GALGOTIAS EDUCATIONAL INSTITUTIONS

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QUESTION BANK Principle of Management & Communication (KCA 103) MCA I SEM



by

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UNIT 1: Management

Short Answer Type Questions

- **1.** What is the meaning of management, and why is it essential for organizations?
- 2. Define the scope of management and briefly explain its four functions.
- **3.** What are the qualities of an efficient manager according to management principles?
- **4.** What is the light room study in Hawthorne Experiment?

Medium Answer Type Questions

- **5.** Explain level of management in detail. What is the role of each level in term of management and employee's interaction? Explain.
- **6.** Differentiate between Management and Administration.
- 7. Explain F.W. Taylor scientific theory of management in detail. What are the positive impacts of FW Taylor Management theory? Explain.

Long Answer Type Questions

- **8.** What are the principles of management given by Henri Fayol? Explain. Different
- **9.** Explain Hawthorne studies and its phases in detail. What are the outcomes of each phase of Hawthorne Study? Explain.
- **10.**Compare between FW Taylor and Henri Fayol theories of management. How both theories differ from each other? Explain using examples

UNIT 2: Planning and Organising

Short Answer Type Questions

- **1.** Why is planning considered a fundamental function in organizational management?
- 2. Differentiate between rules and policies.
- 3. Illustrate a neatly drawn organizational chart depicting a Departmental Line Organizational Structure and its individual components.
- 4. What is the primary purpose of delegation in organizational management?

Medium Answer Type Questions

- **5.** Explain the steps involved in the planning process and how they contribute to effective organizational management.
- **6.** What are the various types of plans? Explain any four.
- 7. Compare between Functional and Divisional Organisational structure.

Long Answer Type Questions:

- **8.** Explain any one decision making model used in management.
- **9.** Describe the key elements of organizational design and how they impact the overall effectiveness of an organization.
- **10.**Discuss the concepts of centralization and decentralization in organizational structure. What factors influence the choice between the two, and how does it impact organizational dynamics?

UNIT 3: Directing

Short Answer Type Questions

- **1.** What is the significance of motivation in the workplace, and why is it essential for organizational success?
- **2.** What is the Principle of Critical Point Control?
- **3.** Define leadership and highlight its importance in organizational settings.
- **4.** What factors are considered while setting standards in controlling process?

Medium Answer Type Questions

- **5.** Explain the concept of motivation, emphasizing its importance and the need for fostering a motivated work environment.
- **6.** Explain the following:
 - i. Direct vs Indirect Control
 - ii. Physical vs Financial Control
- 7. Discuss the concept of ROI.

Long Answer Type Questions

- **8.** Explain Maslow Need Hierarchy theory and its expansion ERG theory in detail.
- **9.** Describe the different leadership styles and their implications for organizational culture and employee performance.
- **10.** Discuss the principles of directing in management, outlining how effective leadership and motivation contribute to the success of the directing process.
- **11**. Given: Price = Rs 8, AVC= Rs 6 and TFC = Rs 50,000. Find break even quantity.
 - a) What happens to break even quantity if price increases to Rs 10.
 - b) What happens to break even quantity if AVC increases to Rs 7.

AVC= Average Variable Cost

TFC = Total Fixed Cost