



market, re...
All

customer
All

segment, ca...
All

2018

2019

2020

2021

2022 EST

Y

Y

Q1

Q2

Q3

vs LY

vs Targ...

81.2%✓

LY: 80.2% (+1.2%)

Forecast Accuracy

-3472.7K✓

LY: -751.7K (-361.97%)

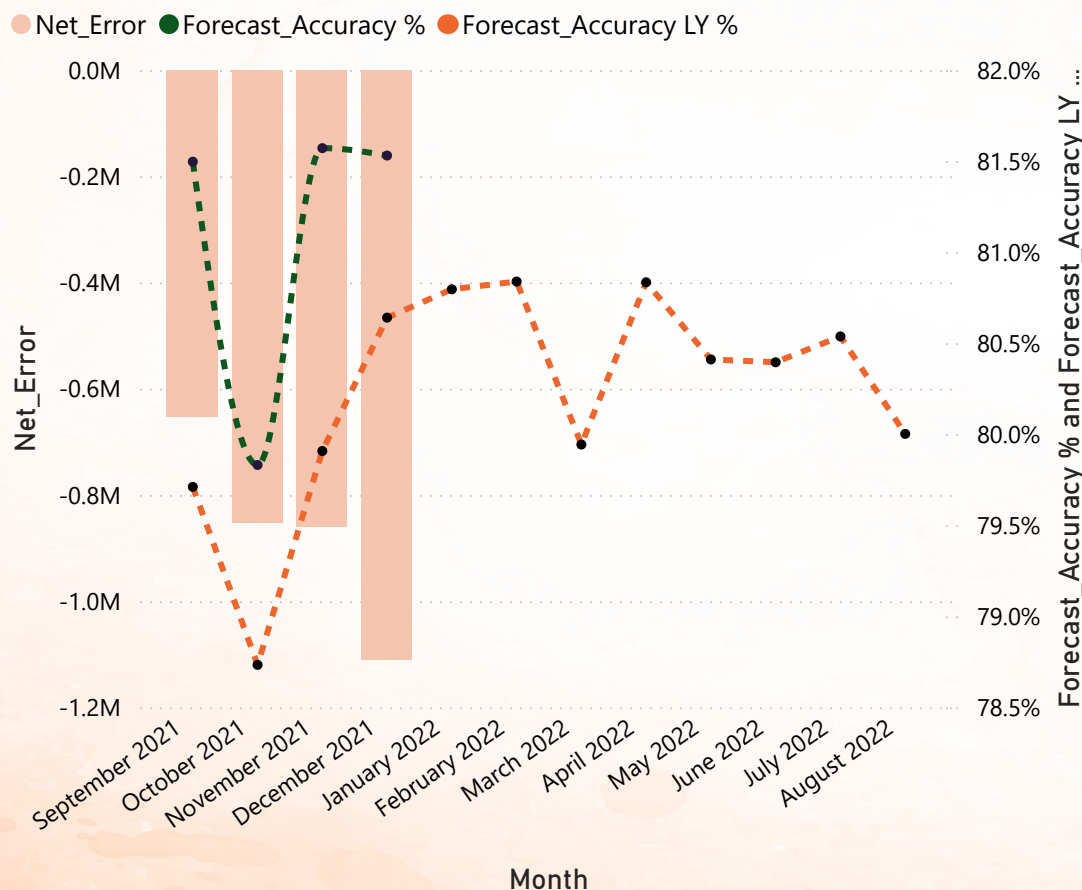
Net Error

6899.0K✓

LY: 9780.7K (+29.46%)

ABS Error

Accuracy / Net Error Trend



Key Metrics By

Customer

Product

Segment/Product	Forecast_Accuracy %	Forecast_Accuracy LY %	Net_Error	Net_Error %	Risk
Accessories					
Mouse	90.4%	88.6%	840719	8.7%	EI
Keyboard	92.1%	55.1%	421416	5.2%	EI
Batteries	55.8%	85.1%	-920667	-44.2%	OOS
Desktop					
Personal Desktop	81.4%	88.8%	73585	18.6%	EI
Business Laptop	94.0%	83.2%	4991	1.3%	EI
Networking					
Wi fi extender	93.1%	90.4%	-12967	-1.7%	OOS
Notebook					
Personal Laptop	90.1%	75.0%	128967	9.3%	EI
Business Laptop	94.4%	84.3%	3569	0.5%	EI
Gaming Laptop	75.0%	85.0%	-179757	-25.0%	OOS
Storage					
USB Flash Drives	93.6%	91.9%	24402	3.4%	EI
External Solid	62.3%	79.9%	-652668	-37.7%	OOS

OOS: Out of stock EI: Excess Inventory