

# LOLC FINANCE PLC INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER 2015

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# STATEMENT OF FINANCIAL POSITION

| (Unaudited)<br>Rs. '000<br>1,946,004<br>314,042 | (Audited<br>Rs. '000<br>2,975,305<br>761,095  |
|---|---|
| 1,946,004<br>314,042                            | 2,975,305   |
| 314,042   |   |
| 314,042   |   |
|   | 761.005   |
|   | /01,093   |
| 7,446,568                                       | 5,900,718   |
| 42,982  | 2,740   |
| 17,214,389                                      | 13,150,376  |
| 49,338,706                                      | 36,647,329  |
| 11,660,608                                      | 6,200,202   |
| 229,999   | 293,712   |
| 780,808   | 639,352   |
| 74,568  | 8,843   |
|   | 2,883   |
|   | 1,142,800   |
|   | 136,545   |
| <u> </u>  | <u> </u>  |
| 90,580,535                                      | 67,861,900  |
|   |   |
| 2 837 814                                       | 2,333,062   |
|   | 11,040,028  |
|   | 41,309,960  |
|   | 645,905   |
|   | 822,441   |
|   | 57,515  |
|   | 2,453,097   |
|   | 434,426   |
|   | 761,420   |
|   |   |
|   | 10,450  |
| 81,490,138                                      | 59,868,304  |
|   |   |
| 2,000,000                                       | 2,000,000   |
| 953,677   | 953,677   |
| -   | -   |
| 47,526  | 86,037  |
| 6,094,995                                       | 4,953,882   |
| 9,096,197                                       | 7,993,596   |
| 90,586,335                                      | 67,861,900  |
|   | 2.85  |
|   | 17,214,389 49,338,706 11,660,608 229,999 780,808 74,568 92,263 1,060,160 385,238 90,586,335  2,837,814 17,568,169 55,609,108 583,077 928,194 6,140 2,636,930 549,316 761,420 9,969 81,490,138  2,000,000 953,677 47,526 6,094,995 9,096,197 |

Rajagiriya (Greater Colombo)

27th January 2016

Sgd.
W.D.K. Jayawardena - Chairman

Signed for and on behalf of the Board

Sgd.

Ashan Nissanka - Director/ CEO

The Board of Directors is responsible for the preparation and presentation of these financial statements.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|   | For the nine months ended |                  | For the quarter ended |             |                      |            |
|---|---------------------------|------------------|-----------------------|-------------|----------------------|------------|
|   | 31.12.2015                | 31.12.2014       | Variance              | 31.12.2015  | 31.12.2014           | Variance   |
|   | (Unaudited)               | (Unaudited)      |                       | (Unaudited) | (Unaudited)          | v al lance |
|   | Rs '000                   | Rs '000          | %                     | Rs '000     | Rs '000              | %          |
| Interest income   | 9,348,634                 | 8,006,653        | 17%                   | 3,425,491   | 2,840,075            | 21%        |
| Interest expenses                                       | (4,479,055)               | (3,844,270)      | 17%                   | (1,706,669) | (1,242,552)          | 37%        |
| Net interest income                                     | 4,869,579                 | 4,162,382        | 17%                   | 1,718,822   | 1,597,523            | 8%         |
| Other operating income                                  | 812,914                   | 747,194          | 9%                    | 294,256     | 204,650              | 44%        |
| Total income  | 5,682,493                 | 4,909,577        | 16%                   | 2,013,077   | 1,802,173            | 12%        |
| Operating expenses                                      |                           |                  |                       |             |                      |            |
| Direct expenses excluding interest cost                 | (280,188)                 | (119,357)        | 135%                  | (98,768)    | (47,056)             | 110%       |
| Provision for doubtful debts & write-offs               | (1,002,002)               | (1,022,340)      | -2%                   | (461,176)   | (333,160)            | 38%        |
| Personnel expenses                                      | (737,575)                 | (600,985)        | 23%                   | (222,751)   | (213,055)            | 5%         |
| Depreciation  | (17,513)                  | (8,190)          | 114%                  | (9,176)     | (4,472)              | 105%       |
| General & administration expenses                       | (1,741,266)               | (1,224,496)      | 42%                   | (618,732)   | (407,126)            | 52%        |
| Profit from operations                                  | 1,903,949                 | 1,934,209        | -2%                   | 602,474     | 797,304              | -24%       |
| Value added tax on financial services                   | (225,559)                 | (188,044)        | 20%                   | (77,668)    | (65,228)             | 19%        |
| Profit before income tax expense                        | 1,678,390                 | 1,746,165        | -4%                   | 524,806     | 732,076              | -28%       |
| Income tax expense                                      | (537,277)                 | (557,860)        | -4%                   | (157,257)   | (273,915)            | -43%       |
| Profit for the period                                   | 1,141,112                 | 1,188,306        | -4%                   | 367,549     | 458,161              | -20%       |
| Other comprehensive income                              |                           |                  |                       |             |                      |            |
| Items that will never be reclassified to profit or loss | -                         | -                |                       | -           | -                    |            |
| Items that are or may be reclassified to profit or loss | -                         | -                |                       | -           | -                    |            |
| Available-for-sale financial assets:                    |                           |                  |                       |             |                      |            |
|   | (20.511)                  | 57 1 4           | 1.670/                | (24.992)    | (20.122)             | 1.50/      |
| Net change in fair value                                | (38,511) (38,511)         | 57,164<br>57,164 | -167%                 | (24,883)    | (29,120)<br>(29,120) | -15%       |
| Total comprehensive income                              | 1,102,601                 | 1 245 470        | 110/                  | 342,666     | 429,041              |            |
| Total comprehensive income                              | 1,102,001                 | 1,245,470        | -11%                  | 342,000     | 429,041              |            |
| Basic earnings per share (Rs.)                          | 0.41                      | 0.42             |                       | 0.13        | 0.16                 |            |

Figures in brackets indicate deductions.

# STATEMENT OF CHANGES IN EQUITY

|   | Stated<br>Capital | Statutory<br>Reserve | Investment<br>Fund Reserve | AFS Reserve | Retained<br>Earnings | Total Equity |
|---|-------------------|----------------------|----------------------------|-------------|----------------------|--------------|
|   | Rs '000           | Rs '000              | Rs '000                    | Rs '000     | Rs '000              | Rs '000      |
| Balance as at 1st April 2014  | 2,000,000         | 879,497              | 391,850                    | 109,793     | 3,152,829            | 6,533,970    |
| Total comprehensive income for the period   |                   |                      |                            |             |                      |              |
| Profit for the period   |                   | -                    |                            |             | 1,188,306            | 1,188,306    |
| Other comprehensive income  |                   |                      |                            |             |                      |              |
| Change in fair value of available for sale investments                            |                   | <del>-</del>         |                            | 57,164      |                      | 57,164       |
| Total comprehensive income for the period   | -                 | -                    | -                          | 57,164      | 1,188,306            | 1,245,470    |
| Transactions recorded directly in equity  |                   |                      |                            |             |                      |              |
| Transfer to investment fund account   | -                 | -                    | 32,936                     | -           | (32,936)             | -            |
| Total transactions recorded directly in equity                                    | -                 | -                    | 32,936                     | -           | (32,936)             | -            |
| Balance as at 31st December 2014  | 2,000,000         | 879,497              | 424,786                    | 166,957     | 4,308,199            | 7,779,440    |
| Total comprehensive income for the period   |                   |                      |                            |             |                      |              |
| Profit for the period   | -                 | -                    | -                          | -           | 295,277              | 295,277      |
| Other comprehensive income  |                   |                      |                            |             |                      |              |
| Change in fair value of available for sale investments                            | -                 | -                    | -                          | (80,920)    | -                    | (80,920)     |
| Remeasurements of defined benefit liability - gain / (loss)                       | _                 | -                    | -                          | -           | (200)                | (200)        |
| Total comprehensive income for the period   | -                 | -                    | -                          | (80,920)    | 295,076              | 214,156      |
| Transactions recorded directly in equity  |                   |                      |                            |             |                      |              |
| Transfer to investment fund account   | -                 | -                    | -                          | -           | -                    | -            |
| Transferred to retained earnings during the year                                  |                   |                      | (424,786)                  |             | 424,786              |              |
| Transfer to statutory reserve fund  | -                 | 74,179               | -                          | -           | (74,179)             |              |
| Total transactions recorded directly in equity                                    | -                 | 74,179               | (424,786)                  | -           | 350,607              |              |
| Balance as at 31st March 2015   | 2,000,000         | 953,677              | -                          | 86,037      | 4,953,882            | 7,993,596    |
| Total comprehensive income for the period   |                   |                      |                            |             |                      |              |
| Profit for the period   | -                 | -                    | -                          | -           | 1,141,112            | 1,141,112    |
| Other comprehensive income Change in fair value of available for sale investments | -                 | _                    | _                          | (38,511)    | _                    | (38,511)     |
| Total comprehensive income for the period   | -                 | -                    | -                          | (38,511)    | 1,141,112            | 1,102,601    |
|   |                   |                      |                            |             |                      |              |
| Balance as at 31st December 2015  | 2,000,000         | 953,677              | -                          | 47,526      | 6,094,995            | 9,096,197    |

# STATEMENT OF CASH FLOWS

|  | <b>2015</b><br>Rs'000    | <b>2014</b><br>Rs'000  |
|--|--------------------------|------------------------|
| Cash flows from / (used in) operating activities   | K3 000                   | 13 000                 |
| Profit before income tax expense   | 1,678,390                | 1,746,165              |
| Adjustments for:   | 1,078,370                | 1,740,103              |
| Depreciation   | 17,513                   | 8,190                  |
| (Profit)/Loss on Sales of Investment property  | 3,000                    | 6,190                  |
| Change in fair value of derivatives - forward contracts  | (91,616)                 | 4,970                  |
| Provision for fall/(increase) in value of investments  | 400                      | 100                    |
| Allowance for/(reversal of) doubtful debts   | 390,107                  | 406,466                |
| Investment income  | (40,305)                 | (382,152)              |
| Finance costs  | 4,443,262                | 3,831,699              |
| Operating profit / (loss) before working capital changes   | 6,400,750                | 5,615,438              |
| Change in other receivables  | (141,547)                | (53,655)               |
| Change in inventories  | -                        | 12,080                 |
| Change in trade and other payables   | 42,925                   | 1,311,040              |
| Change in amounts due to/ due from related parties   | 94,544                   | 412,028                |
| Change in lease receivables  | (4,054,501)              | (1,630,202)            |
| Change in hire purchase, loans and advances  | (13,107,833)             | (6,688,356)            |
| Change in factoring receivables  | (5,443,569)              | (1,647,463)            |
| Change in margin trading advances  | 63.713                   | (118,081)              |
| Change in fixed deposits from customers  | 13,259,712               | (102,891)              |
| Change in savings deposits from customers  | 410,205                  | 177,430                |
| Cash generated from operations   | (2,475,601)              | (2,712,632)            |
| Finance cost Paid  | (2,736,166)              | (3,572,781)            |
| Gratuity paid  | (481)                    | (473)                  |
| Income tax paid  | (422,387)                | (340,575)              |
| Net cash from / (used in) operating activities   | (5,634,634)              | (6,626,461)            |
| Cash flows from / (used in) investing activities   |                          |                        |
| Acquisition of property, plant & equipment   | (177,626)                | (25)                   |
| Net proceeds from investments in term deposits   | 447,053                  | (23,042)               |
| Proceeds from sale of investment property  | 80,000                   | (23,042)               |
| Investments in companies   | (66,125)                 |                        |
| Net proceeds from investments in government securities   | (1,584,361)              | (1,220,002)            |
| Interest received  | 40,305                   | 382,152                |
| Net cash flows from / (used in) investing activities   | (1,260,754)              | (860,917)              |
| Coal flows from / (coal in) from sing a stirition  |                          |                        |
| Cash flows from / (used in) financing activities   | C CO2 224                | 6 6 4 5 4 5 4          |
| Net proceeds from interest bearing loans & borrowings  | 6,607,774                | 6,645,454              |
| Lease rentals paid - principal   | (111,418)                | (23,289)               |
| Finance cost paid on bank loans and over draft  Net cash flows from / (used in) financing activities | (1,135,021)<br>5,361,335 | (111,951)<br>6.510.213 |
| Net cash nows from / (used iii) financing activities   | 3,301,333                | 0,310,213              |
| Net increase / (decrease) in cash and cash equivalents   | (1,534,053)              | (977,165)              |
| Cash and cash equivalents at the beginning of the year   | 642,243                  | 2,100,217              |
| Cash and cash equivalents at the end of the period   | (891,810)                | 1,123,052              |
| Analysis of cash and cash equivalents at the end of the period                                       |                          |                        |
| Cash and bank balances   | 1,946,004                | 2,837,347              |
| Bank overdraft   | (2,837,814)              | (1,714,296)            |
|  | (891,810)                | 1,123,052              |

#### 1. General

- These interim financial statements have been prepared in accordance with LKAS 34 Interim Financial Reporting and do not include all of the information required for a full set of financial statements.
- The requirements of the Colombo Stock Exchange and the Companies Act No.7 of 2007 have also been considered in preparing these financial statements
- The information for the preparation of these interim financial statements has been drawn up from the unaudited financial records of the Company.
- Accounting policies and methods of computation as stated in the Annual report for the year 2014/15 are followed in the preparation of these Interim Financial Statements

#### 2. Stated Capital

The Stated Capital of the Company is represented by 2,800,000,000 ordinary shares.

#### 3. Provision for management expenditure

All expenses related to management expenditure are fully provided for in these Interim Financial Statements.

#### 4. Share information

Market prices of ordinary shares recorded during the quarter ended 31st December 2015 are as follows

|                                       | IX3  |
|---------------------------------------|------|
| Market price as at 31st December 2015 | 3.60 |
| Highest Price                         | 4.20 |
| Lowest Price                          | 3.50 |

#### 5. Debenture information

The company issued fifty million (50,000,000) rated unsecured subordinated redeemable debentures in January, 2015. These debentures are listed in the Colombo Stock Exchange.

ICRA Lanka Ltd upgraded the credit rating of the above debentures to [SL]A- with stable outlook from [SL]BBB+ with stable outlook during the reporting period.

#### - Interest rates of the debentures

| Instrument type       | Interest frequency<br>(Fixed Rate) | Coupon<br>( % p.a) | Interest yield as<br>at last trade | -Yield to<br>maturity of last<br>trade done | Interest rate of<br>comparable<br>Government<br>Security |
|-----------------------|------------------------------------|--------------------|------------------------------------|---|--|
| Type A- 5 Years Tenor | Quarterly                          | 9.00%              | 9.31%                              | 9.33%                                       | 9.54%  |
| Type B- 5 Years Tenor | Semi Annually                      | 9.10%              | 9.10%                              | 9.10%                                       | 9.54%  |
| Type C- 5 Years Tenor | Annually                           | 9.25%              | 9.25%                              | 9.25%                                       | 9.54%  |

#### - Market prices & issue prices of debentures recorded during the quarter ended 31st December 2015 are as follows.

| Instrument Type       | Issue Price | Highest Price | Lowest Price | Last Traded<br>Price | Last Traded Date |
|-----------------------|-------------|---------------|--------------|----------------------|------------------|
| Type A- 5 Years Tenor | Rs.100.00   | Rs. 96.69     | Rs. 96.69    | Rs. 96.69            | 28-Dec-15        |
| Type B- 5 Years Tenor | Rs.100.00   | Not Traded    | Not Traded   | Not Traded           | N/A              |
| Type C- 5 Years Tenor | Rs.100.00   | Not Traded    | Not Traded   | Not Traded           | N/A              |

#### - Debt security related ratios

|                        | As at 31-12-2015 | As at 31-03-2015 |
|------------------------|------------------|------------------|
| - Debt to equity ratio | 8.36 times       | 6.84 times       |
| - Quick asset ratio    | 0.73 times       | 0.86 times       |
| - Interest cover       | 1.37 times       | 1.45 times       |

#### 6 Financial assets and liabilities

#### 6.1 Accounting classifications and fair values

The table below sets out the carrying amounts of the Company's financial assets and financial liabilities.

Rs '000

|                                     |                             |                                  |   |   |                          |            | A3 000                             |
|-------------------------------------|-----------------------------|----------------------------------|---|---|--------------------------|------------|------------------------------------|
| As at 31st December 2015            | Fair value –<br>derivatives | Fair value -<br>held for trading | Fair value through<br>other comprehensive<br>income – available for<br>sale | Amortized cost /<br>Not measured at<br>fair value | Total Carrying<br>amount | Fair value | Fair value<br>measurement<br>level |
| Cash and cash equivalents           | -                           | -                                | -   | 1,946,004   | 1,946,004                | 1,946,004  |                                    |
| Deposits with banks                 | -                           | -                                | -   | 314,042   | 314,042                  | 314,042    |                                    |
| Investment in government securities |                             |                                  |   |   |                          |            |                                    |
| - Measured at fair value            | -                           | -                                | 1,294,112   |   | 1,294,112                | 1,294,112  | Level 1                            |
| - Measured at amortized cost        | -                           | -                                |   | 6,152,456   | 6,152,456                | 6,152,456  |                                    |
| Derivative assets                   | 42,982                      | -                                | -   | -   | 42,982                   | 42,982     | Level 2                            |
| Rentals receivable on leased assets | -                           | -                                | -   | 17,214,389  | 17,214,389               | 17,560,158 | Level 2                            |
| Hire purchases, loans and advances  | -                           | -                                | -   | 49,338,706  | 49,338,706               | 49,948,305 | Level 2                            |
| Factoring receivable                | -                           | -                                | -   | 11,660,608  | 11,660,608               | 11,660,608 |                                    |
| Margin trading receivables          | -                           | -                                | -   | 229,999   | 229,999                  | 229,999    |                                    |
| Investment in shares                | -                           | 8,100                            | 66,468  | -   | 74,568                   | 74,568     | Level 1                            |
| Amount due from related companies   | -                           | -                                | -   | 92,263  | 92,263                   | 92,263     |                                    |
| Other financial assets              | -                           | -                                | -   | 346,610   | 346,610                  | 346,610    |                                    |
| Total financial assets              | 42,982                      | 8,100                            | 1,360,581   | 87,295,076  | 88,706,739               | 89,662,107 |                                    |
|                                     |                             |                                  |   |   |                          |            |                                    |
| Bank overdraft                      | -                           | -                                | -   | 2,837,814   | 2,837,814                | 2,837,814  |                                    |
| Interest bearing borrowings         | -                           | -                                | -   | 17,568,169  | 17,568,169               | 17,912,177 | Level 2                            |
| Deposits from customers             | -                           | -                                | -   | 55,609,108  | 55,609,108               | 55,471,009 | Level 2                            |
| Trade payables                      | -                           | -                                | -   | 583,077   | 583,077                  | 583,077    |                                    |
| Accruals and other payables         | -                           | -                                | -   | 894,201   | 894,201                  | 894,201    |                                    |
| Derivative liabilities              | 6,140                       | -                                | -   | -   | 6,140                    | 6,140      | Level 2                            |
| Amount due to related companies     | -                           | -                                | -   | 2,636,930   | 2,636,930                | 2,636,930  |                                    |
| Total financial liabilities         | 6,140                       | -                                | -   | 80,129,300  | 80,135,440               | 80,341,349 |                                    |

Financial assets and liabilities (Cont.)

#### 6.1 Accounting classifications and fair values

The table below sets out the carrying amounts of the Company's financial assets and financial liabilities.

Rs '000

|                                     |                             |                                  |   |   |                       |            | K3 000                             |
|-------------------------------------|-----------------------------|----------------------------------|---|---|-----------------------|------------|------------------------------------|
| As at 31st March 2015               | Fair value –<br>derivatives | Fair value - held for<br>trading | Fair value through<br>other comprehensive<br>income – available for<br>sale | Amortized cost /<br>Not measured at fair<br>value | Total carrying amount | Fair value | Fair value<br>measurement<br>level |
| Cash and cash equivalents           | -                           | -                                | -   | 2,975,305   | 2,975,305             | 2,975,305  |                                    |
| Deposits with banks                 | -                           | -                                | -   | 761,095   | 761,095               | 761,095    |                                    |
| Investment in government securities | -                           | -                                | -   | -   | -                     | -          |                                    |
| - Measured at fair value            | -                           | -                                | 2,284,718   | -   | 2,284,718             | 2,284,718  | Level 1                            |
| - Measured at amortized cost        |                             | -                                | -   | 3,616,000   | 3,616,000             | 3,616,000  |                                    |
| Derivative assets                   | 2,740                       | -                                | -   | -   | 2,740                 | 2,740      | Level 2                            |
| Rentals receivable on leased assets | -                           | -                                | -   | 13,150,376  | 13,150,376            | 13,765,194 | Level 2                            |
| Hire purchases, loans and advances  | -                           | -                                | -   | 36,647,329  | 36,647,329            | 37,325,279 | Level 2                            |
| Factoring receivable                | -                           | -                                | -   | 6,200,202   | 6,200,202             | 6,200,202  |                                    |
| Margin trading receivables          | -                           | -                                | -   | 293,712   | 293,712               | 293,712    |                                    |
| Investment in shares                | -                           | 8,500                            | 343   | -   | 8,843                 | 8,843      | Level 1                            |
| Amount due from related companies   | -                           | -                                | -   | 2,883   | 2,883                 | 2,883      |                                    |
| Other financial assets              | -                           | -                                | -   | 187,185   | 187,185               | 187,185    |                                    |
| Total financial assets              | 2,740                       | 8,500                            | 2,285,061   | 63,834,086  | 66,130,387            | 67,423,155 |                                    |
| Bank overdraft                      | -                           | -                                | -   | 2,333,062   | 2,333,062             | 2,333,062  |                                    |
| Interest bearing borrowings         | -                           | -                                | -   | 11,040,028  | 11,040,028            | 10,122,000 | Level 2                            |
| Deposits from customers             | -                           | -                                | -   | 41,309,960  | 41,309,960            | 40,698,483 | Level 2                            |
| Trade payables                      | -                           | -                                | -   | 645,905   | 645,905               | 645,905    |                                    |
| Accruals and other payables         | -                           | -                                | -   | 649,441   | 649,441               | 649,441    |                                    |
| Derivative liabilities              | 57,515                      | -                                | -   | -   | 57,515                | 57,515     |                                    |
| Amount due to related companies     | -                           | -                                | -   | 2,453,097   | 2,453,097             | 2,453,097  |                                    |
| Total financial liabilities         | 57,515                      | -                                | -   | 58,431,494  | 58,489,009            | 56,959,503 |                                    |

#### 6.2 Financial assets and liabilities- Valuation technique

#### Level 2 fair value - market comparison technique

- Derivative assets and liabilities / Forward exchange contracts – fair value is based on broker quotes of similar contracts and the quotes reflect the actual transaction in similar instrument

#### Level 2 fair value - discounted cash flows

#### Financial instruments not measured at fair value

- For the purpose of disclosing fair value of the financial instruments not measured at fair value (carried at amortized cost) discounted cash flows has been used to derive the fair value.

#### 7. Selected performance indicators

|                                       | As at 31-12-2015 | As at 31-03-2015 |
|---------------------------------------|------------------|------------------|
| Regulatory Capital Adequacy           |                  |                  |
| - Total Tier I Core Capital Rs. '000  | 7,907,559        | 7,907,559        |
| - Total Capital Base Rs. '000         | 11,795,213       | 10,923,722       |
| - Core capital adequacy ratio         | 9.64%            | 13.11%           |
| ( Minimum requirement 5%)             |                  |                  |
| - Total capital adequacy ratio        | 14.37%           | 18.12%           |
| ( Minimum requirement 10%)            |                  |                  |
| Asset Quality Ratios                  |                  |                  |
| - Gross Non-Performing Advances Ratio | 4.81%            | 4.80%            |
| - Net Non-Performing Advances Ratio   | 2.28%            | 1.94%            |
| Regulatory Liquidity                  |                  |                  |
| - Available Liquid Assets Rs. '000    | 6,421,097        | 5,376,932        |
| - Required Liquid Assets Rs. '000     | 6,152,433        | 4,654,711        |

#### 8. Contingent liabilities

There are no significant changes in the nature of the contingent liabilities disclosed in the Annual report for the year ended 31 March 2015.

#### 9. Comparative information

Comparative information has not been reclassified or restated.

#### 10. Events after reporting date

There have been no material events occurring after the reporting date that require adjustment to or disclosure in these Financial Statements.

# **SEGMENT INFORMATION**

|  | Operating Segment |               |                   |           |           |             |
|--|-------------------|---------------|-------------------|-----------|-----------|-------------|
|  | Leases            | Hire Purchase | Loans & Factoring | Treasury  | Others    | Total       |
|  | Rs '000           | Rs '000       | Rs '000           | Rs '000   | Rs '000   | Rs '000     |
| For the period ended 31st December 2015                        |                   |               |                   |           |           |             |
| Total revenue  | 2,457,556         | 18,482        | 7,309,210         | 334,390   | 41,909    | 10,161,547  |
| Inter segmental revenue  | -                 | -             | -                 | -         | -         | -           |
| External revenue   | 2,457,556         | 18,482        | 7,309,210         | 334,390   | 41,909    | 10,161,547  |
| Net interest cost  | (1,083,253)       | (8,147)       | (3,221,788)       | (147,394) | (18,473)  | (4,479,055) |
| Profit before operating expenses                               | 1,374,303         | 10,336        | 4,087,422         | 186,996   | 23,436    | 5,682,493   |
| Operating expenses   | (908,946)         | (5,636)       | (2,761,142)       | (91,369)  | (11,451)  | (3,778,544) |
| Value added tax on financial services                          | -                 | (796)         | (224,763)         | -         | -         | (225,559)   |
| Profit before income tax                                       | 465,357           | 3,903         | 1,101,517         | 95,627    | 11,985    | 1,678,390   |
| For the period ended 31st December 2014                        |                   |               |                   |           |           |             |
| Total revenue  | 2,048,952         | 60,053        | 6,109,503         | 482,212   | 53,127    | 8,753,847   |
| Inter segmental revenue  | -                 | -             | -                 | -         | -         | -           |
| External revenue   | 2,048,952         | 60,053        | 6,109,503         | 482,212   | 53,127    | 8,753,847   |
| Net interest cost  | (899,802)         | (26,372)      | (2,683,001)       | (211,765) | (23,331)  | (3,844,270) |
| Profit before operating expenses                               | 1,149,150         | 33,680        | 3,426,502         | 270,448   | 29,796    | 4,909,577   |
| Operating expenses   | (853,243)         | (33,113)      | (1,969,575)       | (107,584) | (11,853)  | (2,975,368) |
| Value added tax on financial services                          | -                 | (73)          | (187,971)         | -         | -         | (188,044)   |
| Profit before income tax                                       | 295,908           | 494           | 1,268,956         | 162,864   | 17,943    | 1,746,165   |
| For the period ended 31st December 2015                        |                   |               |                   |           |           |             |
| Provision for / (reversal of provision for) doubtful debts and |                   |               |                   |           |           |             |
| bad debts written off  | 237,443           | 586           | 763,973           | -         | -         | 1,002,002   |
| As at 31-12-2015   |                   |               |                   |           |           |             |
| Total assets   | 17,214,389        | 22,864        | 61,487,220        | 7,878,160 | 3,983,702 | 90,586,335  |
| Total liabilities  | 16,125,132        | 14,778        | 56,141,433        | 7,108,101 | 2,087,628 | 81,477,072  |
| As at 31-03-2015   |                   |               |                   |           |           |             |
| Total assets   | 13,150,376        | 150,155       | 42,991,087        | 6,673,396 | 4,896,885 | 67,861,900  |
| Total liabilities  | 12,500,837        | 142,739       | 38,514,932        | 6,681,060 | 2,028,736 | 59,868,304  |

# STATEMENT OF DIRECTORS' HOLDING AND CHIEF EXECUTIVE OFFICER'S HOLDING IN SHARES OF THE ENTITY

| Directors Name                           | No. of shares | %    |
|--|---------------|------|
| Mr. W. D. K. Jayawardena<br>Chairman     | Nil           | Nil  |
| Mr. I. C. Nanayakkara<br>Deputy Chairman | Nil           | Nil  |
| Mr. Ashan Nissanka<br>Director / CEO     | 1,300,800     | 0.05 |
| Mrs. K. U. Amarasinghe                   | Nil           | Nil  |
| Mrs. D.P Pieris                          | 1,000,000     | 0.04 |
| Mr. R.K.S.S Chandra                      | Nil           | Nil  |
| Dr. L. J. S.H. Cabral                    | Nil           | Nil  |

# **TOP 20 SHAREHOLDERS**

|    | Shareholder  | No. of        | % of Issued |
|----|--|---------------|-------------|
| 1  | Lanka ORIX Leasing Company PLC                     | 2,520,000,000 | 90.00       |
| 2  | Saakya Capital (Pvt) Ltd                           | 128,045,234   | 4.57        |
| 3  | Satya Capital (Pvt) Ltd                            | 52,000,000    | 1.86        |
| 4  | Capital Alliance Holdings Ltd                      | 28,000,000    | 1.00        |
| 5  | Dr. R.R.De Silva                                   | 11,371,515    | 0.41        |
| 6  | National Savings Bank                              | 4,550,000     | 0.16        |
| 7  | DPMC Assetline Holdings (Pvt) Ltd. Account No 2    | 3,443,923     | 0.12        |
| 8  | Mr D. Kotthoff                                     | 3,100,000     | 0.11        |
| 9  | Dr A R Wikramanayake                               | 1,688,500     | 0.06        |
| 10 | Mr S V Somasunderam                                | 1,500,000     | 0.05        |
| 11 | Bansei Securities Finance (Pvt) Ltd /Mr A.Nissanka | 1,300,800     | 0.05        |
| 12 | Mr G.C.S. Ramanayake/ Mrs K.M. Ramanayake          | 1,008,423     | 0.04        |
| 13 | Assetline Leasing Company Ltd/M J T Waas           | 1,000,000     | 0.04        |
| 14 | Mrs. D.P.Pieris                                    | 1,000,000     | 0.04        |
| 15 | Mr.P.M.M.Pieris                                    | 1,000,000     | 0.04        |
| 16 | Mr.L.A.J.F. Morais                                 | 956,449       | 0.03        |
| 17 | Mr W. A. S. P. De Saram                            | 892,389       | 0.03        |
| 18 | Pan Asia Banking Corporation PLC/S.S. Weerabandu   | 800,460       | 0.03        |
| 19 | Mr A.W.A.L. Dharmaprema                            | 800,012       | 0.03        |
| 20 | Mr K.G.D.C Jayanath                                | 741,896       | 0.03        |
|    | Total shares held by Top 20 Shareholders           | 2,763,199,601 | 98.69       |

Public share holding as at 31st December 2015 was 10% comprising of 2621 shareholders.