



# Ames Housing Price Prediction

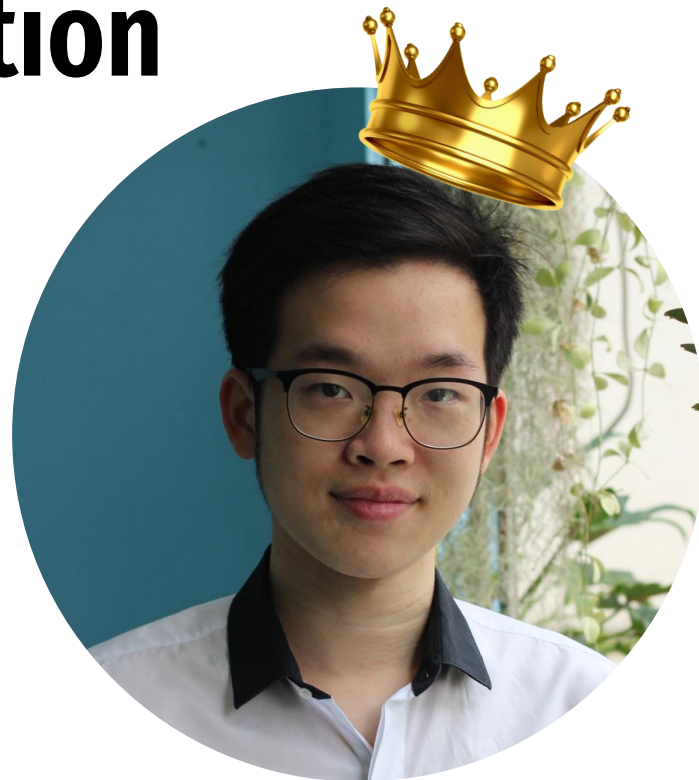
More Power!  
By Im Depends



# Introduction



**Chalermchon Wongsopa**



**Kantaphon Vareekasem**

# Problem Statement

**How much?**



**Information**

Many Features

**Average Price**

Average price can only give rough estimate.

**Overprice**

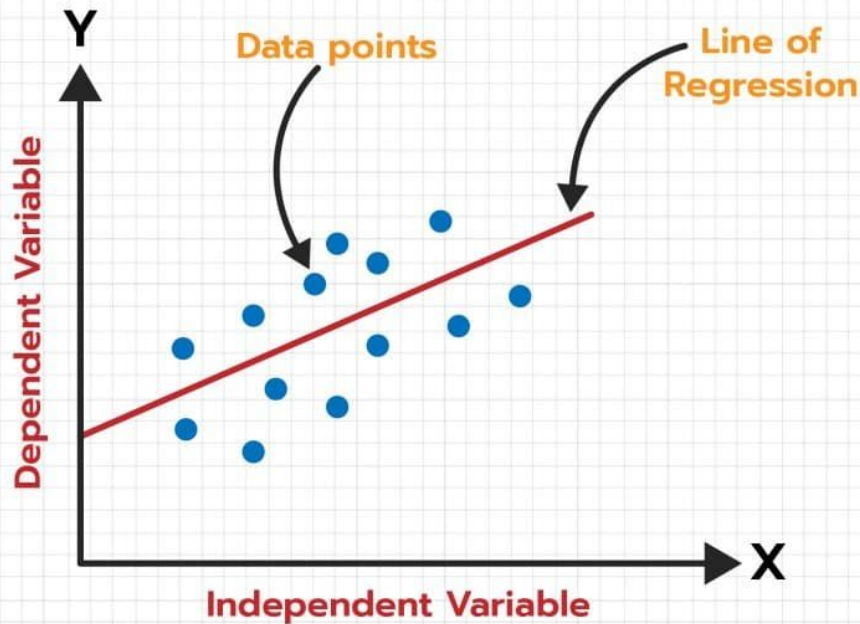
Avoid overpriced house

**Underprice**

Opportunities to make money

# Solution

## Linear Regression



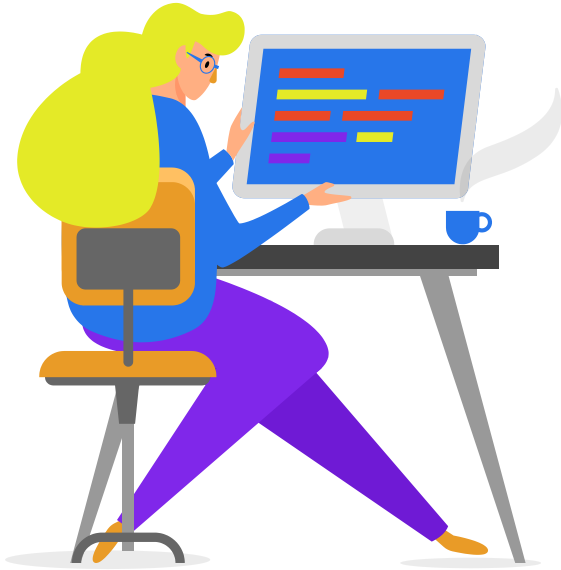
### Best Model

15 Numerical + 20  
Dummies

RMSE: 19,828 USD

R Squared: 93%

# Models Improvement Process



01

## Baseline Model

Top 10 Features

**RMSE: 36,082**

02

## Core Model

Top 15 Features

**RMSE: 34,478**

03

## Outliers

Cleaning

**RMSE: 29,417**

04

## Dummy Variables

Categorical Variables

**RMSE: 23,351**

05

## Log Sale Price

Log Y

**RMSE: 21,023**

06

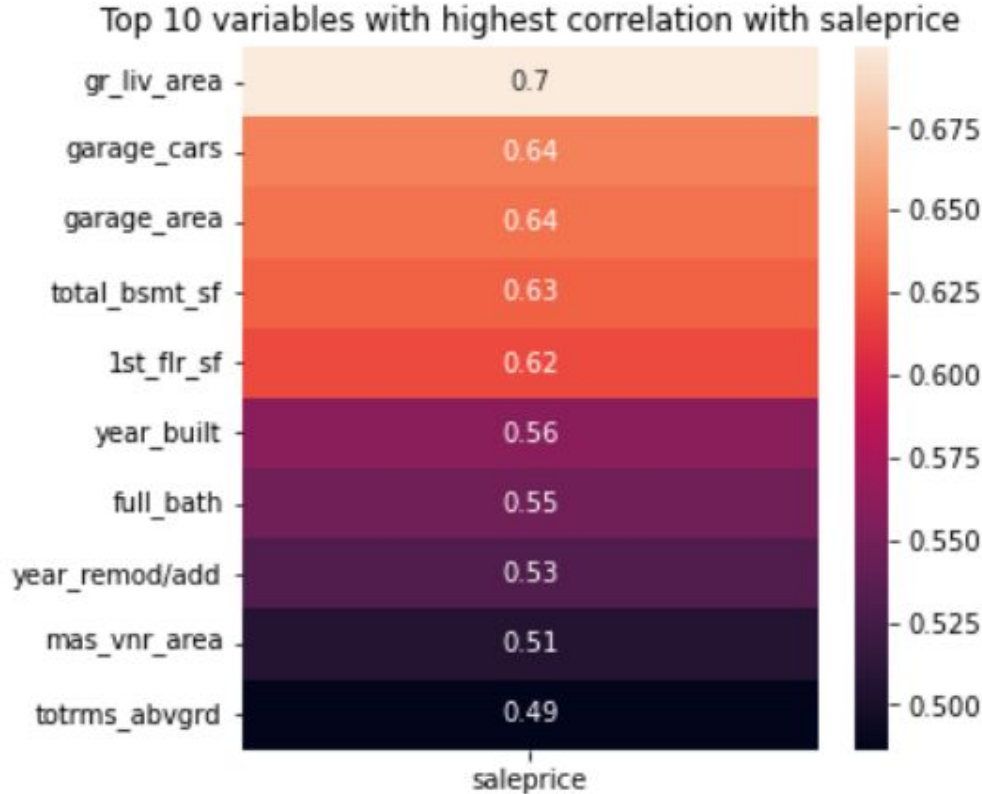
## Others

Interaction term,  
Log X, Train More

**RMSE: 19,828**



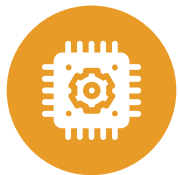
# Baseline Model



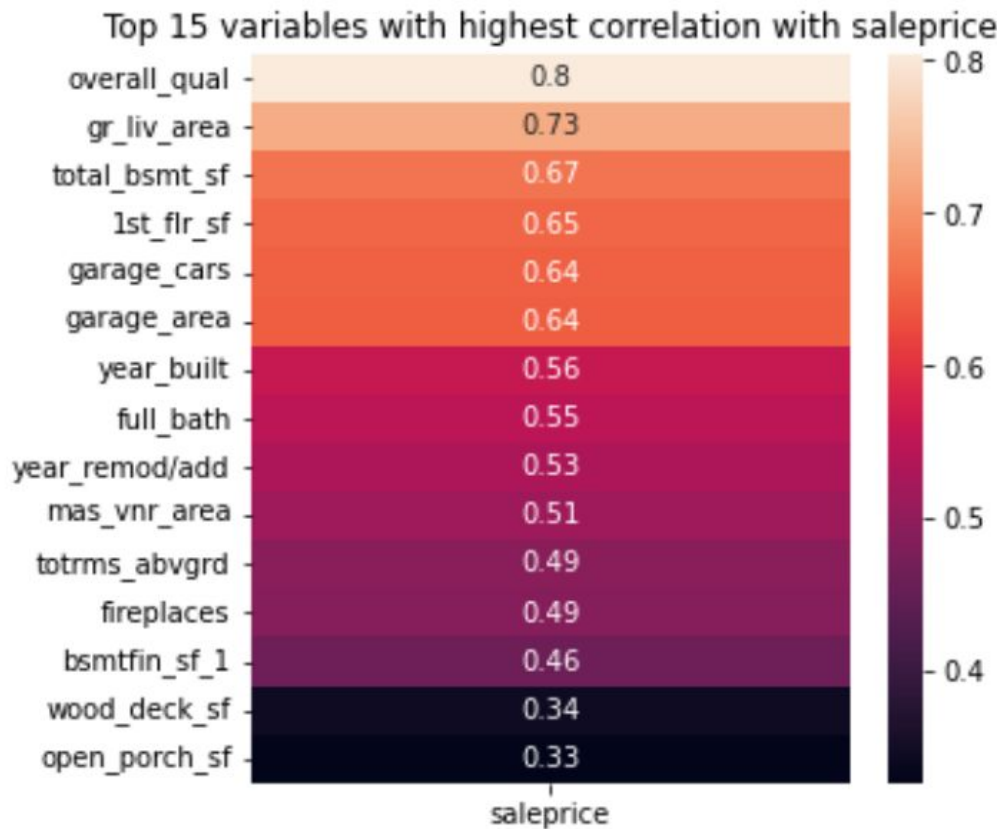
## Linear Regression

- Top 10 variables
- Fill Missing Values with 0
- Target Variable: Sale Price

**RMSE: 36,082**



# Core Model



## Linear Regression

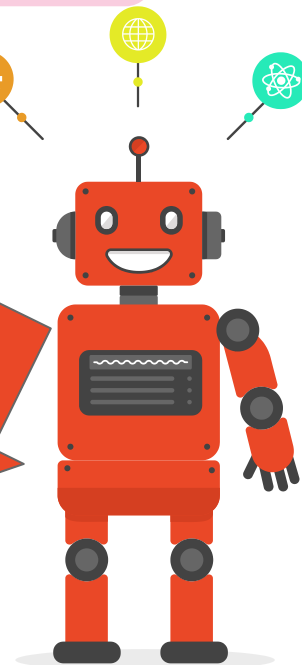
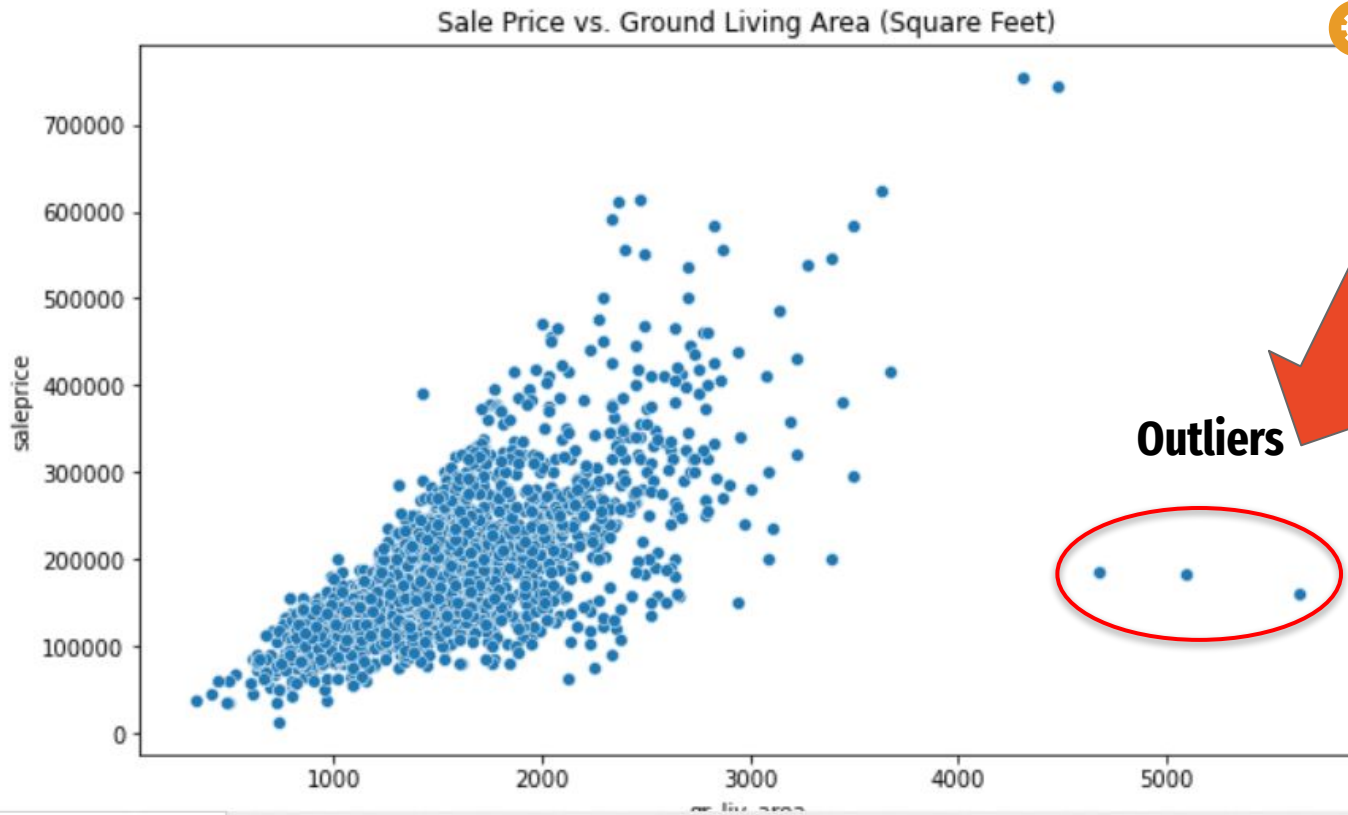
- Top 15 variables
- Adjust number of top correlated variables using RMSE

**RMSE: 34,478**



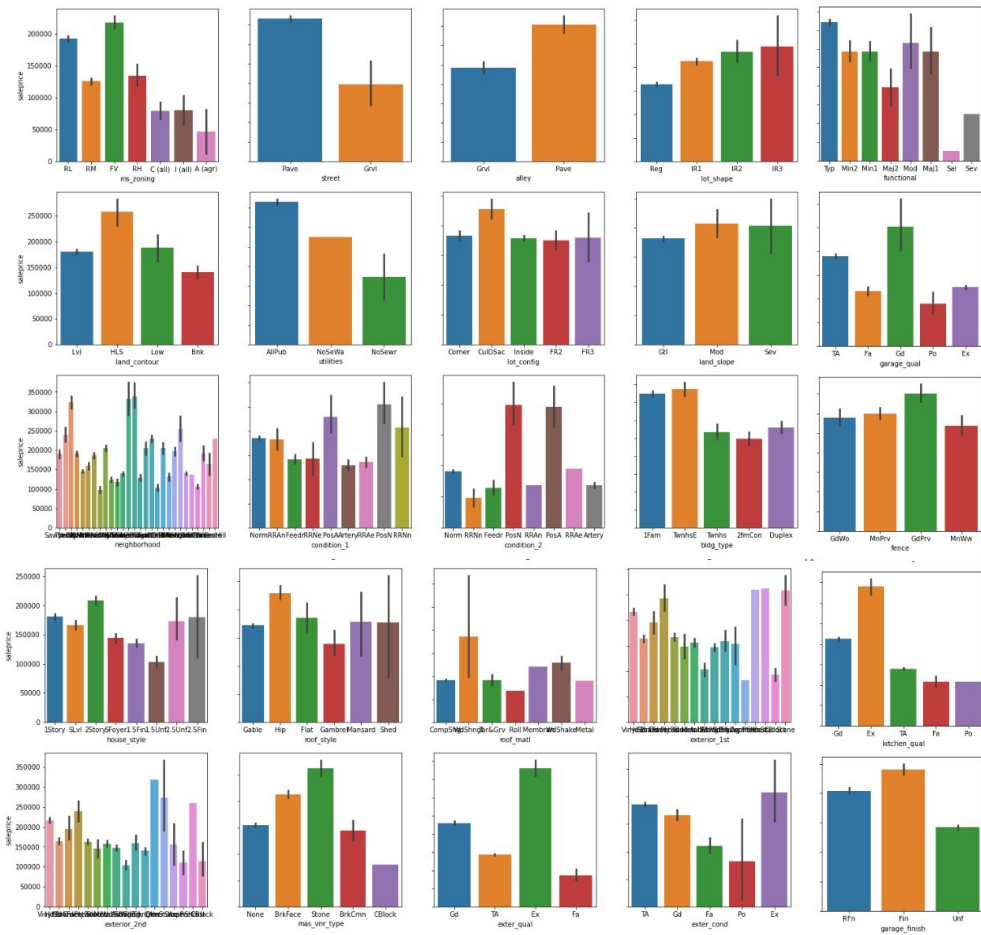
# Outliers

RMSE: 29,417





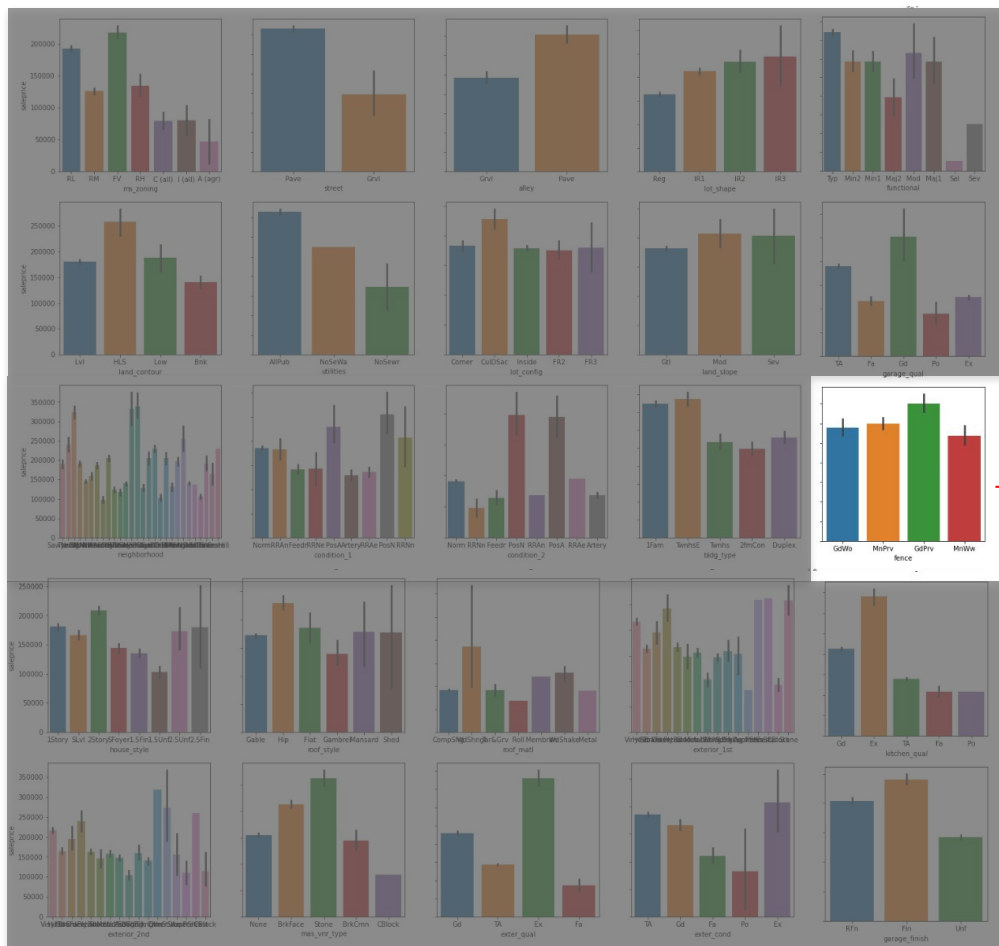
# Categorical Variables



- 43 Variables are available for the model
- We distinguished 'Signal' from 'Noise' using 2 Indicators
  - Average sale price
  - Number of observations

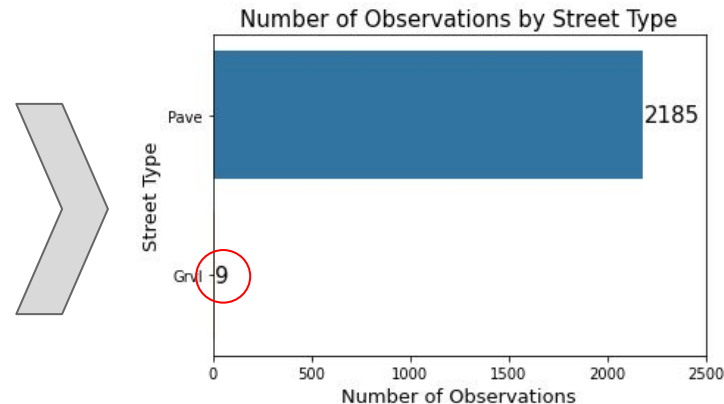
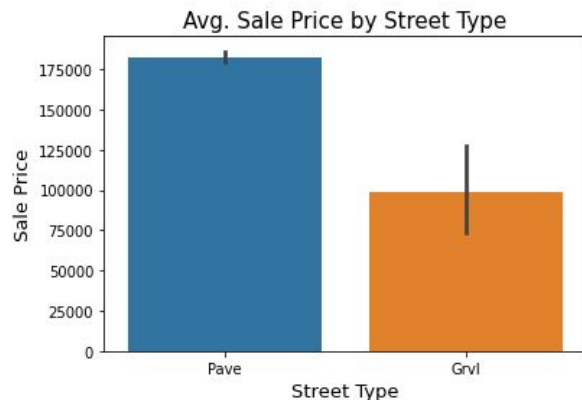
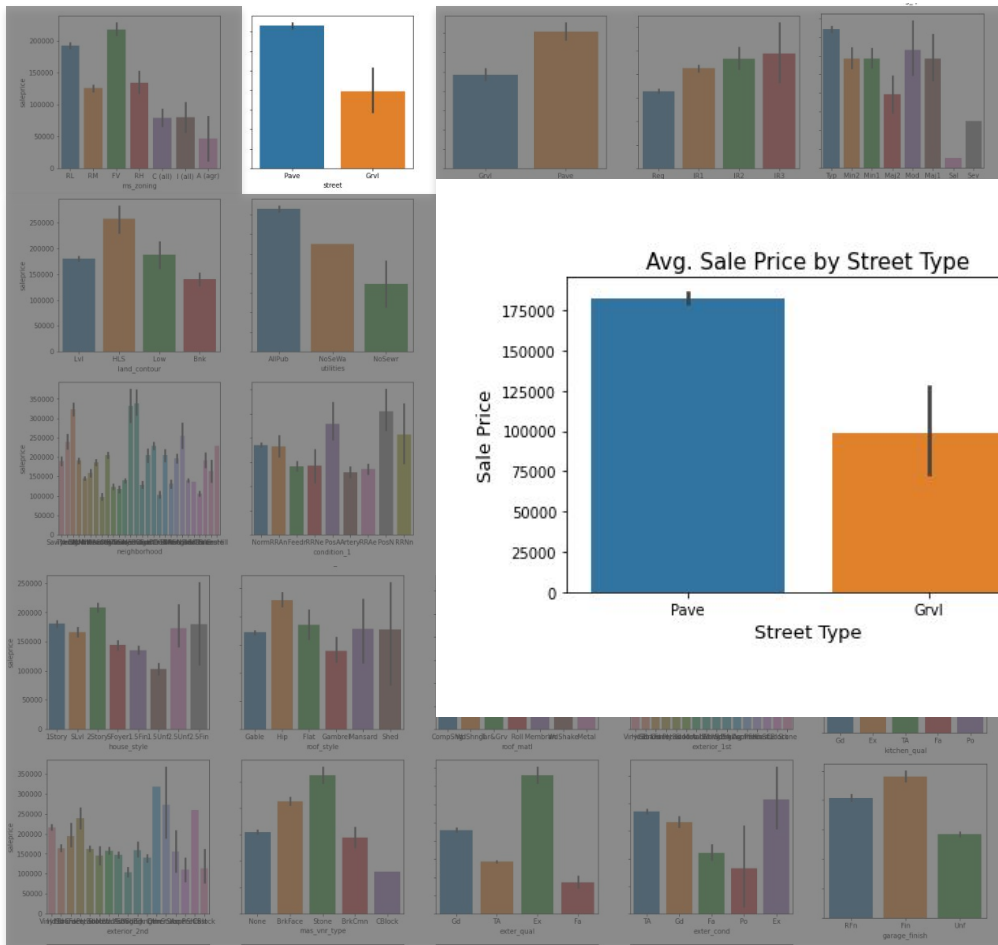
**RMSE: 23,351**

## Excluded Variables - Type I



## Indistinguishable "Sale Price" for each "Fence Quality"

# Excluded Variables - Type II



**Insufficient data for gravel street type to train the model**

# Selected Categorical Variables

## Group I

01

### Applied “get\_dummies” function

1. Locations within Ames city
2. Type of dwelling
3. Exterior quality
4. Condition of sale
5. Fireplace quality
6. Flatness of the property
7. Home functionality
8. General shape of property
9. Paved driveway
10. Central air conditioning

## Group II

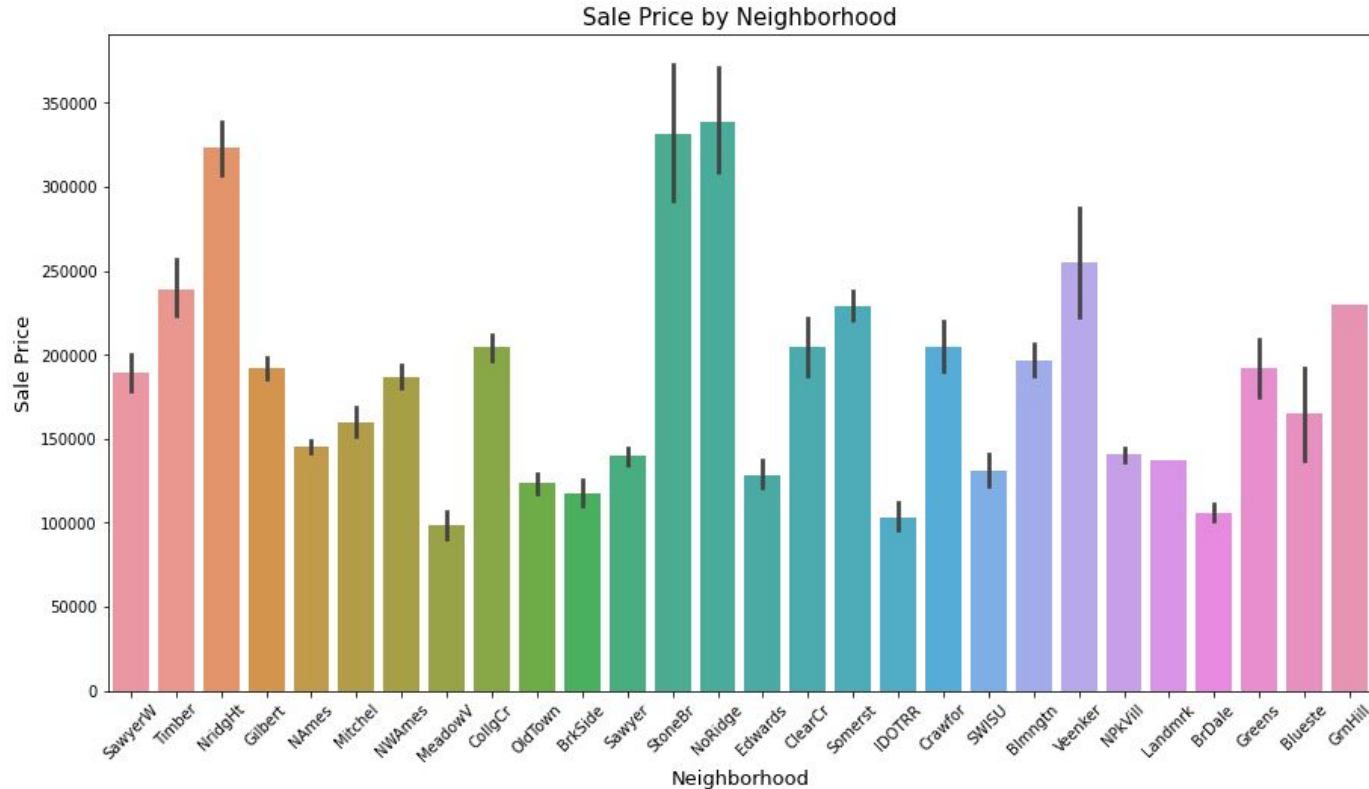
02

### Grouped to binary form

1. Kitchen quality
2. Height of the basement
3. Type of sale
4. Exterior covering on house
5. Heating quality
6. Zoning classification
7. Proximity to various conditions
8. Garage condition
9. Garage quality
10. Miscellaneous feature



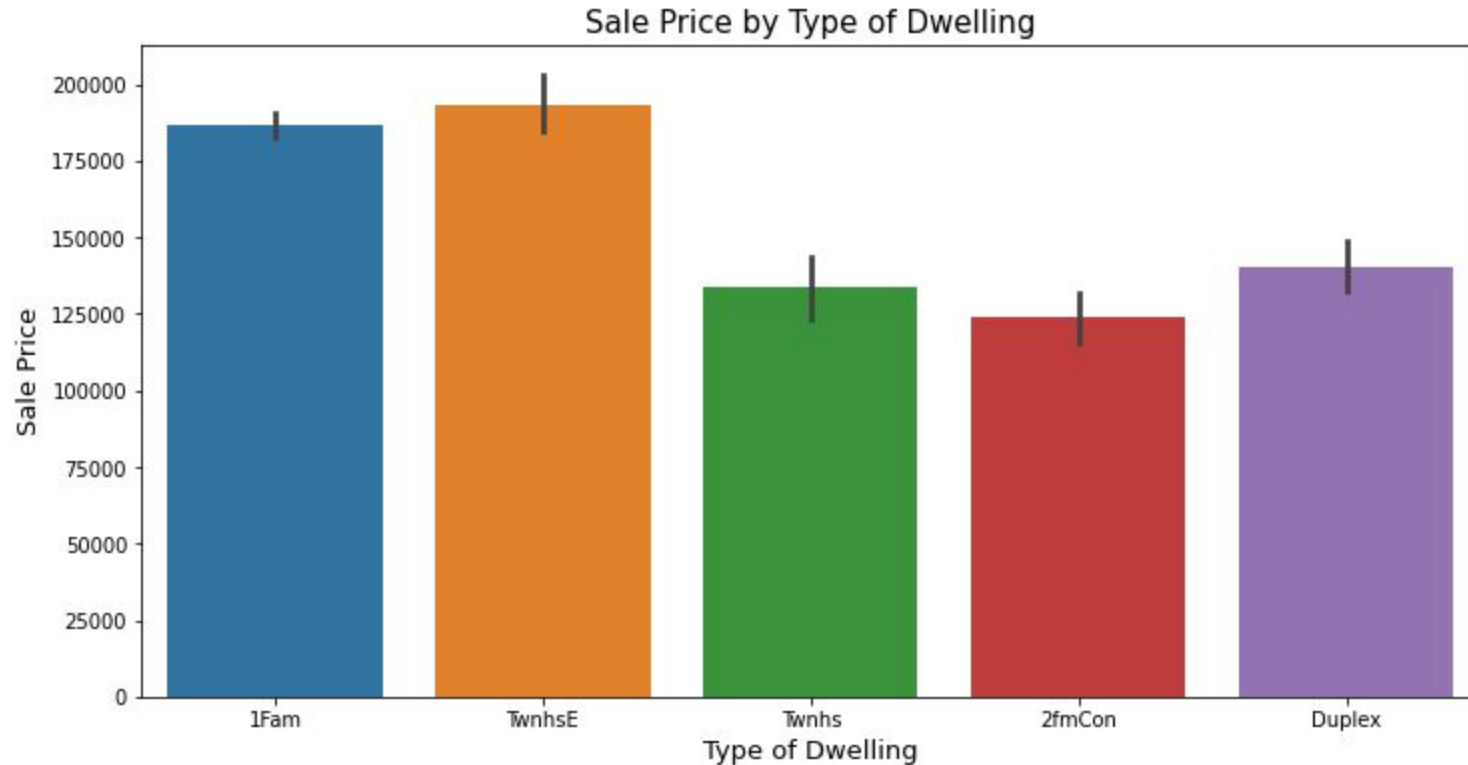
# 1st Most Impact - Neighborhood



Around 1,400 USD of RMSE was decreased after including the variable to the model

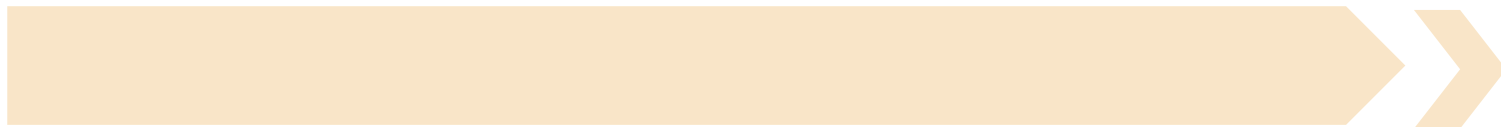
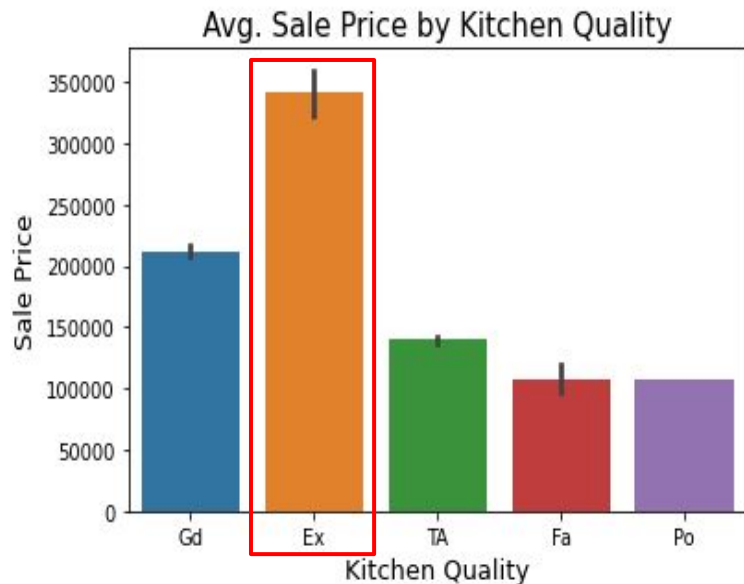


## 2nd Most Impact - Type of Dwelling



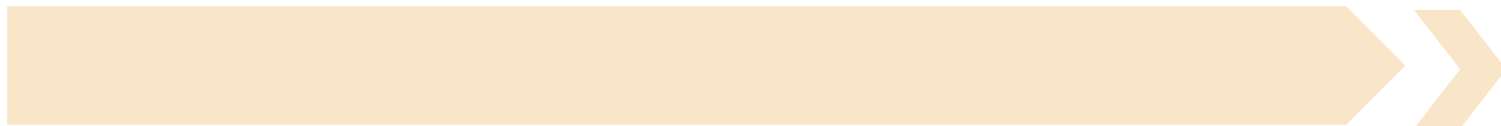
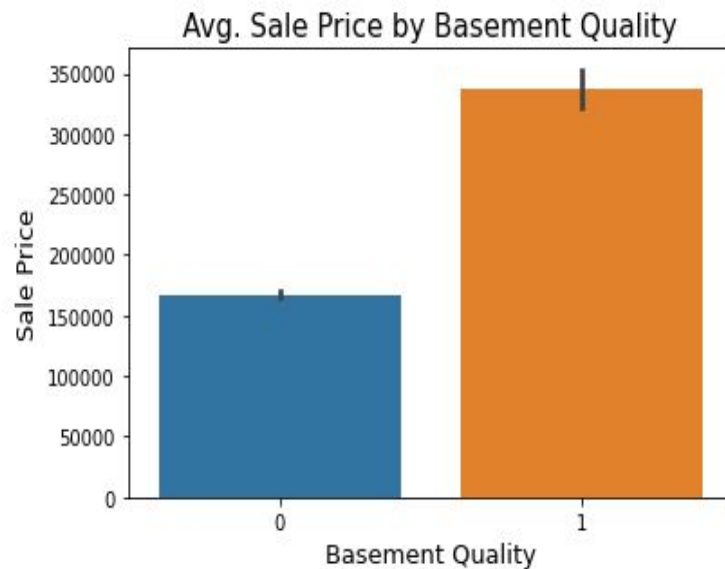
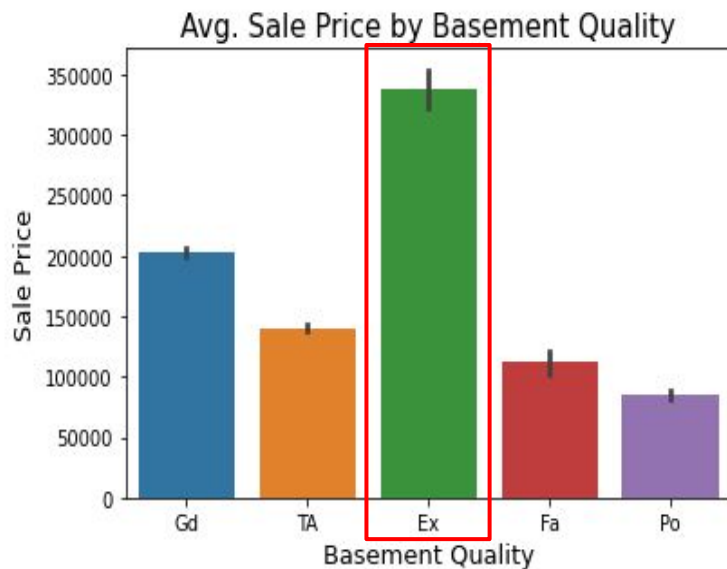


## 1st Most Impact - Kitchen Quality



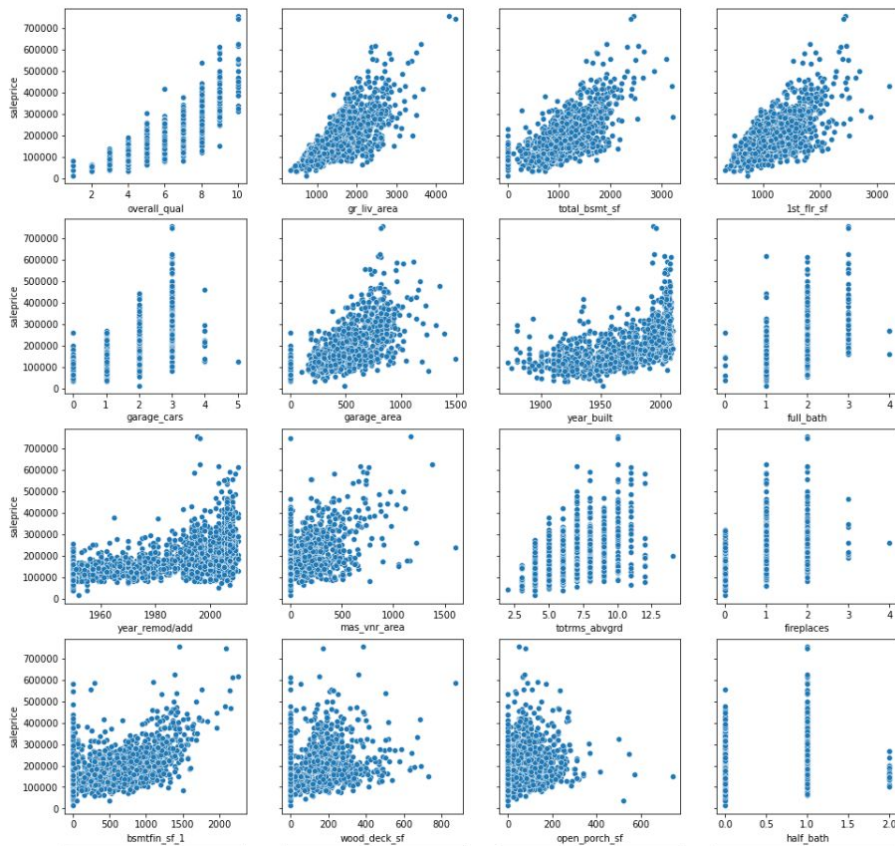


## 2nd Most Impact - Basement Quality





# Scatter Plot



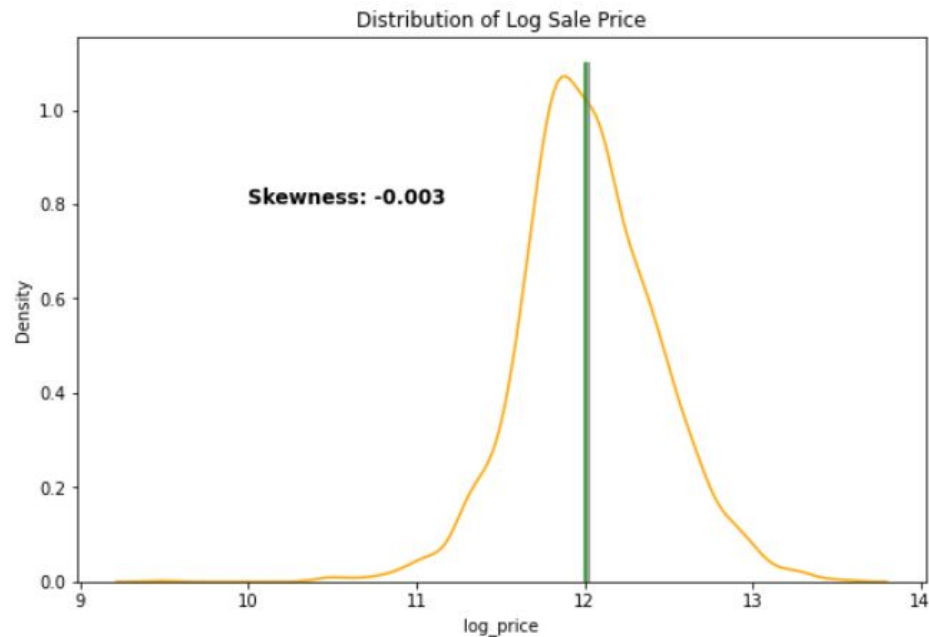
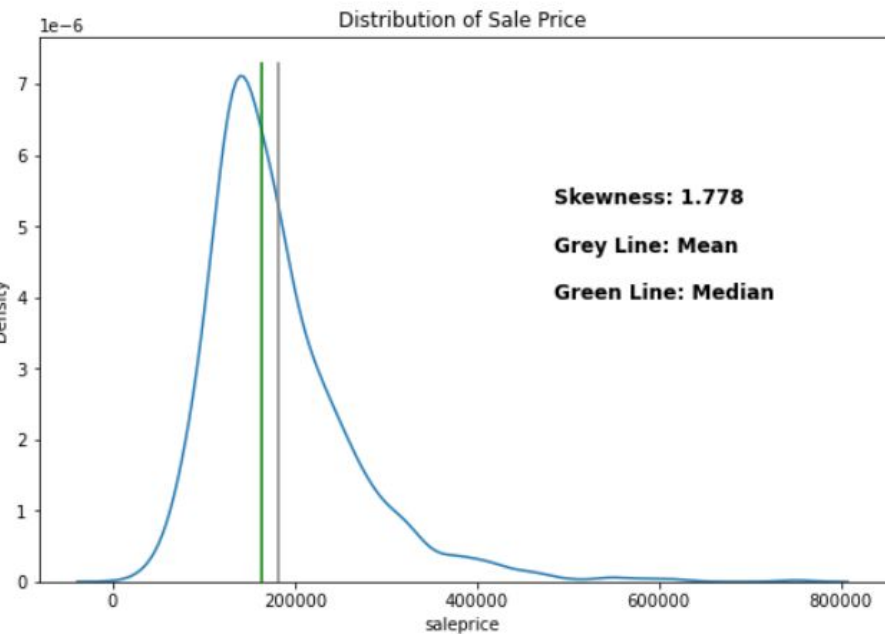
## Scatter Plot

- Check LINE ASSUMPTION
- Linearity
- If not linear, we can transform
- Drop variables: Open-Porch, Total Room

05

# Log Sale Price (Target)

RMSE: 21,023

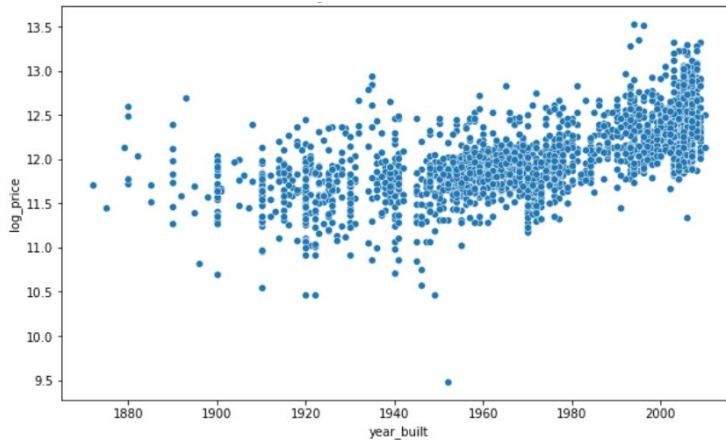
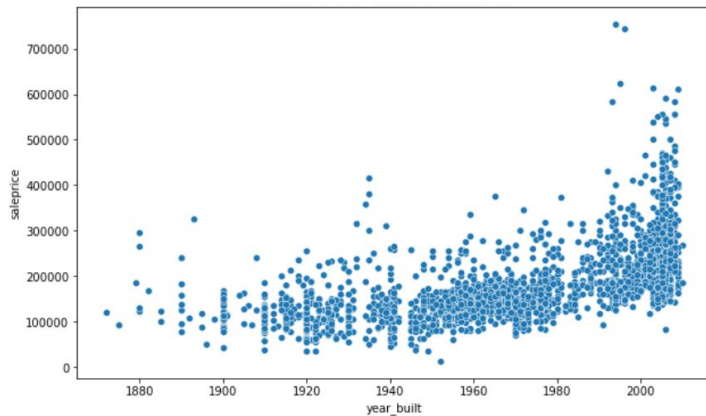


# Sale Price VS Log Sale Price

**Total  
Basement  
Area**



**Year  
Built**



# Interaction Terms



**Every Good House Need a  
Good Fireplace!**

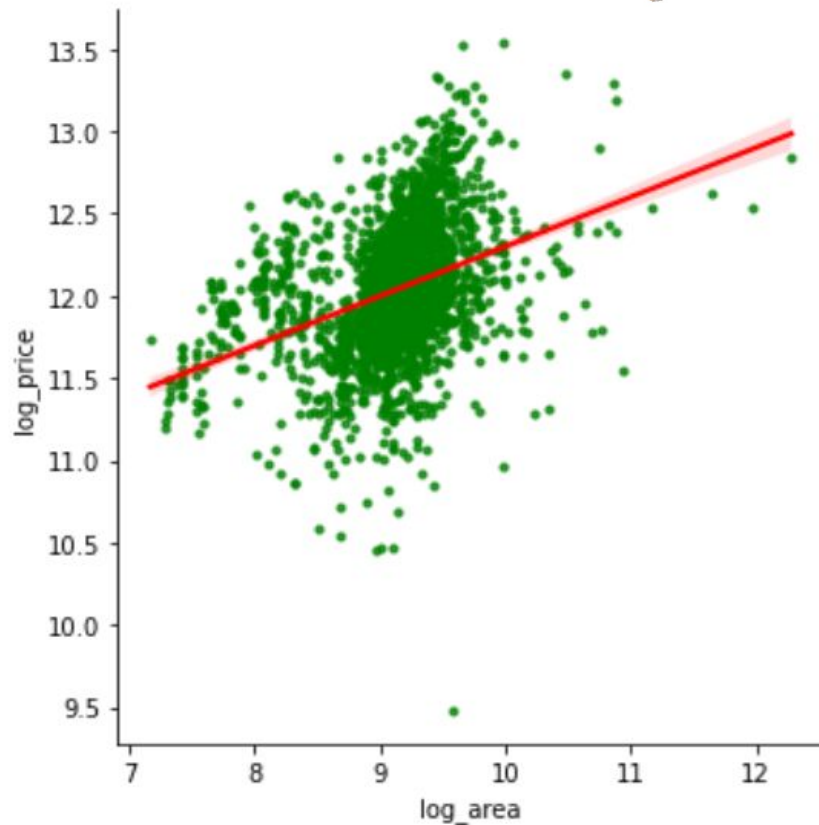
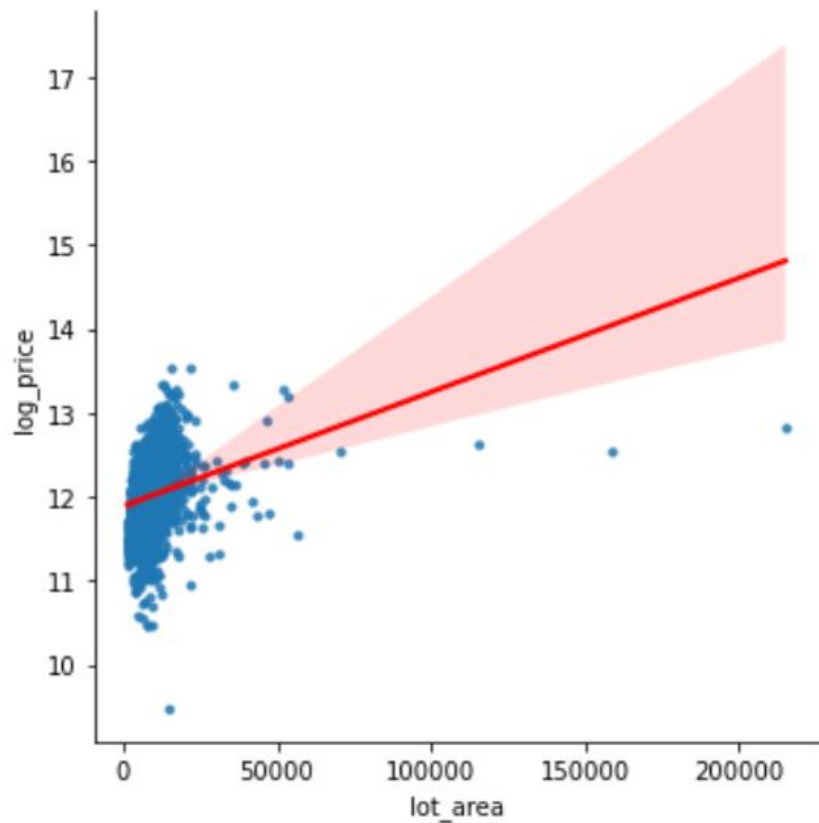




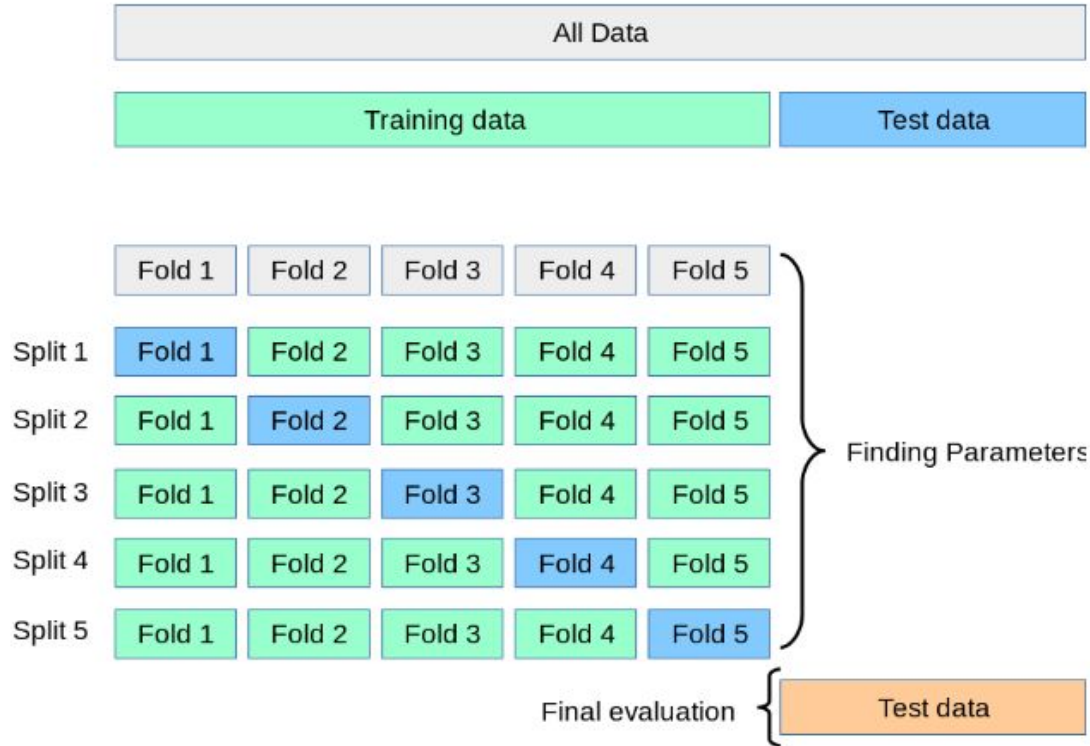
# Interaction Terms



# Log feature



# More Power!



Use all data to training

**RMSE: 23,351**

The data says we need more data.



someecards  
user card

# Summary

## Top 15 features

Correlation with sale price

## Data Cleaning

Remove outliers

## Pattern identification

Group Dummy Variables

## Relationship between X&Y

Log Transformation

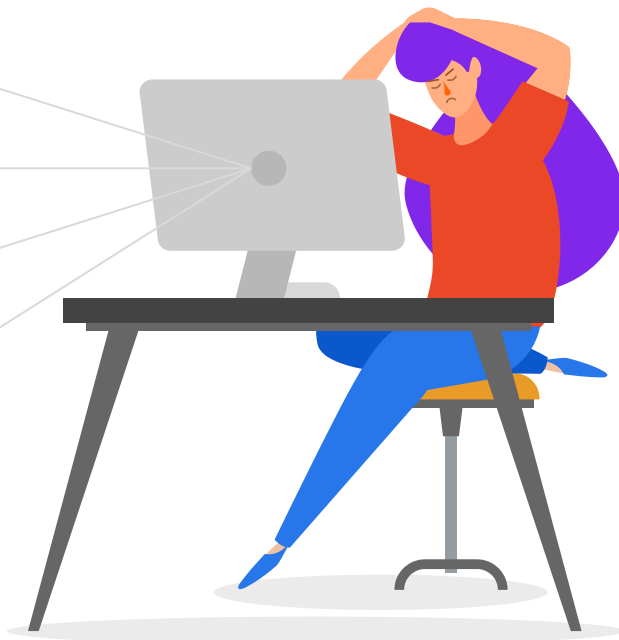
01

02

03

04

## Thought Process







**THANK YOU!**

**Victory**



**is sweet!**