

Chandan Cherukuri

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Key skills

- Client acquisition
- Upselling
- Product expertise across various fields
- Various CRM tools
- High-volume client interaction
- Relationship building

Education

Master of Cybersecurity
from University of
Technology Sydney
Pursuing

**Bachelor of Computer
Science (Cybersecurity)
and Minor in Business
Administration**
from SRMAP University
Graduated 2024



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PORTFOLIO**

Summary

Proven sales professional with a track record of consistently **exceeding sales targets by 30%** through expert upselling, relationship-building, and CRM-driven sales strategies, Achieving **\$10,000+ in daily sales**. Passionate about delivering top-tier customer experiences while maximizing revenue growth.

Career history

Sales Team Member at The Good Guys

May 2024 – Current

Contribute to profitable sales growth by meeting sales targets and delivering a great customer experience.

Key responsibilities

- Work collaboratively as part of a team to deliver great customer service and be able to answer any queries.
- Built long-term client relationships, driving repeat business.

Achievements

- Increased weekly product sales by **30%**, consistently achieving **\$10,000+ daily sales**.
- Ranked **#1** in KPIs for highest items per docket and highest average sale price.
- Demonstrated expertise in diverse products, including full kitchen setups, TVs, and smart home devices.

Front Desk Receptionist at Heal Medical Centre

Feb 2024 – July 2024

Handle patient enquiries, both in-person and via phone, with efficiency.

Key responsibilities

- Scheduling patients' appointments, including recalls and reminders.
- Ability to multitask and maintain attention to detail.

Achievements

- Managed **100+ daily calls** with a **98% satisfaction rate**, streamlining appointment scheduling.
- Resolved patient concerns promptly, improving clinic retention by **15%**.