

# Chanderpal Singh Shekhawat



## PROFESSIONAL SUMMARY

An Aspiring Professional who wants to pursue a career in a progressive organization that gives scope to enhance my knowledge and utilizes my skills towards the growth of the organization.

## OBJECTIVE

Seeking an Entry Level position as Salesforce Developer.

|| 1.5 X Ranger || 100k+ Trailhead Points || 5 X SuperBadges ||

Trailhead Profile - <https://trailblazer.me/id/cpsofficial>

## SKILLS

- Knowledge of Apex and SOQL , SOSL , Triggers Batch Classes, Test Classes.
- Good Exposure to Salesforce Cloud implementations,, Integration, Aura, Lightning Web Components,
- Reports & Dashboards, Data model, Release management, Salesforce Governor limits, Salesforce Business Processes, understanding Custom Integration.
- Created page layouts, search layouts to organize fields, Custom Links.
- Used Salesforce API calls SOAP, REST, BULK.
- Worked on ETL tools like Data Loader and various Validation Rules.
- Extensive Experience in using declarative features like Validation Rules, Workflow Rules,
- Hands-on with Flows, Process Builders, Sharing Rules, Automation for satisfying Business processes.
- Worked extensively on various Salesforce.com, Standard Objects like Accounts, Contacts, Opportunities, Leads, Campaigns.

**Email-**

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**Contact No -** 8005746286

**Place-** Rajasthan

**Linkedin Profile -**

<https://www.linkedin.com/in/chanderpal-shekhawat/>

## EDUCATION

**GEC, BIKANER**

**[ Rajasthan Technical University ]**

**(2014 - 2018)**

**(Computer Science and Engineering)**

- Graduated with Hon **73%**
- NCC 'C' certificate holder

## WORK EXPERIENCE

### Abc Step Technologies Pvt limited- Senior Associate ( Jan 2021 -Nov 2021)

- Generate Business via Clients or work on prospects.
- Understand the requirements of the Client and Pitch the product accordingly.
- Used Salesforce.Com as CRM.

### InterviewBit Software Services- Senior Associate ( Aug 2020 -Jan 2021)

- Working on **Scaler Edge** product
- Accessing CRM tool Salesforce for handling the sales funnel.
- Maintained an extensive knowledge of company products and services to provide top-notch expertise to customers.

### Think and Learn Pvt Ltd (BYJUS)- Associate (Nov2019 - Aug2020 )

- Was **top performer** in revenue generation for consecutive cycles in Rajasthan region for **k12 product**.
- Generating revenue of around 45 lakhs by counseling prospects and converting them to sales.
- End-to-end customer satisfaction 0.10 return repo

### SoftProdigy System Solutions- Dot Net Intern ( Aug 2019- Oct 2019)

#### Technologies Worked Upon -

Asp.Net MVC 5, Javascript, Bootstrap, C#, My SQL Server, Javascript, JQuery, MVC Architecture, OOPS Concepts

#### Project- Tax Function

- Involved in Design, Development, Analysis, and daily interaction with clients.
- Participated in Retrospectives, planning to deployment of application

## INTERNSHIPS

- Salesforce Administrator & Development Training

#### **Project -Generic Lead Distribution via Round-robin**

- Marketplace Technologies (12 Weeks)

- Linux World Jaipur (8 Weeks)

- Aditya Birla Industries (3 Weeks)

## PERSONAL SKILLS

- Critical Thinking
- Time-management skills
- Presentation Skills
- Analytical Skills
- Decision-making abilities

## LANGUAGES KNOWN

- English
- Hindi