AtliQ Hardwares



Filters

customer All P&L by Fiscal year - Market

market All All values are in USD

region All **Note**: 21 Vs 20 is not part of a pivot table

division All

Fiscal Year

Australia Net Sales 3.9M 10.7M 21.0M 96.2% COGS 2.2M 5.8M 14.1M 143.2% Gross Margin 1.7M 4.9M 6.9M 40.8% GM % 42.6% 45.9% 32.9% -28.2% Austria Net Sales 0.1M 2.0M 2172.4% Gross Margin 0.0M 0.9M 2265.4% Gross Margin 0.0M 0.9M 2265.4% Gross Margin 0.0M 0.9M 2265.4% GROSS 0.1M 2.3M 7.0M 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% 12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 31.4M 162.6% GROSS Margin 2.0M 5.1M 33.4M 162.6% GROSS Margin 2.0M 5.1M 33.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 32.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 38.5% France Net Sales 4.0M 7.5M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 341.9% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 12.0M 248.3% GM % 34.1M 3.2M 11.2M 248.3% GM % 34.1M 3.2M 11.2M 32.6.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0% COGS 17.8M 33.7M 109.7M 225.0%	Market	2019	2020	2021	21 Vs 20
COGS 2.2M 5.8M 14.1M 143.2% Gross Margin 1.7M 4.9M 6.9M 40.8% GM % 42.6% 45.9% 32.9% -28.2% Austria Net Sales 0.1M 2.8M 2301.3% COGS 0.1M 2.0M 2172.4% Gross Margin 0.0M 0.9M 2655.4% GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% 12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% 28.8% China </td <td>Australia</td> <td></td> <td></td> <td></td> <td></td>	Australia				
Gross Margin 1.7M 4.9M 6.9M 40.8% GM % 42.6% 45.9% 32.9% -28.2% Austria Net Sales 0.1M 2.8M 2301.3% COGS 0.1M 2.0M 2172.4% Gross Margin 0.0M 0.9M 2665.4% GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% 6 36.5% 16.84% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 233.5% 6 36.9% 23.8% 5.9% 23.8% 6 34.5% 12.8% 6 28.8% 6 26.9% 26.9% 28.9% 18.1% 26.9% 2.8% 6 26.9%	Net Sales	3.9M	10.7M	21.0M	96.2%
GM % 42.6% 45.9% 32.9% -28.2% Austria Net Sales 0.1M 2.8M 2301.3% COGS 0.1M 0.0M 0.9M 2665.4% Gross Margin 0.0M 0.9M 2665.4% GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% 12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M	COGS	2.2M	5.8M	14.1M	143.2%
Austria Net Sales COGS 0.1M 2.8M 2301.3% COGS 0.1M 2.0M 2.172.4% Gross Margin GM % 2.61,% 30.1k 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.0M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% 12.8% Canada Net Sales 4.8M 12.2M 35.1M 13.4M 162.6% GGS 2.8M 7.1M 21.7M 206.4% GGM % 41.7% 41.9% 38.2% 8-8.8% China Net Sales 1.4M 5.4M 22.9M 38.2% 8-8.8% China Net Sales 1.4M 5.4M 22.9M 32.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 348.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GGM % 44.1% 43.1% 43.2% 11.2M 248.3% GGM % 44.1% 43.1% 43.2% 11.2M 248.3% GGFMargin 1.8M 3.2M 11.2M 3.3M 3.3M 3.3M 3.3M 3.3M 3.3M 3.3M 3	Gross Margin	1.7M	4.9M	6.9M	40.8%
Net Sales 0.1M 2.8M 2301.3% COGS 0.1M 2.0M 2172.4% Gross Margin 0.0M 0.9M 2665.4% GM% 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% China 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 6.2%	GM %	42.6%	45.9%	32.9%	-28.2%
COGS 0.1M 2.0M 2172.4% Gross Margin 0.0M 0.9M 2665.4% GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% China 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 6.2% France Net Sales 4.0M <td< td=""><td>Austria</td><td></td><td></td><td>•</td><td></td></td<>	Austria			•	
Gross Margin 0.0M 0.9M 2665.4% GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M	Net Sales		0.1M	2.8M	2301.3 [%]
GM % 26.1% 30.1% 15.2% Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China 3.0M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M <t< td=""><td>COGS</td><td></td><td>0.1M</td><td>2.0M</td><td>2172.4%</td></t<>	COGS		0.1M	2.0M	2172.4%
Bangladesh Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% <td< td=""><td>Gross Margin</td><td></td><td>0.0M</td><td>0.9M</td><td>2665.4%</td></td<>	Gross Margin		0.0M	0.9M	2665.4%
Net Sales 0.5M 2.3M 7.0M 207.7% COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM %	GM %		26.1%	30.1%	15.2%
COGS 0.3M 1.4M 4.5M 233.5% Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany	Bangladesh			•	
Gross Margin 0.1M 0.9M 2.4M 168.4% GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% Germany 3.0M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin </td <td>Net Sales</td> <td>0.5M</td> <td>2.3M</td> <td>7.0M</td> <td>207.7%</td>	Net Sales	0.5M	2.3M	7.0M	207.7%
GM % 28.7% 39.6% 34.5% -12.8% Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% Germany 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8%	COGS	0.3M	1.4M	4.5M	233.5%
Canada Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% Germany 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.	Gross Margin	0.1M	0.9M	2.4M	168.4%
Net Sales 4.8M 12.2M 35.1M 188.1% COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5%	GM %	28.7%	39.6%	34.5%	-12.8%
COGS 2.8M 7.1M 21.7M 206.4% Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% <td>Canada</td> <td></td> <td></td> <td></td> <td></td>	Canada				
Gross Margin 2.0M 5.1M 13.4M 162.6% GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M <td< td=""><td>Net Sales</td><td>4.8M</td><td>12.2M</td><td>35.1M</td><td>188.1%</td></td<>	Net Sales	4.8M	12.2M	35.1M	188.1%
GM % 41.7% 41.9% 38.2% -8.8% China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	COGS	2.8M	7.1M	21.7M	206.4%
China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Gross Margin	2.0M	5.1M	13.4M	162.6%
China Net Sales 1.4M 5.4M 22.9M 322.0% COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	GM %	41.7%	41.9%	38.2%	-8.8%
COGS 0.8M 3.3M 13.5M 305.5% Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% Germany 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	China				
Gross Margin 0.6M 2.1M 9.4M 348.1% GM % 44.9% 38.7% 41.1% 6.2% France France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Net Sales	1.4M	5.4M	22.9M	322.0%
GM % 44.9% 38.7% 41.1% 6.2% France 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4%	COGS	0.8M	3.3M	13.5M	305.5%
France Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Gross Margin	0.6M	2.1M	9.4M	348.1%
Net Sales 4.0M 7.5M 25.9M 247.2% COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	GM %	44.9%	38.7%	41.1%	6.2%
COGS 2.3M 4.3M 14.7M 246.4% Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	France				
Gross Margin 1.8M 3.2M 11.2M 248.3% GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Net Sales	4.0M	7.5M	25.9M	247.2%
GM % 44.1% 43.1% 43.2% 0.3% Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	COGS	2.3M	4.3M	14.7M	246.4%
Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Gross Margin	1.8M	3.2M	11.2M	248.3%
Germany Net Sales 2.6M 4.7M 12.0M 156.2% COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	GM %	44.1%	43.1%	43.2%	0.3%
COGS 1.6M 3.0M 8.9M 193.8% Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Germany			,	
Gross Margin 0.9M 1.7M 3.1M 88.3% GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	Net Sales	2.6M	4.7M	12.0M	156.2%
GM % 37.0% 35.6% 26.2% -26.5% India Net Sales 30.8M 49.8M 161.3M 224.0%	COGS	1.6M	3.0M	8.9M	193.8%
India Net Sales 30.8M 49.8M 161.3M 224.0%	Gross Margin	0.9M	1.7M	3.1M	88.3%
Net Sales 30.8M 49.8M 161.3M 224.0%	GM %	37.0%	35.6%	26.2%	-26.5%
· · · · · · · · · · · · · · · · · · ·	India				
COGS 17.8M 33.7M 109.7M 225.0%	Net Sales	30.8M	49.8M	161.3M	224.0%
	COGS	17.8M	33.7M	109.7M	225.0%

AtliQ Hardwares



Gross Margin	13.1M	16.0M	51.6M	222.0%
GM %	42.4%	32.2%	32.0%	-0.6%
Indonesia			'	
Net Sales	2.5M	6.2M	18.4M	196.7%
COGS	1.5M	3.5M	11.3M	220.1%
Gross Margin	1.1M	2.7M	7.1M	_
GM %	42.0%	42.9%	38.4%	-10.5%
Italy	121070	121370	33.170	10.570
Net Sales	2.9M	4.5M	11.7M	162.5%
COGS	1.6M	3.1M	8.2M	
Gross Margin	1.3M	1.4M	3.5M	_
GM %	45.6%	30.7%	30.1%	-1.8%
	45.0%	30.7%	30.1%	-1.0%
Japan		1.004	7 014	224.40/
Net Sales		1.9M	7.9M	
COGS		1.2M	4.2M	
Gross Margin		0.7M	3.7M	430.0%
GM %		37.0%	46.5%	25.9%
Netherlands				
Net Sales	0.2M	3.4M	8.0M	137.9%
COGS	0.1M	1.8M	4.6M	164.2%
Gross Margin	0.1M	1.6M	3.4M	109.2%
GM %	36.4%	47.8%	42.0%	-12.1%
Newzealand				
Net Sales		2.0M	11.4M	474.3%
COGS		1.5M	5.9M	303.8%
Gross Margin		0.5M	5.5M	950.7%
GM %		26.4%	48.2%	83.0%
Norway				
Net Sales		2.5M	13.7M	451.8%
COGS		1.5M	9.6M	525.0%
Gross Margin		0.9M	4.0M	=
GM %		37.7%	29.5%	-21.9%
Pakistan		37.7%	29.5%	-21.9%
	0.614	4.784	E 704	20 50/
Net Sales	0.6M	4.7M	5.7M	20.5%
COGS	0.4M	2.7M	3.6M	34.3%
Gross Margin	0.2M	2.0M	2.0M	2.0%
GM %	39.7%	42.8%	36.2%	-15.4%
Philiphines				•
Net Sales	5.7M	13.4M	31.9M	
COGS	3.4M	7.3M	19.4M	=
Gross Margin	2.3M	6.0M	12.5M	106.5%
GM %	39.9%	45.1%	39.1%	-13.4%
Poland				
Net Sales	0.4M	2.8M	5.2M	85.8%
COGS	0.3M	1.7M	3.0M	78.5%
Gross Margin	0.2M	1.1M	2.2M	96.7%
GM %	37.4%	40.2%	42.6%	5.9%
				2.2,5

AtliQ Hardwares



Portugal				
Net Sales	0.7M	3.6M	11.8M	229.8%
COGS	0.5M	2.3M	6.8M	198.9%
Gross Margin	0.3M	1.3M	5.0M	284.5%
GM %	39.3%	36.1%	42.1%	16.6%
South Korea				
Net Sales	12.8M	17.3M	49.0M	183.3%
COGS	6.7M	12.1M	31.4M	158.7%
Gross Margin	6.1M	5.2M	17.6M	241.3%
GM %	47.5%	29.8%	35.9%	20.5%
Spain				
Net Sales		1.8M	12.6M	611.4%
COGS		1.1M	8.4M	663.2%
Gross Margin		0.7M	4.2M	525.7%
GM %		37.7%	33.1%	-12.1%
Sweden				
Net Sales	0.1M	0.2M	1.8M	681.9%
COGS	0.0M	0.1M	1.1M	735.6%
Gross Margin	0.0M	0.1M	0.7M	613.8%
GM %	38.3%	44.1%	40.2%	-8.7%
United Kingdom				
Net Sales	2.0M	8.1M	34.2M	322.7%
COGS	1.3M	5.3M	18.7M	252.1%
Gross Margin	0.7M	2.8M	15.4M	459.0%
GM %	36.2%	34.1%	45.1%	32.2%
USA				
Net Sales	11.5M	31.9M	87.8M	175.0%
COGS	7.7M	19.5M	55.3M	183.9%
Gross Margin	3.8M	12.4M	32.5M	161.0%
GM %	32.8%	39.0%	37.0%	-5.1%