

# Financial Frictions, Liquidity Constraint, and the Business Cycle

PS3: ...

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- ① Fire sales and multiple equilibria
- ② Impatient households and risky investments
- ③ Appendix
  - A note on the Ennis and Keister (2009) assumption



Model consists of:

- Two-period economy,  $t \in \{0, 1\}$ .
- Single consumption good ( $c$ ),
- continuum of entrepreneurs ( $E$ ) and financiers ( $F$ ),
- fixed total supply of capital  $\bar{k}$ .
- $F$  uses capital in concave production technology,
- $E$  has constant return  $\alpha$ .

**Thus optimal allocation of  $k$  is such that**

$$f'(k_E) = 1 - k_E = \alpha = f'(k_F).$$

Thus optimally  $k_E^* = 1 - \alpha$  and  $k_F^* = \bar{k} + \alpha - 1$ . Due to **financial frictions** this need not be the case!



The story goes:

- Temporary negative shock to cash flow for E  $\Rightarrow$  no income from  $k_0$ .
- To repay initial debt  $b_0$  E loads off capital  $k_0$  at price  $q_0$ .
- To finance purchase of new capital E borrows  $b_1$ .

But!

- due to moral hazard, limited liability and so on, borrowing is constrained to what financiers know they can recoup at time 1. Thus  $b_1 \leq q_1 k_1$ .

New element today: Possible fire sales where a low  $q_0$  can drive  $k_1 = 0$ !



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# Entrepreneurial (E) problem

$$\max_{c_0, c_1, k_1, b_1} c_0 + c_1 \quad (1)$$

$$\text{s.t. } c_0 + q_0 k_1 \leq \max\{0, q_0 k_0 - b_0\} + b_1 \quad (2)$$

$$c_1 + b_1 \leq (\theta + \alpha)k_1 \quad (3)$$

$$b_1 \leq \theta k_1 \quad (4)$$

- Maximizes consumption (risk-neutral),
- At time 0: **Consumption** and **capital purchases** corresponds to **wealth endowment** after repayment of debt and newly issued **debt**.

Max statement: If E cannot repay initial debt, then contract is re-negotiated to 0.

- At time 1: **Consumption** and **repayment of debt** corresponds to **return** on capital ( $\alpha$ ) and **resell value** of capital ( $\theta$ ).
- Borrowing constraint by collateralized assets.



- 1 State  $E$ 's maximization problem. Characterize demand for capital.





# Entrepreneurial solution I: Capital demand

- If  $q_0 < \theta$ : E would accumulate infinite capital (arbitrage from investment),
- If  $q_0 \geq \theta + \alpha$ : E would never accumulate capital.
- If  $q_0 < b_0/k_0$ : E would default on initial debt and not be able to purchase  $k_1$ .
- Thus we will assume that

$$\max(\theta, b_0/k_0) < q_0 < \theta + \alpha. \quad (A1)$$

This ensures 1) No default on debt, 2) Finite capital demand due to liquidity constraint.



- ② *Derive capital demand for entrepreneurs.*



Under (A1) all constraints bind and  $c_0 = 0$  is optimal. Using this and borrowing constraint we have:

$$k_1 = \frac{q_0 k_0 - b_0 + \overbrace{b_1}^{=\theta k_1}}{q_0} \quad \Rightarrow \quad k_1 = \frac{q_0 k_0 - b_0}{q_0 - \theta}. \quad (5)$$



- ③ *Discuss capital demand in different scenarios.*



- **Capital demand** rewritten slightly

$$k_1 = k_0 + \frac{k_0\theta - b_0}{q_0 - \theta}. \quad (6)$$

- **Effects from  $q_0$  on demand:**

**Price effect:**  $q_0 \uparrow$  price on  $k_1 \uparrow$  and demand for  $k_1 \downarrow$ .

**Wealth effect:**  $q_0 \uparrow$  value of endowment  $q_0 k_0 \uparrow$  and demand for  $k_1 \uparrow$ .

- Size of  $k_0$  determines wealth effect, size of  $k_1$  determines price effect.



- ④ *The problem of financiers and the market clearing condition for capital.*



# Financiers (F) problem

$$\max_{\tilde{c}_0, \tilde{c}_1, \tilde{k}_1} \tilde{c}_0 + \tilde{c}_1 \quad (7)$$

$$\text{s.t. } \tilde{c}_0 + q_0 \tilde{k}_1 \leq \overbrace{\tilde{k}_0 - \frac{1}{2} \tilde{k}_0^2}^{\text{prod. tech}} + q_0 \tilde{k}_0 + e_0 \quad (8)$$

$$\tilde{c}_1 \leq \tilde{k}_1 - \frac{1}{2} \tilde{k}_1^2 + \theta \tilde{k}_1 + e_1. \quad (9)$$

Similar to E, except:

- Production technology from capital: Ensures finite capital demand.
- Note the language *having large endowments* ( $e_0, e_1$ ):

If  $e_0, e_1$  were small, it still might be optimal to choose  $\tilde{c}_0 < 0$  or  $\tilde{c}_1 < 0$ . We assume away this for simplicity.



Assuming interior consumption solution. Capital demand then follows from:

$$\max_{\tilde{k}_1 \geq 0} \tilde{k}_1 (1 + \theta - q_0) - \frac{1}{2} \tilde{k}_1^2,$$

yielding solution

$$\tilde{k}_1 = \max \left\{ 0, 1 + \theta - q_0 \right\}. \quad (10)$$

With fixed supply of  $\bar{k}$  this yields market clearing condition:

$$\bar{k} = k_1 + \tilde{k}_1. \quad (11)$$

For convenience we will rewrite this as an *residual supply* function for entrepreneurs:

$$k_1 = \min \left\{ \bar{k}, \bar{k} - (1 + \theta - q_0) \right\}. \quad (12)$$





- 5 Show and depict graphically that when  $b_0 < \theta k_0$  there is a unique equilibrium.



When  $b_0 < \theta k_0$  note:

- **Supply curve:**

Enters through  $\min(\bar{k}, \bar{k} - 1 - \theta)$  and increases linearly towards  $\bar{k}$ .

Thus either constant function around  $\bar{k}$  or a linearly increasing one in  $q_0$ .

- **Demand curve:**

When  $k_0\theta - b_0 > 0$  demand is decreasing towards the level  $k_0 \leq \bar{k}$

$\Rightarrow$  Always unique equilibrium  $(k_1, q_0)$ .



- 6 Show that when  $b_0 > \theta k_0$  there can be multiple equilibria; a 'bad' and a 'good' one. Explain why.



# Equilibrium on capital markets II

① Assumptions:

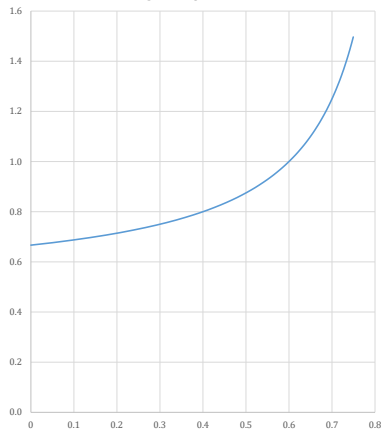
$$\alpha + \theta > q_0 > \frac{b_0}{k_0} > \theta.$$

② Demand bound by:

$$k^{\max} = k_0 - \frac{b_0 - k_0 \theta}{\alpha},$$
$$k^{\min} = 0.$$

③ Supply is linearly increasing.

Figure 1: Capital demand



# Equilibrium on capital markets II

① Regularity assumptions:

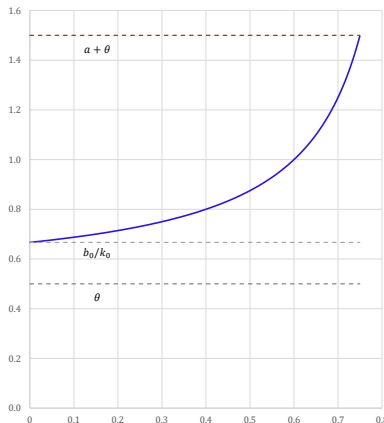
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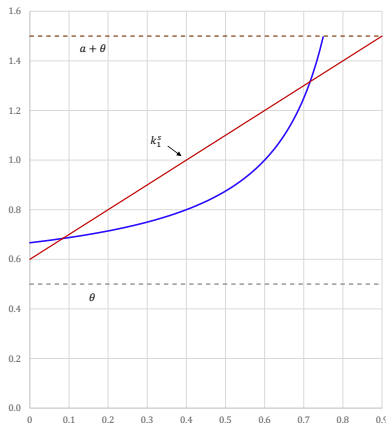
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2 Demand bound by:

$$k^{\max} = k_0 - \frac{b_0 - k_0 \theta}{a},$$
$$k^{\min} = 0.$$

3 Supply is linearly increasing.

Figure 2: Equilibrium



# Equilibrium on capital markets III

- **But**, if price  $q_0$  drops below  $b_0/k_0$  demand for  $k_1$  drops to zero.

This allows for two (stable) equilibria:

- The '**bad**' equilibrium with  $k_1 = 0$  and  $q_0 = 0.6$ :

E defaults on his debt  $\Rightarrow$  zero net worth.

- The '**good**' equilibrium:

A high  $q_0$  implies wealthy E, which implies a large capital demand  $k_1$ , when  $k_0 > k_1$ .



- 7 How can an appropriate reduction in  $b_0$  eliminate the bad equilibrium?





# Reduction of debt to remove bad equilibrium

- Reduction in  $b_0$  increases E demand for capital,
- as it increases wealth and thus relaxes borrowing constraint.
- This removes the bad (and the unstable intermediate equilibrium).



- 8 *Suppose there were multiple equilibria and the government stands ready to buy assets at the good equilibrium price. How many assets would it have to buy to implement this policy?*



Within our model: The government would not have to buy any assets.

- The 'good price equilibrium' is self-sustainable:

If the announcement of the price is credible, then the market will clear itself.

- This is due to our simple model. Caveats?



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- 9 *Compare costs of Q7 and Q8 as policies working in the financial crisis: Q7 interpreted as injecting capital into the banking system and Q8 as a plan to buy toxic securities with government money. Discuss (briefly).*

- **Within model evaluation:**

Asset purchase (Q8) is free, capital injection (Q7) can be costly.

- **Why is it free in Q8?**

In our model assets are not really toxic, it is only a matter of signaling the right price.

Adjustment of to new market equilibrium is costless (no price or information frictions).

- **Adverse selection:**

Government may end up buying the most toxic assets.

- **Moral Hazard:**

Both strategies may induce unhealthy future risk-taking.

- More?



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# The setup

DD-type of economy, now:

- Three periods  $t = 0, 1, 2$ .
- Two storage technologies:
  - One-period investment with return  $1$ ,
  - Two-period investment with return  $R > 1$ . Can be prematurely liquidated at return  $L < 1$ .
- Continuum of agents with unit endowment, where
- A fraction  $\pi$  will be impatient and a fraction  $(1 - \pi)$  patient. Thus expected utility is presented by

$$u = \pi\sqrt{c_1} + (1 - \pi)\rho\sqrt{c_2}. \quad (13)$$

where  $1, 2$  refers to time periods.





- 1 *Characterize optimal and market allocation.*



# Market allocation

Without uncertainty the market allocation is straightforward:

$$c_1^M = 1, \quad c_2^M = R. \quad (14)$$

This is obtained through issuing bonds at price  $p$ . In particular budgets become

$$\begin{aligned} c_1 &= 1 - I + pRI \\ c_2 &= \frac{1 - I}{p} + RI, \end{aligned}$$

where an equilibrium price of  $p = 1/R$  yields (14).

The utility (from a utilitarian welfare function) is then

$$U^M = \pi + (1 - \pi)\rho\sqrt{R}. \quad (15)$$



# Social Planner allocation

A planner allocates  $I$  of the initial endowment in long-run investment and  $1 - I$  in short run. This yields:

$$\pi c_1 = 1 - I \qquad (1 - \pi)c_2 = RI,$$

or the combined budget

$$\pi c_1 + (1 - \pi) \frac{c_2}{R} = 1. \qquad (16)$$

In other words we solve

$$\max_{c_1, c_2} \pi \sqrt{c_1} + (1 - \pi) \rho \sqrt{c_2} + \lambda \left[ 1 - \pi c_1 + (1 - \pi) \frac{c_2}{R} \right]. \qquad (17)$$

This yields optimality condition:

$$(\rho R)^2 c_1^* = c_2^*. \qquad (18)$$

**Intuitive result:** If  $(\rho R > 1)$  long run investing is worth it. Productivity more than offsets discounting  $\rho$ .



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# Comparison of allocations

- **Same relative size:**

Note  $c_2 > c_1$  both in market and planner allocation.

- **Generally not the same:**

Planner allocation can deviate in general. Note particularly that:

If  $c_1^* = 1$ , then M allocation is optimal when  $c_2^* = (\rho R)^2 = R$ ,

i.e. only optimal exactly when  $R = 1/\rho^2$ .

- If either  $R$  or  $\rho$  increases from this case, then  $c_2^* > c_2^M$  and  $c_1^* < c_1^M$ :

$$c_1^* = \frac{1}{\pi + (1 - \pi)\rho^2 R}, \quad c_2^* = \frac{(\rho R)^2}{\pi + (1 - \pi)\rho^2 R}. \quad (19)$$



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- ② *Part 1: Is it possible to introduce financial intermediary (can he implement optimal allocation?). Part 2: Is it possible to have bank runs, and why are they inefficient?*



- **First best contract:**

Offer  $c_1^*$  if withdraw and  $t = 1$  and  $c_2^*$  if withdraw and  $t = 2$ .

- **Incentive compatible:**

Two types have no incentive to lie and declare to be the other type.

If patient household does so, then he can withdraw  $c_1^*$  early, use short-run technology and consume  $c_1^*$  instead of  $c_2^*$ .

However,  $c_2^* > c_1^*$  thus no incentive to lie.





- Assume a patient household expects all to withdraw early.  
If he benefits from withdrawing early (before other patient households even), we can have a bank 'run'.

- **In our model:**

If I expect all to withdraw early, the bank can liquidate all assets and get return:

$$\pi c_1^* + (1 - \pi c_1^*)L. \quad (20)$$

Recall: Bank invests  $\pi c_1^*$  in short technology and residual in 'long'.

- Bank run requirement is thus that  $(20) < c_1^*$ .



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- Solving for  $c_1^*$  the bank run requirement becomes:

$$L\rho^2R < 1. \quad (21)$$

- **Inefficient run** as liquidation of long-run investment earns less ( $L$ ) than otherwise equivalent short-run technology (1).
- **Run equilibrium is pareto dominated**  
(more on this later)



- ③ Assume from here on that  $\rho R < 1$ . Characterize optimal allocation and compare to market outcome.



# Optimal versus market allocation

The optimal allocation is unchanged:

$$c_1^* = \frac{1}{\pi + (1 - \pi)\rho^2 R}, \quad c_2^* = \frac{(\rho R)^2}{\pi + (1 - \pi)\rho^2 R}.$$

- Now  $c_1^* > c_1^M = 1$  and  $c_2^* < c_2^M = R$ .
- Long-run investment is not worth it: Discount-factor  $\rho$  more than offsets productivity  $R$ .  
 $\Rightarrow$  Push consumption to  $t = 1$ .
- Why is cut-off not at  $\rho R = 1$ ?
- Recall that utility is concave ( $\sqrt{c}$ ) and  $c_1^M = 1$  while  $c_2^M = R$ .  
I.e. optimal allocation redistributes to  $c_1$  when  $\rho R = 1$  to equalize marginal utility of patient and impatient households.



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- ④ *Part 1: Can intermediary implement optimal allocation? Part 2: Can we have bank runs now?*



# Constrained optimal bank contract

- **Optimal contract problem:**

Maximize utility subject to (1) budget and (2) IC constraint:

$$\begin{aligned} \max_{c_1, c_2} \quad & \pi\sqrt{c_1} + (1 - \pi)\rho\sqrt{c_2} + \lambda \left[ 1 - \pi c_1 + (1 - \pi)\frac{c_2}{R} \right] \\ & + \mu [c_2 - c_1], \end{aligned} \quad (22)$$

with the complementary slackness condition  $\mu(c_2 - c_1) = 0$  and  $\mu \geq 0$  measuring shadow-value of IC constraint.

- **Constrained solution:**

When  $\rho R < 1$  the unconstrained solution in (18) is not incentive compatible,  $c_2^* < c_1^*$ .

$\Rightarrow$  constrained solution is given by imposing  $c_1 = c_2 = c$  in budget:

$$\pi c_1 + (1 - \pi)\frac{c}{R} = 1 \quad \Rightarrow \quad c = \frac{R}{R\pi + (1 - \pi)} \geq 1. \quad (23)$$



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# Bank runs?

Yes, it is always possible to have bank runs: Sufficient condition is still  $L\rho^2R < 1$ .

Recall: Technical requirement is

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- 5 *Why can commitment to 'pre-announced suspension of convertibility' eliminate bank run equilibrium?*



# Eliminating bank run equilibria

- **Strategic equilibrium:**

Note that equilibria are *strategic*: Only optimal for patient household to withdraw early **if** all other patient households does so.

- **Pareto-dominated equilibrium:**

All households are better off in non-withdraw equilibrium.

- Thus to avoid bank run equilibrium:

Send credible signal that bank run cannot occur  $\Rightarrow$  no patient household withdraws early.

Limiting paying total deposits to  $\pi c_1^*$  send such a signal: Each individual household can still withdraw early, but patient households will choose not to.



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- 6 *In absence of commitment, assume the CB can choose a threshold  $\pi^B \geq \pi$  of deposits that get paid. What is optimal ex post policy (threshold)? Does it prevent bank runs?*



The setup of the policy is:

- Ex ante optimal:

Implement Q5 policy and stop payments at  $\pi_c$  in  $t = 1$ .

- Assume CB observes  $\pi_c$  in withdrawals, but demand for early withdrawals is still present:

$\Rightarrow$  (at least partial) bank run has occurred.

- If CB can choose a new  $\pi^S \geq \pi$  what is then optimal?



# The setup

- **Now 4 types of agents:**

Impatient/patient and already withdrawn / not withdrawn.

- **Define** impatient share of the  $\pi$  already withdrawn households as  $\phi_1(\pi^S)$ .
- **Define** impatient share of the withdrawals when increasing  $\pi^S$  as  $\phi_2(\pi^S)$ .
- **Define** impatient share of households not withdrawing  $\phi_3(\pi^S)$ .
- **Implicit assumption:** If  $\pi^S = 1$  all agents withdraw (everyone expect bank run to occur).
- **Consistency requirement:**

$$\begin{aligned}\pi\phi_1 + (\pi^S - \pi)\phi_2 + (1 - \pi^S)\phi_3 &= \pi \\ \pi(1 - \phi_1) + (\pi^S - \pi)(1 - \phi_2) + (1 - \pi^S)(1 - \phi_3) &= 1 - \pi.\end{aligned}$$

Note: The two consistency requirements only constitutes *one* identifying restriction ( [▶ See appendix](#) )



# The objective function

## Objective function:

$$\begin{aligned} \max \quad & \pi \left[ \phi_1 \sqrt{c} + (1 - \phi_1) \rho \sqrt{c} \right] + (\pi^S - \pi) \left[ \phi_2 \sqrt{c} + (1 - \phi_2) \rho \sqrt{c} \right] \\ & + (1 - \pi^S) \left[ \phi_3 \sqrt{0} + (1 - \phi_3) \rho \sqrt{c_2^S} \right]. \end{aligned} \quad (24)$$

This states that:

- The share  $\pi$  already withdrew  $c$ .

Of these  $\phi_1$  were impatient consuming  $c$  and  $1 - \phi_1$  save using short run technology (w. return 1) and consume  $c$  when  $t = 2$ .

- The share  $\pi^S - \pi$  withdraws (where  $\pi^S$  is chosen).

$\phi_2$  are impatient households withdrawing, the rest patient households.

- The share  $1 - \pi^S$  cannot withdraw:

$\phi_3$  are impatient households,  $1 - \phi_3$  of patient households consume 'residual' ( $c_2^S$ ) of bank's deposits.



# The objective function

- To arrive at setup similar to Ennis and Keister (2009), assume for now that  $\phi_1 = \phi_2 = \phi_3 = \pi$  and that  $\rho = 1$ .
- In this case maximizing (25) is equivalent to:

$$\max \pi^S \sqrt{c} + (1 - \pi^S)(1 - \pi) \sqrt{c_2^S}, \quad (25)$$

where  $c_2^S$  still needs to be specified.



# The residual payout

So, what can the bank afford to pay out ( $c_2^S(\pi^S)$ )?

- **Bank expenditures:**

$$\text{When } t = 1 : \quad I_1 = \pi c + (\pi^S - \pi)c$$

$$\text{When } t = 2 : \quad I_2 = (1 - \pi^S)(1 - \pi)c_2^S(\pi^S).$$

Implicitly assumed: If impatient households cannot withdraw when  $t = 1$  then they are paid 0 when  $t = 2$ . (recall they get 0 utility from consumption when  $t = 2$ )

- **Bank income:**

$$\text{When } t = 1 : \quad E_1 = \pi c + \theta(1 - \pi)cL$$

$$\text{When } t = 2 : \quad E_2 = (1 - \theta)(1 - \pi)cR.$$

To finance unexpected early withdrawals  $(\pi^S - \pi)c$ , the bank has to liquidate share  $\theta$  of long run investments.



# The residual payout

- From  $I_1 = E_1$  we get

$$\theta = \frac{\pi^S - \pi c}{1 - \pi c} \frac{R}{L}. \quad (26)$$

- Using this and  $I_2 = E_2$  we have

$$c_2^S(\pi^S) = \frac{(1 - \pi c)R - (\pi^S - \pi)c \frac{R}{L}}{(1 - \pi^S)(1 - \pi)}. \quad (27)$$

- Thus optimal ex post policy is defined by

$$\max_{\pi^S} \pi^S \sqrt{c} + (1 - \pi^S)(1 - \pi) \rho \sqrt{\frac{(1 - \pi c)R - (\pi^S - \pi)c \frac{R}{L}}{(1 - \pi^S)(1 - \pi)}}. \quad (28)$$



# The optimal policy I: Technical observations

- When  $\pi^S = \pi$  (and using (23)):

$$\begin{aligned}c_2^S(\pi) &= R \frac{1 - \pi c}{(1 - \pi)^2} \\ &= \frac{c}{1 - \pi} > c.\end{aligned}\tag{29}$$

- $c_2^S(\pi^S)$  is decreasing in  $\pi^S$ :

$$\frac{\partial c_2^S}{\partial \pi^S} = R \frac{1 - \pi c - \frac{c}{L}(1 - \pi)}{(1 - \pi^S)^2(1 - \pi)} < 0\tag{30}$$

and clearly  $\partial^2 c_2^S / \partial \pi^{S^2} > 0$ .





# The optimal policy II

- **Optimal policy is time inconsistent:**

- ① When  $\pi^S > \pi$  ex ante and ex post optimality does not coincide.
- ②  $\Rightarrow$  can be rational not to 'trust' ex ante promised CB policy.
- ③ If CB is credible always promise  $\pi^S = \pi$  in which case bank run is never rational.

- **Optimal policy might still eliminate bank runs:**

If optimal  $\pi^S$  still ensures  $c_2^S(\pi^S) > c$ , then bank run equilibrium is eliminated

Start of  $t = 1$  patient households recognize that CB even in case of a bank run, ensures a payoff  $c_2^S > c$  by not withdrawing early.

Thus they are protected from bank runs.



- ① Fire sales and multiple equilibria
- ② Impatient households and risky investments
- ③ Appendix
  - A note on the Ennis and Keister (2009) assumption



# Identifying assumptions

Earlier we assumed  $\phi_1 = 1 = \phi_2 = \phi_3$  and  $\pi = 1$  for simplicity and to arrive at a problem similar to that of Ennis and Keister (2009).

But what can we actually say about the  $\phi_j$  parameters?

- $\pi$  is a fundamental parameter and assumed constant.
- $\phi_1$  is impatient share of already withdrawn households and must be considered pre-determined, i.e. constant as well.
- Recognizing that consistency holds when changing  $\pi^S$  implicit differentiation yields

$$\phi_2 - \phi_3 + (\pi^S - \pi) \frac{\partial \phi_2}{\partial \pi^S} + (1 - \pi^S) \frac{\partial \phi_3}{\partial \pi^S} = 0. \quad (31)$$

- If we wish to consider  $\phi_j$  constants this obviously entails  $\phi_2 = \phi_3$ . Thus generally we would have a problem of the type:

$$\pi^S [\phi \sqrt{c} + (1 - \phi) \rho \sqrt{c}] + (1 - \pi^S)(1 - \phi) \rho \sqrt{c_2^S}, \quad \phi \equiv \frac{\pi(1 - \phi_1)}{1 - \pi}. \quad (32)$$



# Identifying assumptions

Note that consistency requirement can be written in the form:

$$\begin{pmatrix} \pi & \pi^S - \pi & 1 - \pi^S \\ -\pi & -(\pi^S - \pi) & -(1 - \pi^S) \end{pmatrix} \begin{pmatrix} \phi_1 \\ \phi_2 \\ \phi_3 \end{pmatrix} = \begin{pmatrix} \pi \\ -\pi \end{pmatrix}.$$

Thus the two linear restrictions are linearly dependent and only constitutes one identifying restriction.

