



SINGER[®]

Trusted Excellence



SINGER (SRI LANKA) PLC

INTERIM FINANCIAL STATEMENTS FOR THE
NINE MONTHS ENDED 30TH SEPTEMBER 2012

Group Chief Executive Officer's Review

At the end of the first nine months, Singer Group had growth in the top line and bottom line even though the bottom line growth was minimal. This growth is on top of its growth achieved in 2010 and 2011.

At the end of the first nine months the Group revenue was Rs. 18.7 Billion, while the Company revenue was Rs. 17.5 Billion. Revenue grew by Rs. 3.2 Billion and in percentage terms by 21%. For the same period, Group net profit for the period was Rs. 887 Million, which was a marginal 2% growth over prior year while the Company net profit for the period was Rs. 761 Million, a marginal decline of 2%.

The results were despite the fact that the economy and consumer sentiments were affected by the sharp devaluation and sharp increase in interest rates, electricity and fuel costs. These adversely impacted the consumer sentiments and the buying power of the consumers. In addition, the drought destroyed part of the harvest and resulted in power cuts and shortages of water for consumers in some districts and further affected the consumers in the third quarter.

Revenue growth for the third quarter was 16% for the Group and 15% for the Company. The profit for third quarter declined by 34% for the Group and by 44% for the Company due to challenging market conditions.

The sharp rise of interest rates is a major concern to all in the business sector and was the major factor affecting profit. The net finance cost for the first nine months was an increase of 82% for the Company and 105% for the Group. The reduction of tax rates, helped to lower the impact of the adverse effects of interest.

In major product categories, Refrigerators had a growth of 17% above the prior year first nine months, while Domestic and Artisan Sewing Machines had a growth of 9%. Television volumes reduced by 17% since television volumes in the prior year were driven by the cricket world cup.

Other product lines which had a significant growth over prior year first nine months were Fans (40%), Microwaves (171%), Air Conditioners (33%), Kitchen Appliances (41%), Irons (82%) and Rice Cookers (54%). Other Product lines which had a significant volume reduction were Audios (28%) and Computers (12%). The Company had growth from new categories introduced such as Cameras, Mobile Phones, Water Purifiers, Sprayers, Induction Cookers, Gas Cylinders, Air Coolers and Blu Ray Players.

The Company's subsidiary Singer Finance (Lanka) PLC., increased revenue by 46% and net profit by 51% in the first nine months.

I wish to place on record my appreciation of all our staff for their contribution and commitment without which it would have not been possible to achieve these results in challenging market conditions.

I also thank the Chairman and Board of Directors of the Company, and the Chairman and Chief Executive Officer of Singer Asia for their valuable support and guidance.

I also thank all our shareholders for their continued trust in the Board of Directors and the Management of the Company.

Sincerely,

Asoka Pieris

Group Chief Executive Officer

Colombo

31st October 2012

Statement of Comprehensive Income

For the quarter ended 30th September	Group		Company		Variance		Variance	
	2012 Rs. '000	2011 Rs. '000	2012 Rs. '000	2011 Rs. '000	Group Rs. '000	%	Company Rs. '000	%
Revenue	6,060,849	5,206,530	5,664,230	4,930,567	854,319	+16	733,663	+15
Cost of Sales	(3,841,459)	(3,254,242)	(3,841,458)	(3,254,241)	(587,217)	+18	(587,217)	+18
Gross Profit	2,219,391	1,952,288	1,822,772	1,676,325	267,102	+14	146,445	+9
Other Operating Income	51,112	25,573	42,979	40,826	25,539	+100	2,153	+5
Selling and Administration Expenses	(1,512,707)	(1,250,400)	(1,369,174)	(1,140,248)	(262,307)	+21	(228,927)	+20
Other Operating Expenses	(63,062)	(50,430)	(59,781)	(48,135)	(12,632)	+25	(11,645)	+24
Finance Cost	(432,967)	(204,903)	(283,364)	(132,294)	(228,064)	+111	(151,070)	+114
Finance Income	15,460	19,533	36,655	20,119	4,073	-21	16,536	+82
Net Finance Cost	(417,507)	(185,370)	(246,709)	(112,175)	(232,138)	+125	(134,533)	+120
Share of Profit/(Loss) of Equity Accounted Investees (Net of Income Tax)	337	(13)	-	-	350	+2,693	-	-
Value Added Tax on Financial Services	(10,114)	(14,940)	(5,251)	(9,000)	(4,826)	-32	(3,749)	-42
Profit before Tax	267,448	476,708	184,836	407,593	209,260	-44	222,757	-55
Income Tax Expense	(60,880)	(163,593)	(36,416)	(140,426)	(102,713)	-63	(104,010)	-74
Profit for the Quarter	206,569	313,115	148,419	267,167	106,546	-34	(118,746)	-44
Other Comprehensive Income								
Net Gain/(Loss) on Available for Sale Financial Assets	(1,121)	957	(1,121)	957				
Income Tax on Other Comprehensive Income	-	-	-	-				
Other Comprehensive Income for the Period - Net of Tax	(1,121)	957	(1,121)	957				
Total Comprehensive Income for the Period	205,448	314,072	147,299	268,124				
Profit Attributable to:								
Equity Holders of the Company	194,175	301,624	148,419	267,167				
Non-Controlling Interest	12,394	11,490	-	-				
Profit for the Period	206,569	313,115	148,419	267,167				
Total Comprehensive Income Attributable to:								
Equity Holders of the Company	193,054	302,582	147,299	268,124				
Non-Controlling Interest	12,394	11,490	-	-				
Total Comprehensive Income	205,448	314,072	147,299	268,124				
Earnings per Share - Basic (Rs.)	1.65	2.41	1.19	2.13				

Above figures are provisional and subject to audit.

	3rd Quarter 2012 Rs.	3rd Quarter 2011 Rs. '000
Share Prices		
Highest	132.50	138.50
Lowest	90.00	105.00
Last Traded Price	112.50	130.20

Statement of Comprehensive Income

For the period ended 30th September	Group		Company		Variance		Variance	
	2012 Rs. '000	2011 Rs. '000	2012 Rs. '000	2011 Rs. '000	Group Rs. '000	%	Company Rs. '000	%
Revenue	18,654,043	15,464,505	17,544,848	14,696,662	3,189,538	+21	2,848,187	+19
Cost of Sales	(11,842,455)	(9,598,709)	(11,842,456)	(9,598,709)	(2,243,747)	+23	(2,243,746)	+23
Gross Profit	6,811,587	5,865,796	5,702,393	5,097,952	945,791	+16	604,440	+12
Other Operating Income	140,838	62,921	185,048	127,451	77,918	+124	57,596	+45
Selling & Administration Expenses	(4,411,674)	(3,770,158)	(4,024,051)	(3,468,245)	(641,517)	+17	(555,806)	+16
Other Operating Expenses	(164,708)	(156,572)	(155,713)	(149,847)	(8,136)	+5	(5,865)	+4
Finance Cost	(1,126,402)	(601,112)	(730,335)	(414,877)	(525,289)	+87	(315,457)	+76
Finance Income	42,369	73,139	122,157	80,836	30,771	-42	41,321	+51
Net Finance Cost	(1,084,033)	(527,974)	(608,177)	(334,041)	(556,059)	+105	(274,136)	+82
Share of Loss of Equity Accounted Investees (Net of Income Tax)	1,111	(606)	—	—	1,718	+283	—	—
Value Added Tax on Financial Services	(36,593)	(48,297)	(21,752)	(27,000)	(11,704)	-24	(5,248)	-19
Profit before Tax	1,256,529	1,425,111	1,077,748	1,246,269	168,583	-12	168,521	-14
Income Tax Expense	(369,348)	(556,531)	(316,246)	(469,774)	(187,182)	-34	(153,528)	-33
Profit for the Period	887,180	868,579	761,502	776,494	18,601	+2	14,992	-2
Other Comprehensive Income								
Net Gain/(Loss) on Available for Sale Financial Assets	(1,121)	957	(1,121)	957				
Income Tax on Other Comprehensive Income	—	—	—	—				
Other Comprehensive Income for the Period - Net of Tax	—	—	—	—				
Total Comprehensive Income for the Period	886,059	869,537	760,381	777,451				
Profit Attributable to:								
Equity Holders of the Company	842,097	839,150	761,502	776,494				
Non-Controlling Interest	45,083	29,430	—	—				
Profit for the Period	887,180	868,579	761,502	776,494				
Total Comprehensive Income Attributable to:								
Equity Holders of the Company	840,976	840,107	760,381	777,451				
Non-Controlling Interest	45,083	29,430	—	—				
Total Comprehensive Income	886,059	868,579	760,381	777,451				
Earnings per Share - Basic (Rs.)	6.73	6.70	6.08	6.20				

Above figures are provisional and subject to audit.

	Nine Months 2012 Rs.	Nine Months 2011 Rs. '000
Share Prices		
Highest	132.50	138.50
Lowest	78.00	105.00
Last Traded Price	112.50	130.20

Company Statement of Financial Position

As at	30.09.2012	30.09.2011	31.12.2011	01.01.2011
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
ASSETS				
Non-Current Assets				
Property, Plant & Equipment	1,866,028	1,493,121	1,659,601	1,536,053
Intangible Assets	130,656	145,592	141,266	155,619
Investments in Subsidiaries	982,242	400,000	400,000	400,000
Investments in Equity Accounted Investees	48,000	48,000	48,000	24,000
Other Investments	16,490	19,612	17,611	18,655
Trade and Other Receivables	1,278,938	1,184,952	1,139,462	959,367
Deferred Tax Assets	125,502	113,664	125,502	114,353
	<u>4,447,856</u>	<u>3,404,941</u>	<u>3,531,442</u>	<u>3,208,047</u>
Current Assets				
Inventories	4,392,518	3,334,414	3,413,956	2,149,041
Loans due from Related Parties	865,600	505,439	539,506	611,410
Trade and Other Receivables	4,971,836	3,688,274	4,345,642	3,229,488
Amounts due from Related Parties - Trade	204,206	708,856	569,973	953,850
Amounts due from Related Parties - Non-Trade	24,297	101,718	23,540	29,556
Cash and Cash Equivalents	577,829	359,927	364,736	200,403
	<u>11,036,286</u>	<u>8,698,628</u>	<u>9,257,353</u>	<u>7,173,748</u>
Total Assets	<u>15,484,142</u>	<u>12,103,569</u>	<u>12,788,795</u>	<u>10,381,795</u>
EQUITY AND LIABILITIES				
Equity				
Stated Capital	626,048	626,048	626,048	626,048
Capital Reserves	648,638	658,466	655,454	664,542
Statutory Reserve	-	-	-	-
Revenue Reserves	3,104,708	2,688,908	3,086,118	2,309,949
Total Equity	<u>4,379,394</u>	<u>3,973,422</u>	<u>4,367,620</u>	<u>3,600,539</u>
Non-Current Liabilities				
Interest-Bearing Loans and Borrowings	401,958	1,434,749	754,125	1,265,833
Retirement Benefit Obligations	252,211	235,267	197,833	176,663
Deferred Taxation Liability	93,154	96,977	95,805	99,339
Security Deposits	555,716	463,378	487,449	403,894
Deposits from Customers	-	-	-	-
	<u>1,303,039</u>	<u>2,230,371</u>	<u>1,535,212</u>	<u>1,945,729</u>
Current Liabilities				
Trade and Other Payables	2,431,505	1,976,027	2,126,108	1,218,205
Deferred Revenue	24,846	22,806	17,654	13,125
Income Tax Payable	47,849	171,652	170,547	118,434
Dividends Payable	11,181	9,814	5,825	3,205
Amounts due to Related Parties - Trade	152,111	233,626	171,272	268,648
Amounts due to Related Parties - Non-Trade	65,217	171,803	73,441	53,272
Deposits from Customers	-	-	-	-
Interest-Bearing Loans and Borrowings	7,068,999	3,314,048	4,321,117	3,160,639
	<u>9,801,708</u>	<u>5,899,776</u>	<u>6,885,963</u>	<u>4,835,527</u>
Total Equity and Liabilities	<u>15,484,142</u>	<u>12,103,569</u>	<u>12,788,795</u>	<u>10,381,795</u>
Net Assets per Share	24.80	21.48	24.65	18.45

I certify that the above Financial Statements have been prepared in accordance with the requirements of the Companies Act No. 07 of 2007.

(Sgd.) Priyath Salgado

Finance Director

Above figures are provisional and subject to audit.

The Board of Directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board by,

(Sgd.) Hemaka Amarasuriya

Director

(Sgd.) Asoka Pieris

Director/Group Chief Executive Officer

Colombo

31st October 2012

Consolidated Statement of Financial Position

As at	30.09.2012	30.09.2011	31.12.2011	01.01.2011
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
ASSETS				
Non-Current Assets				
Property, Plant & Equipment	1,904,353	1,519,106	1,691,107	1,564,240
Intangible Assets	146,498	158,593	153,933	165,190
Investments in Subsidiaries	—	—	—	—
Investments in Equity Accounted Investees	47,996	46,918	46,886	23,525
Other Investments	16,531	19,653	17,652	18,696
Trade and Other Receivables	4,862,837	3,607,986	4,141,725	2,470,118
Deferred Tax Assets	137,758	113,664	147,577	114,353
	<u>7,115,973</u>	<u>5,465,920</u>	<u>6,198,879</u>	<u>4,356,122</u>
Current Assets				
Inventories	4,392,518	3,349,790	3,430,827	2,149,041
Loans due from Related Parties	153,857	174,172	173,635	202,218
Trade and Other Receivables	8,339,225	6,386,514	6,978,871	5,485,394
Amounts due from Related Parties - Trade	9,211	2,544	7,986	6,724
Amounts due from Related Parties - Non-Trade	24,297	101,718	23,540	29,556
Deposits with Banks	50,945	—	—	—
Marketable Securities	296,806	272,199	290,313	410,552
Cash and Cash Equivalents	586,146	374,213	372,303	250,574
	<u>13,853,005</u>	<u>10,661,150</u>	<u>11,277,474</u>	<u>8,534,059</u>
Total Assets	<u>20,968,978</u>	<u>16,127,070</u>	<u>17,476,353</u>	<u>12,890,181</u>
EQUITY AND LIABILITIES				
Equity				
Stated Capital	626,048	626,048	626,048	626,048
Capital Reserves	648,638	674,816	655,454	664,542
Statutory Reserve	73,978	22,573	44,408	10,748
Revenue Reserves	3,477,504	2,985,580	3,415,958	2,573,884
Total Equity Attributable for Equity Holders of the Company	<u>4,826,168</u>	<u>4,309,017</u>	<u>4,741,277</u>	<u>3,875,222</u>
Non-Controlling Interest	<u>348,539</u>	<u>245,559</u>	<u>258,455</u>	<u>225,053</u>
Total Equity	<u>5,174,707</u>	<u>4,554,576</u>	<u>5,000,323</u>	<u>4,100,275</u>
Non-Current Liabilities				
Interest-Bearing Loans and Borrowings	664,474	1,509,753	1,110,385	1,287,291
Retirement Benefit Obligations	260,110	241,575	204,787	181,876
Deferred Taxation Liability	93,154	131,384	99,932	103,467
Security Deposits	555,716	463,378	487,449	403,894
Deposits from Customers	411,667	461,275	503,142	195,995
	<u>1,985,121</u>	<u>2,807,365</u>	<u>2,405,695</u>	<u>2,172,523</u>
Current Liabilities				
Trade and Other Payables	2,902,233	2,357,791	2,571,464	1,497,947
Deferred Revenue	131,511	41,634	38,362	25,553
Income Tax Payable	76,724	161,367	197,322	151,283
Dividends Payable	11,181	9,814	5,825	3,205
Amounts due to Related Parties - Trade	152,111	233,626	171,272	268,648
Amounts due to Related Parties - Non-Trade	65,217	171,803	73,441	53,272
Deposits from Customers	2,613,228	2,118,188	2,159,857	1,451,991
Interest-Bearing Loans and Borrowings	7,856,944	3,670,906	4,852,792	3,165,484
	<u>13,809,150</u>	<u>8,765,129</u>	<u>10,070,335</u>	<u>6,617,383</u>
Total Equity and Liabilities	<u>20,968,978</u>	<u>16,127,070</u>	<u>17,476,353</u>	<u>12,890,181</u>
Net Assets per Share	38.54	34.41	37.87	30.95

I certify that the above Financial Statements have been prepared in accordance with the requirements of the Companies Act No. 07 of 2007.

(Sgd.) Priyath Saigado

Finance Director

Above figures are provisional and subject to audit.

The Board of Directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board by,

(Sgd.) Hemaka Amarasuriya

Director

Colombo

31st October 2012

(Sgd.) Asoka Pieris

Director/Group Chief Executive Officer

Statement of Changes in Equity

For the nine months ended 30th September 2012

Group	Attributable to Equity Holders of the Company								Non-Controlling Interest Rs. '000	Total Equity Rs. '000
	Stated Capital	Statutory Reserve		Revaluation Reserves	General Reserves	Retained Earnings	Total			
		Reserve Fund	Investment Fund							
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000			
Balance as at 1st January 2011	626,048	10,748	–	664,542	2,000,000	573,884	3,875,222	225,053	4,100,275	
Realisation on Revaluation Surplus	–	–	–	(8,439)	–	8,439	–	–	–	
Deferred Tax Effect on Transfer of Revaluation Surplus	–	–	–	2,363	–	–	2,363	–	2,363	
Transfer to/(from) during the Period	–	5,602	22,573	–	–	(28,175)	–	–	–	
Net Profit for the Period	–	–	–	–	–	839,149	839,149	29,430	868,579	
Total Other Comprehensive Income for the Period	–	–	–	–	–	957	957	–	957	
Total Comprehensive Income for the Period	–	–	–	–	–	840,106	840,106	29,430	869,536	
Final Dividend - 2010	–	–	–	–	–	(219,117)	(219,117)	(10,667)	(229,784)	
Interim Dividend - 2011	–	–	–	–	–	(187,814)	(187,814)	–	(187,814)	
Balance as at 30th September 2011	626,048	16,350	22,573	658,466	2,000,000	987,323	4,310,760	243,816	4,554,575	
Balance as at 1st January 2012	626,048	16,350	28,058	655,454	2,200,000	1,215,958	4,741,868	258,455	5,000,322	
Realisation on Revaluation Surplus	–	–	–	(9,467)	–	9,467	–	–	–	
Deferred Tax Effect on Transfer of Revaluation Surplus	–	–	–	2,651	–	–	2,651	–	2,651	
Transfer to/(from) during the Period	–	11,278	18,292	–	–	(29,570)	–	–	–	
Change in Holding Percentage	–	–	–	–	–	(8,069)	(8,069)	66,334	58,265	
Net profit for the Period	–	–	–	–	–	842,097	842,097	45,083	887,180	
Total Other Comprehensive Income for the Period	–	–	–	–	–	(1,121)	(1,121)	–	(1,121)	
Total Comprehensive Income for the Period	–	–	–	–	–	840,976	840,976	45,083	886,059	
Final Dividend - 2011	–	–	–	–	–	(751,258)	(751,258)	(21,333)	(772,591)	
Balance as at 30th September 2012	626,048	27,628	46,350	648,638	2,200,000	1,277,504	4,826,168	348,539	5,174,706	
Company				Stated Capital Rs. '000	Revaluation Reserves Rs. '000	General Reserves Rs. '000	Retained Earnings Rs. '000		Total Rs. '000	
Balance as at 1st January 2011				626,048	664,542	2,000,000	309,949		3,600,539	
Realisation on Revaluation Surplus				–	(8,439)	–	8,439		–	
Deferred Tax Effect on Transfer of Revaluation Surplus				–	2,363	–	–		2,363	
Net Profit for the Period				–	–	–	776,494		776,494	
Other Comprehensive Income for the Period				–	–	–	957		957	
Total Comprehensive Income for the Period				–	–	–	777,451		777,451	
Final Dividend - 2010				–	–	–	(219,117)		(219,117)	
Interim Dividend - 2011				–	–	–	(187,814)		(187,814)	
Balance as at 30th September 2011				626,048	658,466	2,000,000	688,907		3,973,422	
Balance as at 1st January 2012				626,048	655,454	2,200,000	886,118		4,367,619	
Realisation on Revaluation Surplus				–	(9,467)	–	9,467		–	
Deferred Tax Effect on Transfer of Revaluation Surplus				–	2,651	–	–		2,651	
Net Profit for the Period				–	–	–	761,502		761,502	
Other Comprehensive Income for the Period				–	–	–	(1,121)		(1,121)	
Total Comprehensive Income for the Period				–	–	–	760,381		760,381	
Final Dividend - 2011				–	–	–	(751,258)		(751,258)	
Balance as at 30th September 2012				626,048	648,638	2,200,000	904,708		4,379,393	

Cash Flow Statement

<i>For the nine months ended 30th September</i>	Group		Company	
	2012 Rs. '000	2011 Rs. '000	2012 Rs. '000	2011 Rs. '000
Cash Flows from Operating Activities				
Net Profit before Income Tax Expense	1,256,529	1,434,384	1,077,748	1,255,951
Adjustments for:				
Depreciation on Property, Plant & Equipment	151,107	145,151	143,639	139,561
Share of (Profit)/Loss from Equity Accounted Investees	(1,111)	606	—	—
Amortisation of Intangible Assets	13,600	11,421	12,075	10,286
(Gain) on Disposal of Property, Plant & Equipment	(2,371)	(8,426)	(2,371)	(8,426)
Gain on Disposal of Equity Accounted Investees	—	—	—	—
Interest Expense	1,126,402	601,369	730,335	414,877
Interest Income	(42,369)	(55,502)	(109,101)	(67,780)
Deferred Profit on Hire Debtors	(9,245)	176,154	(9,245)	176,154
Provision for Obsolete Inventory	47,587	10,572	47,587	10,572
Provision for Bad and Doubtful Receivables	102,936	66,454	70,310	59,628
Deferred Revenue	(7,557)	55,866	(11,839)	49,136
Dividend Income	(1,996)	(5)	(59,596)	(28,805)
Provision for Retiring Gratuity	55,952	59,919	54,377	58,824
Operating Profit before Working Capital Changes	2,689,467	2,497,963	1,943,919	2,069,978
(Increase)/Decrease in Inventories	(1,009,279)	(1,211,320)	(1,026,150)	(1,195,944)
(Increase)/Decrease in Debtors Falling due after one Year	(601,737)	(1,076,174)	(34,084)	(163,711)
(Increase)/Decrease in Debtors Falling due within one Year	(1,472,788)	(1,254,738)	(773,618)	(805,578)
(Increase)/Decrease in Trade dues from Related Parties	(1,982)	(67,982)	365,010	172,833
Increase/(Decrease) in Trade dues to Related Parties	(27,385)	83,508	(27,385)	83,508
Increase in Employee Security Deposits	68,267	59,484	68,267	59,484
Increase/(Decrease) in Customer Deposit Liabilities	361,896	931,478	—	—
Increase/(Decrease) in Trade and Other Payables	(330,768)	860,101	305,398	757,822
Cash Generated from Operations	337,304	822,321	821,357	978,392
Finance Costs Paid	(1,126,402)	(601,369)	(730,335)	(414,877)
Retiring Gratuity Paid	(630)	(220)	—	(220)
Income Tax Paid	(484,254)	(515,477)	(438,944)	(415,867)
Net Cash Flows from Operating Activities	(1,277,127)	(294,746)	(347,921)	147,427
Cash Flows from Investing Activities				
Acquisition of Property, Plant & Equipment and Intangible Assets	(380,933)	(113,206)	(359,366)	(105,253)
Proceeds from Disposal of Property, Plant & Equipment	12,784	16,790	10,207	16,790
Acquisition of Other Investments	—	—	—	—
Investment in Bank Deposits	(50,945)	—	—	—
Investment in Subsidiary Company	—	—	(582,242)	—
Investment in Associate Companies	—	(24,000)	—	(24,000)
Acquisition of Marketable Securities	(6,493)	138,353	—	—
Net Cash Flows from Loans Given to Related Companies	19,778	28,045	(326,095)	105,971
Interest Received	42,369	55,502	109,101	67,780
Dividend Received	1,996	5	59,596	28,805
Net Cash Flows from Investing Activities	(361,444)	101,489	(1,088,798)	90,092
Proceeds from Interest-Bearing Loans and Borrowings	2,046,769	427,667	1,831,944	269,995
Proceeds from Rights Issue Purchased by Minority Shareholders	58,265	—	—	—
Net Payment to Minority Shareholders	(21,333)	(10,667)	—	—
Dividend Paid	(745,902)	(400,322)	(745,902)	(400,322)
Net Cash Flow from Financing Activities	1,337,799	16,678	1,086,043	(130,326)
Net Increase/(Decrease) in Cash and Cash Equivalents	(297,627)	(176,579)	(350,676)	107,194
Cash and Cash Equivalents at the beginning of the Period	(302,562)	(207,198)	(181,976)	(257,369)
Cash and Cash Equivalents at the end of the Period	(600,189)	(383,777)	(532,652)	(150,176)

Notes to the Financial Statements

1. Corporate Information

1.1 Reporting Entity

1.1.1 General

Singer (Sri Lanka) PLC is a limited liability company incorporated and domiciled in Sri Lanka. The Registered Office of the Company is located at No. 80, Nawam Mawatha, Colombo 2, and the principal place of business is situated at the above address.

In the Report of the Directors and in the Financial Statements, 'the Company' refers to Singer (Sri Lanka) PLC as the Holding Company and 'the Group' refers to the Consolidated Financial Statements of Singer (Sri Lanka) PLC and its Subsidiary, Singer Finance (Lanka) Ltd.

1.1.2 Date of Authorisation of Issue

The Financial Statements for the year ended 30th September 2012 were authorised for issue in accordance with a resolution of the Board of Directors on 31st October 2012.

2. Basis of Preparation

2.1 Statement of Compliance

The interim condensed Financial Statements have been prepared in compliance with Sri Lanka Accounting Standard (SLAS) LKAS 34 - Interim Financial Reporting. These interim condensed Financial Statements should be read in conjunction with the annual Financial Statements for the year ended 31st December 2011, and changes to the accounting policies as given in Note 6 to these Financial Statements.

For all periods up to and including the year ended 31st December 2011, the Group prepared its Financial Statements in accordance with SLAS which were effective up to 31st December 2011. The Financial Statements for the period ended 30th September 2012 are the first Financial Statements prepared and presented in accordance with Sri Lanka Accounting Standards (SLFRS/LKAS) immediately effective from

1st January 2012 and SLFRS 1, First Time Adoption of SLFRS has been applied. These SLFRS/LKASs have materially converged with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The effect of the transition to SLFRS/LKAS on previously reported financial positions, financial performances and cash flows of the Group and the Company is given in Note No. 6 to the Financial Statements.

2.2 Basis of Measurement

The Financial Statements have been prepared on the historical cost basis except for certain investments and items of Property, Plant & Equipment, which are measured at fair value and Defined Benefit Plans which are measured at the present value of the Retirement Benefit Obligations as explained in the respective Notes to the Financial Statements.

2.3 Functional and Presentation Currency

The Financial Statements are presented in Sri Lankan Rupees which is the functional currency of the Company and its Subsidiary.

3. Significant Accounting Policies

The changes to accounting policies are set out below have been applied consistently to all periods presented in these condensed Financial Statements and in preparing the opening SLFRS/LKAS statement of financial position as at 1st January 2011 for the purpose of the transition to SLFRS/LKAS, unless otherwise indicated.

Financial Statements for the nine months ending 30th September 2011 are prepared as per the SLFRS/LKAS.

3.1 Basis of Consolidation

The interim condensed Consolidated Financial Statements comprise the Financial Statements of the Company and its subsidiaries as at each reporting date.

Notes to the Financial Statements

3.2 Business Combinations

Business combinations are accounted using acquisition methods. The Group measures goodwill at the acquisition date, as the fair value of the consideration transferred including the recognised amount of any non-controlling interests in the acquire, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed measured as of the acquisition date. When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on a transaction-by-transaction basis whether to measure non-controlling interests at fair value, or at their proportionate share of the recognised amount of the identifiable net assets, at the acquisition date.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

3.3 Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The Financial Statements of subsidiaries are included in the Consolidated Financial Statements from the date that control commences until the date that control ceases.

Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if doing so cause the non-controlling interests to have a deficit balance.

3.4 Loss of Control

Upon loss of control, the Group derecognises the assets and liabilities of the subsidiary, anyone-controlling interests and the other components of equity related to the Subsidiary. Any surplus or deficit arising on the loss of control is recognised

in the Income Statement. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value as at the date. It is then accounted for an equity accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

A change in ownership in the interest of a subsidiary without a loss of control is accounted as an equity transaction.

3.5 Associates (Equity Accounted Investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% to 50% of the voting power of another entity. Investments in associates are accounted for using the equity method (Equity Accounted Investees) and are recognised initially at cost. The Consolidated Financial Statements includes the Group's share of the income and expenses and equity movements of Equity Accounted Investees, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an Equity Accounted Investee, the carrying amount of that interest is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

3.6 Financial Instruments

The Group recognises a financial assets or a financial liabilities in its statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of a financial asset or a liability (other than financial assets and financial liabilities at fair value through profit or loss) are added or deducted from the fair value of the financial asset or liability, as appropriate, on

Notes to the Financial Statements

initial recognition. Transaction costs that are directly attributable to the acquisition of financial assets and financial liabilities at fair value through profit or loss are recognised immediately in the Income Statement.

Financial assets and liabilities are offset and the net amount is presented when, and only when the Group has a legal right to offset the amount and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

3.6.1 Financial Assets

Financial assets are categorised as fair value through profit or loss if it is acquired for the purpose of being sold in the short term and designated as such upon initial recognition or if it is a derivative instrument.

Financial assets include cash and cash equivalents, short-term deposits, receivables, quoted and unquoted financial instruments and derivative financial instruments.

3.6.1.1 Held-to-Maturity Financial Assets

A non-derivative financial asset with fixed or determinable payments with fixed maturity where Group intends to hold to maturity is classified under this category.

Subsequent to initial recognition held-to-maturity financial assets are measured at amortised cost using the effective interest method, less any impairment losses.

Held-to-maturity comprise of T Bills and T Bonds.

3.6.1.2 Loans and Receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market.

Subsequent to initial recognition held-to-maturity financial assets are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise of HP and Lease receivable, related party loans and staff loans.

3.6.1.3 Available-for-Sale Financial Assets

Available-for-sale financial assets are non-derivative financial assets that are recognised as available for sale or not classified in any of the previous categories. The Group's investments in equity securities and certain debt securities are classified as available-for-sale financial assets.

Subsequent to initial recognition, they are measured at fair value and changes therein, are recognised in the other comprehensive income and presented in the available-for-sale reserve in equity. When an investment is derecognised, the gain or loss accumulated in equity is derecognised from the available-for-sale reserve and recognised in the Income Statement.

Available-for-sale comprise of equity investments.

3.6.1 Derecognition of Financial Assets

Financial assets are derecognised when the contractual rights to the cash flows from the asset has expires, or when the Group has transferred the financial asset and subsequently all the risks and rewards of ownership to another entity.

On derecognition of financial asset, the difference between the carrying amount of the asset and the sum of the consideration received and receivable, and the cumulative gain or loss that had been recognised in other comprehensive income or accumulated in equity is recognised in the Income Statement.

3.6.2 Financial Liabilities

Initial Recognition and Measurement

Financial liabilities within the scope of LKAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings and determine the classification of its financial liabilities at initial recognition.

Notes to the Financial Statements

All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

3.6.2.1 Financial Liabilities at Fair Value Through Profit or Loss

Financial liabilities are classified as fair value through profit or loss if it is defined as held for trading and is designated at such upon initial recognition.

Gain or losses on liabilities held for trading are recognised in the Income Statement.

3.6.2.2 Other Financial Liabilities

These are all financial liabilities other than financial liabilities at fair value through profit or loss.

The financial liabilities include trade and other payables, bank overdrafts, loans and borrowings and financial guarantee.

3.6.2.3 Derecognition of Financial Liability

Financial liabilities are derecognised when and only when they are extinguished, that is when the obligation is discharged, cancelled or expired.

3.6.3 Amortised Cost Measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments and any impairment and plus/minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount

3.6.4 Fair Value Measurement

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair value of financial instruments that are traded in an active market at each reporting date is determined by reference to quoted market prices or dealer price quotations, without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models.

3.6.5 Impairment

3.6.5.1 Impairment of Financial Assets

Financial assets other than those measured at fair value are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that as a result of one or more event that occurred after the initial recognition of the financial assets, the estimated future cash from the asset have been affected.

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset and that loss event has an impact on the estimated future cash flows of the financial asset or the Group of financial assets that can be reliably estimated.

(a) Impairment Losses on Financial Assets Carried at Amortised Cost

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate.

Notes to the Financial Statements

Impairment losses are recognised in profit or loss and reflected in an allowance account against loans and advances. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

(b) Impairment Losses on Available-for-Sale Financial Assets

Impairment losses on available-for-sale investment securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

4. First Time Adoption of SLFRSs/LKAS

The interim condensed Financial Statements, for the period ended 30th September 2012, are the first Financial Statements prepared in accordance with SLFRS/LKAS. Previously for period up to 31st December 2011, the Group and Company prepared its Financial Statements in accordance with Sri Lanka Accounting Standards which were effective up to 31st December 2011.

The Significant Accounting Policies set out in Note No. 3 have been applied in preparing the interim Financial Statements for the nine months ended 30th September 2012 and the 3rd quarter ended 30th September 2012 and comparative information for all the periods presented and in the preparation of the opening SLFRS financial position as at 1st January 2011.

4.1 Exemption Offered in the SLFRS - 1 First Time Adoption of Sri Lanka Accounting Standards (SLFRS)

Group has taken the advantage of the following optional exemptions offered in the SLFRS - 1 First Time Adoption of Sri Lanka Accounting Standards (SLFRSs).

4.1.1 Exemption from Business Combinations

The Group elected not to apply IFRS 3, retrospectively to past business combinations that occurred before 1st January 2011.

4.1.2 Exemption from Other SLFRs

Investments in Subsidiaries and Associates

The Group elected to account for its Investments in Subsidiaries and Associates at cost in its separate Financial Statements as recognised previously as per the previous Sri Lanka Accounting Standards.

4.1.3 The Group has Applied the following Mandatory Exceptions

Significant Accounting Judgment, Estimates and Assumptions

Significant accounting judgment, estimates and assumptions at 1st January 2011 and at 31st December 2011 are consistent with those made for the same dates in accordance with SLAS effective up to 31st December 2011 (after adjustment to reflect any difference in accounting policies).

Notes to the Financial Statements

The estimates used by the Group to present these amounts in accordance with SLFRS/LKAS effective from 1st January 2012 reflect conditions at 1st January 2011, the date of transition to SLFRS/LKAS and as of 31st December 2011.

4.2 Explanations for Transition to SLFRS/LKASs

In preparing SLFRS/LKAS statement of financial position for previously reported financial periods, required adjustments have been made, in accordance with the respective SLFRS/LKASs. The effect of the transition from SLASs to SLFRS/LKASs has been presented in the Note No. 6 to the Financial Statements.

5. New Accounting Standards Issued but not yet Effective

The Institute of Chartered Accountants of Sri Lanka has issued the following standards which become effective for annual periods beginning after the current financial year. Accordingly these standards have not been applied in preparing these Financial Statements. The Group expects that these standards when applied will have substantial impact to the financial performance, financial position and disclosures. The Group will be adopting these standards when they become effective.

SLFRS 9 - Financial Instruments
SLFRS 10 - Consolidated Financial Statements
SLFRS 11 - Joint Arrangements
SLFRS 12 - Disclosure of Interest in other entities
SLFRS 13 - Fair Value Measurement

6. Explanations for Transition to SLFRS/LKAS

In preparing SLFRS/LKAS statement of financial position for previously reported financial period, required adjustments have been made in accordance with the respective SLFRS/LKASs. The effect of the transition from SLASs to SLFRS/LKASs, has been presented in the reconciliation statements and accompanying notes to the material reconciliation items.

Reconciliation of Income Statement

For the nine months ended 30th September 2011

	Note	Group			Company		
		As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000	As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000
Revenue	6.1	15,474,035	(9,530)	15,464,505	14,706,343	(9,681)	14,696,662
Cost of Sales		(9,598,709)	—	(9,598,709)	(9,598,709)	—	(9,598,709)
Gross Profit		5,875,326	(9,530)	5,865,796	5,107,634	(9,681)	5,097,952
Other Operating Income		62,921	—	62,921	127,451	—	127,451
Selling and Administration Expenses	6.1	(3,752,520)	(17,638)	(3,770,158)	(3,455,190)	(13,056)	(3,468,245)
Other Operating Expenses		(156,572)	—	(156,572)	(149,847)	—	(149,847)
Finance Cost		(601,369)	257	(601,112)	(414,877)	—	(414,877)
Finance Income		55,502	17,638	73,139	67,780	13,056	80,836
Net Finance Cost		(545,867)	17,894	(527,973)	(347,097)	13,056	(334,041)
Share of Loss of Equity Accounted Investees (Net of Income Tax)		(606)	—	(606)	—	—	—
Value Added Tax on Financial Services		(48,297)	—	(48,297)	(27,000)	—	(27,000)
Profit before Tax		1,434,385	(9,274)	1,425,111	1,255,951	(9,681)	1,246,269
Income Tax Expense	6.1	(559,242)	2,711	(556,531)	(472,485)	2,711	(469,774)
Profit for the Period		875,143	(6,563)	868,580	783,466	(6,971)	776,494
Attributable to:							
Equity Holders of the Company		844,073	(4,922)	839,150	783,466	(6,971)	776,495
Non-Controlling Interest		31,071	(1,641)	29,430	—	—	—
Profit for the Period		875,143	(6,563)	868,580	783,466	(6,971)	776,495

Reconciliation - Company Statement of Financial Position

Equity as at 30th September 2011				
	Note	As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000
ASSETS				
Non-Current Assets				
Property, Plant & Equipment		1,493,121	-	1,493,121
Intangible Assets		145,592	-	145,592
Investments in Subsidiaries		400,000	-	400,000
Investments in Equity Accounted Investees	6.2	48,000	-	48,000
Other Investments	6.2	17,020	2,592	19,612
Trade and Other Receivables		1,199,011	(14,059)	1,184,952
Deferred Tax Assets		113,664	-	113,664
		<u>3,416,407</u>	<u>(11,467)</u>	<u>3,404,941</u>
Current Assets				
Inventories		3,334,414	-	3,334,414
Loans due from Related Parties		505,439	-	505,439
Trade and Other Receivables	6.2	3,789,635	(101,361)	3,688,274
Amounts due from Related Parties - Trade		708,856	-	708,856
Amounts due from Related Parties - Non-Trade		101,718	-	101,718
Deposits with Banks		-	-	-
Marketable Securities		-	-	-
Cash and Cash Equivalents		359,927	-	359,927
		<u>8,799,989</u>	<u>(101,361)</u>	<u>8,698,628</u>
		<u>12,216,396</u>	<u>(112,828)</u>	<u>12,103,569</u>
Total Assets				
EQUITY AND LIABILITIES				
Equity				
Stated Capital		626,048	-	626,048
Capital Reserves		658,466	-	658,466
Revenue Reserves	6.3	2,701,818	(12,910)	2,688,908
Total Equity Attributable for Equity Holders of the Company		<u>3,986,332</u>	<u>(12,910)</u>	<u>3,973,422</u>
Non-Controlling Interest		-	-	-
Total Equity		<u>3,986,332</u>	<u>(12,910)</u>	<u>3,973,422</u>
Non-Current Liabilities				
Interest-Bearing Loans and Borrowings		1,434,749	-	1,434,749
Retirement Benefit Obligations		235,267	-	235,267
Deferred Taxation Liability		96,977	-	96,977
Security Deposits		463,378	-	463,378
Deposits from Customers		-	-	-
		<u>2,230,371</u>	<u>-</u>	<u>2,230,371</u>
Current Liabilities				
Trade and Other Payables		1,976,027	-	1,976,027
Deferred Revenue		115,420	(92,614)	22,806
Income Tax Payable		178,956	(7,304)	171,652
Dividends Payable		9,814	-	9,814
Amounts due to Related Parties - Trade		233,626	-	233,626
Amounts due to Related Parties - Non-Trade		171,803	-	171,803
Deposits from Customers		-	-	-
Interest-Bearing Loans and Borrowings		3,314,048	-	3,314,048
		<u>5,999,693</u>	<u>(99,918)</u>	<u>5,899,776</u>
		<u>12,216,396</u>	<u>(112,828)</u>	<u>12,103,569</u>
Total Equity and Liabilities				

Reconciliation - Company Statement of Financial Position

Equity as at 31st December 2011					Equity as at 1st January 2011 (Date of Transition to SLFRS/LKAS)		
	As per SLAS	Effect of Transition to SLFRS	As per SLFRS/LKAS	As per SLAS	Effect of Transition to SLFRS	As per SLFRS/LKAS	
Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
ASSETS							
Non-Current Assets							
Property, Plant & Equipment	1,659,601	—	1,659,601	1,536,053	—	1,536,053	
Intangible Assets	141,266	—	141,266	155,619	—	155,619	
Investment in Subsidiaries	400,000	—	400,000	400,000	—	400,000	
Investments in Equity Accounted Investees	48,000	—	48,000	24,000	—	24,000	
Other Investments	6.2 17,020	591	17,611	17,020	1,635	18,655	
Trade and Other Receivables	6.2 1,258,913	(119,451)	1,139,462	1,035,300	(75,933)	959,367	
Deferred Tax Assets	125,502	—	125,502	114,353	—	114,353	
	3,650,302	(118,860)	3,531,442	3,282,345	(74,298)	3,208,047	
Current Assets							
Inventories	3,413,956	—	3,413,956	2,149,041	—	2,149,041	
Loans due from Related Parties	539,506	—	539,506	611,410	—	611,410	
Trade and Other Receivables	6.2 4,326,897	18,745	4,345,642	3,219,839	9,649	3,229,488	
Amounts due from Related Parties - Trade	569,973	—	569,973	953,850	—	953,850	
Amounts due from Related Parties - Non-Trade	23,540	—	23,540	29,556	—	29,556	
Deposits with Banks	—	—	—	—	—	—	
Marketable Securities	—	—	—	—	—	—	
Cash & Cash Equivalents	364,736	—	364,736	200,403	—	200,403	
	9,238,608	18,745	9,257,353	7,164,100	9,649	7,173,748	
Total Assets	12,888,910	(100,115)	12,788,795	10,446,445	(64,649)	10,381,795	
EQUITY AND LIABILITIES							
Equity							
Stated Capital	626,048	—	626,048	626,048	—	626,048	
Capital Reserves	655,454	—	655,454	664,542	—	664,542	
Statutory Reserve	—	—	—	—	—	—	
Revenue Reserves	6.3 3,085,527	591	3,086,118	2,316,845	(6,896)	2,309,949	
Total Equity Attributable for Equity Holders of the Company	4,367,029	591	4,367,620	3,607,435	(6,896)	3,600,539	
Non-Controlling Interest	—	—	—	—	—	—	
Total Equity	4,367,029	591	4,367,620	3,607,435	(6,896)	3,600,539	
Non-Current Liabilities							
Interest-Bearing Loans & Borrowings	754,125	—	754,125	1,265,833	—	1,265,833	
Retirement Benefit Obligations	197,833	—	197,833	176,663	—	176,663	
Deferred Taxation Liability	95,805	—	95,805	99,339	—	99,339	
Security Deposits	487,449	—	487,449	403,894	—	403,894	
Deposits from Customers	—	—	—	—	—	—	
	1,535,212	—	1,535,212	1,945,729	—	1,945,729	
Current Liabilities							
Trade and Other Payables	2,126,108	—	2,126,108	1,218,205	—	1,218,205	
Deferred Revenue	6.2 118,359	(100,705)	17,654	66,284	(53,159)	13,125	
Income Tax Payable	170,547	—	170,547	123,028	(4,594)	118,434	
Dividends Payable	5,825	—	5,825	3,205	—	3,205	
Amounts due to Related Parties - Trade	171,272	—	171,272	268,648	—	268,648	
Amounts due to Related Parties - Non-Trade	73,441	—	73,441	53,272	—	53,272	
Deposits from Customers	—	—	—	—	—	—	
Interest-Bearing Loans and Borrowings	4,321,117	—	4,321,117	3,160,639	—	3,160,639	
	6,986,669	(100,705)	6,885,963	4,893,281	(57,753)	4,835,527	
Total Equity and Liabilities	12,888,910	(100,115)	12,788,795	10,446,446	(64,649)	10,381,795	

Reconciliation - Consolidated Statement of Financial Position

Equity as at 30th September 2011			
Note	As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000
ASSETS			
Non-Current Assets			
Property, Plant & Equipment	1,519,106	—	1,519,106
Intangible Assets	158,593	—	158,593
Investment in Subsidiaries	—	—	—
Investments in Equity Accounted Investees	46,918	—	46,918
Other Investments	6.2 17,061	2,592	19,653
Trade and Other Receivables	6.2 3,621,916	(13,930)	3,607,986
Deferred Tax Assets	113,664	—	113,664
	<u>5,477,258</u>	<u>(11,338)</u>	<u>5,465,920</u>
Current Assets			
Inventories	3,349,790	—	3,349,790
Loans due from Related Parties	174,172	—	174,172
Trade and Other Receivables	6.2 6,487,875	(101,361)	6,386,514
Amounts due from Related Parties - Trade	2,544	—	2,544
Amounts due from Related Parties - Non-Trade	101,718	—	101,718
Deposits with Banks	—	—	—
Marketable Securities	272,199	—	272,199
Cash and Cash Equivalents	374,213	—	374,213
	<u>10,762,510</u>	<u>(101,361)</u>	<u>10,661,150</u>
Total Assets	<u>16,239,768</u>	<u>(112,699)</u>	<u>16,127,070</u>
EQUITY AND LIABILITIES			
Equity			
Stated Capital	626,048	—	626,048
Capital Reserves	674,816	—	674,816
Statutory Reserve	22,573	—	22,573
Revenue Reserves	6.3 2,995,728	(10,148)	2,985,580
Total Equity Attributable for Equity Holders of the Company	<u>4,319,165</u>	<u>(10,148)</u>	<u>4,309,017</u>
Non-Controlling Interest	244,638	920	245,559
Total Equity	<u>4,563,803</u>	<u>(9,228)</u>	<u>4,554,576</u>
Non-Current Liabilities			
Interest-Bearing Loans and Borrowings	1,509,753	—	1,509,753
Retirement Benefit Obligations	241,575	—	241,575
Deferred Taxation Liability	131,384	—	131,384
Security Deposits	463,378	—	463,378
Deposits from Customers	461,275	—	461,275
	<u>2,807,365</u>	<u>—</u>	<u>2,807,365</u>
Current Liabilities			
Trade and Other Payables	2,360,417	(2,626)	2,357,791
Deferred Revenue	6.2 135,175	(93,541)	41,634
Income Tax Payable	168,672	(7,304)	161,367
Dividends Payable	9,814	—	9,814
Amounts due to Related Parties - Trade	233,626	—	233,626
Amounts due to Related Parties - Non-Trade	171,803	—	171,803
Deposits from Customers	2,118,188	—	2,118,188
Interest-Bearing Loans and Borrowings	3,670,906	—	3,670,906
	<u>8,868,600</u>	<u>(103,471)</u>	<u>8,765,129</u>
Total Equity and Liabilities	<u>16,239,768</u>	<u>(112,699)</u>	<u>16,127,070</u>

Reconciliation - Consolidated Statement of Financial Position

Equity as at 31st December 2011				Equity as at 1st January 2011 (Date of Transition to SLFRS/LKAS)			
Note	As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000	As per SLAS Rs. '000	Effect of Transition to SLFRS Rs. '000	As per SLFRS/LKAS Rs. '000	
ASSETS							
Non-Current Assets							
Property, Plant & Equipment	1,691,107	–	1,691,107	1,564,240	–	1,564,240	
Intangible Assets	153,933	–	153,933	165,190	–	165,190	
Investment in Subsidiaries	–	–	–	–	–	–	
Investments in Equity Accounted Investees	46,886	–	46,886	23,525	–	23,525	
Other Investments	17,061	591	17,652	17,061	1,635	18,696	
Trade and Other Receivables	4,261,101	(119,376)	4,141,725	2,545,742	(75,624)	2,470,118	
Deferred Tax Assets	147,577	–	147,577	114,353	–	114,353	
	6,317,664	(118,785)	6,198,879	4,430,110	(73,990)	4,356,122	
Current Assets							
Inventories	3,430,827	–	3,430,827	2,149,041	–	2,149,041	
Loans due from Related Parties	173,635	–	173,635	202,218	–	202,218	
Trade and Other Receivables	6,960,125	18,745	6,978,871	5,475,745	9,649	5,485,394	
Amounts due from Related Parties - Trade	7,986	–	7,986	6,724	–	6,724	
Amounts due from Related Parties - Non-Trade	23,540	–	23,540	29,556	–	29,556	
Deposits with Banks	–	–	–	–	–	–	
Marketable Securities	290,313	–	290,313	410,552	–	410,552	
Cash & Cash Equivalents	372,303	–	372,303	250,574	–	250,574	
	11,258,728	18,745	11,277,474	8,524,410	9,649	8,534,059	
	17,576,392	(100,040)	17,476,353	12,954,520	(64,340)	12,890,181	
Total Assets							
EQUITY AND LIABILITIES							
Equity							
Stated Capital	626,048	–	626,048	626,048	–	626,048	
Capital Reserves	655,454	–	655,454	664,542	–	664,542	
Statutory Reserve	44,408	–	44,408	10,748	–	10,748	
Revenue Reserves	3,413,011	2,947	3,415,958	2,578,325	(4,441)	2,573,844	
Total Equity Attributable for Equity Holders of the Company	4,738,921	2,947	4,741,868	3,879,663	(4,441)	3,875,222	
Non-Controlling Interest	257,669	786	258,455	224,234	819	225,053	
Total Equity	4,996,590	3,733	5,000,323	4,103,897	(3,622)	4,100,275	
Non-Current Liabilities							
Interest-Bearing Loans & Borrowings	1,110,385	–	1,110,385	1,287,291	–	1,287,291	
Retirement Benefit Obligations	204,787	–	204,787	181,876	–	181,876	
Deferred Taxation Liability	99,932	–	99,932	103,467	–	103,467	
Security Deposits	487,449	–	487,449	403,894	–	403,894	
Deposits from Customers	503,142	–	503,142	195,995	–	195,995	
	2,405,695	–	2,405,695	2,172,521	–	2,172,523	
Current Liabilities							
Trade and Other Payables	2,574,219	(2,755)	2,571,464	1,500,316	(2,369)	1,497,947	
Deferred Revenue	139,379	(101,017)	38,362	79,309	(53,756)	25,553	
Income Tax Payable	197,322	–	197,322	155,877	(4,594)	151,283	
Dividends Payable	5,825	–	5,825	3,205	–	3,205	
Amounts due to Related Parties - Trade	171,272	–	171,272	268,648	–	268,648	
Amounts due to Related Parties - Non-Trade	73,441	–	73,441	53,272	–	53,272	
Deposits from Customers	2,159,857	–	2,159,857	1,451,991	–	1,451,991	
Interest-Bearing Loans and Borrowings	4,852,792	–	4,852,792	3,165,484	–	3,165,484	
	10,174,107	(103,772)	10,070,335	6,678,100	(60,718)	6,617,383	
Total Equity and Liabilities	17,576,392	(100,040)	17,476,353	12,954,520	(64,340)	12,890,181	

Notes to the Financial Statements

6.1 Income Statement

	30th September 2011	
	Group Rs. '000	Company Rs. '000
Revenue		
Deferred Revenue	(9,681)	(9,681)
Service Revenue	151	–
	<u>(9,530)</u>	<u>(9,681)</u>
Selling and Administration		
Employee Benefit on Employee Loans	(17,638)	(13,056)
	<u>(17,638)</u>	<u>(13,056)</u>
Net Finance Cost		
Finance Income on Employee Loans	17,638	13,056
Finance Cost	257	–
	<u>17,894</u>	<u>13,056</u>
Income Tax		
Tax Adjustment on Deferred Revenue	2,711	2,711
	<u>2,711</u>	<u>2,711</u>

6.2 Financial Position

	Group			Company		
	31st Dec. 2011 Rs. '000	1st Jan. 2011 Rs. '000	30th Sep. 2011	31st Dec. 2011 Rs. '000	1st Jan. 2011 Rs. '000	30th Sep. 2011
Trade and Other Receivables						
Employee Loans - Reclassification to Prepaid	18,820	9,958	14,188	18,745	9,649	14,059
Deferred Revenue						
Netting off with Instalment Receivables	101,017	66,880	116,347	100,705	66,284	115,420
Deferred Revenue Recognition in Income Statement	–	(13,125)	(9,681)	–	(13,125)	(9,681)
	<u>101,017</u>	<u>53,756</u>	<u>106,666</u>	<u>100,705</u>	<u>53,159</u>	<u>105,739</u>
Available-for-Sale Financial Assets						
Fair Value of Unquoted Investment as per SLFRS/LKAS	17,611	18,655	19,612	17,611	18,655	19,612
Carrying Amount of Unquoted Investment as per SLAS	17,020	17,020	17,020	17,020	17,020	17,020
Gain/(Loss) on Available-for-Sale Financial Assets	<u>591</u>	<u>1,635</u>	<u>2,592</u>	<u>591</u>	<u>1,635</u>	<u>2,592</u>

Notes to the Financial Statements

6.3 Retained Earnings

The following is a summary of transition adjustments to the Group and Company retained earnings from SLAS to SLFRS/LKAS:

	Group			Company		
	31st Dec. 2011 Rs. '000	1st Jan. 2011 Rs. '000	30th Sep. 2011	31st Dec. 2011 Rs. '000	1st Jan. 2011 Rs. '000	30th Sep. 2011
Retained Earnings Reported as SLAS	4,996,590	4,103,897	4,563,803	4,367,029	3,607,435	3,986,332
SLFRS/LKAS Adjustments						
Deferred Revenue	—	(13,125)	(9,681)	—	(13,125)	(9,681)
Service Revenue	386	905	1,056	—	—	—
Finance Cost	2,755	2,369	2,626	—	—	—
Tax Adjustment on Deferred Revenue	—	4,594	2,711	—	4,594	2,711
Fair Value Adjustment - Investment	591	1,635	2,592	591	1,635	2,592
Retained Earnings as per SLFRS/LKAS	<u>5,000,323</u>	<u>4,100,275</u>	<u>4,554,576</u>	<u>4,367,620</u>	<u>3,600,539</u>	<u>3,973,422</u>

6.4 Segmental Analysis of Company Net Turnover is as follows:

	Quarter ending 30th September 2012 Rs. '000	Quarter ending 30th September 2011 Rs. '000	9 months ending 30th September 2012 Rs. '000	9 months ending 30th September 2011 Rs. '000
Sewing-Related Products	640,017	550,972	1,998,156	1,624,083
Consumer Electronics	1,362,861	1,334,816	4,283,300	4,279,244
White Goods	2,174,958	1,796,087	6,888,754	5,241,770
Kitchen-Related Products	421,411	357,560	1,293,636	1,038,148
Communications	338,454	344,768	946,437	897,036
Furniture	319,517	237,359	979,373	741,724
Transport	158,741	107,616	435,886	348,259
Agro	248,271	201,389	719,306	526,398
	<u>5,664,230</u>	<u>4,930,567</u>	<u>17,544,848</u>	<u>14,696,662</u>

Notes to the Financial Statements

6.5 Segmental Analysis of Company Profits before Tax is as follows:

	Quarter ending 30th September 2012 Rs. '000	Quarter ending 30th September 2011 Rs. '000	9 months ending 30th September 2012 Rs. '000	9 months ending 30th September 2011 Rs. '000
Sewing-Related Products	19,608	43,465	118,397	131,962
Consumer Electronics	48,541	162,058	298,452	451,573
White Goods	68,938	127,218	379,764	384,146
Kitchen-Related Products	16,764	30,979	92,206	121,905
Communications	4,589	15,255	39,822	48,065
Furniture	14,826	15,850	58,055	56,777
Transport	2,135	10,734	10,280	11,203
Agro	12,689	11,035	42,929	35,639
Dividend Income	—	—	59,596	32,000
Value Added Tax on Financial Services	(5,251)	(9,000)	(21,752)	(27,000)
	182,836	407,593	1,077,748	1,246,269

6.6 Segmental Analysis of Group Net Turnover is as follows:

	Quarter ending 30th September 2012 Rs. '000	Quarter ending 30th September 2011 Rs. '000	9 months ending 30th September 2012 Rs. '000	9 months ending 30th September 2011 Rs. '000
Sewing-Related Products	640,017	550,972	1,998,156	1,624,083
Consumer Electronics	1,362,861	1,334,816	4,283,300	4,279,244
White Goods	2,174,958	1,796,087	6,888,754	5,241,770
Kitchen-Related Products	421,411	357,560	1,293,636	1,038,148
Communications	338,454	344,768	946,437	897,036
Furniture	319,517	237,359	979,373	741,724
Transport	158,741	107,616	435,886	348,259
Agro	248,271	201,389	719,306	526,398
Singer Finance (Lanka) PLC	396,619	275,963	1,109,195	767,843
	6,060,849	5,206,530	18,654,043	15,464,505

Notes to the Financial Statements

6.7 Segmental Analysis of Group Profits before Tax is as follows:

	Quarter ending 30th September 2012 Rs. '000	Quarter ending 30th September 2011 Rs. '000	9 months ending 30th September 2012 Rs. '000	9 months ending 30th September 2011 Rs. '000
Sewing-Related Products	19,608	43,465	118,397	131,962
Consumer Electronics	48,541	162,058	298,452	451,573
White Goods	70,938	127,218	379,764	384,146
Kitchen-Related Products	16,764	30,979	92,206	121,905
Communications	4,589	15,255	39,822	48,065
Furniture	14,826	15,850	58,055	56,777
Transport	2,135	10,734	10,280	11,203
Agro	12,689	11,035	42,929	35,639
Singer Finance (Lanka) PLC	87,136	75,067	250,111	232,744
Dividend	-	-	1,996	-
Share of Profit on Equity Accounted Investees	337	(13)	1,111	(606)
Value Added Tax on Financial Services	(10,115)	(14,940)	(36,593)	(48,297)
	267,448	476,708	1,256,529	1,425,111

7. Related Party Transactions

7.1 Identity of Related Parties

The Company has a related party relationship with its Parent Company, its Associate Companies, Affiliate Companies and with its Directors.

7.2 Transactions with Parent Companies

(a) During the year, Company had Following Transactions with its Parent Companies:

Singer Asia Ltd. - (Intermediate Parent)

	2012 Rs. Million	2011 Rs. Million
Royalty Expenses	194.7	163.4
Royalty Payable Balance as at Period end	65.2	171.9

Singer Asia Holdings BV - (Intermediate Parent)

Royalty Paid to Singer Asia Ltd. through Singer Asia Holding BV

Singer (Sri Lanka) BV - (Intermediate Parent)

	2012 Rs. Million	2011 Rs. Million
Dividend Paid	646.9	188.7

Notes to the Financial Statements

- (b) Following companies are also Parent Companies of Singer (Sri Lanka) PLC and Singer Finance (Lanka) PLC with whom no transactions were entered into during the period:

Company	Relationship
Singer (Sri Lanka) BV	Intermediate Parent
Singer Asia Holdings NV	Intermediate Parent
Retail Holdings NV	Ultimate Parent

7.3 Transactions with Subsidiary Companies

	2012 Rs. Million	2011 Rs. Million
Singer Finance (Lanka) PLC		
Sales Financed through SFL	1,057.6	1,624.2
Payments to Singer (Sri Lanka) PLC on behalf of Customers	909.8	1,522.8
Short-Term Loan Given	963.0	—
Short-Term Loan Settled	400.0	
Interest Income	94.9	55.7
Dividend Received (Gross)	64.0	32.0
Rental Collection through Singer (Sri Lanka) PLC	2,087.2	2,292.3
Expenses Paid	117.2	68.0
Administrative Fee Charged	61.2	55.9
Collecting Commission Paid through Singer (Sri Lanka) PLC	11.9	7.1
Purchase of Assets	0.3	—
Rent Reimbursed	10.5	8.1
Royalty Paid through Singer (Sri Lanka) PLC	12.4	8.5
Balance Receivable - Trade	343.7	706.3
Balance Receivable - Loans	563.0	331.8

7.4 Transactions with Associate Companies

- (a) During the year the Company had following transactions with its Associate Companies:

	2012 Rs. Million	2011 Rs. Million
Reality (Lanka) Ltd.		
Rent Charged by Reality Lanka Ltd.	4.1	1.8
Interest Income Charged by Singer (Sri Lanka) PLC	—	4.3
Investment Made	—	24.0
Interest Receivable	—	22.2
Loan Receivable	73.6	45.1

- (b) Following company is an Associate Company of Singer (Sri Lanka) PLC, with whom Singer (Sri Lanka) PLC or Singer Finance (Lanka) PLC had no transactions taken place other than through Advertising Agencies during the year:

Telshan Network (Pvt) Ltd.

Notes to the Financial Statements

7.5 Transactions with Other Related Parties

Transactions with the following parties have been disclosed in Note 3.6:

Company	Relationship
Regnis (Lanka) PLC	Affiliate Company
Singer Industries (Ceylon) PLC	Affiliate Company
Singer Asia Sourcing Ltd.	Affiliate Company

7.6 Transactions with Key Management Personnel and Directors

(a) Loans to Directors

No Loans have been given to the Directors of the Company.

- (b) A number of Key Management Personnel or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of these entities. These transactions are given below:

Name of the Company and Relationship	Name of Director	Nature of Transaction	2012 Rs. Million	2011 Rs. Million
Singer Industries (Ceylon) PLC (Affiliate Company)	Mr. H.D.S. Amarasuriya (Chairman)	Purchases	634.0	657.0
	Mr. H.A. Pieris	Net Finance (Charges)/Income	0.3	1.3
	Dr. G.C.B. Wijeyesinghe	Corporate Guarantee Given	75.0	75.0
	Mr. G. J. Walker	Lease Rental Paid	3.5	1.9
	Deshabandu A.M. de S. Jayaratne	Dividend Paid	—	2.8
	Mr. V.G.K. Vidyaratne	Purchase of Raw Material	5.2	0.14
		Trade Credit Settled	608.8	738.0
		Loans Receivable	—	—
		Balance Payable	78.5	58.6
Regnis (Lanka) PLC (Affiliate Company)	Mr. H.D.S. Amarasuriya (Chairman)	Purchases	1,589.0	1,368.1
	Dr. G.C.B. Wijeyesinghe	Corporate Guarantees Given	455.5	455.5
	Mr. H.A. Pieris	Interest Income	8.4	5.1
	Mr. V.G.K. Vidyaratne	Non-Trade Settlement	20.0	37.0
	Mr. G.J. Walker	Trade Credit Settled	1,803.9	1,579.6
	Dr. S. Kelegama	Sales Taxes	227.0	—
		Expenses Paid	33.5	30.5
		Loan Settled	—	70.0
		Loan Payable	60.0	—
		Balance Payable	77.5	51.3

Notes to the Financial Statements

Name of the Company and Relationship	Name of Director	Nature of Transaction	2012 Rs. Million	2011 Rs. Million
Singer Finance (Lanka) PLC (Subsidiary Company)	Mr. H.D.S. Amarasuriya (Chairman)	Sales Financed through Singer Finance (Lanka) Ltd.	1,057.6	1624.2
	Dr. G.C.B. Wijeyesinghe (Resigned w.e.f 30.12.2011)	Payments to Singer (Sri Lanka) PLC on behalf of Customers	909.8	1,522.8
	Mr. H.A. Pieris	Short-Term Loan Given	963.0	–
	Dr. S. Kelegama	Short-Term Loan Settled	400.0	–
	Mr. M.P.A. Salgado	Interest Income	94.9	55.7
	Mr. G.J. Walker	Dividend Received (Gross)	64.0	32.0
	Mr. J.J. Hyun (Appointed w.e.f. 28.2.2011)	Rental Collection through Singer (Sri Lanka) PLC	2,087.2	2,292.3
		Expenses Paid	117.2	68.0
		Administrative Fee Charged	61.2	55.9
		Collecting Commission Paid through Singer (Sri Lanka) PLC	11.9	7.1
		Purchase of Assets	0.3	–
		Rent Reimbursed	10.5	8.1
		Royalty Paid through Singer (Sri Lanka) PLC	12.4	8.5
		Balance Receivable - Trade	343.7	706.3
		Balance Receivable - Loans	563.0	331.8
National Development Bank PLC	Mr. H.D.S. Amarasuriya	Borrowed Money	290.0	201.0
		Interest Paid	21.8	14.0
		Issue of Debentures	150.0	270.0
		Debenture Interest	–	14.7
Singer Asia Sourcing Ltd. (Affiliate Company)	Mr. G.J. Walker	Purchases	–	32.9
		Settlements	–	26.9
		Balance (Receivable)/Payables	7.5	2.0
Singer Asia Ltd. (Intermediate Parent Company)	Mr. P.J. O'Donnell	Royalty Expenses	194.7	163.4
	Mr. T. Brown (Resigned w.e.f. 10.06.2011)	Royalty Payable	65.2	171.9
	Mr. G.J. Walker			
	Mr. H.A. Pieris			
Sampath Bank PLC	Dr. S. Kelegama (Resigned w.e.f. 30.12.2011)	Borrowed Money	–	246.3
		Interest Paid	28.8	11.1
Reality Lanka Ltd. (Associate Company)	Mr. H.D.S. Amarasuriya	Rent Charged	4.1	1.8
	Mr. H.A. Pieris	Interest Income	–	4.3
	Mr. V.G.K. Vidyaratne	Investment Made	–	24.0
	Mr. G.J. Walker	Interest Receivable	–	22.2
		Loan Receivable	73.6	45.1
Regnis Appliances (Pvt) Ltd.	Mr. H.D.S. Amarasuriya	Purchases	664.7	356.4
	Mr. H.A. Pieris	Settlements	804.6	388.4
	Mr. V.G.K. Vidyaratne	Expenses Paid	1.2	–
	Mr. A.N. Majeed	Finance Charges	6.0	0.6
	Mr. G.J. Walker	Loan Settled	80.0	–
		Non-Trade Settlements	6.7	–
		Balance Payable - Trade	–	–
		Balance Payable - Loan	20.0	100.0
Fintravels Ltd.	Dr. G.C.B. Wijeyesinghe	Business Transactions	6.2	4.6

Notes to the Financial Statements

- (c) Key Management Personnel includes members of the Board of Directors of the Company, its Subsidiary and Parent. Transaction with Key Management Personnel, their close family members and parties/entities in which such Key Management Personnel or their close family members have control, joint control or significant influence can be shown as follows:

- (i) Transactions with Key Management Personnel or their close family members

	2012 Rs. Million	2011 Rs. Million
Deposits kept by Key Management Personnel or their close family members of Singer Finance (Lanka) PLC	86.2	39.2

8. Stated Capital

8.1	30th September 2012	30th September 2011
Value - Ordinary Shares	Rs. 626,048,050/-	Rs. 626,048,050/-
No. of Shares - Ordinary Shares	125,209,610	125,209,610
Voting Rights	One Vote per Ordinary Share	One Vote per Ordinary Share

9. Contingencies

- (a) Guarantees given to banks and other lending institutions on behalf of Singer Industries (Ceylon) PLC and Regnis (Lanka) PLC amounts to Rs. 75 Million and Rs. 455.5 Million respectively.
- (b) The Company has provided Bank Guarantees amounting to Rs. 130.2 Million to the Director General of Customs to clear imports during the year under review pending completion of legal proceedings in the Court of Appeal.

The Bank Guarantee related to alleged additional duty payable on imports, is being contested by the Company in Courts.

The Company lawyers are of the opinion that there is no basis that the Company is liable for the additional duty and hence, no provision is made in the Financial Statements.

10. Events Occurring after the Balance Sheet Date

There have been no material events occurring after the Balance Sheet date that require disclosure in the Financial Statements, except -

- (i) The Company has issued 6,440,000 of senior rated unsecured redeemable listed Debentures of the par value of Rs. 100/- each on 25th October 2012, for the value of Rs. 644,000,000/- under the following terms:

	Coupon Method	Coupon Payment	Coupon Rate
Interest Payment - Option 1	Fixed	Quarterly	16.75% - 17.75%
Option 2	Floating	Quarterly	2 months gross TB rate +2.25%
Tenure	- 3 years		
Capital Payment	- On maturity		

11. Listed Debentures

Details regarding the listed debentures are as follows:

- 19.75% debentures unsecured redeemable on 29th February 2013.
- 6 months TB +1.65 debentures unsecured redeemable on 29th September 2012.

Interest rate of comparable Government Securities as at date of issue, 30th September 2008 was 19.75%.

Interest rate of comparable Government Securities as at 30th September 2012 was 13.96%.

The listed debentures were not traded during the period 30th September 2008 to 30th September 2012. Therefore, highest traded price, lowest traded price, last traded price as at 30th September 2012, interest yield and yield to maturity of trade were not available.

	30th September 2012	30th September 2011
Debt Equity Ratio	0.09	0.36
Interest Cover	2.73	4.62
Quick Assets Ratio	0.68	0.91

12. Top 20 Shareholders as at 30th September 2012

Name	No. of Shares	%
1. Singer (Sri Lanka) BV	107,812,850	86.11
2. Bank of Ceylon A/c Ceybank Unit Trust	4,115,723	3.29
3. Bank of Ceylon A/c Ceybank Century Growth Fund	592,842	0.47
4. Miss Ranjani Eileen Weeraratne Jayasuriya	592,516	0.47
5. Mrs. Mihiri Virani Fernando	470,000	0.38
6. Mrs. Zohra Taher Jafferjee	330,890	0.26
7. Mrs. Anoma Kamalika Amarasuriya	178,970	0.14
8. Sri Lanka Insurance Corporation Ltd. - General Fund	177,500	0.14
9. Dr. Nimal Ebenezer Herat Sanderatne	174,664	0.14
10. Sampath Bank PLC/Capital Trust Holdings Private Ltd.	153,006	0.12
11. Mas Capital (Private) Ltd.	135,400	0.11
12. Mrs. Kalutaravedage Jinangali Manel De Silva	131,248	0.10
13. Mr. Nalin Amita De Silva	126,326	0.10
14. Jafferjee Brothers (Exports) Ltd.	125,200	0.10
15. Miss Nai Kaluge Ruvani Hemamala De Silva	118,246	0.09
16. Mrs. Enoka Kamali Wickramasinghe	112,644	0.09
17. Mr. Hemaka Devapriya Senarath Amarasuriya	89,482	0.07
18. Merchant Bank of Sri Lanka Ltd./Union Investments Ltd.	88,894	0.07
19. Mr. Abeysiri Hemapala Munasinghe	83,986	0.07
20. Mrs. Malini Wijenaike	82,006	0.07
	115,692,393	92.39
Others	9,517,217	7.61
Total	125,209,610	100.00

13. Directors and CEO's Shareholding as at 30th September 2012

Name of the Director	Shareholding 30th September 2012 No. of Shares	Shareholding 31st December 2011 No. of Shares
Mr. H.D.S. Amarasuriya	89,482	89,482
Mr. H.A. Pieris - CEO	2,000	500
Dr. G.C.B. Wijeyesinghe	—	—
Dr. Saman Kelegama	—	—
Deshabandu Ajit Jayaratne	—	—
Mr. P.J. O'Donnell	—	—
Mr. John J. Hyun	—	—
Mr. G.J. Walker	—	—
Mr. V.G.K. Vidyaratne	23,831	21,236
Mr. M.H. Wijewardene	—	—
Mr. N. Majeed	5,000	1,000
Mr. K. Samarasinghe	4,124	3,124
Mr. M.P.A Salgado	4,000	—

14. Public Holding

Public holding as at 30th September 2012 is 13.65% (As at 30th September 2011 - 12.22%).



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