

# **Financial Statements**

For the Financial Year Ended 31st March 2014



The first Company in the Banking and Non-banking sector of Sri Lanka to be certified with ISO 9001:2008 Quality Management system and ISO 22301:2012 for Business Continuity Management Systems

Ram rating: BBB P2
Positive Outlook

## **INCOME STATEMENT**

### For the Financial Year Ended 31st March 2014

	Quarter	ended	Financial year ended				
	31st M	arch		31st March			
	2014	2013	Variance	2014	2013	Variance	
	Rs.	Rs.	%	Rs.	Rs.	%	
	(Un audited)	(Audited)		(Un audited)	(Audited)		
Income	1,855,621,762	1,956,234,744	(5)	3,896,139,718	3,572,136,587	9	
Interest Income	1,690,576,783	1,810,635,078	(7)	3,552,743,296	3,255,569,543	9	
Interest Expenses	(1,110,929,477)	(1,080,576,311)	3 _	(2,299,280,718)	(1,891,109,361)	22	
Net Interest Income	579,647,306	730,058,767	(21)	1,253,462,578	1,364,460,181	(8)	
Fee and Commission Income	97,697,144	86,550,366	13	180,026,176	204,189,251	(12)	
Fee and Commission Expenses	(28,301,096)	(5,719,017)	395	(58,251,767)	(84,166,162)	(31)	
Net Fee and Commission Income	69,396,048	80,831,349	(14)	121,774,409	120,023,089	1	
Net Gain/(Loss) from Trading	14,565,857	(14,092,964)	(203)	20,702,295	(7,375,384)	(381)	
Other Operating Income (net)	52,781,977	73,142,263	(28)	142,667,951	119,753,177	19	
<b>Total Operating Income</b>	716,391,189	869,939,416	(18)	1,538,607,234	1,596,861,064	(4)	
Impairment (Charges) / Reversal for Loans and Other Losses	(157,977,332)	(38,425,631)	311	(299,260,083)	(88,154,013)	239	
Net Operating Income	558,413,857	831,513,785	(33)	1,239,347,150	1,508,707,051	(18)	
Operating Expenses							
Personnel Costs	(126,835,383)	(264,377,587)	(52)	(348,880,392)	(459,865,731)	(24)	
Depreciation of Property & Equipment	(37,189,325)	(30,642,979)	21	(69,249,072)	(57,067,839)	21	
Other Operating Expenses	(302,417,543)	(207,782,623)	46 _	(534,530,767)	(397,558,641)	34	
Operating Profit before Value Added Tax on							
Financial Services	91,971,606	328,710,597	(72)	286,686,919	594,214,840	(52)	
Value Added Tax on Financial Services	(4,082,240)	(21,330,667)	(81)	(15,764,886)	(37,012,395)	(57)	
Share of Profit from Associates	10,512,269	16,933,385	(38)	16,393,401	28,972,790	(43)	
Profit before Taxation from Operations	98,401,634	324,313,315	(70)	287,315,434	586,175,235	(51)	
Provision for Income Taxation	66,285,803	(45,237,188)	(247)	21,285,803	(75,064,643)	(128)	
Profit for the Period	164,687,438	279,076,127	(41)	308,601,237	511,110,592	(40)	
Basic/ Diluted Earnings Per Share	67.77	114.85		127.00	210.33		
Dividend Per Share (Rs./Cts.)	-	-		-	40.00		

30th May 2014

# STATEMENT OF COMPREHENSIVE INCOME

For the Financial Year Ended 31st March 2014

	Quarter ended 31st March		Financial year ended 31st March	
	2014 Rs.	2013 Rs.	2014 Rs.	2013 Rs.
Profit for the Period	164,687,438	279,076,127	308,601,237	511,110,592
Other comprehensive income:				
Net Gains and Losses on Available-for-Sale Financial Assets:				
Sri Lanka Government Securities	1,488,705	3,222,812	(388,511)	1,100,194
Equity Securities - Quoted	290,583	15,935,431	(3,341,627)	(3,051,045)
Equity Securities - Un Quoted	(6,499,985)	(1,073,514)	6,499,985	(1,073,514)
Share of Other Comprehensive Income of Associates	219,598	14,400,686	(2,690,304)	(2,470,706)
Other Comprehensive Income for the Period, Net of Taxes	(4,501,099)	32,485,415	79,542	(5,495,071)
<b>Total Comprehensive Income for the Period</b>	160,186,339	311,561,542	308,680,779	505,615,521

# STATEMENT OF FINANCIAL POSITION

### As at 31st March 2014

	31.03.2014	31.03.2013
	(Un audited)	(Audited)
Assets	Rs.	Rs.
Cash and Bank Balances	137,530,040	151,455,670
Repurchase Agreements	395,408,217	422,906,198
Placements with Banks & Financial Institutions	715,261,644	468,713,717
Financial Investments - Held for Trading	1,477,669,371	241,848,243
Loans and Advances	3,643,971,566	3,372,775,361
Lease rentals receivable & Stock out on hire	8,573,451,013	8,476,083,340
Hire purchase rentals receivable & Stock out on hire	1,711,157,466	2,193,311,980
Financial Investments - Available for Sale	242,534,452	176,822,297
Real Estate & Other Trading Stock	93,241,656	240,519,961
Other Financial Assets	162,867,616	139,101,427
Other Non Financial Assets	126,984,240	87,555,817
Income Tax Refund Due	7,425,911	77,211,499
Investments In Associates	123,442,479	125,414,272
Property, Plant & Equipment	1,120,354,307	1,074,238,256
Deferred Tax Assets	195,165,608	243,558,590
Total Assets	18,726,465,588	17,491,516,627
Liabilities		
Due to Banks	2,184,716,485	3,499,753,777
Due to Customers	11,201,588,507	9,001,881,219
Debt Instruments Issued and Other borrowed funds	2,400,373,061	2,188,547,841
Derivative Financial Liabilities	-	10,296,783
Other Financial Liabilities	360,779,078	314,591,579
Other Non Financial Liabilities	18,245,273	8,929,938
Retirement Benefit Liability	63,151,656	78,873,062
Deferred tax liabilities	106,302,413	269,564,093
Total liabilities	16,335,156,474	15,372,438,292
Shareholders' Funds		
Stated Capital	24,300,000	24,300,000
Retained Earnings	494,269,442	288,036,456
Reserves	1,872,739,672	1,806,741,878
Total Shareholders' Funds	2,391,309,114	2,119,078,335
Total Liabilities and Shareholders' Funds	18,726,465,588	17,491,516,627
Net Assets Value Per Share (Rs.)	984	872

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R.K.E.P. de Silva Deputy Chairman & Managing Director XD even

D.L.S.R. Perera Finance Director

G.C.de Silva Financial Controller

30th May 2014

### **STATEMENT OF CHANGES IN EQUITY**

For the Financial year ended 31st March 2014

·	Stated Capital Rs.	Statutory Reserve Rs.	Capital Reserve Rs.	Dividend Equalization Rs.	Diversification Risk Reserve Rs.	General Reserve Rs.	Development Reserve Rs.	Investment Fund Reserve Rs.	Available for Sale Reserve Rs.	Retained Earnings Rs.	Total Rs.
Balance as at 1 April 2012	24,300,000	223,757,400	224,954,309	7,000,000	105,000,000	323,300,000	108,141,275	34,765,774	113,933,101	302,535,871	1,467,687,731
Profit for the year	-	-	-	-	-	-	-	-	-	511,110,593	511,110,593
Other ComprehensiveIncome, net of tax	-	-	-	-	-	-	-	-	(5,495,071)	-	(5,495,071)
Transfer to Statutory Reserve	-	104,000,000	-	-	-	-	-	-	-	(104,000,000)	-
Transfer to Investment Fund Reserve	-	-	-	-	-	-	-	32,432,755	-	(32,432,755)	-
Revaluation Surplus	-	-	254,952,335	-	-	-	-	-	-	-	254,952,335
Transfers during the year	-	-	-	-	150,000,000	130,000,000	-	-	-	(280,000,000)	-
Dividend Paid	-	-	-	-	-	-	-	-	-	(109,350,000)	(109,350,000)
Prior year adjustment	-	-	-	-	-	-	-	-	-	172,748	172,748
Balances as at 31 March 2013	24,300,000	327,757,400	479,906,644	7,000,000	255,000,000	453,300,000	108,141,275	67,198,529	108,438,030	288,036,457	2,119,078,335
Profit for the year	-	-	-	-	-	-	-	-	-	308,601,237	308,601,236
Other ComprehensiveIncome, net of tax	-	-	-	-	-	-	-	-	79,542	-	79,542
Transfer to Statutory Reserve	-	49,900,000	-	-	-	-	-	-	-	(49,900,000)	-
Transfer to Investment Fund Reserve	-	-	-	-	-	-	-	16,018,251	-	(16,018,251)	-
Transfers during the year	-	-	-	-	-	-	-	-	-	-	-
Dividend Paid	-	-	-	-	-	-	-	-	-	(36,450,000)	(36,450,000)
Balances as at 31st March 2014	24,300,000	377,657,400	479,906,644	7,000,000	255,000,000	453,300,000	108,141,275	83,216,780	108,517,572	494,269,442	2,391,309,114

# STATEMENT OF CASH FLOWS

For the	Financial	vear	ended	31ct	March	2014
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Cash Flows From / (Used in) Operating Activities	2014 Rs.	2013 Rs.
Profit before Income Tax Expense	287,315,434	586,175,235
Adjustments for;	,-	, ,
Depreciation of property, plant & equipment	69,249,072	57,067,839
Impairment Provision	299,260,083	88,154,013
Interest on Fixed Deposits, Commercial Paper & Treasury Bills	(165,358,653)	(105,270,096)
Profit /(Loss) on Sale of Securities	(9,829,290)	(1,711,040)
Fair Value Gain or Loss on Equity Investments (FVTPL)	(2,112,546)	18,620,234
Fair value gain or Loss on Financial Derivatives	(8,740,673)	(9,538,011)
Diminution/(Appreciation) in value of investments	21,713,626	(26,284,615)
Loss/(Profit) on disposal of property & equipment	(6,335,983)	(1,939,166)
Provision/(reversal) for Defined Benefit Plans	(3,988,519)	50,760,317
Dividend Received	(6,841,446)	(5,644,300)
Share of profit from Associates	(10,695,011)	(28,972,790)
Operating Profit before Working Capital Changes	463,636,093	621,417,621
(Increase)/Decrease in Real Estate Stock	147,278,305	(2,753,778)
(Increase)/Decrease in Loans and Advances	(387,653,382)	(1,592,086,225)
(Increase)/Decrease in Lease Rentals Receivable & Stock out on hire	(254,871,279)	(2,298,200,523)
(Increase)/Decrease in Hire purchase Rentals Receivable & Stock out on hire	456,855,212	(191,886,317)
(Increase)/Decrease in Fixed Deposits & Repurchase Agreements	(219,049,947)	(486,398,873)
(Increase)/Decrease in Other Financial Assets	(23,766,189)	(154,118,904)
(Increase)/Decrease in Other Non Financial Assets	(39,428,424)	1,907,373
Increase/(Decrease) in Amounts Due to Customers	2,199,707,288	2,269,072,111
Increase/(Decrease) in Derivative Financial Liabilities	(1,556,110)	(790,740)
Increase/(Decrease) in Other Financial Liabilities	46,187,500	55,426,263
Increase/(Decrease) in Other Non Financial Liabilities	9,315,335	704,929
Cash (Used in)/ Generated from Operations	2,396,654,405	(1,777,707,063)
Retirement Benefit Liabilities Paid	(1,141,800)	(1,894,285)
Investment in Gratuity fund	(10,591,087)	(8,684,164)
Net Cash Used in Operating Activities	2,384,921,518	(1,788,285,512)
Cash Flows from / (Used in) Investing Activities		
Acquisition of Property, Plant & Equipment	(137,364,507)	(158,354,058)
Proceeds from Sales of Property, Plant & Equipment	27,772,125	37,953,140
Net Sales/ (Purchases) of Financial investments Held -For- Trading	(1,255,422,208)	134,584,619
Net Sale/(Purchase) of Financial Investments- Available- For- Sale	(66,370,585)	(10,173,273)
Dividend Received	6,841,446	5,644,300
Interest on Fixed Deposits, Commercial Paper & Treasury Bills	165,358,653	105,270,096
Net Cash Flows from/(Used in) Investing Activities	(1,259,185,076)	114,924,824
Cash Flows from / (Used in) Financing Activities		
Proceeds from debentures and Increase in borrowed funds	211,825,220	1,933,684,029
Net Increase /(Decrease) in Other Borrowings	(1,315,037,292)	(121,666,141)
Dividends Paid	(36,450,000)	(109,350,000)
Net Cash Flows from/(Used in) Financing Activities	(1,139,662,072)	1,702,667,888
Net Increase/(Decrease) in Cash and Cash Equivalents	(13,925,631)	29,307,200
Cash and Cash Equivalents at the beginning of the year	151,455,670	122,148,471
Cash and Cash Equivalents at the end of the year	137,530,040	151,455,670
Movement in Cash and Cash Equivalent	(13,925,631)	29,307,200

Note: Reporting cash flows from operating activities

The Company reports cash flows from operating activities by using the indirect method. The indirect method –

### SEGMENT REPORT

For the Financial year ended 31st March 2014

2.1 For the period ended 31st March 2014	Leasing	Hire Purchase & Consuer Durables	Loans	Pawning	Hire of vehicles	Investing in Shares	Investing in Government Securities	Collaboration Finance	Others	Total
REVENUE External Sales Inter-segment sales	6,144,298,776	1,574,430,087	253,831,117	234,127,784	92,528,270	82,221,311	104,257,943	99,927,310	103,314,674	8,688,937,273
Total revenue	6,144,298,776	1,574,430,087	253,831,117	234,127,784	92,528,270	82,221,311	104,257,943	99,927,310	103,314,674	8,688,937,273
Total income RESULTS	2,527,569,479	518,730,792	253,831,117	234,127,784	65,009,491	(2,930,343)	104,257,943	8,524,481	187,018,975	3,896,139,718
Segment results Unallocated company expenses	1,895,340,438	403,413,712	180,615,348	(43,639,680)	31,071,773	24,572,940	100,711,454	8,524,481	156,768,806	2,757,379,271 (187,176,520)
Operating profit Interest expense Share of Profits of Associates before tax Income taxes - Restated Net Profit	(1,374,170,622)	(305,929,652)	(121,692,220)	(364,775,920)	(39,571,815)	(13,087)	(108,261)	(62,894)	(92,956,247)	2,570,202,751 (2,299,280,718) 16,393,401 21,285,803 <b>308,601,237</b>
OTHER INFORMATION Segment assets Investment in Associates - Restated Unallocated company assets Total assets	8,573,451,015	1,711,157,465	1,467,481,418	2,174,932,775	246,352,960	228,169,432	1,887,442,608	31,686,507	784,492,247	17,105,166,427 123,475,522 1,497,823,639 18,726,465,588
Segment liabilities Unallocated company liabilities Total liabilities	7,087,142,801	1,401,818,731	1,210,820,482	1,866,164,301	247,399,579	135,846,359	1,567,282,081	7,343,607	652,798,642 = =	14,176,616,582 2,158,539,892 16,335,156,474
For the period ended 31st March 2013	Leasing	Hire Purchase & Consuer Durables	Loans	Pawning	Hire of vehicles	Investing in Shares	Investing in Government Securities	Collaboration Finance	Others	Total
REVENUE External Sales	4.062.606.007									
Inter-segment sales	4,963,606,087	1,429,041,624	142,643,156	492,951,684	102,685,096	30,232,012	69,801,323	107,775,786	68,621,836	7,407,358,604
Inter-segment sales Total revenue	4,963,606,087	1,429,041,624	142,643,156	492,951,684 492,951,684	102,685,096 102,685,096	30,232,012	69,801,323 69,801,323	107,775,786	68,621,836 68,621,836	7,407,358,604 7,407,358,604
6										
Total revenue Total income	4,963,606,087	1,429,041,624	142,643,156	492,951,684	102,685,096	30,232,012	69,801,323	107,775,786	68,621,836	7,407,358,604
Total revenue  Total income  RESULTS  Segment results  Unallocated company expenses	4,963,606,087 2,147,917,720	1,429,041,624 540,877,269	142,643,156 142,643,156	492,951,684 492,951,684	102,685,096	30,232,012 (11,264,895)	69,801,323 69,801,323	107,775,786 5,049,655	68,621,836 118,938,714	7,407,358,604 3,572,136,587 2,701,963,561 (253,046,876)
Total revenue  Total income  RESULTS  Segment results  Unallocated company expenses  Operating profit Interest expense Other income Share of Profits of Associates before tax Income taxes - Restated	4,963,606,087 2,147,917,720 1,624,633,447	1,429,041,624 540,877,269 359,569,393	142,643,156 142,643,156 131,665,535	492,951,684 492,951,684 374,019,760	102,685,096 65,221,960 34,702,153	30,232,012 (11,264,895) (4,654,004)	69,801,323 69,801,323 67,941,073	107,775,786 5,049,655 (661,024)	68,621,836 118,938,714 114,747,227	7,407,358,604 3,572,136,587 2,701,963,561 (253,046,876) 2,448,916,685 (1,891,714,239) 28,972,790 (75,064,643)

### NOTES TO THE FINANCIAL STATEMENTS

- The figures given in the statements for the financial year ended 31st March 2014 are provisional and subject to audit.
- The Accounting Policies and methods of computation disclosed in the Annual Report for the year ended 31st March 2013 were consistently followed during the said period.
- The Financial Statements for the financial year ended 31st March 2014 have been presented in the same format adopted in the audited accounts as at 31st March 2013, and are in accordance with the Sri Lanka Accounting Standards, SKAS 34, and Interim Financial Reporting. Previous year's figures and phrases have been rearranged where as necessary to conform to the current presentation
- 4 As at 31st March 2014 the Stated Capital was Rs. 24,300,000/- after 2,430,000 Ordinary shares were issued.
- The liability as to management fees and other similar expenditure are provided for in full for the financial year ended 31st March 2014.
- 6 No circumstances have arisen since the Balance Sheet date, which would require adjustments to or disclosure in the Financial Statements.
- There has not been a significant change in the nature of the Contingent Liabilities which were disclosed in the Annual Report for the year ended 31st March 2013.

### 8 Market Price per share

01st January – 31st March	01st January – 31st March
2014	2013
820.00	849.00
730.00	702.00
769.80	800.10
	<b>2014</b> 820.00 730.00

### **Debenture Investor Indicators**

	2013	2014
Debt/equity ratio (times)	709%	675%
Interest cover times	172%	155%
Liquid assets ratio (%)	1339%	2374%

### Debenture 2012-2017 Market Price (Rs.)

	Min	Max	Last Traded
3 Years - 18.5% p.a payable quarterly	100.00	100.00	100.00
5 Years - 20.0% p.a payable Monthly	112.35	112.35	112.35

Debenture 2013-2018 Market Price (Rs.)	Min	Max	Last Traded
3 Years - 15.5% p.a payable semi annually	105.04	105.04	105.04
5 Years - 16.5% p.a payable semi annually	110.25	116.24	115.32

# 9. Directors Shareholding as at 31st March 2014

No of Shares
119
640,075
39,920
200
100

No.	Name of Shareholder	No. of	%
		Shares	
	l Mr.R.K.E.P. de Silva	640,075	26.34
2	2 Motor Service Station (Pvt) Ltd.,	327,564	13.48
•	3 Miss D.M.E.P. Perera	187,536	7.72
4	4 Mr.J.E.P.A. de Silva	151,530	6.24
:	5 Mr.D.F.W.S.K. Perera	99,630	4.10
(	6 Orient Hotels Ltd.,	97,956	4.03
,	7 Mr.N. Amarasinghe	74,340	3.06
;	8 Mrs.S.E. Canekeratne	44,154	1.82
9	9 Mr.D.L.S.R. Perera	39,920	1.64
10	Mrs.S.R.L. Marcelline	36,936	1.52
1	1 Dr.(Mrs) S. Maine	30,000	1.23
12	2 Mrs.C.R. Cooray	27,000	1.11
13	3 Mr. D.F.W. Perera	23,292	0.96
14	4 Miss R.E.W Jayasuriya	23,220	0.96
1:	5 Ms.D.D.P.T. Perera	21,460	0.88
10	5 Mrs.P. Weththasinghe	21,397	0.88
1′	7 Mrs.A.S. Wijewardena	19,440	0.80
18	8 Mrs.L.S. Semage	17,958	0.74
19	9 Ms.D.C.M.A. Perera	17,000	0.70
20	) WML/Mr.H.M. Abdulhussein	15,017	0.62

# 10. Public Shareholding as at 31st March 2014

No of Shares	%
1,406,676	57.89

### CORPORATE INFORMATION

#### Name of Company

Alliance Finance Company PLC

#### Statutory Status

Quoted Public Limited Liability Company
Incorporated on 18<sup>th</sup> July 1956.
Approved and Registered under the Finance Business
Act No.42 of 2011 and Finance Leasing Act No. 56 of 2000.
An approved Credit Agency under the Mortgage Act No.6
of 1949 and the Trust Receipt Ordinance No. 12 of 1947.

#### Company Registration

Registered under the companies Act No 7 of 2007 Company registration number is PQ 93

#### Registered Office

Alliance House, No.84, Ward Place, Colombo 7 Tel: 2673673 Fax: 2697205 E-mail: info@alliancefinance.lk

#### **Board of Directors**

Sunil Karunanayake – F.C.A, FCMA(UK), MBA - Chairman Romani de Silva – Deputy Chairman & Managing Director D.L.S.R. Perera, F.C.A. – Finance Director Lt. Col (Retd) A.R. Samarasinghe R.N. Ponnambalam

### Advisory Council

Pratapkumar de Silva– FICM (SL) FICM (Eng.) JP
R.M. Canekeratne
B. Ponnambalam
Abbas Akbarally – Chairman, Akbar Brother Group of
Companies
K.Kanag Isvaran LLB (London) of Lincoin's Inn Barrister,
President's Councel
S.P. Morawake – Former Registrar of Companies

### Audit Committee

Mr. Sunil Karunanayaka – Chairman Lt. Col (Retd) A.R. Samarasinghe

#### **Remuneration Committee**

Mrs. R.N. Ponnambalam – Chairperson Mr. Athula Samarasinghe

#### **Auditors**

M/s HLB Edirisinghe & Co. Chartered Accountants, No.45, (2<sup>nd</sup> Floor), Braybrooke Street, Colombo 2.

#### **Internal Auditors**

KPMG & Co., Chartered Accountants, 32A, Sir Mohamed Maker Mawatha P.O. Box. 186. Colombo.

### **Legal Consultants**

Gunawardene Ranasinghe Associates Sudath Perera Associates

#### Secretaries

Alliance Management Services (Pvt) Ltd., No. 84, Ward Place, Colombo 7

#### **Bankers**

Sampath Bank PLC.
Seylan Bank PLC.
Standard Chartered Bank Ltd.
Public Bank Berhad
Peoples Bank
Hatton National Bank PLC
Commercial Bank PLC.
Bank of Ceylon
Pan Asia Banking Corporation PLC
Nations Trust Bank PLC
Axis Bank

### ALLIANCE FINANCE COMPANY PLC