## **Robo-tricks**

## **Democratizing Industrial Robotics**

## The Problem

- Industrial robotics is too expensive
- Complex implementation processes
- High expertise requirements
- Limited flexibility
- Expensive maintenance

## **Our Solution**

Robo-tricks: Al-Powered Robot Design & Management

- Automated Design: RAG model for optimal configurations
- Standardized Components: Modular, plug-and-play parts
- Full Lifecycle Management: From design to maintenance
- Subscription Model: Hardware-as-a-Service

## **How It Works**

- 1. **Describe Your Need** → Al generates optimal design
- 2. **Select Components** → Standard or Pro parts library
- 3. **We Build & Deploy** → Fully tested and ready
- 4. **Ongoing Support** → Maintenance and upgrades

# **Market Opportunity**

## **Total Addressable Market (TAM)**

- Global Industrial Robotics: \$75B by 2027
- 15% CAGR in automation sector

#### **Our Initial Focus**

- SMB Manufacturing (\$5M-\$50M revenue)
- Warehousing & Logistics
- Estimated Initial Market: \$10B

# **Competitive Advantage**

### **Traditional Robotics**

- High upfront costs
- Complex integration
- Limited flexibility
- Expertise required

### **Robo-tricks**

- Pay-as-you-go model
- Al-driven design
- Modular components
  Confidential 2024
  - Full lifecycle support

# **Technology**

## **Proprietary AI Design System**

- Custom-trained RAG model
- Optimized component selection
- Automated configuration
- Continuous learning

## **Patent Strategy**

- Core component designs
- Assembly mechanisms
- Control systems
  Confidential 2024
  - Integration methods

## **Business Model**

## **Subscription Tiers**

- Basic: Standard parts, essential support
- **Professional:** Limited pro parts access
- Enterprise: Full pro parts access, priority support

#### **Revenue Streams**

- Monthly subscriptions
- Pro parts upgrades
- Maintenance services
- Patent licensing

## **Traction & Roadmap**

#### **Current Status**

- RAG model prototype
- Initial patent filings
- Partner discussions
- MVP development

### **Next 12 Months**

- First customer pilots
- Patent portfolio expansion
- Sales team buildout
  - Market expansion

# **Financial Projections**

### Year 1

- 20 pilot deployments
- \$2M revenue target
- Focus on SMB manufacturing

### Year 3

- 500+ active subscriptions
- \$50M revenue projection
- Multi-industry presence

### **Team**

## Leadership

- [Founder & CEO] Robotics & AI expertise
- [CTO] Machine Learning specialist
- [COO] Manufacturing operations

### **Advisors**

- [Industry Expert] Former robotics executive
- [Technical Advisor] AI/ML researcher

## **Investment Ask**

## Seeking \$5M Seed Round

#### **Use of Funds**

- Product development (40%)
- Patent filings (20%)
- Team expansion (25%)
- Marketing & Sales (15%)

## **Thank You**

### **Contact Information**

[Contact Details]

## **Next Steps**

- Technical demo
- Customer interviews
- Partnership discussions