

## Quote/Finance Schedule

TFM consultant: **Rebekka Achilleos** | Phone: **1300 888 870** | Email: **rachille@tfal.com.au**

**Employee/Lessee:** Chamil Vithanage  
**Customer number:** 6210802  
**Email:** chamil5000@gmail.com  
**Phone:** 04 1509 0800  
**Employer:** Wabtec Pty Ltd (Novated)  
**Quote number:** 10900194  
**Today's date:** 23/02/2026  
**Quote valid until:** 26/03/2026

**Vehicle price on-road\*** (incl GST): \$81,381.08  
**Vehicle details:** FORD EVEREST JAN24  
 (MY24.5) 3.0 TURBO PLATINUM 7STR AUTO  
 4WD, 5D WAGON DIESEL  
**Estimated kms per annum:** 15,000  
**PPSR Fee - financed** (exc GST): \$6.00  
**Est. Fee - financed** (exc GST): \$179.00  
**Vehicle Options / discount** See below

**Amount financed:** \$81,566.08  
**Residual Value** (excl GST): \$22,892.50  
**Finance Period (months):** 60  
**FBT method:** Statutory ECM  
**FBT base value:** \$78,500.00  
**Employer type:** No Rebates or Exemptions  
**Lease type:** Novated Finance Lease  
**State:** VIC

**Out of pocket  
cost** 💰**\$441.50**  
per week**Interest  
rate****7.99%****Savings over  
life of Lease****\$18,381.00**

What's included in your package - Total \$465.63 (excl GST) per week



Rent \$309.65



Fuel/EV Card \$59.65



Registration \$20.82



Maintenance \$8.74



Tyres \$9.18



Roadside Assist \$0.81



CTP Insurance \$0.00

Comprehensive  
Insurance \$50.20

Management \$6.58

**Vehicle Discount:** \$0.00**Vehicle Options:****Vehicle package deductions**

	Weekly	Annually
Pre Tax Salary Deduction	\$205.26	\$10,673.40
Post Tax Salary Deduction	\$301.92	\$15,699.96

**Vehicle package costs**

	Weekly
Total Payment (incl GST)	\$512.19
GST Credit	-\$46.56
Total Payment (excl GST)	\$465.63
FBT Taxable Value (Statutory ECM - Statutory: 20%)	\$301.92
Employee Contribution	-\$301.92
GST on Employee Contribution	\$27.45
Luxury Vehicle Adjustment	\$14.10
<b>Total</b>	<b>\$507.18</b>

**Take home salary comparison**

	Weekly	Annually
With Salary Packaging	\$1,017.19	\$52,894.08
Without Salary Packaging	\$946.50	\$49,217.88
<b>Savings</b>	<b>\$70.70</b>	<b>\$3,676.20</b>

💰 'Out of Pocket Cost' is calculated by multiplying the 'Total Payment (incl GST)' by the payroll frequency (12/26/52), adding this to the annual 'Without Salary Packaging' figure, taking away the annual 'With Salary Packaging' figure and dividing by the payroll frequency (12/26/52). This is how much you actually pay per payroll cycle, by salary packaging your novated lease as opposed to not salary packaging.

\* Vehicle price on-road may not include any discounts you may be entitled to. Salary Package Deductions should be referred to your Salary Package Administrator for approval. TFM has prepared this Quote/Finance Schedule in accordance with information provided by you or your behalf. Each amount quoted is correct at the date of preparation of this Quote/Finance Schedule; however, any change in interest rates, Vehicle price or government fees, charges or Taxes prior to the Vehicle delivery date may apply. TFM will not accept any liability or loss which may arise from, or for any errors or omissions in, this Quote/Finance Schedule.

TFM may vary or revoke this Quote/Finance Schedule before acceptance. An establishment fee may apply.

Before making a decision you should consult your independent legal, taxation and financial advisors who can advise you about your personal circumstances. Conditions, fees and charges apply.

Finance is available to approved applicants of Toyota Fleet Management a division of Toyota Finance Australia Limited ABN 48 002 435 181, AFSL and Australian Credit Licence 392536.

Fuel Card Settings ð Allowed fuel products: Diesel, Oil/Lubricants, Daily \$ limit:\$500.00, Monthly \$ limit:\$3,000.00, PIN:No. **Notice:** Any products or spend outside of these Fuel Card settings will result in a declined transaction. Variation to current settings to be requested of your TFM consultant.

**Rent and Service Charges / Payment type***Payment type : Arrears**Payment Date : 7 Days from Invoice Date**Total Rent and Service charges (incl. GST): \$2219.51 \* 60***Colour:****Trim:****Replacement tyres: 6****Registration renewals: 4****TFM Roadside assist***Standard***About this Lease**

To : Toyota Fleet Management, a division of Toyota Finance Australia Limited ABN 48 002 435 181 (**TFM or Lessor**).

This document specifies the details, and when signed becomes the Finance Schedule, for a Lease. The Lease is initially between the Lessee/Employee and TFM on the terms and conditions of:

- a. this document/Finance Schedule; and
- b. the Novated Lease terms and conditions booklet (edition TFM022 (11/2023)). Definitions in that booklet apply in this document/Finance Schedule.

On execution of the Novation Agreement, the Novated Lease (as defined in the Novation Agreement) will be between the Lessee/ Employee, the Employer and TFM.

The Lease/Novated Lease will start from the Commencement Date. Accordingly, before the Lessee/Employee signs this document.

- c. the Lessee/Employee must receive a copy of this document, the Novated Lease terms and conditions booklet and the Novation Agreement and read and understand their meaning and effect; and
- d. TFM recommends that the Lessee/Employee seek independent professional advice about this document, the Novated Lease terms and conditions booklet and the Novation Agreement, such as from a lawyer or a financial or taxation adviser.

**How is this Lease formed?**

By signing, the Lessee/Employee offers to enter into this Lease with TFM on the terms and conditions of this Lease. The Lessee/Employee understands that TFM may accept that offer by ordering the Vehicle or paying the whole or any part of its purchase price. That acceptance is effective without a notice to the Lessee/Employee.

By accepting that offer, TFM agrees to lease the Vehicle to the Employee/Lessee on the terms and conditions of this Lease. On acceptance, this document becomes the Finance Schedule for the Lease and, on execution of the Novation Agreement, this document will be the Finance Schedule for the Novated Lease.

**TFM Comprehensive Insurance cover**

Your cover commences on the Vehicle's delivery date. Although the Product Disclosure Statement (PDS), which includes policy wording terms and conditions, is reviewed annually, your monthly insurance payments are fixed for the original Finance Period of this Lease. A Certificate of Insurance will be issued to you on settlement of your contract.

**INSURANCE DISCLOSURE DOCUMENT**

By entering into this Lease you acknowledge and confirm that you have read and understood the insurance disclosure documents relevant to this Lease. located at:  
<https://www.toyotafleetmanagement.com.au/about-tfm/downloads#novatedpds>

Your relevant PDS is named: "**Novated Comprehensive Insurance - Product Disclosure Statement & Financial Services Guide**"

☐ By checking this box I request that TFM email me the insurance disclosure documents relevant to this Lease to  
 chamil5000@gmail.com.

You can also request that TFM send you the disclosure documents via an alternative communications method by contacting us on 1300 888 872.

Date of this Lease: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

**EXECUTION BY EMPLOYEE/LESSEE**

The Employee / Lessee:

- a. offers to enter into this Lease with TFM on the terms and conditions of this Lease;
- b. acknowledges that it has received a copy of this document, the Novated Lease terms and conditions booklet (edition TFM022 (11/2023)) and the Novation Agreement, has read and understands their meaning and effect and agrees to be bound by them;
- c. may at any time by emailing [novated@toyota.com.au](mailto:novated@toyota.com.au) obtain a copy of that terms and conditions booklet, the Finance Schedule, the Novation Agreement or the cost to package settlements advice; and
- d. gives to TFM each of the representations, warranties and acknowledgements set out in that booklet.

**EXECUTION by Employee/Lessee**

**SIGNED** by the Employee/Lessee:

\_\_\_\_\_  
 Signature of Employee/Lessee

\_\_\_\_\_  
 Employee / Lessee Name

Date: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

**EXECUTION BY TFM**

**SIGNED** for TFM by:

\_\_\_\_\_  
 Authorised representative signature:

\_\_\_\_\_  
 Print name of authorised representative:

Date: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

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