



YORK & YORK LEGAL

IN ASSOCIATION WITH

PBP LAWYERS

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York and York Legal is a highly respected, boutique firm providing business and private clients with commercially-focused legal advice and protection.

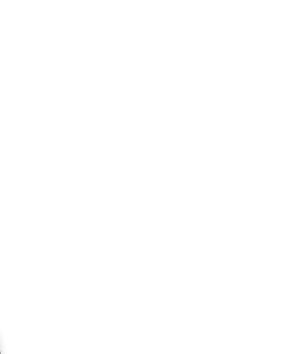
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BUSINESS SERVICES



INTERNATIONAL SERVICES



ESTATE & PROPERTY SERVICES



Maximise Value & Returns



Minimise Risks & Exposures



Protect Assets

HIGHLY CAPABLE TEAM

A highly capable and engaged team of lawyers who quickly get to the heart of opportunities, risks and issues.

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Our Guarantee

Based on our extensive legal practice credentials, we'll strategically analyse your needs,

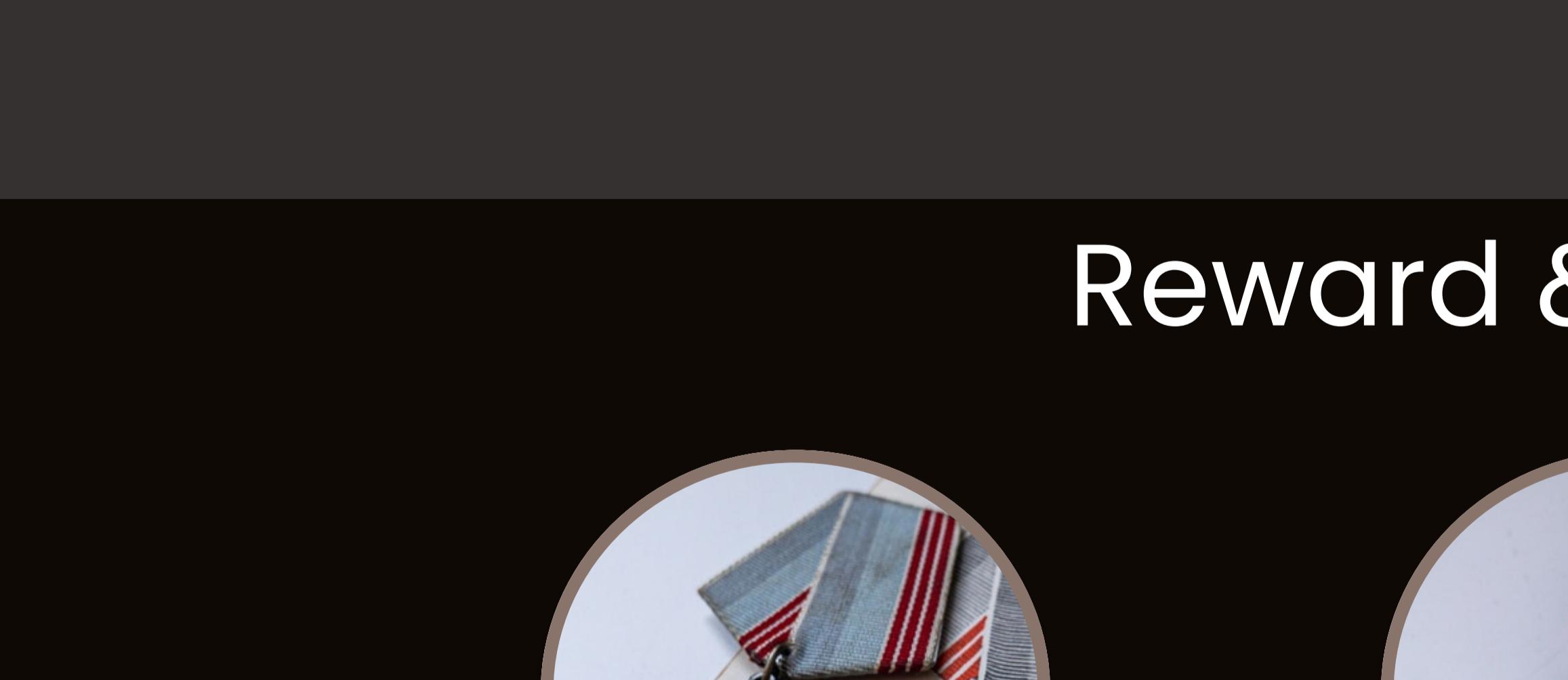
and customise and communicate our service and fees accordingly.

Needless to say, all communications with you will be covered by client-attorney privilege.

"We've got your back!"

Signature
Director & Principal

What our clients say about our services



”

I highly recommend York & York Legal for their outstanding services and friendly team.

THOMAS BROWN | CEO | GOOGLE



”

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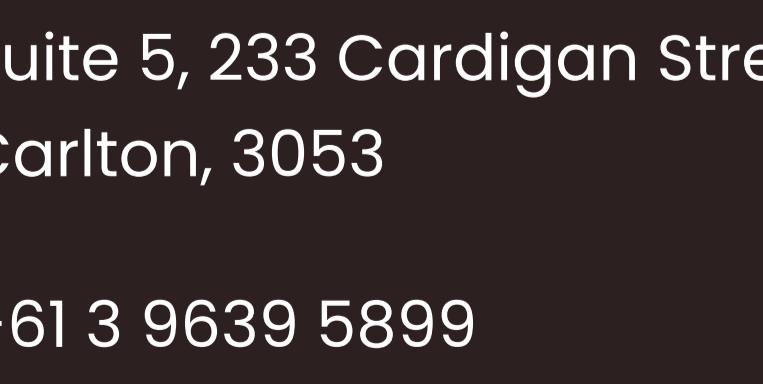
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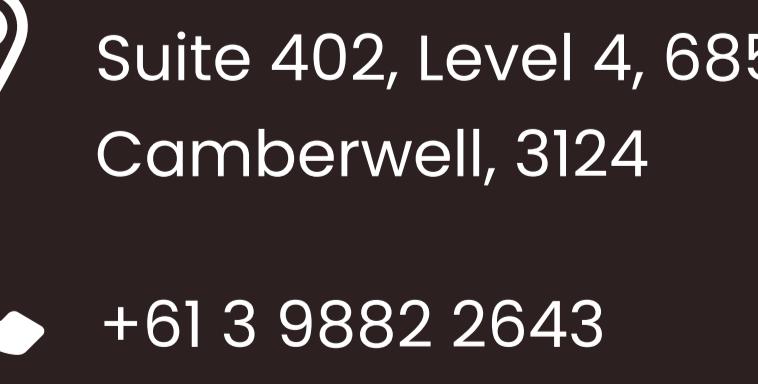
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Reward & Certificate



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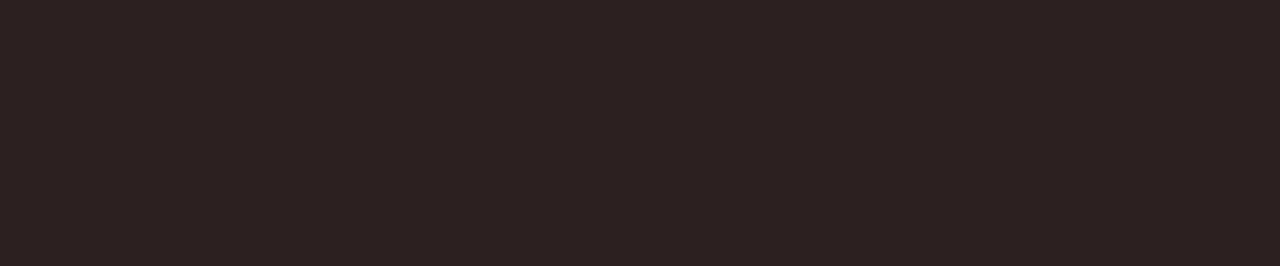
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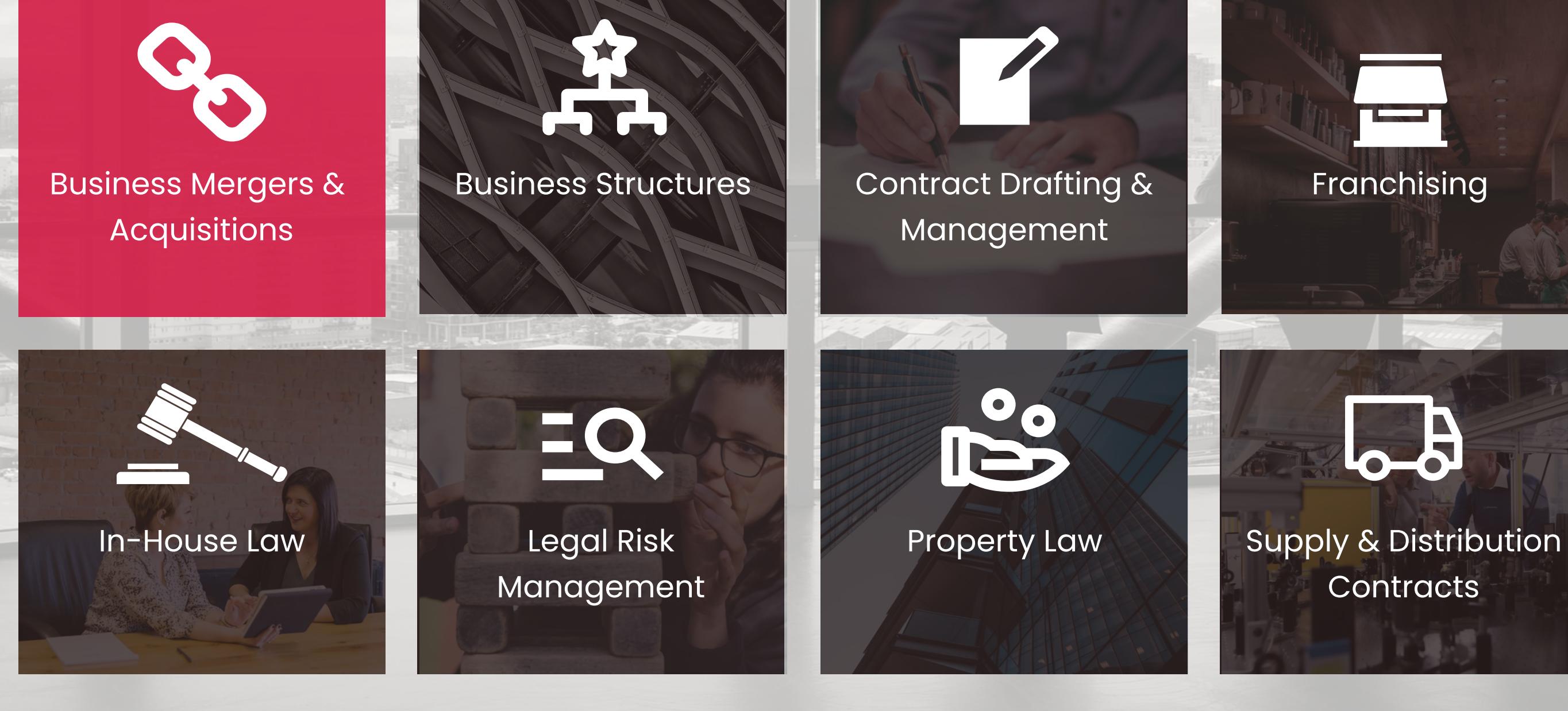
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BUSINESS SERVICES



BUSINESS MERGERS & ACQUISITIONS

How To Sell/Acquire A Business Minus The Legal Barriers

Listen to related podcast

Whatever the size of the enterprise you're selling or acquiring, York & York will lead the way in helping you achieve your commercial goals. Our methodical, partnered approach ensures access to the right level of advice, and guarantees certainty of operation post-settlement.

York & York's dedicated team of experienced lawyers will tailor and deliver legal solutions that meet your sales, purchase or merger transaction needs, from start to finish.

Our well-considered approach and counsel has successfully driven a multitude of commercial acquisitions and sales across the line – from small to considerably large transactions.

Industry expertise includes but is not limited to



How do mergers & acquisitions work?

10s 10s 0:00 / 2:00 View PDF Script

Our Guarantee To You

For You As The Seller...

Want To Find Out More?

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INTERNATIONAL SERVICES

How To Successfully Establish And Grow Your Business Globally

There's no doubt it can be both daunting and resource-challenging expanding your business outside your own locality – extending operations abroad is even more taxing. Branching out into global commercial operations requires tenacity, perseverance, a clear business plan and optimal resources. A well-established local network is also imperative, one that can consistently assist/support the expansion process on the ground.

Take Advantage Of Our Cemented Global Networks

Here at York & York we're proud of the expansive networks and relationships we've established on the international stage. In particular, our principal lawyer has existing tried and tested relationships with commercial support firms and legal advisors across key countries in Europe (all English speaking). These superior support networks are always at hand to provide region-insightful, cost-effective legal advice.

In addition, we have established and maintain close, culturally-sensitive relations with a range of professional commercial advisors in both Malaysia and Indonesia – APAC networks that can be tapped into. And we're driven to continually expand these commercial support networks across Asia, to the benefit of our clients.

Our Guarantee To You

Our Unique Benefits

Snap Shot Of How We Can Help

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ESTATE & PROPERTY SERVICES



Property &
Conveyancing Services



Wills &
Probate Lawyers

PROPERTY & CONVEYANCING SERVICES

Buying Or Selling Property?
Make It A Smooth And Hassle-Free Process.

[Listen to related podcast](#)

Are you about to **buy** the new home of your dreams? Or are you considering **selling** an investment property? To ensure a smooth process – either buying or selling – it is crucial to make sure that all paperwork and legal details are managed with the most meticulous care and attention down to the finest detail.

Why Choose A Lawyer For Your Property Conveyancing?

[Listen to related podcast](#)

Property conveyancing undertaken by an experienced lawyer ensures that you get a more thorough process and access to more extensive legal advice. Also, we adhere to a strict **Client Service Delivery Charter**:

- You'll receive a cost estimate for our conveyancing work with our **guarantee** to adhere to the estimate we provide.
- We also **guarantee** that you'll not be surprised by any additional or "hidden" costs.
- If there are any additional costs, you'll know about, and approve, any changes to our cost estimates before we carry on any further work or billing you.
- Our invoices will be easy to follow and transparent. We welcome and will always listen to your feedback about any aspect of our billings.

Our Property Lawyers Are Experienced In Residential And Commercial Property Conveyancing:

[Listen to related podcast](#)

We'll help you with...

- Review of contracts prior to buying at public auction or private sale.
- Provision of information about the **costs** involved, such as stamp duty and land tax.
- Ensuring you fully **understand the issues** involved in purchasing or selling property.
- Arrange **title searches** and land enquiries.
- Advise the vendors and prepare Contract of Sale and Section 32.
- Assist with lenders requirements.
- **Negotiating terms** and conditions for the sale or purchase of property.
- **Settlement and exchange**.
- If you're buying commercial property we'll provide advice on Retail and Commercial Leases that may already exist on the property.

Buying or selling a residential or commercial property is a big decision and a significant matter for individuals and businesses alike. **York & York Legal** have successfully represented both buyers and sellers of property for all legal matters.

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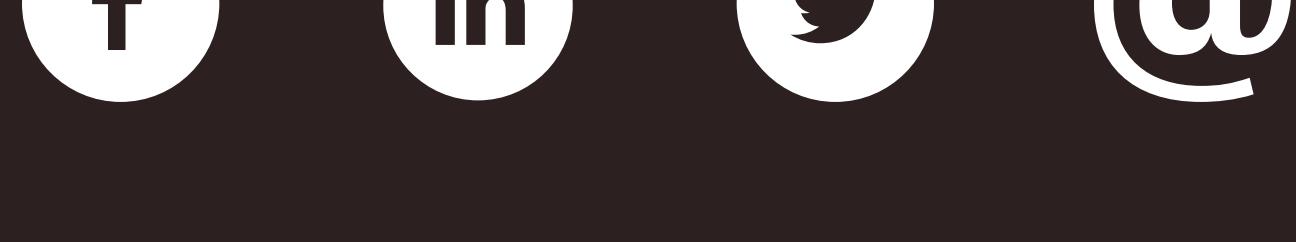
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We'll add value that is Cost Competitive & Customised

Here at York & York Legal we understand our clients have differing expectations, organisational structures, resources and legal service requirements. Thus we're committed to honing our professional offerings to proficiently identify and adapt to each business's specific needs. Delivering a high-quality, individualised legal service is a challenge we embrace and thrive on mastering, both competitively and sustainably.

It's all about Trust & Respect

We know you can't grow a resilient, thriving business without the trust and respect of your clients and associates. Offering personalised superior legal services in a fair, transparent and competitive manner establishes the co-beneficial, long-term relationships we aim to cement at York & York.

Our Guarantee To You

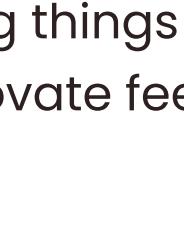
We'll proactively partner with you to establish mutual trust in our professional relationship. We'll also continue to work and collaborate with you to explore alternative ways of delivering our services to you in order to achieve stronger operational efficiencies and corresponding cost benefits.

Our Standard Pricing Structures

We'll personally engage with you to analyse and implement a best practice, industry benchmark price offering that satisfies your business's needs.

Our three standard pricing methodologies are as follows:

HOURLY RATE COSTING

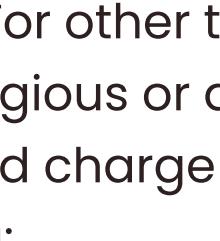


The hourly rate charging principle is a legal industry standard – most lawyers charge the same flat rate for all legal services. But here at York & York we pride ourselves on doing things a little differently – we'll happily break the 'pricing mould' to innovate fee mechanisms that suit your individual commercial needs.

We're fully committed to adjusting our prices based on the value of each specific task, ensuring our business tailored charges reflect our holistic legal service adaptability. In line with this unique and transparent pricing approach, we guarantee the following:

- We won't charge for leaving a voicemail message or sending emails that are one-line follow-ups.
- We also won't charge for conversations, meetings or correspondence with you that's not work-related, such as general introductory or relationship building chit-chats.
- Where possible, we'll combine tasks to deliver cost savings. We believe that charging in blocks reduces charges, as opposed to charging for separate items of work.
- We'll provide detailed descriptions of our tasks on your invoice, to ensure maximum transparency and an opportunity to scrutinise.
- Where possible, we'll provide detailed scope of the work to eliminate any surprises on both sides.

FIXED FEE

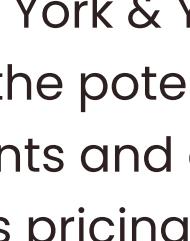


On some property and other transactional matters, we offer fixed fees for an agreed scope of work. For other transactional legal services (not litigious or dispute focused) we establish and charge our fees based on the following:

1. We strategically engage with you to determine the scope of the work required, which often involves determining milestones and the steps required to achieve them.
2. We immediately discuss any variations to the project's scope including associated costings, to eliminate any financial surprises.

Here at York & York we're always open to determining and offering fixed costings on any project.

VALUE-BASED COSTING



Value-based costing is advocated by many in the professional services industries. At York & York we understand the potential value for both our clients and ourselves from adopting this pricing methodology, and we'll work with you in establishing relevant value and scope (as required).

Additional Pricing Mechanism For In-House Purposes

Some organisations need regular legal support but don't want to commit to hiring a permanent lawyer as their in-house counsel (e.g. due to head-count restrictions). This is where York & York Legal could be of benefit – our in-house legal services are disciplined, integrative and effective.

We'll spend the time getting to know and understand your business, including its culture and goals. Our principal lawyer(s) will work with you to ensure a smooth integration into your workplace and act as your general counsel designate, providing senior-level support as often as required. Alternatively, where junior-level assistance is required we'll customise our counsel accordingly, but will ensure sufficient supervision to continue our delivery of high-quality legal services.

Costings for our in-house services will be based on any of the above. However, in order to maintain a sustainable relationship, we'll collaborate with you to ensure the most sustainable and flexible costing structure based on your individualised need and scope.

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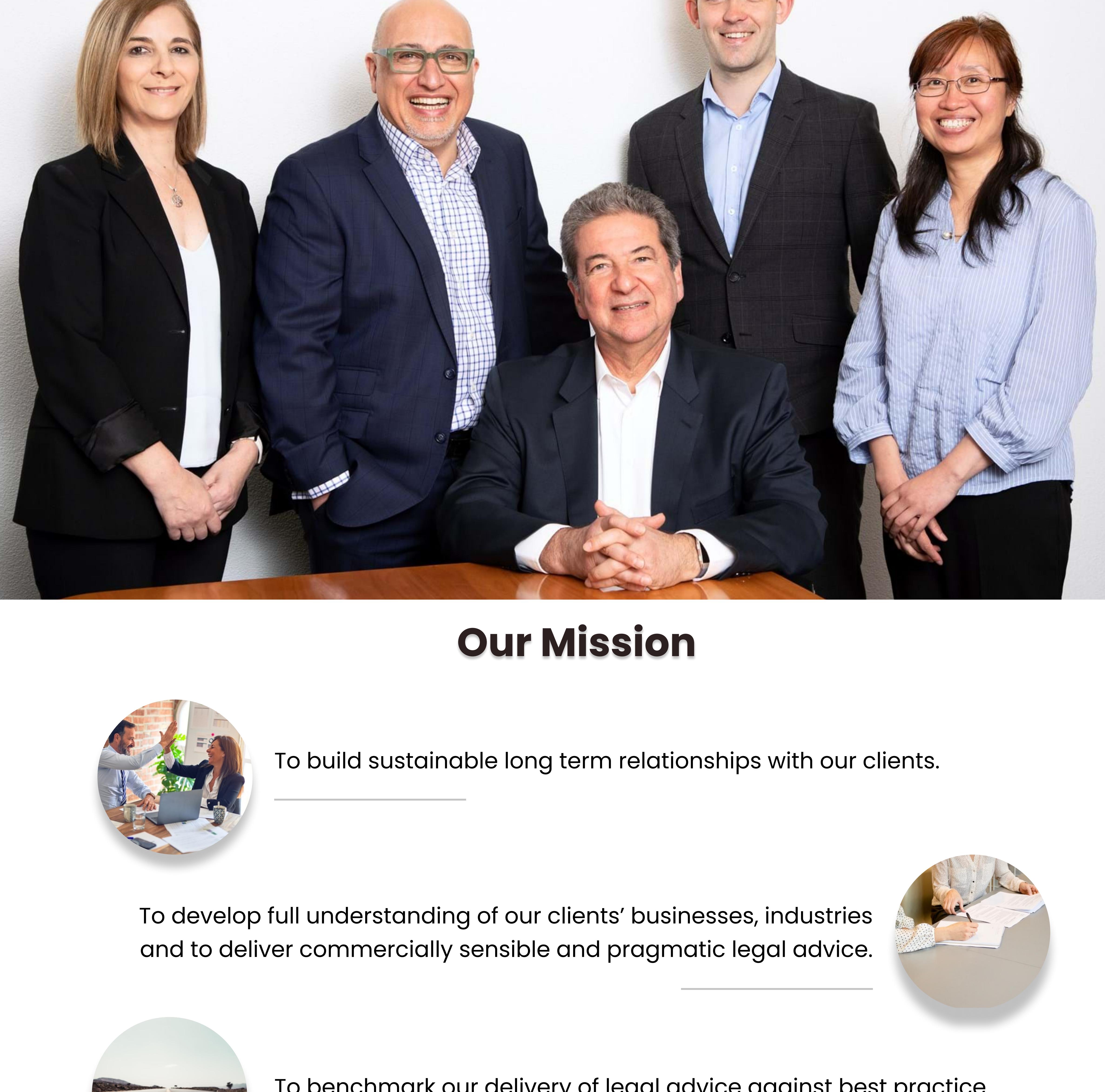
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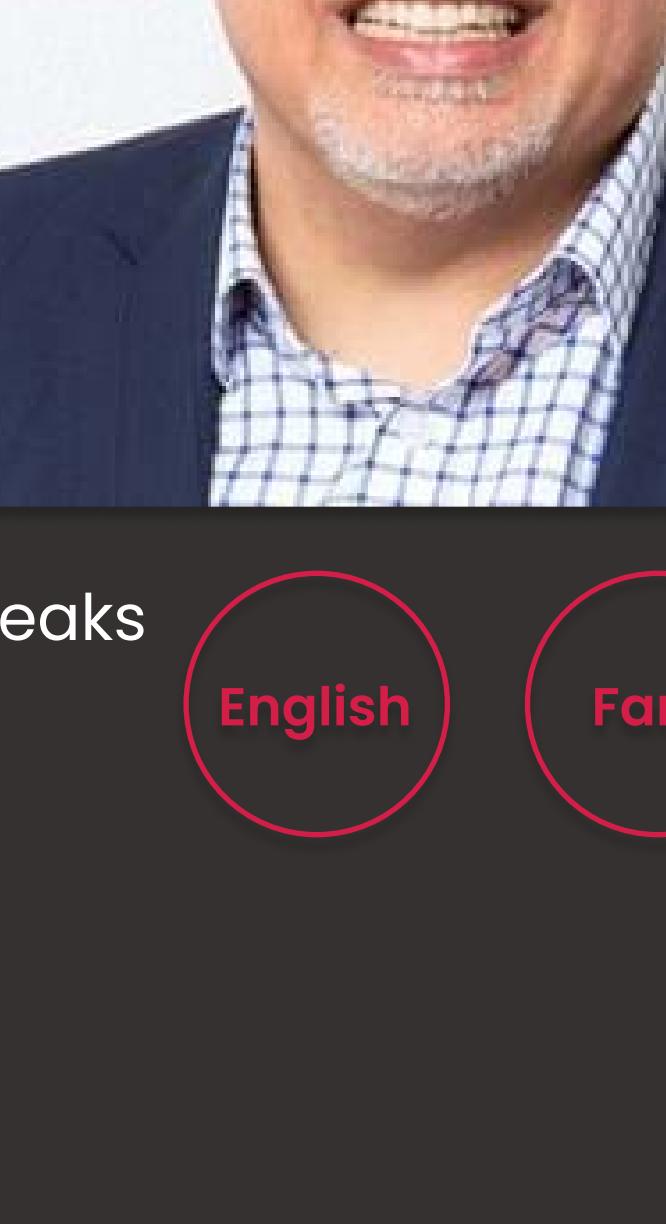
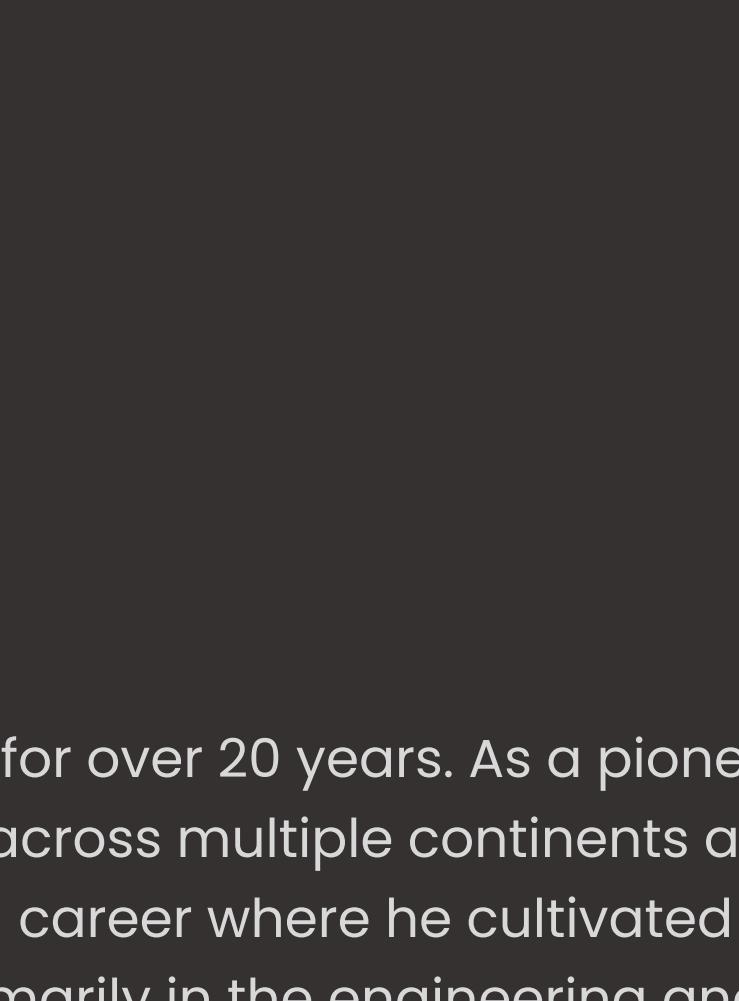
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Our Mission



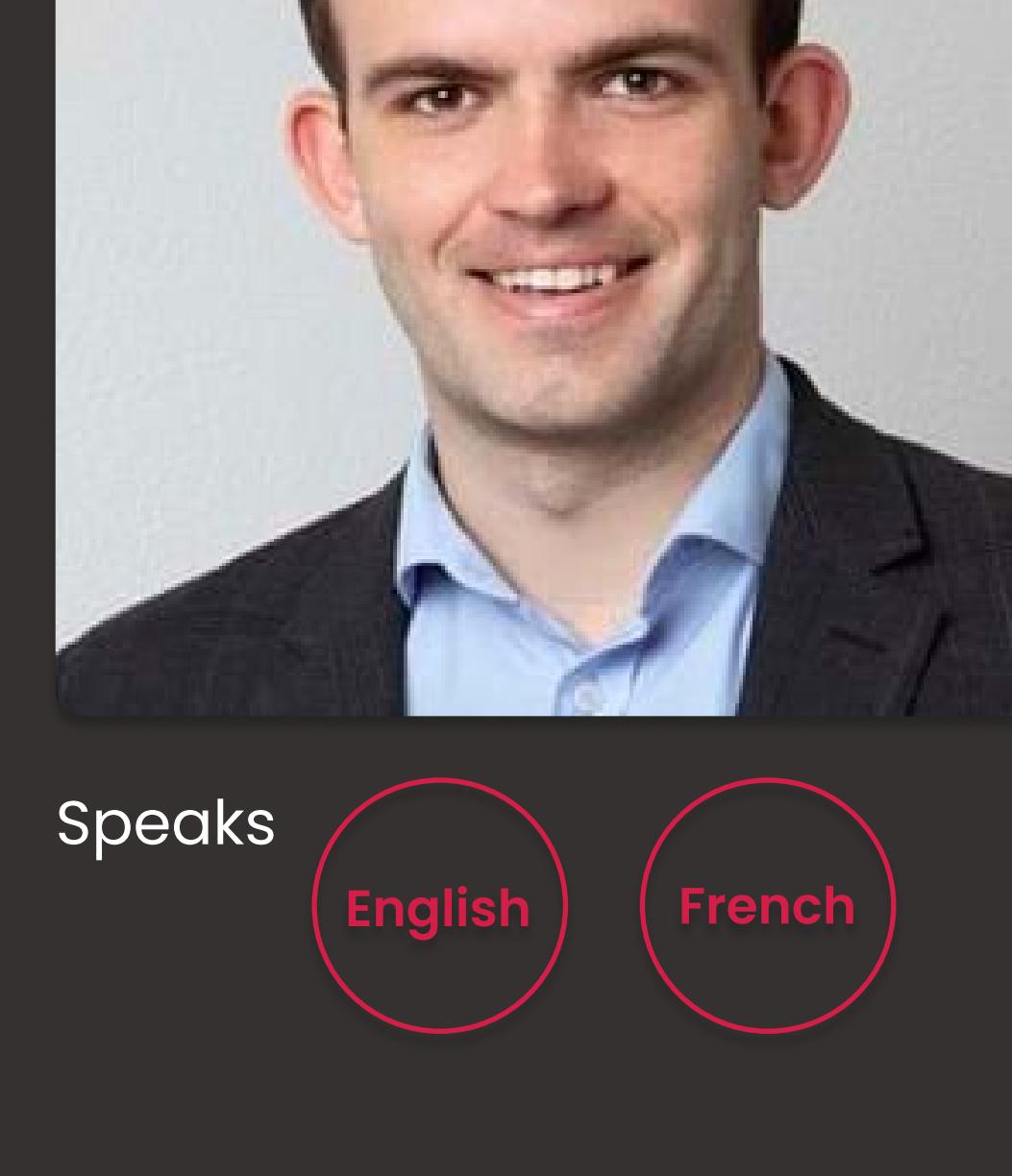
To build sustainable long term relationships with our clients.



To benchmark our delivery of legal advice against best practice.



To become trusted and wise counsel to our clients.



Kambiz Razmara

Director & Principal

Kambiz Razmara has been providing best-practice commercial and legal services for over 20 years. As a pioneering legal advisor driven to make a difference, his experience in commercial law spans across multiple continents and industries. His legal accolades have been complemented by his earlier engineering career where he cultivated a holistic and empathetic understanding of end-to-end business and project operations primarily in the engineering and manufacturing industries.

As someone who's been heavily involved in local and multinational legal advice, he has a depth of experience in managing local and multi-jurisdictional legal requirements, advantageously using his legal and commercial expertise and networks.

Kambiz has specific *experience* in:

- Commercial Law – extensive experience in Engineering and Manufacturing
- Mergers & Acquisitions
- Business Structures
- Commercial Contracts
- Risk Management
- General Employment Law
- Property Law
- Supply & Distribution Agreements
- Establishment of Enterprises outside Australia
- Establishing a Presence in Australia for International Companies

Speaks

English

Farsi

Speaks

English

French

Speaks

English

Mandarin

100% Qualified And Fully Committed

Company Director, Kam Razmara, has been a key contributor to high-impact commercial legal solutions for 13+ years. Commencing as a lawyer in Melbourne Australia, Kam spent many years abroad, cultivating his legal reputation and sharpening his legal acumen.

As a lawyer and professional problem-solver, Kam advocates providing constructive, individualised legal advice within his areas of commercial expertise. This includes contributing to problem resolution and business target achievement via his extensive local and international networks. He and his network of lawyers and other professionals are dedicated to customising solutions for a wide variety of legal and commercial needs.

The Proof Is In The Achievements

A handful of York & York's recent standout undertakings include:

- Averting multimillion-dollar legal liabilities by restructuring contractual relationships.
- Settling internal business disputes, generally involving sensitive, cost-heavy business or employment related matters.
- Structuring, negotiating and completing multimillion-dollar commercial acquisitions.
- Drafting and finalising business merger documentation.
- Prospecting and developing commercial opportunities in Indonesia, drawing on cross-jurisdictional private law experience and tapping into international networks.

We Understand And Are Here To Help

From starting your own business, to acquiring a local commercial enterprise, to expanding operations overseas – or simply needing a fresh set of legal eyes – our personalised, disciplined approach is here to assist. We pride ourselves on providing fully customised legal insights across all commercial facets, and we're only a phone call or email away.

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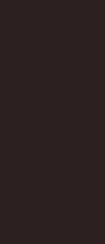


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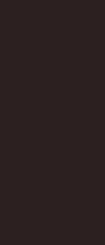
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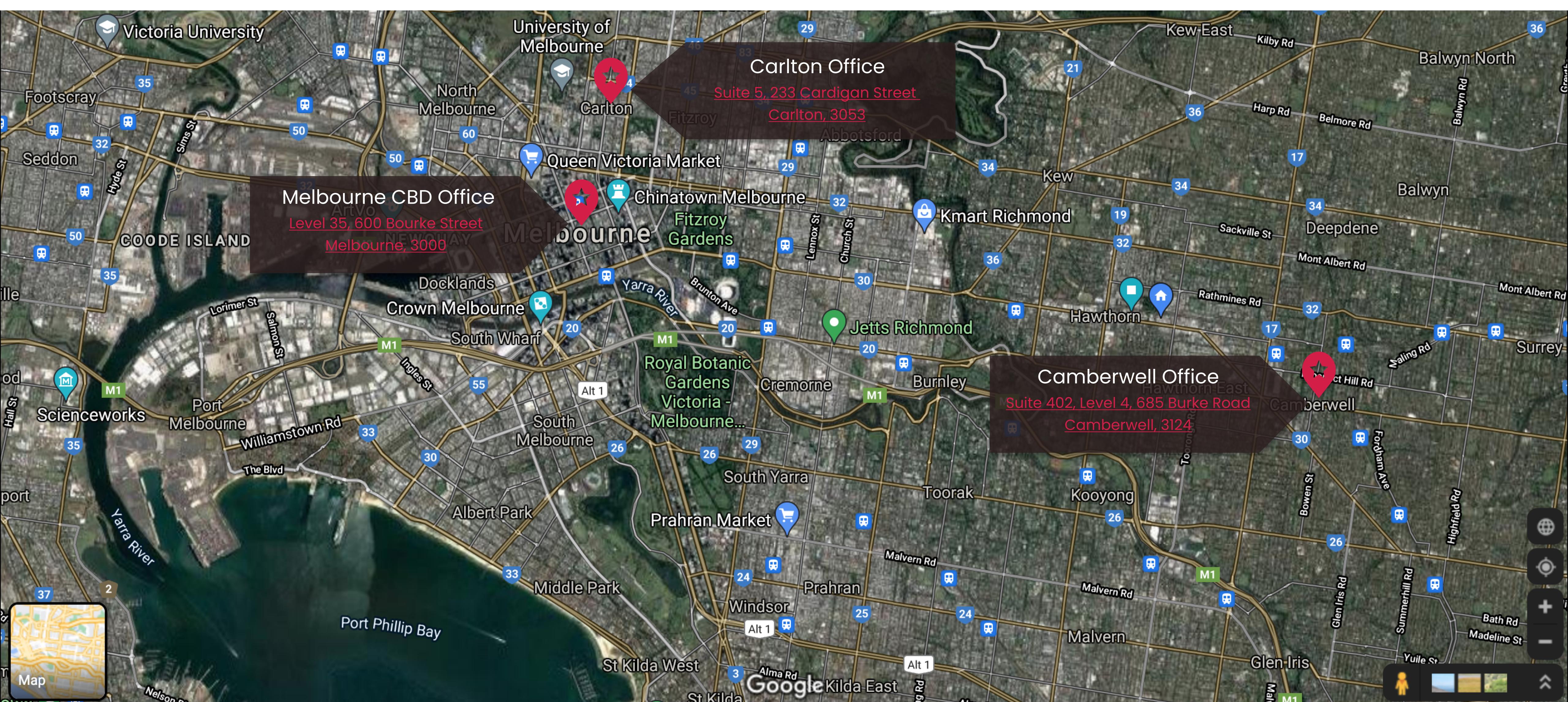
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Ask Us A Question

First Name*

Last Name*

Phone Number

Organisation

Email*

I agree to have my details saved

I'm not a robot



Privacy - Term

Phone Number

Submit

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