

PROFESSIONAL SUMMARY

Results-driven supply-chain professional with background in cost management, procurement, and central planning. I have extensive experience in managing suppliers’ performance, driving cost savings on a project basis, negotiating supplier contracts, and maintaining relationships with suppliers to procure commodities. My strong written and verbal communication and negotiation skills as well as the ability to work in a very fast paced, multi-tasking environment will prove that I am the best candidate for the job.

AREAS OF EXPERTISE

PROFESSIONAL & TECHNICAL

- Six Sigma Yellow Belt
 - Advanced Excel
 - Pivot Tables & Macros
 - Data Analysis
 - Procurement
 - Budget Planning
 - Cost Modeling
 - SAP ERP
 - Forecasting Analysis
 - Supply Chain Management
 - Process Improvement
 - Contract Negotiations
 - International Business
 - Project Management
- EDUCATION**
- Bowling Green State University**
- B.S., Business Administration**
- Concentration:**
- Supply Chain Management
- Graduation Date:**
- August 2012
- Study Abroad
- Audencia Nantes School of Management**
- Areas of Emphasis:**
- European Business, Culture, and Politics
- June 2012 – August 2012

PROFESSIONAL EXPERIENCE

Cost Management Specialist

John Deere | March 2016 – Present

- Achieved \$30M+ in cost savings projects over a three-year period through sourcing negotiations and collaborating with engineering to suggest redesigns.
- Develops sourcing strategies based on supplier expertise/cost competitiveness to optimize global supply base.
- Analyzes bill-of-materials to identify areas of communization to optimize cost.
- Manages over \$500M spend between four product lines including applications equipment and cotton machines.
- Led a Value Improvement Event including redesigning and communizing parts to generate \$20M in savings plan
- Leads monthly meeting in collaboration with Cost Accounting to align cost changes.
- Manages multiple short and long-term commodity-focused cost projects in metal fab, castings, electronics, and hydraulics.

Supply Management Buyer

John Deere | January 2014 – March 2016

- Managed a supply base of 30+ hydraulics suppliers with annual spend of \$25M.
- Avoided \$1M in plane charters from delinquent supplier shipments through strategic planning and negotiations; collaborated with supplier quality engineering to implement corrective actions.
- Achieved 15% annual reduction in late shipments through developing an action plan including frequent supplier meetings and plant visits to identify root-cause analysis for delays.
- Implemented an asset reduction project including the elimination of excess and obsolete inventory resulting in cost-savings of \$100k annually.

Inter-factory Central Planner

John Deere | August 2012 – December 2013

- Fulfilled fast-paced production orders for the international and domestic plan of purchased materials including metal fabrication.
- Managed the quality and delivery performance of 40+ inter-factory suppliers in the U.S., Germany, Spain, and Mexico.
- Maintained daily continuity of supply chain to avoid disruptions and resolved short-term performance problems.

Supply Management Intern

John Deere | May 2011 – August 2011

- Managed a supply base of 15+ suppliers and saved \$1.2M annually through competitive bid analysis and developing sourcing strategies.
- Earned Six Sigma Yellow Belt.