# **SOFTLOGIC FINANCE PLC**



# **INTERIM FINANCIAL STATEMENTS**

For the Quarter ended 30th September 2021

( Company Registration No: PB641PQ ) No 13, De Fonseka Place, Colombo 04

# SOFTLOGIC FINANCE PLC STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED

|   | 03 Months Period e | nded 30th September | 06 Months Period er | nded 30th September |
|---|--------------------|---------------------|---------------------|---------------------|
|   | 2021               | 2020                | 2021                | 2020                |
|   | Unaudited          | Unaudited           | Unaudited           | Unaudited           |
| Income  | 711,462,258        | 669,816,493         | 1,381,734,337       | 1,257,201,772       |
| Interest income   | 660,374,976        | 634,471,996         | 1,264,583,366       | 1,198,647,573       |
| Interest expenses   | (371,182,636)      | (521,752,956)       | (760,580,912)       | (1,066,244,046)     |
| Net interest income   | 289,192,340        | 112,719,040         | 504,002,454         | 132,403,527         |
| Fee and commission income   | 42,318,187         | 26,661,352          | 69,521,476          | 46,929,080          |
| Other operating income  | 8,769,095          | 8,683,145           | 47,629,495          | 11,625,119          |
| Total operating income  | 340,279,622        | 148,063,537         | 621,153,425         | 190,957,726         |
| Impairment (charge)/ reversal for loans and other losses                                | (3,294,909)        | (132,035,915)       | (120,089,823)       | (338,389,409)       |
| Net Operating Income  | 336,984,714        | 16,027,622          | 501,063,602         | (147,431,682)       |
| Operating expenses  |                    |                     |                     |                     |
| Personnel costs   | (111,055,016)      | (101,454,450)       | (222,850,656)       | (200,577,877)       |
| Depreciation of property, plant and equipment   | (11,513,979)       | (12,489,043)        | (23,287,189)        | (25,082,473)        |
| Amortization of intangible assets   | (8,309,286)        | (7,285,670)         | (16,618,571)        | (14,691,003)        |
| Other operating expenses  | (162,534,837)      | (191,224,133)       | (339,357,174)       | (376,192,825)       |
| Operating profit / (Loss) before Value Added Tax on financial services                  | 43,571,596         | (296,425,674)       | (101,049,989)       | (763,975,860)       |
| VAT on financial services   | (21,909,990)       | -                   | (21,909,990)        | -                   |
| Profit / (Loss) before income tax   | 21,661,606         | (296,425,674)       | (122,959,979)       | (763,975,860)       |
| Income tax Reversal/ (expense)  | -                  | 21,892,639          | -                   | 114,884,362         |
| Profit / (Loss) for the period  | 21,661,606         | (274,533,035)       | (122,959,979)       | (649,091,498)       |
| Other comprehensive income/ (expenses)  |                    |                     |                     |                     |
| Other comprehensive income not to be reclassified to profit or loss                     |                    |                     |                     |                     |
| Net gain / (loss) on equity instruments at fair value through other comprehensive incom | (2,108,546)        | 16,145,985          | 2,588,523           | (10,421,449)        |
| Other comprehensive income for the Period , net of tax                                  | (2,108,546)        | 16,145,985          | 2,588,523           | (10,421,449)        |
| Total comprehensive income/(expenses) for the Period                                    | 19,553,060         | (258,387,051)       | (120,371,456)       | (659,512,947)       |
| Basic earnings per Share(Rs.) - Annualised  | 0.24               | (10.62)             | (0.79)              | (12.56)             |

# SOFTLOGIC FINANCE PLC STATEMENT OF FINANCIAL POSITION AS AT 30TH SEPTEMBER 2021

|   |                 | Rs.             | Rs.             |
|---|-----------------|-----------------|-----------------|
|   | 30/09/2021      | 30/09/2020      | 31/03/2021      |
|   | Unaudited       | Unaudited       | Audited         |
| ASSETS  |                 |                 |                 |
| Cash and Cash Equivalents   | 210,331,421     | 138,619,029     | 628,089,791     |
| Securities purchased under repurchase agreements                                | 1,679,582,589   | 1,620,986,370   | 1,001,933,146   |
| Placements with banks & other finance companies                                 | -               | 918,279,172     | 204,377,303     |
| Financial Assets Measured at Fair Value Through Profit or Loss (FVTPL)          | -               | 125,715,831     | 300,809,707     |
| Investment in Dealing Securities  | 30,600          | -               | 37,460,367      |
| Financial Assets at Amortised Cost - Lease Rental and Hire Purchase Receivables | 7,765,043,520   | 3,845,946,418   | 5,262,704,090   |
| Financial Assets at Amortised Cost - Loans and Receivables                      | 10,105,564,384  | 12,540,985,659  | 11,269,788,739  |
| Right of Use Assets   | 101,788,695     | 152,537,521     | 111,012,736     |
| Deferred tax asset  | 445,343,174     | 453,599,041     | 445,343,174     |
| Intangible Assets   | 140,048,912     | 167,344,814     | 156,667,483     |
| Property, Plant & Equipment   | 458,939,801     | 475,049,650     | 472,580,365     |
| Investment Property   | 103,237,000     | -               | -               |
| Other Assets  | 1,642,415,000   | 1,026,801,756   | 979,241,105     |
| TOTAL ASSETS  | 22,652,325,096  | 21,465,865,261  | 20,870,008,006  |
|   |                 |                 |                 |
| LIABILITIES   |                 |                 |                 |
| Bank Overdraft  | 102,219,776     | 248,568,135     | 45,987,503      |
| Financial Liabilities at Amortised Cost - Interest bearing Borrowings to Banks  | 602,440,429     | 1,104,685,909   | 653,504,470     |
| Financial Liabilities at Amortised Cost - Deposits due to Customers             | 13,955,638,732  | 16,475,121,184  | 14,598,143,536  |
| Financial Liabilities at Amortised Cost - Other Borrowed Funds                  | 1,899,958,768   | 1,038,951,367   | 1,939,529,631   |
| Other Liabilities   | 780,356,824     | 415,059,375     | 425,981,012     |
| Lease Liability   | 105,783,520     | 154,769,963     | 121,564,039     |
| Retirement Benefit Obligations  | 58,120,151      | 47,233,234      | 57,407,951      |
| TOTAL LIABILITIES   | 17,504,518,199  | 19,484,389,165  | 17,842,118,142  |
|   |                 |                 |                 |
| SHARE HOLDERS' FUNDS  |                 |                 |                 |
| Stated Capital  | 6,746,427,723   | 2,604,765,231   | 4,506,759,983   |
| Convertible Reserve   |                 | 600,000,000     | -               |
| Statutory Reserve Fund  | 260,448,732     | 260,448,732     | 260,448,732     |
| Retained Earnings   | (1,997,575,240) | (1,504,778,492) | (1,875,236,009) |
| Revaluation Reserve   | 138,505,682     | 126,649,682     | 138,505,682     |
| Available For Sale Reserve  | -               | (105,609,056)   | (2,588,523)     |
| TOTAL SHAREHOLDERS' FUNDS   | 5,147,806,897   | 1,981,476,096   | 3,027,889,864   |
| TOTAL LIABILITIES AND SHARE HOLDERS' FUNDS                                      | 22,652,325,096  | 21,465,865,261  | 20,870,008,006  |
| Net Assets Value Per Share  | 10.45           | 19.17           | 11.27           |

The information contained in these statements have been extracted from the unaudited Financial Statements of the Company unless indicated as "Audited"

#### CERTIFICATION

.....Sgd.....

Date: 29/10/2021

 $These \ Financial \ Statements \ are \ in \ compliance \ with \ the \ requirements \ of \ the \ Companies \ Act \ No \ 07 \ of \ 2007.$ 

| Ms. Ivon Brohier   |                       |
|--|-----------------------|
| Chief Financial Officer  |                       |
| The Board of Directors are responsible for the preparation and presentation of these l | Financial Statements. |
| Signed for and on behalf of Board of Directors by;                                     |                       |
| Sgd  | SgdSgd                |
| A. Russell - Davison   | Priyantha Wijesekera  |
| Chairman   | CEO/Director          |

# SOFTLOGIC FINANCE PLC STATEMENT OF CHANGES IN EQUITY PERIOD ENDED 30TH SEPTEMBER

|  | Stated<br>Capital | Statutory Reserve<br>Fund | Convertible Reserve | Revaluation Reserve | Available for Sale<br>Reserve | Retained Earnings | Total         |
|--|-------------------|---------------------------|---------------------|---------------------|-------------------------------|-------------------|---------------|
| Balance as at 1 April 2020             | 2,604,765,231     | 260,448,732               | -                   | 126,649,682         | (95,187,607)                  | (855,686,994)     | 2,040,989,044 |
| Profit for the year                    | -                 | -                         |                     | -                   | -                             | (649,091,498)     | (649,091,498) |
| Funds received for Convertible reserve | -                 | -                         | 600,000,000         | -                   | -                             | -                 | 600,000,000   |
| Gain / (Loss) on share valuation       | -                 | -                         |                     | -                   | -                             | -                 | -             |
| Other comprehensive income,net of tax  | -                 | -                         |                     | -                   | (10,421,449)                  | -                 | (10,421,449)  |
| Transfer to Statutory Reserve Fund     | -                 | -                         |                     | -                   | -                             | -                 | -             |
| Balance as at 30 September 2020        | 2,604,765,231     | 260,448,732               | 600,000,000         | 126,649,682         | (105,609,057)                 | (1,504,778,492)   | 1,981,476,097 |
| Balance as at 1 April 2021             | 4,506,759,983     | 260,448,732               | -                   | 138,505,682         | (2,588,523)                   | (1,875,236,009)   | 3,027,889,864 |
| Profit for the year                    | -                 | -                         | -                   | -                   | -                             | (120,371,456)     | (120,371,456) |
| Rights Issue shares                    | 2,239,667,740     | -                         | -                   | -                   | -                             | -                 | 2,239,667,740 |
| Gain / (Loss) on share valuation       | -                 | -                         | -                   | -                   | 2,588,523                     | (2,588,523)       | -             |
| Other comprehensive income,net of tax  | -                 | -                         | -                   | -                   | -                             | 620,748           | 620,748       |
| Transfer to Statutory Reserve Fund     | -                 | -                         | -                   | -                   | -                             | -                 | -             |
| Balance as at 30 September 2021        | 6,746,427,723     | 260,448,732               |                     | 138,505,682         | (0)                           | (1,997,575,240)   | 5,147,806,897 |

# SOFTLOGIC FINANCE PLC STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED

|  | 30/09/2021      | 31/03/2021                     |
|--|-----------------|--------------------------------|
|  | Unaudited       | Audited                        |
| Cash flows from operating activities   | Ciluation       | 71441104                       |
| Net profit/(Loss) before taxation  | (122,959,979)   | (1,012,108,179)                |
| Adjustments for  |                 |                                |
| Adjustments for , Depreciation   | 23,287,189      | 49,284,402                     |
| Amortization of intangible assets  | 16,618,571      | 31,058,252                     |
| Profit on disposal of property, plant and equipment  | (1,904,326)     | (244,334)                      |
| (Gain)/loss from disposal of available for sale investments                                    | 620,748         | (244,334)                      |
| Impairment charge on bad and doubtful debts  | 120,089,823     | 491,731,598                    |
| Provision for defined benefit plans  | 8,920,971       | 21,176,245                     |
| Interest expenses  | 760,580,912     | 1,894,556,639                  |
| Operating profit before working capital changes  | 805,253,909     | 1,475,454,622                  |
| Operating profit before working capital changes  | 003,233,707     | 1,475,454,022                  |
| (Increase)/Decrease in Financial Assets at Amortised Cost - Lease & HP rental Receivables      | (2,550,971,043) | (3,157,694,928)                |
| (Increase)/Decrease in Financial Assets at Amortised Cost - Loans and Receivables              | 1,092,766,145   | 2,845,853,827                  |
| (Increase)/Decrease in Financial Assets Measured at Fair Value Through Profit or Loss (FVTPL)  | 300,809,707     | (50,809,707)                   |
| (Increase)/Decrease in Placements with Banks and Other Finance Companies                       | (473,272,140)   | 959,285,132                    |
| (Increase)/Decrease in financial investments - Financial assets measured at FVTOCI             | 40,018,290      | 185,598,019                    |
| (Increase)/Decrease in other assets  | (653,949,854)   | (118,305,699)                  |
| (Decrease)/Increase in amounts due to customers  | (642,504,804)   | (2,465,252,615)                |
| Increase/(Decrease) in other payables  | 338,595,292     | 131,409,898                    |
| Cash generated from operations   | (1,743,254,498) | (194,461,450)                  |
| Interest paid  | (760,580,912)   | (1,894,556,639)                |
| Defined benefit plan costs paid  | (8,208,772)     | (10,813,670)                   |
| Net cash generated from operating activities   | (2,512,044,182) | (2,099,831,759)                |
| Cash flows from investing activities   |                 |                                |
| Purchase of property, plant and equipment & Intangible Assets                                  | (12,013,502)    | (24,048,866)                   |
| Purchase of investment property  | (103,237,000)   | (24,040,000)                   |
|  |                 | 202 145                        |
| Proceeds from disposal of property, plant and equipment  Not each used in investing activities | 4,271,204       | 383,165<br><b>(23,665,701)</b> |
| Net cash used in investing activities  | (110,979,299)   | (23,003,701)                   |
| Cash flows from financing activities   |                 |                                |
| Proceed from long term borrowings-Bank Loan  | 647,759,286     | 3,200,000,000                  |
| Repayment of long term borrowings- Bank Loan   | (738,394,189)   | (2,926,992,978)                |
| Rights issue of shares   | 2,239,667,740   | 1,901,994,752                  |
| Proceeds from commercial papers  |                 | 206,077,301                    |
| Net cash (used in) / generated from financing activities                                       | 2,149,032,837   | 2,381,079,076                  |
| Net Increase/ (decrease) in cash and cash equivalents  | (473,990,643)   | 257,581,616                    |
| Cash and cash equivalents at the beginning of the year   | 582,102,288     | 324,520,672                    |
| Cash and cash equivalents at the end of the period   | 108,111,645     | 582,102,288                    |
| Reconciliation of cash and cash equivalents  |                 |                                |
| Cash, bank balance and short term investments  | 210,331,421     | 628,089,791                    |
| Bank overdrafts  | (102,219,776)   | (45,987,503)                   |
| Cash and cash equivalents at the end of the period   | 108,111,645     | 582,102,288                    |

# SOFTLOGIC FINANCE PLC ANALYSIS OF FINANCIAL INSTRUMENTS BY MEASUREMENT BASIS

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|   | Financial Asse<br>through Profit | ets recognised<br>or Loss (FVTPL) | through Other | ts at Fair Value<br>Comprehensive<br>(FVTOCI) | Financial Assets at Amortised<br>Cost (AC) |                | Total          |                |
|---|----------------------------------|-----------------------------------|---------------|---|--|----------------|----------------|----------------|
| As at   | 30.09.2021                       | 31.03.2021                        | 30.09.2021    | 31.03.2021                                    | 30.09.2021                                 | 31.03.2021     | 30.09.2021     | 31.03.2021     |
| Assets  |                                  |                                   |               |   |  |                |                |                |
| Cash and Cash Equivalents   | -                                | -                                 | -             | -   | 210,331,421                                | 628,089,791    | 210,331,421    | 628,089,791    |
| Placements with Banks and Other Finance Companies                               | -                                | -                                 | -             | -   | -  | 204,377,303    | -              | 204,377,303    |
| Securities purchased under repurchase agreements                                | -                                | -                                 | -             | -   | 1,679,582,589                              | 1,001,933,146  | 1,679,582,589  | 1,001,933,146  |
| Financial Assets Measured at Fair Value Through Profit or Loss (FVTPL)          | -                                | 300,809,707                       | -             | -   | -  | -              |                | 300,809,707    |
| Financial Assets at Amortised Cost - Loans and Receivables to Other Customers   | -                                | -                                 | -             | -   | 10,105,564,384                             | 11,269,788,739 | 10,105,564,384 | 11,269,788,739 |
| Financial Assets at Amortised Cost - Lease Rental and Hire Purchase Receivables | -                                | -                                 | -             | -   | 7,765,043,520                              | 5,262,704,090  | 7,765,043,520  | 5,262,704,090  |
| Investment in Dealing Securities  | -                                | -                                 | 30,600        | 37,460,367                                    | -  | -              | 30,600         | 37,460,367     |
| Financial Assets at Amortised Cost - Other Financial Assets                     | -                                | -                                 | -             | -   | 1,642,415,000                              | 979,241,105    | 1,642,415,000  | 979,241,105    |
| Total Financial Assets  | -                                | 300,809,707                       | 30,600        | 37,460,367                                    | 21,402,936,915                             | 19,346,134,175 | 21,402,967,515 | 19,684,404,249 |

|  |                | Financial Liabilities at<br>Amortised Cost (AC) |                | Total          |  |
|--|----------------|---|----------------|----------------|--|
| As at  | 30.09.2021     | 31.03.2021                                      | 30.09.2021     | 31.03.2021     |  |
| Liabilities  |                |   |                |                |  |
| Bank Overdrafts  | 102,219,776    | 45,987,503                                      | 102,219,776    | 45,987,503     |  |
| Financial Liabilities at Amortised Cost - Interest bearing Borrowings to Banks | 602,440,429    | 653,504,470                                     | 602,440,429    | 653,504,470    |  |
| Financial Liabilities at Amortised Cost - Deposits due to Customers            | 13,955,638,732 | 14,598,143,536                                  | 13,955,638,732 | 14,598,143,536 |  |
| Financial Liabilities at Amortised Cost - Other Borrowed Funds                 | 1,899,958,768  | 1,939,529,631                                   | 1,899,958,768  | 1,939,529,631  |  |
| Lease Liabilities  | 105,783,520    | 121,564,039                                     | 105,783,520    | 121,564,039    |  |
| Total Financial Liabilities  | 16,666,041,225 | 17,358,729,179                                  | 16,666,041,225 | 17,358,729,179 |  |

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES

- 1. The above figures are provisional and subject to audit.
- 2. Information on shares for the guarter ended September 30, 2021 as given below.

| Market Price per Share (Rs.)                    | CRL.N0000 | CRL.R0000 |
|---|-----------|-----------|
| Highest   | 10.10     | 1.00      |
| Lowest  | 8.70      | 0.10      |
| Closing   | 9.10      | 0.10      |
| Ratios  |           |           |
| Debt to equity ratio (Times)                    | 3.40      |           |
| Liquid assets ratio (%) – Statutory Minimum 10% | 12.98     |           |

- **3.** There are no changes in the accounting policies and methods of computations since the publication of Annual report for the year ended March 31, 2021.
- **4**. The Interim Financial Statements are in compliance with Sri Lanka Accounting Standards LKAS 34 Interim Financial Reporting and provide the information required by the Colombo Stock Exchange.
- **5**. The presentation and classification of figures for the corresponding period of the previous year have been amended, where relevant, for better presentation and to be comparable with those of the current year.
- **6.** There has been no significant change in the nature of the contingent liabilities, which were disclosed in the Annual report for the year ended March 31, 2021.
- **7.** No circumstances have arisen since the statement of financial position date, which would require adjustments to or disclosure in the financial statements other than the note highlighted in the Note 14.3
- 7.1 Please refer note 14.1 and 14.2 for more detail of previously Issue of shares by way of Rights issue of the company.

#### 8. Impact due to the COVID -19

Subsequent to the outbreak of COVID-19 in Sri Lanka, relief measures announced by the CBSL to provide relief to individuals and businesses affected by the Pandemic. which include deferment of repayment terms of credit facilities, offering concessionary rates of interest to eligible loan products and waiving off default interest caused a short term negative impact on the earnings, cash flows/liquidity position of the Company. However, the management is of the view that the aforementioned negative impact would not pose any additional stress in the long term.

# **SOFTLOGIC FINANCE PLC**

# **EXPLANATORY NOTES (Cont;)**

# 9. Twenty Major Shareholders as at 30 September 2021

| Name   | No. of Shares | (%)    |
|--|---------------|--------|
| SOFTLOGIC CAPITAL PLC  | 293,132,367   | 59.49  |
| PAN ASIA BANKING CORPORATION PLC/SOFTLOGIC CAPITAL PLC       | 156,063,440   | 31.67  |
| SOFTLOGIC LIFE INSURANCE PLC-A/C NO. 04 (PARTICIPATING FUND) | 15,688,030    | 3.18   |
| SOFTLOGIC HOLDINGS PLC                                       | 5,657,598     | 1.15   |
| VANIK INCORPORATION LTD                                      | 5,376,068     | 1.09   |
| Mr. Kulappuarachchige don dammika Perera                     | 3,276,253     | 0.66   |
| L.B. FINANCE LIMITED.  | 2,090,000     | 0.42   |
| HATTON NATIONAL BANK PLC/SUBRAMANIAM VASUDEVAN               | 1,943,586     | 0.39   |
| PEOPLES BANK/ASOKA KARIYAWASAM PATHIRAGE                     | 1,653,822     | 0.34   |
| PEOPLE'S LEASING & FINANCE PLC/L.P.HAPANGAMA                 | 767,992       | 0.16   |
| SEYLAN BANK PLC/SENTHILVERL HOLDINGS (PVT) LTD               | 401,000       | 0.08   |
| HATTON NATIONAL BANK PLC/ARUNASALAM SITHAMPALAM              | 300,000       | 0.06   |
| MR. WEERATHUNGA ARACHCHIGE SAMPATH PALITHA DE SARAM          | 227,256       | 0.05   |
| MR. THARMALINGAM LOGANATHAN                                  | 187,073       | 0.04   |
| MR. BALENDIRAN JANEGAN                                       | 175,015       | 0.04   |
| LOLC FINANCE PLC/T.M.P. FERNANDO                             | 165,676       | 0.03   |
| SAMPATH BANK PLC/MR. ABISHEK SITHAMPALAM                     | 159,782       | 0.03   |
| MRS. PAMELA CHRISTINE COORAY                                 | 132,444       | 0.03   |
| HATTON NATIONAL BANK PLC/MOHOTTI WITHANAGE AJANTHA LAKMAL    | 121,744       | 0.02   |
| HATTON NATIONAL BANK PLC/RATNASABAPATHY IYER SHANMUGASARMA   | 120,442       | 0.02   |
|  | 487,639,588   | 98.97  |
| Others   | 5,087,314     | 1.03   |
| Total  | 492,726,902   | 100.00 |

### 10. Directors' Shareholding as at 30 September 2021

| Names of Directors                    | No. of Shares | (%) |
|---------------------------------------|---------------|-----|
| 1. Mr. A. Russell Davison (Chairman)  | Nil           | Nil |
| 2. Mr. M.H Priyantha Wijesekera (CEO) | Nil           | Nil |
| 3. Mr. H. K. Kaimal                   | Nil           | Nil |
| 4. Mr. Manilka Fernando               | Nil           | Nil |
| 5. Mr. Dinesh P. Renganathan          | Nil           | Nil |
| 6. Ms. Aruni Goonetilleke             | Nil           | Nil |
| 7. Mr. A.C. Mohamed Lafir             | Nil           | Nil |
|                                       |               |     |

### 11. Public shareholding as at 30 September 2021

Public holding 20,531,645 4.17% Number of public shareholders 1,666

### 12. Float adjusted market Capitalization as at 30 September 2021

|   | Threshold      | Compliance (Y/N) | Value       |
|---|----------------|------------------|-------------|
| Float adjusted market Capitalization (Rs) | Less than 1 Bn | Yes              | 186,975,078 |
| Minimum Public Holding (%)                | Minimum 10%    | No               | 4.17%       |

In terms of Rule 7.13.2 of the Listing Rules of Colombo Stock Exchange, Softlogic Finance PLC is hereby announced that the Company is non-compliant with the Public Holding percentage as specified in Rule 7.13.(b) of the Listing Rules.

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

#### 13 RELATED PARTY TRANSACTIONS

Details of significant related party disclosures are as follows:

### 13.1 Transactions with Key Managerial Personnel (KMPs)

Key Managerial Personnel includes Members of the Board of Directors of the Company and of it's Holding Company.

Short-term employee benefits for the period

Rs. 19,350,278

#### 13.2 Transactions, arrangements and agreements involving KMPs and their close members of the family

The following provides the total amount of transactions which have been entered in to with Key Managerial Personnel and their close family members.

Time Deposits Rs. 7,732,027
Savings Deposits Rs. 358,602

#### 13.3 Transactions with Group Companies

The Company enters into transactions with group companies and the following tables shows the outstanding balances and corresponding transactions during the period ended September 30, 2021

| Company                                      | Relationship            | (Receivables)<br>/Payables | Loans, Advances &<br>Investments | Borrowings /<br>Deposits | Income Earned | Cost Incurred | Plant & Equip.<br>Purchased / (sold) |
|--|-------------------------|----------------------------|----------------------------------|--------------------------|---------------|---------------|--------------------------------------|
| Softlogic Capital PLC                        | Parent Company          | 6,059,526                  | -                                | -                        | -             | 1,736,600     | -                                    |
| Softlogic Corporate Services (Pvt) Ltd       | Affiliated Company      | 785,700                    | -                                | -                        | -             | 1,571,400     | -                                    |
| Softlogic Brands (Pvt) Ltd                   | Group Company           | -                          | -                                | 305,795                  | 7,227,578     | 7,100         | -                                    |
| Softlogic Stock Brokers (Pvt) Ltd            | Group Company           | -                          | 43,246                           | -                        | 9,930         | -             | -                                    |
| Softlogic Holdings PLC                       | Ultimate Parent Company | 1,356,679                  |                                  | -                        | -             | 1,356,679     | -                                    |
| Softlogic Retail (Pvt) Ltd                   | Affiliated Company      | (1,137,673)                | -                                | 277                      | -             | 5             | -                                    |
| Softlogic Information Technologies (Pvt) Ltd | Affiliated Company      | 225,400                    | -                                | -                        | -             | 32,900        | 8,485,000                            |
| Softlogic Mobile Distributors (Pvt) Ltd      | Affiliated Company      | 296,765                    | -                                | -                        | -             | -             | 296,765                              |
| Softlogic BPO Services (Pvt) Ltd             | Affiliated Company      | 2,327,400                  | 2,317,251                        | -                        | 185,715       | 12,503,938    | -                                    |
| Softlogic Asset Management (Pvt) Ltd         | Affiliated Company      | -                          | -                                | 16,279,500               | -             | 632,353       | -                                    |
| Future Automobiles (Pvt) Ltd                 | Affiliated Company      | 303,801                    | -                                | -                        | -             | 2,217,994     | -                                    |
| Softlogic Life PLC                           | Affiliated Company      | (3,728,152)                |                                  |                          | 1,383,000     | 1,598,985     | -                                    |
| Suzuki Motors Lanka (Pvt)Ltd                 | Affiliated Company      | -                          | -                                | -                        | -             | 13,559        | -                                    |
| Softlogic Invest (Pvt) Ltd                   | Affiliated Company      | -                          | -                                | -                        | -             | -             | -                                    |

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

#### 14 Utilisation of funds raised via capital market.

The company has raised funds via the capital market through a rights issue on 20th December 2019. The progress of uitlisation of the capital raised as per the objectives stated in the right issue circular is given below.

| Objective number | Objective as per Circular                                  | Amount allocated as per<br>Circular in Rs. | Proposed date of<br>utilisation as per<br>Circular           | Amount allocated from proceeds in Rs. (A) | % of total proceeds | Amount utilised in Rs. (B) | % of utilisation against allocation (B/A) | Clarification if not fully<br>utilised including if not<br>utilized where are the funds<br>invested |
|------------------|--|--|--|---|---------------------|----------------------------|---|---|
| (a)              | To Settle the utilized overdraft facilities of the company | 474,880,432                                | Within 2 monhs<br>from the completion<br>of the Rights Issue | 474,880,432                               | 79%                 | 474,880,432                | 100%                                      | N/A   |
| (b)              | To expand the lending activities of the company            | 127,614,800                                | Within 2 monhs<br>from the completion<br>of the Rights Issue | 127,614,800                               | 21%                 | 127,614,800                | 100%                                      | N/A   |
|                  | •  | 602,495,232                                |  | 602,495,232                               | 100%                | 602,495,232                |   |   |

The company has raised funds further via the capital market through a rights issue on 15th December 2020. The progress of uitlisation of the capital raised as per the objectives stated in the right issue circular is given below.

| Objective number | Objective as per Circular  | Amount allocated as per<br>Circular in Rs. | Proposed date of<br>utilisation as per<br>Circular            | Amount allocated from proceeds in Rs. (A) | % of total proceeds | Amount utilised in Rs. (B) | % of utilisation against allocation (B/A) | Clarification if not fully<br>utilised including if not<br>utilized where are the funds<br>invested |
|------------------|--|--|---|---|---------------------|----------------------------|---|---|
| (a)              | To repay maturity liabilities  |  |   |   |                     |                            |   |   |
| (b)              | To increase the secured lending portfolio to the required regulatory levels (i) Leasing (ii) Other lending | 1,901,994,752                              | Within 6 months<br>from the completion<br>of the Rights issue | 1,901,994,752                             | 100%                | 1,901,994,752              | 100%                                      | N/A   |
|                  | •  | 1,901,994,752                              | •   | 1,901,994,752                             | 100%                | 1,901,994,752              |   |   |

The company has raised funds further via the capital market through a rights issue on 26th August 2021. The progress of uitlisation of the capital raised as per the objectives stated in the right issue circular is given below.

| (a) To improve the Capital adequacy ratio  To repay maturity liabilities, utilize in the lending and other business operations.  To increase the secured lending portfolio to the required regulatory levels (i) Leasing (ii) Other lending * | Objective<br>number | Objective as per Circular                                     | Amount allocated as per<br>Circular in Rs. | Proposed date of<br>utilisation as per<br>Circular | Amount allocated from proceeds in Rs. (A) | % of total proceeds | Amount utilised in Rs. (B) | % of utilisation against allocation (B/A) | Clarification if not fully<br>utilised including if not<br>utilized where are the funds<br>invested |
|---|---------------------|---|--|--|---|---------------------|----------------------------|---|---|
| (b) utilize in the lending and other business operations.  To increase the secured lending portfolio to the required (i) Leasing  Within 6 months from the completion of the Rights issue   | (a)                 | · ·   | -  | Immediate  | ÷   | 0%                  | -                          | 0%  | N/A   |
| To increase the secured lending portfolio to the required (c) regulatory levels (i) Leasing  To increase the secured lending 2,239,667,740 from the completion of the Rights issue  | (b)                 | utilize in the lending and other                              |  |  |   |                     |                            |   |   |
|   | (c)                 | portfolio to the required<br>regulatory levels<br>(i) Leasing | 2,239,667,740                              | from the completion                                | -   | 0%                  | 2,239,667,740              | 0%  | N/A   |

<sup>\*</sup> The maturity liabilities mentioned above under objective (c), include forecasted outflow of fixed deposits. If the outflow is less than expected and as a result if any proceeds from the rights remain unutilized, such amount will be utilized in lending and other business operations.

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.)

#### 15 Financial Reporting by Segments as per the Provision of SLFRS - 08

The company's segmental reporting is based on the following operating segments: Leasing, Hire purchase, Personal Loans, Pawning, Factoring, SME & Other Loans and Receivables.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss, and in certain respects, are measured differently from operating profits or losses in the financial statements. However, income taxes are managed on a group basis and are not allocated to operating segments.

|  | Leasing & H   | ire Purchases | Personal Loans & Pawning |               | SME, Factoring & Other Loans |               | Unallocated   |               | Total          |                |
|--|---------------|---------------|--------------------------|---------------|------------------------------|---------------|---------------|---------------|----------------|----------------|
| For the period ended<br>30th September | 2021          | 2020          | 2021                     | 2020          | 2021                         | 2020          | 2021          | 2020          | 2021           | 2020           |
|  | Unaudited     | Audited       | Unaudited                | Audited       | Unaudited                    | Audited       | Unaudited     | Audited       | Unaudited      | Audited        |
| Interest Income                        | 601,580,090   | 236,386,923   | 278,137,321              | 320,074,694   | 347,157,200                  | 544,022,298   | -             | -             | 1,226,874,611  | 1,100,483,915  |
| Investment Income                      | -             | -             | -                        | -             | -                            | -             | 37,708,755    | 98,163,658    | 37,708,755     | 98,163,658     |
|  |               |               |                          |               |                              |               |               |               |                |                |
| Fee and Commission Income              | 17,630,000    | 16,830,000    | 6,440,764                | 644,940       | 45,450,711                   | 29,454,139    | -             | -             | 69,521,476     | 46,929,079     |
| Other Operating Income                 | _             | -             | _                        | -             |                              | -             | 47,629,495    | 11,625,119    | 47,629,495     | 11,625,119     |
| 3 · · ·                                |               |               |                          |               |                              |               |               |               |                |                |
| Total Revenue                          | 619,210,090   | 253,216,923   | 284,578,086              | 320,719,634   | 392,607,911                  | 573,476,437   | 85,338,250    | 109,788,777   | 1,381,734,337  | 1,257,201,771  |
| Profit Before Income Tax               | (55,103,255)  | (153,874,757) | (25,324,489)             | (194,894,776) | (34,938,019)                 | (348,489,928) | (7,594,216)   | (66,716,399)  | (122,959,979)  | (763,975,860)  |
| Income Tax (Expense)/Reversal          |               |               |                          |               |                              |               |               |               | -              | 114,884,362    |
| Profit After Tax                       |               |               |                          |               |                              |               |               |               | (122,959,979)  | (649,091,498)  |
| Segment Assets                         | 7,765,043,520 | 3,845,946,418 | 3,235,243,565            | 3,053,265,928 | 6,505,413,074                | 8,590,258,543 | 5,146,624,937 | 5,976,394,372 | 22,652,325,096 | 21,465,865,261 |
| Segment Liabilities                    | 6,000,414,750 | 3,490,933,899 | 2,500,025,036            | 2,771,424,345 | 5,027,038,993                | 7,797,306,954 | 3,977,039,420 | 5,424,723,967 | 17,504,518,199 | 19,484,389,165 |

# **CORPORATE INFORMATION**

#### Name of the Company

Softlogic Finance PLC

#### **Holding Company**

Softlogic Capital PLC

#### **Legal Form**

- Incorporated under the Companies Act No 17 of 1982
- Date of Incorporation 24th August 1999.
- Re-registered under the Companies Act No. 7 of 2007 on 29th September 2008.
- Registered under the Finance Companies Act No. 42 of 2011.
- Registered under the Finance Leasing Act No. 56 0f 2000.
- Approved Credit Agency under the Mortgage Act No 6 of 1949 and Inland Trust Receipts Act No 14 of 1990.
- Quoted in the Colombo Stock Exchange on 22nd January 2009.
- Registered under the Securities & Exchange Commission of Sri Lanka Act No. 36 of 1987 as Margin Provider

#### **Company Registration Number**

PB 641 PQ

#### **Accounting Year End**

31st March

#### **Registered Office & Principal Place of Business**

No.13, De Fonseka Place, Colombo 4 Tel: 94-11-2359600, 94-11-2359700

Fax: 94-11-2359799

E-mail: info@softlogicfinance.lk Website: www.softlogicfinance.lk

#### **Bankers**

Hatton National Bank PLC Commercial Bank of Ceylon PLC

Seylan Bank PLC People's Bank

Pan Asia Banking Corporation PLC

Sampath Bank PLC
Bank of Ceylon
Nations Trust Bank PLC
DFCC Bank PLC

Union Bank of Colombo PLC National Savings Bank Cargills Bank Limited

#### **Tax Payer Identification Number (TIN)**

134008350

#### **Secretaries**

Softlogic Corporate Services (Pvt) Ltd

#### **Auditors**

M/s. Ernst & Young Chartered Accountants, No.201. De Saram Place, P.O. Box 101, Colombo 10.

#### **Legal Advisors to the Company**

Nithya Partners

#### **Board of Directors**

Mr. A. Russell Davison (Chairman) Mr. M.H Priyantha Wijesekera (CEO)

Mr. H. K. Kaimal Mr. Manilka Fernando Mr. Dinesh P. Renganathan Ms. Aruni Goonetilleke Mr. A.C. Mohamed Lafir

# SOFTLOGIC FINANCE PLC

# **Branch Network**

| No | Branch         | Address  | Telephone Number | Fax<br>Number | Email                             |
|----|----------------|--|------------------|---------------|-----------------------------------|
| 1  | Anuradhapura   | No. 561/11, Maithreepala Senanayaka Mw,New Town,Anuradhapura | 025-2226279      | 025-2234743   | anuradhapura@softlogicfinance.lk  |
| 2  | Badulla        | NO. 38, Anagarika Dharmapala Mawatha, Badulla.               | 055-2224205      | 055-2223905   | badulla@softlogicfinance.lk       |
| 3  | Borella        | No.1072,Maradana Road,Borella                                | 011-2698016      | 011-2694261   | borella@softlogicfinance.lk       |
| 4  | Chilaw         | No: 28B, Kurunegala Road, Chilaw                             | 032-2221415      | 032-2223754   | chilaw@softlogicfinance.lk        |
| 5  | Chunnakam      | No: 101 & 105, K.K.S Road, Chunnakam                         | 021-2242770      | 021-2242772   | chunnakam@softlogicfinance.lk     |
| 6  | City Office    | 29/2, Visaka Road, Colombo 04                                | 011-2055572      | 011-2303363   | cityoffice@softlogicfinance.lk    |
| 7  | Dambulla       | No: 719, Anuradhapura Road, Dambulla                         | 066-2284737      | 066-2284717   | dambulla@softlogicfinance.lk      |
| 8  | Dematagoda     | No: 85, Kolonnawa Road, Dematagoda, Colombo 09               | 011-2679089      | 011-2646226   | dematagoda@softlogicfinance.lk    |
| 9  | Embilipitiya   | No.176,Rathnapura Road,Pallegama,Embilipitiya.               | 047-2230590      | 047-2230592   | embilipitiya@softlogicfinance.lk  |
| 10 | Galle          | No: 64, Colombo Road, Kaluwella, Galle                       | 091-2248920      | 091-2248095   | galle@softlogicfinance.lk         |
| 11 | Gampaha        | No: 57/A, Bauddhaloka Mawatha, Gampaha                       | 033-2227436      | 033-2227506   | gampaha@softlogicfinance.lk       |
| 12 | Hatton         | No: 115, Main Street, Hatton                                 | 051-2222108      | 051-2225739   | hatton@softlogicfinance.lk        |
| 13 | Head Office    | No: 13, De Fonseka Place, Colombo 04                         | 011-2359700      | 011-2359799   | headoffice@softlogicfinance.lk    |
| 14 | Jaffna         | No: 62/64, Stanley Road, Jaffna                              | 021-2219444      | 021-2219666   | jaffna@softlogicfinance.lk        |
| 15 | Kadawatha      | Assst.No.139/7D, Kandy Road,Kadawatha                        | 011-2923011      | 011-2923013   | kadawatha@softlogicfinance.lk     |
| 16 | Kalutara       | No: 264, Galle Road, Kalutara South, Kalutara                | 034-2224714      | 034-2223262   | kalutara@softlogicfinance.lk      |
| 17 | Kandy          | No: 165, Kotugodella Street, Kandy                           | 081-2224912      | 081-2224916   | kandy@softlogicfinance.lk         |
| 18 | Kotahena       | No.244, George R De Silva Mawatha, Colombo 13                | 011-2462819      | '011-2337040  | kotahena@softlogicfinance.lk      |
| 19 | Kottawa        | No: 87/A, Highlevel Road, Kottawa                            | 011-2178464      | 011-2842824   | kottawa@softlogicfinance.lk       |
| 20 | Kurunegala     | No: 13, Rajapihilla Road, Kurunegala                         | 037-2232875      | 037-2232565   | kurunegala@softlogicfinance.lk    |
| 21 | Matale         | No: 253, Main Street, Matale                                 | 066-2226461      | 066-2228863   | matale@softlogicfinance.lk        |
| 22 | Matara         | NO 08A KKK Building, Station Road Matara                     | 041-2220195      | 041-2227257   | matara@softlogicfinance.lk        |
| 23 | Nawala         | No: 305B, Nawala Road, Nawala                                | 011-2807080      | 011-2807082   | nawala@softlogicfinance.lk        |
| 24 | Negombo        | 86 JOSEPHS STREET NEGOMBO                                    | 031-2224714      | 031-2224716   | negombo@softlogicfinance.lk       |
| 25 | Nuwara Eliya   | No: 72, Kandy Road, Nuwara Eliya                             | 052-2223382      | 052-2223383   | nuwaraeliya@softlogicfinance.lk   |
| 26 | Grandpass      | No. 408 Grandpass Road Colombo 14                            | 011-2334461      | 011-2334549   | pettah@softlogicfinance.lk        |
| 27 | Polonnaruwa    | No: 125, Batticaloa Road, Polonnaruwa                        | 027-2226727      | 027-2225909   | polonnaruwa@softlogicfinance.lk   |
| 28 | Ratnapura      | No: 1/200, Main Street, Ratnapura                            | 045-2230677      | 045-2223574   | rathnapura@softlogicfinance.lk    |
| 29 | Senkadagala    | Asst.No.288, Katugasthota Road, Mahiyyawa                    | 081-2232601      | 081-2232603   | senkadagala@softlogicfinance.lk   |
| 30 | Thissamaharama | No: 28, Main Street, Thissamaharama                          | 047-2239933      | 047-2239504   | tissamaharama@softlogicfinance.lk |
| 31 | Wattala        | No: 182, Negombo Road, Wattala                               | 011-2051660      | 011-2051676   | wattala@softlogicfinance.lk       |
| 32 | Weligama       | No: 2, Matara Road, Weligama                                 | 041-2252888      | 041-2260523   | weligama@softlogicfinance.lk      |

# **Standalone Gold Loan Centre**

| No | Branch    | Address                            | Telephone Number | Fax | Email |
|----|-----------|------------------------------------|------------------|-----|-------|
| 1  | Mawanella | No: 131,132, Kandy Road, Mawanella | 035-2247304      |     |       |