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Moody's Teleconference November 2018

2019 Global Macroeconomic and Sovereign Outlook

Key messages

1

Global growth will decelerate across both advanced and emerging markets in 2019. While growth in advanced countries will still be solid, emerging market prospects will diverge

2

The 2019 sovereign outlook is still stable, but credit risks will build. The window for addressing credit challenges, including high debt levels, is closing as the risk of tail events is rising

3

Rising risks stem from further escalation of trade tensions, sharper-than-expected financial market adjustment to monetary policy normalization, a faster-than-expected slowdown in China and an escalation of political tensions



Macroeconomic outlook:

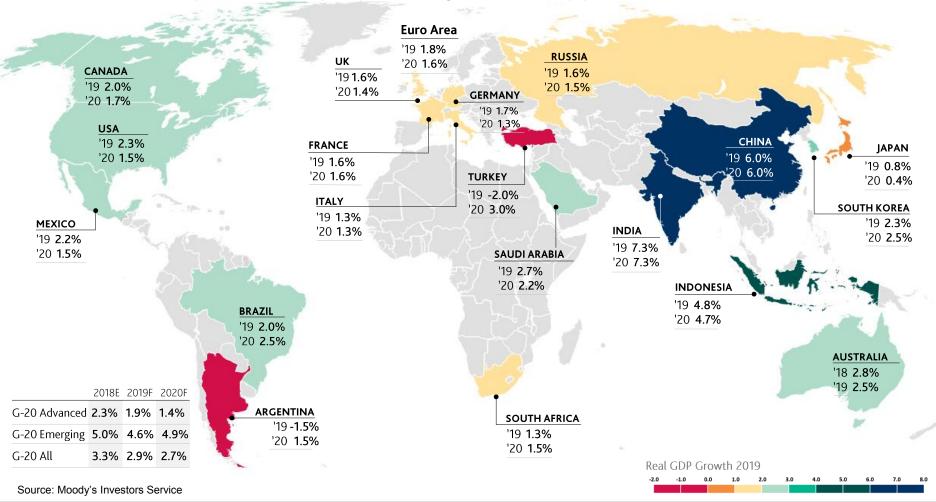
What will drive growth lower over the next two years?

Will tighter monetary policy cause the next downturn?

Will a trade war sink the global economy?

Economic growth will decelerate across advanced and emerging market economies

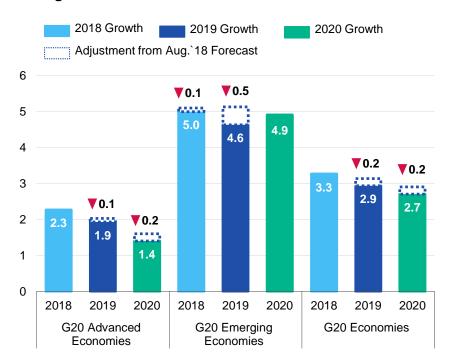
Global Macro Outlook (November 2018 Update): Real GDP growth forecasts (%) for G20 economies



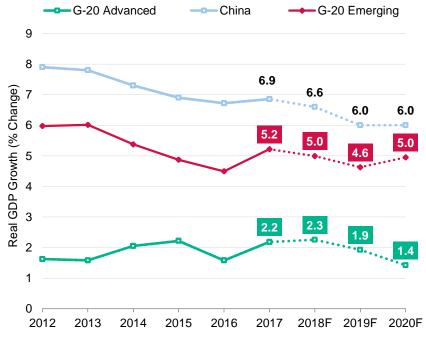
Economic growth will decelerate over 2019-20

- » Global economic growth has passed the peak
- » Slowdown in G-20 advanced economies driven primarily by weaker US growth
- Slowing of economic activity in China and contractions in Turkey and Argentina will pull down aggregate G-20 emerging markets growth in 2019

Global growth will decelerate in 2019



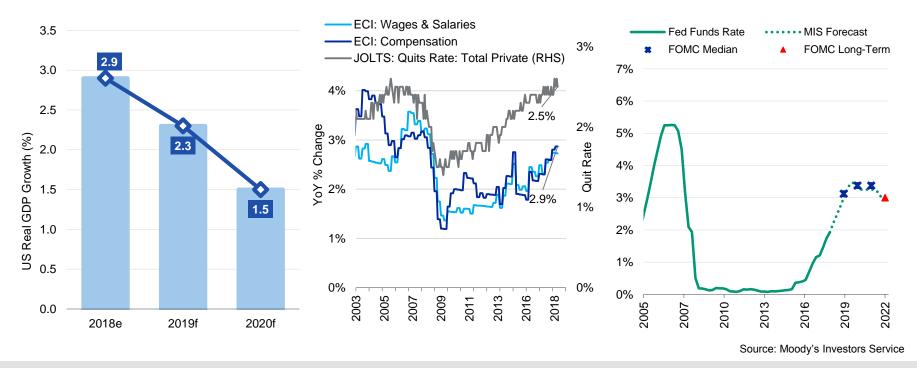
Slowdown in G-20 advanced economies driven primarily by weaker US growth



Source: Moody's Investors Service

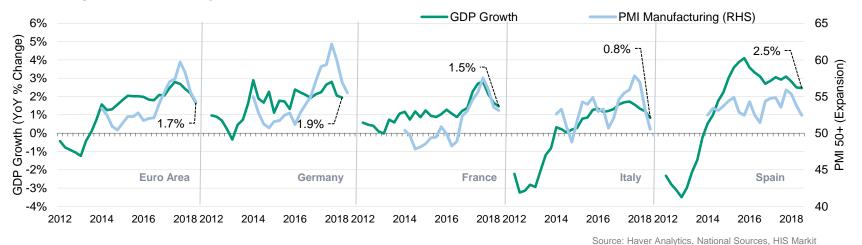
The current US expansion will likely continue into 2019 to become the longest recorded

- But waning fiscal impulse, increasingly restrictive monetary policy, trade policy uncertainty and latecycle dynamics will contribute to slower growth in 2019 and 2020
- In addition to rising interest rates, companies are facing prospects of higher imported input prices as a result of tariffs and rising costs of hiring and retaining workers amid a tight labor market
- The Fed will carefully calibrate monetary policy to deliberately dampen growth and elongate the current expansion by preventing excessive inflationary pressures from taking root



Euro area continues to grow, but political risk could weigh on sentiment

Euro area growth has steadily slowed ... consistent with the pullback in the PMI and business sentiment



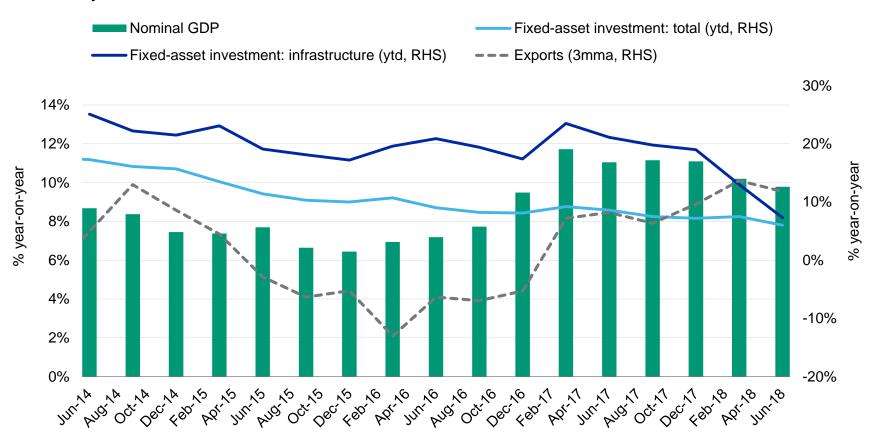
Real hourly wage growth remains muted

Real Wage (Hourly Wage Growth - HCPI Growth) Gross Wage/Salaries Growth 4% 8% 3% 2% Real Wage **Euro Area** Italy Spain Germany **France** -2% -10% -3% 2012 2014 2016 2018 2012 2014 2016 2018 2012 2014 2018 2012 2014 2016 2018 2012 2014 2016 2018 2016

Sources: Statistical Office of the European Communities/Haver Analytics

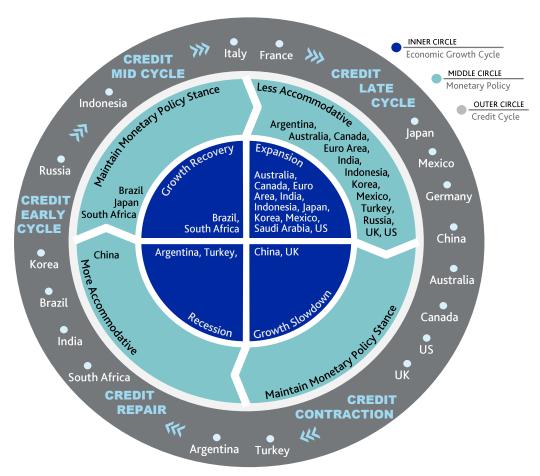
China's economic growth is softening on weaker domestic demand and exports

GDP and major macro indicators showed weakness in Q2 2018



Global financial conditions will continue to tighten in 2019 and 2020

- Monetary policy normalization in advanced economies will continue in 2019 and 2020
- There will be limited scope for additional monetary easing in emerging markets
- » Term premia and credit spreads will rise globally; volatility will return to normal levels
- » Tightening funding conditions will create liquidity headwinds for emerging market countries that rely heavily on external funding

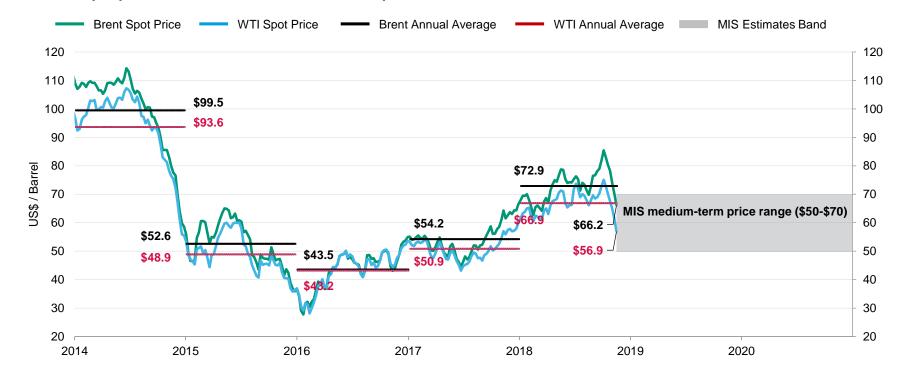


Source: Moody's Investors Service

Oil prices will remain volatile around current levels in the near term

- » Oil prices have climbed down recently from highs reached in October due to supply concerns. We expect oil prices will remain volatile around current levels
- Our medium-term price range for West Texas Intermediate (WTI) crude is \$50-\$70 per barrel

Global oil spot prices & WTI and our medium-term expectation

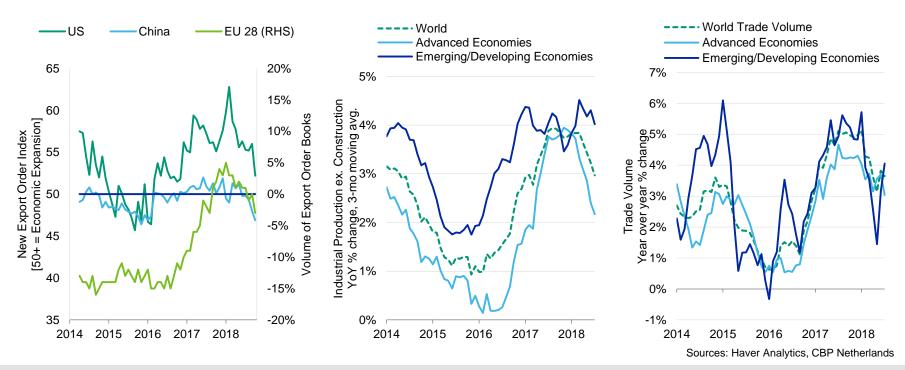


Sources: Haver Analytics, Moody's Investors Service
MOODY'S INVESTORS SERVICE

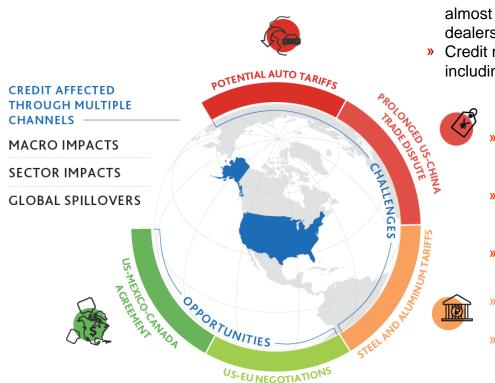
Industrial activity and trade growth are decelerating

- » US trade restrictions are starting to adversely affect economic activity and trade flows
- Trade and geopolitical disputes between the US and China will worsen in 2019 and continue to weigh on the outlook for investment, industrial production and global trade growth

Global trade volume and industrial production levels are slowing amid rising trade tensions



Key trade hotspots



- » US Mexico Canada Agreement (USMCA) reached
- » Reduced uncertainty credit positive for Mexico and Canada
- » US auto sector most dependent on trade within NAFTA (USMCA)

- Auto tariffs on US imports would be credit negative for almost every auto sector – carmakers, parts suppliers, dealers, retailers, and transportation companies
- » Credit negative for economies with large auto sectors, including the US, Japan and Germany
 - » A prolonged US-China trade dispute and rising geopolitical tensions is now our baseline
 - » Significant sector and regional impacts are likely, including unintended consequences on domestic supply chains
 - » Asia most vulnerable to spillovers
 - » US tariffs will benefit US steel and aluminum sectors
 - » But will hurt US manufacturing sectors vulnerable to higher input prices and consumers
 - » US tariffs are prompting retaliatory response from trade partners
- » US EU negotiations in progress
- » EU to increase imports of soybeans and liquefied natural gas from the US

Source: Moody's Investors Service

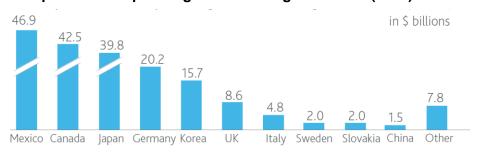
Trade tensions will escalate in 2019

Trade tensions will reshape trade flows and global supply chains with positive and negative credit effects across sectors

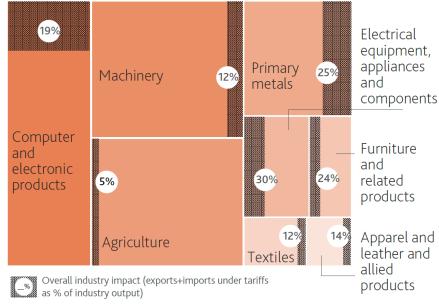
Trade milestones to watch

H₂ lan Feb Mar 2018-2018 2019 2019 2019 2019 2019 2020 US tariffs on US to Brexit The US-Potential Announ-Additional \$200 bln of US tariffs cement announce negotiations Mexicorestrictions of US-FU Chinese potential to conclude Canada on the on Chinese tariffs on imports to Agreement remaining investment negotiations potentially all or some likely to be \$267 bln in US tech car imports ratified of imports increase sectors likely from China

US imports of new passenger cars and light vehicles (2017)



Most-affected US sectors by retaliatory tariffs

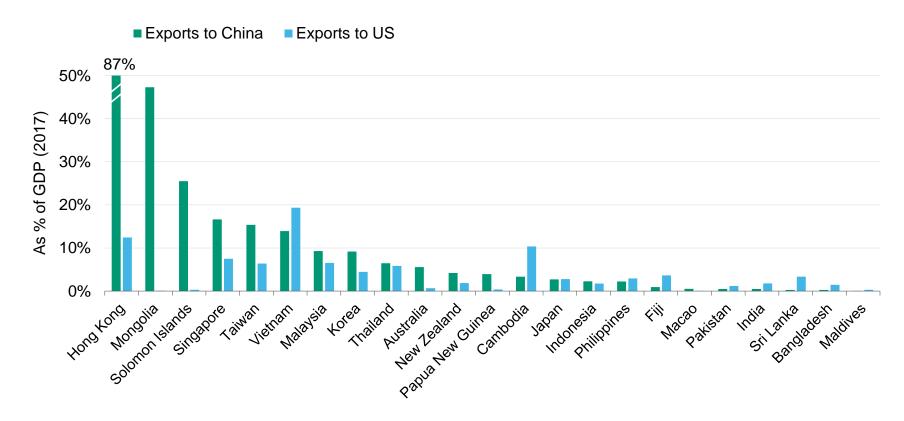


See the latest infographic: "Trade tensions will escalate in 2019," 8 November 2018

Sources: Moody's Investors Service, US Department of Commerce, Bureau of the Census, Foreign Trade Division, International Trade Centre

Escalation of US-China trade dispute will likely cause disruption in Asia

Share of exports to China and US remains high in some Asian economies (% of GDP)



US-China trade tensions will affect rest of Asia through supply chains

Selected Asian economies and their supply chain linkages to China

		Directly exposed	Indirect	ly exposed thro	ugh supply chai	ins and interme	diate goods exp	orts to China	Exposure lessened	
		·		Exports of all intermediate	Exports of primary industrial supplies	Exports of processed industrial supplies	Exports of parts and accessories of capital goods (except transport			
		Exports to the US as % of GDP (2017)	Exports to China as % of GDP (2017)	goods to China as % of GDP (2016)	(intermediate) to China as % of GDP (2016)	(intermediate) to China as % of GDP (2016)	equipment) to China as % of GDP (2016)	as % of total exports to China (2016)	Exports to the EU as % of GDP (2017)	
Singapore Hong Kong	*	7.9% 12.7%	17.6% 89.2%	10.5% 75.4%	0.1% 0.6%	3.5% 20.1%	6.1% 53.7%	45.4% 63.4%	10.4% 14.3%	Trans-shipment Hubs
Taiwan Korea Malaysia Japan Thailand Philippines Vietnam India Bangladesh Sri Lanka	**************************************	6.5% 4.5% 6.6% 2.8% 6.1% 2.9% 19.8% 1.5% 3.3%	15.6% 9.2% 8.8% 2.7% 6.7% 2.2% 14.2% 0.5% 0.3% 0.3%	22.0% 6.3% 6.5% 1.5% 4.2% 1.2% 6.5% 0.3% 0.0% 0.1%	0.1% 0.0% 0.6% 0.1% 0.6% 0.2% 0.5% 0.1% 0.0%	5.0% 2.6% 2.2% 0.7% 2.2% 0.1% 3.2% 0.2% 0.0%	16.8% 3.1% 2.9% 0.5% 1.1% 0.7% 1.8% 0.0% 0.0%	55.3% 46.5% 44.7% 23.4% 13.4% 41.1% 22.5% 4.0% 0.0%	4.8% 3.4% 7.3% 1.6% 5.3% 2.8% 18.3% 2.1% 6.1% 3.7%	Manufacturing Economies
Australia Indonesia New Zealand	51 (2) 51 (2) 51 (2) 51 (2)	0.6% 1.8% 1.9%	5.5% 2.3% 4.3%	4.1% 1.6% 1.4%	3.1% 0.1% 0.9%	0.3% 0.6% 0.3%	0.0% 0.0% 0.0%	0.7% 5.6% 0.5%	0.9% 1.6% 1.7%	Non- Manufacturing, resource

Sources: Trade Maps, International Trade Center (ITC), UN Comtrade, International Monetary Fund, Moody's Investors Service

2

Global sovereign outlook:

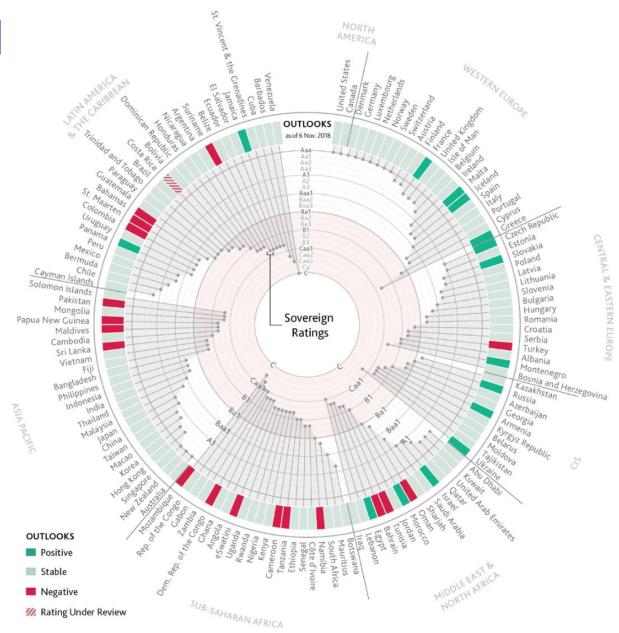
What is the likelihood of downward rating adjustments for sovereigns in 2019?

What impact will higher US interest rates have on EMs?

What are the sources of political risk and what are their implications for sovereigns?

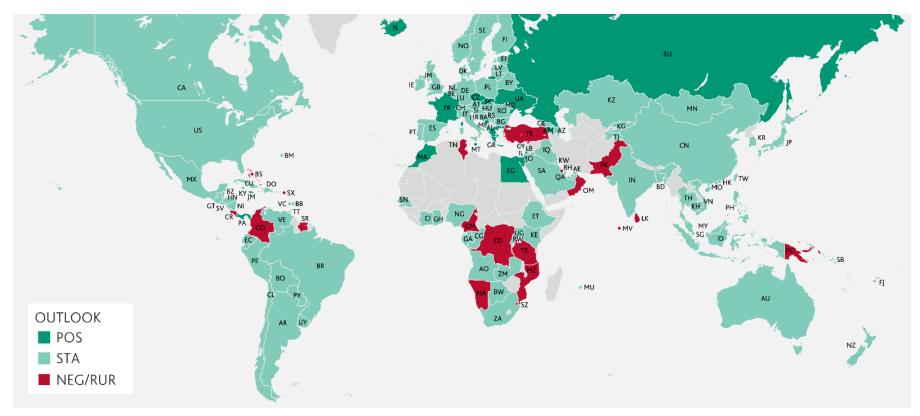
Stable global sovereign outlook

- » 75% of sovereigns have a stable outlook
- » 14% have a negative outlook (or are on review for downgrade)
- » 11% have a positive outlook

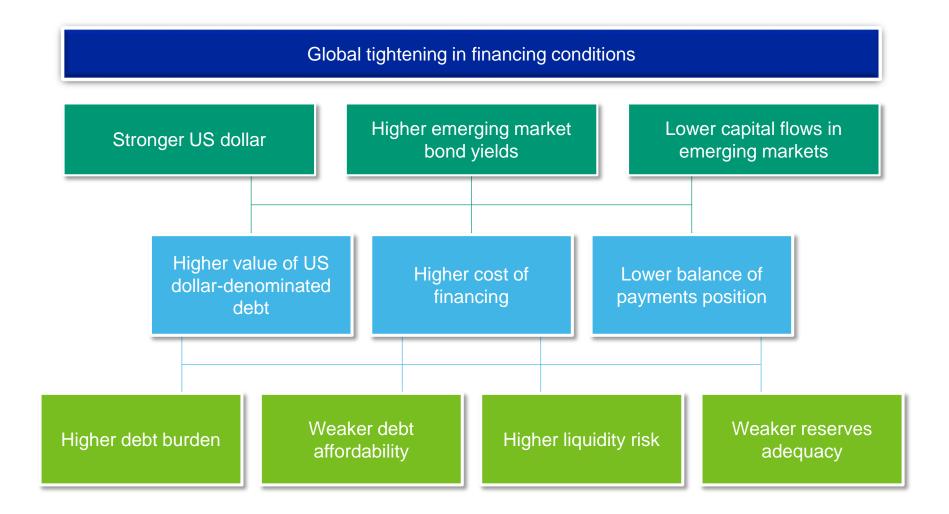


Positive, negative outlooks regionally concentrated

- The overall stable outlook balances the continued but slowing growth in the global economy against rising uncertainty over longer-term economic and financial stability
- » Negative outlooks are mainly in the regions that exhibit the broadest range of fundamental weaknesses – sub-Saharan Africa, Latin America and the Caribbean – and at the low end of the rating scale



Credit impact of tightening funding conditions



External vulnerability highest for frontier markets

» Countries with large current account deficits, high external debt repayments and substantial foreign-currency government debt are most exposed

		Vulnerabilities										
		Current Account Balance (% of GDP)	External Debt (% of GDP)	External Vulnerability Indicator	Govt. FC Debt (% of Total Gov. Debt)	Weighted Average Term to Maturity (Years)						
Country	Rating Outlook	2018	2017	2018	2017	2018						
Mongolia	B3 STA	-8.8%	242%	145%	80%	3						
Georgia	Ba2 STA	-7.0%	114%	154%	79%	10						
Belarus	B3 STA	-2.7%	73%	331%	93%	3						
Tunisia	B2 STA	-9.5%	84%	220%	69%	7						
Jordan	B1 STA	-9.6%	72%	102%	44%	5						
Lebanon	B3 STA	-19.3%	109%	111%	41%	5						
Maldives	B2 NEG	-21.3%	38%	78%	38%	4						
Sri Lanka	B1 NEG	-2.5%	59%	197%	46%	6						
Albania	B1 STA	-6.8%	72%	107%	48%	9						
Moldova	B3 STA	-7.3%	86%	102%	52%	8						
Turkey	Ba3 NEG	-4.5%	53%	229%	39%	6						
Ukraine	Caa2 POS	-3.0%	104%	354%	65%	6						
Serbia	Ba3 STA	-5.4%	78%	59%	77%	4						
Bahrain	B2 NEG	-2.9%	181%	2247%	48%	6						
Zambia	Caa1 STA	-2.5%	71%	146%	59%	8						
Pakistan	B3 NEG	-4.6%	27%	84%	30%	4						
Tajikistan	B3 STA	-4.0%	78%	447%	78%	18						
Armenia	B1 POS	-3.0%	91%	116%	83%	9						
Croatia	Ba2 STA	2.5%	87%	85%	76%	5						
Hungary	Baa3 STA	2.1%	89%	135%	23%	4						
Kazakhstan	Baa3 STA	-2.9%	103%	126%	36%	8						
Romania	Baa3 STA	-3.7%	53%	115%	52%	5						

Note: External Vulnerability Indicator is calculated as: (short-term external debt + currently maturing long-term debt + total nonresident deposits over one year) / official foreign exchange reserves.

See Sovereigns - Global: US dollar appreciation raises credit risk for sovereigns with large external funding needs

Sources: Moody's Investors Service, IMF and World Bank

High Vulnerability

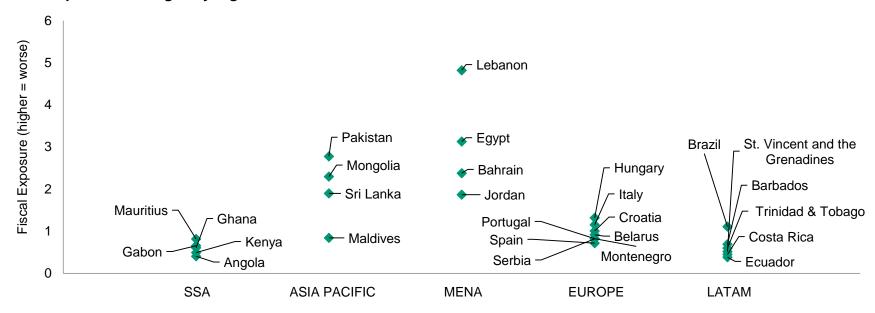
Medium Vulnerability

Low Vulnerability

Sovereigns most exposed to spike in debt costs are in MENA and APAC

» Quantifying the implications of a sharp and sustained rise in the cost of new debt, we find that 8 of the 10 most exposed sovereigns are in the Middle East and North Africa (MENA) and Asia Pacific (APAC).

Most exposed sovereigns by region



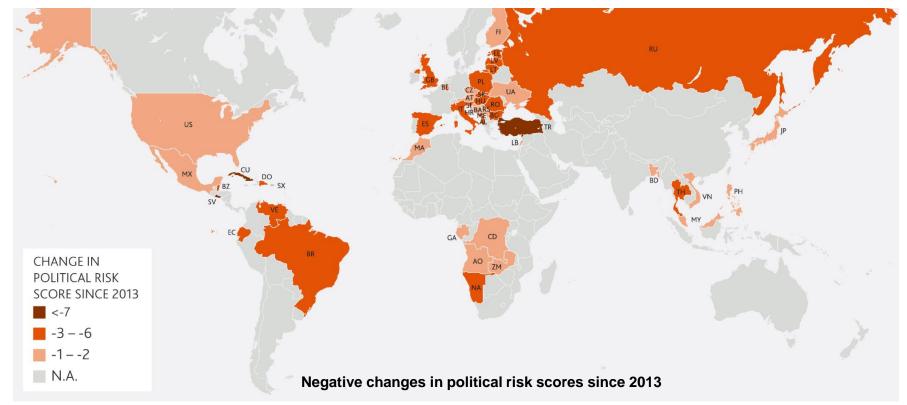
Note: The value of the fiscal exposure index is each country's average of the Z-scores (number of standard deviations from the mean) of the changes from the baseline of the four metrics that enter our fiscal strength assessment, i.e., debt to GDP, debt to revenue, interest to GDP and interest to revenue). We use the 2021 value of the index in the moderate shock to rank fiscal exposure. Additionally, we have removed the US, Canada, and Japan because the probability of the shocks occurring is very low.

See: Sovereigns - Global: Weakest MENA and APAC sovereigns would be most sensitive to an interest rate shock, May 2018

Source: Moody's Investors Service

Politics - key downside risk

- While relatively few sovereigns have direct exposure to political risks, the crystallization of these risks could have material spillover effects globally
- The most potent, far-reaching source of geopolitical risk in 2019 will be US trade policy.
 Other geopolitical risks, including in the Korean peninsula and the Middle East, remain
- » Domestic political factors also continue to pose idiosyncratic challenges



Appendix

Six main themes will shape global credit in 2019 and beyond

FINANCIAL STABILITY

Financial conditions and liquidity will gradually tighten, spreads and market volatility will rise. Risks of sharper financial markets adjustment and capital outflows

GROWTH

Economic growth will decelerate, inflation will firm, trade growth will slow in 2019

CYCLICAL THEMES

POLITICAL RISKS

Rising political and geopolitical risks take center stage in 2019.
Heightened political risks will pose the greatest source of uncertainty

TRADETENSIONS

Trade tensions will intensify in 2019. US trade policy is the most potent, far-reaching source of global risk with significant sector and regional impacts



ESG RISKS

Environmental, social and governance risks will become more prominent in 2019. The transition to a low-carbon economy will most materially influence credit in 2019

TECHNOLOGY AND INNOVATION

Technology and innovation have the potential to reshape the credit landscape. Digital technologies can lead to productivity improvements but also disruptions

See our report 2019 Outlook - Global credit conditions to weaken amid slowing growth and rising risks

Source: Moody's Investors Service.

Global Macro Outlook (November 2018 Update)

Economies	Real GDP Growth %					Inflation % change (Dec/Dec) 2					Unemployment Rate					Monetary policy		
	17	18E	000000000000000000000000000000000000000	3 19F	20F	Target	17	18E	19F	20F	17	18E	19F	20F	18E	19F	20	
G-20 Advanced	2.2	2.3		1.9	1.4													
US	2.3	2.9		2.3	1.5	2.0%	2.1	2.3	2.1	2.1	4.4	3.8	3.7	4.0	A	A	A	
Euro area 1	2.5	2.0		1.8	1.6	2.0%									•	A	A	
Japan	1.7	1.1		8.0	0.4	2.0%	1.1	1.2	2.5	8.0	2.9	2.6	2.6	2.6				
Germany	2.5	1.8		1.7	1.3	2.0%	1.7	2.2	2.2	1.9	3.8	3.4	3.2	3.4				
UK	1.7	1.3		1.6	1.4	2.0%	2.7	2.3	2.0	1.9	4.3	4.2	4.3	4.4	A	A	A	
France	2.2	1.7		1.6	1.6	2.0%	1.2	1.9	1.9	1.5	9.4	9.1	8.6	8.1				
Italy	1.5	1.0		1.3	1.3	2.0%	0.9	1.1	1.5	1.5	11.3	10.5	10.3	10.1				
Canada	3.0	2.1		2.0	1.7	2.0% (+/-1.0%)	1.9	2.4	2.1	2.0	6.3	5.9	5.9	5.9	A	A	A	
Australia	2.3	3.0		2.8	2.5	2.0%- 3.0%	1.9	2.3	2.5	2.5	5.6	5.6	5.5	5.5	A	A	A	
South Korea	3.1	2.5		2.3	2.5	2.0%	1.5	1.9	2.0	2.1	3.7	4.0	4.1	4.2	•	A	A	
G-20 Emerging	5.3	5.0		4.6	4.9													
China	6.9	6.6		6.0	6.0	3.0%	1.8	2.5	2.8	2.8	19229	445	==	=3	_		A	
India	6.7	7.4		7.3	7.3	4% (+/-2.0%)	4.3	4.8	4.9	5.0		447	-	[]	•	A	A	
Brazil	1.0	1.8		2.0	2.5	4.5% (+/-1.5%)	2.9	4.0	4.5	4.5			573				A	
Russia	1.5	1.8		1.6	1.5	4.0%	2.5	4.0	4.6	4.0		754	574	==	_	A	A	
Mexico	2.0	2.3		2.2	1.5	3.0% (+/-1.0%)	6.8	4.9	4.2	3.8	3- <u></u> -3		<u></u>	=3	A	A		
Indonesia	5.1	5.1		4.8	4.7	3.5% +/-1.0%	3.6	3.5	3.8	5.0	5.4	5.2	5.0	5.0	A	A	A	
Turkey	7.4	1.5		-2.0	3.0	5.0% (+/-2.0%)	11.9	27.0	18.0	12.0				· · · · · · · · · · · · · · · · · · ·	A	A	A	
Saudi Arabia	-0.7	2.5		2.7	2.2		-1.1	2.6	1.0	2.0	· · · · · · · · · · · · · · · · · · ·			579				
Argentina	2.9	-2.5		-1.5	1.5	25-9%/15-9% 3	24.8	45.0	30.0	20.0	8428		===		A	A	A	
South Africa	1.3	0.5		1.3	1.5	3.0% - 6.0%	4.5	5.3	5.3	5.4				-	A	A	A	
G-20 All	3.3	3.3		2.9	2.7	. За применения в	VII	e de la companya de l	enement nemerica		* Virginia v	nenenenenenene	nearen en en en en en	VII.VII.VII.VII.VII.VII.V		Anvinene ne n	Marchenene	

^{1.} G-20 Euro Area forecasts include 19 countries. 2. CPI for Euro Area reflects average. 3. The authorities are using the inflation band based on numerical guideline. Source: Moody's Investors Service. See Global Macro Outlook 2019-2020: Global growth to decelerate amid tightening global liquidity and elevated trade tensions, November 2018

Trade tensions will reshape trade flows and global supply chains across various sectors

» Unintended consequences for supply chains as most tariffed products are intermediate goods



Source: Moody's Investors Service. See our report Global Trade Monitor - October 2018

Moody's related publications

- » 2019 Outlook Global credit conditions to weaken amid slowing growth and rising risks, November 2018
- » Global Macro Outlook 2019-2020: Global growth to decelerate amid tightening global liquidity and elevated trade tensions, November 2018
- » Sovereigns Global 2019 outlook still stable, but slowing growth signals increasingly diverging prospects, November 2018
- » <u>Cross-Sector Global: Global Trade Monitor: Escalating tensions will have unintended consequences for supply chains, October 2018</u>

Topic pages

- » 2019 Outlooks
- » The Big Picture
- » Growth
- » Rising trade tensions

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Institutional

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CLO Census 2017



#1 US Rating Agency: 1997-2017

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Best Rating Agency: 2017

ASIA PACIFIC



Multi-award winner: 2016-2017

Green Rating Agency of the Year: 2017



Australian Rating Agency of the Year: 2014-2017



Best Islamic Rating Agency: 2015, 2017



Market Leadership Award, Islamic Finance Intelligence & Ratings: 2016-2017

Best Islamic Finance Rating Agency: 2015



Most Influential Credit Rating Agency: 2013-2016



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