

INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30TH SEPTEMBER 2012





CHIEF EXECUTIVE OFFICER'S REVIEW

Singer Finance announced impressive financial results for 2Q FY 2012/2013, recording a Net Profit of Rs. 61 Million, which is a growth of 31% over the same quarter of prior year in the midst of a challenging business environment due to escalating Interest rates and in spite of limitations imposed on bank lending. The company's income increased by 46% in the first quarter from Rs.297 Mn to Rs.435.1 Mn.

Net Income was buoyed by an increase in the Leasing and Hire Purchase portfolio, which accounted for 69% of Interest Income for the quarter against 58% of Interest Income for the quarter ended 30th September 2011. Further, the costs in relation to revenue, demonstrated by an operating costs-to-income ratio of 34% - down from 44% same quarter last year.

Further augmenting the numbers were the company's low Non-Performing Loans (NPL) Ratio, which stood at 0.9% as at 30th September 2012. The NPLs are among the lowest in the industry. The Risk Weighted Capital Ratio of 25.8% too is well above the minimum regulatory requirement of 10%.

The financial statements for the quarter ended 30th September 2012 have been prepared and presented in accordance with Sri Lanka Accounting Standards (SLFRS/LKAS) which have materially converged with the International Financial Reporting Standards (IFRS). This interim report is our first, published under the new IFRS guidelines and the previous year's financials have been restated for comparative purposes. The report also covers the key policy changes as required for first time adoption. The effect of the transition from SLASs to SLFRSs has also been presented in the reconciliation statements and accompanying notes to the reconciliation.

There may be a negative impact on top line growth of the Leasing product as duty of vehicles imported under concessional schemes have been revised upward as proposed in the Government budget proposals for 2013. However, the impact for Singer Finance will be less as we have been focusing more on the registered vehicle market and Financing of consumer durables, and we expect this trend to be sustained into the future. The other major introductions emanating from the budget are the 1% levy on the Net Profits to be paid to the National Insurance Trust Fund and the mandatory requirement to lend the funds in the Investment Fund Account (IFA) in specified industries.

R.S Wijeweera

Chief Executive Officer

Colombo, 31st October 2012

SINGER FINANCE (LANKA) PLC STATEMENT OF FINANCIAL POSITION

| As At | 30-Sep-2012 Rs.'000 | 30-Sep-2011 Rs.'000 | 31-Mar-2012 Rs.'000 | 01-Apr-2011 Rs.'000 |
|--|------------------------|------------------------|------------------------|------------------------|
| ASSETS | | | | |
| Cash and Bank Balances | 8,318 | 14,286 | 11,200 | 30,084 |
| Government Securities | 296,806 | 272,199 | 263,884 | 181,057 |
| Bank Deposits | 50,945 | - | 50,759 | - |
| Hire Purchase Receivables | 2,275,963 | 1,974,243 | 2,309,497 | 1,761,246 |
| Finance Lease Receivables | 3,079,355 | 1,453,783 | 2,467,634 | 719,145 |
| Loans and Advances | 1,273,108 | 1,490,816 | 1,378,116 | 1,516,772 |
| Investments in Securities | 41 | 41 | 41 | 41 |
| Inventories | - | 15,376 | 12,433 | 7,631 |
| Other Debtors, and Prepayments | 134,865 | 120,212 | 101,890 | 78,625 |
| VAT Receivables | 129,637 | 94,287 | 122,999 | 62,863 |
| Deferred Tax Assets | 12,257 | - | 11,858 | 13,420 |
| Income Tax Receivable | - | - | 2,451 | - |
| Intangible Assets | 15,842 | 13,001 | 13,650 | 12,346 |
| Property, Plant & Equipments | 38,325 | 25,984 | 29,554 | 27,993 |
| Total Assets | 7,315,462 | 5,474,228 | 6,775,966 | 4,411,223 |
| LIABILITIES | | | | |
| Public Deposits | 3,024,895 | 2,579,463 | 2,645,169 | 1,815,117 |
| Interest Bearing Loans & Borrowings | 1,050,461 | 431,862 | 1,219,391 | 80,886 |
| Interest Bearing Loans - Related party | 563,000 | - | 490,000 | - |
| Trade & Other Payables | 470,727 | 381,764 | 459,069 | 292,970 |
| Amount due to Related Companies | 343,739 | 1,037,579 | 809,856 | 1,187,515 |
| Income tax payable | 36,569 | 11,078 | - | 75,991 |
| Deferred Revenue | 24,991 | 18,828 | 22,731 | 13,267 |
| Deferred Tax Liabilities | | 17,027 | 4,879 | 3,986 |
| Retirement Benefit Obligations | 7,899 | 6,307 | 7,479 | 5,572 |
| Total Liabilities | 5,522,281 | 4,483,908 | 5,658,574 | 3,475,304 |
| SHAREHOLDERS' FUND | | | | |
| Stated Capital | 1,440,506 | 800,000 | 800,000 | 800,000 |
| Capital Reserve | 27,628 | 16,350 | 27,628 | 16,350 |
| Investment Fund | 47,575 | 23,284 | 37,533 | 4,640 |
| Retained Earnings | 277,472 | 150,686 | 252,231 | 114,929 |
| Total Equity | 1,793,181 | 990,320 | 1,117,392 | 935,919 |
| Total Liabilities & Equity | 7,315,462 | 5,474,228 | 6,775,966 | 4,411,223 |
| Net Assets per share (Rs) | 10.85 | 9.28 | 10.48 | 8.77 |

I certify that the financial statements comply with the requirement of the companies $Act\ 07$ of 2007

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Thushan Amarasuriya

Chief Financial Officer

Above figures are provisional and subject to audit.

The Board of Directors is responsible for the preparation and presentation of these Financial Statements. Singed for and on behalf of the board by,

(Sgd.) Hemaka Amarasuriya

Director

(Sgd.) Shanthapriya Wijeweera Director/Chief Executive Officer

Colombo 31st October, 2012

SINGER FINANCE (LANKA) PLC STATEMENT OF COMPREHENSIVE INCOME

| S'. | STATEMENT OF COMPREHENSIVE INCOME | | | | | | | | | |
|--|-----------------------------------|-------------------------|---------------|----------------------|----------------------|------------|--|--|--|--|
| | For the quar | ter ended 30th Sep | tember | For the Six Mo | onths ended 30th S | eptember | | | | |
| | 2012 Rs.'000 | 2011 Rs.'000 | Variance % | 2012 Rs.'000 | 2011 Rs.'000 | Variance % | | | | |
| Income | 435,119 | 297,021 | 46% | 850,822 | 569,240 | 49% | | | | |
| Interest Income | 391,554 | 270,376 | 45% | 761,668 | 517,636 | 47% | | | | |
| Interest Expense | 182,860 | 88,818 | (106%) | 354,785 | 168,751 | (110%) | | | | |
| Net Interest Income | 208,694 | 181,558 | 15% | 406,883 | 348,885 | 17% | | | | |
| Other Income | 43,565 | 26,645 | 64% | 89,154 | 51,604 | 73% | | | | |
| Less:- Operating Expenses | 252,259 | 208,203 | 21% | 496,037 | 400,489 | 24% | | | | |
| Personnel Cost | 38,421 | 26,445 | (45%) | 81,634 | 50,284 | (62%) | | | | |
| Administration & Selling Expenses | 111,409 | 102,834 | (8%) | 220,257 | 196,174 | (12%) | | | | |
| Operating Profit before Provision for Loan Losses and Tax | 102,429 | 78,924 | 30% | 194,146 | 154,031 | 26% | | | | |
| Provision for Loan Losses | 12,264 | 2,795 | (339%) | 17,453 | (6,259) | 379% | | | | |
| Loan Loss Recoveries | (1,851) | - | 0% | (3,772) | (240) | 1,472% | | | | |
| Profit from Ordinary Activities before VAT on Financial Services and Tax | 92,016 | 76,129 | 21% | 180,465 | 160,530 | 12% | | | | |
| Value Added Tax on Financial Services | 4,864 | 5,940 | 18% | 10,096 | 15,640 | 35% | | | | |
| Profit Before Tax | 87,152 | 70,189 | 24% | 170,369 | 144,890 | 18% | | | | |
| Income Tax Expense | 25,962 | 23,353 | (11%) | 49,753 | 47,823 | (4%) | | | | |
| Net profit for the Period | 61,190 | 46,836 | 31% | 120,616 | 97,067 | 24% | | | | |
| Other Comprehensive Income | | - | 0% | - | - | 0% | | | | |
| Total Comprehensive Income | 61,190 | 46,836 | 31% | 120,616 | 97,067 | 24% | | | | |
| Basic Earnings per Share (Rs) | 0.53 | 0.44 | | 1.04 | 0.91 | | | | | |
| Share Price | 2nd Quarter 2012 Rs. | 2nd Quarter 2011 Rs. | | 1st Half 2012 Rs. | 1st Half 2011 Rs. | | | | | |
| Highest Lowest | 17.20 10.90 | 44.20 25.50 | | 18.50 10.90 | 44.20 25.50 | | | | | |
| Closing | 15.90 | 33.00 | | 15.90 | 33.00 | | | | | |

33.00

18.50 10.90 15.90

44.20 25.50 33.00

15.90

Closing

SINGER FINANCE (LANKA) PLC

STATEMENT OF CHANGES IN EQUITY

For the Six Months ended 30th September

| | Stated Capital Rs.'000 | Reserve Fund Rs.'000 | Investment Fund Rs.'000 | Retained Earnings Rs.'000 | Total Rs.'000 |
|---|------------------------------|----------------------------|-------------------------------|---------------------------------|------------------|
| Balance as per SLAS as at 1st April 2011 Effects of transition to SLFRS/LKAS | 800,000 | 16,350 | 4,640 | 110,709 4.221 | 931,699 4,221 |
| Adjusted Balance as at 1st April 2011 | 800,000 | 16,350 | 4,640 | 114,930 | 935,920 |
| Final Dividend - 2010/2011 | - | - | - | (42,667) | (42,667) |
| Transfers | - | - | 18,644 | (18,644) | - |
| Profit for the Period | - | - | - | 97,067 | 97,067 |
| Balance as at 30th September 2011 | 800,000 | 16,350 | 23,284 | 150,686 | 990,320 |
| Transfers | - | 11,278 | 14,249 | (25,527) | - |
| Net Profit of balance Six Months | - | - | - | 127,072 | 127,072 |
| Balance as at 31st March 2012 | 800,000 | 27,628 | 37,533 | 252,231 | 1,117,392 |
| Final Dividend - 2011/2012 | - | - | - | (85,333) | (85,333) |
| Issue of Shares | 645,333 | - | - | - | 645,333 |
| Direct Cost on Right Issue | (4,827) | - | - | - | (4,827) |
| Transfers | - | - | 10,042 | (10,042) | - |
| Profit for the Period | - | - | - | 120,616 | 120,616 |
| Balance as at 30th September 2012 | 1,440,506 | 27,628 | 47,575 | 277,472 | 1,793,181 |

SINGER FINANCE (LANKA) PLC CASH FLOW STATEMENT

| For the Six Months ended 30th September | 2012 Rs.'000 | 2011 Rs.'000 |
|--|-----------------|-----------------|
| Cash Flows From/ (Used in) Operating Activities | | |
| Interest Received | 544,026 | 439,971 |
| Interest Payments | (182,200) | (131,214) |
| Recoveries on Loans Previously Written Off | 3,772 | 240 |
| Receipts from Other Operating Activities | 88,382 | 77,127 |
| Cash Payments to employees & suppliers | (270,854) | (225,869) |
| Operating Profit before changes in Operating Assets and Liabilities A | 183,126 | 160,256 |
| (Increase) / Decrease in Operating Assets and Liabilities | | |
| Investments held for Regulatory or Monetary Control Purposes | (32,921) | (91,142) |
| Investment in Bank Deposits | (186) | - |
| Funds Advanced to Customers | (490,709) | (915,321) |
| Public Deposits | 379,726 | 764,346 |
| Amounts Due to Related Companies | (866,117) | (149,937) |
| Timounts But to Related Companies | (1,010,207) | (392,054) |
| Cash Generated from/(used in) Operations | | |
| Retiring Gratuity Paid | (630) | (135) |
| ESC Paid | (3,509) | (2,694) |
| Income Tax Paid | (16,010) | (86,275) |
| | (20,149) | (89,104) |
| Net Cash Generated from/(used in) Operating Activities | (847,231) | (320,902) |
| Cash Flows from/(used in) Investing Activities | | |
| Acquisition of Property Plant & Equipment | (16,548) | (1,759) |
| Proceeds from Sale of Property, Plant & Equipment | 3,465 | - |
| Incurred on Software Development | (3,260) | (1,446) |
| | (16,342) | (3,205) |
| Cash Flows from/(used in) Financing activities | | |
| Proceeds from issuance of Rights | 645,333 | - |
| Direct Cost on Right Issue | (4,374) | - |
| Cash Inflows from Interest Bearing Loans & Borrowings | 172,100 | 175,000 |
| Cash Inflows from Interest Bearing Loans - Related party | 473,000 | - |
| Repayment of Interest Bearing Loans & Borrowings | (123,543) | (15,371) |
| Dividend Paid | (84,338) | (42,667) |
| | 1,078,178 | 116,963 |
| Net increase in Cash and Cash Equivalents | 214,605 | (207,144) |
| Cash and Cash Equivalents at the beginning of the Period | (282,140) | (26,457) |
| Cash and Cash Equivalents at the end of the period | (67,535) | (233,601) |
| A. Reconciliation of Profit Before Tax with Cash Inflow from Operating | Activities | |
| Profit before Income Tax | 170,369 | 144,890 |
| D. C. A. C. C. | 6.205 | 4.550 |
| Depreciation/Amortisation | 6,305 | 4,558 |
| Provision for Define Benefit Plans - Gratuity | 1,050 | 870 |
| (Profit)/Loss on sale of Property, Plant & Equipment | (925) | |
| Provision for Bad Debt | 17,452 | (6,259) |
| Deferred Revenue | 2,260 | 5,561 |
| Increase / (Decrease) in Interest Payable | 40,673 | 12,875 |
| (Increase) / Decrease in Inventory | 12,433 | (7,745) |
| (Increase) / Decrease in Other Receivables | (36,029) | (70,415) |
| Increase / (Decrease) in and Other Payables | (30,462) | 75,921 |
| | 183,126 | 160,256 |

Notes to the Financial Statements

1. Corporate Information

1.1 Reporting Entity

1.1.1 General

Singer Finance (Lanka) PLC is a limited liability company incorporated and domiciled in Sri Lanka. The registered office of the Company is located at No. 80, Nawam Mawatha, Colombo 02, and the principal place of business is situated at the above address.

1.1.2 Principal Activities and Nature of Operations

The principal activities of the Company consist of finance leasing, hire purchase financing, financing of consumer durables under loan schemes and granting loans and mobilizing deposits. There have been no significant changes in the nature of the principal activities of the Company during the period under review.

1.1.3 Parent Enterprise and Ultimate Parent Enterprise

The Company's parent undertaking is Singer (Sri Lanka) PLC. In the opinion of the Directors, the Company's ultimate parent undertaking and controlling party is Retail Holdings N.V., which is incorporated in Netherlands Antilles.

1.1.4 Date of Authorisation for Issue

The Financial Statements of Singer Finance (Lanka) PLC for the quarter ended 30th September 2012 were authorized for issue by the Board of Directors on 31st October 2012.

1.1.5 Going Concern

The Directors have made an assessment of the Company's ability to continue as a going concern and they do not intend either to liquidate or to cease trading.

1.2 Basis of Preparation

1.2.1 Statement of Compliance

The interim condensed financial statements have been prepared in compliance with Sri Lanka Accounting Standard LKAS 34-Interim Financial Reporting. These interim condensed financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2012.

For all periods up to and including the year ended 31 March 2012, the Company prepared its financial statements in accordance with SLAS which were effective up to 31 March 2012. The financial statements for the quarter ended 30 September 2012 are the first financial statements prepared and presented in accordance with Sri Lanka Accounting Standards (SLFRS/LKAS) immediately effective from 01 January 2012. These SLFRS/LKAS's have materially converged with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The effect of the transition to SLFRS/LKAS on previously reported financial positions & financial performances of the Company is given in Notes (5.1 & 5.2) to these financial statements.

1.2.2 Basis of Measurement

The Financial Statements have been prepared on the historical cost basis, which are measured at fair value as explained in the respective Notes to the Financial Statements.

1.2.3 Functional and Presentation Currency

The Financial Statements are presented in Sri Lankan Rupees which is the functional currency of the Company.

1.2.4 Use of Estimates and Judgments

Significant accounting judgment, estimates and assumptions as at 1 April 2011 and as at 31 March 2012 are consistent with those made for the same dates in accordance with SLAS effective up to 31 March 2011.

The estimates used by the Company to present these financial statement and the accordance with SLFRS/LKAS effective from 1 January 2012 and reflects conditions as at 1 April 2011, the date of transition to SLFRS/LKAS and as of 31 March 2012.

2. Significant Accounting Policies

The changes to accounting policies are set out below have been applied consistently to all periods presented in these condensed financial statements and in preparing the opening SLFRS/LKAS statement of financial position as at 1 April 2011 for the purpose of the transition to SLFRS/LKAS, unless otherwise indicated.

Financial Statements for the Six months ending 30th September 2012 are prepared as per the SLFRS.

2.1. Financial Instruments

The Company recognizes financial assets or financial liabilities in its statement of financial position when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of a financial asset or a liability (other than financial assets and financial liabilities at fair value through profit or loss) are added or deducted from the fair value of the financial asset or liability, as appropriate, on initial recognition. Transaction costs that are directly attributable to the acquisition of financial assets and financial liabilities at fair value through profit or loss are recognized immediately in the income statement.

Financial assets and liabilities are offset and the net amount is presented when, and only when the Company has a legal right to offset the amount and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

2.1.1Financial Assets

Financial assets within the scope of LKAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets, as appropriate and determines the classification of its financial assets at initial recognition.

Financial assets include cash and cash equivalents, short term deposits, receivables, and unquoted investment

2.1.1.1. Held to maturity financial assets

A non-derivative financial asset with fixed or determinable payments with fixed maturity where Company intends to hold to maturity is classified under this category.

Subsequent to initial recognition held-to-maturity financial assets are measured at amortized cost using the effective interest method, less any impairment losses.

Held to maturity comprises of treasury bills and treasury bonds.

2.1.1.2. Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market.

Subsequent to initial recognition held-to-maturity financial assets are measured at amortized cost using the effective interest method, less any impairment losses.

Loans and receivables comprise of hire purchase receivables, finance lease receivables, consumer loans receivable, staff loans and related party receivables.

2.1.1.3. De - recognition of financial assets

Financial assets are derecognized when the contractual rights to the cash flows from the asset has expired, or when the Company has transferred the financial asset and subsequently all the risks and rewards of ownership to another entity.

On de-recognition of financial assets, the difference between the carrying amount of the asset and the sum of the consideration received and receivable, and the cumulative gain or loss that had been recognized in other comprehensive income or accumulated in equity is recognized in the Income Statement.

2.1.2. Financial Liabilities

Initial recognition and measurement

Financial liabilities within the scope of LKAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings and this determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

2.1.2.1. Financial Liabilities at fair value through profit or loss

Financial liabilities are classified as fair value through profit or loss if it is defined as held for trading and is designated at such upon initial recognition.

Gains or losses on liabilities held for trading are recognized in the income statement.

2.1.2.2. Other Financial Liabilities

These are all financial liabilities other than financial liabilities at fair value through profit or loss. Other financial liabilities include trade and other payables, bank overdrafts and loans & borrowings.

2.1.2.3. De-recognition of financial Liability

Financial liabilities are derecognized when and only when they are extinguished, that is when the obligation is discharged, cancelled or expired.

2.1.3. Amortized cost measurement

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments and any impairment and plus/minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount.

2.1.4. Fair value measurement

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair value of financial instruments that are traded in an active market at each reporting date is determined by reference to quoted market prices or dealer price quotations, without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models.

2.1.5. Impairment losses on available-for-sale financial assets

Impairment losses on available-for-sale investment securities are recognized by transferring the cumulative loss that has been recognized in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any impairment loss previously recognized in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

3.0. First Time Adoption of SLFRSs/LKAS

The interim condensed financial statements, for the period ended 30 September 2012, are the first financial statements prepared in accordance with SLFRS/LKAS. Previously for period up to and including the year ended 31st March 2012 the Company prepared its financial statements in accordance with Sri Lanka Accounting Standards which were effective up to 31 March 2012.

The accounting policies that are set out in Note 2 have been applied in preparing this interim financial statements for the 6 month's ended $30/09/2012 \& 2^{nd}$ quarter ended 30/09/2012.

3.1. Explanations for Transition to SLFRS/LKASs

In preparing SLFRS/LKAS statement of financial position for previously reported financial periods, required adjustments have been made, in accordance with the respective SLFRS/LKASs. The effect of the transition from SLASs to SLFRS/LKASs has been presented in the reconciling statements and accompanying notes (4.1 - 5.3) for the material reconciliation items.

Notes to the Financial Statements

4.0 **Reconciliation of SLAS to SLFRS/LKRS**

4.1 **Reconciliation of Financial Position**

Equity as at 30th September 2011

| | | | Effect of | |
|---|--------|------------------------|-----------------------|------------------------------|
| | Note | AS per SLAS Rs.'000 | SLFRS/LKAS Rs.'000 | AS per SLFRS/LKAS Rs.'000 |
| ASSETS | | | | |
| Cash and Bank Balances | | 14,286 | - | 14,286 |
| Government Securities | | 272,199 | - | 272,199 |
| Bank Deposits | | - | - | - |
| Hire Purchase Receivable | 5.2.1 | 1,974,188 | 55 | 1,974,243 |
| Lease Rental Receivables | 5.2.1 | 1,453,714 | 69 | 1,453,783 |
| Loans and Advances | 5.2.1 | 1,490,811 | 5 | 1,490,816 |
| Investments in Securities | | 41 | - | 41 |
| Inventories | | 15,376 | - | 15,376 |
| Other Debtors, and Prepayments | | 120,212 | - | 120,212 |
| Vat Receivables | | 94,287 | - | 94,287 |
| Deferred Tax Assets | | - | - | - |
| Intangible Assets | | 13,001 | - | 13,001 |
| Property, Plant & Equipments | | 25,984 | - | 25,984 |
| Total Assets | | 5,474,099 | 129 | 5,474,228 |
| LIABILITIES | | | | |
| Public Deposits | | 2,579,463 | - | 2,579,463 |
| Interest Bearing Loans & Borrowings | | 431,862 | - | 431,862 |
| Interest Bearing Loans - Related Party | | - | - | - |
| Trade & Other Payables | 5.2.2. | 384,390 | (2,626) | 381,764 |
| Amount due to Related Companies | | 1,037,579 | - | 1,037,579 |
| Income tax payable | | 11,078 | - | 11,078 |
| Deferred Revenue | 5.2.3 | 19,755 | (927) | 18,828 |
| Deferred Tax Liabilities | | 17,027 | - | 17,027 |
| Retirement Benefit Obligations | | 6,307 | - | 6,307 |
| Total Liabilities | | 4,487,461 | (3,553) | 4,483,908 |
| SHAREHOLDERS' FUND | | | | |
| Stated Capital | | 800,000 | - | 800,000 |
| Capital Reserve | | 16,350 | - | 16,350 |
| Investment Fund | | 23,284 | - | 23,284 |
| Retained Earnings | | 147,004 | 3,682 | 150,686 |
| Shareholders' Funds | | 986,638 | 3,682 | 990,320 |
| Total Liabilities & Shareholders' Funds | S | 5,474,099 | 129 | 5,474,228 |

Interim Financial Statements for the Year ended 31st March 2012 SINGER FINANCE (LANKA) PLC

SINGER FINANCE (LANKA) PLO Notes to the Financial Statements

4.2 Reconciliation of Financial Position

Total Liabilities & Equity

| Reconcination of Financial | r osiuo |)11 | | | Fauity as at 1 | st April 2011 (date of | transition to |
|-------------------------------------|---------|------------------------|------------------------------------|---------------------------------|------------------------|---|---------------------------------|
| | | Equi | ty as at 31st March 20 | 012 | Equity as at 1 | SLFRS/LKAS) | transition to |
| As At 31 March | Note | AS per SLAS Rs.'000 | Effect of SLFRS/LKAS Rs.'000 | AS per SLFRS/LKAS Rs.'000 | AS per SLAS Rs.'000 | Effect of transition to SLFRS Rs.'000 | AS per SLFRS/LKAS Rs.'000 |
| ASSETS | | | | | | | |
| Cash and Bank Balances | | 11,200 | - | 11,200 | 30,084 | - | 30,084 |
| Government Securities | | 263,884 | - | 263,884 | 181,057 | - | 181,057 |
| Bank Deposits | | 50,759 | - | 50,759 | - | - | - |
| Hire Purchase Receivables | 5.2.1 | 2,309,364 | 133 | 2,309,497 | 1,761,151 | 95 | 1,761,246 |
| Lease Rental Receivables | 5.2.1 | 2,467,591 | 45 | 2,467,636 | 719,011 | 134 | 719,145 |
| Loans and Advances | 5.2.1 | 1,378,116 | - | 1,378,116 | 1,516,767 | 5 | 1,516,772 |
| Investments in Securities | | 41 | - | 41 | 41 | - | 41 |
| Inventories | | 12,433 | - | 12,433 | 7,631 | - | 7,631 |
| Other Debtors, and Prepayments | | 224,887 | - | 224,887 | 141,488 | - | 141,488 |
| Deferred Tax Assets | | 11,858 | - | 11,858 | 13,420 | - | 13,420 |
| Income Tax Receivable | | 2,451 | - | 2,451 | - | - | - |
| Intangible Assets | | 13,650 | - | 13,650 | 12,346 | _ | 12,346 |
| Property, Plant & Equipments | | 29,554 | - | 29,554 | 27,993 | - | 27,993 |
| Total Assets | - | 6,775,788 | 178 | 6,775,966 | 4,410,989 | 234 | 4,411,223 |
| LIABILITIES | | | | | | | |
| Deposits From Customers | | 2,645,169 | - | 2,645,169 | 1,815,117 | - | 1,815,117 |
| Interest Bearing Loans & Borrowings | | 1,219,391 | - | 1,219,391 | 80,886 | - | 80,886 |
| Trade & Other Payables | 5.2.2. | 462,122 | (3,054) | 459,068 | 295,658 | (2,688) | 292,970 |
| Amount due to Related Companies | | 1,299,856 | - | 1,299,856 | 1,187,515 | - | 1,187,515 |
| Income Tax payable | | - | - | - | 75,991 | - | 75,991 |
| Deferred Revenue | 5.2.3 | 22,310 | 421 | 22,731 | 14,565 | (1,298) | 13,267 |
| Deferred Tax Liabilities | | 4,879 | - | 4,879 | 3,986 | - | 3,986 |
| Retirement Benefit Obligations | | 7,479 | - | 7,479 | 5,572 | - | 5,572 |
| Total Liabilities | - | 5,661,206 | (2,633) | 5,658,573 | 3,479,290 | (3,986) | 3,475,304 |
| EQUITY | | | | | | | |
| Stated Capital | | 800,000 | - | 800,000 | 800,000 | - | 800,000 |
| Capital Reserve | | 27,628 | - | 27,628 | 16,350 | - | 16,350 |
| Investment Fund | | 37,533 | - | 37,533 | 4,640 | - | 4,640 |
| Retained Earnings | | 249,421 | 2,811 | 252,232 | 110,709 | 4,220 | 114,929 |
| Total Equity | - | 1,114,582 | 2,811 | 1,117,393 | 931,699 | 4,220 | 935,919 |

178

6,775,966

4,410,989

234

4,411,223

6,775,788

Interim Financial Statements for the Six Months ended 30th September 2012 SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

Reconciliation of Income Statements 4.3

Six Month Ended 30th September 2011

| | Note | AS per SLAS Rs.'000 | Effect of SLFRS/LKAS Rs.'000 | AS per SLFRS/LKAS Rs.'000 |
|---|-------|------------------------|------------------------------------|------------------------------|
| Income | | 565,134 | 4,107 | 569,241 |
| Interest Income | 5.1.1 | 517,741 | (105) | 517,636 |
| Interest Expense | 5.1.2 | 168,688 | 63 | 168,751 |
| Net Interest Income | | 349,053 | (168) | 348,885 |
| Other Income | 5.1.3 | 47,392 | 4,212 | 51,604 |
| | | 396,445 | 4,044 | 400,489 |
| Less:- Operating Expenses | | | | |
| Personal Cost | 5.1.4 | 45,702 | 4,582 | 50,284 |
| Administration & Selling Expenses | | 196,174 | - | 196,174 |
| Operating Profit Before Provision For Loan Losses And Tax | | 154,569 | (538) | 154,031 |
| Provision for Loan Losses | | (6,259) | - | (6,259) |
| Loan Loss Recoveries | | (240) | - | (240) |
| Profit from Ordinary Activities before VAT on Financial Services and Tax | | 161,068 | (538) | 160,530 |
| Value Added Tax on Financial Services | | 15,640 | - | 15,640 |
| Profit Before Tax | | 145,428 | (538) | 144,890 |
| Taxation | | 47,823 | - | 47,823 |
| Net profit for the Period | | 97,605 | (538) | 97,067 |

Notes to the Financial Statements

5 Notes to the Reconciliation of SLAS to SLFRS

Quarter ended 30 Six Months ended September 2011 30 September 2011 Rs.'000 Rs.'000

5.1 Income Statement

5.1.1 Revenue

Under LKAS-39, the corresponding gain or (loss) relating to re-structured loans due to changes in timing or amount of estimated future cash flows (Other than due to impairment) are recognized in the statements of comprehensive income. The impact of this implication is given below.

(37) (105)
(37) (105)

5.1.2 Interest Expense

The interest expenses on Fixed Deposits calculated based on Efeective Interest Rate (EIR) in line with LKAS - 39

Interest Expense - Fixed Deposits (15) (63) (15) (63)

5.1.3 Other Income

5.1.3.1 Deferred Revenue

Service charge and commission income is recognised as revenue based on Effective Interest Rate (EIR) in line with the LKAS-39

Service charge and commission income 549 (370)

5.1.3.2 Finance Income

Employee loans that have been fair valued and recognized using market interest rate prevailing at the grant date, with the adoption of LKAS - 39, resulting finance income is as follow.

Finance Income on Employee Loans 1,735 4,582

2,284 4,212

5.1.4 Personnel Cost

Employee loans have been fair valued using interest rate prevailing at the grant date with the adoption of LKAS - 39, resulting employee benefit is as follow.

Employee Benefit on Employee Loans (1,735) (4,582)

(1,735) (4,582)

Notes to the Financial Statements

5.2 Financial Position

5.2.1 Trade & Other Receivable

LKAS 39 requires the effect of restructured loans due to change in timing of amount of future cash flows (other than due to impairement) be recognized in the statement of financial position. The corresponding change due to the fairvaluation of the restructured loans are shown in statement of comprehensive income and in the statement of changes in Equity.

| | As at 31st March | As at 30th | As at 1st April |
|--------------------------|------------------|----------------|-----------------|
| | 2012 | September 2011 | 2011 |
| Hire Purchase Receivable | 133 | 55 | 95 |
| Lease Rental Receivables | 45 | 69 | 134 |
| Loans and Advances | | 5 | 5 |
| | 178 | 129 | 234 |

5.2.2 Trade & Other Payable

LKAS 39 requires the Interest Expense to be calculated using Effective Interest Rate and recognized effect in the statement of financial position. The corresponding change due to the fairvaluation of the restructured loans are shown in statement of comprehensive income and in the statement of changes in Equity.

| Interest Expense Fixed Deposits | (3,053) | (2,626) | (2,689) |
|---------------------------------|---------|---------|---------|
| | (3,053) | (2,626) | (2,689) |

5.2.3 **Deferred Revenue**

LKAS 39 requires the service charge, charged at the point of entering in to a contract by the company be recognized using Effective Interest Rate. Such adjusted balance is recorded under Differed Revenue whilst the corresponding change due to use in Effective Interest Rate is reflected in the comprehensive income statement and statement of changes in Equity.

| | Service charge and commission income | 421 | (927) | (1,298) |
|-----|---|---------|---------|---------|
| | Ç | 421 | (927) | (1,298) |
| 5.3 | Retained Earnings | | | |
| | Retained Earnings as reported under SLASs | 249,421 | 147,004 | 110,708 |
| | Trade & Other Receivable (5.2.1) | 178 | 129 | 234 |
| | Trade & Other Payable (5.2.2) | 3,053 | 2,626 | 2,689 |
| | Differed Revenue (5.2.3) | (421) | 927 | 1,298 |
| | , | 252,231 | 150,686 | 114,929 |

SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

6.1 FINANCIAL REPORTING BY SEGMENTS AS PER PROVISION OF THE SRI LANKA ACCOUNTING STANDARD NO.28

The primary business segment reporting format is determined to be business segment as nature of the products and services provided, with each segment representing a strategic business unit that offers different product and serves different markets

The following table presents financial information regarding business segments:

Business Segments (Rs.'000)

| For the Quarter Ended 30th September | Finance | Lease | Hire Pu | rchase | Loan & A | Advances | Investments | | Unallocated | | Total | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-------------|---------|-------------|---------|-----------|-----------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Interest | 151,817 | 61,626 | 117,630 | 96,283 | 122,107 | 112,467 | | | | | 391,554 | 270,376 |
| Other | 13,569 | 5,701 | 11,419 | 9,872 | 1,829 | 1,687 | 11,295 | 5,231 | 5,452 | 4,154 | 43,565 | 26,645 |
| Total Revenue | 165,386 | 67,327 | 129,049 | 106,155 | 123,936 | 114,154 | 11,295 | 5,231 | 5,452 | 4,154 | 435,119 | 297,021 |
| Profit Before Tax | 29,930 | 18,576 | 24,230 | 25,641 | 32,992 | 25,972 | - | - | - | - | 87,152 | 70,189 |
| Income Tax Expense | | | | | | | | | | | (25,962) | (23,353) |
| Profit After Tax | | | | | | | | | | | 61,190 | 46,836 |
| | | | | | | | | | | | | |
| Segment Assets | 3,079,356 | 1,469,160 | 2,275,962 | 1,974,242 | 1,273,108 | 1,490,816 | 347,792 | 272,240 | 339,244 | 267,770 | 7,315,462 | 5,474,228 |
| Segment Liabilities | 2,660,733 | 1,365,912 | 1,860,762 | 1,676,887 | 658,634 | 1,197,737 | - | - | 342,151 | 243,373 | 5,522,281 | 4,483,908 |

SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

2 FINANCIAL REPORTING BY SEGMENTS AS PER PROVISIONS OF SLFRS 08

The primary business segment reporting format is determined to be business segment as nature of the products and services provided, with each segment representing a strategic business unit that offers different product and serves different markets

The following table presents financial information regarding business segments:

Business Segments (Rs.'000)

| For the Six Months Ended 30th September | Finance | Lease | Hire Pu | rchase | Loan & | Advances | Investments | | Unallocated | | Total | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-------------|---------|-------------|---------|-----------|-----------|
| | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Interest | 285,533 | 106,560 | 234,448 | 190,736 | 241,687 | 220,340 | | | | | 761,668 | 517,636 |
| Other | 27,512 | 11,647 | 23,258 | 19,307 | 5,255 | 3,527 | 23,294 | 9,618 | 9,834 | 7,507 | 89,154 | 51,604 |
| Total Revenue | 313,046 | 118,206 | 257,706 | 210,042 | 246,942 | 223,867 | 23,294 | 9,618 | 9,834 | 7,507 | 850,822 | 569,240 |
| Profit Before Tax | 63,079 | 33,201 | 50,166 | 58,896 | 57,124 | 52,792 | - | - | - | - | 170,369 | 144,890 |
| Income Tax Expense | | | | | | | | | | | (49,753) | (47,823) |
| Profit After Tax | | | | | | | | | | | 120,616 | 97,067 |
| | | | | | | | | | | | | |
| Segment Assets | 3,079,356 | 1,469,160 | 2,275,962 | 1,974,242 | 1,273,108 | 1,490,816 | 347,792 | 272,240 | 339,244 | 267,770 | 7,315,462 | 5,474,228 |
| Segment Liabilities | 2,660,480 | 1,365,407 | 1,858,031 | 1,677,475 | 661,618 | 1,197,653 | - | - | 342,151 | 243,373 | 5,522,281 | 4,483,908 |

SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

7 The Interim Financial Statements of the Company have been prepred in accordance with the Sri Lanka Accounting Standards - LKAS 34 - Interim Financial Reporting.

8 RELATED PARTY TRANSACTIONS

8.1 Identity of Related Parties

The Company has a related party relationship with its Parent Company, and with its Directors.

8.2 Transactions with Key Management Personnel and Directors

a) A number of Key management personnel or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of these entities. These transactions are given below.

| Name of the Company and Relationship | Name of Director | Nature of Transaction | 2012 Rs.Million | 2011 Rs.Million |
|---|--|---|---|--|
| Singer (Sri Lanka) PLC (Parent Company) | Mr. H D S Amarasuriya Dr. G.C.B Wijeyesinghe (Resigned w.e.f. 30.12.2011) Mr. H.A. Pieris Dr. S. Kelegama Mr. M.P.A. Salgado Mr. G.J. Walker Mr. J. Hyun (Appointed w.e.f. 10.06.2011) | Payments to Singer (Sri Lanka) PLC on behalf of customers Sales Financed to purchase goods from Singer (Sri Lanka) PLC Administrative Fees Paid Loans Obtained During The Period Loans Settled During The Period Purchase of Assets Dividend Paid (Gross) Interest Expense Rental Collections through Singer (Sri Lanka) PLC Collection Commission Paid Royalty Paid Through Singer (Sri Lanka) PLC Rent Reimbursed Expenses Paid Through Singer (Sri Lanka) PLC Balance Payable | 642.3 700.3 40.8 220.0 400.0 0.3 64.0 69.0 1,473.6 8.5 8.6 6.5 82.5 | 936.1 1,093.3 41.5 - 32.0 36.2 1,492.1 5.2 5.9 7.0 53.3 1,037.6 |
| Singer Industries (Ceylon) PLC (Affiliate Company) | Mr.H D S Amarasuriya Dr. G.C.B Wijeyesinghe (Resigned w.e.f. 30.12.2011) Mr. H.A. Pieris Mr. G.J. Walker | Investments Fixed Deposit Deposits Capital Repayment Deposits Interest Payment (Gross) | 57.6 - 6.4 | 137.9 - 3.6 |
| Sampath Bank PLC | Dr. S. Kelegama (Resigned w.e.f. 30.12.2011) | Loans Balance Loan Re-payment Interest Paid Bank Overdraft | 550.0 24.9 49.0 35.0 | 200.0 - 1.3 52.0 |

b) Following companies are also parent companies of Singer Finance (Lanka) PLC, with whom no transactions were entered into during the period.

CompanyRelationshipSinger (Sri Lanka) B.VIntermediate ParentSinger Asia Holdings N.VIntermediate ParentRetail Holdings N.VUltimate Parent

c) Company has not given loans to it's Directors.

9 CONTINGENCIES

The Company has provided letters of guarantee totalling to Rs. 300,000/- against Fixed Deposits of Rs. 443,774/-

10 EVENTS OCCURING AFTER THE BALANCE SHEET DATE

There have been no material events occurring after the Balance Sheet date which require adjustments to or disclosure in the financial statements.

SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

11 INFORMATION ON ORDINARY SHARES

a) Stated Capital 30-Sep-2012 30-Sep-2011

 Value-Ordinary Shares
 Rs.1,440,506,388/ Rs.800,000,005/

 No of Shares-Ordinary Shares
 165,333,334
 106,666,667

Voting Rights
One Vote per Ordinary Share
One Vote per Ordinary Share

b) Twenty Largest holders of Shares as at 30thSeptember 2012

| Name | No of Shares | % |
|---|--------------|--------|
| | | |
| 1 Singer (Sri Lanka) Limited | 132,931,054 | 80.40 |
| 2 Associated Electrical Corporation Ltd | 1,536,000 | 0.93 |
| 3 Mr. Shakir Asgerally Lukmanjee | 680,000 | 0.41 |
| 4 Pan Asia Banking Corporation Plc/Mr.R.C.J.Goonewardene | 500,000 | 0.30 |
| 5 Naqeah (Pvt) Limited | 443,089 | 0.27 |
| 6 Dpmc Assetline Holdings (Pvt) Ltd. Account No. 02 | 409,600 | 0.25 |
| 7 Mercantile Investments And Finance Plc | 400,000 | 0.24 |
| 8 A E C Properties (Pvt) Ltd | 360,000 | 0.22 |
| 9 Mrs.Shivanthi Sandamalee De Fonseka | 359,400 | 0.22 |
| 10 Pan Asia Banking Corporations Plc. / Nuwara Eliya Property Development | 353,300 | 0.21 |
| 11 Seylan Bank Limited/Ruwan Prasanna Sugathadasa | 331,279 | 0.20 |
| 12 Mr. Murugesh Kanapathippillai Nambiyarooran | 320,001 | 0.19 |
| 13 Seylan Bank Plc/Mr.Duleep Nissanka Daluwatte | 301,800 | 0.18 |
| 14 Navara Capital Limited | 250,000 | 0.15 |
| 15 Richard Pieris Financial Services (Pvt) Ltd/Fortune One (Pvt) Ltd | 214,300 | 0.13 |
| 16 Mr. Periyasaami Pillai Thevarajah | 208,680 | 0.13 |
| 17 Mr. Chandasiri Jayasingha Pandita Siriwardana | 200,000 | 0.12 |
| 18 Mr. Saheedul Hijiry Mohamed Rishan | 200,000 | 0.12 |
| 19 Waldock Mackenzie Limited/Mrs.A.C.Jayasinghe | 165,385 | 0.10 |
| 20 Mr. Vidyaratne Ganitaguruge Kulatunge Vidyaratne | 155,000 | 0.09 |
| | 140,318,888 | 84.87 |
| Others | 25,014,446 | 15.13 |
| | 165,333,334 | 100.00 |

SINGER FINANCE (LANKA) PLC

Notes to the Financial Statements

c) Directors' and CEO's Shareholding as at 30th September 2012

| Name of the Director | Sharholding 30-Sep-2012 No of Shares | Sharholding 30-Sep-2011 No of Shares |
|---|--|--|
| Mr.H D S Amarasuriya | 10,009 | 6 |
| Dr. S. Kelegama | - | _ |
| Mr.J.A.Setukavalar | - | _ |
| Mrs.M.A Tharmaratnam (Appointed w.e.f 28/09/2012) | - | _ |
| Mr.J. Hyun | - | _ |
| Mr. G.J. Walker | - | - |
| Mr. H.A. Pieris (Group Chief Executive Officer) | 51,002 | 2 |
| Mr.R.S Wijeweera (Chief Executive Officer) | 31,003 | 2 |
| Mr. M.P.A. Salgado (Alternate Director to Mr. H.A. Pieris - Appointed w.e.f 28/09/2012) | 68,442 | 2 |
| Mr.S. Ramanathan (Alternate Director to Mr. G.J. Walker - Resigned w.e.f 28/09/2012) | - | - |
| Mr.J. Kan (Appointed w.e.f 28/09/2012) | - | - |

d) Public Holding

Public holding as at 30th September 2012 is 19.50% (As at 30th September 2011 - 25.00%).