

SOFTLOGIC FINANCE PLC STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2016

	31/12/2016 (Unaudited)	31/12/2015 (Unaudited)	31/03/2016 (Audited)
	Rs.	Rs.	Rs.
ASSETS			
Cash and cash equivalents	3,467,302,834	2,342,156,569	2,495,230,517
Financial investments - Available for sale	173,742,600	191,916,300	179,848,200
Financial investments - held to maturity	127,177,890	658,350,486	Nil
Lease and Hire purchase receivables	839,939,598	1,725,431,765	1,590,794,925
Loans and receivables	17,139,651,553	15,387,651,330	15,266,653,864
Other non financial assets	441,546,756	1,028,756,063	848,959,412
Intangible assets	30,793,271	37,755,111	37,431,036
Property, plant & equipment	343,606,981	320,380,076	373,351,729
TOTAL ASSETS	22,563,761,482	21,692,397,698	20,792,269,684
LIABILITIES			
Due to banks	1,446,417,409	442,596,986	888,402,016
Due to customers	15,987,901,046	14,394,220,218	14,055,571,848
Other borrowed funds	2,317,136,073	4,006,241,928	3,188,118,082
Other non financial liabilities	48,036,995	723,560,494	89,536,870
Retirement benefit obligations	11,912,525	16,370,502	14,855,344
Deferred tax liabilities	13,345,834	47,428,631	13,345,834
TOTAL LIABILITIES	19,824,749,881	19,630,418,759	18,249,829,994
SHARE HOLDERS' FUNDS			
Stated capital	1,692,615,435	1,404,523,150	1,692,615,435
Statutory reserve fund	248,363,374	164,703,645	193,060,124
Revaluation reserve	58,265,408		58,265,408
Retained earnings	796,530,385	531,341,443	649,156,123
Available for sale reserve	(56,763,000)	(38,589,300)	(50,657,400)
SHARE HOLDERS' FUNDS	2,739,011,601	2,061,978,939	2,542,439,690
TOTAL LIABILITIES AND SHARE HOLDERS' FUNDS	22,563,761,482	21,692,397,698	20,792,269,684
Net Assets Per Share	46.37	40.57	43.04

These Financial Statements are in compliance with the requirements of the Companies Act No 07 of 2007.

(Sgd.) N M K Ranasinghe Deputy General Manager - Finance

The Board of Directors are responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of Board by;

(Sgd.) A K Pathirage Chairman

(Sgd.) N H G Wijekoon CEO/Director

Date : January 30, 2017

Interest income		3 Months ended 31-Dec-16 (Unaudited)	9 Months ended 31-Dec-16 (Unaudited)	3 Months ended 31-Dec-15 (Unaudited)	9 Months ended 31-Dec-15 (Unaudited)
Interest income 933,488,659 2,762,364,431 911,063,146 2,675,942 Interest expenses (591,362,267) (1,696,668,415) (513,916,063) (1,520,187 NET INTEREST INCOME 342,136,391 1,065,696,017 397,147,083 1,155,755 Fee income 156,273,566 435,913,044 142,828,095 388,892 Trading income / (loss) 58,800 (781,156) 3,267,204 16,254 Other income 51,147,000 51,552,000 7,558,108 12,066 Total operating income 549,615,457 1,552,379,905 550,800,489 1,542,963 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,652 NET OPERATING INCOME (197,100,100,100,100,100,100,100,100,100,10		Rs.	Rs.	Rs.	Rs.
Interest expenses (591,362,267) (1,696,668,415) (513,916,063) (1,520,167) Interest informe (342,136,391) (1,065,696,017) (397,147,083) (1,557,557) Fee income (156,273,566 435,913,044 142,828,095 388,892 Trading income / (10ss) (38,590) (781,156) (3,267,204 16,254 Other income (51,147,000 51,552,000 7,558,108 12,066 Total operating income (349,615,457 1,552,379,905 550,800,489 1,542,665 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,655 NET OPERATING EXPENSES (150,218,685) (409,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (177,155,323) (53,338,397) (18,736,647) (55,338 Amortization of intangible assets (278,4956) (372,2815) (23,77,408) (756,538 (278,4956) (372,2815) (372,2815) (373,708) (186,844,886) (388,846 (278,765,942) (330,648,857) (276,844,649) (387,648 PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES (17,262,044) (46,186,627) (12,564,99) (12,576,648 PROFIT BEFORE INCOME TAX (19,262,044) (44,186,627) (12,564,99) (32,873 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (46,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (44,081,138) (44,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (44,081,138) (44,142,964) (4,862,969) (32,873 Income tax (expense) / reversal (4,081,138) (44,081,138) (44,142,964) (4,862,969) (42,862,969) (42,862,969) (42	INCOME	1,089,830,724	3,249,048,320	1,064,716,552	3,063,150,781
NET INTEREST INCOME 342, 136, 391 1,065, 696, 017 397,147,083 1,155,755 Fee income 156,273,566 435,913,044 142,828,095 358,892 Trading income / (loss) 58,500 (781,156) 3,267,204 16,254 Other income 51,147,000 51,552,000 7,558,108 12,066 Total operating income 549,615,457 1,552,379,905 550,800,489 1,542,963 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,226,201) (375,656) NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES Personnel costs (150,218,685) (408,564,270) (138,855,909) (435,016 209,776,333,383,377) (18,736,647) (55,638 Amortization of intangible assets (17,7155,323) (33,338,397) (18,736,647) (35,638 Amortization of intangible assets (2,784,956) (32,774,969) (33,648,857) (276,814,649) (857,084 PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 PROFIT BEFORE INCOME TAX 95,287,370 340,659,210 110,6874,510 240,075 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873,764) (4,862,969) (32,873,764) (4,862,969) (32,873,764) (4,862,969) (32,873,764) (4,862,969) (32,873,764) (4,862,969) (32,873,764) (4,862,969) (42,873,764) (4,862,969) (42,873,764) (4,862,969) (42,873,764) (4,862,969) (42,873,764) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (42,873,776) (4,862,969) (4,862,969) (42,873,776) (4,862,969) (4,862,969) (42,873,776) (4,862,969) (4,86	Interest income	933,498,659	2,762,364,431	911,063,146	2,675,942,890
Fee income 156,273,566 435,913,044 142,828,095 358,892 Trading income / (loss) 58,500 (781,156) 3,267,204 16,254 Other income 51,147,000 51,552,000 7,558,108 12,066 Total operating income 549,615,457 1,552,379,905 550,800,489 1,542,963 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,650,800,489 1,542,963) NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES Personnel coots (150,218,685) (408,564,270) (138,855,909) (435,016,201) (100,218,685) (100,2	Interest expenses	(591,362,267)	(1,696,668,415)	(513,916,063)	(1,520,187,428)
Trading income / (loss) 58,500 (781,156) 3,267,204 16,254 Other income 51,147,000 51,552,000 7,558,108 12,060 Total operating income 549,615,457 1,552,379,905 550,800,489 1,542,963 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,650 NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES Personnel costs (150,218,685) (408,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (17,155,323) (53,338,397) (18,736,647) (55,686,4270) (13,865,909) (435,016 Other operating expenses (125,606,977) (30,013,376) (116,844,666) (38,864 Other operating expenses (17,555,542) (830,648,857) (276,814,649) (857,982 PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 VAT on financial services (19,262,044) (64,186,627) (1,295,499) (40,472,642)<	NET INTEREST INCOME	342,136,391	1,065,696,017	397,147,083	1,155,755,462
Other income 51,147,000 51,552,000 7,558,108 12,06C Total operating income 549,615,457 1,552,379,905 550,800,489 1,542,963 Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,650 NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES (150,218,685) (408,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (17,155,323) (53,338,397) (18,736,647) (55,038 Amortization of intangible assets (2,284,956) (8,732,815) (2,377,408) (7,564 Other operating expenses (295,765,942) (300,048,857) (276,814,649) (857,084 PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 VAT on financial services (19,262,044) (64,186,627) (1,295,499) (40,473,470) NBT on financial services (2,801,700) (11,153,389) (2,579,629) (9,702 PROFIT BEFORE INCOME TAX 9	Fee income	156,273,566	435,913,044	142,828,095	358,892,717
Total operating income	Trading income / (loss)	58,500	(781,156)	3,267,204	16,254,229
Net impairment for loans and receivables (136,498,401) (305,731,821) (163,236,201) (375,650) NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES Personnel costs (150,218,685) (408,564,270) (138,855,909) (435,016) Depreciation of property plant and equipment (17,155,323) (53,383,397) (18,736,647) (55,638) Amortization of intangible assets (2,784,966) (8,732,815) (2,377,408) (7,564) Other operating expenses (125,606,977) (360,013,376) (116,844,686) (358,864) (295,765,942) (830,648,857) (276,814,649) (857,084) PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES (19,262,044) (64,186,627) (1,295,499) (40,473,871) NBT on financial services (2,801,700) (11,153,389) (2,579,629) (9,702,702,703) PROFIT BEFORE INCOME TAX 95,287,370 340,659,210 106,874,510 260,051 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873,703) Net profit for the quarter / year 91,206,232 276,516,246 102,011,541 227,178	Other income	51,147,000	51,552,000	7,558,108	12,060,946
NET OPERATING INCOME 413,117,056 1,246,648,084 387,564,288 1,167,312 OPERATING EXPENSES Personnel costs (150,218,685) (408,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (17,155,323) (53,338,397) (18,736,647) (55,638 Amortization of intangible assets (2,784,956) (3,732,815) (2,377,408) (7,564) Other operating expenses (125,060,977) (360,013,376) (116,844,686) (358,864) (295,765,942) (830,648,857) (276,814,649) (857,084) PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 VAT on financial services (19,262,044) (64,186,627) (1,295,499) (40,473,632) NBT on financial services (2,801,700) (11,153,389) (2,579,629) (9,702,702) PROFIT BEFORE INCOME TAX 95,287,370 340,659,210 106,874,510 260,051 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873,782) Ne	Total operating income	549,615,457	1,552,379,905	550,800,489	1,542,963,354
OPERATING EXPENSES Personnel costs (150,218,685) (408,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (17,155,323) (53,338,397) (18,736,647) (55,638 Amortization of intangible assets (2,784,956) (8,732,815) (2,377,408) (7,564 Other operating expenses (125,606,977) (360,013,376) (116,844,686) (358,864 C295,765,942) (830,648,857) (276,814,649) (857,084 PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 VAT on financial services (19,262,044) (64,186,627) (1,295,499) (40,473 NBT on financial services (2,801,700) (11,153,389) (2,579,629) (9,702 PROFIT BEFORE INCOME TAX 95,287,370 340,659,210 106,874,510 260,051 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873) Net profit for the quarter / year 91,206,232 276,516,246 102,011,541 227,178	Net impairment for loans and receivables	(136,498,401)	(305,731,821)	(163,236,201)	(375,650,938)
Personnel costs (150,218,885) (408,564,270) (138,855,909) (435,016 Depreciation of property plant and equipment (17,155,323) (53,338,397) (18,736,647) (55,638 Amortization of intangible assets (2,784,956) (8,732,815) (2,377,408) (7,564) (175,606,977) (360,013,376) (116,844,686) (358,864) (295,765,942) (830,648,857) (276,814,649) (857,084) PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES 117,351,114 415,999,227 110,749,638 310,228 VAT on financial services (19,262,044) (64,186,627) (1,295,499) (40,473) NBT on financial services (2,801,700) (11,153,389) (2,579,629) (9,702) PROFIT BEFORE INCOME TAX 95,287,370 340,659,210 106,874,510 260,051 Income tax (expense) / reversal (4,081,138) (64,142,964) (4,862,969) (32,873) Net profit for the quarter / year	NET OPERATING INCOME	413,117,056	1,246,648,084	387,564,288	1,167,312,415
Basic Earnings Per Share (Rs.) 1.54 4.68 2.01	Personnel costs Depreciation of property plant and equipment Amortization of intangible assets Other operating expenses PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES VAT on financial services NBT on financial services PROFIT BEFORE INCOME TAX Income tax (expense) / reversal	(17,155,323) (2,784,956) (125,606,977) (295,765,942) 117,351,114 (19,262,044) (2,801,700) 95,287,370 (4,081,138)	(53,338,397) (8,732,815) (360,013,376) (830,648,857) 415,999,227 (64,186,627) (11,153,389) 340,659,210 (64,142,964)	(18,736,647) (2,377,408) (116,844,686) (276,814,649) 110,749,638 (1,295,499) (2,579,629) 106,874,510 (4,862,969)	(435,016,310) (55,638,293) (7,564,508) (358,864,979) (857,084,090) 310,228,325 (40,473,481) (9,702,898) 260,051,946 (32,873,559)
	Basic Earnings Per Share (Rs.)	1.54	4.68	2.01	4.47
STATEMENT OF COMPREHENSIVE INCOME	STATEMENT OF COMPREHENSIVE INCOME				
Profit for the quarter/ year 91,206,232 276,516,246 102,011,541 227,178	Profit for the quarter/ year	91,206,232	276,516,246	102,011,541	227,178,388
Other comprehensive income / (expense) :	Other comprehensive income / (expense) :				
Gain/(Loss) on remeasuring available for sale financial investments (4,817,700) (6,105,600) (13,451,400) (38,589	Gain/(Loss) on remeasuring available for sale financial investments	(4,817,700)	(6,105,600)	(13,451,400)	(38,589,300)
Actuarial gain / (loss) on post employment benefit obligations NiI NiI NiI	Actuarial gain / (loss) on post employment benefit obligations	Nil	Nil	Nil	NiI
Impact on derivative financial instruments NII NII NII NII	Impact on derivative financial instruments	Nil	Nil	Nil	NiI
Total comprehensive income for the period 86,388,532 270,410,646 88,560,141 188,589	Total comprehensive income for the period	86,388,532	270,410,646	88,560,141	188,589,088

SOFTLOGIC FINANCE PLC STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED DECEMBER 31, 2016

TON THE PERIOD ENGLISHER ST, 2010	Period ended 31-Dec-16 (Unaudited) Rs.	Period ended 31-Dec-15 (Unaudited) Rs.
Cash flows from/(used in) operating activities Net profit/(loss) before taxation	340,659,210	260,051,947
Adjustments for		
Depreciation	53,338,397	55,638,293
Amortisation of intangible assets	8,732,815	7,564,508
(Profit) / Loss on disposal of property, plant and equipment	(51,552,000)	(10,914,886)
(Profit) / Loss from sale of vehicles & real estate	Nil Nil	Nil Nil
Gain from disposal of available for sale investments Impairment charge bad and doubtful debts	305,731,821	375,650,938
Provision for defined benefit plans	3,600,000	3,600,000
Interest expenses	1,696,668,415	1,520,187,428
Operating Profit before Working Capital Changes	2,357,178,658	2,211,778,228
(Increase)/Decrease in lease and hire purchase receivables	750,855,328	(33,915,052)
(Increase)/Decrease in other loans & receivables	(2,178,729,510)	(819,094,897)
(Increase)/Decrease in financial investments - Held for trading	Nil	Nil
(Increase) in financial investments - Available for sale	Nil	(169,775,267)
(Increase)/Decrease in financial investments - Held to maturity (Increase) in financial investments - Held for trading	(127,177,890) Nil	Nil 118,296,000
(Increase)/Decrease in other non financial assets	343,269,692	66,042,745
(Decrease)/Increase in amounts due to customers	1,932,329,198	2,317,166,432
(Decrease)/Increase in other non financial liabilities	(41,499,876)	166,938,499
Cash generated from/(used in) operations	3,036,225,599	3,857,436,687
Interest paid	(1,696,668,415)	(1,520,187,428)
Taxes paid	Nil	Nil
Proceeds from disposal of vehicle trading stock	(/ 540 000)	(4 400 050)
Defined benefit plan costs paid/transferred	(6,542,820)	(1,493,350)
Net Cash from/(used in) Operating Activities	1,333,014,365	2,335,755,909
Cash Flows from/(used in) Investing Activities		
Purchase of property, plant and equipment / intangible assets	(25,688,698)	(66,402,103)
Proceeds from disposal of property, plant and equipment	51,552,000	23,444,236
(Purchase)/Proceeds from available for sale investments (net)	Nil	Nil
Net Cash from/(used in) Investing Activities	25,863,302	(42,957,867)
Cash Flows from/(used in) Financing Activities		
Proceeds from long term borrowings	1,050,000,000	808,888,820
Repayment of long term borrowings	(692,569,678)	(853,586,607)
Proceeds from other borrowed funds	500,000,000	Nil
Repayment of other borrowed funds	(1,370,982,008)	(908,167,024)
Dividend paid	(73,838,735)	(76,245,543)
Net Cash from/(used in) Financing Activities	(587,390,421)	(1,029,110,354)
Net (decrease) / increase in cash & cash equivalents	771,487,246	1,263,687,688
Cash & Cash Equivalents at the beginning of the year	2,281,175,028	1,078,468,881
Cash & Cash Equivalents at the end of the Period	3,052,662,274	2,342,156,569
Reconciliation of Cash & Cash Equivalents		
Cash, bank balance & short term investments	3,467,302,834	2,342,156,569
Bank Overdrafts	(414,640,560) 3,052,662,274	2,342,156,569
	0,002,002,214	2/0.12/.00/00/

SOFTLOGIC FINANCE PLC STATEMENT OF CHANGES IN EQUITY

FOR T	HE PERIO	DD ENDER	DECEMBER	31.	2016

	Stated Capital	Retained Profit Rs.	Available for Sale Reserve Rs.	Revaluation Reserve Rs.	Statutory Reserve Fund Rs.
Balance as at 1 April 2015	1,404,523,150	425,844,276	Nil	Nil	119,267,968
Profit for the year	Nil	368,960,782	Nil	Nil	Nil
Other comprehensive income for the year	Nil	4,388,764	(50,657,400)	Nil	Nil
Total comprehensive income for the year	Nil	373,349,546	(50,657,400)	Nil	Nil
Dividends paid	Nil	(76,245,543)	Nil	Nil	Nil
Issue of shares for convertible debts	288,092,285	Nil	Nil	Nil	Nil
Gain on revaluation of land and buildings	Nil	Nil	Nil	58,265,408	Nil
Transferred to/(from) during the year	Nil	(73,792,156)	Nil	Nil	73,792,156
Balance as at 31 March 2016	1,692,615,435	649,156,123	(50,657,400)	58,265,408	193,060,124
Audited balance as at April 1, 2016	1,692,615,435	649,156,123	(50,657,400)	58,265,408	193,060,124
Other comprehensive income for the period	Nil	Nil	Nil	Nil	Nil
Net Profit for the period - Unaudited	Nil	276,516,246	Nil	Nil	Nil
Increase / (decrease) in market value of dealing securities	Nil	Nil	(6,105,600)	Nil	Nil
Dividend paid	Nil	(73,838,735)	Nil	Nil	Nil
Transferred to/(from) during the period	Nil	(55,303,249)	Nil	Nil	55,303,249
Unaudited balance as at December 31, 2016	1,692,615,435	796,530,385	(56,763,000)	58,265,408	248,363,374

EXPLANATORY NOTES

FOR THE PERIOD ENDED DECEMBER 31, 2016

1. The Above figures are provisional and subject to audit.

2. Information on shares and debentures

Market Price per Share (Rs.) Market Price - Highest (for the quarter ended December 31, 2016) Market Price - Lowest (for the quarter ended December 31, 2016) Market Price as at December 31, 2016	43.50 34.00 34.00
Market Price per Debenture (Rs.)	CRL-BC-29/08/19 A- 10 CRL-BC-29/08/19 B-7.69
Market Price - Highest (for the quarter ended December 31, 2016) Market Price - Lowest (for the quarter ended December 31, 2016) Market Price as at December 31, 2016	Did not trade during October 1, 2016 to December 31, 2016 December 31, 2016
Debt to equity ratio (Times) Liquid assets ratio (%) - Statutory Minimum 10% Interest cover (Times)	31-Dec-16 7.24 13.53% 1.16
Interest yield as at date of last trade/Yield To Maturity of Trade Done CRL-BC-29/08/19 A-10 CRL-BC-29/08/19 B-7.69	Did not trade during October 1, 2016 to December 31, 2016 Did not trade during October 1, 2016 to December 31, 2016
Interest Rate of Comparable Government Securities 3 Year Treasury Bond 5 Year Treasury Bond (Above rates are excluding 10% withholding tax)	11.84% 12.20%

- 3. There are no changes in the accounting policies and methods of computations since the publication of annual accounts for the year ended March 31, 2016.
- 4. The Interim Financial Statements are in compliance with Sri Lanka Accounting Standards LKAS 34 Interim Financial Reporting and provide the information required by the Colombo Stock Exchange.
- 5. The presentation and classification of figures for the corresponding period of the previous year have been amended, where relevant, for better presentation and to be comparable with those of the current year.
- 6. There has been no significant change in the nature of the contingent liabilities, which were disclosed in the annual report for the year ended March 31, 2016.

- 7. There were no circumstances have been arisen as at the date of the statement of financial position other than those disclosed below, which require adjustments to or disclosures in the financial statements.
- 8. List of Twenty Major Shareholders of the Company as at December 31, 2016

<u>Name</u>		No. of Shares	<u>(%)</u>
Softlogic Capital PLC Pan Asia Banking Corporation/Softlogic Capital PLC	28,414,395 12,015,240	40,429,635	68.44
Vanik Incorporation PLC	12,010,210	5.376.068	9.10
I B Finance PI C		2,090,000	3.54
Softlogic Holdings PLC		779.969	1.32
First Capital LTD		678,179	1.15
People's Leasing & Finance PLC/Mr. L. P. Hapangama		587,912	1.00
Mr. Kalappuarachchuge Don Dammika Perera		583,354	0.99
Waldock Mackenzie Ltd/HI-Line Trading (Pvt) Ltd		512,495	0.87
Mr. Pasqual Handi Dayananda Waidyathilaka		248,294	0.42
Mustaq Mohamed Fuad		235,784	0.40
Mr. A.K. Pathirage		228,000	0.39
Pan Asia Banking Corporation/S.R. Fernando		227,786	0.39
Seylan Bank Ltd/ Govindasami Ramanan		200,000	0.34
Mr. Wetthinge Jinadasa		181,254	0.31
Mrs. Pamela Christine Cooray		132,444	0.22
Elgin Investments Ltd		130,339	0.22
First Capital Markets LTD/Commercial Credit and Finance PLC		130,000	0.22
Mr. Sithampalam Abishek		105,000	0.18
D.S.L. Investment (Pvt) Ltd		102,300	0.17
		52,958,813	89.65
Others		6,112,175	10.35
		59,070,988	100.00

9. Directors' Shareholding as at December 31, 2016

Names of Directors	No. of Shares	<u>(%)</u>
Ahsok Kariyawasam Pathirage (Chairman)	228,000	0.45
Harris Premarathne (Deputy Chairman)	Nil	Nil
Nalin Hemantha Gamini Wijekoon (CEO)	13,118	0.03
Tuan Mihilar Ifthikar Ahamed	Nil	Nil
Chrysanthus John Emmanual Corea	Nil	Nil
Dushan Travice Columban Soza	Nil	Nil
S N P Palihena	Nil	Nil
H K M Perera	Nil	Nil

^{10.} The percentage of shares held by the public as at December 31, 2016 is 29.83%. The number of public shareholders as at December 31, 2016 are 1,531.

SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

11 RELATED PARTY TRANSACTIONS

Details of significant related party disclosures are as follows:

11.1 Transactions with Key Managerial Personnel (KMPs)

- 11.1.1 Key Managerial Personnel includes Members of the Board of Directors of the Company and of it's Holding Company.
- 11.1.2 The following provides the total amount of transactions which have been entered in to with Key Managerial Personnel and their close family members.

 Deposits
 85,192,673

 Consultancy & Project Management fee
 1,625,000

11.1.3 Remuneration to Key Managerial Personnel amounted to Rs.17,138,250/- for the period ended December 31, 2016

11.2 Transactions with Group Companies

The Company enters into transactions with group companies and the following tables shows the outstanding balances and corresponding transactions during the period ended December 31, 2016.

	Relationship	Receivables/ (Payables) Rs.	Loans, Advances & Investments Rs.	Borrowings/ Deposits Rs.	Income Earned Rs.	Cost Incurred Rs.	Plant & Equip. Purchased Rs.	Guarantees Obtained Rs.
Softlogic Capital PLC	Parent Company	Nil	Nil	Nil	Nil	30,306,123	Nil	Nil
Softlogic Corporate Services (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	1,520,990	Nil	Nil
Softlogic Life PLC	Group Company	302,903	Nil	Nil	Nil	5,470,137	Nil	Nil
Softlogic Stock Brokers (Pvt) Ltd	Group Company	Nil	Nil	45,000,000	Nil	3,443,488	Nil	Nil
Softlogic Holding PLC	Ultimate Parent Company	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Softlogic Retail (Pvt) Ltd	Affiliated Company	Nil	Nil	12,590,277	Nil	3,340,845	2,463,794	Nil
Softlogic Communications (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	10,828	Nil	Nil
Softlogic Computers (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	950,166	181,700	Nil
Softlogic Information Technologies (Pvt) Ltd	Affiliated Company	(321,975)) Nil	Nil	Nil	14,266,041	4,984,594	Nil
Softlogic Automobiles (Pvt) Ltd	Affiliated Company	Nil	6,612,258	Nil	3,730,416	3,420,904	Nil	Nil
Softlogic Trading (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	929,747	Nil	Nil
Softlogic BPO Services (Pvt) Ltd	Affiliated Company	(97,996)) Nil	Nil	Nil	25,207,522	Nil	Nil
Softlogic Brands (Pvt.) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	4,520,365	Nil	Nil
Softlogic Destination Management (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	315,730	Nil	Nil
Softlogic Properties (Pvt.) Ltd	Affiliated Company	3,093,409	Nil	Nil	51,147,000	Nil	Nil	Nil
Central Hospital Ltd	Affiliated Company	Nil	Nil	Nil	Nil	587,350	Nil	Nil
Odel PLC	Affiliated Company	Nil	Nil	Nil	Nil	287,500	Nil	Nil
Nextage (Pvt) Ltd	Affiliated Company	(106,293)) Nil	Nil	Nil	802,685	Nil	Nil

SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

12. BUSINESS SEGMENT INFORMATION

The Company's segmental reporting is based on the following operating segments: Leasing, Hire purchase, other loans and receivables.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss, and in certain respects, are measured differently from operating profits or losses in the financial statements. However, income taxes are managed on a group basis and are not allocated to operating segments.

-	Leasing		Hire Purc	hases	Other Loans and	I Receivables	Unalloc	cated	Total	
	31.12.2016	31.12.2015	31.12.2016	31.12.2015	31.12.2016	31.12.2015	31.12.2016	31.12.2015	31.12.2016	31.12.2015
-	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Revenue										
Interest	100,234,273	189,580,098	125,413,418	664,513,428	2,308,015,776	1,675,923,012			2,533,663,467	2,530,016,538
Investment Income	-	-	-		-		228,700,964	145,926,352	228,700,964	145,926,352
Fee based income and others	1,830,481	2,560,745	1,338,262	10,452,551	432,744,301	345,879,421	50,770,844	15,436,175	486,683,888	374,328,892
Profit/(Loss) from Dealing Securities	-	-	-		-		-	12,879,000	-	12,879,000
Total Revenue	102,064,755	192,140,843	126,751,680	674,965,978	2,740,760,077	2,021,802,433	279,471,808	174,241,527	3,249,048,320	3,063,150,781
Depreciation of property, plant and equipment	(1,675,558)	(3,489,997)	(2,080,834)	(12,259,911)	(44,994,021)	(36,723,506)	(4,587,983)	(3,164,879)	(53,338,397)	(55,638,293) -
Amortisation of intangible assets	(274,330)	(474,495)	(340,684)	(1,666,841)	(7,366,634)	(4,992,879)	(751,166)	(430,293)	(8,732,815)	(7,564,508)
Profit/(Loss) before tax	10,701,379	16,312,158	13,289,777	57,302,506	287,365,737	171,644,720	29,302,318	14,792,562	340,659,210	260,051,947
Taxation									(64,142,964)	(32,873,559)
Profit after tax									276,516,246	227,178,388
Segment Assets	480,950,838	890,163,335	358,988,760	5,563,271,269	17,139,651,553	10,757,922,146	4,584,170,332	5,945,953,758	22,563,761,482	21,692,397,698
Segment Liabilities	422,568,289	805,548,528	315,411,168	5,034,452,447	15,059,071,837	9,735,323,851	4,027,698,587	5,497,659,282	19,824,749,881	19,630,418,759