

SINGER (SRILANKA) PLC

INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 30TH JUNE 2020

Statement of Profit or Loss and Other Comprehensive Income

| | Conso | lidated | Com | pany | Varian | ce | Varia | nce | |
|------------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------|-------|---------------------|-----|-----|
| For the quarter ended 30th June | 2020/2021 Rs. '000 | 2019/2020 Rs. '000 | 2020/2021 Rs. '000 | 2019/2020 Rs. '000 | Group Rs. '000 | % | Company Rs. '000 | | % |
| Revenue | 14,027,514 | 13,859,727 | 10,201,226 | 11,574,074 | 167,787 | + 1 | 1,372,848 | - | 12 |
| Cost of Sales | (9,424,168) | (9,160,619) | (7,008,777) | (8,105,931) | (263,549) | + 3 | (1,097,154) | - | 14 |
| Direct Interest Cost | (486,872) | (438,687) | _ | _ | (48,185) | + 11 | | | _ |
| Gross Profit | 4,116,474 | 4,260,421 | 3,192,449 | 3,468,143 | 143,947 | - 3 | 275,694 | - | 8 |
| Other Income | 42,963 | 73,766 | 26,210 | 43,329 | 30,803 | - 42 | 17,119 | - | 40 |
| Selling and Administration Expenses | (2,399,276) | (2,982,267) | (2,029,036) | (2,551,201) | (582,991) | - 20 | (522,165) | - | 20 |
| Impairment Loss on Trade and other Receivables | (637,099) | (286,965) | (304,129) | (147,418) | (350,134) | > 100 | (156,711) | > | 100 |
| Operating Profit | 1,123,062 | 1,064,955 | 885,494 | 812,853 | 58,107 | + 5 | 72,641 | + | 9 |
| Finance Cost | (788,895) | (994,222) | (766,084) | (918,262) | (205,327) | - 21 | (152,178) | - | 17 |
| Finance Income | 197,954 | 98,518 | 158,504 | 130,665 | 99,436 | > 100 | 27,839 | + | 21 |
| Net Finance Cost | (590,941) | (895,704) | (607,580) | (787,597) | (304,763) | - 34 | (180,017) | - | 23 |
| Value Added Tax on Financial Services | (46,360) | (76,563) | (12,600) | (10,800) | (30,203) | - 39 | (1,800) | + | 17 |
| Profit Before Tax | 485,761 | 92,688 | 265,314 | 14,456 | 393,073 | > 100 | 250,858 | > | 100 |
| Income Tax | (119,457) | (40,786) | (59,917) | (2,920) | (78,671) | > 100 | (56,997) | > | 100 |
| Profit for the Period | 366,304 | 51,902 | 205,397 | 11,536 | 314,402 | > 100 | 193,861 | > | 100 |
| Total Comprehensive Income for the Period | 366,304 | 51,902 | 205,397 | 11,536 | | | | | |
| Profit/(Loss) Attributable to – | | | | | | | | | |
| Owners of the Company | 367,021 | 27,288 | 205,397 | 11,536 | | | | | |
| Non-controlling Interests | (717) | 24,614 | _ | _ | | | | | |
| Profit/(Loss) for the Period | 366,304 | 51,902 | 205,397 | 11,536 | | | | | |
| Total Comprehensive Income Attributable to – | | | | | | | | | |
| Owners of the Company | 367,021 | 27,288 | 205,397 | 11,536 | | | | | |
| Non-controlling Interests | (717) | 24,614 | | _ | | | | | |
| Total Comprehensive Income for the Period Net of Tax | 366,304 | 51,902 | 205,397 | 11,536 | | | | | |
| Earnings Per Share – Basic (Rs.) | 0.98 | 0.07 | 0.55 | 0.03 | | | | | |

Above figures are provisional and subject to audit.

| Share Prices | For the Quarter ended 30th June 2020 Rs. | For the Quarter ended 30th June 2019 Rs. |
|-------------------|---------------------------------------------------|---------------------------------------------------|
| Highest | 28.50 | 27.50 |
| Lowest | 20.00 | 21.70 |
| Last Traded Price | 27.10 | 22.00 |

Statement of Financial Position

| | Consolidated | | | Company | |
|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 30th June | 30th June | 31st March | 30th June | 30th June | 31st March |
| | | | | | 2020 Rs. '000 |
| KS. 000 | HS. 000 | HS. 000 | RS. 000 | HS. 000 | HS. UU |
| | | | | | |
| | | | | | |
| 6,801,368 | -,,- | 6,911,741 | 3,568,372 | -,, | 3,651,86 |
| | | | | | 3,986,19 |
| 249,822 | 266,966 | 255,320 | | | 196,45 |
| | | | 2,968,023 | | 2,968,02 |
| | | | - | | |
| | | | | | 17,02 |
| | | | | | 833,20 |
| | | | | | 773,45 |
| 22,362,427 | 22,726,620 | 23,276,548 | 12,102,292 | 12,243,428 | 12,426,20 |
| | | | | | |
| 14,473,289 | 12,305,307 | 16,047,456 | 12,748,877 | 10,612,527 | 14,273,23 |
| | - | _ | 46,000 | 815,820 | 446,00 |
| 252,411 | 197,466 | 349,992 | 340,422 | 313,229 | 401,78 |
| 24,408,990 | 21,259,715 | 23,558,797 | 13,529,915 | 11,812,096 | 12,424,21 |
| 8,973 | 6,729 | 33,426 | 8,973 | 11,737 | 32,05 |
| | 66,625 | 27,088 | | 66,625 | 27,088 |
| 59,920 | 133,825 | 101,394 | _ | | |
| 551,933 | 626,430 | 693,693 | | 599,273 | 600,090 |
| 1,868,304 | 1,847,040 | 629,295 | 967,798 | 1,162,248 | 394,85 |
| 41,623,820 | 36,443,137 | 41,441,141 | 27,641,985 | 25,393,555 | 28,599,33 |
| 63,986,247 | 59,169,757 | 64,717,689 | 39,744,277 | 37,636,983 | 41,025,53 |
| 1,087,072 182,548 | 1,112,753 163,096 | 1,092,442 | 1,138,428 | 1,154,352 | 1,142,40 |
| 5,040,247 | 4,485,927 | 4,667,856 | 2,432,425 | 2,289,285 | 2,223,04 |
| 6.935.915 | 6 387 824 | 6 568 894 | 4.196.901 | 4 069 685 | 3,991,50 |
| | - | · · | - | - | |
| | | | A 196 901 | 4 069 685 | 3,991,50 |
| 0,000,002 | 7,010,000 | 0,107,000 | 4,100,001 | 4,000,000 | 0,001,00 |
| | | 0.175.100 | | 7 400 000 | 0.454.70 |
| | | | | | 6,154,76 |
| | | | | | 3,855,72 |
| | | | | | 636,68 |
| | | | 1,332,931 | 1,303,342 | 1,329,96 |
| | | | 01 272 | 95.477 | 91.72 |
| | | | | , | 81,59 |
| | | | | | 12,150,45 |
| 17,442,430 | 10,440,420 | 10,030,101 | 10,703,202 | 12,000,014 | 12,100,40 |
| | 0.400.000 | 0.004.005 | | 4 000 000 | |
| 9,608,838 | | 9,321,685 | 6,817,871 | 4,282,068 | 6,636,83 |
| 470 400 | | | 165,829 | 171,978 | 167,72 |
| 172,486 | 178,627 | 174,837 | | 00.445 | 00.15 |
| 58,943 | 53,269 | 123,814 | 42,041 | 32,145 | |
| 58,943 107,942 | 53,269 113,546 | 123,814 226,736 | 42,041 3,911,118 | 2,981,212 | |
| 58,943 107,942 6,188,940 | 53,269 113,546 5,273,711 | 123,814 226,736 5,034,997 | 42,041 3,911,118 - | 2,981,212 – | 3,418,63 |
| 58,943 107,942 6,188,940 560,856 | 53,269 113,546 5,273,711 484,206 | 123,814 226,736 5,034,997 544,294 | 42,041 3,911,118 - 537,999 | 2,981,212 - 468,771 | 3,418,63 - 512,50 |
| 58,943 107,942 6,188,940 560,856 19,601,408 | 53,269 113,546 5,273,711 484,206 17,921,901 | 123,814 226,736 5,034,997 544,294 21,725,176 | 42,041 3,911,118 - 537,999 12,022,121 | 2,981,212 - 468,771 11,938,584 | 3,418,63 - 512,50 12,607,35 |
| 58,943 107,942 6,188,940 560,856 19,601,408 1,691,316 | 53,269 113,546 5,273,711 484,206 17,921,901 2,367,241 | 123,814 226,736 5,034,997 544,294 21,725,176 2,480,081 | 42,041 3,911,118 - 537,999 12,022,121 1,261,135 | 2,981,212 - 468,771 11,938,584 1,186,226 | 3,418,63 - 512,50 12,607,35 1,501,38 |
| 58,943 107,942 6,188,940 560,856 19,601,408 1,691,316 37,990,729 | 53,269 113,546 5,273,711 484,206 17,921,901 2,367,241 32,815,490 | 123,814 226,736 5,034,997 544,294 21,725,176 2,480,081 39,631,620 | 42,041 3,911,118 - 537,999 12,022,121 1,261,135 24,758,114 | 2,981,212 - 468,771 11,938,584 1,186,226 21,060,984 | 3,418,63 512,50 12,607,35 1,501,38 24,883,58 |
| 58,943 107,942 6,188,940 560,856 19,601,408 1,691,316 | 53,269 113,546 5,273,711 484,206 17,921,901 2,367,241 | 123,814 226,736 5,034,997 544,294 21,725,176 2,480,081 | 42,041 3,911,118 - 537,999 12,022,121 1,261,135 | 2,981,212 - 468,771 11,938,584 1,186,226 | 39,150 3,418,630 |
| | 2020 Rs. '000 6,801,368 4,239,155 249,822 —— 61,593 101,658 10,740,350 168,481 22,362,427 14,473,289 —— 252,411 24,408,990 8,973 —— 59,920 551,933 1,868,304 41,623,820 63,986,247 626,048 1,087,072 182,548 5,040,247 6,935,915 1,617,167 8,553,082 9,696,313 4,152,739 928,781 1,424,725 1,059,720 91,373 88,785 17,442,436 | 30th June 2020 Rs. '000 Rs. '000 Rs. '000 6,801,368 6,888,501 4,239,155 3,677,531 249,822 266,966 61,593 62,894 101,658 113,201 10,740,350 11,702,702 168,481 14,825 22,362,427 22,726,620 14,473,289 12,305,307 252,411 197,466 24,408,990 21,259,715 8,973 6,729 - 66,625 59,920 133,825 551,933 626,430 1,868,304 1,847,040 41,623,820 36,443,137 63,986,247 59,169,757 626,048 626,048 1,087,072 1,112,753 182,548 163,096 5,040,247 4,485,927 6,935,915 6,387,824 1,617,167 1,526,014 8,553,082 7,913,838 9,696,313 11,295,078 4,152,739 3,365,876 928,781 900,460 1,424,725 1,430,243 1,059,720 1,306,267 91,373 85,477 88,785 57,028 17,442,436 18,440,429 | 30th June 2020 Rs. '000 30th June Rs. '000 31st March 2020 Rs. '000 6,801,368 6,888,501 6,911,741 4,239,155 3,677,531 4,448,560 249,822 266,966 255,320 - - - 61,593 62,894 61,918 101,658 113,201 113,258 10,740,350 11,702,702 11,330,017 168,481 14,825 155,734 22,362,427 22,726,620 23,276,548 14,473,289 12,305,307 16,047,456 - - - 252,411 197,466 349,992 24,408,990 21,259,715 23,558,797 8,973 6,729 33,426 - 66,625 27,088 59,920 133,825 101,394 551,933 626,430 633,693 1,868,304 1,847,040 629,295 41,623,820 36,443,137 41,441,141 63,986,247 59,169,757 64,717,689 | 30th June | 30th June 2020 2019 2020 Rs. '000 Rs. '000 |

I certify that the above Financial Statements of the Company comply with the requirements of the Companies Act No. 07 of 2007.

(Sgd.)

Lalith Yatiwella

Finance Director

Above figures are provisional and subject to audit.

The Board of Directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board by,

(Sgd.)

A. M. Pandithage

Chairman Colombo,

4th August 2020

Mahesh Wijewardene

Director/Group Chief Executive Officer

Statement of Changes in Equity

| For the three months ended 30th June | Stated Capital | Reserve Fund | Revaluation Reserves | General Reserves | Retained Earnings | Total | Non- controlling Interest | Total Equity |
|--------------------------------------------------------------------------|-------------------|-----------------|-------------------------|---------------------|----------------------|-----------|---------------------------------|-----------------|
| Group | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 |
| Balance as at 31st March 2019 | 626,048 | 163,096 | 1,118,123 | 2,700,000 | 2,335,831 | 6,943,098 | 1,508,546 | 8,451,644 |
| Adjustment of Initial Application of SLFRS 16 net of tax | _ | _ | _ | _ | (582,562) | (582,562) | (5,218) | (587,780) |
| Adjusted Balance as at 1st April 2019 | 626,048 | 163,096 | 1,118,123 | 2,700,000 | 1,753,269 | 6,360,536 | 1,503,328 | 7,863,864 |
| Realisation of Revaluation Surplus | _ | _ | (5,370) | - | 5,370 | - | - | _ |
| Profit for the Period | _ | _ | _ | _ | 27,288 | 27,288 | 24,614 | 51,902 |
| Total Comprehensive Income for the Period | | | | | 27,288 | 27,288 | 24,614 | 51,902 |
| Transactions with Owners of the Company, Recognised Directly in Equity | | | | | | | | |
| Distributions to Owners of the Company | - | _ | _ | - | _ | _ | - | _ |
| Final Dividend - 2018/19 | | | | | _ | - | (1,928) | (1,928) |
| Total Distributions to Owners of the Company | _ | - | _ | _ | = | = | (1,928) | (1,928) |
| Balance as at 30th June 2019 | 626,048 | 163,096 | 1,112,753 | 2,700,000 | 1,785,927 | 6,387,824 | 1,526,014 | 7,913,838 |
| Realisation of Revaluation Surplus | _ | _ | (20,311) | _ | 20,311 | _ | _ | _ |
| Transferred to/(from) during the Period | _ | 19,452 | _ | _ | (19,452) | - | - | _ |
| Total Comprehensive Income for the Period | | | | | | | | |
| Profit for the Period | | _ | | _ | 253,446 | 253,446 | 121,920 | 375,366 |
| Other Comprehensive Income Remeasurement of Employee Benefit Obligations | _ | _ | _ | _ | 27,554 | 27,554 | 2,923 | 30,477 |
| | | | | | 27,007 | 27,001 | | |
| Related Taxes Tax on Other Comprehensive Income | | | | | (7,693) | (7,693) | (802) | (8,495) |
| Total Other Comprehensive Income for the Period | | _ | _ | _ | 19,861 | 19,861 | 2,121 | 21,982 |
| Distributions to Owners of the Company | | | | | | | | |
| Interim Dividend – 2019/2020 | _ | _ | _ | _ | (93,907) | (93,907) | (29,371) | (123,278) |
| Total Distributions to Owners of the Company | _ | _ | _ | _ | (93,907) | (93,907) | (29,371) | (123,278) |
| Effect of Change in Holdings in Subsidiaries | | | | | 1,670 | 1,670 | (1,670) | |
| | | | | | 1,070 | 1,070 | (1,070) | |
| Total Transactions with Owners of the Company | _ | _ | _ | _ | (92,237) | (92,237) | (31,041) | (123,278) |
| Balance as at 31st March 2020 | 626,048 | 182,548 | 1,092,442 | 2,700,000 | 1,967,856 | 6,568,894 | 1,619,014 | 8,187,908 |
| Realisation of Revaluation Surplus | _ | - | (5,370) | _ | 5,370 | _ | _ | _ |
| Profit/Loss for the Period | | | | | 367,021 | 367,021 | (717) | 366,304 |
| Total Comprehensive Income for the Period | | | | | 367,021 | 367,021 | (717) | 366,304 |
| Distributions to Owners of the Company | | | | | | | | |
| Final Dividend – 2019/20 | _ | - | _ | _ | _ | _ | (1,130) | (1,130) |
| Total Distributions to Owners of the Company | _ | _ | _ | _ | _ | _ | (1,130) | (1,130) |
| Balance as at 30th June 2020 | 626,048 | 182,548 | 1,087.072 | 2,700,000 | 2,340,247 | 6,935,915 | 1,617,167 | 8,553,082 |
| | | | -,, | -,, | _, | -,, | .,,. | .,, |

Statement of Changes in Equity

| For the three months ended 30th June | Stated | Revaluation | General | Retained | Total |
|---------------------------------------------------------------------------|---------------------|----------------------|----------------------|----------------------|-----------|
| Company | Capital Rs. '000 | Reserves Rs. '000 | Reserves Rs. '000 | Earnings Rs. '000 | Rs. '000 |
| Balance as at 31st March 2019 | 626,048 | 1,158,333 | 2,700,000 | 151,601 | 4,635,982 |
| Adjustment on initial Application of SLFRS 16 Leases Net of Tax | _ | - | _ | (577,833) | (577,833) |
| Adjusted balance as at 1st April 2019 | 626,048 | 1,158,333 | 2,700,000 | (426,232) | 4,058,149 |
| Realisation of Revaluation Surplus | _ | (3,981) | _ | 3,981 | _ |
| Profit for the Period | _ | - | _ | 11,536 | 11,536 |
| Total Comprehensive Income for the Period | _ | _ | _ | 11,536 | 11,536 |
| Balance as at 30th June 2019 | 626,048 | 1,154,352 | 2,700,000 | (410,715) | 4,069,685 |
| Realisation of Revaluation Surplus | _ | (11,943) | _ | 11,943 | _ |
| Profit for the Period | | _ | _ | 1,203 | 1,203 |
| Other Comprehensive Income for the Period | | | | | |
| Re-measurement of Employee Benefit Obligations | _ | _ | _ | 20,171 | 20,171 |
| Related Taxes | | | | | |
| Tax on Other Comprehensive Income | _ | - | - | (5,648) | (5,648) |
| Total Other Comprehensive Income for the Period | _ | _ | _ | 14,523 | 14,523 |
| Total Comprehensive Income for the Period | _ | _ | _ | 15,726 | 15,726 |
| Transactions with Owners of the Company, Recognised Directly in Equity | | | | | |
| Distributions to Owners of the Company | | | | | |
| Interim Dividend – 2019/20 | - | - | - | (93,907) | (93,907) |
| Total Distributions to Owners of the Company | _ | _ | _ | (93,907) | (93,907) |
| Balance as at 31st March 2020 | 626,048 | 1,142,409 | 2,700,000 | (476,953) | 3,991,504 |
| Realisation of Revaluation Surplus | _ | (3,981) | _ | 3,981 | _ |
| Profit for the Period | _ | _ | _ | 205,397 | 205,397 |
| Total Comprehensive Income for the Period | | _ | _ | 205,397 | 205,397 |
| Balance as at 30th June 2020 | 626,048 | 1,138,428 | 2,700,000 | (267,575) | 4,196,901 |

Statement of Cash Flows

| | Group | | Company | |
|--------------------------------------------------------------------|--------------------|---------------------------------------|--------------------|--------------------|
| For the three months ended 30th June | 2020/21 Rs.'000 | 2019/20 Rs.'000 | 2020/21 Rs.'000 | 2019/20 Rs.'000 |
| Cash Flows from Operating Activities | | | | |
| Net Profit before Income Tax Expense | 485,761 | 92,688 | 265,314 | 14,456 |
| Adjustment for: | | | | |
| Depreciation on Property, Plant and Equipment | 159,740 | 163,684 | 117,460 | 123,866 |
| Amortisation of Intangible Assets | 5,498 | 5,358 | 2,976 | 2,871 |
| Amortisation of Leasehold Rights | 325 | 325 | 2,370 | 2,071 |
| Amortisation Right of Use Assets | 209,405 | 202,310 | 190,887 | 187,123 |
| (Gain)/Loss on Disposal of Property, Plant and Equipment | 2 | (3,736) | 5 | (4,474) |
| Changing Fair Value of Derivative (Assets)/Liabilities | 27,088 | 19,023 | 27,088 | 19,023 |
| Interest Expense | 788,895 | 994,222 | 766,084 | 918,262 |
| Interest Income | (24,209) | (98,518) | (27,241) | (130,665) |
| Impairment on Inventories | 47,055 | (20,630) | 46,715 | (17,367) |
| Impairment on Trade and Other Receivables | 637,099 | 286,965 | 304,129 | 147,418 |
| Dividend Income | | | (8,071) | (11,844) |
| Provision for Retiring Gratuity | 30,676 | 42,160 | 18,237 | 28,833 |
| Operating Profit before Working Capital Changes | 2,367,335 | 1,683,851 | 1,703,583 | 1,277,502 |
| (Increase)/Decrease in Inventories | 1,527,112 | 1,841,040 | 1,477,647 | 1,540,082 |
| (Increase)/Decrease in Debtors Falling due after One Year | 589,667 | (224,393) | 48,106 | (299,995) |
| (Increase)/Decrease in Debtors Falling due within One year | (1,487,293) | 401,506 | (1,409,827) | 232,212 |
| (Increase)/Decrease in dues from Related Parties | 24,453 | (6,729) | 23,082 | (8,426) |
| Increase/(Decrease) in dues to Related Parties | (118,793) | (142,474) | 492,487 | 218,900 |
| Increase/(Decrease) in Security Deposits | 30,114 | 41,810 | 2,968 | 31,214 |
| Increase/(Decrease) in Trade and Other Payables | 294,349 | (898,049) | 188,233 | (832,108) |
| Increase/(Decrease) in Deferred Liabilities | (2,702) | (9,871) | (2,247) | (11,007) |
| Cash Generated from Operations | 3,224,242 | 2,686,691 | 2,524,032 | 2,148,374 |
| Finance Costs Paid | (630,558) | (798,338) | (625,155) | (774,452) |
| Retiring Gratuity Paid | (2,879) | (13,671) | (1,630) | (13,012) |
| Income Tax Paid | (34,623) | (165,039) | (100) | (77,510) |
| Net Cash from/(used in) Operating Activities | 2,556,182 | 1,709,643 | 1,897,147 | 1,283,400 |
| Cash Flows from Investing Activities | | <u></u> | | |
| Acquisition of Property, Plant and Equipment and Intangible Assets | (49,370) | (352,302) | (33,977) | (286, 183) |
| Proceeds from Disposal of Property Plant and Equipment | | 4,474 | _ | 4,474 |
| Proceeds from Disposal of Investment in Shares and | | · · · · · · · · · · · · · · · · · · · | | , |
| Debentures in Subsidiaries | | | 600,090 | 312,000 |
| (Acquisition)/Disposal of Marketable Securities | 153,360 | (99,197) | | |
| Investment in Bank Deposits | 41,474 | (50,501) | | |
| Net Cash Flows from Loans Given to Related Companies | | | 400,000 | 400,000 |
| Interest Income Received | 24,209 | 98,518 | 27,241 | 130,665 |
| Dividends Received | | | 8,071 | 11,844 |
| Net Cash Flows from Investing Activities | 169,673 | (399,008) | 1,001,425 | 572,800 |
| Cash Flows from Financing Activities | | | | |
| Net proceeds from interest-bearing Loans and Borrowings | (605,791) | (1,061,237) | (1,837,772) | (1,404,862) |
| Net Settlements to Lease Creditors | (260,863) | (292,613) | (250,504) | (378,873) |
| Increase/(Decrease) in Customer Deposit Liabilities | 234,574 | 626,955 | _ | _ |
| Net payment to Minority Shareholders | (1,130) | (1,928) | | _ |
| Dividends Paid | (64,871) | (35,228) | 2,891 | (17,067) |
| Net Cash Flows from Financing Activities | (698,081) | (764,051) | (2,085,385) | (1,800,802) |
| Net Increase/(Decrease) in Cash and Cash Equivalents | 2,027,774 | 546,584 | 813,187 | 55,398 |
| Cash and Cash Equivalents at the Beginning of the Year | (1,850,786) | (1,066,785) | (1,106,524) | (79,376) |
| Cash and Cash Equivalents at the End of the Period | 176,988 | (520,201) | (293,337) | (23,978) |
| 1 | -, | (- , , - | , , | (- / - / - / |

1. Changes in Accounting Policies and Disclosures

Initial adoption of SLFRS 16 - "Leases" which became applicable for financial reporting periods beginning on or after 01 January 2019.

SLFRS 16 requires the recognition of lease liabilities and right of use of assets for leases previously classified as operating leases in accordance with LKAS 17 - "Leases". Differences arising from the adoption of SLFRS 16 have been recognised directly in retained earnings as of 01 April 2019. Accordingly, accounting policies and methods of computation were adopted to be compliant with the requirements of the Sri Lanka Accounting Standard SLFRS 16- "Leases". Presentation and classification of figures for the corresponding period of the previous period have been amended, where relevant to be comparable with those for the current financial period.

2.1 Segmental Analysis of Company Net Turnover is as follows:

| | Quarter ended 30th June 2020 Rs. '000 | Quarter ended 30th June 2019 Rs. '000 |
|----------------------|---------------------------------------------|---------------------------------------------|
| Consumer Electronics | 1,538,261 | 1,885,726 |
| Financial Services | 774,703 | 956,136 |
| Furniture | 357,192 | 817,048 |
| Home Appliances | 3,819,662 | 5,033,986 |
| IT Products | 2,458,885 | 1,740,057 |
| Sewing Machines | 382,166 | 471,304 |
| Other | 870,357 | 669,817 |
| | 10,201,226 | 11,574,074 |

2.2 Segmental Analysis of Company Profits Before Tax is as follows:

| | Quarter ended 30th June 2020 Rs. '000 | Quarter ended 30th June 2019 Rs. '000 |
|------------------------------------------------|---------------------------------------------|---------------------------------------------|
| Consumer Electronics | 323,700 | 144,619 |
| Financial Services | 176,407 | 390,645 |
| Furniture | 32,752 | 33,744 |
| Home Appliances | 420,497 | 282,796 |
| IT Products | 130,731 | 38,965 |
| Sewing Machines | 41,362 | 26,079 |
| Other | 56,103 | 31,579 |
| Inter Company Dividend | 8,071 | 11,844 |
| Impairment Loss on Trade and Other Receivables | (304,129) | (147,418) |
| Operating Profit | 885,494 | 812,853 |
| Net Finance Cost | (607,580) | (787,597) |
| VAT on Financial Services | (12,600) | (10,800) |
| Profit Before Tax | 265,314 | 14,456 |

2.3 Segmental Analysis of Group Net Turnover is as follows:

| | Quarter ended 30th June 2020 Rs. '000 | Quarter ended 30th June 2019 Rs. '000 |
|----------------------|---------------------------------------------|---------------------------------------------|
| Consumer Electronics | 1,538,261 | 1,885,726 |
| Financial Services | 1,924,928 | 2,036,780 |
| Furniture | 357,192 | 817,048 |
| Home Appliances | 3,821,381 | 5,036,251 |
| IT Products | 5,132,600 | 2,942,744 |
| Sewing Machines | 382,166 | 471,304 |
| Other | 870,986 | 669,874 |
| | 14,027,514 | 13,859,727 |

2.4 Segmental Analysis of Group Profits Before Tax is as follows:

| | Quarter ended 30th June 2020 Rs. '000 | Quarter ended 30th June 2019 Rs. '000 |
|------------------------------------------------|---------------------------------------------|---------------------------------------------|
| Consumer Electronics | 323,700 | 144,619 |
| Financial Services | 594,480 | 707,060 |
| Furniture | 32,752 | 33,744 |
| Home Appliances | 399,208 | 339,719 |
| IT Products | 317,961 | 72,929 |
| Sewing Machines | 34,796 | 19,978 |
| Other | 57,264 | 33,871 |
| Impairment Loss on Trade and Other Receivables | (637,099) | (286,965) |
| Operating Profit | 1,123,062 | 1,064,955 |
| Net Finance Cost | (590,941) | (895,704) |
| VAT on Financial Services | (46,360) | (76,563) |
| Profit/(Loss) Before Tax | 485,761 | 92,688 |

3. Stated Capital

| 3.1 | 30th June 2020 | 30th June 2019 |
|------------------------------------|-----------------------------|-----------------------------|
| Value - Ordinary Shares (Rs.) | 626,048,050 | 626,048,050 |
| Number of Shares – Ordinary Shares | 375,628,830 | 375,628,830 |
| Voting Rights | One Vote per Ordinary Share | One Vote per Ordinary Share |

4. Contingencies

- (a) Commissioner General of Inland Revenue has issued assessment notices on Singer (Sri Lanka) PLC pertaining to an additional VAT Liability/Payment on account of Deemed VAT for seven quarters for the period 1st January 2014 to 30th September 2015. The assessment was for a Deemed VAT payment of Rs.1,076 million and penalty of Rs. 423 million totalling to Rs. 1,499 million. Commissioner General of Inland Revenue has given the determination on the appeal. Accordingly, Rs. 791 million of Deemed VAT liability and penalty of Rs. 395 million totalling to Rs. 1,186 million is payable as a Deemed VAT liability for seven quarters for the period 1st January 2014 to 30th September 2015. The Company after carefully reviewing the situation and based on the advice of tax consultants, is of the opinion that there is no basis for the Company to be made liable for Deemed VAT. Accordingly Company has decided to appeal to the Tax Appeal Commission against the determination. Hence, no provision has been made in the Financial Statements. The Company previously sought a clarification from the Inland Revenue Department on the interpretation of the Act and did not receive the required clarification. Deemed VAT is removed with effect from 1st January 2016 under VAT Amendment Act No. 20 of 2016.
- (b) Singer (Sri Lanka) PLC has provided bank guarantees amounting to Rs. 292 million to Director General of Customs to clear imports during the years 2008 to June 2020. The bank guarantee related to alleged additional duty payable on imports, claimed by the customs and is being contested by the Company in courts. The Court of Appeal ordered that the Director General of Customs continue with the investigations. The Company being aggrieved by the decision has filed an appeal, which is pending before the Supreme Court. The Company lawyers are of the opinion that there is no basis that the Company is liable for the additional duty. Based on assessment of the probability is higher that the Company would not be required to settle the liabilities. Hence, no provision is made in the Financial Statements.
- (c) Singer Finance (Lanka) PLC has provided letters of guarantee totalling to Rs. 5.1 million against fixed deposits of Rs. 9.8 million.
- (d) Case bearing No. 404 has been filled against Singer Finance (Lanka) PLC by a customer in the District Court of Ampara claiming Rs. 2,000,000/- as damages caused by repossessing and selling of the vehicle leased through the Company. The lawyers of the Company are of the view that the ultimate resolution of this litigation would not likely to have a material impact.
- (e) Regnis (Lanka) PLC has provided corporate guarantees to banks on behalf of Regnis Appliances (Pvt) Limited amounting to Rs. 410 million for the purpose of obtaining banking facilities.
- (f) Regnis (Lanka) PLC cleared a shipment of imported goods during the year 2008 on provision of a bank guarantee amounting to Rs. 6.5 million to the Director of Customs. The bank guarantee relates to alleged additional duty payable on imports which is contested by the Company. The customs inquiry initiated in 2008 is still pending. The Management is of the opinion that there is no basis that the Company is liable for the additional duty and hence, no provision is made in the financial statements.

5. Events Occurring after the Balance Sheet Date

There have been no material events occurring after the balance sheet date that require disclosure in the Financial Statements.

6. Listed Debentures

| Details Regarding the listed debentures are as follows: | Interest Rates of Comparable Government Securities as at Issue Date (%) |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| 12% senior rated listed unsecured redeemable on 28th September 2021 | 9.51 |
| Interest rates of comparable Government Securities as at 30th June 2020 were 5.63%. | |
| The Debentures were not traded during the guarter ended 30th, June 2020 | |

| | Group | Group | | Company | |
|--------------------|----------------|----------------|----------------|----------------|--|
| | 30th June 2020 | 30th June 2019 | 30th June 2020 | 30th June 2019 | |
| Debt Equity Ratio | 3.96 | 4.24 | 4.99 | 5.60 | |
| Interest Cover | 1.82 | 1.10 | 1.44 | 1.02 | |
| Quick Assets Ratio | 0.71 | 1.43 | 0.60 | 0.70 | |

7. Top 20 Shareholders as at 30th June 2020

| Name | Number of Shares Percentage % | |
|------------------------------------------------------------------|-------------------------------|-------|
| 1. Hayleys PLC | 90,972,930 | 24.22 |
| National Savings Bank/Hayleys PLC | 85,147,054 | 22.67 |
| Peoples Bank/Hayleys PLC | 85,147,053 | 22.67 |
| 2. Hayleys Advantis Limited | 37,127,660 | 9.88 |
| 3. Volanka (Pvt) Limited | 11,595,745 | 3.09 |
| 4. Hayleys Aventura (Private) Limited | 10,531,915 | 2.80 |
| 5. Carbotels (Pvt) Limited | 9,680,851 | 2.58 |
| 6. Hayleys Agriculture Holdings Limited | 9,468,085 | 2.52 |
| 7. Mr Kulappuarachchige Don Dammika Perera | 6,935,913 | 1.85 |
| 8. Deutsche Bank AG as Trustee for JB Vantage Value Equity Fund | 2,492,130 | 0.66 |
| 9. Mrs Mihiri Virani Fernando | 2,000,000 | 0.53 |
| 10. Commercial Bank of Ceylon PLC/Andaradeniya Estate (Pvt) Ltd. | 669,849 | 0.18 |
| 11. Mrs Anoma Kamalika Amarasuriya | 536,910 | 0.14 |
| 12. Miss Nai Kaluge Ruvani Hemamala De Silva | 397,638 | 0.11 |
| 13. Mr Nalin Amita De Silva | 378,978 | 0.10 |
| 14. Jafferjee Brothers (Exports) Limited | 375,600 | 0.10 |
| 15. J B Cocoshell (Pvt) Limited | 334,451 | 0.09 |
| 16. Mr Abeysiri Hemapala Munasinghe | 328,644 | 0.09 |
| 17. Mrs Enoka Kamali Wickramasinghe | 319,857 | 0.09 |
| 18. Dr Ananda Krishnakumar Abeytunga Jayawardene | 318,913 | 0.08 |
| 19. Mr Leslie Premal Mendis and Mrs M S Mendis | 274,934 | 0.07 |
| 20. Mr Hemaka Devapriya Senarath Amarasuriya | 268,446 | 0.07 |
| Subtotal | 355,303,556 | 94.58 |
| Others | 20,325,274 | 5.42 |
| Total Issued Shares | 375,628,830 | 100 |

8. Director's and CEO's Shareholdings as at

| Name of the Director | Shareholding 30th June 2020 Number of Shares | Shareholding 31st March 2020 Number of Shares |
|--------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------|
| Mr A M Pandithage | - | _ |
| Mr K D D Perera | 6,935,913 | 6,935,913 |
| Mr M H Wijewardene (CEO) | - | _ |
| Mr D Sooriyaarachchi | - | _ |
| Mr D H Fernando | - | _ |
| Mr M H Jamaldeen | _ | |
| Mr S C Ganegoda | - | _ |
| Mr D K De Silva Wijeyeratne | _ | _ |
| Ms H M G DE Alwis – appointed w.e.f 15.05.2020 | _ | _ |
| Mr K K L P Yatiwella (Alternate Director to S C Ganegoda) | _ | _ |
| Mr H P S Perera (Alternate Director to M H Wijewardene) | _ | _ |
| Ms A A K Amarasinghe (Alternate Director to Mr K D D Perera) | - | - |

9. Public Holdings

Shares held by public as at 30th June 2020

| Number of Shareholders | Number of Shares | Percentage % |
|------------------------|------------------|--------------|
| 2,858 | 29,004,252 | 7.72% |

Float adjusted market capitalisation - Rs. 785,860,587.81

The Company is not in compliance with option five of the Listing Rule 7.13.1 (a) which requires a Company with a Float Adjusted Market Capitalisation of less than Rs. 2.5 billion to maintain a minimum Public Holding of 20%.

10. Explanatory Note

Hayleys Group Services (Private) Limited 400, Deans Road, Colombo 10, Sri Lanka Contact No. 011 262 7650

