

IoT Tracking

GPS tracking for boat regattas

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5-ISS



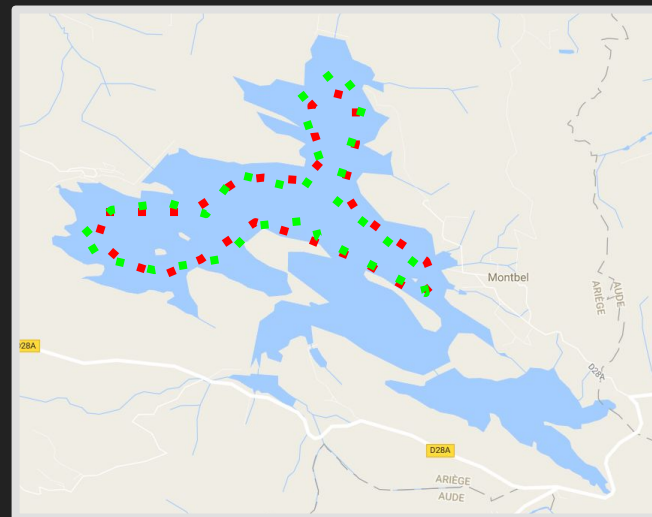
For : Lérans sailing ship's club (CVRL)



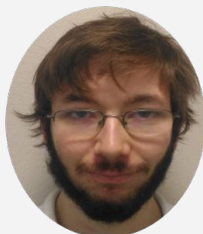
Ariege / Montbel Lake

The client

Collaboration with an association



Our team



ALVAREZ Josué
I

Skills:
Software Engineering
Networking
Embedded systems



ANAK STELL Cyril
RT

Skills:
Network Routing
C/C++/Java
Arduino/Galileo



CHAUVIN Axel
IAE

Skills:
Management
Agile development
Business development



DIOP Aminata
RT

Skills:
Network
Telecommunications
Java/C/Arduino



DUTHOIT Cécile
RT

Skills:
Telecom &
Network
C/C++/Java/Arduino



MJELSTAD Linn
AE

Skills:
Electronic
Embedded system
C++/Javascript

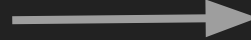


OUEDRAOGO Clovis
RT

Skills:
Electronic
Embedded system
Arduino/Java

1. Context and Goal

Context and Goal

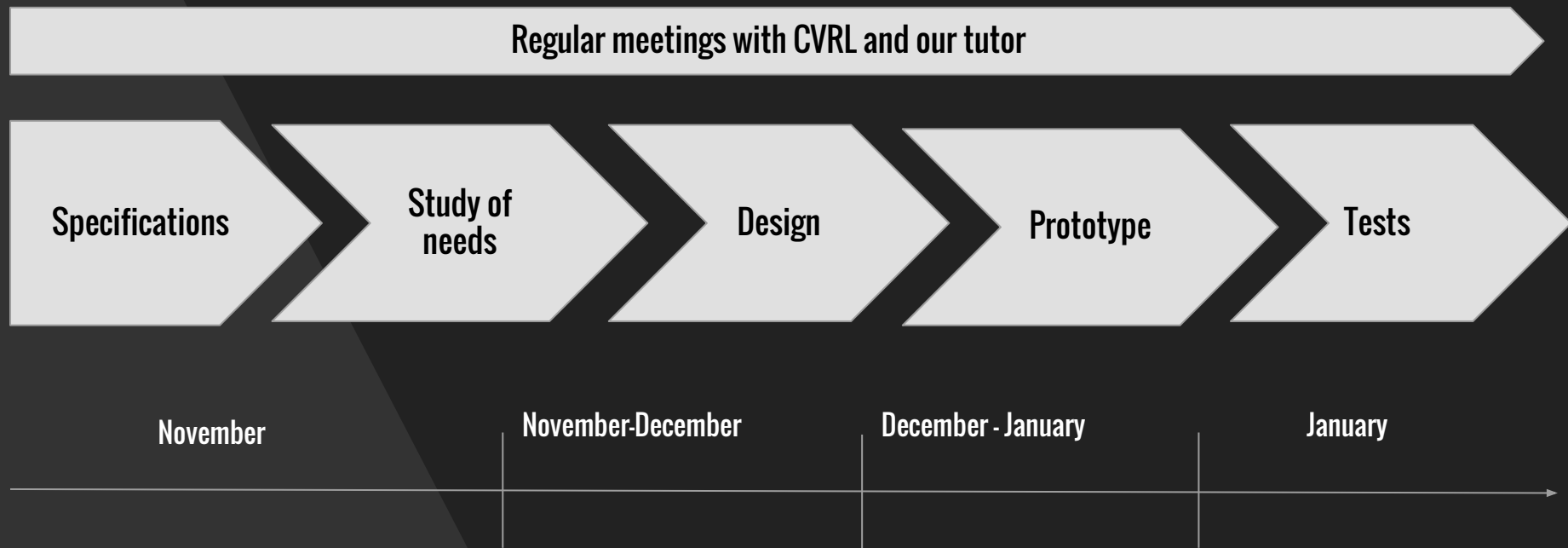


Follow the evolution of the boats
during the regatta



GPS Tracking

Context and Goal



2. Needs, specifications and requirements definitions

Client needs

Main features

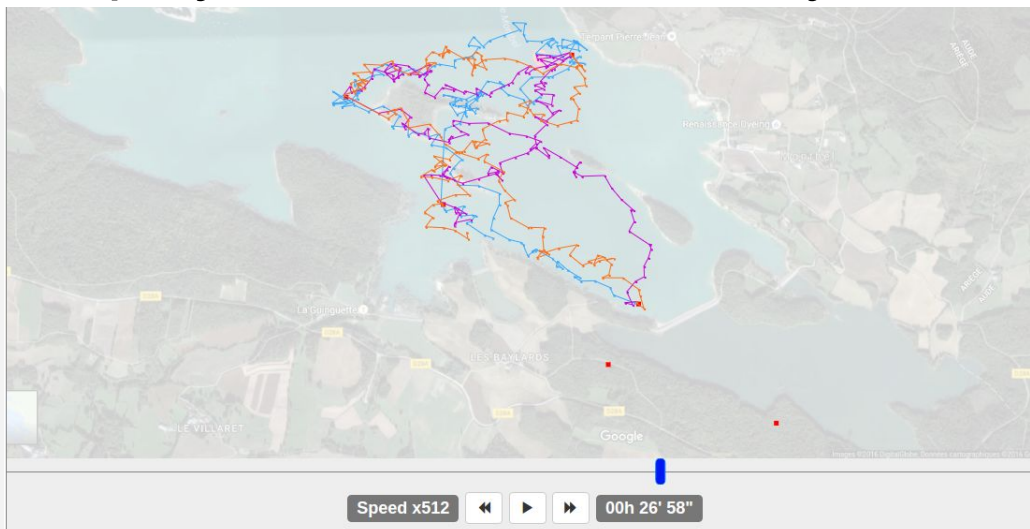
- Real-time race display (smartphones, tablets).



Client needs

Main features

- Deferred replays and race data analysis.



Client needs

Main features

- Easy setup and integration with existing tools (freg)

Client needs

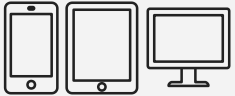
Constraints



No dependency on the Internet



Low cost



Compatible with all devices



Portability of the system

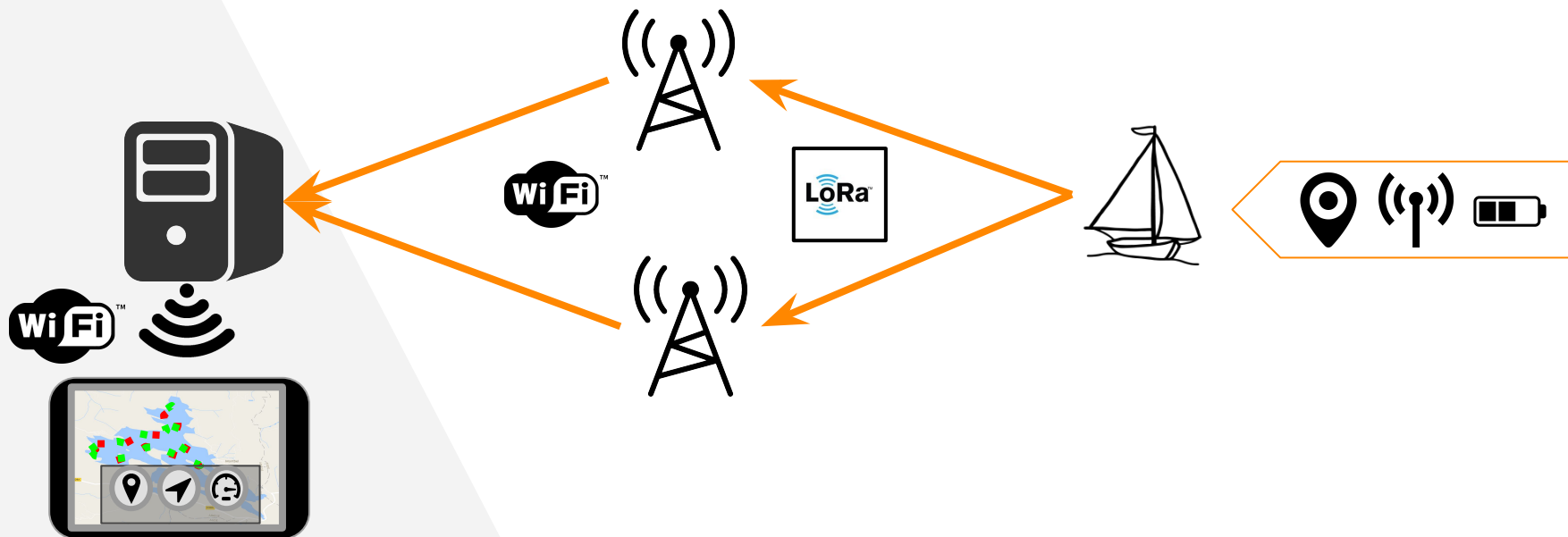
3. Technical Analysis

Our solution

Self-hosted netserver

Custom Gateways

LoRa Devices



What sets us apart

Low-Cost

Mobile

No need for
network
coverage

4. Business Analysis

Business Analysis - 1

Value Propositions

Enhanced
experienced
during
events

Cheap GPS
tracking
solution +
intuitive user
interface

Customer Relationships

Technical
support
after sales

Channels

Sailing club
community
in France:
FREG

Customer Segments

1st step:
Low budget
sailing club:
CVRL

2nd step:
Trail
enthusiasts

Business Analysis - 2

Key Partners

CVRL
association
+ INSA
Toulouse

Key Activities

R&D
+
Sales

Key Resources

Sodaq
+
Snootlab

\$\$\$\$
+
Human
Resource

5. Social Acceptability

Social Acceptability

1. Identify the reluctance of residents and users

- ▶ Effect of WiFi radiation on health
- ▶ Cost of solution



2. Creating social acceptability based on dialogue with the public

- ▶ According to WHO Fact sheet N°193, Reviewed October 2014 :
To date, no adverse health effects have been established as being caused by mobile phone use.
- ▶ Regata more interesting = more participants × more money



So ?

WHAT ?

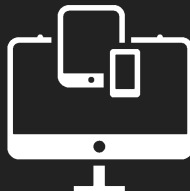


Funnier

Popular

More visible

HOW ?



WHEN ?

First tests on the 15th !



“

*The first 90% of a project takes
90% of the time the last 10%
takes the other 90%.*

”

THANKS!

Any questions?