bachelor's Degree in Pure and Industrial Chemistry from Nnamdi Azikiwe University, Awka, Anambra, Nigeria, and a Bachelor's Degree in Applied Accounting from Oxford Brookes University, Oxford, United Kingdom.

She is also a Charter holder (member) of the Association of Certified Chartered Accountants (ACCA) body. She has worked with Zenith Bank Plc in various positions and departments, Leatherback Limited, Wylout Designs Limited, amongst others.

# TEAM PROFILE



## Oluwaseyi Oladunjoye Operations

Is a mechanical engineer and has spent over eighteen years in the oil & gas industry as operations, maintenance, reliability, and asset management professional with experience in rotating equipment maintenance, asset reliability and operations readiness. He has served in several technical and leadership roles while working on a crude oil production asset, potash mining mineral processing plant and the business he co-founded. He is strong advocates for capacity building based on the highest ethical standards while creating value for all business stakeholders.

He holds a Bachelor's Degree in Mechanical Engineering from the University of Sunderland, United Kingdom and a Master's Degree in Petroleum Production Engineering from Robert Gordon University, United Kingdom. He is a member of Nigeria Society of Engineers (NSE), and member Council for the Regulation of Engineering in Nigeria (COREN).

He started off his career with Shell in Nigeria, and subsequently as a reliability specialist, mechanical to a multinational mining company in North America and a trainer at TET Energy LTD.



## Happiness Nwagwu Safety & Compliance

Is a health and safety professional with experience in road transport safety management, project management, safety systems development and implementation, hazard identification and risk assessment, policy crafting, contractors' management, process improvement, JSA/JHA, PTW, leadership and team building, audit and inspection, emergency response, root cause analyst, communication and journey management, waste management.

She holds a Higher National Diploma in Environmental Health Technology from Rivers State College of Health Science and Technology, Port Harcourt, and a Post Graduate Diploma in Maritime Environmental Studies from University of Lagos. She has attended various professional training and certifications including; National Examination Board in Occupational Safety and Health (NEBOSH) in International General Certificate in Occupational Health and Safety, Institution of Occupational Safety and Health (IOSH) in Managing Safety, Institute of Safety Professionals of Nigeria (ISPON) in General Health, Safety & Environment, and in HSE Competent Development (Level 3), International Organization for Standardization (ISO) 45001 in 2018 Occupational Health & Safety Management System, Administration of Occupational Safety and Health (AOSH) in Risk Assessment. Other training and certifications include Disaster Risk Reduction, Emergency & Disaster Response, Monitoring & Evaluation, Basic First Aid Work and Fire Fighting Certificate. She is a Member of the Institute of Safety Professionals of Nigeria (ISPON).

She has served in different capacities and organizations as HSE officer, with Rosettee Enterprises Limited, Calgary Engineering Services Limited, safety auditor with Doret Technologies Limited, a safety supervisor with Craneburg Construction Company and as SHERQ Specialist-Process Manager with MDS Logistics Limited (DP-World).



# TEAM PROFILE



## **Tom Fredfish**

### **Public Affairs & Government Relations**

Is a registered member of the Nigerian Union of Journalists(NUJ), a brand specialist, public affairs commentator and has been a media consultant to several media organizations and personalities.

He possesses a National Diploma in Personnel Management, a Bachelor's Degree in Policy and Administrative Study from The University of Calabar, Cross River, Nigeria, and a Postgraduate Diploma in Journalism, a Master's Degree in International Relations, and a PhD in International Relations from the International Institute of Journalism and the University of Uyo, Akwa Ibom, Nigeria. He is a fellow of the Institute of Professional

Managers and Administrators of Nigeria, a senior member of the Chartered Institute of Diplomacy and Management, and a member of the National Political Science Association.

He has spent over fourteen years in media practice. He has been the editor-in-chief of Pioneer Extra Magazine, publisher of Pioneer Applause Magazine, publisher of Real News Newspaper, editor-in-chief of Peace letters Newspaper, editor of Politics Today Magazine, and a host of other media channels.



## **Frederick Adefarati**

### **Legal Counsel**

Is a qualified and practising solicitor and advocate of the supreme court of Nigeria, with a lot of legal literature to his credit.

He holds a Bachelor's Degree in Law from the University of Benin, Nigeria. He attended the Nigerian Law School and was called to the Nigerian Bar in 2008. Frederick obtained a Master's Degree in Oil & Gas Law from Swansea University, United Kingdom. He has attended various local and international certified training courses as part of his continuous legal education.

He has garnered considerable experience over the years in corporate and commercial practice, company secretariat, energy and natural resources, oil & gas, shipping and maritime, real estate and succession planning, business advisory, food & agriculture matters. He is very familiar with the practice and procedure of the superior courts of record in Nigeria, as well as regulatory and compliance practices.



# TEAM PROFILE



## **Mkpisong (Obong) Ide O. Owodiong-Idemeko, FCIPM, FPS, PHF**

### **Non Executive Director**

Is an accomplished human resources, security and external relations manager, political scientist, administrator, change agent, project manager, community service leader, advocate and public speaker. He is considered an expert in human resources, business leadership, planning and strategy, compensation and benefits design and administration, policy development and administration, performance management, organizational effectiveness, labor and industrial relations.

He holds a BSc degree in Political Science & Public Administration from University of Cross River State (now University of Uyo) and MSc degree in Comparative Politics from University of Ibadan. He has extensive professional and managerial studies from some top institutions in the world including; People Soft University, Reading, U.K, INSEAD School of Business, Fontainebleau, France, and Thunderbird School of Global Management, Phoenix, Arizona, USA. He is a Chartered Human Resources Practitioner and a Fellow of Chartered Institute of Personnel Management of Nigeria (CIPMN), a Paul Harris Fellow of the Rotary Foundation, and a Fellow of Public Service, Maurid Polytechnic.

He possesses over 30 years of experience in leadership and management, with more than 20 years at Supervisory and Senior Managerial levels working for Exxon Mobil in Nigeria, Europe, Middle East and the Americas. He served as a Senior Manager, External Security Interface, and was responsible for executing the corporate strategy of the organization's Upstream Nigeria, for external interface with Senior Government Officials and Commanders of Nigeria's Government Security Agencies, as well as with leadership of operating communities. He retired from Exxon Mobil in March 2022.

# CONTACT US

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