

### **Income Statement**

Amounts in Rupees '000

|                                                               | Quarter ended 31st December |           |          | Nine months ended 31st December |           |        |  |
|---------------------------------------------------------------|-----------------------------|-----------|----------|---------------------------------|-----------|--------|--|
|                                                               | 2014                        | 2013      | Change % | 2014                            | 2013      | Change |  |
|                                                               |                             |           | %        |                                 |           | %      |  |
| Gross Income                                                  | 725,616                     | 676,023   | 7.3      | 2,153,718                       | 1,882,052 | 14.4   |  |
| Interest Income                                               | 696,157                     | 646,579   | 7.7      | 2,089,213                       | 1 909 020 | 15.6   |  |
|                                                               | ŕ                           | ,         |          |                                 | 1,808,039 |        |  |
| Interest Expense                                              | (329,655)                   | (349,103) | (5.6)    | (1,012,810)                     | (985,851) | 2.7    |  |
| Net Interest Income                                           | 366,503                     | 297,475   | 23.2     | 1,076,403                       | 822,187   | 30.9   |  |
| Fee and Commission Income                                     | 10,800                      | 10,600    | 1.9      | 34,710                          | 31,360    | 10.7   |  |
| Net Fee and Commission Income                                 | 10,800                      | 10,600    | 1.9      | 34,710                          | 31,360    | 10.7   |  |
| Net Gain / (Loss) from Trading                                | (468)                       | (132)     | 254.6    | 689                             | 615       | 12.1   |  |
| Other Operating Income                                        | 19,127                      | 18,976    | 0.8      | 29,106                          | 42,038    | (30.8) |  |
| <b>Total Operating Income</b>                                 | 395,961                     | 326,920   | 21.1     | 1,140,908                       | 896,201   | 27.3   |  |
| Impairment ( Charges ) / Reversals for Loans and other losses | (44,756)                    | (67,391)  | (33.6)   | (232,527)                       | (151,393) | 53.6   |  |
| Net Operating Income                                          | 351,205                     | 259,529   | 35.3     | 908,381                         | 744,807   | 22.0   |  |
| Operating Expenses                                            |                             |           |          |                                 |           |        |  |
| Personnel Expenses                                            | (82,553)                    | (71,957)  | 14.7     | (242,181)                       | (183,738) | 31.8   |  |
| Premises Equipment and Establishment Expenses                 | (16,608)                    | (12,320)  | 34.8     | (45,444)                        | (41,273)  | 10.1   |  |
| Other Expenses                                                | (76,258)                    | (62,355)  | 22.3     | (203,368)                       | (191,142) | 6.4    |  |
| Operating Profit Before Value Added Tax & NBT                 | 175,787                     | 112,897   | 55.7     | 417,388                         | 328,654   | 27.0   |  |
| Value Added Tax on Financial Services & NBT                   | (20,023)                    | (12,295)  | 62.9     | (48,495)                        | (31,331)  | 54.8   |  |
| Profit Before Taxation                                        | 155,764                     | 100,602   | 54.8     | 368,893                         | 297,323   | 24.1   |  |
| Income Tax Expense                                            | (50,246)                    | (32,636)  | 54.0     | (116,077)                       | (93,538)  | 24.1   |  |
| Profit for the Period                                         | 105,518                     | 67,966    | 55.3     | 252,817                         | 203,785   | 24.1   |  |
| Earnings Per Share (Annualised)                               | 10.16                       | 6.54      | 55.3     | 8.11                            | 6.54      | 24.1   |  |

## **Statement of Comprehensive Income**

Amounts in Rupees '000

|                                                                     | Quarte  | r ended 31st D | ecember | Nine months ended 31st December |           |       |  |
|---------------------------------------------------------------------|---------|----------------|---------|---------------------------------|-----------|-------|--|
|                                                                     | 2014    | 2013           | Change  | 2014                            | 2014 2013 |       |  |
|                                                                     |         |                | %       |                                 |           | %     |  |
| Profit for the period                                               | 105,518 | 67,966         | 55.3    | 252,817                         | 203,785   | 24.1  |  |
| Acturial Gains / (Losses) on Retirement Benefit Plans               | -       | -              | -       | -                               | -         | -     |  |
| Gains / (Losses) on remeasuring Available For Sale Financial Assets | (3,156) | 6,582          | (147.9) | 12,838                          | 5,671     | 126.4 |  |
| Tax on Other Comprehensive Income                                   | -       | -              | -       | -                               | -         | -     |  |
| Other Comprehensive Income for the Period, Net of Tax               | (3,156) | 6,582          | (147.9) | 12,838                          | 5,671     | 126.4 |  |
| <b>Total Comprehensive Income for the Period</b>                    | 102,362 | 74,548         | 37.3    | 265,654                         | 209,456   | 26.8  |  |

| Statement | of | Financial | Position |
|-----------|----|-----------|----------|
|           |    |           |          |

|                                                   | Amounts in Rupees              |                             |         |  |  |  |  |
|---------------------------------------------------|--------------------------------|-----------------------------|---------|--|--|--|--|
|                                                   | As at<br>31st December<br>2014 | As at<br>31st March<br>2014 | Change  |  |  |  |  |
|                                                   |                                | (Audited)                   |         |  |  |  |  |
| Assets                                            |                                |                             |         |  |  |  |  |
| Cash and Cash Equivalents                         | 272,139                        | 311,613                     | (12.7)  |  |  |  |  |
| Placements with Banks and Other Finance Companies | 1,889,224                      | 1,146,245                   | 64.8    |  |  |  |  |
| Reverse Repurchase Agreements                     | 1000000                        | 112,017                     | (100.0) |  |  |  |  |
| Financial Investments - Held for Trading          | 5,629                          | 5,102                       | 10.3    |  |  |  |  |
| Loans and Receivables to Other Customers          | 2,510,130                      | 1,149,653                   | 118.3   |  |  |  |  |
| Lease Rental and Hire Purchase Receivables        | 9,302,230                      | 8,788,528                   | 5.8     |  |  |  |  |
| Financial Investments - Available for Sale        | 125,277                        | 113,965                     | 9.9     |  |  |  |  |
| Financial Investments - Held to Maturity          | 649,500                        | 612,635                     | 6.0     |  |  |  |  |
| Other Financial Assets                            | 11,750                         | 7,913                       | 48.5    |  |  |  |  |
| Other Assets                                      | 166,767                        | 165,575                     | 0.7     |  |  |  |  |
| Property, Plant and Equipment                     | 159,899                        | 127,326                     | 25.6    |  |  |  |  |
| Intangible Assets                                 | 4,730                          | 4,356                       | 8.6     |  |  |  |  |
| Deffered Tax Assets                               | 33,786                         | 33,786                      | -       |  |  |  |  |
| Total Assets                                      | 15,131,060                     | 12,578,714                  | 20.3    |  |  |  |  |
| Liabilities                                       |                                |                             |         |  |  |  |  |
| Bank Overdrafts                                   | 416,444                        | 233,879                     | 78.1    |  |  |  |  |
| Rental Received in Advance                        | 156,273                        | 136,928                     | 14.1    |  |  |  |  |
| Deposits due to Customers                         | 11,489,138                     | 9,299,978                   | 23.5    |  |  |  |  |
| Interest bearing Borrowings                       | 451,118                        | 542,517                     | (16.8)  |  |  |  |  |
| Subordinated Term Debts                           | 905,501                        | 898,089                     | 0.8     |  |  |  |  |
| Other Financial Liabilities                       | 57,465                         | 48,885                      | 17.6    |  |  |  |  |
| Current Tax Liabilities                           | 41,668                         | 88,295                      | (52.8)  |  |  |  |  |
| Deferred Tax Liabilities                          | 74,289                         | 74,289                      | -       |  |  |  |  |
| Other Liabilities                                 | 116,945                        | 62,239                      | 87.9    |  |  |  |  |
| Retirement Benefit Obligations                    | 17,372                         | 12,872                      | 35.0    |  |  |  |  |
| Total Liabilities                                 | 13,726,213                     | 11,397,971                  | 20.4    |  |  |  |  |
| Equity                                            |                                |                             |         |  |  |  |  |
| Stated Capital                                    | 287,153                        | 287,153                     |         |  |  |  |  |
| Statutory Reserves                                | 256,530                        | 333,907                     | (23.2)  |  |  |  |  |
| Available For Sale Reserve                        | 16,893                         | 4,055                       | 316.6   |  |  |  |  |
| General Reserve                                   | 7,500                          | 7,500                       |         |  |  |  |  |
| Retained Earnings                                 | 836,771                        | 548,128                     | 52.7    |  |  |  |  |
| Total Equity                                      | 1,404,847                      | 1,180,743                   | 19.0    |  |  |  |  |
| Total Liabilities and Equity                      | 15,131,060                     | 12,578,714                  | 20.3    |  |  |  |  |
| Net Assets Value Per Share (Rs.)                  | 33.81                          | 28.42                       | 19.0    |  |  |  |  |

The information contained in these statements have been extracted from the unaudited Financial Statements of the company unless indicated as audited.

#### Certification

These Financial Statements have been prepared and presented in compliance with the requirements of the Companies Act, No.07 of 2007.

K.D.Menaka Sameera Head of Finance

The Board of Directors is responsible for the preparation and the presentation of these Financial Statements

Approved and signed for and on behalf of the Board;

Dhammika Perera Executive Director S.B. Rangamawa Managing Director

19th January 2015

Colombo.

### **Statement of Changes in Equity**

Amounts in Rupees '000

| For the nine months ended                             | Stated  | ated Statutory Reserves |            | Available For | General | Retained | Total     |
|-------------------------------------------------------|---------|-------------------------|------------|---------------|---------|----------|-----------|
|                                                       | Capital | Reserve                 | Investment | Sale          | Reserve | Earnings | Equity    |
|                                                       |         | Fund                    | Fund       | Reserve       |         |          |           |
| Balance as at 01st April 2014                         | 287,153 | 205,967                 | 127,940    | 4,055         | 7,500   | 548,128  | 1,180,743 |
| Profit for the Period                                 | -       | -                       | -          | -             | -       | 252,817  | 252,817   |
| Other Comprehensive income for the period, net of Tax | -       | -                       | -          | 12,838        | -       | -        | 12,838    |
| Dividends                                             | -       | -                       | -          | -             | -       | (41,551) | (41,551)  |
| Transfers/(Retransfers) during the period             | -       | 50,563                  | (127,940)  | -             | -       | 77,377   | -         |
| Balance as at 31st December 2014                      | 287,153 | 256,530                 | -          | 16,893        | 7,500   | 836,771  | 1,404,847 |
|                                                       |         |                         |            |               |         |          |           |
| Balance as at 01st April 2013                         | 287,153 | 145,185                 | 92,396     | -             | 7,500   | 403,942  | 936,176   |
| Profit for the Period                                 | -       | -                       | -          | -             | -       | 203,785  | 203,785   |
| Other Comprehensive income for the period, net of Tax | -       | -                       | -          | 5,671         | -       | -        | 5,671     |
| Dividends                                             | -       | -                       | -          | -             | -       | (62,326) | (62,326)  |
| Transfers during the period                           | -       | 40,757                  | 28,377     | -             | -       | (69,134) | -         |
| Balance as at 31st December 2013                      | 287,153 | 185,942                 | 120,773    | 5,671         | 7,500   | 476,267  | 1,083,306 |

| Cash | Flow  | <b>Statement</b> |
|------|-------|------------------|
| Cash | 11011 | Statement        |

| Cash Flow Statement                                                 | Amoui                 | nts in Rupees '000    |
|---------------------------------------------------------------------|-----------------------|-----------------------|
| For the period ended                                                | 31st December<br>2014 | 31st December<br>2013 |
| Cash Flow From Operating Activities                                 |                       |                       |
| Interest and Commission Receipts                                    | 2,035,450             | 1,757,291             |
| Interest Payments                                                   | (898,977)             | (922,405)             |
| Cash Receipts from Customers                                        | 27,769                | 9,547                 |
| Cash Payments to Employees and Suppliers                            | (450,483)             | (362,389)             |
| Operating Profit Before Changes in Operating Assets and Liabilities | 713,759               | 482,045               |
| ( Increase ) / Decrease in Operating Assets                         |                       |                       |
| Short Term Funds & Other Short Term Negotiable Securities           | (729,586)             | (465,108)             |
| Deposits held for Regulatory or Monetary Control Purposes           | 106,149               | 39,124                |
| Funds Advanced to Customers                                         | (2,031,947)           | (1,929,307)           |
| Increase / ( Decrease ) in Operating Liabilities                    |                       |                       |
| Deposits from Customers                                             | 2,015,142             | 1,971,249             |
| Certificate of Deposits                                             | 105,994               | 126,742               |
| Net Cash (Used in) / Generated from Operating Activities before Tax | 179,510               | 224,744               |
| Taxes paid                                                          | (159,618)             | (125,586)             |
| Net Cash (Used In) / Generated from Operating Activities after Tax  | 19,892                | 99,159                |
| Cash Flows From Investing Activities                                |                       |                       |
| Dividends Received                                                  | 162                   | 782                   |
| Proceed from Sale of Securities                                     | -                     | 25,557                |
| Proceed from sale of Property, Plant and equipment                  | 1,119                 | -                     |
| Purchase of Property, Plant and equipment                           | (69,285)              | (30,412)              |
| Net Cash (Used In) / Generated from Investing Activities            | (68,005)              | (4,073)               |
| Cash Flows From Financing Activities                                |                       |                       |
| Net (decrease) / increase in Borrowings                             | (132,377)             | 60,365                |
| Dividend paid                                                       | (41,551)              | (62,326)              |
| Net Cash (Used In) / Generated from Financing Activities            | (173,927)             | (1,961)               |
| Net Increase / ( Decrease ) in Cash & Cash Equivalents              | (222,040)             | 93,124                |
| Cash & Cash Equivalents at the Beginning of the Period              | 77,734                | (120,186)             |
| Cash & Cash Equivalents at the End of the Period ( Note A )         | (144,305)             | (27,062)              |
| Note A                                                              |                       |                       |
| Cash & Cash Equivalents at the End of the Period                    |                       |                       |
| Cash in Hand and at Banks                                           | 272,139               | 245,937               |
| Bank Overdrafts                                                     | (416,444)             | (272,999)             |
|                                                                     | (144,305)             | (27,062)              |
|                                                                     |                       |                       |

## **Analysis of Financial Instruments by Measurement Basis**

|                                                   |                                                                     |                    |                          |                       |                          |                    |                          |                       |                          |                    | Amount                                | s in Rupees '000      |
|---------------------------------------------------|---------------------------------------------------------------------|--------------------|--------------------------|-----------------------|--------------------------|--------------------|--------------------------|-----------------------|--------------------------|--------------------|---------------------------------------|-----------------------|
| As at                                             | Held For Trading Held To Maturity Loans and Rec<br>(HFT) (HTM) (L&R |                    |                          |                       | e For Sale<br>FS)        | Ot                 | hers                     | Total                 |                          |                    |                                       |                       |
|                                                   | 31st<br>December<br>2014                                            | 31st March<br>2014 | 31st<br>December<br>2014 | 31st<br>March<br>2014 | 31st<br>December<br>2014 | 31st March 2014    | 31st<br>December<br>2014 | 31st<br>March 2014    | 31st<br>December<br>2014 | 31st March<br>2014 | 31st<br>December<br>2014              | 31st<br>March<br>2014 |
| Assets                                            |                                                                     |                    |                          |                       |                          |                    |                          |                       |                          |                    |                                       |                       |
| Cash and Cash Equivalents                         | -                                                                   | -                  | -                        | -                     | 272,139                  | 311,613            | -                        | -                     | -                        | -                  | 272,139                               | 311,613               |
| Placements with Banks and Other Finance Companies | -                                                                   | -                  | -                        | -                     | 1,889,224                | 1,146,245          | -                        | -                     | -                        | -                  | 1,889,224                             | 1,146,245             |
| Reverse Repurchase Agreements                     | -                                                                   | -                  | -                        | -                     | -                        | 112,017            | -                        | -                     | -                        | -                  | -                                     | 112,017               |
| Financial Investments - Held for Trading          | 5,629                                                               | 5,102              | -                        | -                     | -                        | -                  | -                        | -                     | -                        | -                  | 5,629                                 | 5,102                 |
| Loans and Receivables to Other Customers          | -                                                                   | -                  | -                        | -                     | 2,510,130                | 1,149,653          | -                        | -                     | -                        | -                  | 2,510,130                             | 1,149,653             |
| Lease Rental and Hire Purchase Receivables        | -                                                                   | -                  | -                        | -                     | 9,302,230                | 8,788,528          | -                        | -                     | -                        | -                  | 9,302,230                             | 8,788,528             |
| Financial Investments - Available for Sale        | -                                                                   | -                  | -                        | -                     | -                        | -                  | 125,277                  | 113,965               | -                        | -                  | 125,277                               | 113,965               |
| Financial Investments - Held to Maturity          | -                                                                   | -                  | 649,500                  | 612,635               | -                        | -                  | -                        | -                     | -                        | -                  | 649,500                               | 612,635               |
| Other Financial Assets                            | -                                                                   | -                  | -                        | -                     | 11,750                   | 7,913              | -                        | -                     | -                        | -                  | 11,750                                | 7,913                 |
| <b>Total Financial Assets</b>                     | 5,629                                                               | 5,102              | 649,500                  | 612,635               | 13,985,472               | 11,515,969         | 125,277                  | 113,965               | -                        | -                  | 14,765,878                            | 12,247,671            |
| Other Assets                                      | -                                                                   | -                  | -                        | -                     | -                        | -                  | -                        | -                     | 166,767                  | 165,575            | 166,767                               | 165,575               |
| Property, Plant and Equipment                     | -                                                                   | -                  | -                        | -                     | -                        | -                  | -                        | -                     | 159,899                  | 127,326            | 159,899                               | 127,326               |
| Intangible Assets                                 | -                                                                   | -                  | -                        | -                     | -                        | -                  | -                        | -                     | 4,730                    | 4,356              | 4,730                                 | 4,356                 |
| Deffered Tax Assets                               | -                                                                   | -                  | -                        | -                     | -                        | -                  | -                        | -                     | 33,786                   | 33,786             | 33,786                                | 33,786                |
| <b>Total Non-financial Assets</b>                 | -                                                                   | -                  | -                        | -                     | -                        | -                  | -                        | -                     | 365,182                  | 331,043            | 365,182                               | 331,043               |
| Total Assets                                      | 5,629                                                               | 5,102              | 649,500                  | 612,635               | 13,985,472               | 11,515,969         | 125,277                  | 113,965               | 365,182                  | 331,043            | 15,131,060                            | 12,578,714            |
|                                                   |                                                                     |                    |                          |                       | Held For                 | Trading            | Amorti                   | ised Cost             | Ot                       | hers               | To                                    | otal                  |
|                                                   |                                                                     |                    |                          |                       | 31st<br>December<br>2014 | 31st<br>March 2014 | 31st<br>December<br>2014 | 31st<br>March<br>2014 | 31st<br>December<br>2014 | 31st March<br>2014 | 31st<br>December<br>2014              | 31st March 2014       |
| Liabilities                                       |                                                                     |                    |                          |                       |                          |                    |                          |                       |                          |                    |                                       |                       |
| Bank Overdrafts                                   |                                                                     |                    |                          |                       | -                        | -                  | 416,444                  | 233,879               | -                        | -                  | 416,444                               | 233,879               |
| Rental Received in Advance                        |                                                                     |                    |                          |                       | -                        | -                  | 156,273                  | 136,928               | -                        | -                  | 156,273                               | 136,928               |
| Deposits due to Customers                         |                                                                     |                    |                          |                       | -                        | -                  | 11,489,138               | 9,299,978             | -                        | -                  | 11,489,138                            | 9,299,978             |
| Interest bearing Borrowings                       |                                                                     |                    |                          |                       | -                        | -                  | 451,118                  | 542,517               | -                        | -                  | 451,118                               | 542,517               |
| Subordinated Term Debts                           |                                                                     |                    |                          |                       | -                        | -                  | 905,501                  | 898,089               | -                        | -                  | 905,501                               | 898,089               |
| Other Financial Liabilities                       |                                                                     |                    |                          |                       | -                        | -                  | 57,465                   | 48,885                | -                        | -                  | 57,465                                | 48,885                |
| <b>Total Financial Liabilities</b>                |                                                                     |                    |                          |                       | -                        | -                  | 13,475,939               | 11,160,275            | -                        | -                  | 13,475,939                            | 11,160,275            |
| Current Tax Liabilities                           |                                                                     |                    |                          |                       | -                        | -                  | -                        | -                     | 41,668                   | 88,295             | 41,668                                | 88,295                |
| Deferred Tax Liabilities                          |                                                                     |                    |                          |                       | -                        | -                  | -                        | -                     | 74,289                   | 74,289             | 74,289                                | 74,289                |
| Other Liabilities                                 |                                                                     |                    |                          |                       | -                        | -                  | -                        | -                     | 116,945                  | 62,239             | 116,945                               | 62,239                |
| D. 4'                                             |                                                                     |                    |                          |                       | _                        | _                  | _                        | -                     | 17,372                   | 12,872             | 17,372                                | 12,872                |
| Retirement Benefit Obligations                    |                                                                     |                    |                          |                       |                          |                    |                          |                       |                          |                    | · · · · · · · · · · · · · · · · · · · |                       |
| Total Non-financial Liabilities                   |                                                                     |                    |                          |                       | -                        | -                  | -                        |                       | 250,274                  | 237,695            | 250,274                               | 237,695               |

#### **Explanatory Notes**

- 1. These Interim Financial Statements of the Company have been prepared based on the Sri Lanka Accounting Standards that came into effect from 01st April 2012 (SLFRS/LKAS). There were no changes to the Accounting Policies and methods of computation since the publication of the Audited Financial Statements for the year ended 31st March 2014.
- 2. These Interim Financial Statements have been prepared in compliance with the requirements of Sri Lanka Accounting Standard LKAS 34 on 'Interim Financial Reporting'.
- 3. The Company has paid first and final dividend of Rs. 1 per share for the year ended 31st March 2014, on 7th July 2014.
- 4. There were no material events took place since 31st December 2014 other than disclosed above in Financial Statements.
- 5 During the quarter there were no material changes in the composition of assets, liabilities, contingent liabilities and use of funds raised through Debenture.

| Selected Performance Indicators                                          |                                |                                |  |  |  |  |  |
|--------------------------------------------------------------------------|--------------------------------|--------------------------------|--|--|--|--|--|
| Indicator                                                                | As at<br>31st December<br>2014 | As at<br>31st December<br>2013 |  |  |  |  |  |
| Asset Quality                                                            | Rs'000                         | Rs'000                         |  |  |  |  |  |
| Based on Sri Lanka Accounting Standards effected prior to 1st April 2012 |                                |                                |  |  |  |  |  |
| Total Accommodation (Net of Interest in Suspense)                        | 12,311,871                     | 9,621,096                      |  |  |  |  |  |
| Net Total Accommodations (Net of Provision for Bad and Doubtful Debts)   | 11,865,680                     | 9,435,222                      |  |  |  |  |  |
| Non-Performing Accommodations (Net of Interest in Suspense)              | 632,845                        | 416,897                        |  |  |  |  |  |
| Liquidity                                                                |                                |                                |  |  |  |  |  |
| Required Minimum Amount of Liquid Assets                                 | 1,193,261                      | 842,676                        |  |  |  |  |  |
| Available Amount of Liquid Assets                                        | 2,134,521                      | 1,167,108                      |  |  |  |  |  |
| Required Minimum Amount of Government Securities                         | 610,144                        | 379,086                        |  |  |  |  |  |
| Available Amount of Government Securities                                | 650,378                        | 420,570                        |  |  |  |  |  |
| Capital Adequacy                                                         |                                |                                |  |  |  |  |  |
| Core Capital to Risk Weighted Assets Ratio (Minimum 5%)                  | 9.23%                          | 9.04%                          |  |  |  |  |  |
| Total Capital to Risk Weighted Assets Ratio (Minimum 10%)                | 13.29%                         | 11.61%                         |  |  |  |  |  |
| Capital Funds to Total Deposit Liabilities Ratio (Minimum 10%)           | 14.62%                         | 14.11%                         |  |  |  |  |  |
| Profitability                                                            |                                |                                |  |  |  |  |  |
| Return on Assets (After Tax) - (Annualised)                              | 2.79%                          | 2.35%                          |  |  |  |  |  |
| Return on Equity - ( Annualised )                                        | 30.04%                         | 25.06%                         |  |  |  |  |  |

| Information On Ordinary Shares                   |     |            |             |  |  |  |  |
|--------------------------------------------------|-----|------------|-------------|--|--|--|--|
| Share Price During the Quarter                   |     | For the qu | arter ended |  |  |  |  |
|                                                  |     | 31.12.2014 | 31.12.2013  |  |  |  |  |
| Highest                                          | Rs. | 48.80      | 30.90       |  |  |  |  |
| Lowest                                           | Rs. | 40.10      | 28.50       |  |  |  |  |
| Closing                                          | Rs. | 46.00      | 28.80       |  |  |  |  |
|                                                  |     |            |             |  |  |  |  |
| No. of Ordinary Share Issued As At 31st December |     | 41,550,600 | 41,550,600  |  |  |  |  |

#### **Information On Listed Shares**

#### VFIN Debentures 2014/2019

| Market Values of Listed Debentures | For the quarter ended |            |            |            |            |            |  |  |  |
|------------------------------------|-----------------------|------------|------------|------------|------------|------------|--|--|--|
|                                    | High                  | hest       | Low        | vest       | Period End |            |  |  |  |
|                                    | 31.12.2014            | 31.12.2013 | 31.12.2014 | 31.12.2013 | 31.12.2014 | 31.12.2013 |  |  |  |
|                                    |                       |            |            |            |            |            |  |  |  |
| 5 Year Fixed Rate - 14.75%         | 120.00                | N/A        | 115.00     | N/A        | 120.00     | N/A        |  |  |  |
| 5 Year Fixed Rate - 15.00%         | N/T                   | N/A        | N/T        | N/A        | N/T        | N/A        |  |  |  |
| 5 Year Fixed Rate - 15.50%         | 116.02                | N/A        | 116.02     | N/A        | 116.02     | N/A        |  |  |  |

| Interest Rates             | For the quarter ended |            |                |            |  |
|----------------------------|-----------------------|------------|----------------|------------|--|
|                            | Coupo                 | n Rate     | Effective Rate |            |  |
|                            | 31.12.2014            | 31.12.2013 | 31.12.2014     | 31.12.2013 |  |
|                            |                       |            |                |            |  |
| 5 Year Fixed Rate - 14.75% | 14.75%                | N/A        | 15.59%         | N/A        |  |
| 5 Year Fixed Rate - 15.00% | 15.00%                | N/A        | 15.56%         | N/A        |  |
| 5 Year Fixed Rate - 15.50% | 15.50%                | N/A        | 15.50%         | N/A        |  |

**Interest Rates of Comparable Government Securities - Gross Rates** 

| For the quarter ended |            |  |  |  |  |
|-----------------------|------------|--|--|--|--|
| 31.12.2014            | 31.12.2013 |  |  |  |  |
|                       |            |  |  |  |  |
| 0.02%                 | 27/4       |  |  |  |  |
| 8.93%                 | N/A        |  |  |  |  |

VFIN Debentures 2014/2019

| Interest Yield and Yield to Maturity | For the quarter ended |            |                |            |                |            |  |  |
|--------------------------------------|-----------------------|------------|----------------|------------|----------------|------------|--|--|
|                                      | Fixed - 14.75%        |            | Fixed - 15.00% |            | Fixed - 15.50% |            |  |  |
|                                      | 31.12.2014            | 31.12.2013 | 31.12.2014     | 31.12.2013 | 31.12.2014     | 31.12.2013 |  |  |
|                                      |                       |            |                |            |                |            |  |  |
| Interest Yield                       | 12.29%                | N/A        | 15.00%         | N/A        | 13.36%         | N/A        |  |  |
| Yield to Maturity of last trade      | 9.09%                 | N/A        | N/T            | N/A        | 10.53%         | N/A        |  |  |
|                                      |                       |            |                |            |                |            |  |  |

<sup>\*</sup> N/A - Not Applicable as at 31st December and N/T - Not Traded as at 31st December

| Ratios                   | 31.12.2014 | 31.12.2013 |
|--------------------------|------------|------------|
| Debt to Equity Ratio (%) | 97%        | 132%       |
| Interest Cover (Times)   | 1.41       | 1.33       |
| Liquid Asset Ratio (%)   | 17.89%     | 13.85%     |

### Financial Reporting by Segments as per the Provisions of SLFRS - 08

The primary business segment reporting format is determined to be business segment as nature of the products and services provided, with each segment representing a strategic business unit that offers different product and serves in different markets.

The Following table presents financial information regarding business segments : -

#### **Business Segments**

| For the Period ended 31st  | Finance Lease |           | Hire Purchase |           | Loans & Advances |         | Investments |           | Unallocated |         | Total      |            |
|----------------------------|---------------|-----------|---------------|-----------|------------------|---------|-------------|-----------|-------------|---------|------------|------------|
| December                   | 2014          | 2013      | 2014          | 2013      | 2014             | 2013    | 2014        | 2013      | 2014        | 2013    | 2014       | 2013       |
|                            | Rs.'000       | Rs.'000   | Rs.'000       | Rs.'000   | Rs.'000          | Rs.'000 | Rs.'000     | Rs.'000   | Rs.'000     | Rs.'000 | Rs.'000    | Rs.'000    |
| Income From                |               |           |               |           |                  |         |             |           |             |         |            |            |
| <b>External Operations</b> |               |           |               |           |                  |         |             |           |             |         |            |            |
| Interest                   | 1,023,666     | 926,949   | 689,499       | 639,654   | 234,562          | 124,885 | 141,487     | 116,550   | -           | -       | 2,089,213  | 1,808,039  |
| Administration Fees        | -             | -         | -             | -         | -                | -       | -           | -         | 34,710      | 31,360  | 34,710     | 31,360     |
| Capital gains / ( loss )   | -             | -         | -             | -         | -                | -       | -           |           | -           | -       | -          | -          |
| Dividends                  | -             | -         | -             | -         | -                | -       | 162         | 615       | -           | -       | 162        | 615        |
| Other                      | -             | -         | -             | 23,446    | -                | 1,741   | -           | -         | 29,634      | 16,851  | 29,634     | 42,038     |
| <b>Total Revenue</b>       | 1,023,666     | 926,949   | 689,499       | 663,101   | 234,562          | 126,626 | 141,649     | 117,164   | 64,343      | 48,211  | 2,153,718  | 1,882,052  |
| Profit before tax          |               |           |               |           |                  |         |             |           |             |         | 368,893    | 297,323    |
| Taxation                   |               |           |               |           |                  |         |             |           |             |         | (116,077)  | (93,538)   |
| Profit after tax           |               |           |               |           |                  |         |             |           |             |         | 252,817    | 203,785    |
| Tront arter tax            |               |           |               |           |                  |         |             |           |             |         | 252,017    | 203,703    |
| Other Information          |               |           |               |           |                  |         |             |           |             |         |            |            |
| As at 31st December        |               |           |               |           |                  |         |             |           |             |         |            |            |
| Segment assets             | 5,436,256     | 4,878,210 | 4,313,811     | 3,877,947 | 2,504,255        | 947,023 | 2,628,046   | 1,443,730 | 248,692     | 406,281 | 15,131,060 | 11,553,191 |
| Segment Liabilities        | 4,931,525     | 4,420,297 | 3,913,294     | 3,513,928 | 2,271,747        | 858,127 | 2,384,045   | 1,308,208 | 225,602     | 369,326 | 13,726,213 | 10,469,886 |
| Net assets                 | 504,731       | 457,914   | 400,517       | 364,020   | 232,508          | 88,896  | 244,002     | 135,522   | 23,090      | 36,955  | 1,404,847  | 1,083,306  |

|                         |    |     |    | <br> |
|-------------------------|----|-----|----|------|
| $\mathbf{A} \mathbf{n}$ | Πī | 110 | na | ntes |

## 20 Major Shareholders As At 31st December 2014

|    | 20 Major Shareholders His He distribution 2011   |               |         |
|----|--------------------------------------------------|---------------|---------|
|    |                                                  | No. of Shares | (%)     |
| 1  | Vallibel Investments (Pvt) Limited               | 30,277,000    | 72.868% |
| 2  | Seylan Bank PLC/M/S Divasa Equity (Pvt) Ltd      | 1,092,424     | 2.629%  |
| 3  | Mr K D A Perera                                  | 836,713       | 2.014%  |
| 4  | Mr. S B Rangamuwa                                | 535,132       | 1.288%  |
| 5  | Mr H A Van Starrex                               | 354,000       | 0.852%  |
| 6  | Merchant Bank of Sri Lanka PLC A/C No 1          | 219,054       | 0.527%  |
| 7  | Pan Asia Banking Corporation PLC/ Mr A S R Silva | 217,332       | 0.523%  |
| 8  | Mr. V R Kathiragamatamby                         | 210,000       | 0.505%  |
| 9  | Mr. H Beruwalage                                 | 202,800       | 0.488%  |
| 10 | Mr. B A R Dissanayake                            | 200,500       | 0.483%  |
| 11 | Mrs. K I A Hewage                                | 200,000       | 0.481%  |
| 12 | Mr. N Balasingam                                 | 134,900       | 0.325%  |
| 13 | Mr K Sabaratnam                                  | 127,550       | 0.307%  |
| 14 | George Steuart Teas (Pvt) Ltd                    | 104,331       | 0.251%  |
| 15 | Mr R. Gautam                                     | 100,000       | 0.241%  |
| 16 | MCSL Financial Services Ltd                      | 100,000       | 0.241%  |
| 17 | Ms.S J Wickremasinghe                            | 95,919        | 0.231%  |
| 18 | Employees Trust Fund Board                       | 95,669        | 0.230%  |
| 19 | HVA Foods PLC                                    | 93,400        | 0.225%  |
| 20 | Merchant Bank of Sri Lanka PLC/ R R S Ananda     | 90,000        | 0.217%  |
|    |                                                  | 35,286,724    | 84.925% |
|    | Others                                           | 6,263,876     | 15.075% |
|    |                                                  | 41,550,600    | 100.00% |
|    |                                                  |               |         |
|    | Directors' Shareholding As At 31st December 2014 |               |         |
| 1  | Mr. K D D Perera                                 | 600           | 0.001%  |
| 2  | Mr. S B Rangamuwa                                | 535,132       | 1.288%  |
| 3  | Mr K D A Perera                                  | 836,713       | 2.014%  |
| 4  | Mr R.M.Karunaratne                               | -             | -       |
| 5  | Mr K V P Ranjith De Silva                        | -             | -       |
| 6  | Mr T Murakami                                    | -             | -       |
| 7  | Mr A Dadigama                                    | -             | -       |
|    |                                                  | 1,372,445     | 3.30%   |
|    |                                                  |               |         |
|    | Public Holding As At 31st December 2014          | 9,876,162     | 23.77%  |
|    | Number of Public Shareholders                    | 2,488         |         |
|    |                                                  |               |         |