|                                  |                                   |                 |                        |                          |                  |              |              | ALL FO  | OLK ESPRES   | SSO          |            |              |              |              |                 |  |  |
|----------------------------------|-----------------------------------|-----------------|------------------------|--------------------------|------------------|--------------|--------------|---|--------------|--------------|------------|--------------|--------------|--------------|-----------------|--|--|
|                                  |                                   |                 |                        |                          |                  |              | C            | ALL FOLK ESPRESSO  CASHFLOW BUDGET (LABOUR MIX) |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 |                        |                          |                  |              |              | FOR THE YEAR ENDING 30 JUNE 2023                |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   | TOTAL           | Jul/22                 | Aug/22                   | Sep/22           | Oct/22       | Nov/22       | Dec/22  | Jan/23       | Feb/23       | Mar/23     | Apr/23       | May/23       | Jun/23       | TOTAL           |  |  |
|                                  |                                   | Jul - Jun 22    | Forecast               | Forecast                 | Forecast         | Forecast     | Forecast     | Forecast  | Forecast     | Forecast     | Forecast   | Forecast     | Forecast     | Forecast     | FORECAST        |  |  |
| Weeks per Month                  |                                   | 51              | 4.0                    | 4.0                      | 5.0              | 4.0          | 4.0          | 5.0   | 4.0          | 4.0          | 5.0        | 4.0          | 4.0          | 5.0          | 52              |  |  |
|                                  |                                   |                 | Wages Over             | Not to Exceed            | = a * Wages      | - b          |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 | \$ -                   | \$ 350.00                | -                | -            |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 | \$ 350.00<br>\$ 711.54 | \$ 711.54<br>\$ 1,538.46 | 0.1900<br>0.3250 | 68.6923      |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 | \$ 1,538.46            | \$ 3,461.54              | 0.3700           | 337.4423     |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 | \$ 3,461.54            | \$ 999,999.00            | 0.4700           | 1,048.9808   |              |   |              |              |            |              |              |              |                 |  |  |
| Annual Wage Increase             |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Thinds may the ease              |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Direct Labour                    |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
|                                  |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Ariel Smith Base Salary - hourly | Left<br>Ord \$17, Sat \$21.06, Su | 850             | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Bonus & Commission               | <u> </u>                          | 0               | <u> </u>               |                          |                  | - 0          |              |   |              | U            | U          | U            | 0            | <u> </u>     | 0               |  |  |
| Gross                            |                                   | 850             |                        | 0                        |                  | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Less Group Tax Net               |                                   | 0<br>850        | 0                      |                          |                  | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
|                                  |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Claudia Vogel Base Salary - p.a. | Ord \$26.49, Sun \$31.79          | 26,561          | 501                    | 501                      | 501              | 501          | 501          | 501   | 501          | 501          | 501        | 501          | 501          | 501          | 6,008           |  |  |
| Bonus & Commission               | Ord \$20.49, Odir \$31.79         | 20,301          |                        | 301                      | 301              | 301          |              |   |              | 301          | 301        | 301          | 301          | 301          | 0               |  |  |
| Gross                            |                                   | 26,561          | 501                    | 501                      |                  | 501          | 501          | 501   | 501          | 501          | 501        | 501          | 501          | 501          | 6,008           |  |  |
| Less Group Tax Net               |                                   | 2,911<br>23,650 | 95<br>406              |                          |                  | 95<br>406    | 95<br>406    | 95<br>406                                       | 95<br>406    | 95<br>406    | 95<br>406  | 95<br>406    | 95<br>406    | 95<br>406    |                 |  |  |
|                                  |                                   | 20,000          | 400                    | 400                      | 400              | 100          | 400          | 400   | 400          | 400          | 400        | 400          | 400          | 400          | 4,007           |  |  |
| Renae Cresswell                  | Ord \$20, Cur \$20,20             | 47 206          | 5 020                  | 5 000                    | C 204            | E 020        | 5 020        | C 204   | 5.000        | 5.000        | C 204      | F 020        | F 020        | 6 204        | CE 250          |  |  |
| Base Salary Bonus & Commission   | Ord \$28, Sun \$38.36             | 47,396<br>0     | 5,028                  | 5,028                    | 6,284            | 5,028        | 5,028        | 6,284   | 5,028        | 5,028        | 6,284      | 5,028        | 5,028        | 6,284        | 65,358<br>0     |  |  |
| Gross                            |                                   | 47,396          | 5,028                  | 5,028                    |                  | 5,028        | 5,028        | 6,284   | 5,028        | 5,028        | 6,284      | 5,028        | 5,028        | 6,284        | 65,358          |  |  |
| Less Group Tax Net               |                                   | 6,493<br>40,904 | 510<br>4,517           |                          |                  | 510<br>4,517 | 510<br>4,517 | 5,646   | 510<br>4,517 | 510<br>4,517 | 5,646      | 510<br>4,517 | 510<br>4,517 | 638<br>5,646 | 6,635<br>58,722 |  |  |
| Net                              |                                   | 40,904          | 4,517                  | 4,517                    | 5,646            | 4,517        | 4,517        | 5,646   | 4,517        | 4,517        | 5,646      | 4,517        | 4,517        | 5,646        | 30,122          |  |  |
| Stefany Gray                     | Left                              | 40.400          |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Base Salary Bonus & Commission   | Ord \$21.69, Sun \$30.36          | 12,403<br>0     | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Gross                            |                                   | 12,403          | 0                      | 0                        |                  | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Less Group Tax Net               |                                   | 404<br>11,999   | 0                      |                          |                  | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Net                              |                                   | 11,999          | <u>'</u>               |                          | 0                | - 0          | -            |   |              |              |            |              | - 0          |              | 0               |  |  |
| Riana Haenga                     |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Base Salary Bonus & Commission   | Ord \$26.15                       | 5,727<br>0      | 1,674                  | 1,674                    | 2,092            | 1,674        | 1,674        | 2,092   | 1,674        | 1,674        | 2,092      | 1,674        | 1,674        | 2,092        | 21,757<br>0     |  |  |
| Gross                            |                                   | 5,727           | 1,674                  |                          |                  | 1,674        | 1,674        | 2,092   | 1,674        | 1,674        | 2,092      | 1,674        | 1,674        | 2,092        |                 |  |  |
| Less Group Tax                   |                                   | 305<br>5 421    |                        |                          |                  | 269<br>1,404 | 269<br>1,404 | 336<br>1,756                                    | 269<br>1,404 | 269<br>1,404 | 336        | 269<br>1,404 | 269<br>1,404 | 336<br>1,756 |                 |  |  |
| Net                              |                                   | 5,421           | 1,404                  | 1,404                    | 1,/56            | 1,404        | 1,404        | 1,/56   | 1,404        | 1,404        | 1,756      | 1,404        | 1,404        | 1,/56        | 18,258          |  |  |
| Sally Hoffman                    | 0.1625.15                         |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Base Salary Bonus & Commission   | Ord \$27.15                       | 2,002<br>0      | 570                    | 570                      | 570              | 570          | 570          | 570   | 570          | 570          | 570        | 570          | 570          | 570          | 6,842<br>0      |  |  |
| Gross                            |                                   | 2,002           | 570                    |                          |                  | 570          | 570          | 570   | 570          | 570          | 570        | 570          | 570          | 570          |                 |  |  |
| Less Group Tax                   |                                   | 206<br>1,796    |                        |                          |                  | 108<br>462   | 108<br>462   | 108<br>462                                      | 108<br>462   | 108<br>462   | 108<br>462 | 108<br>462   | 108<br>462   | 108<br>462   |                 |  |  |
| Net                              |                                   | 1,796           | 462                    | 462                      | 462              | 462          | 462          | 462   | 462          | 462          | 462        | 462          | 462          | 462          | 5,542           |  |  |
| Amelia Gray                      | Left                              |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Base Salary Bonus & Commission   | Ord \$17.85                       | 1,230<br>0      |                        |                          |                  |              |              |   |              |              |            |              |              |              | 0               |  |  |
| Gross                            |                                   | 1,230           | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Less Group Tax                   |                                   | 0               |                        |                          |                  |              |              |   |              |              |            |              |              |              | 0               |  |  |
| Net                              |                                   | 1,230           | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
|                                  |                                   |                 |                        |                          |                  |              |              |   |              |              |            |              |              |              |                 |  |  |
| Base Salary Bonus & Commission   |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Gross                            |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Less Group Tax                   |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Net                              |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
|                                  |                                   |                 |                        |                          |                  |              | +            |   |              |              |            |              |              |              |                 |  |  |
| Base Salary                      |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0            | 0               |  |  |
| Bonus & Commission Gross         |                                   | 0               | 0                      | 0                        | 0                | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | n            | 0               |  |  |
| Less Group Tax                   |                                   | 0               | 0                      |                          |                  | 0            | 0            | 0   | 0            | 0            | 0          | 0            | 0            | 0<br>0       | 0               |  |  |

|                                |          |        |        |          |          |        |   | ΔIIF   | OLK ESPRE | ESSO   |        |        |        |        |        |
|--------------------------------|----------|--------|--------|----------|----------|--------|---|--------|-----------|--------|--------|--------|--------|--------|--------|
|                                |          |        |        |          |          |        | C   |        |           |        |        |        |        |        |        |
|                                |          |        |        |          |          |        | CASHFLOW BUDGET (LABOUR MIX) FOR THE YEAR ENDING 30 JUNE 2023 |        |           |        |        |        |        |        |        |
|                                |          |        |        |          |          |        | TOR THE TEAR ENDING SO SOILE 2023                             |        |           |        |        |        |        |        |        |
|                                |          | TOTAL  | Jul/22 | Aug/22   | Sep/22   | Oct/22 | Nov/22  | Dec/22 | Jan/23    | Feb/23 | Mar/23 | Apr/23 | May/23 | Jun/23 | TOTAL  |
| Net                            |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | (      |
|                                |          | -      |        |          |          |        |   |        |           |        |        |        |        |        | I      |
|                                |          |        |        |          |          |        |   |        |           |        |        |        |        |        | i      |
| TOTAL DIRECT LABOUR            |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| C                              |          |        |        |          |          |        |   |        |           |        |        |        |        |        | I      |
| Summary<br>Base Salary         |          | 96,169 | 7,772  | 7,772    | 9,447    | 7,772  | 7,772   | 9,447  | 7,772     | 7,772  | 9,447  | 7,772  | 7,772  | 9,447  | 99,964 |
| Bonus & Commission             |          | 0,100  | 0      | 0        | 0        | 0      | 0   | 0      | 0         |        | 0      | 0      | 0      | 0,447  | 33,30- |
| Gross                          |          | 96,169 | 7,772  | 7,772    | 9,447    | 7,772  | 7,772   | 9,447  | 7,772     |        | 9,447  | 7,772  | 7,772  | 9,447  | 99,964 |
| Less Group Tax                 |          | 10,319 | 983    | 983      | 1,178    | 983    | 983   | 1,178  | 983       | 983    | 1,178  | 983    | 983    | 1,178  | 12,576 |
| Net                            |          | 85,850 | 6,789  | 6,789    | 8,269    | 6,789  | 6,789   | 8,269  | 6,789     | 6,789  | 8,269  | 6,789  | 6,789  | 8,269  | 87,389 |
|                                |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| INDIRECT LABOUR                |          | -      |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Paca Salany                    | \$ 34.00 |        | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      |        |        |
| Base Salary Bonus & Commission | φ 34.00  | \<br>  | U      | <u> </u> | <u> </u> | -      | <u> </u>  | - 0    | U         | "      | - 0    | - 0    | U      | - 0    | 0      |
| Gross                          |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      |        |
| Less Group Tax                 |          | ان     | 0      | 0        | 0        | 0      | 0   | 0      | 0         |        | 0      | 0      | 0      | Ö      | Č      |
| Net                            |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      |           |        | 0      | 0      | 0      | 0      | 0      |
|                                |          |        | -      |          |          |        |   |        |           | -      |        |        |        |        |        |
| Base Salary                    |          | ا      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      |        |        |
| Bonus & Commission             |          | )<br>  | •      | - 0      | -        | - 0    | - 0   | •      | U         | U      | 0      | U      | U      |        |        |
| Gross                          |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      |        |
| Less Group Tax                 |          | o o    | 0      | 0        | 0        | 0      | 0   | 0      |           |        | 0      | 0      | 0      | 0      | O      |
| Net                            |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | 0      |
|                                |          | -      |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Base Salary                    |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | C      |
| Bonus & Commission             |          | Ö      |        | -        |          |        |   |        |           |        |        |        |        |        | Ō      |
| Gross                          |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | 0      |
| Less Group Tax                 |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | . 0    |
| Net                            |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | 0      |
|                                |          | -      |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Indirect Labour Total          |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Summary                        |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Summary<br>Base Salary         |          |        | 0      | 0        |          | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | ,      |
| Bonus & Commission             |          |        | 0      | 0        | 0        | 0      | 0   | 0      |           |        | 0      | 0      |        | 0      | ,      |
| Gross                          |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      |           |        | 0      | 0      |        | 0      | 0      |
| Less Group Tax                 |          | Ŏ      | 0      | 0        | 0        | 0      | 0   | 0      |           |        | 0      | 0      |        | 0      | Ö      |
| Net                            |          | 0      | 0      | 0        | 0        | 0      | 0   | 0      | 0         | 0      | 0      | 0      | 0      | 0      | 0      |
|                                |          |        |        | -        |          |        |   |        |           |        |        |        |        |        |        |
| LABOUR TOTAL                   |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Summary                        |          | -      |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Summary<br>Base Salary         |          | 96,169 | 7,772  | 7,772    | 9,447    | 7,772  | 7,772   | 9,447  | 7,772     | 7,772  | 9,447  | 7,772  | 7,772  | 9,447  | 99,964 |
| Bonus & Commission             |          | 90,109 | 0      | 0        | 9,441    | 0      | 1,112   | 9,447  | 0         |        | 9,447  | 0      | 0      | 9,447  | 33,304 |
| Gross                          |          | 96,169 | 7,772  | 7,772    | 9,447    | 7,772  | 7,772   | 9,447  | 7,772     |        | 9,447  | 7,772  | 7,772  | 9,447  | 99,964 |
| Less Group Tax                 |          | 10,319 | 983    | 983      | 1,178    | 983    | 983   | 1,178  | 983       |        | 1,178  | 983    | 983    | 1,178  |        |
| Net                            |          | 85,850 | 6,789  | 6,789    | 8,269    | 6,789  | 6,789   | 8,269  | 6,789     |        | 8,269  | 6,789  | 6,789  | 8,269  |        |
|                                |          |        |        |          |          |        |   |        |           |        |        |        |        |        |        |
| Superannuation @10%            |          | 9,457  | 777    | 777      | 945      | 777    | 777   | 945    | 777       | 777    | 945    | 777    | 777    | 945    | 9,996  |
|                                |          |        |        |          |          |        |   |        |           |        |        |        |        |        | _      |