## **CENK ERDÖNMEZ**

## Front End Developer

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#### **SUMMARY**

Passionate professional with expertise in project management, digital marketing, and customer relations. Proven track record in website redesign, conversion rate optimization, and organic search results. Strong passion for coding and commitment to continuous learning. Exceptional customer service and relationship-building skills.

#### **EXPERIENCE**

#### WordPress Developer, SEO Manager, Digital Marketing

01/2023 - Present

## Proje Endüstriyel Kesim

İstanbul Türkiye

Making custom build project using industrial materials

- Led website redesign that increased site traffic by 50%
- Launched new landing pages with 50% higher conversion rates
- Positioned website in a competitive niche at top 5 for 20+ high volume keywords
- Decreased bounce rate by 20% by improving content
- Managed over 100+ digital campaigns (development, control, post-campaign evaluation)

# Webmaster, SEO Manager, Digital Marketing, Planning Officer

07/2022 - 01/2023

## Artıbel Belgelendirme

İstanbul Türkiye

Certification Body

- Improved organic search results by increasing the search engine results page from 12 to first
- Devised and implemented organic search strategy that increased the conversion rate up to 50%
- · Created a new social media campaign on 5 different social networks

## Webmaster, SEO Manager, Digital Marketing

2021 - 2022

#### Freelancer

Ankara Türkiye

During COVID-19 times worked for multiple companies.

- Traffic improved and web ranking soared by over 100% in 2 quarters
- Reviewed website and all lead generation channels, growing traffic by 50% with a 20% increase in conversion

## **Customer Relationship Specialist**

01/2020 - 07/2020

İstanbul Türkiye

## Destek Gayrimenkul

Forex

- Organised approximately 20 customer bookings per week
- · Maintained 60% repeat customer base
- Increased customer loyalty and repeat customer base by 45%

## **Customer Relationship Specialist**

01/2019 - 01/2020

## A1 Capital

İstanbul Türkiye

## Forex

- Reached 90%-100% quality customer service as a valuation from my manager
- Worked directly with the customer in 8 month investigation into regional failures and established a positive relationship
- Directed portfolio of 50+ customers, both local and international groups
- Collaborated with sales and marketing team of 15, assisted in customer relationship, preparing report dashboards and catalogues



#### **EDUCATION**

Electric ve Electronic Engineering Marmara Üniversitesi 06/2018

#### LANGUAGES

Turkish Native •••••

English Proficient •••••

#### **SKILLS**

Google Analytics · Google Search Console ·

Google Ads · Semrush · Ahrefs ·

 $\mathsf{Microsoft}\;\mathsf{Office}\cdot\mathsf{HTML}\cdot\mathsf{CSS}\cdot\mathsf{Bootstrap}\cdot\\$ 

Tailwind · Javascript · React · Next Js ·

Wordpress · PHP · Git · Github · Node Js

## **CERTIFICATIONS**

Frontend Web Development

Re:Coded 2023

Responsive Web Design

Freecodecamp 2022

**SEO** 

Udemy 2020

**Digital Marketing** 

Udemy 2020

## **EXPERIENCE**

## Game House Moderator

09/2013 - 06/2014

## Buradan Kacıs Yok

Location

Puzzle Gaming House

- Welcoming guests and explaining the content of the games
- Managed customers who were playing the games by tracking and them through cameras that is build in the house's different rooms
- Helped them with their problem during the games
- Creating new ideas for new sets of games
- · Clearing the game's sets and making it ready for the next customers

## Game House Moderator

02/2013 - 07/2013

## **Defuse The Bomb**

Location

Puzzle Gaming House

- Welcoming guests and explaining the content of the game
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- · Helped them with their problem during the game
- Creating new ideas for new sets of games
- · Clearing the game set and making it ready for the next customers