

# SINGER (SRILANKA) PLC

INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30th JUNE 2017

## Group Chief Executive Officer's Review

The Singer Group revenue in the first half of 2017 increased by 13.6% to Rs. 25.1 billion, compared to the same period last year. There was strong growth in certain product categories such as, smart phones grew by 46%, bottle coolers and deep freezers by 32%, televisions by 22%, media pads and tabs by 15% and furniture by 14%.

The growth is despite tough business conditions. In addition to customer purchasing power been affected by currency devaluation, increased value added tax (VAT), higher interest rates and negative sentiments due to protests and strikes, the continuous drought in the dry zone and the floods in wet zone affected market conditions. Since almost 30% of households have some dependency on Agriculture, the drought and crop losses further eroded the purchasing power of a large market segment.

It should be noted that the Consumer Durables industry, where Singer is present is more susceptible to market conditions than others. When customer income increases, the demand for consumer durables is above that of the general market demand and when customer income decreases the demand for consumer durables is below that of general market demand.

Due to slack market conditions, many participants in the market sell by discounting and chose not to pass on the full impact of the increase in VAT and costs to customers. As a result, the Company too could not increase prices and gross margins reduced to 29% in the first half compared to 31% last year. The increased mix of smart phone sales in 2017, which have lower margins, also impacted the overall Group gross margin. At same time the Group was successful in lowering selling and administration expenses from 22.3% last year to 21.3% in current year. The first half of prior year had a bargain purchase of Rs. 507.7 million. Excluding this one-time gain, operating profit increased marginally to Rs. 2,075 million in the first half of 2017 from Rs. 2,042 million in prior year.

Net Finance Cost for first half, 2017 increased by 45% to Rs. 956 million largely due to increase in interest rates. The lower margins and higher interest both impacted Group profitability in the first half. Group net profit for first half was Rs. 666.5 million, a reduction of 27% compared to the prior year (excluding the one-time gain in first half, 2016).

In case of the Company, net profit for the first half was Rs. 525.5 million, a decrease of 26%.

Regnis (Lanka) PLC Group made a profit of Rs. 124 million during the first half of 2017, against a profit of Rs. 179 million in prior year. Singer Industries (Ceylon) PLC made a profit of Rs. 5.9 million versus a profit of Rs. 37 million in prior year. In case of Singer Industries, prior year included Rs. 24 million gain on revaluation of land. Singer Finance (Lanka) PLC, had a profit of Rs. 170 million against a profit of Rs. 217.6 million in prior year.

We are anticipating gradual improvements in the Business Conditions during the remainder of 2017 and are also pursuing strategies to improve margins and lower the costs. Our key business initiatives are –

- To accelerate the renovation and expansion of our existing shops to increase the retail space to cater for our additional products and brands (in particular furniture);
- The company launched its 4K Ultra HD Television series and plan to launch new series of refrigerators.
- To strengthen and enlarge our manufacturing operations with new factories, additional machinery and more advanced technology;
- To expand the Singer credit card that was launched in 2016.

I wish to place on record my appreciation of all staff in our Group for their contribution and commitment.

I take this opportunity to appreciate the enormous services and guidance given by our Late Chairman, Dr. Saman Kelegama in helping the Company to identify trends and evolve strategies based on those trends. I also thank all of the Board of Directors of the Group; Chairman and Chief Executive Officer of Singer Asia for their valuable support and guidance.

I also thank all our shareholders for their continued trust in the Board of Directors and the Management of the Company.

Sincerely,

# Asoka Pieris

Group Chief Executive Officer
10th August 2017

# Statement of Profit or Loss and Other Comprehensive Income

	Gr	oup	Com	pany	Varia	nce		Varia	nce	
For the quarter ended 30th June	2017 Rs. '000	2016 Rs. '000	<b>2017</b> Rs. '000	2016 Rs. '000	Group Rs. '000		%	Company Rs. '000		%
Revenue	13,104,167	11,557,844	10,642,924	9,970,280	1,546,323	+	13	672,643	+	7
Cost of Sales	(9,072,370)	(7,685,590)	(7,558,853)	(7,015,129)	(1,386,781)	+	18	(543,724)	+	8
Direct Interest Cost	(236,304)	(208,900)	-		(27,404)	+	13	-		-
Gross Profit	3,795,493	3,663,354	3,084,071	2,955,151	132,139	+	4	128,920	+	4
Other Income	73,359	49,518	48,053	269,862	23,841	+	48	221,809	-	82
Gain on Bargain Purchase	-	64,956	-	-	64,956	-	100	-		-
Selling and Administration Expenses	(2,679,233)	(2,540,846)	(2,382,990)	(2,263,486)	(138,387)	+	5	(119,503)	+	5
Operating Profit	1,189,619	1,236,982	749,134	961,527	47,363	-	4	212,392	-	22
Finance Cost	(547,972)	(413,182)	(514,838)	(381,713)	(134,790)	+	33	(133,127)	+	35
Finance Income	25,562	55,369	70,924	53,754	29,807	-	54	17,171	+	32
Net Finance Cost	(522,409)	(357,813)	(443,914)	(327,959)	(164,597)	+	46	(115,956)	+	35
Value Added Tax on Financial Services	(46,479)	(39,283)	(10,800)	(13,300)	(7,196)	+	18	(2,500)	-	19
Profit Before Tax	620,730	839,886	294,420	620,268	219,156	-	26	325,848	-	53
Income Tax Expense	(200,824)	(226,510)	(88,541)	(120,796)	(25,686)	-	11	(32,255)	-	27
Profit for the Period	419,906	613,376	205,879	499,472	193,470	-	32	293,593	-	59
Other Comprehensive Income for the Period		_	_	_						
Total Comprehensive Income for the Period	419,906	613,376	205,879	499,472						
Profit Attributable to –										
Owners of the Company	385,218	552,714	205,879	499,472						
Non-Controlling Interests	34,688	60,662	_	_						
Profit for the Period	419,906	613,376	205,879	499,472						
Total Comprehensive Income Attributa	ble to –									
Owners of the Company	385,218	552,714	205,879	499,472						
Non-Controlling Interest	34,688	60,662	_							
Total Comprehensive Income for the Period	419,906	613,376	205,879	499,472						
Earnings per Share – Basic	1.03	1.47	0.55	1.33						

Above figures are provisional and subject to audit.

Share Prices	Quarter Ended 2017 Rs.	Quarter Ended 2016 Rs.
Highest	52.50	41.67
Lowest	45.00	36.00
Last Traded Price	49.40	36.67

# Statement of Profit or Loss and Other Comprehensive Income

	Group Company		Variance		ice Va		riance			
For the six months ended 30th June	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000	Group Rs. '000		%	Company Rs. '000		%
Revenue	25,112,935	22,115,205	20,235,740	19,083,897	2,997,730	+	14	1,151,843	+	6
Cost of Sales	(17,367,627)	(14,831,840)	(14,484,659)	(13,394,084)	(2,535,787)	+	17	(1,090,575)	+	8
Direct Interest Cost	(460,234)	(393,706)	-	-	(66,528)	+	17	-		-
Gross Profit	7,285,074	6,889,659	5,751,081	5,689,813	395,414	+	6	61,268	+	1
Other Income	142,477	90,714	380,567	299,256	51,763	+	57	81,311	+	27
Gain on Bargain Purchase	-	507,690	-	_	507,690	-	100	-		-
Selling & Administration Expenses	(5,352,455)	(4,938,050)	(4,677,027)	(4,431,405)	(414,405)	+	8	(245,622)	+	6
Operating Profit	2,075,096	2,550,013	1,454,621	1,557,664	474,918	-	19	103,043	-	7
Finance Cost	(1,005,020)	(721,924)	(957,107)	(698,878)	(283,096)	+	39	(258,229)	+	37
Finance Income	48,873	64,321	149,068	100,278	15,449	-	24	48,790	+	49
Net Finance Cost	(956,147)	(657,602)	(808,039)	(598,600)	(298,544)	+	45	(209,439)	+	35
Value Added Tax on Financial Services	(90,073)	(69,482)	(21,600)	(22,400)	(20,591)	+	30	(800)	-	4
Profit before Tax	1,028,876	1,822,929	624,983	936,664	794,053	-	44	311,682	-	33
Income Tax Expense	(362,357)	(400,301)	(99,471)	(222,286)	(37,944)	-	9	(122,815)	-	55
Profit for the Period	666,520	1,422,628	525,511	714,378	756,109	-	53	188,866	-	26
Other Comprehensive Income for the Period	_	_	_							
Total Comprehensive Income for the Period	666,520	1,422,628	525,511	714,378						
Profit Attributable to –										
Owners of the Company	545,115	1,325,331	525,511	714,378						
Non-Controlling Interest	121,404	97,297	· <u>-</u>	_						
Profit for the Period	666,520	1,422,628	525,511	714,378						
Total Comprehensive Income Attributable to –										
Owners of the Company	545,115	1,325,331	525,511	714,378						
Non-Controlling Interest	121,404	97,297	_	-						
Total Comprehensive										
Income for the Period	666,520	1,422,628	525,511	714,378						
Earnings per Share – Basic	1.45	3.53	1.40	1.90						

Above figures are provisional and subject to audit.

	Six Months Ended 2017	Six Months Ended 2016
Share Prices	Rs.	Rs.
Highest	52.50	41.67
Lowest	45.00	36.00
Last Traded Price	49.40	36.67

## Statement of Financial Position

		Group			Company	
As at	30th June 2017 Rs. '000	30th June 2016 Rs. '000	31st December 2016 Rs. '000	30th June 2017 Rs. '000	30th June 2016 Rs. '000	31st December 2016 Rs. '000
ASSETS						
Non-Current Assets	- 400 0-7	4 707 077	F 400 044	0.074.440	0.705.404	0.000.005
Property, Plant & Equipment	5,483,257	4,797,877	5,426,841	2,974,419	2,705,434	3,022,805
Intangible Assets Investment in Subsidiaries	268,981	250,595	261,538	213,533 2.455,180	210,013 2.455.180	213,157 2.455.180
Other Financial Assets	27.830	143.061	17.061	939,879	1,078,393	929,110
Trade and Other Receivables	8,480,075	7,975,760	8,206,081	1,930,023	1,713,988	1,888,467
Deferred Tax Assets	68,288	37,540	124,061	150,409	126,977	147,270
	14,328,430	13,204,833	14,035,583	8,663,444	8,289,986	8,655,989
Current Assets	40 400 040	0.000.400	0.540.000	0.070.555	7.005.000	7 700 405
Inventories Loans due from Related Parties	10,126,212	8,682,400	9,540,328	8,672,555 1,037,936	7,325,680 1,305,804	7,793,495 1.378.075
Income Tax Receivable	_	_	_	83.870	1,303,004	1,376,073
Trade and Other Receivables	18,047,189	15,613,873	16,536,066	10,646,449	9,689,706	9,886,667
Amounts due from Related Parties	_	_	_	46,831	233,301	74,783
Deposits with Banks	81,772	190,867	81,158	´-	-	
Marketable Securities	537,320	541,844	515,256	<del>_</del>		
Cash and Cash Equivalents	1,309,238	1,061,505	1,541,475	879,678	721,719	1,039,586
Total Assets	30,101,731 44,430,161	26,090,488 39,295,322	28,214,282 42,249,865	21,367,320 30,030,764	19,276,210 27,566,196	20,174,373 28,830,362
EOUITY AND LIABILITIES	44,430,101	39,293,322	42,249,000	30,030,704	27,300,190	20,030,302
Equity Equity						
Stated Capital	626,048	626,048	626,048	626,048	626,048	626,048
Capital Reserves	1,049,893	851,191	1,057,964	1,057,471	851,191	1,065,542
Statutory Reserve	113,852	95,361	95,361	, · · · · · -	_	_
Revenue Reserves	5,807,294	5,518,619	6,374,444	3,673,951	3,807,664	4,242,213
Total Equity Attributable to Equity Holders of the Company	7,597,087	7,091,218	8,153,817	5,357,470	5,284,903	5,933,803
Non-Controlling Interest	1.436.294	1.246.282	1.401.088			
Total Equity	9,033,381	8,337,500	9,554,905	5,357,470	5,284,903	5,933,803
Non-Current Liabilities						
Interest-Bearing Loans and Borrowings	8,315,091	10,971,059	8,381,885	3,540,000	8,250,000	6,000,000
Retirement Benefit Obligations	707,784	669,288	651,144	520,917	505,801	476,754
Security Deposits	1,098,242	944,910	1,018,452	1,098,242	944,910	1,018,452
Other Financial Liabilities	421,083	650,692	454,013	_	_	_
	10,542,201	13,235,949	10,505,493	5,159,159	9,700,711	7,495,206
Current Liabilities						
Trade and Other Payables	5,312,567	5.516.818	6,224,738	4,279,244	3,704,992	4,590,537
Deferred Revenue	393,365	384,717	438,989	393,365	384,717	438,989
Income Tax Payable	147,188	563,831	245,281	_	218,499	_
Dividends Payable	32,501	25,876	24,459	27,893	21,576	20,524
Amounts due to Related Parties	81.806	123,738	119,738	614,770	944,838	996,657
Other Financial Liabilities	2,778,566	2,466,347	2,587,934	-		-
Interest-Bearing Loans and Borrowings	14,322,225	7,227,488	11,345,751	13,148,494	6,182,044	8,652,550
Bank Overdrafts	1,786,361	1,413,057	1,202,577	1,050,370	1,123,917	702,096
	24,854,580	17,721,873	22,189,467	19,514,136	12,580,582	15,401,353
Total Equity and Liabilities	44,430,161	39,295,322	42,249,865	30,030,764	27,566,196	28,830,362
Net Assets per Share (Rs.)	20.22	18.88	21.71	14.26	14.07	15.80
ivel Assets hel slidle (US.)	20.22	10.00	41./1	14.20	14.07	13.00

I certify that the above Financial Statements of the Company comply with the requirements of the Companies Act No. 07 of 2007.

#### (Sgd.) Lalith Yatiwella

Finance Director

Above figures are provisional and subject to audit.

The Board of Directors is responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board by,

#### (Sqd.) Ranil De Silva

Director

Colombo.

10th August 2017

(Sgd.) Asoka Pieris

Director/Group Chief Executive Officer

# Statement of Changes in Equity

For the six months ended 30th June	Stated Capital	Reserve Fund	Revaluation Reserves	General Reserves	Retained Earnings	Total	Non- Controlling Interest	Total Equity
Group	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at 1st January 2016	626,048	73,318	857,580	2,700,000	2,028,455	6,285,401	484,584	6,769,985
Realisation on Revaluation Surplus	-	-	(6,389)	-	6,389	-	-	-
Transferred to/(from) during the Period		22,043			(22,043)			
Total Comprehensive Income for the Period								
Profit for the Six Month Period	_	-	-	_	1,325,332	1,325,332	97,297	1,422,629
Total Comprehensive Income for the period	-	-	-	_	1,325,332	1,325,332	97,297	1,422,629
Transactions with Owners of the Company,								
Recognised Directly in Equity								
Distributions to Owners of the Company					(505.000)	(505.000)	(00.000)	(040.770)
Final Dividend – 2015					(525,880)	(525,880)	(90,898)	(616,778)
Total Distributions to Owners of the Company					(525,880)	(525,880)	(90,898)	(616,778)
Changes in Ownership Interests in Subsidiary				_		_	044.000	014.000
Acquisition of Subsidiaries with NCI	-	_	_	_	_	_	814,833	814,833
Acquisition of NCI without Change in Control	-	_	_	_	13.197	13.197	(59,535)	(59,535)
Gain on Acquisition of Non-Controlling interest Disposal of Associate	_	_	_	_	(6,831)	(6,831)	_	13,197 (6,831)
Balance as at 30th June 2016	626,048	95,361	851 101	2,700,000	2,818,619	7,091,218	1 2/6 282	8,337,500
Realisation on Revaluation Surplus	020,040	90,301	(13,967)	2,700,000	13,967	7,091,210	1,240,202	0,337,300
Transferred to/(from) during the Period	_	_	(13,307)	_	10,507	_	_	_
Total Comprehensive Income for the Period								
Profit for the Six Month Period	_	_	_	_	796,863	796,863	138,265	935,127
Other Comprehensive Income								
Revaluation of Property, Plant & Equipment	_	_	250,154	_	_	250,154	_	250,154
Re-measurement of Defined Benefit Obligation	_	_	_	_	59,696	59,696	2,581	62,277
Related Taxes	_	_	(29,414)	_	(16,615)	(46,029)	(651)	(46,680)
Total Other Comprehensive			(23,717)		(10,010)	(40,023)	(001)	(40,000)
Income for the Period	-	-	220,740	-	43,081	263,821	1,930	265,751
Total Comprehensive Income for the Period		_	220,740	_	839.943	1,060,684	140,194	1,200,878
Transactions with Owners of the Company,			220,740		039,943	1,000,004	140,194	1,200,070
Recognised Directly in Equity								
Distributions to Owners of the Company								
Dividend paid by Subsidiary Companies to								
Non-controlling Interest – 2015	_	-	-	_	-		1,802	1,802
Total Distributions to Owners of the Company		-	_	_	_		1,802	1,802
Changes in Ownership Interests in Subsidiary								
Acquisition of Subsidiaries with NCI	-	-	-	-	-	-	22,023	22,023
Acquisition of NCI without							(0.010)	(= 000)
Change in Control		-	-		1,915	1,915	(9,213)	(7,298)
Balance as at 31st December 2016	626,048	95,361	1,057,964		3,674,444	8,153,817	1,401,088	9,554,905
Realisation on Revaluation Surplus	-	10 401	(8,071)	-	8,071	-	-	-
Transferred to/(from) during the period	-	18,491	_	_	(18,491)	-	_	-
Total Comprehensive Income for the Period					F4F 44F	F4F 44F	101 101	000 500
Profit for the Six Months Period  Total Comprehensive Income for the Period	<del>-</del>		<del>-</del>		545,115 <b>545,115</b>	545,115 545,115	121,404 121,404	666,520 666,520
Transactions with Owners of the Company.					040,110	040,110	121,404	000,020
Recognised Directly in Equity								
Distributions to Owners of the Company								
Final Dividend – 2016					(1,101,845)	(1,101,845)	(86,199)	(1,188,043)
Total Distributions to Owners of the Company	<del></del> _		<del></del>	<del></del> _	(1,101,845)	(1,101,845)	(86,199)	(1,188,043)
Balance as at 30th June 2017	626,048	113,852	1,049,893	2,700,000	3,107,294	7,597,087	1,436,294	9,033,381

# Statement of Changes in Equity

For the six months ended 30th June	Stated Capital	Revaluation Reserves	General Reserves	Retained	Total
Company	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at 1st January 2016	626,048	857,580	2,700,000	912,779	5,096,407
Realisation on Revaluation Surplus	_	(6,389)	_	6,389	_
Total Comprehensive Income for the Period					
Profit for the Six Month Period	_	-	_	714,377	714,377
Total Comprehensive Income for the Period	-	-	-	714,377	714,377
Transactions with Owners of the Company,					
Recognised Directly in Equity					
Distributions to Owners of the Company					
Final Dividend – 2015				(525,880)	(525,880)
Total Distributions to Owners of the Company		_		(525,880)	(525,880)
Balance at 30th June 2016	626,048	851,191	2,700,000	1,107,664	5,284,903
Realisation on Revaluation Surplus	-	(6,389)	-	6,389	-
Total Comprehensive Income for the Period					
Profit for the Six Month Period	-	-	-	390,068	390,068
Other Comprehensive Income					
Realisation on Revaluation Surplus	_	250,154	-	-	250,154
Re-measurement of Defined Benefit Obligation	-	-	-	52,905	52,905
Related Taxes		(29,414)		(14,813)	(44,227)
Total Other Comprehensive Income for the Period	-	220,740	-	38,092	258,832
Total Comprehensive Income for the Period	-	220,740	-	428,160	648,900
Balance at 31st December 2016	626,048	1,065,542	2,700,000	1,542,213	5,933,803
Realisation on Revaluation Surplus	-	(8,071)	_	8,071	-
Total Comprehensive Income for the Period					
Profit for the Six months Period	_		_	525,511	525,511
Total Comprehensive Income for the Period	626,048	1,057,471	2,700,000	2,075,796	6,459,315
Transactions with Owners of the Company, Recognised Directly in Equity					
Distributions to Owners of the Company					
Final Dividend – 2016	_	_	_	(1,101,845)	(1,101,845)
Total Distributions to Owners of the Company	_	_	_	(1,101,845)	(1,101,845)
Balance as at 30th June 2017	626,048	1,057,471	2,700,000	973,951	5,357,470
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# Statement of Cash Flows

	Gro		Company		
For the six months ended 30th June	2017 Rs. '000	2016 Rs. '000	2017 Rs. '000	2016 Rs. '000	
Cash Flows from Operating Activities		110. 000		110. 000	
Net Profit before Income Tax Expense	1,028,876	1,822,930	624,983	936,663	
Adjustments for –	1,020,070	1,022,930	024,303	930,003	
Depreciation on Property, Plant & Equipment	230,375	208,812	186,441	168,222	
Amortisation of Intangible Assets	15,223	21,080	6,657	6,986	
Loss on Disposal of Property, Plant & Equipment	3,701	21,000	4,001	2	
Fair Value Gain from Investment	(10,769)	_	(10,769)		
Interest Expense	1,005,020	976,200	957,107	698,878	
Interest Income	(48,873)	(136,703)	(149,068)	(100,278)	
Impairment of Inventories	48,332	106,453	66,729	92,723	
Impairment on Trade and Other Receivables	180,423	101,897	102,209	99,534	
Dividend Income	_	_	(292,282)	(234,283)	
Provision for Retiring Gratuity	61,971	68,271	48,360	57,664	
Gain on Bargain Purchase	-	(508,652)	-	-	
Operating Profit before Working Capital Changes	2,514,279	2,660,290	1,544,366	1,726,111	
(Increase)/Decrease in Inventories	(634,215)	(840,657)	(945,789)	(741,376)	
(Increase)/Decrease in Debtors Falling due after One Year	(273,994)	(753,056)	(41,556)	(93,406)	
(Increase)/Decrease in Debtors Falling due within One Year	(1,691,546)	(2,444,851)	(861,991)	(1,463,459)	
(Increase)/Decrease in dues from Related Parties	-	62,479	27,952	955	
Increase/(Decrease) in dues to Related Parties	(37,932)	(438,220)	(381,887)	47,854	
Increase/(Decrease) in Security Deposits	79,790	93,115	79,790	93,115	
Increase/(Decrease) in Trade and Other Payables	(912,171)	550,018	(311,293)	359,534	
Increase/(Decrease) in Deferred Liabilities	(45,624)	(14,925)	(45,624)	66,257	
Cash Generated from Operations	(1,001,413)	(1,125,806)	(936,033)	(4,414)	
Finance Costs Paid	(1,028,386)	(976,200)	(939,593)	(596,848)	
Retiring Gratuity Paid	(5,331)	(13,852)	(4,197)	(9,045)	
Income Tax Paid	(404,676)	(172,782)	(184,713)	(140,063)	
Net Cash from/(used in) Operating Activities	(2,439,806)	(2,288,641)	(2,064,537)	(750,370)	
, , , -	(2,405,000)	(2,200,041)	(2,004,007)	(130,310)	
Cash Flows from Investing Activities Acquisition of Property, Plant & Equipment and Intangible Assets	(313,452)	(313,506)	(149,089)	(293,147)	
Proceeds from Disposal of Property Plant & Equipment	(313,432)	(313,300)	(149,009)	3,222	
Investment in Shares/Debentures in Subsidiary Company	293	(936,025)	_	(1,877,028)	
(Acquisition)/Disposal of Marketable Securities	(22,065)	64,167	_	(1,077,020)	
Investment in Bank Deposits	(614)	(105,522)	_	_	
Net Cash flows from Loans Given to Related Companies	-	(100,022)	340,139	(183,165)	
Interest Income Received	48,873	136,703	149,068	100,278	
Dividends Received	-	_	292,282	234,283	
Net Cash Flows from Investing Activities	(286,964)	(1,154,161)	632,400	(2,015,557)	
Cash Flows from Financing Activities					
Net Proceeds from Interest-Bearing Loans and Borrowings	2,933,047	4,453,448	2,018,431	2,625,912	
Net Payment to Minority Shareholders	(85,526)	(90,898)	· · ·	_	
Increase/(Decrease) in Customer Deposit Liabilities	157,702	(250,793)	_	_	
Dividends Paid	(1,094,475)	(517,519)	(1,094,475)	(521,820)	
Net Cash Flows from Financing Activities	1,910,748	3,594,238	923,956	2,104,093	
Net Increase/(Decrease) in Cash and Cash Equivalents	(816,022)	151,436	(508,181)	(661,834)	
Cash and Cash Equivalents at the beginning of the Year	338,898	111,849	337,490	259,637	
Cash and Cash Equivalents at the end of the Period	(477,124)	263,285	(170,691)	(402,198)	
and and and Equivalents at the one of the Follow	(377,127)	200,200	(170,001)	(102,100)	

1.1 The Interim Financial Statements of the Company and Group have been prepared on the basis of the same accounting policies and methods applied for the year ended 31st December 2016, are in compliance with Sri Lanka Accounting Standard 34 – 'Interim Financial Reporting'.

#### 2.1 Segmental Analysis of Company Net Turnover is as Follows:

	Quarter ending 30th June 2017 Rs. '000	Quarter ending 30th June 2016 Rs. '000	Six Month ending 30th June 2017 Rs. '000	Six Month ending 30th June 2016 Rs. '000
Consumer Electronics	1,688,994	1,588,312	3,240,187	3,025,023
Financial Services	948,567	811,126	1,730,563	1,540,880
Furniture	706,080	654,291	1,390,618	1,216,686
Home Appliances	4,657,868	4,396,261	8,356,172	8,002,347
IT Products	1,361,190	1,193,131	2,807,439	2,312,488
Sewing	583,231	620,774	1,270,019	1,534,948
Other	696,995	706,385	1,440,742	1,451,525
	10,642,924	9,970,280	20,235,740	19,083,897

#### 2.2 Segmental Analysis of Company Profits Before Tax is as Follows:

	Quarter ending 30th June 2017 Rs. '000	Quarter ending 30th June 2016 Rs. '000	Six Month ending 30th June 2017 Rs. '000	Six Month ending 30th June 2016 Rs. '000
Consumer Electronics	104,494	125,396	165,019	208,870
Financial Services	228,881	199,424	349,764	358,286
Furniture	36,417	39,348	60,423	72,025
Home Appliances	287,399	269,897	428,939	480,112
IT Products	18,668	10,004	35,455	37,224
Sewing	36,504	42,342	64,408	94,793
Other	36,771	40,833	58,332	72,071
Dividend	_	234,283	292,281	234,283
Operating Profit	749,134	961,527	1,454,621	1,557,664
Net Finance Cost	(443,914)	(327,959)	(808,039)	(598,600)
VAT on Financial Services	(10,800)	(13,300)	(21,600)	(22,400)
Profit before Tax	294,420	620,268	624,983	936,664

#### 2.3 Segmental Analysis of Group Net Turnover is as Follows:

	Quarter ending 30th June 2017 Rs. '000	Quarter ending 30th June 2016 Rs. '000	Six Month ending 30th June 2017 Rs. '000	Six Month ending 30th June 2016 Rs. '000
Consumer Electronics	1,688,994	1,588,312	3,240,187	3,025,023
Financial Services	1,625,297	1,375,334	3,059,020	2,617,249
Furniture	706,080	654,291	1,390,618	1,216,686
Home Appliances	4,660,757	4,398,627	8,361,729	8,005,849
IT Products	3,142,625	2,214,068	6,350,176	4,263,634
Sewing	583,231	620,774	1,270,019	1,534,948
Other	697,183	706,438	1,441,187	1,451,816
	13,104,167	11,557,844	25,112,935	22,115,205

#### 2.4 Segmental Analysis of Group Profits before Tax is as Follows:

	Quarter ending	Quarter ending	Six Month ending	Six Month ending
	30th June 2017	30th June 2016	30th June 2017	30th June 2016
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Consumer Electronics	104,494	125,396	165,019	208,870
Financial Services	452,091	373,673	729,420	709,732
Furniture	36,417	39,348	60,423	72,025
Home Appliances	333,015	412,892	633,770	659,323
IT Products	198,432	136,939	357,960	212,152
Sewing	27,535	41,325	67,852	104,867
Other	37,635	42,453	60,652	75,354
Gain on Bargain Purchase		64,956	-	507,690
Operating Profit	1,189,618	1,236,982	2,075,096	2,550,013
Net Finance Cost	(522,409)	(357,813)	(956,147)	(657,602)
VAT on Financial Services	(46,479)	(39,283)	(90,073)	(69,482)
Profit before Tax	620,730	839,886	1,028,876	1,822,929

#### 3. Related Parties

#### 3.1 Identity of Related Parties

#### **Acquisition of Subsidiary**

#### (I) Acquisition of Singer Industries (Ceylon) PLC

Subsequent to obtaining all regulatory clearance, on 4th January 2016, Singer (Sri Lanka) PLC purchased 3,213,600 shares in Singer Industries (Ceylon) PLC from its Parent Retail Holdings (Sri Lanka) BV formerly known as Singer (Sri Lanka) BV and thereby obtained 83.55% of controlling interest in Singer Industries (Ceylon) PLC.

#### Consideration Transferred

Singer (Sri Lanka) PLC has paid Rs. 206/- per share for the acquisition and paid the consideration in cash. Total consideration amounted to Rs. 664,070,355/-.

#### (II) Acquisition of Regnis (Lanka) PLC

On 24th February 2016, Singer (Sri Lanka) PLC purchased 6,568,461 shares in Regnis (Lanka) PLC from its Parent Retail Holdings (Sri Lanka) BV formerly known as Singer (Sri Lanka) BV and thereby obtained 58.29% of controlling interest in Regnis (Lanka) PLC.

#### Consideration Transferred

Singer (Sri Lanka) PLC has paid Rs. 110/- per share for the acquisition and paid the consideration in cash. Total consideration amounted to Rs. 722,530,710/-.

#### (III) Acquisition of Non-Controlling Interest of Singer Industries (Ceylon) PLC

On 18th March 2016 and 30th June 2016 the Group acquired 1.73% and 2.44% of the shares and voting rights of Singer Industries (Ceylon) PLC respectively and paid the purchase consideration of Rs. 28,337,328/- in cash.

#### 3.2 Transactions with Parent Companies

#### (a) Retail Holdings (Sri Lanka) BV [formerly known as Singer (Sri Lanka) BV] - (Immediate Parent)

Consideration paid on acquisition of following Companies:	2017 Rs. million	2016 Rs. million
Singer Industries (Ceylon) PLC	-	692.4
Regnis (Lanka) PLC	_	722.5

### (b) Retail Holdings Asia BV (Formerly known as Singer Asia Holdings BV) – (Intermediate Parent)

	Rs. million	Rs. million
Royalty Expenses	194.1	212.0
Royalty Payable Balance as at Period End	81.8	108.0

#### 3.3 Transactions with Subsidiary Companies

(a)

Name of the Company and Relationship	Nature of Transaction	2017 Rs. million	2016 Rs. million
Singer Finance (Lanka) PLC	Sales Financed through Singer Finance (Lanka) PLC	368.5	265.4
	Cash Remittance from Singer ( Sri Lanka ) PLC	1,469.1	1,116.3
	Interest Income/(Expense)	19.6	5.0
	Dividend Received – Gross	_	199.4
	Cash Collection through Singer (Sri Lanka) PLC	1,940.2	1,362.9
	Expenses Paid	213.6	171.4
	Royalty Expenses Charged during the Period	12.2	11.4
	Collecting Commission Paid through Singer (Sri Lanka) PLC	16.1	12.1
	Rent Reimbursed	8.1	7.8
	Royalty Paid through Singer (Sri Lanka) PLC	13.5	9.1
	Loans Settled during the Period	_	500.0
	Non-Trade Settlement	_	200.0
	Loans Obtained during the Period	300.0	200.0
	Service Charge Income	8.6	6.3
	Purchase of Assets	_	3.5
	Balance Payable	537.3	113.0
Singer Digital Media (Pvt) Ltd.	Purchases	1,153.2	1,053.0
	Expenses Reimbursed	174.7	65.4
	Interest Charged	57.2	61.0
	Loan Granted	2,014.0	1,447.4
	Loan Settlements	2,813.0	1,124.7
	Balance Receivable – Loans	353.9	1,247.0
	Balance Receivable – Trade	127.6	117.8
	Corporate Guarantee Given	50.0	50.0
Singer Business School (Pvt) Ltd.	Services Provided	_	2.3
	Expenses Reimbursed	0.4	_
	Balance Payable – Trade	3.3	1.3
Reality (Lanka) Ltd.	Rent Expense	3.8	3.8
	Loan Receivable	56.1	58.6

Name of the Company	Nature of	2017	2016
and Relationship	Transaction	Rs. million	Rs. million
Singer Industries (Ceylon) PLC	Purchases	368.8	457.7
	Corporate Guarantee Given	-	75.0
	Lease rental Paid	5.7	2.1
	Net Finance Charges	-	0.2
	Trade Creditor Settled	407.3	473.1
	Expenses Reimbursed	1.3	0.1
	Balance Payable	70.1	83.9
Regnis (Lanka) PLC	Purchases	2,040.6	1,889.1
	Corporate Guarantee Given	455.5	455.5
	Interest Expense	1.1	1.1
	Interest Income	0.6	1.2
	Non-Trade Settlement	10.0	25.0
	Trade Credit Settled	2,360.9	2,136.9
	Expenses Reimbursed	44.2	42.5
	Fixed Assets Purchases	1.0	0.2
	Transfer of Staff Loan	_	0.9
	Balance Payable	311.0	241.2
Regnis Appliances (Pvt) Ltd.	Purchases	533.8	549.8
,	Trade Settlements	591.4	618.0
	Expenses Paid	14.6	13.0
	Finance Charged	0.8	3.6
	Non Trade Settlement	2.8	4.5
	Balance Payable	151.7	146.5

- (b) The Company is authorised to use the name "SINGER" as part of its corporate name so long as Singer Asia Ltd. continues to hold, directly or indirectly, at least a majority of the voting stock of the Company.
- (c) Following company is an associate company of Singer (Sri Lanka) PLC, with whom Singer (Sri Lanka) PLC or Singer Finance (Lanka) PLC had no transactions other than through advertising agencies during the year. Telshan Network (Pvt) Ltd.

3.4 Key Management Personnel includes members of the Board of Directors of the Company, Its Subsidiaries and Parent. Transactions with Key Management Personnel, their close family members and parties/entities in which such Key Management Personnel or their close family members have control, joint control or significant influence can be shown as follows:

#### (i) Transactions with Key Management Personnel or their Close Family Members

	2017	2016
	Rs. million	Rs. million
Deposits kept by Key Management Personnel or their close		
family members of Singer Finance (Lanka) PLC	36.6	27.8

#### 3.5 Terms and Conditions of Transactions with Related Parties

Related party transactions were made on terms equivalent to those that prevail in arms' length transactions only if such terms can be substantiated.

Transactions with related parties are carried out in the ordinary course of business. Outstanding current account balances at the year end are unsecured, and the settlements will be made in cash subject to the credit period.

#### 3.6 Related Party Transactions

#### Subsidiaries/Associate and Related Companies

Company Name	Principal Activity	Directors
Singer Finance (Lanka) PLC Singer – Interest 80.4%	Leasing Hire Purchasing Lending and Accepting Deposits	Late Dr. Saman Kelegama (Deceased on 23rd June 2017) Mr. J.A. Setukavalar Mr. Russel De Mel Mr. Gavin J. Walker Mr. John Hyun Mr. N.J.K. Dissanayake Mr. R.S. Wijeweera Mr. Janaka Mendis Mr. S. Ramanathan Mr. K.K.L.P. Yatiwella Mr. C.A. Samarasinghe Mr. T.A. Amarasuriya Mr. A.G.I.H. Perera
Singer Digital Media (Pvt) Ltd. Singer – Interest 100%	Marketing Mobile Phones, Computers and Cameras	Mr. H.A. Pieris Mr. M.H. Wijewardena Mr. K.K.L.P. Yatiwella
Reality Lanka Ltd. Singer – Interest 86.3% (indirect)	Investment on Properties	Late Dr. Saman Kelegama (Deceased on 23rd June 2017) Mr. Gavin J. Walker Mr. H.A. Pieris
Singer Business School (Pvt) Ltd. Singer – Interest 100%	Educational Services	Mr. H.A. Pieris Mr. M.H. Wijewardena Mr. K.K.L.P. Yatiwella

Company Name	Principal Activity	Directors	
Singer Industries (Ceylon) PLC Singer – Interest 87.7%	Assembling Sewing Machines Manufacturing of Cabinets and Stands for Sewing Machines and Assembling	Late Dr. Saman Kelegama (Deceased on 23rd June 2017) Mr. Ranil De Silva Mr. G.J. Walker Mr. H.A. Pieris Mr. V.G.K. Vidyarathne Mr. K.D. Kospelawatta Mr. A.C.M. Irzan	
Regnis (Lanka) PLC Singer – Interest 58.3%	Manufacturing Refrigerators	Late Dr. Saman Kelegama (Deceased on 23rd June 2017) Mr. Ranil De Silva Mr. G.J. Walker Mr. H.A. Pieris Mr. V.G.K. Vidyarathne Mr. K.D. Kospelawatta Mr. N.B. Karunaratne	
Regnis Appliances (Pvt) Ltd. Singer – Interest 58.3% (indirect)	Manufacturing and Assembling Washing Machines	Late Dr. Saman Kelegama (Deceased on 23rd June 2017) Mr. H.A. Pieris Mr. V.G.K. Vidyarathne Mr. K.D. Kospelawatta	

#### 4. Stated Capital

4.1		30th June 2017	30th June 2016
	Value – Ordinary Shares	Rs. 626,048,050/-	Rs. 626,048,050/-
	No. of Shares - Ordinary Shares	375,628,830	125,209,610
	Voting Rights	One Vote per Ordinary Share	One Vote per Ordinary Share

4.2 At the Extraordinary General Meeting held on 31st March 2017, the shareholders approved a subdivision of shares on the basis of three shares for every one existing share held. Subsequent to the share split the issued number of shares increased to 375,628,830 from the previous position of 125,209,610. This will not alter the stated capital of the Company, which will remain at Rs. 626,048,050/-.

#### 5. Contingencies

(a) Guarantees given to banks and other lending institutions by Singer (Sri Lanka) PLC on behalf of Regnis (Lanka) PLC and Singer Digital Media (Pvt) Limited, amounts to Rs. 455.5 million and 50 million respectively.

Regnis (Lanka) PLC provided guarantees to banks and other lending institutions amounting to Rs. 345 million.

(b) The Company has provided bank guarantees amounting to Rs. 257.1 million to Director General of Customs to clear imports during the years 2008 to June 2017. The bank guarantee related to alleged additional duty payable on imports, claimed by the customs and is being contested by the Company in courts.

The Court of Appeal ordered that the Director General of Customs to continue with the investigations. The Company being aggrieved by the decision has filed an appeal, which is pending before the Supreme Court.

The Company lawyers are of the opinion that there is no basis that the Company is liable for the additional duty and hence, no provision is made in the Financial Statements.

(c) Commissioner General of Inland Revenue has issued assessment notices on Singer (Sri Lanka) PLC pertaining to an additional VAT Liability / Payment on account of Deemed VAT for seven quarters for the period 1st January 2014 to 30th September 2015. The assessment was for a Deemed VAT payment of Rs. 1,076 million and Penalty of Rs. 423 million totaling to Rs. 1,499 million.

The Company after carefully reviewing the advice of tax consultants, is of the opinion that there is no basis for the Company to be made liable for Deemed VAT, hence, no provision has been made in the Financial Statements. The Company previously sought a clarification from the Inland Revenue Department on the interpretation of the Act and did not receive the required clarification. The Company has appealed against the VAT assessment, requesting to cancel the notice of assessment.

Deemed VAT is removed with effect from 1st January 2016 under VAT Amendment Act No. 20 of 2016.

#### 6. Events Occurring after the Balance Sheet Date

There have been no material events occurring after the Balance Sheet date that require disclosure in the Financial Statements.

#### 7. Listed Debentures

Details regarding the listed debentures are as follows:

Interest Rates of Comparable Government Securities as at Issue Date (%)

	issue Date (%)
8.25% Senior Rated Listed Unsecured Redeemable on 22nd December 2017	6.66
8.60% Senior Rated Listed Unsecured Redeemable on 07th June 2018	6.29
9.50% Senior Rated Listed Unsecured Redeemable on 07th June 2018	6.29
10.50% Senior Rated Listed Unsecured Redeemable on 19th March 2019	9.43
12.29% Senior Rated Listed Unsecured Redeemable on 19th March 2019	9.43

Interest rate of comparable Government Securities as at 30th June 2017 was 10.29%

Highest traded price, lowest traded price, last traded price as at 30th June 2017, interest yield and yield to maturity of trade of debentures which were traded are as follows:

	Highest Traded Price Rs.	Lowest Traded Price Rs.	Last Traded Price Rs.	Interest Yield %	Yield to Maturity %
9.5% Senior Rated Listed Unsecured	,				
Redeemable Debentures	95	95	95	14.73	14.73

The following debentures were not traded since date of issue.

8.60% Senior Rated Listed Unsecured Redeemable Debentures

10.50% Senior Rated Listed Unsecured Redeemable Debentures

12.29% Senior Rated Listed Unsecured Redeemable Debentures

	Group		Compa	any
	30th June 2017	30th June 2016	30th June 2017	30th June 2016
Debt Equity Ratio	2.91	2.60	3.15	2.81
Interest Cover	2.08	3.77	1.77	2.56
Quick Assets Ratio	0.80	0.98	0.65	0.95

#### 8. Top 20 Shareholders as at 30th June 2016

Name		No. of Shares	%
1.	Retail Holdings (Sri Lanka) BV	267,427,245	71.19
2.	BNYM SA/NV-CF Ruffer Investment Funds: CF Ruffer Pacific Fund BN	24,000,000	6.39
3.	Pemberton Asian Opportunities Fund	16,000,000	4.26
4.	Bank of Ceylon A/C Ceybank Unit Trust	12,215,037	3.25
5.	HSBC INTL NOM LTD – Morgan Stanley and Co. LLC-RWC Frontier Markets	9,656,559	2.57
6.	CLSA Global Markets Pte. Limited	6,840,000	1.82
7.	Deutsche Bank AG as Trustee for JB Vantage Value Equity Fund DEUT	2,492,130	0.66
8.	HSBC INTL NOM LTD-SSBT – Russell Investments Institutional Funds Pub	1,968,819	0.52
9.	Mrs. Mihiri Virani Fernando	1,890,000	0.50
10.	HSBC INTL NOM LTD HSBC Bank PLC-EFG Hermes UCITS Umbrella Fund PL	1,780,753	0.47
11.	Bank of Ceylon A/C Ceybank Century Growth Fund	1,406,419	0.37
12.	Mrs. Zohra Taher Jafferjee	992,670	0.26
13.	Andaradeniya Estate Private Limited	669,849	0.18
14.	Dr. Nimal Ebenezer Herat Sanderatne	570,888	0.15
15.	Mrs. Anoma Kamalika Amarasuriya	536,910	0.14
16.	Mrs. Kalutaravedage Jinangali Manel De Silva	393,744	0.10
17.	Mr. Nalin Amita De Silva	378,978	0.10
18.	Jafferjee Brothers (Exports) Ltd.	375,600	0.10
19.	Union Investments Private Ltd.	360,432	0.10
20.	Mr. Abeysiri Hemapala Munasinghe	328,644	0.09
		350,284,677	93.25
	Others	25,344,153	6.75
		375,628,830	100.00

#### 9. Directors and CEO's Shareholding as at 30th June 2017

Name of the Director	Shareholding 30th June 2017 No. of Shares	Shareholding 31st December 2016 No. of Shares
Late Dr. Saman Kelegama (Deceased on 23rd June 2017)	-	_
Mr. H.A. Pieris	6,000	2,000
Mr. L.N.S. Kumara Samarasinghe	12,373	4,124
Mr. M.H. Wijewardene	-	-
Mr. P.J. O'Donnell	-	_
Mr. G.J. Walker	-	-
Mr. J.J. Hyun	-	-
Mr. A.S. Paranavitane	-	-
Mr. D.T.R. De Silva	-	-
Mr. Deepal Sooriyaarachchi	-	-
Mr. K.K.L.P. Yatiwella	-	-
Mr. S.H. Goodman	-	-
Mr. H.A.P. Sujeewa Perera	-	-

<sup>\*</sup>Mr. Stephen Goodman and family - Trust hold 11.04% indirectly of the total issued shares of Singer (Sri Lanka) PLC.

#### 10. Public Holding

Shares held by public as at 30th June 2016

No. of Shareholders	No. of Shares	%
2,468	108,183,213	28.80

11. Earnings Per Share (EPS) and Net Assets Value Per Share (NAVPs) for the period under review has been stated in proportion to the share spilt (Refer Note 4.2), prior year share price, EPS and NAVPs too has been re-stated accordingly.

#### 12. Information of the Company Secretary

A.C.M. Irzan, FCMA (UK)

Contact No. 0112 316244

<sup>\*\*</sup>Mr. G. J. Walker holds 3.39% indirectly of the total issued shares of Singer (Sri Lanka) PLC.



<sup>®</sup>A registered trademark of The Singer Company Limited