

# SOFTLOGIC FINANCE PLC STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2015

	30/06/2015 (Unaudited)	30/06/2014 (Unaudited)	31/03/2015 (Audited)
	Rs.	Rs.	Rs.
ASSETS			
Cash and cash equivalents	2,187,567,540	1,268,615,461	1,078,468,881
Financial investments - Available for sale	60,730,332	1,873,035,821	60,730,332
Financial investments - Held for trading	124,163,100	97,355,700	118,296,000
Lease, hire purchase and loans receivables	5,956,880,216	8,878,167,684	6,419,519,552
Other loans and receivables	11,244,935,846	3,670,085,568	10,314,478,187
Other non financial assets	1,658,582,029	1,520,160,311	1,654,875,637
Intangible assets	36,591,939	13,532,338	33,661,754
Property, plant & equipment	329,209,731	309,703,751	333,803,481
TOTAL ASSETS	21,598,660,733	17,630,656,635	20,013,833,825
LIABILITIES			
Due to banks	372,595,819	2,296,109,180	995,254,773
Derivative financial instruments	, , , , , , , , , , , , , , , , , , ,	11,484,342	-
Due to customers	12,996,735,749	9,727,923,999	12,077,053,786
Other borrowed funds	5,495,414,174	3,381,629,565	4,400,894,797
Other non financial liabilities	757,663,104	810,694,569	556,621,995
Retirement benefit obligations	15,242,952	16,007,034	14,263,852
Deferred tax liabilities	32,600,331	47,195,228	20,109,228
TOTAL LIABILITIES	19,670,252,129	16,291,043,917	18,064,198,431
SHARE HOLDERS' FUNDS			
Stated capital	1,404,523,150	1,003,230,820	1,404,523,150
Statutory reserve fund	130,271,718	77,013,790	119,267,968
Investment fund reserve		77,419,183	-
Retained earnings	393,613,736	144,894,476	425,844,276
Available for sale reserve	-	37,054,450	÷
SHARE HOLDERS' FUNDS	1,928,408,604	1,339,612,718	1,949,635,394
TOTAL LIABILITIES AND SHARE HOLDERS' FUNDS	21,598,660,733	17,630,656,635	20,013,833,825
Net Assets Per Share	37.94	35.77	38.36

These Financial Statements are in compliance with the requirements of the Companies  $Act\ No\ 07$  of 2007.

(Sgd.) B H S Suranga Assistant General Manager - Finance

The Board of Directors is responsible for preparation of these Financial Statements .

Signed for and on behalf of Board by;

(Sgd.) A K Pathirage Chairman (Sgd.) N H G Wijekoon CEO/Director

Date : August 06, 2015

	Quarter ended 30-Jun-15 (Unaudited)	Quarter ended 30-Jun-14 (Unaudited)
	Rs.	Rs.
INCOME	986,015,117	879,604,601
Interest income	877,024,642	826,782,308
Interest expenses	(498,707,044)	(533,576,192)
NET INTEREST INCOME	378,317,598	293,206,116
Net fee and commission income	98,678,693	29,951,641
Net trading income/loss	5,953,944	8,181,197
Other operating income	4,357,838	14,689,456
Total operating income	487,308,073	346,028,410
Impairment for loans and receivables	109,218,461	90,554,950
NET OPERATING INCOME	378,089,612	255,473,460
OPERATING EXPENSES Personnel costs Depreciation of property plant and equipment Amortization of intangible assets Other operating expenses	148,516,269 18,030,834 2,380,715 120,108,853 289,036,671	110,328,417 15,642,899 1,031,394 112,235,902 239,238,612
PROFIT BEFORE TAX & VAT ON FINANCIAL SERVICES	89,052,942	16,234,848
VAT on financial services Nations Building Tax	18,222,494 3,313,181	8,323,976 2,094,275
PROFIT BEFORE INCOME TAX	67,517,267	5,816,597
Income tax expense/(reversal)	12,498,513	597,848
Net profit for the quarter	55,018,754	5,218,750
Basic Earnings Per Share (Rs.)	1.08	0.14
STATEMENT OF COMPREHENSIVE INCOME		
Profit for the quarter	55,018,754	5,218,750
Other comprehensive income: Transferred (loss)/gain to income statement on disposal of available for sale financial investments		4,916,280
Gain/(Loss) on remeasuring available for sale financial investments		19,929,057
Actuarial loss on post employment benefit obligations		-
Impact on Derivative financial instruments		-
Total Comprehensive Income for the quarter	55,018,754	30,064,087

# FOR THE QUARTER ENDED JUNE 30, 2015

FOR THE QUARTER ENDED JUNE 30, 2015		
	Quarter ended	Quarter ended
	30-Jun-15	30-Jun-14
	(Unaudited)	(Unaudited)
	Rs.	Rs.
Cash Flows from/(used in) Operating Activities		
Net Profit/(Loss) before Taxation	67,517,267	5,816,597
Adjustments for		
Depreciation	18,030,834	15,642,899
Amortisation of intangible assets	2,380,715	1,031,394
Profit on disposal of property, plant and equipment	(4,357,838)	1,031,371
Gain from disposal of available for sale investments	(4,337,030)	24,845,337
•	100 219 461	
Impairment charge bad and doubtful debts	109,218,461	90,554,950
Provision for defined benefit plans	1,200,000	1,200,000
Interest expenses	498,707,044	533,576,192
Operating Profit before Working Capital Changes	692,696,481	672,667,369
(Increase)/Decrease in lease, hire purchase and loans receivable	462,639,336	(643,934,402)
(Increase)/Decrease in other loans & receivables	(1,039,676,119)	217,310,899
(Increase) in financial investments - Held for trading	(5,867,100)	-
(Increase)/Decrease in other non financial assets	(3,706,392)	173,093,893
(Decrease) / increase in amounts due to banks	(382,023,881)	482,432,091
Increase in amounts due to customers	919,681,963	415,181,047
(Decrease) / increase in other borrowed funds	1,094,519,376	(1,505,930,830)
(Decrease) / increase in other non financial liabilities	201,041,109	(255,955,571)
Cash Generated from/(used in) Operations	1,939,304,775	(445,135,503)
	, , , ,	( , , , ,
Interest paid	(498,707,044)	(533,576,192)
Taxes paid		(6,480,771)
Defined benefit plan costs paid	(220,900)	(7,160,700)
bernied benefit plan costs paid	(220,700)	(7,100,700)
Net Cash from/(used in) Operating Activities	1,440,376,831	(992,353,166)
Net Cash Holli/Lased III) Operating Activities	1,440,370,031	(772,333,100)
Cash Flavor from //wood in Uniceting Activities		
Cash Flows from/(used in) Investing Activities		
Durchass of successive alast and assistances	(40.747.004)	(42,000,405)
Purchase of property, plant and equipment	(18,747,984)	(13,099,485)
Proceeds from disposal of property, plant and equipment	4,350,429	(4,639,622)
(Purchase)/Proceeds from available for sale investments (net)	•	(369,731,130)
Net Cash from/(used in) Investing Activities	(14,397,555)	(387,470,237)
Cash Flows from/(used in) Financing Activities		
Proceeds from rights issue of shares	-	-
Dividend paid	(76,245,543)	-
Net Cash from/(used in) Financing Activities	(76,245,543)	-
Net Increase in Cash & Cash Equivalents	1,349,733,732	(1,379,823,403)
Cash & Cash Equivalents at the beginning of the Quarter	837,833,807	2,282,945,030
Cash & Cash Equivalents at the end of the Quarter	2,187,567,540	903,121,627
•	, , ,- ,-	, ,==-
Reconciliation of Cash & Cash Equivalents		
Cash & Cash Equivalents	2,187,567,540	1,268,615,461
Bank Overdrafts	2,.37,307,340	(365,493,834)
Sam Grandia	2,187,567,540	903,121,627
	2,107,307,340	703,121,027

## SOFTLOGIC FINANCE PLC

# STATEMENT OF CHANGES IN EQUITY

# FOR THE QUARTER ENDED JUNE 30, 2015

	Stated Capital	Retained Profit	Statutory Reserve Fund	Investment Fund Reserve	Available for Sale Reserve	Total
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Balance as at April 1, 2014	1,003,230,820	142,204,832	75,970,040	75,933,826	12,209,113	1,309,548,631
Net Profit for the Quarter	-	5,218,750	-	-	-	5,218,750
Other comprehensive income for the Quarter	-	-	-	-	24,845,337	24,845,337
Dividends	-	-	-	-	-	-
Transferred to/(from) during the Quarter	-	(2,529,107)	1,043,750	1,485,357	-	-
-						
Balance as at June 30, 2014	1,003,230,820	144,894,475	77,013,790	77,419,183	37,054,450	1,339,612,718
Balance as at April 1, 2015	1,404,523,150	425,844,276	119,267,968	-	-	1,949,635,394
Rights Issue of Shares	-	-	-	-	-	
Net Profit for the Quarter	-	55,018,754	-	-	-	55,018,754
Other comprehensive income for the Quarter	-	-	-	-	-	-
Dividends	-	(76,245,543)	-	-	-	(76,245,543)
Transferred to/(from) during the Quarter	-	(11,003,751)	11,003,751	-	-	-
Balance as at June 30, 2015	1,404,523,150	393,613,736	130,271,718	-	-	1,928,408,604

## **EXPLANATORY NOTES**

FOR THE QUARTER ENDED JUNE 30, 2015

1. The Above figures are provisional and subject to audit.

2. Information on shares and debentures

Market Price per Share (Rs.)

Market Price - Highest (for the quarter ended June 30, 2015) 54.50 Market Price - Lowest (for the quarter ended June 30, 2015) 34.90 Market Price as at June 30, 2015 51.90

Market Price per Debenture (Rs.)

Market Price - Highest (for the quarter ended June 30, 2015) Market Price - Lowest (for the quarter ended June 30, 2015) Market Price as at June 30, 2015

Debt to equity ratio (Times) Liquid assets ratio (%) - Statutory Minimum 10%

Interest cover (Times) Interest yield as at date of last trade/Yield To Maturity of Trade Done

CRL-BC-27/08/16 A-17 CRL-BC-27/08/16 B-16.5 CRL-BC-27/08/16 C-16 CRL-BC-29/08/19 A-10 CRL-BC-29/08/19 B-7.69

Interest Rate of Comparable Government Securities

3 Year Treasury Bond 5 Year Treasury Bond

(Above rates are excluding 10% withholding tax)

17 16.5

Did not trade during April 1, 2015 to June Did not trade during 30, 2015

April 1, 2015 to June 30, 2015

CRL-BC-27/08/16 A- CRL-BC-27/08/16 B- CRL-BC-27/08/16 C- CRL-BC-29/08/19 A- CRL-BC-29/08/19 B-16 10 7.65

> Did not trade Did not trade Did not trade during April 1, 2015 during April 1, 2015 during April 1, 2015 to June 30, 2015 to June 30, 2015 to June 30, 2015

30-Jun-15 12.92% 1.14

> 7.71% 8.33%

Did not trade during April 1, 2015 to June 30, 2015 Did not trade during April 1, 2015 to June 30, 2015 Did not trade during April 1, 2015 to June 30, 2015 Did not trade during April 1, 2015 to June 30, 2015 Did not trade during April 1, 2015 to June 30, 2015

3. There are no changes in the accounting policies and methods of computations since the publication of annual accounts for the year ended March 31, 2015.

- 4. The Interim Financial Statements are in compliance with Sri Lanka Accounting Standards LKAS 34 Interim Financial Reporting and provide the information required by the Colombo Stock Exchange.
- 5. The presentation and classification of figures for the corresponding period of the previous year have been amended, where relevant, for better presentation and to be comparable with those of the current year.
- 6. Stated capital consists of 50.830,362 Ordinary Shares as at June 30, 2015.
- 7. There has been no significant change in the nature of the contingent liabilities, which were disclosed in the annual report for the year ended March 31, 2015.

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.) FOR THE QUARTER ENDED JUNE 30, 2015

8. No circumstances have arisen since the balance sheet date, which would require adjustments to or disclosure in the financial statements.

# 9. List of Twenty Major Shareholders of the Company as at June 30, 2015

<u>Name</u>			No. of Shares	(%)
Softlogic Capital PLC Pan Asia Banking Corporation/Softlogic Capital PLC	20,173,769 12,015,240	}	32,189,009	63.330
Vanik Incorporation PLC			5,376,068	10.58
LB Finance PLC			2,090,000	4.11
Royal Ceramic Lanka PLC			1,248,598	2.46
Softlogic Holdings PLC			779,969	1.53
People's Leasing & Finance PLC/Mr. L. P. Hapangama			587,912	1.61
Deutsche Bank AG as trustee to Astrue Alpha Fund			529,903	1.04
First Capital LTD			464,273	0.91
Waldock Mackenzie Ltd/HI-Line Trading (Pvt) Ltd			414,809	0.82
Mr. Teruaki Ono			339,250	0.67
Mr. A.K. Pathirage			228,000	0.45
Commercial Bank of Ceylon PLC/ S.R. Fernando			224,586	0.44
Mr. M.M Faud			207,904	0.41
Mr. Wetthinge Jinadasa			200,000	0.39
Mr. Dhammika Sampath Hewapathirana			157,817	0.31
Mrs. Lasani Sriyanthi Amala serasinghe			130,550	0.26
Mr. Frank Samuel Duke Paranawithana			120,000	0.24
Mrs. W.A.S.G. Weerasinghe			108,704	0.21
D S L Investments (Private) Limited			102,300	0.20
			45,499,652	89.97
Others			5,330,710	10.03
			50,830,362	100.00

# 10. Directors' Shareholding as at June 30, 2015

Names of Directors	No. of Shares	(%)
Asoka Kariyawasam Pathirage (Chairman)	228,000	0.45
Harris Premarathne (Deputy Chairman)	Nil	Nil
Nalin Hemantha Gamini Wijekoon (CEO)	13,118	0.03
Tuan Mihilar Ifthikar Ahamed	58,720	0.12
Baddegama Hevege Sirinimal Jayawardene	Nil	Nil
Chrysanthus John Emmanual Corea	Nil	Nil
Dushan Travice Columban Soza	Nil	Nil
Saliya Wickremasinghe	Nil	Nil
S N P Palihena	Nil	Nil

<sup>11.</sup> The percentage of shares held by the public as at June 30, 2015 is 34.55 %. The number of public shareholders as at June 30, 2015 are 1,478.

# SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.) FOR THE QUARTER ENDED JUNE 30, 2015

## 12 RELATED PARTY TRANSACTIONS

Details of significant related party disclosures are as follows:

# 12.1 Transactions with Key Managerial Personnel (KMPs)

- 12.1.1 Key Managerial Personnel includes Members of the Board of Directors of the Company and of it's Holding Company.
- 12.1.2 The following table provides the total amount of transactions which have been entered in to with Key Managerial Personnel and their close family members.

Rs.
Deposits 48,756,526

12.1.3 Remuneration to Key Managerial Personnel amounted to Rs. 6,464,000/- for the quarter ended June 30, 2015

# 12.2 Transactions with Group Companies

The Company enters into transactions with group companies and the following tables shows the outstanding balances and corresponding transactions during the quarter ended June 30, 2015.

	Relationship	Investments		Debentures Borrowings/	Income	Cost	Plant & Equip.	Guarantees
	Retacionship	investments	Loans & Advances	Deposits	Earned	Incurred	Purchased	Obtained
		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Softlogic Capital PLC	Parent Company	-	-	-	-	9,183,672	-	700,000,000
Asian Alliance Insurance PLC	Group Company	153,134,072	204,721	80,000,000	3,610,160	3,315,890	-	-
Softlogic Stock Brokers (Pvt) Ltd	Group Company	-	97,940	45,000,000	3,484	78,134	-	-
Softlogic Retail (Pvt) Ltd	Affiliated Company	-	-	-	-	167,013	1,505,732	-
Softlogic Communications (Pvt) Ltd	Affiliated Company	-	-	-	-	3,843		-
Softlogic Computers (Pvt) Ltd	Affiliated Company	-	-	-	-	265,747	323,000	-
Softlogic Information Technologies (Pvt) Ltd	Affiliated Company	-	-	-	-	3,120,327	5,681,197	-
Softlogic Automobiles (Pvt) Ltd	Affiliated Company	-	9,846,977	-	1,476,279	2,146,875	-	-
Softlogic Trading (Pvt) Ltd	Affiliated Company	-	-	-	-	730,375		-

## SOFTLOGIC FINANCE PLC EXPLANATORY NOTES (Contd.) FOR THE QUARTER ENDED JUNE 30, 2015

# 13. BUSINESS SEGMENT INFORMATION

The Company's segmental reporting is based on the following operating segments: Leasing, Hire purchase, other loans and receivables.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss, and in certain respects, are measured differently from operating profits or losses in the financial statements. However, income taxes are managed on a group basis and are not allocated to operating segments.

	Leasing	3	Hire Purchases and Loans		Other Loans and Receivables		Unallocated		Total	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Revenue										
Interest	65,377,967	124,575,208	293,243,932	372,167,225	489,239,803	279,616,953			847,861,702	776,359,386
Investment Income							29,162,940	50,422,922	29,162,940	50,422,922
Fee based income and others	-	4,167,076	2,432,284	17,966,071	96,246,409	7,818,493	4,444,682	13,768,233	103,123,375	43,719,874
Profit/(Loss) from Dealing Securities							5,867,100	9,102,420	5,867,100	9,102,420
Total Revenue	65,377,967	128,742,284	295,676,215	390,133,297	585,486,212	287,435,446	39,474,723	73,293,575	986,015,117	879,604,601
Depreciation of property,plant and equipment	(1,195,539)	(2,289,554)	(5,406,904)	(6,938,135)	(10,706,534)	(5,111,755)	(721,857)	(1,303,454)	(18,030,834)	(15,642,899)
Amortisation of intangible assets	(157,854)	(150,959)	(713,905)	(457,457)	(1,413,645)	(337,037)	(95,311)	(85,942)	(2,380,715)	(1,031,394)
Profit/(Loss) before tax	4,476,748	851,339	20,246,393	2,579,850	40,091,098	1,900,736	2,703,027	484,671	67,517,267	5,816,597
Income tax expense									(12,498,513)	(597,848)
Profit after tax									55,018,754	5,218,750
Segment Assets	1,323,395,415	2,219,975,487	4,633,484,801	6,658,192,197	11,244,935,846	3,670,085,568	4,396,844,671	5,082,403,383	21,598,660,733	17,630,656,635
Segment Liabilities	1,205,237,760	2,051,297,288	4,219,790,078	6,152,289,376	10,240,946,232	3,391,225,092	4,004,278,058	4,696,232,161	19,670,252,129	16,291,043,917

### CORPORATE INFORMATION

Name of the Company Softlogic Finance PLC

Holding Company Softlogic Capital PLC

## Legal Form

Incorporated under the Companies Act No 17 of 1982

Date of Incorporation 24th August 1999.

Re-registered under the Companies Act No. 7 of 2007 on

29th September 2008.

Registered under the Finance Business Act No. 42 of 2011.

Registered under the Finance Leasing Act No. 56 0f 2000.

Approved Credit Agency under the Mortgage Act No 6 of

1949 and Inland Trust Receipts Act No 14 of 1990.

Quoted in the Colombo Stock Exchange on 22nd January 2009.

Registered under the Securities & Exchange Commission of Sri Lanka

Act No. 36 of 1987 as Margin Provider

## Company Registration Number

PB641PQ

## Tax Paver Identification Number (TIN)

134008350

## Accounting Year End

31st March

## Registered Office

No.13, De Fonseka Place

Colombo 4

## Principal Place of Business

No.13, De Fonseka Place, Colombo 4

Tel: 94-11-2359600/2359700 Facsimile : 94-11-2359799

E-mail: leasing@softlogicfinance.lkWebsite: www.softlogicfinance.lk

Board of Directors Mr. Ashok Pathirage (Chairman)

Mr. Harris Premaratne (Deputy Chairman)

Mr. Nalin Wijekoon (CEO) Mr. Tuan Ifthikar Ahamed

Mr. B.H.S.Jayawardene

Mr. Chris Corea

Mr. Dushan Soza Mr. Saliya Wickremasinghe

Mr. S N P Palihena

Senior Management Mr. Harris Premaratne - Deputy Chairman

Mr. Nalin Wijekoon - Director/CEO

Mr. Tuan Ifthikar Ahamed - Director Mrs. Indresh Fernando - COO

Mr. Sanjaya Vithanage - DGM Mr. Nalinda Ranaraja - DGM

Mrs. Nimali Monika Ranasinghe -DGM

Mr. Nalaka De Silva - AGM

Mr. Kumara Kongahawatta - AGM

Mr. Susantha De Alwis - AGM

Mr. Priyan Jayakody - CM

Mr. Gayan Jayatissa - SM

Mr. Shehan Uduwara - SM

Mr. Mark Thirimavithana - SM Mr. Hemantha Silva - SM

# Secretaries

Softlogic Corporate Services (Pvt) Ltd

Messrs. PricewaterhouseCoopers

# Legal Advisors to the Company

### Bankers

DFCC Vardhana Bank

Sampath Bank HSBC

Bank of Ceylon Commercial Bank

Sevlan Bank

Hatton National Bank Pan Asia Banking Corporation

People's Bank

Deutche Bank

## Branch Network

### Badulla

No 30, Anagarika Dharmapala Mawatha

Tel: 055-5635072

### Kandv

No. 165, Kotugodella Veediya

Tel: 081- 2224913

No. 125, Batticaloe Road

Tel: 027-2226727

## Chilaw

No. 28 B, Kurunegala Road

Tel: 032-2221415

Matara
No. 8C, F. N. Building, 2nd Floor, Station Road

Tel: 041-2220195

### Ratnapura

No.1/200, Ground Floor, Main Street

Tel: 045-2230677

### Galle

No. 64, Colombo Road, Kaluwella

Tel: 091-2226501

## Nuwara Eliva

No. 36, 1st Floor, Unit 6, Park Road

Tel: 052-2223382

No. 406/1 ,Udayarthoppuwa Road Tel: 031-2224714

Embilipitiya

No.176, Rathnapura Road, Pallegama

Tel: 047-2230590

No 14/9, Sri Jinarathana Road, Colombo 02

Tel: 011-2303373

## Dambulla

No.719, Anuradhapura Road

## Tel: 066-2284737

No. 139/7/D. Kandy Road Tel: 011-2923011

Kurunegala No. 13, Rajapihilla Road

Tel: 037-2232875

No.305B, Nawala Road

Tel: 011-2807080

No 62,64,62/01,64/01,64/02,66/01,66/02 Stanley Road Jaffna

Tel: 021-2219444

No. 561/11. Maithreepala Senanavaka Mawatha, New Town

Tel: 025-2226279

## Pamankada

No. 201 W A De Silva Mawatha Wellawatta

## Senkadagala

No. 235 B Katugasthota Road Kandy

## Hatton

No. 107 Main Street Hatton