



market, re...
All

customer
All

segment, ca...
All

2018

2019

2020

2021

2022 EST

YTD

YTG

Q1

Q2

Q3

Q4

vs LY

vs Targ...

Performance Metrics

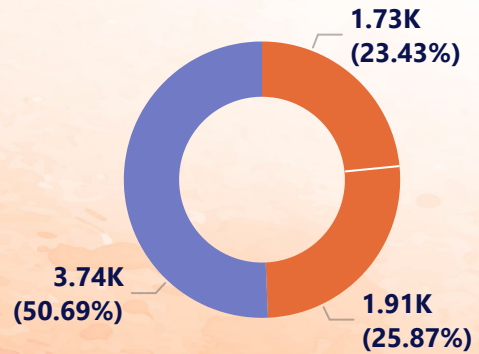
Customer

Product

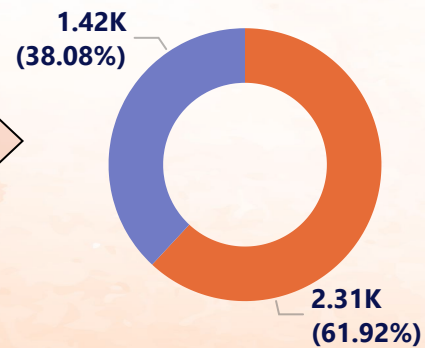
customer	NS \$	GM \$	GM %
Acclaimed Stores	\$73.4M	29.6M	40.3%
All-Out	\$4.4M	1.7M	38.2% ↓
Amazon	\$496.9M	182.8M	36.8%
Argos (Sainsbury's)	\$13.7M	5.3M	38.7%
Atlas Stores	\$17.1M	5.4M	31.7% ↓
Atliq e Store	\$304.1M	112.1M	36.9% ↓
AtliQ Exclusive	\$361.1M	166.1M	46.0%
BestBuy	\$49.3M	22.1M	44.9%
Billa	\$6.8M	1.6M	23.8% ↓
Boulanger	\$26.0M	10.4M	39.9%
Total	\$3,736.2M	1,422.9M	38.1%

Unit Economics

Pre Invoice D... Total Post ... Net Sales



Total COGS Gross Margin



region APAC EU

