

SANDRINE PECOUT

CONTACT DETAILS

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7 Windermere Drive, NE12 6TW, Newcastle Upon Tyne

European Settled Status

SKILLS

HTML, CSS and JavaScript coding training with SheCodes

Visual Code, Bootstrap and GitHub training

B2B Environment with training in SAP, COAGO, OPERA,

MICROSOFT OFFICE SUITE and SALESFORCE

Able to work as part of a team and to train, monitor and

supervise junior or new staff

Able to react calmly, quickly, and effectively when dealing

with challenging situations

CERTIFICATIONS AND VOLUNTEERING

Project Lead Volunteer for the English Heritage

Web developmet certificates with SheCodes

Certificate of attendance Course on INCOTERM 2010

British Chamber of Commerce

Certification Documentary Letter of Credit, British

Chamber of Commerce

LANGUAGES AND INTERESTS

French (Native)

English (Native level)

Spanish (Professional Use)

Mandarin (Beginner)

German (Beginner)

Coding

Basketball, Horse riding

WORK EXPERIENCE

RENOLIT – DESIGN PLASTIC MANUFACTURER

International Customer Service Coordinator - April 2018 to May 2021

Junior Product Manager – Maternity cover - May 2019 to June 2020

Planning Team support - December 2019 - to June 2020

- Trusted within two months of joining the company to look after key global accounts and to manage 44% of all accounts among a team of 3
- Part of an innovation project to develop eco-friendlier business and products - Defining project, assessing its successes and limits
- Managing day to day tasks such as looking after complaints, orders, liaising with stakeholders, analyzing data, scheduling resupply for customers, producing reports to track operations (OTIF)
- Seamlessly joined the product management team for a year as maternity cover, simultaneously handling all the tasks as a coordinator and junior product manager
- Contributed to stakeholder meetings with a cross-functional team and helped define go-to market strategies for 2020
- Managed project and products documentation, proofs, trials, sample approvals
- Became the liaising point between all stakeholders to provide support and to make sure projects and trials were on track to the highest standard
- Built a market research report using ABI Barbour assessing risks and opportunities
- Joined the production planning team as holiday and peak period cover creating, maintaining, and reviewing schedules and plans
- Liaised with managers and engineers to discuss the progress of planning and address any issues that arise while keeping all stakeholders up to date on progress

SPORTING ID - SPORTSWEAR TRANSFERS

B2B International Account Manager - March 2016 to April 2018

- Successfully transferred and set up French operations in the UK, handling credit control and all communications for the French market
- Became the French expert for all stakeholders reducing negative impacts engendered by the business move to the UK
- Managed key global accounts like Nike, Real Madrid, French Football Federation, UEFA, daily in English, French and Spanish and during international tournaments: Euro 2016, Champions League, etc
- Maximised all sales queries for UEFA teams and generated new business

FREELANCE TRANSLATOR - April 2015 to March 2016

- Successfully developed and managed a portfolio of customers including Fives Cinetic in Nissan's plant and luxurious hotels / Use of CAT tools

EDUCATION

MASTERS IN TRANSLATION - 2014 TO 2015

University of Toulouse, France

- Published translation group project of a bilingual edition of a Spanish play: La Ceremonia de la confusión by María Velasco
- CAT tools and translation project training
- Medical translation about fibromyalgia and dermatology and group translation of a medical book about autism
- Translation and surtitling of an English and Spanish play: The crucible by Arthur Miller and La Ceremonia de la confusión by María Velasco

ERASMUS AT DURHAM UNIVERSITY

September to December 2013 (First class Honours)

LANGUAGES AND ECONOMICS BACHELOR'S DEGREE - 2011 TO 2015

University of Limoges, France

- International Business Relations- Developed an understanding of international society and cultural differences in economics and business.
- Strong research, analytical and written skills for business purposes
- Economics- Excellent numerical skills. Developed analysis of graphs and data. French accountancy training
- Translations in French, Spanish and English
- Internship in an airport to carry out a study on foreign passengers living in the country