

Walk-in Analysis

Total Walkins

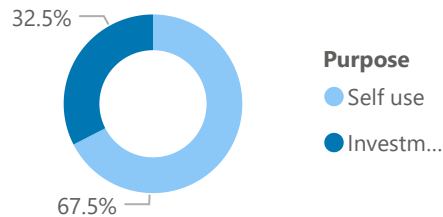
750

Date

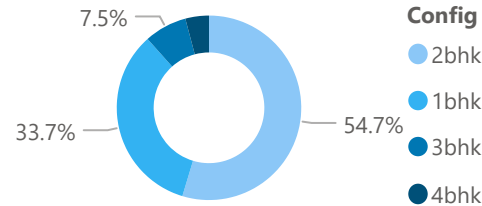
All



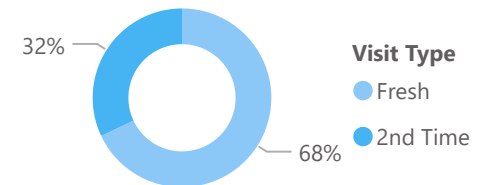
Buying Purpose



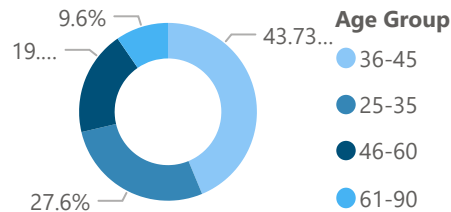
Preferred Configuration



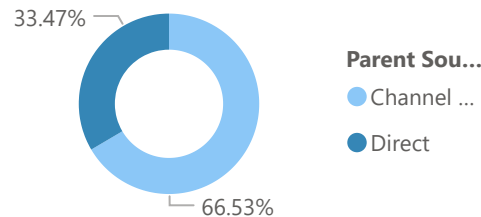
Visit Type



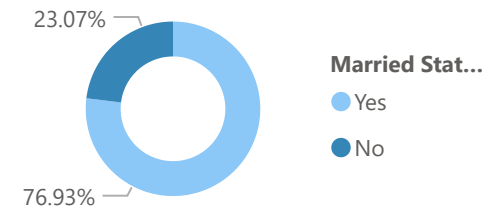
Age Group Distribution



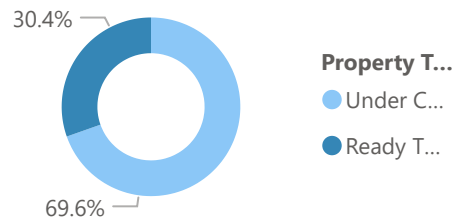
Parent Source



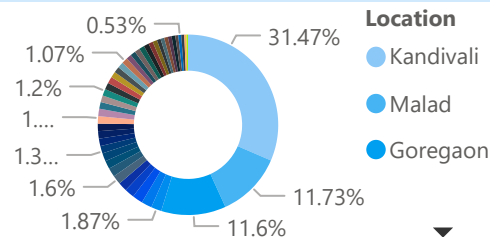
Prospects by Martial Status



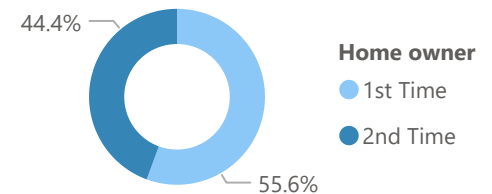
Property Type Preferences



Location



Home Owner



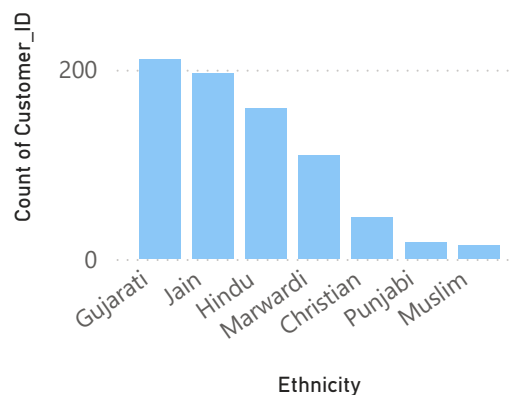
Manager Performance

Date

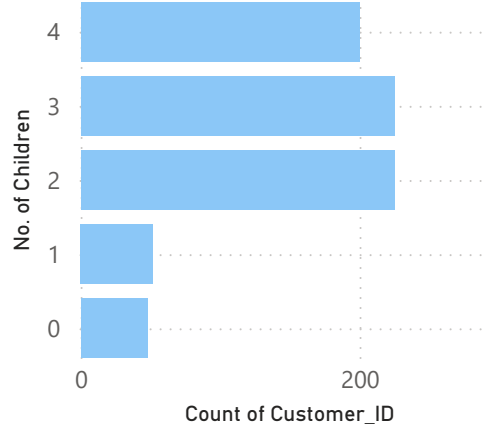
All



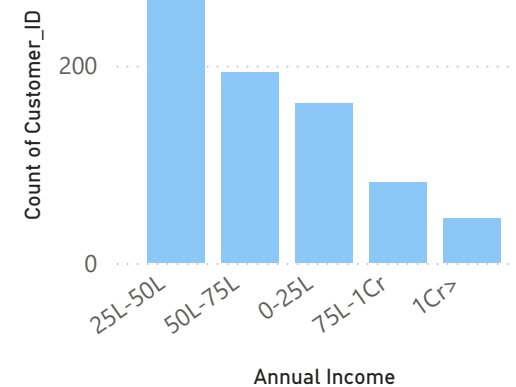
Prospects Ethnicity Distribution



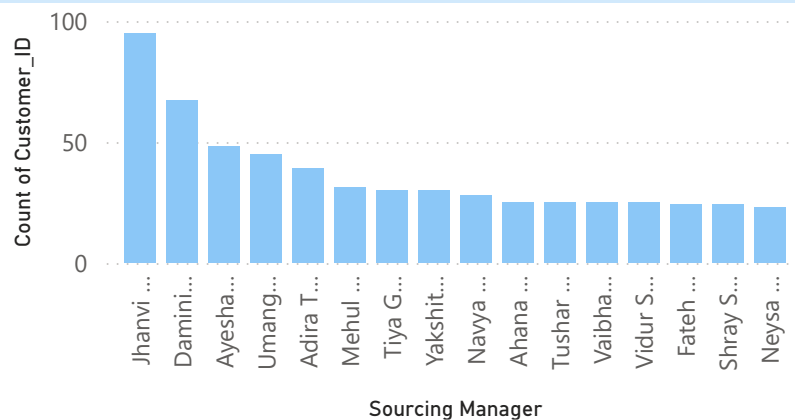
Prospects by No. of Children



Annual Income Segmentation



Walk-ins by Sourcing Manager



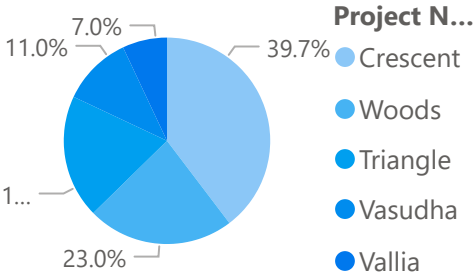
Walk-ins by Closing Manager



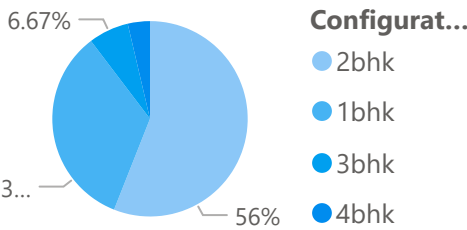
Customer Analysis & Deals Performance

Units Sold
300

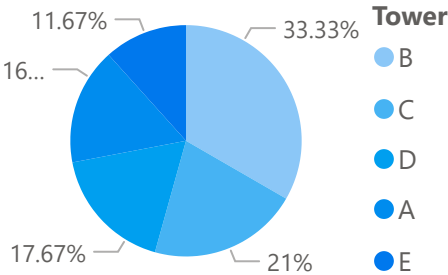
Customer Distribution By Project



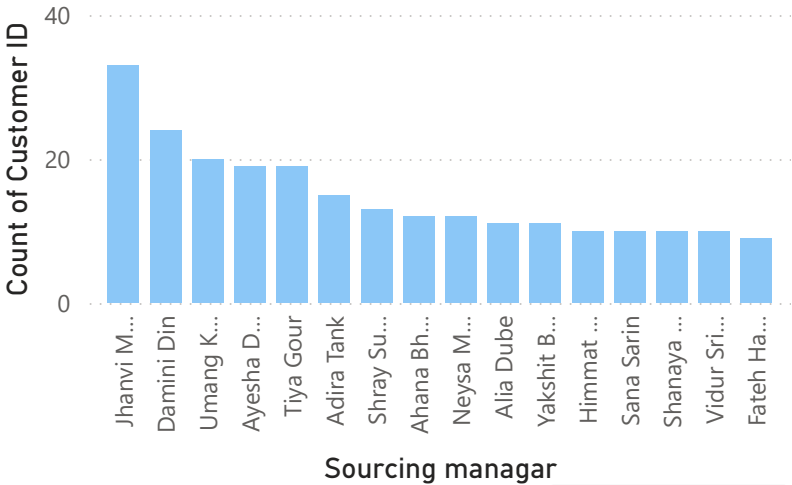
Customers by Configuration



Tower-Wise Customer Count



Deals By Sourcing Manager



Deals By Closing Manager

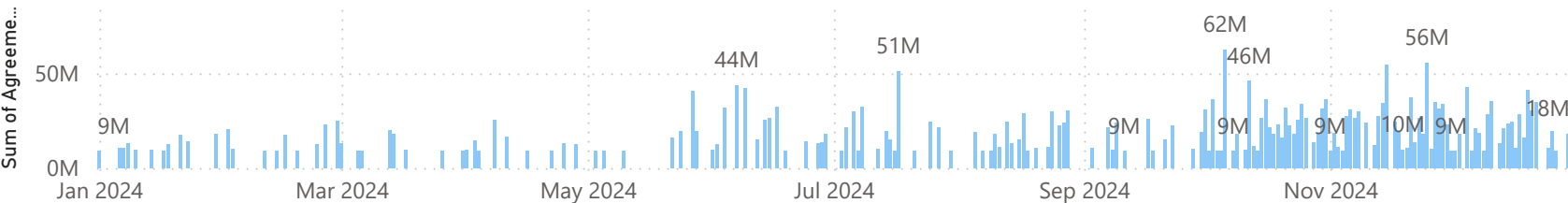


Deal Value Breakdown

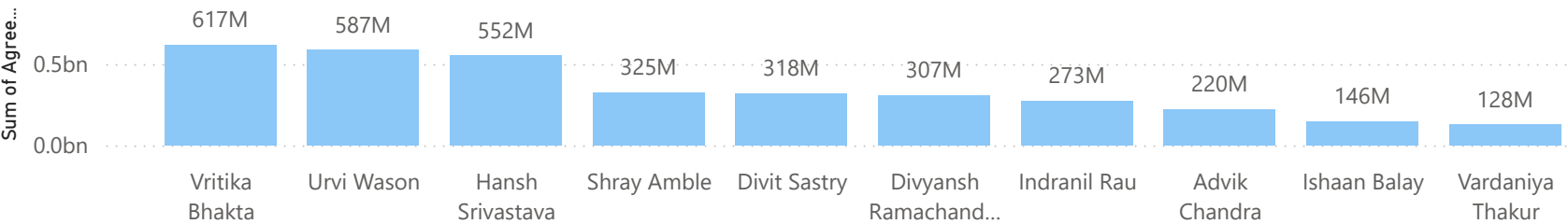
Channel Partners

59

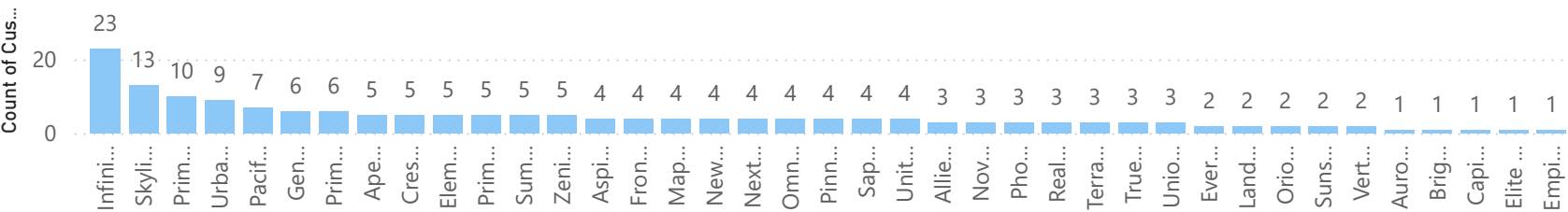
Agreement value by Booking date



Agreement value by Closing manager



Customers by Lead Mode (Channel Partner)



Competitor Analysis Overview

Year

2024

Company

All

Sales

46.17K

EBIDTA

13.70K

Net PAT Growth %

32.65%

Net Profit

10.71K

EBIDTA Growth %

22.18%

PAT %

23.19%

Sales Growth%

13.67%

Debt/Ebidta

3.81

ROE %

9.35%

ROCE %

9.68%

D/E

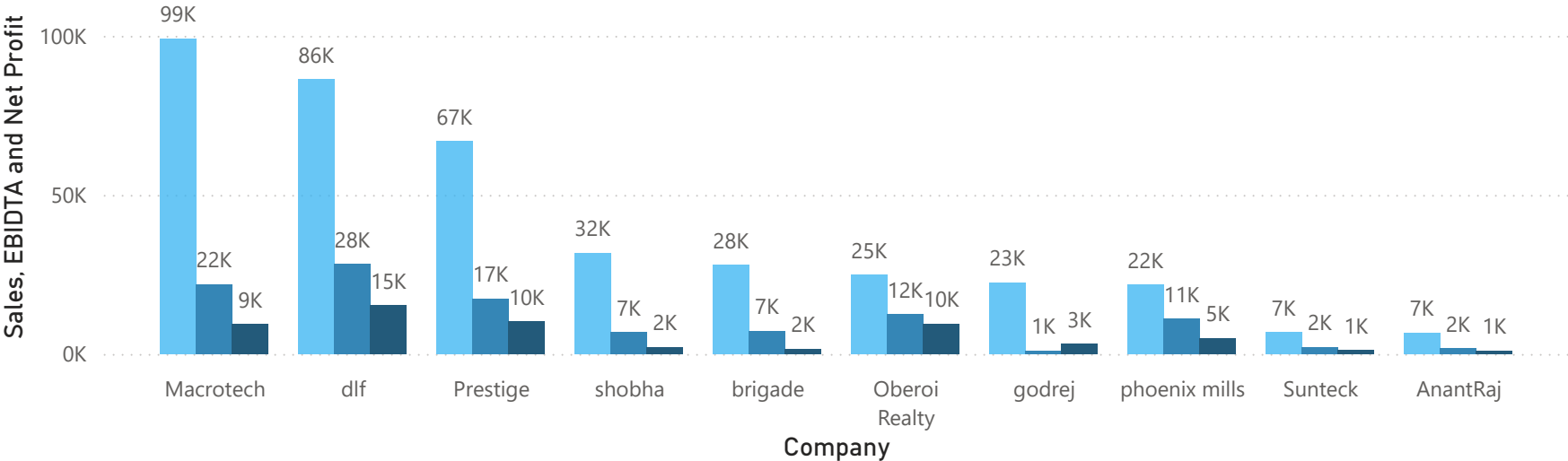
0.46

EBIDTA %

29.68%

Performance

Sales EBIDTA Net Profit



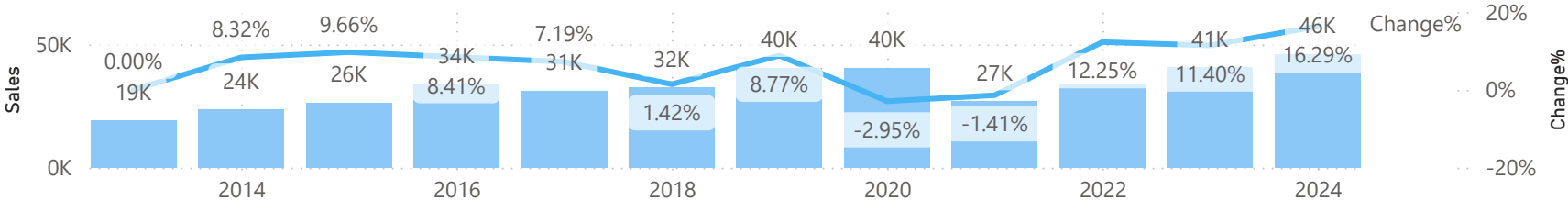
Turnover Performance

Company

All



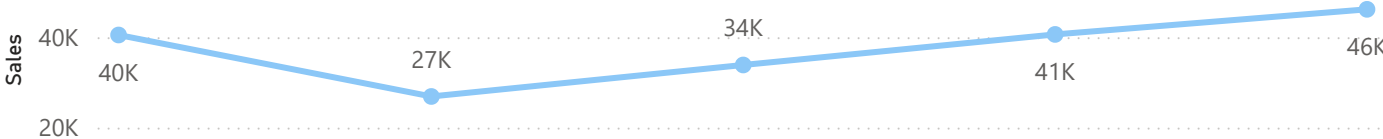
Sales and Change% by Year



Sales Growth%

13.26%

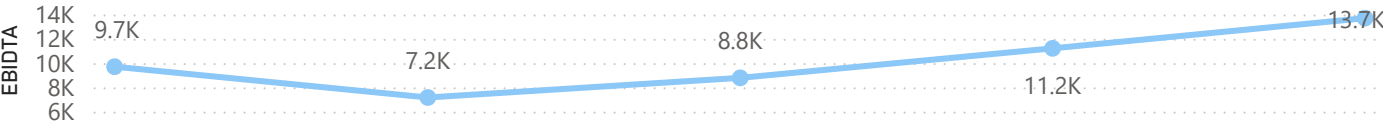
Sales by Year



EBIDTA Growth %

14.22%

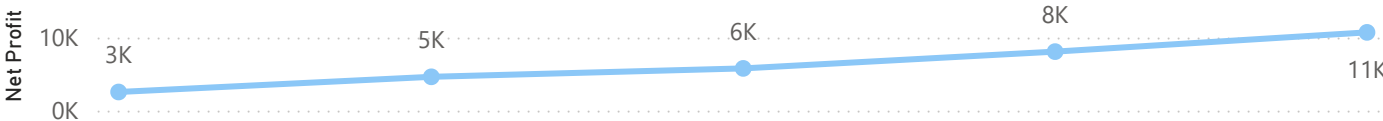
EBIDTA by Year



PAT %

14.85%

Net Profit by Year



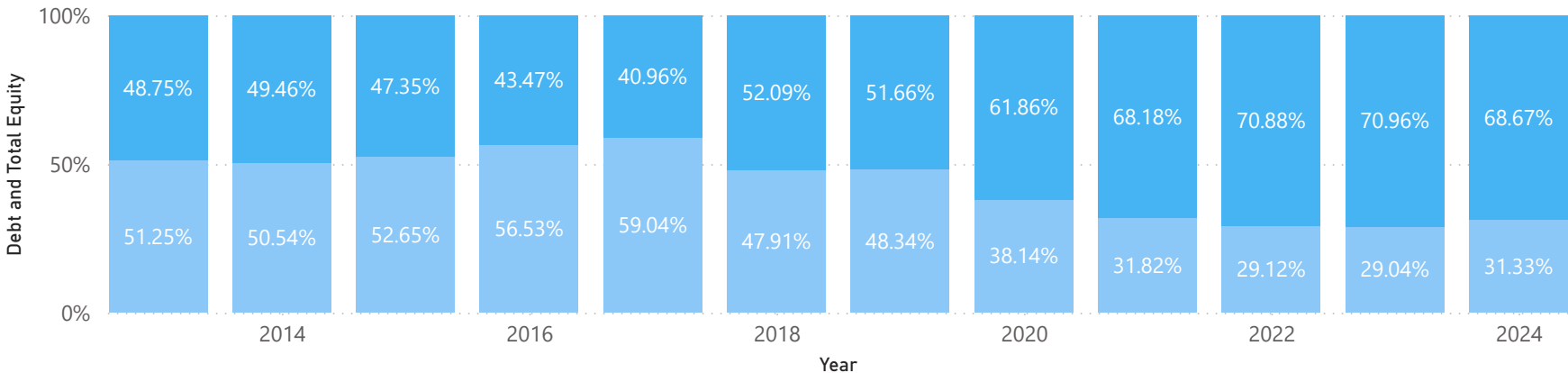
Common Sizing & Efficiency Analysis

Company

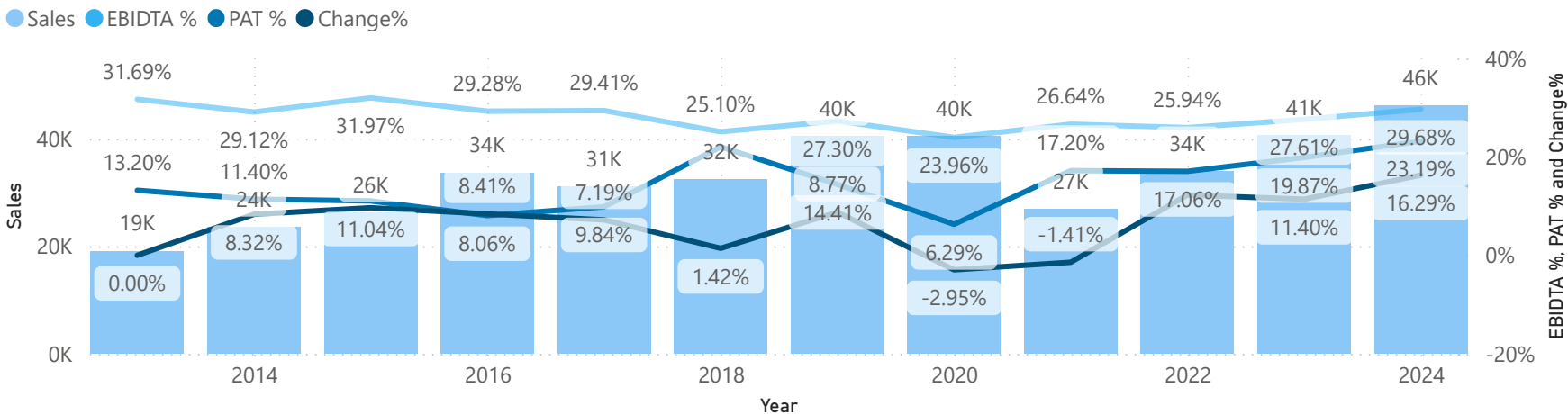
All



Common Sizing

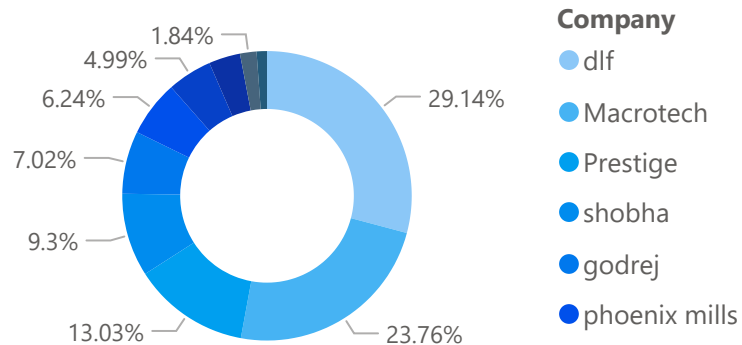


Efficiency Analysis

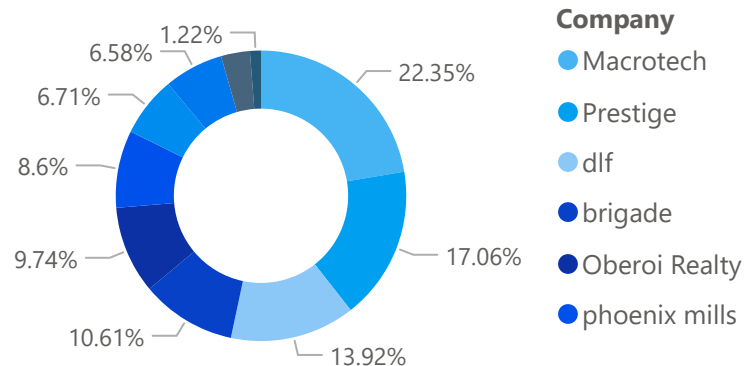


Leader Transformation & Liquidity Trend

Sales 2015



Sales 2024



Liquidity Trend

