

SOFTLOGIC FINANCE PLC STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2017

AS AT MARCH 31, 2017			
(all amounts in Sri Lanka Rupees)	As at 31 March	As at 31 March	As at 1st April
	<u>2017</u>	<u>2016</u>	2015
	<u>Unaudited</u>	Restated	Restated
ASSETS			
Cash and cash equivalents	2,533,302,911	2,495,230,517	1,078,468,881
Financial investments - Available for sale	184,193,580	179,848,200	60,730,332
Financial investments - Held for trading	Nil	Nil	118,296,000
Financial investments - Held to maturity	Nil	Nil	1,480,769,217
Lease and hire purchase receivables	836,086,143	1,452,653,733	3,090,259,623
Loans and receivables	17,672,871,799	14,873,147,681	12,437,839,066
Other non financial assets	339,206,042	787,432,555	1,111,657,974
Intangible assets	95,066,053	37,431,036	33,661,754
Deferred tax asset	Nil	29,930,148	Nil
Property, plant & equipment	465,367,942	373,351,729	333,803,481
Total assets	22,126,094,470	20,229,025,599	19,745,486,328
LIABILITIES			
Due to banks	1,363,788,921	888,402,016	488,177,074
Due to customers	16,048,473,927	14,055,203,485	12,363,202,229
Other borrowed funds	2,308,397,150	3,188,118,082	5,093,560,167
Other non financial liabilities	55,005,210	98,184,339	93,164,986
Retirement benefit obligations	16,938,596	14,855,344	14,263,852
Deferred tax liabilities	63,790,974	Nil	20,109,228
	19,856,394,779	18,244,763,266	18,072,477,536
SHARE HOLDERS' FUNDS			
Stated capital	1,692,615,435	1,692,615,435	1,404,523,150
Statutory reserve fund	267,876,030	193,060,124	119,267,968
Retained earnings	312,377,318	90,978,766	149,217,673
Revaluation reserve	58,265,408	58,265,408	Nil
Available for sale reserve	(61,434,500)	(50,657,400)	Nil
Shareholders' funds	2,269,699,691	1,984,262,333	1,673,008,791
Total liabilities and share holders' funds	22,126,094,470	20,229,025,599	19,745,486,328
Net assets per share	38.42	33.59	32.91

These Financial Statements are in compliance with the requirements of the Companies Act No 07 of 2007.

(Sgd.) N M K Ranasinghe Deputy General Manager - Finance

The Board of Directors are responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of Board by;

(Sgd.) A K Pathirage Chairman (Sgd.) N H G Wijekoon CEO/Director

Date : May 31, 2017

(all alliulits III 31 Lalika Kupees)	3 Months ended 31-Mar-17 (Unaudited)	12 Months ended 31-Mar-17 (Unaudited)	3 Months ended 31-Mar-16 Restated	12 Months ended 31-Mar-16 Restated
	Rs.	Rs.	Rs.	Rs.
INCOME	1,078,909,581	4,327,957,901	1,023,498,848	4,086,649,630
Interest income	909,357,131	3,671,721,562	887,837,564	3,563,780,454
Interest expenses	(601,541,849)	(2,298,210,264)	(500,658,838)	(2,020,846,266)
NET INTEREST INCOME	307,815,281	1,373,511,298	387,178,726	1,542,934,188
Fee income	166,396,662	602,309,706	128,232,047	487,124,764
Trading income / (loss)	836,178	55,022	(204,810)	16,049,419
Other income	2,319,611	53,871,611	7,634,047	19,694,993
Total operating income	477,367,732	2,029,747,637	522,840,010	2,065,803,364
Net impairment for loans and receivables	(63,022,662)	(368,754,483)	(342,245,927)	(717,896,865)
NET OPERATING INCOME	414,345,070	1,660,993,154	180,594,083	1,347,906,499
OPERATING EXPENSES Personnel costs Depreciation of property plant and equipment Amortization of intangible assets Other operating expenses PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES	(32,502,992) (15,454,412) (1,539,237) (234,680,826) (284,177,466)	(441,067,262) (68,792,809) (10,272,052) (594,694,201) (1,114,826,323) 546,166,831	(64,751,688) (18,704,274) (2,757,769) (246,899,350) (333,113,081) (152,518,998)	(499,767,998) (74,342,567) (10,322,277) (605,764,329) (1,190,197,171) 157,709,328
VAT & NBT on financial services	4,489,751	(70,850,266)	(2,684,637)	(52,861,016)
PROFIT BEFORE INCOME TAX	134,657,355	475,316,565	(155,203,634)	104,848,313
Income tax (expense) / reversal	(37,094,068)	(101,237,033)	15,435,274	(17,438,285)
Net profit for the quarter / year	97,563,286	374,079,532	(139,768,360)	87,410,028
Basic Earnings Per Share (Rs.)	1.65	6.33	(2.37)	1.48
STATEMENT OF COMPREHENSIVE INCOME				
Profit for the quarter/ year	97,563,286	374,079,532	(139,768,360)	87,410,028
Other comprehensive income / (expense): Other comprehensive income to be reclassified to profit or loss				
Gain/(Loss) on remeasuring available for sale financial investments	(4,671,500)	(10,777,100)	(44,551,800)	(50,657,400)
Gain arising on revaluation of land and building	Nil	Nil	58,265,408	58,265,408
Other comprehensive income not to be reclassified to profit or loss Actuarial gain / (loss) on post employment benefit obligations	(4,026,339)	(4,026,339)	4,388,764	4,388,764
Impact on derivative financial instruments	Nil	Nil	Nil	Nil
Total comprehensive income for the period	88,865,448	359,276,094	(121,665,989)	99,406,799

SOFTLOGIC FINANCE PLC STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED MARCH 31, 2017 (all amounts in Sri Lanka Rupees)

(all amounts in Sri Lanka Rupees)		
	12 months ended	12 months ended
	31-Mar-17	31-Mar-16
	(Unaudited)	Restated
	Rs.	Rs.
Cash flows from operating activities		
Net profit before taxation	475,316,565	104,848,313
Adjustments for		
Depreciation	68,792,809	74,342,567
Amortisation of intangible assets	10,272,052	10,322,277
Profit on disposal of property, plant and equipment	(53,871,611)	(12,497,650)
(Profit)/loss from sale of vehicles & real estate	957,478	1,878,014 Nil
(Gain)/loss from disposal of available for sale investments	(10,777,100) Nil	Nil Nil
Impact on Derivative financial instruments		
Impairment charge bad and doubtful debts	368,754,483	717,896,865
Provision for defined benefit plans	6,092,414	6,643,902
Interest expenses	2,298,210,264	2,020,846,266
Operating profit before working capital changes	3,163,747,354	2,924,280,554
(Increase)/Decrease in lease and hire purchase receivables	528,552,212	919,709,025
(Increase)/Decrease in other loans & receivables	(3,080,463,223)	(2,435,308,614)
(Increase)/Decrease in financial investments - Held for trading	Nil	(12,879,000)
(Increase)/Decrease in other investments	Nil	1,480,769,217
(Increase)/Decrease in other non financial assets	54,842,384	207,397,067
(Decrease)/Increase in amounts due to customers	1,791,264,890	1,692,001,256
(Decrease)/Increase in other non financial liabilities	(52,915,086)	81,264,896
Cash generated from operations	2,405,028,530	4,857,234,401
	(0.000.001.00)	(0.000.010.000)
Interest paid	(2,096,204,712)	(2,020,846,266)
Taxes paid	(27,710,102)	Nil
Defined benefit plan costs paid	(8,035,501)	(1,663,646)
Purchase of vehicles	Nil	Nil
Proceeds from sale of vehicles & real estate	476,228,410	8,891,224
Net cash generated from operating activities	749,306,625	2,843,615,712
Cash flows from investing activities		
Purchase of property, plant and equipment	(228,716,091)	(82,874,325)
Proceeds from disposal of property, plant and equipment	Nil	25,623,364
(Purchase)/Proceeds from available for sale investments (net)	(4,345,380)	(40,127,678)
Net cash used in investing activities	(233,061,471)	(97,378,639)
Cash flows from financing activities		
Proceeds from rights issue of shares	Nil	Nil
Dividends paid	(73,838,735)	(76,245,543)
Proceeds from long term borrowings	800,000,000	1,258,888,820
Repayment of long term borrowings	(474,200,140)	(832,084,294)
Repayment of debenture	(500,000,000)	Nil
Proceeds from securitization loan	500,000,000	Nil
Repayment of other borrowed funds	(879,720,932)	(1,617,349,800)
Net cash (used in) / generated from financing activities	(627,759,807)	(1,266,790,817)
Net Increase/ (decrease) in cash and cash equivalents	(111,514,652)	1,443,341,221
Cash and cash equivalents at the beginning of the year	2,281,175,028	837,833,807
Cash and cash equivalents at the end of the year	2,169,660,376	2,281,175,029
Reconciliation of cash and cash equivalents		
Cash, bank balance and short term investments	2,533,302,911	2,495,230,517
Bank overdrafts	(363,642,534)	(214,055,489)
	2,169,660,376	2,281,175,028
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	Stated Capital	Retained Earnings	Available for Sale Reserve	Revaluation Reserve	Statutory Reserve Fund	Investment Fund Reserve	Total
Balance as at 01 April 2015 - as previously stated	1,404,523,150	425,844,276	Nil	Nil	119,267,968	Nil	1,949,635,394
Prior year adjustment (Note 03)	Nil	(276,626,603)	Nil	Nil	Nil	Nil	(276,626,603)
Balance as at 01 April 2015 - restated	1,404,523,150	149,217,673	Nil	Nil	119,267,968	Nil	1,673,008,791
Profit for the year	Nil	87,410,028	Nil	Nil	Nil	Nil	87,410,028
Other comprehensive income for the year	Nil	4,388,764	(50,657,400)	Nil	Nil	Nil	(46,268,636)
Total comprehensive income for the year	Nil	91,798,792	(50,657,400)	Nil	Nil	Nil	41,141,392
Dividends paid	Nil	(76,245,543)	Nil	Nil	Nil	Nil	(76,245,543)
Issue of Shares for Convertible Debts	288,092,285	Nil	Nil	Nil	Nil	Nil	288,092,285
Gain on revaluation of land and buildings	Nil	Nil	Nil	58,265,408	Nil	Nil	58,265,408
Transferred to/(from) during the year	Nil	(73,792,156)	Nil	Nil	73,792,156	Nil	Nil
Balance as at 31 March 2016	1,692,615,435	90,978,766	(50,657,400)	58,265,408	193,060,124	Nil	1,984,262,332
Balance as at 1 April 2016	1,692,615,435	90,978,766	(50,657,400)	58,265,408	193,060,124	Nil	1,984,262,332
Profit for the year	Nil	374,079,532	Nil	Nil	Nil	Nil	374,079,532
Other comprehensive income for the year	Nil	(4,026,339)	(10,777,100)	Nil	Nil	Nil	(14,803,439)
Total comprehensive income for the year	Nil	370,053,193	(10,777,100)	Nil	Nil	Nil	359,276,094
Dividends paid	Nil	(73,838,735)	Nil	Nil	Nil	Nil	(73,838,735)
Issue of Shares for Convertible Debts	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Revaluation of land and buildings during the year	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Transferred to/(from) during the year	Nil	(74,815,906)	Nil	Nil	74,815,906	Nil	Nil
Balance as at 31 March 2017	1,692,615,435	312,377,318	(61,434,500)	58,265,408	267,876,030	Nil	2,269,699,691

SOFTLOGIC FINANCE PLC EXPLANATORY NOTES

- 1. The Above figures are provisional and subject to audit.
- 2. Information on shares and debentures

Market Price per Share (Rs.)

 Market Price - Highest (for the quarter ended March 31, 2017)
 37.00

 Market Price - Lowest (for the quarter ended March 31, 2017)
 29.00

 Market Price as at March 31, 2017
 31.00

Market Price per Debenture (Rs.) CRL-BC-29/08/19 A-10 CRL-BC-29/08/19 B-7.69

 Market Price - Highest (for the quarter ended March 31, 2017)
 88.05
 Did not trade

 Market Price - Lowest (for the quarter ended March 31, 2017)
 88.05
 during April 1, 2016

 Market Price as at March 31, 2017
 100.00
 to March 31, 2017

 Debt to equity ratio (Times)
 31-Mar-17

 Liquid assets ratio (%) - Statutory Minimum 10%
 11.73%

 Interest cover (Times)
 1.22

 Interest yield as at date of last trade/Yield To Maturity of Trade Done
 Interest Rate
 Interest Yield
 Last Traded Date

 CRL-BC-29/08/19 A-10
 10.00%
 14.83%
 04 - Jul - 2016

 CRL-BC-29/08/19 B-7.69
 3M Net TB + 1.5%
 Did not trade during April 1, 2016 to March 31, 2017

Interest Rate of Comparable Government Securities

3 Year Treasury Bond 12.38% 5 Year Treasury Bond 12.64% (Above rates are excluding 10% withholding tax)

03. Correction of error - Restatement note

During the year Company revisited the methodology (impairment model) used for estimating the impairment for Loans, Leases and Hire purchase to be in compliance with Sri Lanka Financial Reporting Standards (LKAS 39). Accordingly, the following amounts have being duly adjusted in previously reported figures.

Impact on equity (increase/(decrease) in equity)

	As at 31 March 2016	As at 01 April 2015
Leases and Hire purchase receivables	(138,141,193)	(7,054,023)
Loans and receivables	(393,506,183)	(163,661,581)
Other non financial assets	(61,526,857)	(97,631,894)
Deffered tax asset	29,930,148	Nil
Total Assets	(563,244,085)	(268,347,497)
Due to customers	368,363	368,363
Other non financial liabilities	(8,647,469)	(8,647,469)
Deferred tax liabilities	13,345,834	
Total Liabilities	5,066,728	(8,279,107)
Net impact on equity	(558,177,357)	(276,626,604)

Impact on statement of profit or loss (increase/(decrease) in profit)

31 March 2016

Interest income	(48,242,021)
Impairment/ writen off for loans and other losses	(312,689,751)
VAT & NBT on financial services	36,105,036
Income tax expense	43,275,982
Net impact on profit for the year	(281,550,755)

Impact on basic earnings per share (EPS) (increase/(decrease) in EPS)

31 March 2016
Basic Earnings per share (5.37)

- 4. There are no changes in the accounting policies and methods of computations since the publication of annual accounts for the year ended March 31, 2016 (Except for note number 3 mentioned above).
- 5. The Interim Financial Statements are in compliance with Sri Lanka Accounting Standards LKAS 34 Interim Financial Reporting and provide the information required by the Colombo Stock Exchange.
- 6. The presentation and classification of figures for the corresponding period of the previous year have been amended, where relevant, for better presentation and to be comparable with those of the current year.
- 7. There has been no significant change in the nature of the contingent liabilities, which were disclosed in the annual report for the year ended March 31, 2016.

SOFTLOGIC FINANCE PLC

EXPLANATORY NOTES (Contd.)

8. No circumstances have arisen since the statement of financial position date, which would require adjustments to or disclosure in the financial statements.

9. List of Twenty Major Shareholders of the Company as at March 31, 2017

Softlogic Capital PLC 28,493,841 40,509,081 68.58 Pan Asia Banking Corporation PLC Softlogic Capital PLC 12,015,240	<u>Name</u>		No. of Shares	<u>(%)</u>
LB Finance Ltd 2,090,000 3.54 Mr. Kalappuarachchige Don Dammika Perera 1,249,831 2.12 Softlogic Holdings PLC 779,969 1.32 First Capital Ltd 678,179 1.15 People's Leasing & Finance PLC / Mr. L. P. Hapangama 587,912 1.00 Waldock Mackenzie Ltd / Hil-Line Trading (Pvt) Ltd 512,495 0.87 Mr. P. Sasqual Handi Dayananda Waidyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc / Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc / Govindasamy Ramanan 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,694 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 53,644,638 90.80 Others 5,46,355 9.26	• .	., , .	40,509,081	68.58
Mr. Kalappuarachchige Don Dammika Perera 1,249,831 2.12 Softlogic Holdings PLC 779,969 1.32 First Capital Ltd 678,179 1.15 People's Leasing & Finance PLC / Mr. L. P. Hapangama 587,912 1.00 Waldock Mackenzie Ltd / Hil-Line Trading (Pvt) Ltd 512,495 0.87 Mr. Pasqual Handi Dayananda Wajdyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc/ Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 53,634,638 90,80 Others 5,436,350 9,20	Vanik Incorporation PLC		5,376,068	9.10
Softlogic Holdings PLC 779,969 1.32 First Capital Ltd 678,179 1.15 People's Leasing & Finance PLC / Mr. L. P. Hapangama 587,912 1.00 Waldock Mackenzie Ltd / Hil-Line Trading (Pvt) Ltd 512,495 0.87 Mr. Pasqual Handi Dayananda Waidyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc / Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc / Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Eigin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mrs. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 53,634,638 90,80 Others 5,436,350 9.20	LB Finance Ltd		2,090,000	3.54
First Capital Ltd 678,179 1.15 People's Leasing & Finance PLC / Mr. L. P. Hapangama 587,912 1.00 Waldock Mackenzie Ltd / Hl-Line Trading (Pvt) Ltd 512,495 0.87 Mr. Pasqual Handi Dayananda Waidyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc / Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc / Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Eigin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 53,634,638 90.80 Others 5,436,350 9.26	Mr. Kalappuarachchige Don Dammika Perera		1,249,831	2.12
People's Leasing & Finance PLC / Mr. L. P. Hapangama 587,912 1.00 Waldock Mackenzie Ltd / Hil-Line Trading (Pvt) Ltd 512,495 0.87 Mr. Pasqual Handi Dayananda Waidyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank PLc / Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank PLc / Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 53,634,638 90.80 Others 5,436,350 9.26	Softlogic Holdings PLC		779,969	1.32
Waldock Mackenzie Ltd / Hl-Line Trading (Pvt) Ltd 512,495 0.87 Mr. Pasqual Handil Dayananda Wairiyathilaka 248,294 0.42 Mr. Asok Karriyawasam Pathirage 228,000 0.39 Seylan Bank Plc/ Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,363,4638 90,80	First Capital Ltd		678,179	1.15
Mr. Pasqual Handi Dayananda Waidyathilaka 248,294 0.42 Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc/ Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Eigin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,343,458 90.80	People's Leasing & Finance PLC / Mr. L. P. Hapangama		587,912	1.00
Mr. Asok Kariyawasam Pathirage 228,000 0.39 Seylan Bank Plc/ Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,364,638 90.80	Waldock Mackenzie Ltd / HI-Line Trading (Pvt) Ltd		512,495	0.87
Seylan Bank Plc/ Shashimaal Ruhash Fernando 227,786 0.39 Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,343,350 90.80	Mr. Pasqual Handi Dayananda Waidyathilaka		248,294	0.42
Seylan Bank Plc/ Govindasamy Ramanan 200,000 0.34 Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 53,634,638 90.80 Others 5,436,350 9.20	Mr. Asok Kariyawasam Pathirage		228,000	0.39
Mr. Wetthinge Jinadasa 189,466 0.32 Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Eigin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,436,458 90.80 Others 5,436,350 9.20	Seylan Bank Plc/ Shashimaal Ruhash Fernando		227,786	0.39
Andaradeniya Estate Pvt. Ltd 151,138 0.26 Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,364,638 90.80	Seylan Bank Plc/ Govindasamy Ramanan		200,000	0.34
Mrs. Pamela Christine Cooray 132,444 0.22 Elgin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,882 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 5,363,638 90.80 Others 5,436,350 9.20	Mr. Wetthinge Jinadasa		189,466	0.32
Eigin Investments Ltd 130,339 0.22 First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 53,634,638 90.80 Others 5,436,350 9.20	Andaradeniya Estate Pvt. Ltd		151,138	0.26
First Capital Markets LTD/Commercial Credit and Finance PLC 130,000 0.22 Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 Others 53,634,638 90.80 5,436,350 9.20	Mrs. Pamela Christine Cooray		132,444	0.22
Mr. Imbulana Appuhamilage Noel Gunasekera 106,982 0.18 Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 53,634,638 90.80 Others 5,436,350 9.20	Elgin Investments Ltd		130,339	0.22
Asha Financial services Ltd / Ms. H. C. Kalansooriya 106,654 0.18 53,634,638 90.80 Others 5,436,350 9.20	First Capital Markets LTD/Commercial Credit and Finance PLC		130,000	0.22
53,634,638 90.80 Others 5,436,350 9.20	Mr. Imbulana Appuhamilage Noel Gunasekera		106,982	0.18
Others 5,436,350 9.20	Asha Financial services Ltd / Ms. H. C. Kalansooriya		106,654	0.18
			53,634,638	90.80
59,070,988 100.00	Others		5,436,350	9.20
			59,070,988	100.00

10. Directors' Shareholding as at March 31, 2017

Names of Directors	No. of Shares	<u>(%)</u>
Ahsok Kariyawasam Pathirage (Chairman)	228,000	0.45
Harris Premarathne (Deputy Chairman)	Nil	Nil
Tuan Mihilar Ifthikar Ahamed	Nil	Nil
Nalin Hemantha Gamini Wijekoon (CEO)	13,118	0.03
Chrysanthus John Emmanual Corea	Nil	Nil
Dushan Travice Columban Soza	Nil	Nil
Hiran Kenneth Marcel Perera	Nil	Nil

^{11.} The percentage of shares held by the public as at March 31, 2017 is 29.69%. The number of public shareholders as at March 31, 2017 are 1,482.

SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

12 RELATED PARTY TRANSACTIONS
Details of significant related party disclosures are as follows:

12.1 Transactions with Key Managerial Personnel (KMPs)

12.1.1 Key Managerial Personnel includes Members of the Board of Directors of the Company and of it's Holding Company.

12.1.2 The following provides the total amount of transactions which have been entered in to with Key Managerial Personnel and their close family members.

85,775,249 Consultancy fee 1,600,000

12.1.3 Remuneration to Key Managerial Personnel amounted to Rs. 37,591,900 for the period ended March 31, 2017.

12.2 Transactions with Group Companies

The Company enters into transactions with group companies and the following tables shows the outstanding balances and corresponding transactions during the period ended March 31, 2017.

	Relationship	Receivables/ (Payables) Rs.	Loans, Advances & Investments Rs.	Borrowings/ Deposits Rs.	Income Earned Rs.	Cost Incurred Rs.	Plant & Equip. Purchased / (sold) Rs.	Guarantees Obtained Rs.
Softlogic Capital PLC	Parent Company	(492,500)	Nil	Nil	Nil	37,040,759	Nil	Nil
Softlogic Corporate Services (Pvt) Ltd	Affiliated Company	(38,265)	Nil	Nil	Nil	1,909,420	Nil	Nil
Softlogic Life Insurance PLC	Group Company	443,404	Nil	Nil	2,175,588	6,676,694	Nil	Nil
Asian Alliance Insurance General Ltd	Group Company	Nil	Nil	Nil	1,056,451	1,428,690	Nil	Nil
Softlogic Stock Brokers (Pvt) Ltd	Group Company	Nil	Nil	Nil	Nil	3,905,817	Nil	Nil
Softlogic Holdings PLC	Ultimate Parent Company	(657,800)	Nil	Nil	Nil	Nil	Nil	Nil
Softlogic Retail (Pvt) Ltd	Affiliated Company	Nil	Nil	12,976,377	Nil	4,280,472	3,163,487	Nil
Softlogic Communications (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	14,251	Nil	Nil
Softlogic Computers (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	1,164,055	181,700	Nil
Softlogic Information Technologies (Pvt) Ltd	Affiliated Company	(52,434)	Nil	Nil	Nil	14,346,977	5,991,949	Nil
Softlogic Automobiles (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	4,692,755		Nil	Nil
Softlogic Information Tech. (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	1,174,669	Nil	Nil
Softlogic BPO Services (Pvt) Ltd	Affiliated Company	(196,693)	Nil	Nil	Nil	26,968,901	Nil	Nil
Softlogic Brands (Pvt.) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	4,520,365	Nil	Nil
Softlogic Destination Management (Pvt) Ltd	Affiliated Company	(83,800)	Nil	Nil	Nil	996,930	Nil	Nil
Softlogic Properties (Pvt.) Ltd	Affiliated Company	Nil	Nil	Nil	51,147,000	Nil	(300,353,000)	Nil
Central Hospital Ltd	Affiliated Company	Nil	Nil	Nil	Nil	712,350	Nil	Nil
Odel PLC	Affiliated Company	Nil	Nil	Nil	Nil	250,000	Nil	Nil
Nextage (Pvt) Ltd	Affiliated Company	(2,011)	Nil	Nil	Nil	865,011	Nil	Nil
BPM One (Pvt.) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	1,000,000	Nil	Nil
Future Automobiles (Pvt) Ltd	Affiliated Company	Nil	Nil	Nil	Nil	31,429	Nil	Nil

13 Utilisation of funds raised via capital market.

The company has raised funds via the capital market through a right issue during the period from 01st January 2015 to June 2016. The progress of utilisation of the capital raised as per the objectives stated in the right issue circular is given below.

Objective number	Objective as per Circular	Amount allocated as per Circular in LKR	Proposed date of utilisation as per Circular	Amount allocated from proceeds in LKR (A)	% of total proceeds	Amount utilised in LKR (B)	% of utilisation against allocation (B/A)	Clarification if not fully utilised including where the funds are invested
(a)	To expand the lending activities of the company							
(b)	To fulfill the capital adequacy requirments which have arisen as a rusult of the business expansion	401,292,330	20/03/2015	401,292,330	100%	401,292,330	100%	N/A

SOFTLOGIC FINANCE PLC

EXPLANATORY NOTES (Contd.)

14 Business segment information

The company's segmental reporting is based on the following operating segments: Leasing, Hire purchase, Loans, Other Loans and Receivables.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss, and in certain respects, are measured differently from operating profits or losses in the financial statements. However, income taxes are managed on a group basis and are not allocated to operating segments.

_	Leasing Hire Purchases		s and Loans	and Loans Other Loans and Receivables			ated	Total		
_	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
	Unaudited	Restated	Unaudited	Restated	Unaudited	Restated	Unaudited	Restated	Unaudited	Restated
Revenue										
Interest	125,781,153	264,739,079	235,226,920	351,469,107	3,016,242,732	2,749,903,767	Nil	Nil	3,377,250,805	3,366,111,953
Investment Income	Nil	Nil	Nil	Nil	Nil	Nil	294,470,757	197,668,502	294,470,757	197,668,502
Fee based income and others	2,463,464	3,451,186	1,594,770	2,793,828	586,848,902	469,386,297	65,329,203	34,358,865	656,236,339	509,990,176
Profit/(Loss) from Dealing Securities	Nil	Nil	Nil	Nil	Nil	Nil		12,879,000	Nil	12,879,000
Total Revenue	128,244,617	268,190,265	236,821,689	354,262,935	3,603,091,634	3,219,290,064	359,799,961	244,906,367	4,327,957,901	4,086,649,630
Depreciation of property,plant and equipment	(2,038,446)	(4,878,802)	(3,764,276)	(6,444,599)	(57,271,073)	(58,563,936)	(5,719,014)	(4,455,231)	(68,792,809)	(74,342,567)
Amortisation of intangible assets	(304,378)	(677,409)	(562,077)	(894,816)	(8,551,641)	(8,131,454)	(853,956)	(618,598)	(10,272,052)	(10,322,277)
Profit/(Loss) before tax	14,084,423	6,880,770	26,008,865	9,089,076	395,708,364	82,595,075	39,514,913	6,283,391	475,316,565	104,848,313
Taxation									(101,237,033)	(17,438,285)
Profit after tax									374,079,532	87,410,028
Segment Assets	606,430,688	1,465,809,117	229,655,454	124,985,808	17,672,871,799	15,266,653,864	3,617,136,528	3,934,820,894	22,126,094,470	20,229,025,599
Segment Liabilities	544,222,894	1,322,028,103	206,097,347	112,725,968	15,859,984,681	13,769,149,890	3,246,089,858	3,548,854,855	19,856,394,779	18,244,763,266

CORPORATE INFORMATION

Name of the Company Softlogic Finance PLC

Holding Company

Softlogic Capital PLC

Legal Form

Incorporated under the Companies Act No 17 of 1982

Date of Incorporation 24th August 1999.

Re-registered under the Companies Act No. 7 of 2007 on

Registered under the Finance Companies Act No. 42 of 2011.

Registered under the Finance Leasing Act No. 56 Of 2000. Approved Credit Agency under the Mortgage Act No 6 of

1949 and Inland Trust Receipts Act No 14 of 1990.

Quoted in the Colombo Stock Exchange on 22nd January 2009.

Registered under the Securities & Exchange Commission of Sri Lanka

Act No. 36 of 1987 as Margin Provider

Company Registration Number

PB641 PQ

Tax Payer Identification Number (TIN)

134008350

Accounting Year End

31st March

Registered Office No.13, De Fonseka Place Colombo 4

Principal Place of Business

ncipal Place of Business
No.13, De Fonseka Place, Colombo 4
Tel: 94-11-2359600, 94-11-2359700
Facsimile: 94-11-2359799
E-mail: info@softlogicfinance.lk
Website: www.softlogicfinance.lk

Board of Directors

Mr. Ashok Pathirage (Chairman)
Mr. Harris Premaratne (Deputy Chairman)
Mr. Nalin Wijekoon (CEO)

Mr. Tuan Ifthikar Ahamed

Mr. Dushan Soza Mr. Chris Corea Mr. Hiran Kenneth Marcel Perera

Management Committee

Mr. Harris Premaratne - Deputy Chairman

Mr. Harris Premaratne - Deputy Chairn
Mr. Nalin Wijekoon - Director/CEO
Mrs. Indresh Fernando - COO
Mrs. Nimali Monika Ranasinghe - DGM
Mr. Nalaka De Silva - AGM
Mr. Kumara Kongahawatta - AGM

Mr. Sampath Hewapathirana - AGM

Secretaries
Softlogic Corporate Services (Pvt) Ltd

Auditors

Ernst & Young Chartered Accountants

Legal Advisors to the Company

Nithya Partners

Commercial Bank of Ceylon PLC Seylan Bank PLC Hatton National Bank PLC People's Bank

Pan Asia Banking Corporation PLC

Pan Asia Banking Corpor Sampath Bank PLC Bank of Ceylon Nations Trust Bank PLC DFCC Bank PLC Deutche Bank

Branch Network

No. 38, Anagarika Dharmapala Mawatha Tel: 055 5635072-3

Kandy No. 165, Kotugodella Veediya Tel: 081 2224912-3

No. 125, Batticaloa Road Tel: 027 2226727 / 0275678501-2

Chilaw

No 28/B, Kurunegala Road Tel: 032 2221415

Matara No. 8A, 1st Floor, K K K Building, Station Road Tel: 041 2220195

Branch Network cont...

No. 406/1 ,Udayarthoppuwa Road Tel: 031 2224714

Embilipitiya

No.176, Rathnapura Road, Pallegama

Tel: 047 2230590

No 14/9, Sri Jinarathana Road, Colombo 02

Tel: 011 2303373

Dambulla

No.719, Anuradhapura Road

Tel: 066-2284737

Kadawatha

No. 139/7/D, Kandy Road

Tel: 011 2923011

Kurunegala

No. 13, Rajapihilla Mawatha Tel: 037 2232875

No.305B, Nawala Road Tel: 011 2807080

Jaffna No 62/64, Stanley Road Tel: 021 2219444

Anuradhapura
No. 561/11, Maithreepala Senanayaka Mawatha, New Town
Tel: 025 2226279

Pamankada

No. 201, W A De Silva Mawatha, Colombo 6 Tel : 011 2055518

Senkadagala No. 235/B, Katugasthota Road, Kandy

Tel: 081 2232601

No. 107, Main Street Tel : 051 2222289

Chunnakam No. 101/105, KKS Road Tel : 021 2242770

Tissamaharama

No: 28, Main Street, Tissamaharama Tel : 047 2239933

Weligama No : 325/A, Old Matara Road, Weligama. Tel : 041 2252888

Matara - Metro No-382/A, Galle Road, Pamburana, Matara Tel : 041 2238690

No.1072. Maradhana road. colombo -08 112 694262

No. 253, Main Street

0662 226461

12, Sir Rathanajothi Sarawanamuththi Mawatha, Colombo 12 112 334461

No. 42, Chilaw Road 032 1 272670

Dematagoda No. 85, Kolonnawa Road Tel: 0112679089, 0112676227

No. 64, Colombo Road, Kaluwella Tel: 091 2226501

Nuwara Eliya No. 72, Kandy Road, Nuwara Eliya Tel: 052 2223382

Ratnapura No.1/200, Ground Floor, Main Street Tel: 045 2230677