

# Samual Cowell

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## PERSONAL STATEMENT

After developing within the opportunities since graduating from university, I took the decision to finally attain a personal goal of mine; to become a Software Engineer. I have now started and gone from a novice hobbyist to now reaching the beginning of a career within the tech industry as a Software Engineer.

Within the course so far, I have learned front-end development skills (HTML, CSS, Bootstrap, JS, jQuery, DOM) and API manipulation (JSON, AJAX) to create a range of web apps as shown within my GitHub (Linked below). By the completion of the course, I will have expanded on this to include further front-end libraries but also testing frameworks (Node.js, ES6, React). I have already completed one major project within the course which is a significant step in applying my learning to a real-world workplace scenario (Agile development, GitHub Workflow), through project planning and workflow execution to deliver a product to the deadline, meeting and exceeding the requirements of the minimum viable product - this also will be developed upon through further contribution by myself but also with the final project of the course serving as a culmination of all my skills developed throughout my learning.

GitHub: <https://github.com/CestSamual>

LinkedIn: <https://uk.linkedin.com/in/samual-cowell-3a0b00180>

## EDUCATION

### University of Birmingham, Birmingham

October 2023 - February 2024

- Ongoing - Predicted A (Based on current performance).

HTML, CSS, BOOTSTRAP:

- MODULE 1: Horiseon Refactor – A+
- MODULE 2: My Dev Portfolio – A+
- MODULE 3: Bootstrap Portfolio – B+

JavaScript, jQuery, DOM:

- MODULE 4: Console Finances – A+
- MODULE 5: Random Password Generator – A+
- MODULE 6: Dynamic Coding Quiz - A-
- MODULE 7: Work Day Scheduler – A+

API's, JSON, AJAX:

- MODULE 8: Weather Forecast – A+
- PROJECT 1: We Are Many – A+

## **University of Portsmouth, Portsmouth** - *Degree*

September 2017 - July 2021

- BSc Palaeontology - 2:2

## **The Friary High School, Lichfield** - *A-Levels*

September 2015 - July 2017

- A-Level Geography - D
- A-Level History - D
- A-Level Media - B
- LAMDA - Distinction\*

## **The Friary High School, Lichfield** - *GCSEs*

September 2010 - July 2015

- GCSE English Language - B
- GCSE English Literature - B
- GCSE Physics - B
- GCSE Biology - C
- GCSE Chemistry - C
- GCSE Mathematics - C
- GCSE Geography - C
- GCSE History - B
- GCSE French - B
- BTEC Performing Arts - Distinction\*

## EXPERIENCE

### **Teenage Helpline** – *Volunteer Software Engineer*

January 2024 - Present

As a volunteer with the Teenage Helpline I am and will continue to contribute towards the reconstruction of their website to bring it up to date. This will be achieved by use of tools and workspaces such as Figma, WordPress, JS, HTML, CSS.

### **Capital One, Nottingham** - *Fraud Senior Co-ordinator*

September 2022 - September 2023

The role of Fraud senior co-ordinator was a completely new form of work to myself and a fulfilling new challenge that I have applied myself to and adapted to. Learning the plethora of systems and the corresponding intent behind them has been a valuable exercise in attention to detail and developing my ability to think on my feet and make objective, strong judgement decisions in a very fast paced environment.

The role was also incredibly satisfying - to be part of the frontline of Capital One's imperatives, ensuring the customer is always protected and always provided with a good customer journey.

### **Speedy Services PLC, National** - *Graduate Strategic Account*

*Manager*

September 2021 - September 2022

In my role at Speedy I was responsible for the support and management of the Renew Group; a consortium of rail and civil construction companies. I supported a Strategic Account Director by taking on the day-to-day requirements of this portfolio and directly assisting on several strategic partnership projects. As an account manager, the ability to communicate and build relationships is paramount; through disciplined organisation of multiple projects and ad hoc tasks I have developed the ability to support a portfolio of rail companies to achieve their goals all the while driving business for Speedy - be this through marketing events or innovation deal proposals to daily B.A.U support of the account portfolio.

With regards to details of both my day-to-day tasks and larger achievements, they are as follows;

- The sole account manager for the Renew Group which consists of 10 large companies including the likes of AMCO, QTS and Seymour Civils. A portfolio with an annual spend value of c.£5,000,000.
- Graduate project lead - tasked to increase the company's B2C proposition significantly, this is achieved by a decentralised click and collect network of smart lockers throughout strategic partner retail spaces. This all communicated via a precisely designed proposal with prototype graphics and tailored communication style for the executive board.
- Organising 'Innovation Days' throughout the group, showcases of the latest and greatest technology Speedy has to offer to its major accounts; most prominent being AMCO and QTS where both instances

contributed to gaining major Network Rail tenders.

- Required preliminary internal communications alongside marketing materials for both business and public audiences.
- Lead on Cordless tool project - sole responsibility of developing and driving our innovative cordless tools offering; including close work with suppliers to establish an expansive, detailed proposal and arranging field trials of the equipment to gain first hand feedback and data on the offering then communicated through proposal packages for the Renew executive board.
- Supporting a major fuel network agreement across the Renew Group, a project with potential revenue c.£10,000,000 based on groups fuel usage - responsible for all data analysis and presentation for the proposal and establishing clear line of communication with staff across the group on the logistics and rollout of the network.
  - Leading video user guides for the specialist equipment used to facilitate this network.
  - Infographic development to assist in proposal communication.
  - Regular work with site managers to provide the most optimised use of our equipment.
- PDA paperwork project - data analysis project to investigate the provision of digital paperwork (Proof of Delivery/Collection and Safety Testing Certificates.).
- Work with internal departments to establish Loss and Damage claims, account debt and customer invoice queries.
- Provide monthly reports on the progress of the account to the head of sales.

**REEF Technology, London** - *Sales, live operations & procurement assistant intern*

August 2019 - February 2020

- I was responsible for procuring a range of goods and services for several projects near and far, spanning from portable toilets for a Dark Kitchen in the Isle of Dogs, to translation companies for our Spanish entity launch.
- Sourcing of local engineers for all sites in the UK and temporary attendants for new site launches. This particular part of my role gave me a sure footing in meeting strict deadlines in a position of great responsibility, with many relying on my sourced products and services, which also had to be reliable and meet our standards of quality.
- The Live Operations work within REEF consisted of technical support for the sites via the customer service department, whereby tickets would be raised regarding a range of technical issues
- This role developed my ability to perform well in high pressure ad-hoc scenarios due to its fast-paced nature, and also greatly contributed to

holistically experiencing the company, by being hands on with the very technological solution system the company provides and with the customers that use it.

- Within the Sales dimension of my role I was tasked with organising and driving the pre-sales processes of two of the three new 2020 sales verticals
- This included preliminary research of potential sites & organisations, their contacts, and the statistics to justify my choices made from the research. These were then presented for the senior members of the sales team to approve for progressing onto the next stages of our "pipeline".
- This proved valuable to me as it gave me individual responsibility to carry out the foundations of the company's business deals; therefore, my work having a lot of upward impact, and shaping the future of the company to a considerable degree.

## INTERESTS

- Reading – Fiction and non-fiction ranging from Stephen King to Shoshanna Zuboff.
- Hiking and camping – fossil hunting.
- Skateboarding.
- Motorsports.
- Music – listening or playing my guitars.
- Technology – video games to film cameras to excessive hi-fi systems and CRT TV/monitors.

## CHARACTER REFERENCES

Mr Michael Muskat

Director at REEF Technology

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Dr. Anthony Butcher

Course Leader - BSc (Hons)/MGeol Palaeontology

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