

#### BOOTCAMP

## **MORNING CALL**

## STEP 1: Things To Do Before Your Morning Buddy Call

- Priority Setting
  - Identify your next BIG PRIORITY to get done for this week (Your "Champagne Moment")
- <u>Calendar review</u>
  - Look for recent changes, potential conflicts, or opportunities to optimize your day
  - Look back one day anything you missed yesterday?
  - o Look ahead one day any nasty surprises?
  - o Decide on an end time to your day. A <u>hard stop</u> time.
- <u>Time blocking</u> / Allocating your time
  - Lay out sticky notes if you're using those
  - o OR... update and review Time Tracker if you're using that instead

#### STEP 2: CALL BUDDY - MORNING CALL SCRIPT

**Partner A**: Have you prepared for your day today? If the answer is **NO**, ask:

- Why not?
- Will you prepare right after this call?
- How do we keep this from happening tomorrow? What do we change? If the answer is **YES**, ask:
  - What is your Gold Star Action for this week?
  - What's your "Mini-Champagne Moment" for today?
  - How many focused Sticky Sessions are you setting aside to get this done? (digital or physical stickies)
  - What is your HARD STOP time this evening? Can I hold you to that?

Then move on to Partner B

[Ask the same questions of Partner B]

## **EVENING CALL**

### STEP 1: Things To Do Before Your Evening Buddy Call

- Priority Review
  - o Did you accomplish your big priority for today? If not, why not?
  - o How can you improve for tomorrow?
  - Take 60 seconds to dispassionately self-critique your performance (not criticize!)
- Calendar review
  - What needs to get pushed into tomorrow?
  - Tomorrow does anything need to be rescheduled?
  - Send any emails or rescheduling notices right away
- Time blocking / Allocating your time
  - Lay out sticky notes for tomorrow
  - o OR... update and review Time Tracker for tomorrow

#### STEP 2: CALL BUDDY - EVENING CALL SCRIPT

Partner A: How did it go today?

If the answer is "GREAT", ask:

- What did you get done?
- How many Sticky Sessions did you complete (digital or physical)
- What did you NOT get done?
- How can you improve for tomorrow?

If the answer is "BADLY", ask:

- Why?
- What can you change or improve tomorrow?

Then move on to Partner B

[Ask the same questions of Partner B]

# DO's and DON'Ts

### DO's

- Decide on a regular call time and stick to it! No flakes allowed!
- Make time to come prepared **before** the buddy call
- Be supportive and encouraging!
- Keep it to 5 minutes or less

### **DON'Ts**

- Make excuses this is 5 minutes. There's no time for that.
- Flake out on the call and not take accountability
- Avoid your buddy
- Try to BS your way through it
- Turn this into a therapy session
- Chit chat too much this can become a form of procrastination

REMEMBER: If you don't want to have a buddy, we can make that happen.