Charles A. Cook
Full Stack Web Developer
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Summary: Recent graduate of UT Austin Full Stack Web Development Bootcamp ready to start a career as a Web Developer. Love to innovate, solve problems, simply user experience and focus on every detail.

Projects:

Coverage Cook   github.com/chad1281/coveragecook   coveragecook.com
- HTML, CSS, JavaScript, jQuery, React, Nodejs, and Firebase.
- Professional site for clients to get quotes, find carriers, or be contacted by agent.
- Future development will include client login for making payments, submitting policy change requests, and downloadable app for uploading pictures and taking notes of accident or any other losses.

Monnaie   github.com/charlispilecki/monnaie   monnaie-v2.herokuapp.com
- HTML, CSS, JavaScript, jQuery, React, Nodejs, and REST API's.
- Monnaie, French for money, is an app to help couples tying the knot with budgeting, planning, and keeping up with tasks for their wedding.

Served!   github.com/chad1281/served   chad1281.github.io/served
- HTML, CSS, JavaScript, jQuery, and API's.
- Recipe App for meal planning with ingredients on hand and diet restrictions.

Experience:

Cook Firefly Insurance Agency, Bastrop, TX   Agent/Owner   09/2020-Present
- Actively making insurance shopping easy as possible while still educational for new clients as well as for referrals from existing professional relationships.
- Built and maintain React website deployed with Google Firebase for new clients to get quotes, contact an agent, or find carrier information.
- Implemented marketing strategy with Facebook advertising, QR codes, and Realtor Tours.
- Track the success of each of the marketing strategies to actively improve each for the best return on investment.

Liberty Mutual Insurance, Austin, TX   Agent   04/2019-09/2020
- Developed referral relationships with Realtors, Lenders, and auto dealers by being available and responding quickly to help their clients with insurance.
- Used Facebook advertising as well as a Facebook page to bring in new prospects.

Dr Pepper Snapple Group, Houston, TX   District Manager   02/2015-07/2018
- Grew gross profits by $800,000 in my first year by leading sales team to expand space, grow distribution of high margin products, and move profitable brands to top shelf.
- Led the region in many different sales competitions helping many of my employees earn huge incentives and winning myself several prizes.

- Held weekly calls to keep team organized and on top of all market activity.
- Developed employees into independent, reliable, top notch sales professionals.

MetLife Auto & Home Insurance, Austin, TX **Agent/Owner** **04/2014-08/2014**
- Gained clients business by taking the time to educate them to find the right coverages to fit their needs which led to referrals of their family and friends.

Dr Pepper Snapple Group, Austin, TX **UDS Lead** **10/2012-04/2014**
- Helped many employees solve issues in stores and find new ways to grow their business.
- Held weekly sales training sessions in meetings to role play customer sales calls and practice handling objections.
- Kept sales team organized and informed about current and upcoming market activity.

Skills: HTML, CSS, JavaScript, Node.js, React, jQuery, Handlebars, GitHub, Firebase, REST API's, AJAX, MySQL, NoSQL, MongoDB, UI/UX, Bootstrap, Bulma, JSON, PowerPoint, Excel, Outlook, Word

Education: **UT Austin Coding Boot Camp** **Full Stack Development** **Certificate** **April 14, 2021**
- Key team player worked very well with the same team for all three projects inspiring other teams to have the same love for each other.

Barbers Hill High School **General Studies** **Diploma** **May 26, 2000**
- Received Academic Recognition in Mathematics portion of TAAS.
- Involved in Athletics playing Football.