magritte

this is not a pipe

Checkpoint I

Agenda

- Goals
- Context
- Demo
- Background
- Technical presentation
- Questions

Goals

- Characterize analytics-in-the-cloud
- Illustrate key features, advantages and benefits
- Identify target market
- Propose revenue model

Who wants analytics in the cloud?

- Quant who wants to implement a model of oil price effects on stock performance
- Small business owner who wants to model oil price effects on logistics and profit margin
- Quant who wants to implement a model a signaling regime at single cell and cell population levels
- IT professional who wants to implement a model of impact of feature roll out at single user and network levels

What is a compelling offering?

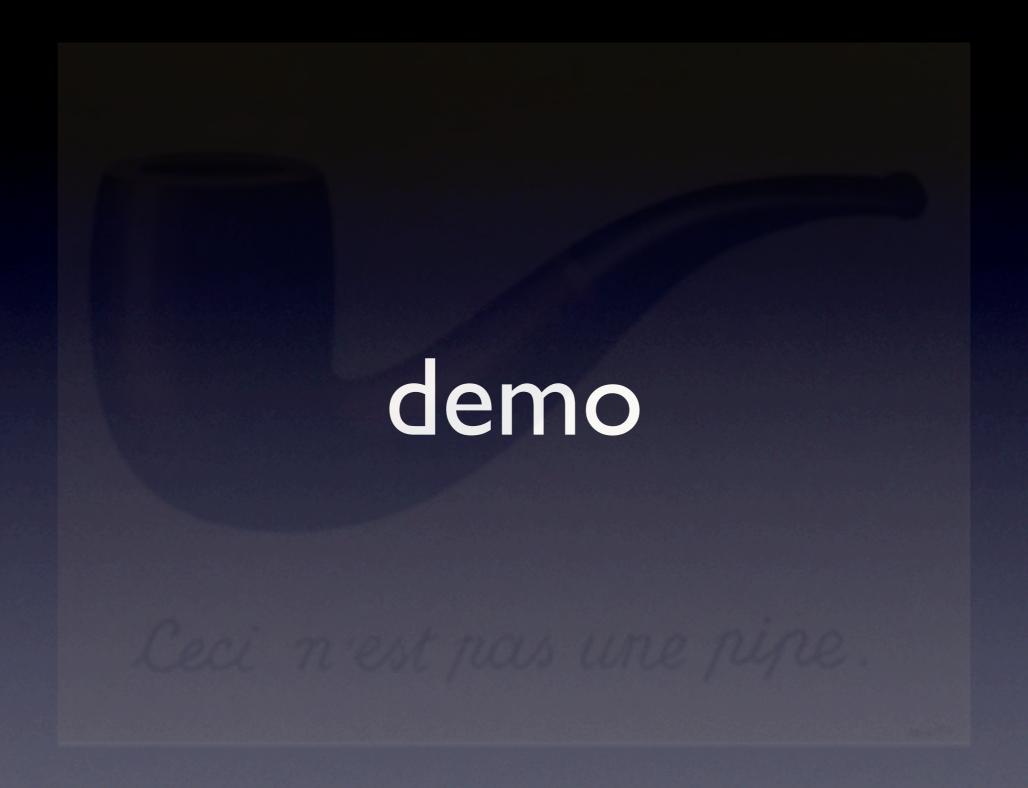
These users will be concerned with how easy it is to

- build the model
- to supply the model with data
- modify the model
- change the data
- manage models and data sets
- track the <u>provenance</u> of data and model
- integrate with existing infrastructure

What is a compelling service?

More sophisticated users will be concerned with how easy it is to

- provision resources to guarantee SLA-like uses
 - performance, availability
 - checkpointing and recovery
- revise deployment to consider
 - bringing model to data vs data to model



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Technologies involved

Oil price shocks to market

VAR + MA statistical models

pipes UI

javascript ajax

browser

pipes UI

hibernate

jruby + rails

scala

pipes

to

Gems

Compiler

CAL

Quark

MySQL

JVM

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Comparison to other technologies

	Performance	Availability	Adoption	Compositionality
Google spreadsheets				7
Yahoo Pipes	7		7	
Wolfram Alpha			ne gine	

Comparison to other technologies Next generation features!

	Search using models	Search models	Social technologies	Provenance
Google spreadsheets	7	7	7.	71
Yahoo Pipes	7-	71	71	71
Wolfram Alpha	recine	t 1271 W	le Pine.	71

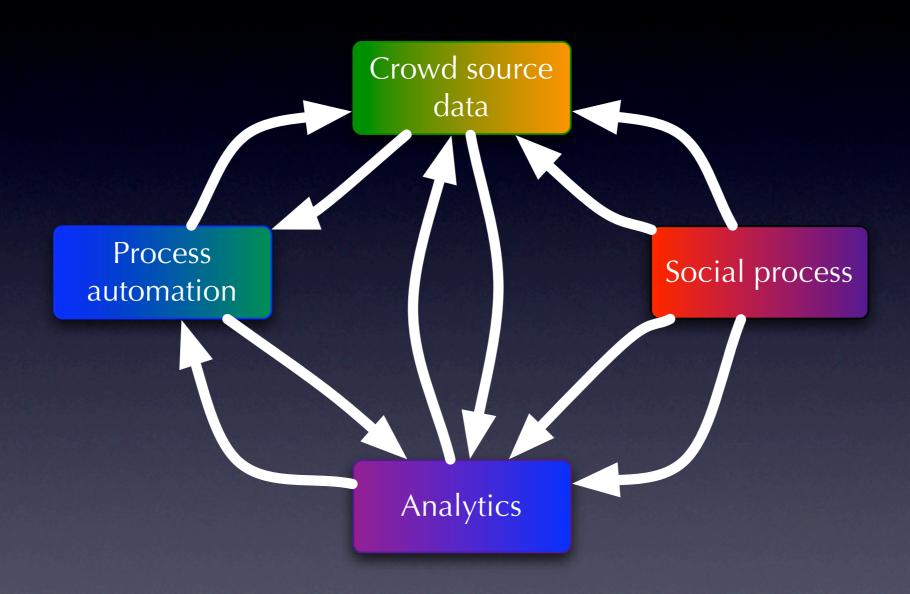
Legacy statistical modeling technologies

- You don't get even 1 degree of separation into this investigation without running into S+ and the open source version R
- These functional languages are the warehouses of computational finance and bioinformatic models
- CRAN is the primary reason these markets still exist

Future statistical modeling technologies

- Computational finance is driving a re-tooling in terms of modern functional languages and environments
 - Haskell, OCaml, Scala, F#
- DSL-based vertical efforts are driving abstractions above this infrastructure
 - PMML

A virtuous ecosystem



Proposal

Build a best of breed PaaS



- Take the best of Bespin, Pipes and GoogleAppEngine
- Add functional programming model with full support for SELECT-FROM-WHERE
- Import rich model library
- Include collaborative technologies in context

still a commodity

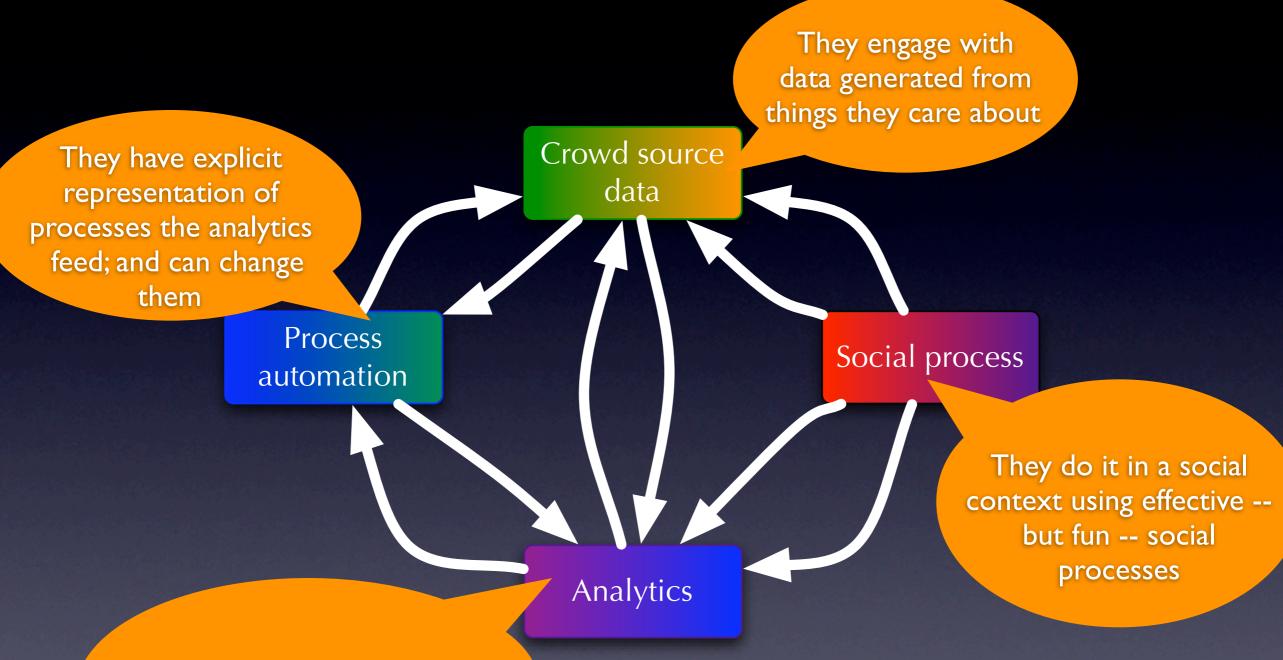
- People want to and need make decisions in context
- This creates a sticky experience
- Use this as the basis to introduce new search capability

not yet commodity

Proposal - revenue model

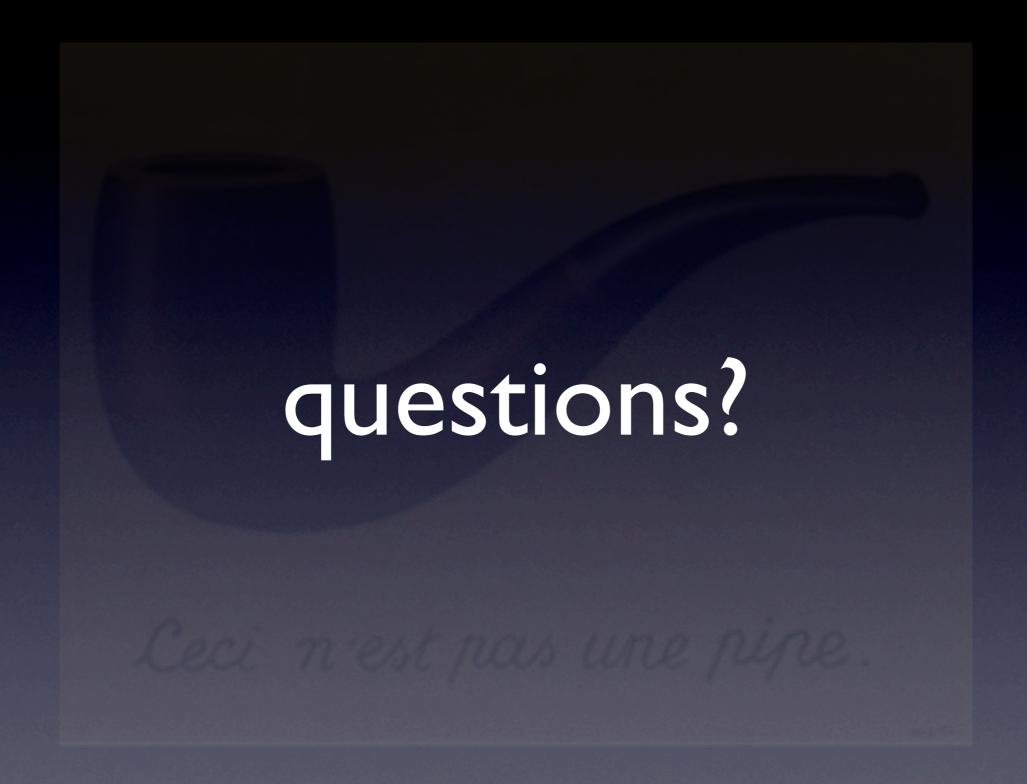
- Tiered service
- Just as with S3/EC2 users pay on the basis of resource consumption which comes down to a cost for
 - bandwidth+storage+compute time
 - plus additional service fees which can also include consulting on everything from model design to optimization
- App store
 - Users can distribute components, providing an additional revenue stream

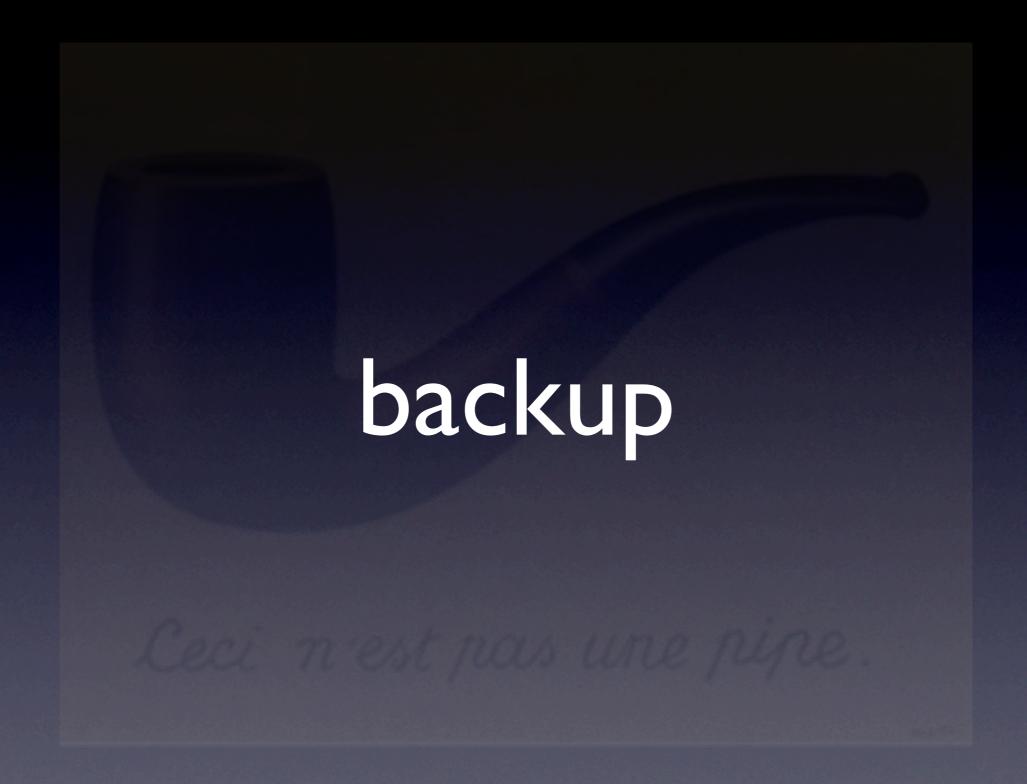
Why do they pay premium prices for these resources?



The library of models is both trusted an unduplicatably rich

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An effective visualization of comprehensions

