Case Study:

We have sales data with the coloumns Region, Country, Item Type, Sales Channel, Order Priority, Order Date, Order ID,

Ship Date, Units Sold, Unit Price, Unit Cost, Total Revenue, Total Cost, Total Profit.

In these dataset we have the sales data throughout the world with the regions, countries and items with order id,

order date, ship date, number of units sold in the particular day, unit price, cost and the profit.

We have to analyse these data with the following queries.

Sample sales data:

Region, Country, Item Type, Sales Channel, Order Priority, Order Date, Order ID, Ship Date, Units Sold, Unit Price, Unit Cost, Total Revenue, Total Cost, Total Profit

Central America and the Caribbean, Antigua and Barbuda, Baby

Food,Online,M,12/20/2013,957081544,1/11/2014,552,255.28,159.42,140914.56,87999.84,52914.72 Central America and the

Caribbean, Panama, Snacks, Offline, C, 7/5/2010, 301644504, 7/26/2010, 2167, 152.58, 97.44, 330640.86, 21152.48, 119488.38

Europe,Czech

Republic, Beverages, Offline, C,9/12/2011,478051030,9/29/2011,4778,47.45,31.79,226716.10,151892. 62,74823.48

Asia, North

Korea, Cereal, Offline, L,5/13/2010,892599952,6/15/2010,9016,205.70,117.11,1854591.20,1055863.76,798727.44

Asia,Sri

Lanka, Snacks, Offline, C,7/20/2015, 571902596, 7/27/2015, 7542, 152.58, 97.44, 1150758.36, 734892.48, 415865.88

Middle East and North Africa, Morocco, Personal

Care, Offline, L, 11/8/2010, 412882792, 11/22/2010, 48, 81.73, 56.67, 3923.04, 2720.16, 1202.88

Australia and Oceania, Federated States of

Micronesia, Clothes, Offline, H,3/28/2011, 932776868, 5/10/2011, 8258, 109.28, 35.84, 902434.24, 295966. 72,606467.52

Europe, Bosnia and

 $\label{lem:herzegovina} Herzegovina, Clothes, Online, M, 10/14/2013, 919133651, 11/4/2013, 927, 109.28, 35.84, 101302.56, 33223.\\ 68, 68078.88$ 

Middle East and North

Africa, Afghanistan, Clothes, Offline, M, 8/27/2016, 579814469, 10/5/2016, 8841, 109.28, 35.84, 966144.48, 316861.44, 649283.04

Sub-Saharan Africa, Ethiopia, Baby

Food,Online,M,4/13/2015,192993152,5/7/2015,9817,255.28,159.42,2506083.76,1565026.14,941057.

Middle East and North Africa, Turkey, Office

Supplies,Offline,C,9/25/2013,557156026,10/15/2013,3704,651.21,524.96,2412081.84,1944451.84,46 7630.00

Middle East and North

 $A frica, Oman, Cosmetics, Online, M, 5/12/2013, 741101920, 5/17/2013, 7382, 437.20, 263.33, 3227410.40, \\1943902.06, 1283508.34$ 

Asia, Malaysia, Cereal, Offline, L,7/31/2016, 333942162, 8/25/2016, 9762, 205.70, 117.11, 2008043.40, 114 3227.82, 864815.58

Central America and the Caribbean, Saint

Lucia, Cosmetics, Offline, H,7/6/2015, 795100581, 7/16/2015, 6786, 437.20, 263.33, 2966839.20, 1786957. 38, 1179881.82

Central America and the Caribbean, Saint Vincent and the Grenadines, Baby

Food,Online,L,11/28/2010,504313504,12/3/2010,6428,255.28,159.42,1640939.84,1024751.76,61618 8.08

Middle East and North

Africa, Lebanon, Meat, Offline, H,12/17/2015, 611629760, 1/31/2016, 3693, 421.89, 364.69, 1558039.77, 1346800.17, 211239.60

Europe, Austria, Cereal, Offline, C,8/13/2014, 987410676, 9/6/2014, 5616, 205.70, 117.11, 1155211.20, 657 689.76, 497521.44

Europe, Bulgaria, Office

Supplies, Online, L, 10/31/2010, 672330081, 11/29/2010, 6266, 651.21, 524.96, 4080481.86, 3289399.36, 791082.50

North

America, Mexico, Beverages, Online, C,3/13/2017,127374303,3/20/2017,1742,47.45,31.79,82657.90,55 378.18,27279.72

Central America and the Caribbean, Trinidad and Tobago, Baby

Food,Offline,C,4/16/2013,783842170,6/1/2013,5172,255.28,159.42,1320308.16,824520.24,495787.9

Middle East and North

Africa, Libya, Beverages, Offline, L, 1/18/2010, 993345010, 3/3/2010, 1718, 47.45, 31.79, 81519.10, 54615.2 2, 26903.88

Middle East and North Africa, Algeria, Baby

Food,Offline,M,9/5/2015,977806651,10/14/2015,3572,255.28,159.42,911860.16,569448.24,342411.

Europe, Estonia, Fruits, Online, L,9/28/2016,579463422,11/1/2016,4958,9.33,6.92,46258.14,34309.36,1 1948.78

Australia and

Oceania, Tuvalu, Beverages, Offline, L,3/22/2012, 610864150, 4/7/2012, 7132, 47.45, 31.79, 338413.40, 226726.28, 111687.12

Middle East and North Africa, Saudi

Arabia, Snacks, Offline, L, 4/25/2017, 604870164, 6/5/2017, 3378, 152.58, 97.44, 515415.24, 329152.32, 186 262.92

Central America and the

Caribbean, Cuba, Cereal, Online, H, 3/13/2014, 164655292, 5/1/2014, 4015, 205.70, 117.11, 825885.50, 470 196.65, 355688.85

 $Europe, Montenegro, Fruits, Offline, L, 5/29/2016, 313705861, 7/10/2016, 1390, 9.33, 6.92, 12968.70, 9618.\\ 80, 3349.90$ 

## Query questions

- 1.Display the number of countries present in the data(Using Hive)
- 2.Display the number of units sold in each region.(Using Hive)
- 3. Display the 10 most recent sales. (Using Hive)
- 4. Display the products with atleast 2 occurences of 'a'. (Using spark)
- 5. Display country in each region with highest units sold. (Using spark)
- 6. Display the unit price and unit cost of each item in ascending order. (Using spark)
- 7.Display the number of sales yearwise.(Using pyspark)
- 8. Display the number of orders for each item. (Using pyspark)
- 9. Display the country with highest sale(Using pyspark)