


```
from google.colab import files
```

```
uploaded = files.upload()
```

 Choose Files ecommerce...er_data.csv

- **ecommerce_customer_data.csv**(text/csv) - 19084 bytes, last modified: 1/17/2025 - 100% done

```
# Importing the Python Libraries
```

```
import pandas as pd
```

```
import plotly.express as px
```

```
import plotly.graph_objects as go
```

```
# Loading the Customer Data
```

```
data = pd.read_csv("ecommerce_customer_data.csv")
```

```
print(data.head())
```

```
↗
```

	User_ID	Gender	Age	Location	Device_Type	Product_Browsing_Time	\
0	1	Female	23	Ahmedabad	Mobile	60	
1	2	Male	25	Kolkata	Tablet	30	
2	3	Male	32	Bangalore	Desktop	37	
3	4	Male	35	Delhi	Mobile	7	
4	5	Male	27	Bangalore	Tablet	35	

	Total_Pages_Viewed	Items_Added_to_Cart	Total_Purchases
0	30	1	0
1	38	9	4
2	13	5	0
3	20	10	3
4	20	8	2

```
#Summary Statistics for numeric columns
```

```
numeric_summary = data.describe()
```

```
print(numeric_summary)
```

```
↗
```

	User_ID	Age	Product_Browsing_Time	Total_Pages_Viewed	\
count	500.000000	500.000000	500.000000	500.000000	
mean	250.500000	26.276000	30.740000	27.182000	
std	144.481833	5.114699	15.934246	13.071596	
min	1.000000	18.000000	5.000000	5.000000	
25%	125.750000	22.000000	16.000000	16.000000	
50%	250.500000	26.000000	31.000000	27.000000	
75%	375.250000	31.000000	44.000000	38.000000	
max	500.000000	35.000000	60.000000	50.000000	

	Items_Added_to_Cart	Total_Purchases
count	500.000000	500.000000
mean	5.150000	2.464000
std	3.203127	1.740909
min	0.000000	0.000000
25%	2.000000	1.000000
50%	5.000000	2.000000
75%	8.000000	4.000000
max	10.000000	5.000000

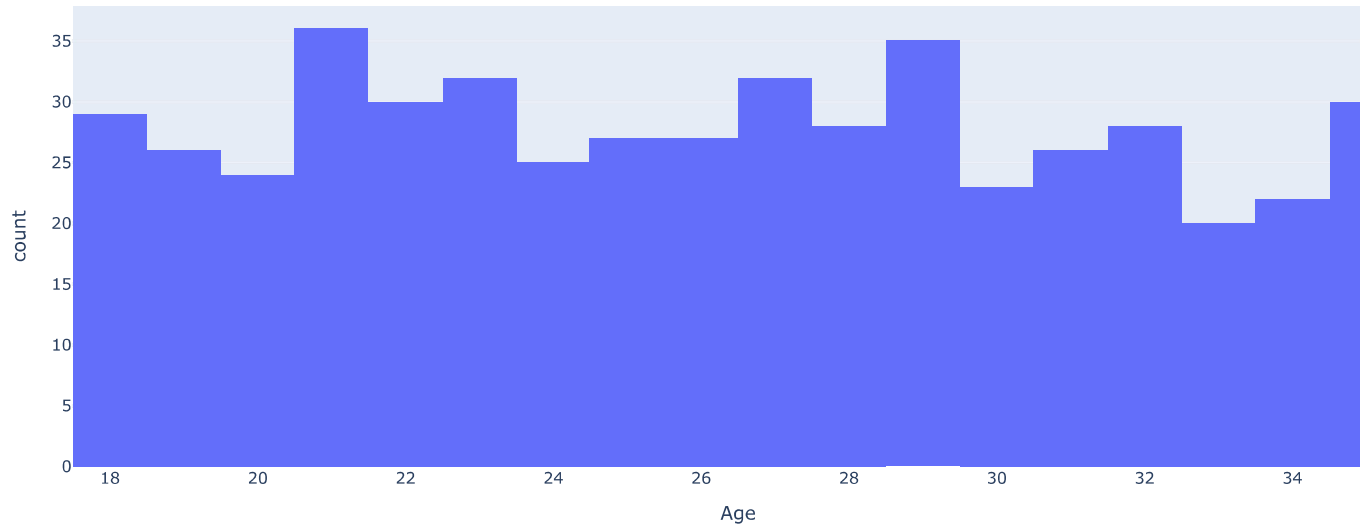
```
# Histogram for 'Age'
```

```
fig = px.histogram(data, x='Age', title='Distribution of Age')
```

```
fig.show()
```



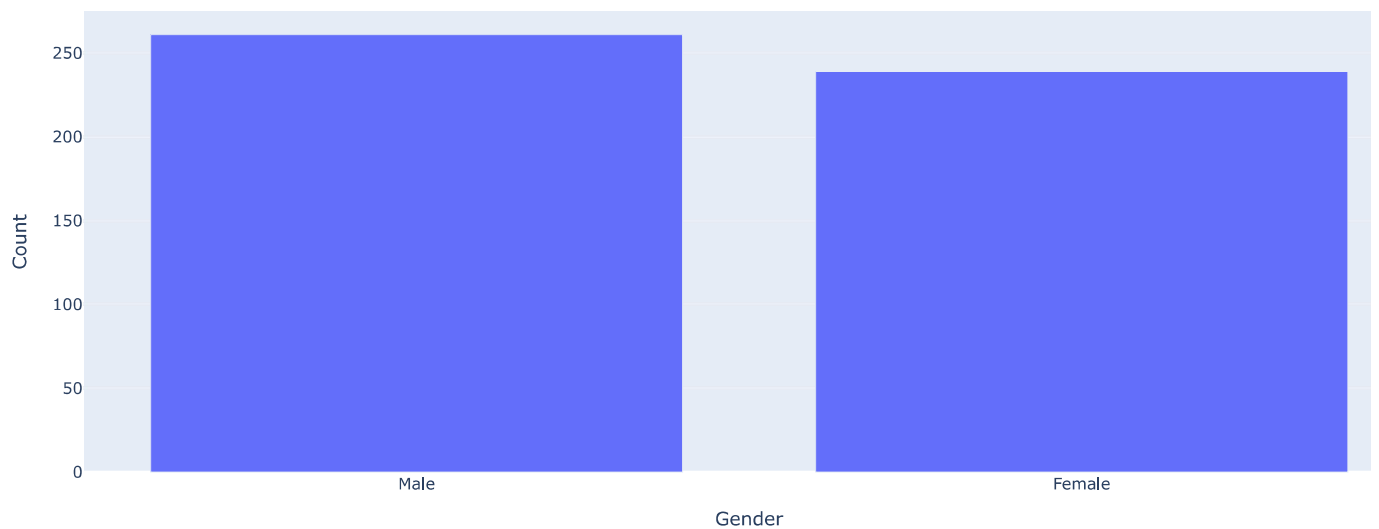
Distribution of Age



```
# Barchart for Gender Distribution
gender_counts = data['Gender'].value_counts().reset_index()
gender_counts.columns = ['Gender', 'Count']
fig = px.bar(gender_counts, x='Gender', y='Count', title='Gender Distribution')
fig.show()
```



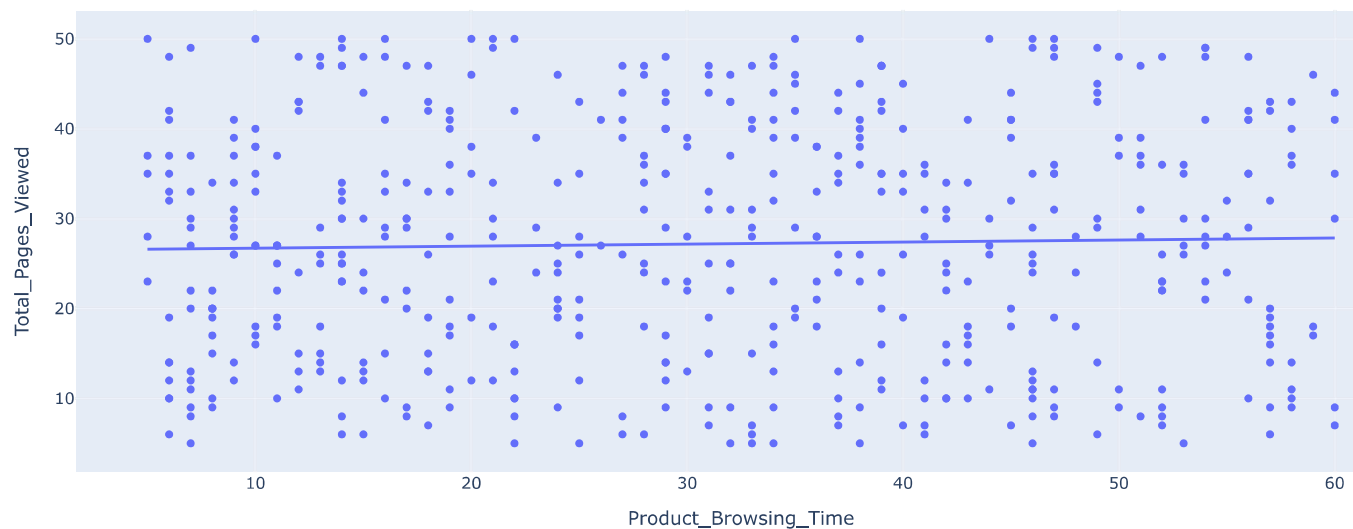
Gender Distribution



```
# 'Product_Browsing_Time' vs 'Total_Pages_Viewed'
fig = px.scatter(data, x='Product_Browsing_Time', y='Total_Pages_Viewed',
                 title='Product Browsing Time vs. Total Pages Viewed',
                 trendline='ols')
fig.show()
```



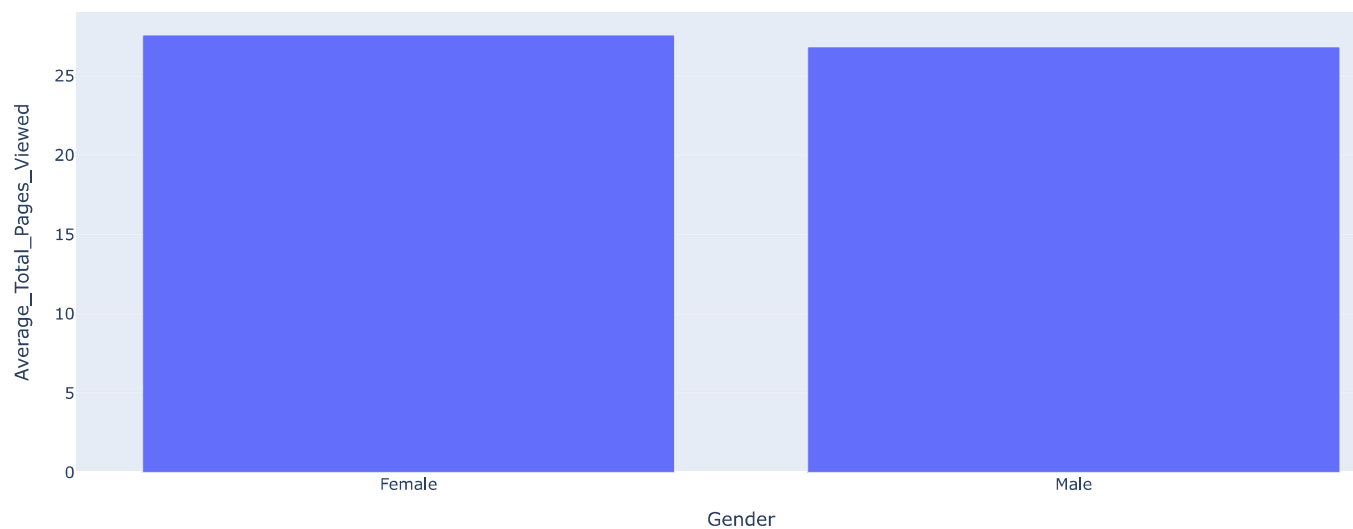
Product Browsing Time vs. Total Pages Viewed



```
#Average total pages viewed by Gender
#Grouped Analysis
gender_grouped = data.groupby('Gender')['Total_Pages_Viewed'].mean().reset_index()
gender_grouped.columns = ['Gender', 'Average_Total_Pages_Viewed']
fig = px.bar(gender_grouped, x='Gender', y='Average_Total_Pages_Viewed', title='Average Total Pages Viewed by Gender')
fig.show()
```



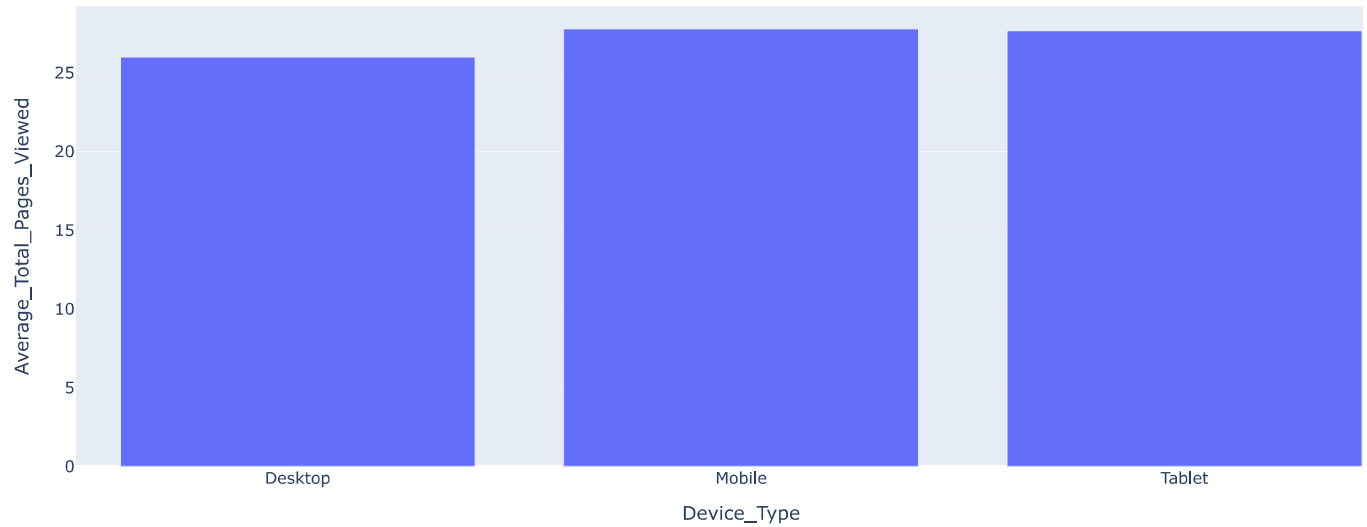
Average Total Pages Viewed by Gender



```
#Average total pages Viewed by Devices
devices_grouped = data.groupby('Device_Type')['Total_Pages_Viewed'].mean().reset_index()
devices_grouped.columns = ['Device_Type', 'Average_Total_Pages_Viewed']
fig = px.bar(devices_grouped, x='Device_Type', y='Average_Total_Pages_Viewed', title='Average Total Pages Viewed by Devices')
fig.show()
```



Average Total Pages Viewed by Devices



```
#Calculating the Customer Life Time Value (CLTV) and visualizing segments based on CLTV
data['CLTV'] = (data['Total_Purchases'] * data['Total_Pages_Viewed']) / data['Age']
```

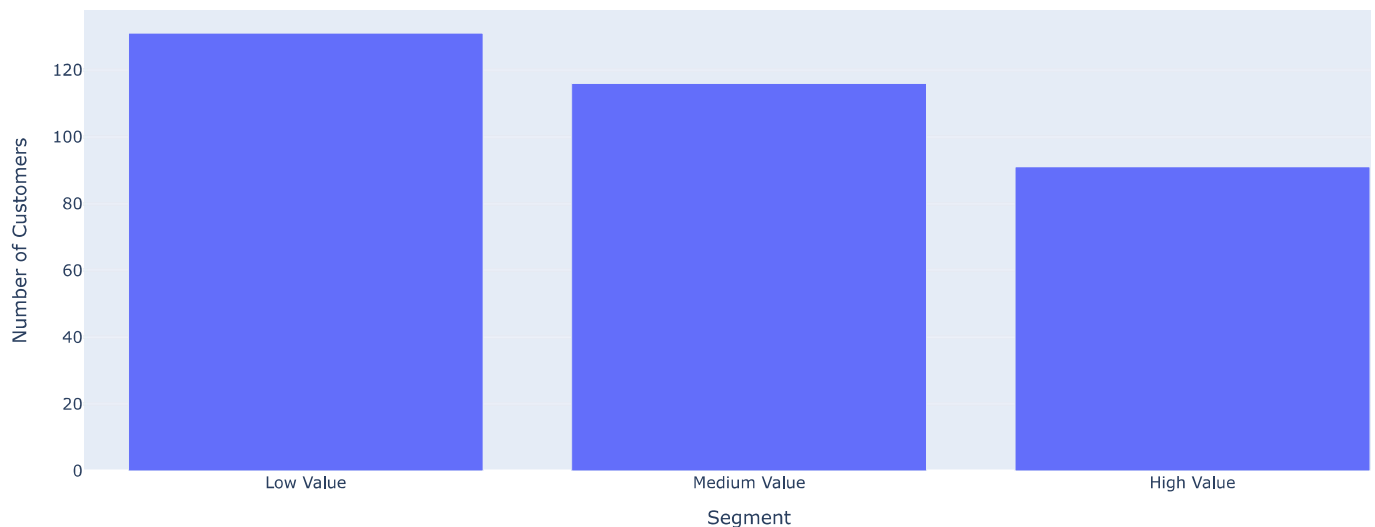
```
data['Segment'] = pd.cut(data['CLTV'], bins=[1, 2.5, 5, float('inf')],
                          labels=['Low Value', 'Medium Value', 'High Value'])
```

```
segment_counts = data['Segment'].value_counts().reset_index()
segment_counts.columns = ['Segment', 'Count']
```

```
# Create a bar chart to visualize the customer segments
fig = px.bar(segment_counts, x='Segment', y='Count',
             title='Customer Segmentation by CLTV')
fig.update_xaxes(title='Segment')
fig.update_yaxes(title='Number of Customers')
fig.show()
```



Customer Segmentation by CLTV



```
#Conversion Funnel of Customers
```

```
# Funnel analysis
```

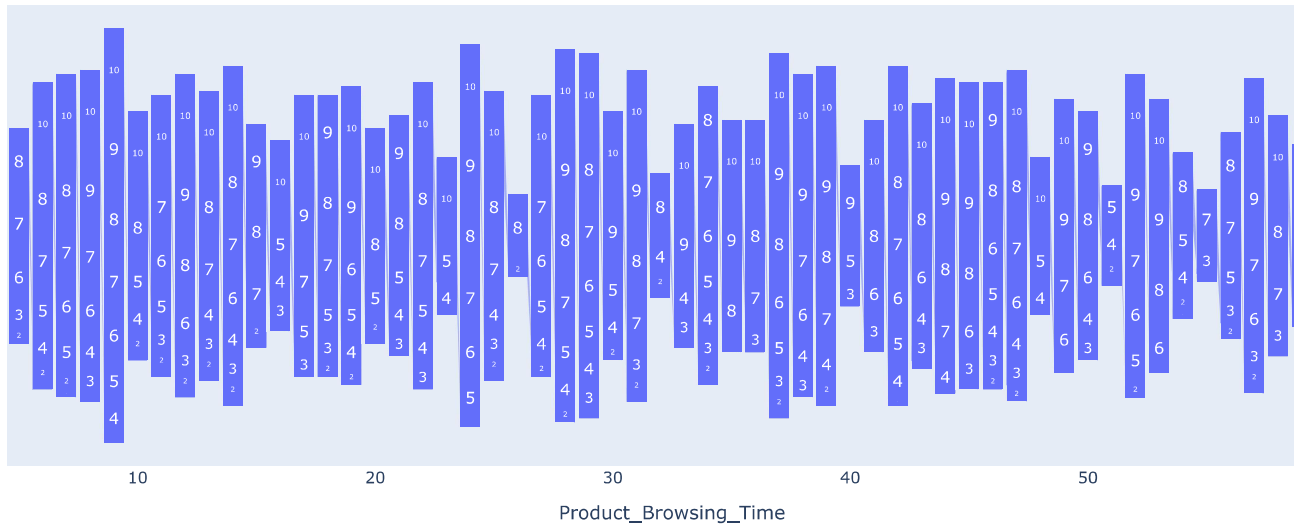
```
funnel_data = data[['Product Reviewing Time', 'Items Added to Cart', 'Total Purchases']]
```

```
funnel_data = data[['Product_Browsing_Time', 'Items_Added_to_Cart', 'Total_Purchases']]
funnel_data = funnel_data.groupby(['Product_Browsing_Time', 'Items_Added_to_Cart']).sum().reset_index()
```

```
fig = px.funnel(funnel_data, x='Product_Browsing_Time', y='Items_Added_to_Cart', title='Conversion Funnel')
fig.show()
```



Conversion Funnel



```
#Calculate churn rate
data['Churned'] = data['Total_Purchases'] == 0
```