Volere Stakeholder Analysis Template																					
Volere Stakehold	ler Analysis Temp	olate																			
Identify	your stakeholder	roles, the repres	entative(s) of each	h role and the type	e(s) of knowledge	that you need fro	m them														
			nal roles and class	es of knowledge.																	
For each stakehr	older role, identif	y the relevant cla	the sar	me role. e. The classes of ki	nowledge are suga	estions, vou will	need to replace														
		the suggestions	vith classes of kno	owledge for your	particular project.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			Asumimos que es unicamente el que mas se ajusta												
									CI	asses of Knowled	ge										
who share a particular stakeholding in	Stakeholder Role (The job title, department or organisation that might indicate a role for this class of stakeholder)	Stakeholder Name (The name(s) of the responsible stakeholder(s) or their representatives	Stakeholder Rationale (Why does this stakeholder need to be involved? Consider benefits and Impacts)	Necessary Involvement (Estimate of when and how much time)	Goals	Business Constraints	Technical Constraints	Functionality	Look and Feel	Usability	Performance	Safety	Operational Environment	Portability	Security	Cultural Acceptance	Legal	Maintainence E	Estimates	Risk	Design Ideas
Operational																					
Work Area, Stakeholder Classes																					
Interfacing Technology																					
(Any system																					
within the operational																					
area- software, hardware or																					
mechanical - that must have																					
a defined																					
interface with the eventual																					
solution)	Existing																				
Interfacing Technology	Software Systems																				
Interfacing Technology	Existing Hardware																				
Interfacing Technology	Existing Machines																				
Maintenance Operator																					
(Keeps the product																					
operational according to																					
agreed																					
requirements) Maintenance	Hardware																				
Operator	maintainer																				
Maintenance Operator	Software maintainer																				
Maintenance Operator	 Mechanical part maintainer 																				
Normal Operator																					
(Directly uses the product to																					
do work or to accomplish																					
accomplish some purpose)					<u></u>					<u></u>				<u></u>		<u></u>	<u></u>				
Normal	Operational Technical Users																				
Normal	Operational																				
	• Members of																				
Operator	the Public																				
Operational Support (Helps																					
the normal operators to																					
make effective use of the																					
product)																					
Operational Support	Help Desk																				
Operational	•																				
Support Operational Support	Coach/Mentor																				
Support	• rrainer																				

Operational Support	• Installer												
Support	- mount												
				-									
Containing													
Business, Stakeholder Classes													
Client													
(Responsible													
for making the investment to													
do the project)													
Client	Investment Manager												
Client	Product Manager												
Client	Strategic Programme												
	Mgr.			Desde el									
Client	• Chief Executive	Cacho	Beneficios económicos, regular	comienzo, durante todo el proceso e incluso luego de finalizado el proyecto									l
Functional Beneficiary (Does not have direct, hands- on contact with the product but benefits from the fact that it exists)													
Functional	Manager of												
Beneficiary	Operators												
Functional	Business Decision Maker												
	Relative of												
Beneficiary	Operator												
Functional Beneficiary	Product Manager												
Functional	Programme												
Beneficiary Functional				Desde el									
Beneficiary	Department	Estado(IRCCA)	Impuestos	comienzo y para siempre									
Functional Beneficiary													1
Interfacing Technology													
(Any system in													
the containing business													
environment -													
software, hardware or													
mechanical -													
that must have a defined													
interface with													
the eventual solution)													
Interfacing	• Meta												
Technology	manager												
Internal Consultant													
(People inside													
your organisation													
who provide													
knowledge and													
expertise necessary to													
necessary to													
quantify technical and													
business													
constraints)													

		Departamento	Hacer de	Desde el										
Internal	• Business/Subjec t Expert	legal de la	consultor sobre	comienzo hasta										
Consultant	t Expert	empresa		el final del										
			involucrado	proyecto										
Internal	Business Data													
Consultant														
Internal	Future Ideas													
Consultant	Specialist													
Internal	Current Automation Specialist													
Consultant	Specialist													
	Usability													
Consultant	Expert													
	System													
Consultant	Architect													
	Marketing													
Consultant	Specialist													
Internal														
Consultant	Specialist													
Internal	Technology													
Consultant	Expert													
	Standards													
Consultant	Specialist													
Internal	Testing													
Consultant	Specialist													
Internal	•													
Consultant	Organisational Architect													
-	Architect			-	-	-		-	-					
Internal Consultant	Aesthetics Specialist													
	Graphics			 	 	-								
Consultant	Specialist													
	.,													
Sponsor (The														
link betwseen														
the project and														
the rest of the														
organisation.														
Helps to resolve														
									l					
problems and									l	1				
problems and make decisions)				Daniel al										
make decisions)			Especificar io	Desde el										
make decisions)	• Sponsor	CEO	que se debe	comienzo hasta										
make decisions)	• Sponsor	CEO	que se debe	comienzo hasta el final del										
make decisions) Sponsor		CEO	que se debe	comienzo hasta										
make decisions) Sponsor		CEO	que se debe	comienzo hasta el final del										
make decisions) Sponsor	Sponsor Project Champion	CEO	que se debe	comienzo hasta el final del										
make decisions) Sponsor		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment,		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences		CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use	Project Champion	CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use	Project Champion	CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use	Project Champion	CEO	que se debe	comienzo hasta el final del										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use	Project Champion		especificar to que se debe hacer	comienzo hasta el final del proyecto										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer	Project Champion Department Manager	Farmacias y	especificar to que se debe hacer	comienzo hasta el final del proyecto										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer	Project Champion Department Manager	Farmacias y Clubes	Especificar III que se debe hacer	comienzo hasta el final del proyecto Desde que termina en comienza en comienz										
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Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Customer Linterfacing	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
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Sponsor Sponsor Wilder Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Interfacing Technology (Any system in	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product) customer Customer Customer Customer Customer Customer Lineracing Technology (Any system in the wider Tenvironment -	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Interfacing Technology (Any system in the wider environment-software,	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchase your product or influences other people to purchase or use your product) Customer Customer Customer Customer Customer interfacing Technology (Any system in the wider environment-software, hardware or service)	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchase your product or influences other people to purchase or use your product) Customer custome	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Customer interfacing Technology (Any system in the wider environment-software, hardware or mechanical - that must have a defined	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Customer Authorized to the wider environment - software, hardware or mechanical - that must have a defined interface with	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer custom	Project Champion Department Manager Another Organisation	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Interfacing Technology (Any system in the wider environment - software, hardware or mechanical - that must have a defined interface with the eventual solution)	Project Champion Department Manager Another Organisation Member of the Public	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										
Sponsor Sponsor Sponsor Wider Environment, Stakeholder Classes Customer (Purchases your product or influences other people to purchase or use your product) Customer Customer Customer Customer Interfacing Technology (Any system in the wider environment - software, hardware or mechanical - that must have a defined interface with the eventual solution)	Project Champion Department Manager Another Organisation Member of the Public External Meta External Meta	Farmacias y Clubes Cannábicos	Beneficio económico Deseo personal,	Desde que termina en adelante Desde que										

Francel												
External Consultants												
(People outside your												, '
organisation												
who provide knowledge and												
expertise necessary to												
necessary to quantify												
technical and												ı
business constraints)												I
External Consultant	Auditors											
External	Focus Group											
	Security											
Consultant	Specialist											1
External Consultant	• Environmental Specialist											
External Consultant	Safety Specialist											
External Consultant	Outsourcee											
External Consultant	Cultural											
External Consultant	Legal Specialist	Estado(IRCCA)	regular y	Desde que comienza hasta que termina								
External Consultant	Packaging Designer											
External Consultant	Manufacturer											
External	Negotiator											
External Consultant	Public											
External Consultant	• COTS Supplier											
External Consultant												
Consultant												
Negative Stakeholders												
(People or												ı
organisations who do not												I
want your project to succeed)												l
			Porque	Desde el								
	Competitor	Dealers	afectaria su	comienzo, durante todo el proceso								1
Negative Stakeholder												
Negative Stakeholder	• Dolltical Darty											
	Pressure											
Stakeholder		Civiles en	Va en contra de	Antes del	-							
Stakeholder	Opinion	contra	va en contra de	comienzo y durante								—
Core Project												
Team, Stakeholder Classes												l
Core Team												
Members (People who												I
are dedicated to working on												l
the project. These people												I
are concerned												I
with all the rings on the												ı
stakeholder map)												I

Core Team Member	Project Manager										
Core Team	Business										
Member											
Core Team Member	Requirements Analyst										
Core Team	Systems										
Member Core Team											
Core Team Member											
Core Team Member	Technical Writer										
Core Team Member	Systems Architect										
Core Team	Systems										
Member	Designer										
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