

Predicting Customer Purchase using Logistic Regression

1. compute Probabilities (5 points)

Customer	Time on site (X_1)	Pages Viewed (X_2)	Purchase (y)	\hat{y}
A	1	4	0	0.167
B	2	3	0	0.232
C	3	7	1	0.769
D	5	2	1	0.690
E	6	6	1	0.961

$$w_1 = 0.8 \quad w_2 = 0.4 \quad b = -4.0$$

$$z = w_1 X_1 + w_2 X_2 + b \quad \hat{y} = \sigma(z) = \frac{1}{1 + e^{-z}}$$

$$\begin{aligned} A// \quad z &= (0.8)(1) + (0.4)(4) + -4.0 \\ &= -1.6 \end{aligned} \quad \left| \begin{aligned} \hat{y} &= \sigma(-1.6) = \frac{1}{1 + e^{-1.6}} \\ \hat{y} &= 0.167 \end{aligned} \right.$$

$$\begin{aligned} B// \quad z &= (0.8)(2) + (0.4)(3) + -4.0 \\ &= -1.2 \end{aligned} \quad \left| \begin{aligned} \hat{y} &= \sigma(-1.2) = \frac{1}{1 + e^{-1.2}} \\ \hat{y} &= 0.232 \end{aligned} \right.$$

$$\begin{aligned} C// \quad z &= (0.8)(3) + (0.4)(7) + -4.0 \\ &= 1.2 \end{aligned} \quad \left| \begin{aligned} \hat{y} &= \sigma(1.2) = \frac{1}{1 + e^{-1.2}} \\ \hat{y} &= 0.769 \end{aligned} \right.$$

$$\begin{aligned} D// \quad z &= (0.8)(5) + (0.4)(2) + -4.0 \\ &= 0.8 \end{aligned} \quad \left| \begin{aligned} \hat{y} &= \sigma(0.8) = \frac{1}{1 + e^{-0.8}} \\ \hat{y} &= 0.690 \end{aligned} \right.$$

$$\begin{aligned} E// \quad z &= (0.8)(6) + (0.4)(6) + -4.0 \\ &= 3.2 \end{aligned} \quad \left| \begin{aligned} \hat{y} &= \sigma(3.2) = \frac{1}{1 + e^{-3.2}} \\ \hat{y} &= 0.961 \end{aligned} \right.$$

1. Compute Average Loss (6 points)

customer	Time on site (x_1)	Pages Viewed (x_2)	Purchase (y)	\hat{y}	Loss
A	1	4	0	0.168	0.184
B	2	3	0	0.232	0.263
C	3	7	1	0.769	0.263
D	5	2	1	0.690	0.371
E	6	6	1	0.961	0.040

$$\text{loss}_i = -(x_i \cdot \ln(\hat{y}_i) + (1 - y_i) \cdot \ln(1 - \hat{y}_i))$$

$$A// \text{loss}_A = -(0 \cdot \ln(0.168) + (1 - 0) \cdot (1 - 0.168)) = 0.184$$

$$B// \text{loss}_B = -(0 \cdot \ln(0.232) + (1 - 0) \cdot (1 - 0.232)) = 0.263$$

$$C// \text{loss}_C = -(1 \cdot \ln(0.769) + (1 - 1) \cdot (1 - 0.769)) = 0.263$$

$$D// \text{loss}_D = -(1 \cdot \ln(0.690) + (1 - 1) \cdot (1 - 0.690)) = 0.371$$

$$E// \text{loss}_E = -(1 \cdot \ln(0.961) + (1 - 1) \cdot (1 - 0.961)) = 0.040$$

$$\text{loss}_{\text{Avg}} = \frac{1}{N} \sum_{i=1}^N \text{loss}_i$$

$$= \frac{0.184 + 0.263 + 0.263 + 0.371 + 0.040}{5}$$

$$= 0.224$$

3. Update the slope and intercept using Gradient Descent

$$\frac{\partial \text{loss}}{\partial b} = \frac{\partial \text{loss}}{\partial \hat{y}} \cdot \frac{\partial \hat{y}}{\partial z} \cdot \frac{\partial z}{\partial b}$$

$$= \frac{1}{n} \sum_{i=1}^n (\hat{y}_i - y_i)$$

$$\frac{\partial \text{loss}}{\partial m_1} = \frac{1}{n} \sum_{i=1}^n (\hat{y}_i - y_i) \cdot x_1$$

$$\frac{\partial \text{loss}}{\partial m_2} = \frac{1}{n} \sum_{i=1}^n (\hat{y}_i - y_i) \cdot x_2$$

$$\frac{\partial \text{loss}}{\partial m_2} = \frac{1}{n} \sum_{i=1}^n (\hat{y}_i - y_i) \cdot x_2$$

Customer	Time on site (x_1)	Pages viewed (x_2)	Purchase (y)	\hat{y}	Loss	$\hat{y} - y$
A	1	4	0	0.168	0.184	$0.168 - 0 = 0.168$
B	2	3	0	0.232	0.267	$0.232 - 0 = 0.232$
C	3	7	1	0.769	0.263	$0.769 - 1 = -0.231$
D	5	2	1	0.690	0.371	$0.690 - 1 = -0.310$
E	6	6	1	0.961	0.040	$0.961 - 1 = -0.039$
						<u>-0.102</u>

$$\frac{\partial \text{loss}}{\partial b} = \frac{1}{n} \sum (\hat{y}_i - y_i) = \frac{-0.102}{5} = -0.0204$$

	$(\hat{y} - y) \cdot x_1$	$(\hat{y} - y) \cdot x_2$
$\frac{\partial \text{loss}}{\partial m_1} = \frac{1}{n} \sum (\hat{y}_i - y_i)$	$0.168 \cdot 1 = 0.168$	$0.168 \cdot 4 = 0.672$
	$0.232 \cdot 2 = 0.464$	$0.232 \cdot 3 = 0.696$
	$-0.231 \cdot 3 = -0.693$	$-0.231 \cdot 7 = -1.617$
	$-0.310 \cdot 5 = -1.550$	$-0.310 \cdot 2 = -0.620$
	$0.039 \cdot 6 = 0.234$	$0.039 \cdot 6 = 0.234$
	<u>-1.38</u>	<u>-0.63</u>

$$\frac{\partial \text{loss}}{\partial m_2} = \frac{1}{n} \sum (\hat{y}_i - y_i) \cdot x_2$$

$$= \frac{-0.63}{5} = -0.126$$

$$\eta = 0.1$$

$$b // \text{ step size} = (\text{learning rate}) (\text{gradient})$$

$$= 0.1 \cdot -0.0204 = -0.00204$$

$$\text{new } b = \text{old } b - \text{step size}$$

$$= -4.0 - (-0.00204)$$

$$= -3.998$$

m_1	m_2	b
0.8	0.4	-4.0
0.828	0.413	-3.998

$$m_1 // \text{ step size} = (0.1) (-0.276) = -0.0276$$

$$\text{new } m_1 = (0.8) - (-0.0276) = 0.828$$

$$m_2 // \text{ step size} = (0.1) (-0.126) = -0.0126$$

$$\text{new } m_2 = (0.4) - (0.0126) = 0.413$$

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Customer	time on site (x_1)	Ages viewed (x_2)	Purchase (y)	\hat{y}	new Loss
A	1	4	0	0.180	0.198
B	2	3	0	0.249	0.287
C	3	7	1	0.799	0.225
D	5	2	1	0.725	0.322
E	6	6	1	0.969	0.031

new $m_1 = 0.828$, new $m_2 = 0.413$, new $b = -3.998$

$$z = w_1 x_1 + w_2 x_2 + b \quad \hat{y} = \sigma(z) = \frac{1}{1 + e^{-z}}$$

A// $z = (0.828)(1) + (0.413)(4) + (-3.998) = -1.518$	$\hat{y} = \frac{1}{1 + e^{-1.518}} = 0.180$
B// $z = (0.828)(2) + (0.413)(3) + (-3.998) = -1.103$	$\hat{y} = \frac{1}{1 + e^{-1.103}} = 0.249$
C// $z = (0.828)(3) + (0.413)(7) + (-3.998) = 1.377$	$\hat{y} = \frac{1}{1 + e^{-1.377}} = 0.799$
D// $z = (0.828)(5) + (0.413)(2) + (-3.998) = 0.968$	$\hat{y} = \frac{1}{1 + e^{-0.968}} = 0.725$
E// $z = (0.828)(6) + (0.413)(6) + (-3.998) = 3.448$	$\hat{y} = \frac{1}{1 + e^{-3.448}} = 0.969$

$$\text{loss}_i = -C y_i \cdot \ln(\hat{y}_i) + (1 - y_i) \cdot \ln(1 - \hat{y}_i)$$

A// $\text{loss}_i = -(0 \cdot \ln(0.180) + (1 - 0) \cdot \ln(1 - 0.180)) = 0.198$
B// $\text{loss}_i = -(0 \cdot \ln(0.249) + (1 - 0) \cdot \ln(1 - 0.249)) = 0.287$
C// $\text{loss}_i = -(1 \cdot \ln(0.799) + (1 - 1) \cdot \ln(1 - 0.799)) = 0.225$
D// $\text{loss}_i = -(1 \cdot \ln(0.725) + (1 - 1) \cdot \ln(1 - 0.725)) = 0.322$
E// $\text{loss}_i = -(1 \cdot \ln(0.969) + (1 - 1) \cdot \ln(1 - 0.969)) = 0.031$

$$\text{New Loss}_{\text{Avg}} = \frac{1}{N} \sum_{i=1}^N \text{Loss}_i = \frac{0.198 + 0.287 + 0.225 + 0.322 + 0.031}{5} = 0.2136$$