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# SARAH CHEN

# **Product Manager**

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New York, NY

## PROFESSIONAL SUMMARY

Dynamic Product Manager with 6+ years of experience driving product strategy and execution for B2B SaaS platforms. Proven ability to lead cross-functional teams, analyze market trends, and deliver user-centric solutions that increase customer satisfaction and revenue. Skilled in agile methodologies, data analysis, and stakeholder management.

## PROFESSIONAL EXPERIENCE

# **Senior Product Manager**

## **DataFlow Technologies**

June 2022 - Present | New York, NY

- ▶ Led product roadmap for analytics platform serving 500+ enterprise clients
- Increased user engagement by 35% through implementation of personalized dashboard features
- Collaborated with engineering teams to deliver 12 major feature releases on schedule
- Conducted user research and A/B testing to optimize product-market fit
- Managed product backlog and prioritized features based on business impact

# **Product Manager**

# **CloudSync Solutions**

January 2020 - May 2022 | Boston, MA

- Launched mobile application that achieved 100K+ downloads in first 6 months
- ▶ Reduced customer churn by 20% through improved onboarding experience
- Worked closely with sales and marketing teams to define go-to-market

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Analyzed user behavior data to identify growth opportunities and pain points

## **Associate Product Manager**

#### **TechStart Innovations**

March 2018 - December 2019 | San Francisco, CA

- Supported product development lifecycle for fintech application
- Created detailed user stories and acceptance criteria for development teams
- Conducted competitive analysis and market research to inform product decisions

## **TECHNICAL SKILLS**

## **Product Management**

Roadmap Planning, User Research, A/B Testing, Analytics

# **Methodologies**

Agile, Scrum, Lean Startup, Design Thinking

#### **Tools**

Jira, Confluence, Figma, Tableau, Google Analytics, Mixpanel

### **Technical**

SQL, Python (basic), APIs, HTML/CSS

## **EDUCATION**

Master of Business Administration (MBA) Stanford Graduate School of Business 2016 - 2018 | Stanford, CA

Bachelor of Science in Computer Science Carnegie Mellon University 2012 - 2016 | Pittsburgh, PA

## CERTIFICATIONS

Certified Scrum Product Owner (CSPO) - Scrum Alliance (2023)

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Google Analytics Individual Qualification (2022)

Product Management Certificate - Stanford Continuing Studies (2021)